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### 2020 Annual Survey of Manufactures (ASM)

Location Information $f A$	ttachment B - 2020 Revised ASM
DEFINITION OF ESTABLISHMENT	
The reporting unit for this question or where services or industrial operations.	naire is an <b>establishment</b> . An establishment is generally a single physical location where business is conducted ations are performed.
PHYSICAL ADDRESS	
Please update the location's physica	al address if needed.
Name 1	
Store/Plant	
Name 2	
Number and Street	
City, town, village, etc.	State ZIP Code   Select State or Territory ■   99999-9999
For Census Bureau Use Only	
CFN	



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### 2020 Annual Survey of Manufactures (ASM)

Legal Boundary and Municipality
EIN:
Store / Plant:
CFN:
LEGAL BOUNDARY AND MUNICIPALITY
Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
○ Yes
○ No
No legal boundaries
O Do not know
In what type of municipality is this establishment physically located?
City, village, or borough
Town or township
Other
O Do not know



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### 2020 Annual Survey of Manufactures (ASM)

Item 1: Employer Identification Number
EIN: Store / Plant:
CFN:
ITEM 1: EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification Number (EIN) used on this establishment's latest Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?
○ Yes
○ No



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#### 2020 Annual Survey of Manufactures (ASM)

MA-10000 - Annual Survey of Manufactures

Item 1: Emplo	yer Identification	Number -	Enter/U	pdate	<b>EIN</b>
---------------	--------------------	----------	---------	-------	------------

EIN:

Store / Plant:

CFN:

#### ITEM 1: EMPLOYER IDENTIFICATION NUMBER - ENTER / UPDATE EIN

What is this establishment's 9-digit Employer Identification Number (EIN) used on its latest Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

EIN	
99-999999	



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#### 2020 Annual Survey of Manufactures (ASM)

MA-10000 - Annual Survey of Manufactures

EIN: Store / Plant: CEFN:  Which of the following best describes this establishment's operational status at the end of 2020?  In operation Under construction, development, or exploration Temporarily or seasonally inactive Ceased operation Sold or leased to another operator  CEASED OPERATION OR SOLD OR LEASED INFORMATION  If this establishment ceased operation or was sold or leased to another operator, what was the date?  MMDDYYYY MMDDYYYY MMDDYYYY MMDDYYYY MMDDYYYY MMDDYYYY MMDDYYYY  Name of new owner/operator  Mailing Address (Number and Street, P.O. Box. etc.)  State Select State or Territory  Select State or Territory  Tip Code 99999-9999	Item 3: Operational Status			
EIN: Store / Plant: CFN:  ITEM 3: OPERATIONAL STATUS  Which of the following best describes this establishment's operational status at the end of 2020?  In operation Under construction, development, or exploration Temporarily or seasonally inactive Ceased operation Sold or leased to another operator  CEASED OPERATION OR SOLD OR LEASED INFORMATION  If this establishment ceased operation or was sold or leased to another operator, what was the date?  MMDDYYYY MMDDYYYY MMDDYYYY MMDDYYYY MMDDYYYY MMDDYYYY Malling Address (Number and Street, P.O. Box. etc.)  Mailing Address (Number and Street, P.O. Box. etc.)  City, town, village, etc.  State Select State or Territory  Type Ode 99999-9999				
EIN: Store / Plant: CFN:  ITEM 3: OPERATIONAL STATUS  Which of the following best describes this establishment's operational status at the end of 2020?  In operation Under construction, development, or exploration Temporarily or seasonally inactive Ceased operation Sold or leased to another operator  CEASED OPERATION OR SOLD OR LEASED INFORMATION  If this establishment ceased operation or was sold or leased to another operator, what was the date?  MMDDYYYY MMDDYYYY MMDDYYYY MMDDYYYY MMDDYYYY MMDDYYYY Malling Address (Number and Street, P.O. Box. etc.)  Mailing Address (Number and Street, P.O. Box. etc.)  City, town, village, etc.  State Select State or Territory  Type Ode 99999-9999				
Store / Plant: CFN:  ITEM 3: OPERATIONAL STATUS  Which of the following best describes this establishment's operational status at the end of 2020?  In operation  Under construction, development, or exploration  Temporarily or seasonally inactive  Ceased operation  Sold or leased to another operator  CEASED OPERATION OR SOLD OR LEASED INFORMATION  If this establishment ceased operation or was sold or leased to another operator, what was the date?  MMDDYYYY  MMDDYYYY  MMDDYYYY  MMDDYYYY  MMDDYYYY  MMDDYYYY  Manie of new owner or operator?  Name of new owner/operator  Mailing Address (Number and Street, P.O. Box, etc.)  City, town, village, etc.  State  Select State or Territory  ZIP Code  99999-9999	,			
Which of the following best describes this establishment's operational status at the end of 2020?  In operation Under construction, development, or exploration Temporarily or seasonally inactive Ceased operation Sold or leased to another operator  CEASED OPERATION OR SOLD OR LEASED INFORMATION  If this establishment ceased operation or was sold or leased to another operator, what was the date?  MMDDYYYY MMDDYYYY MMDDYYYY  If this establishment was sold or leased to another operator, what is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?  Name of new owner/operator  Mailing Address (Number and Street, P.O. Box, etc.)  City, town, village, etc.  State Select State or Territory  Territory  2IP Code 99999-9999	EIN: Store / Plant: CFN:			
In operation Under construction, development, or exploration Temporarily or seasonally inactive Ceased operation Sold or leased to another operator  CEASED OPERATION OR SOLD OR LEASED INFORMATION  If this establishment ceased operation or was sold or leased to another operator, what was the date?  MMDDYYYY MMDDYYYY MMDDYYYY  MMDDYYYY  If this establishment was sold or leased to another operator, what is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?  Name of new owner/operator  Mailing Address (Number and Street, P.O. Bóx, etc.)  City, town, village, etc.  Select State or Territory  JUP Code 99999-9999	ITEM 3: OPERATIONAL STATUS			
Under construction, development, or exploration  Temporarily or seasonally inactive  Ceased operation  Sold or leased to another operator  CEASED OPERATION OR SOLD OR LEASED INFORMATION  If this establishment ceased operation or was sold or leased to another operator, what was the date?  MMDDYYYY  MMDDYYYY  MMDDYYYY  MMDDYYYY  If this establishment was sold or leased to another operator, what is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?  Name of new owner/operator  Mailing Address (Number and Street, P.O. Box, etc.)  City, town, village, etc.  State  Select State or Territory  JIP Code  99999-9999	Which of the following best describes	this establishment's operational status at t	ne end of 2020?	
Temporarily or seasonally inactive Ceased operation Sold or leased to another operator  CEASED OPERATION OR SOLD OR LEASED INFORMATION  If this establishment ceased operation or was sold or leased to another operator, what was the date?  MMDDYYYY MMDDYYYY MMDDYYYY  If this establishment was sold or leased to another operator, what is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?  Name of new owner/operator  Mailing Address (Number and Street, P.O. Box, etc.)  City, town, village, etc.  State Select State or Territory  Typ Code 99999-9999	<ul><li>In operation</li></ul>			
Ceased operation Sold or leased to another operator  CEASED OPERATION OR SOLD OR LEASED INFORMATION  If this establishment ceased operation or was sold or leased to another operator, what was the date?  MMDDYYYY MMDDYYYY  MMDDYYYY  MMDDYYYY  MMDDYYYY  Name of new owner or operator?  Name of new owner/operator  Mailing Address (Number and Street, P.O. Box, etc.)  State Select State or Territory  State Select State or Territory  ZIP Code 99999-9999	<ul> <li>Under construction, developm</li> </ul>	nent, or exploration		
CEASED OPERATION OR SOLD OR LEASED INFORMATION  If this establishment ceased operation or was sold or leased to another operator, what was the date?  MMDDYYYY  MMDDYYYY  MMDDYYYY  If this establishment was sold or leased to another operator, what is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?  Name of new owner/operator  Mailing Address (Number and Street, P.O. Box, etc.)  City, town, village, etc.  State  Select State or Territory  TIP Code  99999-9999	<ul> <li>Temporarily or seasonally inac</li> </ul>	ctive		
If this establishment ceased operation or was sold or leased to another operator, what was the date?  MMDDYYYY  MMDDYYYY  MMDDYYYY  If this establishment was sold or leased to another operator, what is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?  Name of new owner/operator  Mailing Address (Number and Street, P.O. Box, etc.)  City, town, village, etc.  State  Select State or Territory  JIP Code  99999-9999	<ul> <li>Ceased operation</li> </ul>			
If this establishment ceased operation or was sold or leased to another operator, what was the date?  MMDDYYYY  MMDDYYYY  If this establishment was sold or leased to another operator, what is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?  Name of new owner/operator  Mailing Address (Number and Street, P.O. Box, etc.)  City, town, village, etc.  State Select State or Territory  JIP Code 99999-9999	<ul> <li>Sold or leased to another ope</li> </ul>	rator		
MMDDYYYY  If this establishment was sold or leased to another operator, what is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?  Name of new owner/operator  Mailing Address (Number and Street, P.O. Box, etc.)  City, town, village, etc.  State  Select State or Territory  JIP Code 99999-9999	CEASED OPERATION OR SOLD OR	LEASED INFORMATION		
MMDDYYYY  If this establishment was sold or leased to another operator, what is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?  Name of new owner/operator  Mailing Address (Number and Street, P.O. Box, etc.)  City, town, village, etc.  State Select State or Territory  ZIP Code 99999-9999				
If this establishment was sold or leased to another operator, what is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?  Name of new owner/operator  Mailing Address (Number and Street, P.O. Box, etc.)  City, town, village, etc.  State Select State or Territory  ZIP Code 99999-9999	If this establishment ceased operation	n or was sold or leased to another operator,	what was the date?	?
If this establishment was sold or leased to another operator, what is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?  Name of new owner/operator  Mailing Address (Number and Street, P.O. Box, etc.)  City, town, village, etc.  State  Select State or Territory  JIP Code  99999-9999	MMDDYYYY			
Mailing Address (Number and Street, P.O. Box, etc.)  City, town, village, etc.  State Select State or Territory  ZIP Code 99999-9999	MMDDYYYY			
Mailing Address (Number and Street, P.O. Box, etc.)  City, town, village, etc.  State Select State or Territory  ZIP Code 99999-9999	If this establishment was sold or leas	ed to another operator, what is the name, a	ddress, and 9-digit I	Employer Identification Number (EIN) of this
Mailing Address (Number and Street, P.O. Box, etc.)  City, town, village, etc.  State Select State or Territory  ZIP Code 99999-9999				
City, town, village, etc.  State Select State or Territory  ZIP Code 99999-9999	Name of new owner/operator			
Select State or Territory 99999-9999	Mailing Address (Number and Stree P.O. Box, etc.)	et,		
	City, town, village, etc.		<u>+</u>	
	EIN			



99-9999999

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### 2020 Annual Survey of Manufactures (ASM)

Item 4: Months in Operation	
EIN: Store / Plant: CFN: ITEM 4: MONTHS IN OPERATION	
What was the number of months in operation during 2020?	Check if None 2020



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#### 2020 Annual Survey of Manufactures (ASM)

General Reporting Guidelines	
,	
EIN: Store / Plant: CFN:	
GENERAL REPORTING GUIDELINES	
Reporting Period: Responses should cover calendar year 2020.  If your fiscal year covers at least 10 months of calendar year 2020, you may report by fiscal year calendar year figures for payroll may be available from:  IRS Form 941 (Employer's Quarterly Federal Tax Return)  Response 944 (Employer's Annual Federal Tax Return)  If you report by fiscal year, indicate the exact dates of the fiscal year on the submission certification.	
<ul> <li>Prior Year Data:</li> <li>Where available, your establishment's Prior Year data is prelisted in the 2019 column.</li> <li>Check these figures and make any necessary corrections as needed.</li> <li>If 2019 Inventories figures are not prelisted, report these figures in the appropriate sections as</li> </ul>	instructed.
<b>Providing Estimates:</b> If book figures are not available, estimates are acceptable.	
How to Report Dollar Figures:  Dollar figures should be <b>rounded</b> to <b>thousands</b> of dollars.	EXAMPLE - DO NOT ENTER DATA
EXAMPLE - if a dollar figure is \$2,036,355.25, report 2036:	Check if None 2020 \$ 2036 ,000.00
	EXAMPLE - DO NOT ENTER DATA
EXAMPLE - if a dollar figure is "0" (or less than \$500.00), check the None box:	Check if None 2020 \$ ,000.00
How to Report Percents:  Percents should be rounded to whole percents.	EXAMPLE - DO NOT ENTER DATA
EXAMPLE - if figure is 38.76% of total sales, report 39:	<b>2020</b> 39 %



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#### 2020 Annual Survey of Manufactures (ASM)

MA-10000 - Annual Survey of Manufactures

Item 5: Sales, Shipments, Receipts, or Revenues			
, EIN: Store / Plant: CFN:			
ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE Mor	е		
<ul> <li>A. What was the total value of products shipped and other receipts for this establishment?         (Report detail in Item 22.)     </li> <li>Include:         <ul> <li>All products physically shipped from this establishment during 2020</li> <li>Products donated and physically shipped from this establishment during 2020</li> </ul> </li> <li>Exclude:         <ul> <li>Freight charges</li> <li>Excise taxes</li> </ul> </li> </ul>	Check if None	2020 \$ ,000.00	2019 \$ ,000.00
B. What percent of the \$,000.00 reported in Item 5, line A was for goods that were ordered or whose movement was controlled or coordinated over electronic networks? (Report whole percent.)  E-shipments are online orders accepted for manufactured products from customers. These include shipments to other domestic plants of your own company for further manufacture, assembly, or fabrication. The price and terms of sale for these shipments are negotiated over an online			

#### Include:

• Electronic Data Interchange (EDI)

system. Payment may or may not be made online.

- E-mail
- Internet
- Extranet
- Other online systems

Check		
None	2020	
		%





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#### 2020 Annual Survey of Manufactures (ASM)

Item 7: Employment, Payroll, and Fringe Benefits			
,			
EIN: Store / Plant: CFN:			
ITEM 7: EMPLOYMENT, PAYROLL, AND FRINGE BENEFITS	More		
<ul> <li>Full- and part-time employees working at this establishm         Quarterly Federal Tax Return, and filed under the Employ</li> <li>All persons on paid sick leave, paid holidays, and paid value</li> </ul>	er Identificatio	n Number (EIN)	nue Service Form 941, Employer's
Full- or part-time leased employees whose payroll was file     Temporary staffing obtained from a staffing service (Report value)     Purchased professional and technical services (Report value)     Subcontractors and their employees (Report cost of continuous fishermen, agricultural employees, members of the Arm	ort values in <b>It</b> o alues in <b>Item 1</b> rract work in <b>Ito</b>	em 16, line C1.) 6, line C9.) em 16, line A3.)	
A. TOTAL EMPLOYMENT AND PAYROLL For all employees at this establishment, what was the			
Total number of employees for pay period including     March 12?	Check if None	2020 Number	2019 Number
2. Total annual payroll (before deductions)?		\$ ,000.00	\$ ,000.00
3. Total first quarter payroll (January - March)?		,000.00	,000.00
B. PRODUCTION WORKER EMPLOYMENT AND PAYROLL			
Production Worker Employment More     What was the number of production workers at this estincluding:	tablishment <b>(d</b> i	irect labor including first-line s	upervisors) for the pay period
	Check		
<b>a.</b> March 12 (Q1)?	None	2020 Number	2019 Number
<b>b.</b> June 12 (Q2)?			
c. September 12 (Q3)?			
<b>d.</b> December 12 (Q4)?			



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#### 2020 Annual Survey of Manufactures (ASM)

<ol><li>Production Worker Annual Payroll (before dedu For production workers at this establishment, what</li></ol>			
Exclude: Employer-paid annual cost for fringe bene	fits reported in	lines E1 through E3.	
Annual payroll (before deductions)?	Check if None	\$ ,000.00	2019 \$ ,000.00
3. Production Worker Quarterly Payroll For production workers at this establishment, what			
<b>Exclude:</b> Employer-paid annual cost for fringe bene	fits reported in	lines E1 through E3.	
a. First quarter payroll (January - March)?	Check if None	\$ ,000.00	
<b>b.</b> Second quarter payroll (April - June)?		,000.00	
c. Third quarter payroll (July - September)?		\$ ,000.00	
<b>d.</b> Fourth quarter payroll (October - December)?		,000.00	
C. NON-PRODUCTION EMPLOYMENT AND PAYROLL For non-production employees at this establishment, who	at was the		
Number of employees for the pay period including     March 12?	Check if None	2020 Number	2019 Number
2. Annual payroll (before deductions)?		\$ ,000.00	\$ ,000.00
3. First quarter payroll (January - March)?		\$ ,000.00	
D. HOURS WORKED			
What was the <b>annual</b> number of hours worked by the <b>production</b> workers at this establishment ( <b>direct labor including first-line supervisors</b> ) reported in line B1?			
Hours paid for vacations, holidays, or sick leave unless an employee elects to work during their vacation period. Report only actual hours worked by such employee. Overtime hours should be reported as actual hours worked and not as straight-time equivalent hours.	Check if None	2020 Hours ,000	2019 Hours ,000



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### 2020 Annual Survey of Manufactures (ASM)

MA-10000 - A	nnuai Sur	vey of Manufactures	
EMPLOYER-PAID ANNUAL COST FOR FRINGE BENEFITS What were the employer's annual costs at this establishmen			
Health Insurance? - Insurance premiums on hospitals, medical plans, and single-service plans such as dental, vision, and prescription drug plans	Check if None	\$ ,000.00	2019 ,000.00
2. Retirement Plans?			
a. Defined benefit pension plans (qualified and nonqualified) - Plans that specify the benefit to be paid to employees upon retirement, generally either a specific amount or a percentage of compensation. Employer contributions are based on actuarial computations that include employee's compensation and years of service and are not allocated to specific accounts maintained for employees.		\$ ,000.00	\$ ,000.00
b. Defined contribution plans - Plans that define the employer contributions to a separate account provided for each employee. The employee "benefit" at retirement depends on the amount contributed and the results of the account's activity.			
<ul> <li>Examples:</li> <li>Profit sharing plans</li> <li>Money purchases (e.g., 401k, 403b)</li> <li>Stock bonus plans (e.g., ESOPs)</li> </ul>		\$ ,000.00	\$ ,000.00
3. Payroll taxes, employer-paid insurance premiums, and other employer-paid benefits?			
<ul> <li>Legally-required fringe benefits (e.g., Social Security, workers compensation insurance, state disability insurance programs, long- and short- term disability, unemployment tax, and Medicare)</li> <li>Life insurance benefits</li> <li>"Quality of life" benefits (e.g., childcare assistance, adoption assistance, subsidized commuting, long-term care insurance, flexible workplace, employer-provided home PC, etc.)</li> <li>Employer contributions to pre-tax benefit accounts (e.g., health savings account)</li> <li>Education assistance</li> <li>Stock options</li> <li>Other benefits not specified above (e.g., job-related travel accident insurance, education assistance, wellness programs, fitness centers, employee assistance programs, etc.)</li> </ul>			
Disbursements from trusts or funds to satisfy health insurance claims		\$ ,000.00	\$ ,000.00
<b>4. TOTAL</b> (Add lines E1 through E3.)		\$ ,000.00	\$ ,000.00



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### 2020 Annual Survey of Manufactures (ASM)

Item 9: Value of Inventories						
EIN:						
Store / Plant: CFN:						
CFN:						
ITEM 9: VALUE OF INVENTORIES More						
Report inventories at cost or market using generally of where the inventories are held. If this establishment that the establishment is responsible for as if it own	ent is part of a		•		•	-
What was the value of inventories <b>owned by this</b>	establishmen	t as of December 3	L before Last-l	n, First-Out (LIF	O) adjustment (if a	nny) for:
	Check if	End of 2020		Check if None	End of 2019	
<b>A.</b> Finished goods (final output of this establishment, but still within ownership)?	None	\$	,000.00	None	\$	,000.00
<b>B.</b> Work-in-process (goods that have been substantially transformed in the						
manufacturing process, but are not yet the final output of the establishment)?		\$	,000.00		\$	,000.00
<b>C.</b> Materials, supplies, fuels, etc. (goods that are raw inputs to the manufacturing process and						
will be substantially altered to produce this establishment's output)?		\$	,000.00		\$	,000.00
TOTAL (Add lines A through C.)		\$	,000.00		\$	,000.00



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#### 2020 Annual Survey of Manufactures (ASM)

Item 10: Inventories by Valuation Method						
, EIN:						
Store / Plant: CFN:						
ITEM 10: INVENTORIES BY VALUATION METHO	<b>D</b> More					
Of the \$,000.00 reported in <b>Item 9</b> as the total value of inventories <b>owned by this establishment</b> as of December 31, 2020 and the \$,000.00 reported in <b>Item 9</b> as the total value of inventories <b>owned by this establishment</b> as of December 31, 2019, how much is subject to the following valuation methods:						
A. Non-LIFO (Last-In, First-Out) valuation methods						
1. First-In, First-Out (FIFO)?	Check if None	End of 2020	,000.00	Check if None	End of 2019	,000.00
2. Average Cost?		\$	,000.00		\$	,000.00
3. Standard Cost?		\$	,000.00		\$	,000.00
4. Other non-LIFO valuation method(s)?		\$	,000.00		\$	,000.00
Describe						
TOTAL (Add lines A1 through A4.)		\$	,000.00		\$	,000.00
<b>B.</b> LIFO Valuation Method (gross LIFO amount)?		\$	,000.00		\$	,000.00
<b>TOTAL</b> Non-LIFO and LIFO methods (Add TOTAL of lines A1 through A4 and B.)		\$	,000.00		\$	,000.00
<b>C.</b> What is the amount of LIFO reserve (if any)? (If the value of reserve is negative, use "-".)		\$	,000.00		\$	,000.00



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### 2020 Annual Survey of Manufactures (ASM)

Item 13: Capital Expenditures							
EIN: Store / Plant: CFN:							
ITEM 13: CAPITAL EXPENDITURES More							
<ul> <li>Include:</li> <li>Dollar value of capital expenditures</li> <li>Buildings, structures, and equipment used directly or indirectly by this establishment to produce the goods and services reported in Item 5, line A and Item 22</li> </ul>							
What were the capital expenditures for new and used deprec	ciable assets in	2020 for:					
A. New and used buildings and other structures?	Check						
Exclude:  • The value of land on which structures stand	if None	\$ ,000.00	\$	,000.00			
B. New and used machinery and equipment?							
1. Automobiles, trucks, etc. for highway use?		\$ ,000.00	\$	,000.00			
2. Computers and peripheral data processing equipment?		\$ ,000.00	\$	,000.00			
3. All other expenditures for machinery and equipment?		\$ ,000.00	\$	,000.00			
TOTAL (Add lines A and B1 through B3.)		\$ ,000.00	\$	,000.00			



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#### 2020 Annual Survey of Manufactures (ASM)

Item 14: Rental Payments			
, EIN: Store / Plant: CFN:			
ITEM 14: RENTAL PAYMENTS More			
Include:     Operating leases  Exclude:			
Capital leases (leases with a contract to own at the end o	f the lease)		
At this establishment, what were the payments for:			
<ul> <li>A. Rental or lease of buildings and other structures?</li> <li>Include: <ul> <li>Job-site trailers</li> <li>Land on which the buildings and other structures stand</li> </ul> </li> </ul>	Check if None	\$ ,000.00	\$ ,000.00
B. Rental or lease of machinery and equipment?			
Include:     Production, loading, and transportation machinery and equipment     Construction equipment     Tools     Office equipment     Furniture     Vehicles			
Computer time-sharing charges for machinery and equipment rentals from computer service companies where the computer is not on site at the establishment		\$ ,000.00	\$ ,000.00
TOTAL (Add lines A and B.)		\$ ,000.00	\$ ,000.00



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### 2020 Annual Survey of Manufactures (ASM)

Item 16: Selected Expenses			
,			
EIN: Store / Plant: CFN:			
ITEM 16: SELECTED EXPENSES More			
<b>A.</b> For this establishment, what were the production-related co	osts in 2020 fo	r:	
<ol> <li>Materials, parts, containers, packaging, supplies, etc. used for manufacturing processes, repairs, services for others, or other operating supplies?</li> </ol>			
<ul> <li>Cost of production-related materials purchased by this establishment for other companies (contractors).</li> </ul>			
• Non-production-related expenses that were paid to other companies (contractors) by this establishment. (Report these expenses on the next screen in Item 16, line C.)	Check if None	2020 \$ ,000.00	2019 \$ ,000.00
2. Products bought and sold without further processing? (Report sales in Item 5, line A and in Wholesaling Services product codes in Item 22.)		\$ ,000.00	,000.00
<b>3.</b> Work done for you by others on your materials (work contracted to others)? (Report on line A1 the cost of production-related materials purchased by this establishment for other companies (contractors).)		\$ ,000.00	\$ ,000.00
<b>4.</b> Purchased fuels consumed for heat, power, or the generation of electricity? (Report on line B2 the quantity of electricity generated (Gross less generating station use).)		\$ ,000.00	\$ ,000.00
<b>5.</b> Purchased electricity? (Report comparable quantity on line B1.)		\$ ,000.00	\$ ,000.00
TOTAL (Add lines A1 through A5.)		\$ ,000.00	\$ ,000.00
<b>B.</b> For this establishment, what was the quantity of:			
Purchased electricity? (Quantity comparable to cost reported in line A5)		2020 Kilowatt Hours ,000	2019 Kilowatt Hours ,000
2. Generated electricity (gross less generating station use)? (Quantity comparable to cost reported in line		,000	,000



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<b>3.</b> Electricity sold or transferred to other establishments? (Also include quantity on lines B1	,000	,000	
and/or B2.)			



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### 2020 Annual Survey of Manufactures (ASM)

Item 16: Selected Expenses - Continued					
IN: tore / Plant: FN:					
TEM 16: SELECTED EXPENSES					
. What were the other operating expenses paid by this esta	blishment in 2	020 for:			
Include:					
Expenses normally considered as non-production-rela	ted costs purc	hased from other o	companies		
Temporary staff and leased employees? (Professional					
Employer Organizations and staffing agencies for					
personnel)	Check				
Include:	if None	2020		2019	
All charges for payroll, benefits, and services		\$	,000.00	\$	,000.00
2. Expensed equipment? (Expensed computer hardware and other equipment)					
Include:					
<ul><li>Copiers</li><li>Fax machines</li></ul>					
<ul> <li>Telephones</li> </ul>					
<ul><li>Shop and lab equipment</li><li>CPUs</li></ul>					
<ul><li>CPOS</li><li>Monitors</li></ul>					
• Laptops					
• Tablets					
<ul><li>Exclude:</li><li>Packaged software (Report on line C3.)</li></ul>					
<ul> <li>Leased and rented equipment (Report in Item</li> </ul>		\$	,000.00	\$	,000.00
<b>14</b> , line B.)	ш	Ф	,000.00	Ф	,000.00
<b>3.</b> Expensed purchases of software? (Purchases of prepackaged, custom-coded or vendor-customized software)					
Ladada.					
Include:  • Software developed or customized by others					
<ul> <li>Web-design services and purchases</li> </ul>					
Licensing agreements     Ungrades of software					
<ul><li>Upgrades of software</li><li>Maintenance fees related to software upgrades</li></ul>					
and alterations					
Exclude:					
<ul> <li>Costs associated with computer software developed within your own company</li> </ul>					
Capitalized computer software costs		\$	,000.00	\$	,000.00



,000.00

,000.00

,000.00

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MA-10000 - Annual Survey of Manufactures

\$

4.	Purchased	communication	services?

#### Include:

- Telephone, cellular, and fax services
- Computer-related communications (e.g., Internet, connectivity, online)
- Other wired and wireless communication services
- Credit card transaction fees

5.	Data	processing	and	other	purchased	computer
	servic	es?				

#### Include:

- Computer facilities management services
- Computer input preparation
- Data storage
- Computer time rental
- Optical scanning services
- Other computer-related advice and services, including training

#### **Exclude:**

- Services provided by other establishments of this company (such as a separate central data processing unit)
- Expensed integrated systems (Report in line C4)
- Repair and maintenance of computer equipment (Report on line C6.)
- Payroll processing and credit card transaction fees (Report payroll processing fees on line C9 and credit card transaction fees on line C4.)
- Expenses for telecommunication services (e.g., Internet, connectivity, telephone) (Report on line C4.)

# **6.** Purchased repairs and maintenance to buildings and/or machinery and equipment?

#### Include:

- Repairs for painting, roof repairs, replacing parts, over-hauling of equipment, and other repairs chargeable as current operating costs
- Cost of repair and maintenance of any leased property if this establishment assumes the cost

#### **Exclude:**

- Extensive "repairs" or reconstruction that is capitalized. Report these as a capital expenditure in Item 13.
- Costs of materials, parts, and supplies directly incurred by this establishment using its own work force to perform repairs and maintenance

	\$		,000.00		\$	
--	----	--	---------	--	----	--

,000.00

,000.00

\$



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<ul> <li>7. Water, sewer, refuse removal, and other non-electric utility payments? (Report electric utility payments on line A5. If the costs of these utilities are included in a lease or rental payment, report in Item 14, line A.)</li> <li>Include: <ul> <li>Cost of hazardous waste removal or treatment</li> </ul> </li> <li>Exclude: <ul> <li>Cost of refuse removal services if included in rental payments</li> <li>Machinery or equipment reported as a capital expenditure in Item 13</li> <li>Cost of salaries paid to employees of this establishment whose work involves refuse removal and/or hazardous waste removal or treatment</li> </ul> </li> </ul>		\$ ,000.00	\$ ,000.00	
8. Purchased advertising and promotional services?				
Include:  • Marketing and public relations services  Exclude:  • Salaries paid to employees of this establishment for advertising work  9. Purchased professional and technical services?  Include:  • Management consulting  • Accounting  • Auditing  • Bookkeeping  • Legal  • Actuarial  • Payroll processing  • Architectural  • Engineering  • Other professional services (i.e. janitorial, security, or landscape services)		\$ ,000.00	\$ ,000.00	
Exclude:				
<ul> <li>Salaries paid to your own employees for these services (Report in Item 7.)</li> </ul>		\$ ,000.00	\$ ,000.00	
<b>10.</b> Governmental taxes and licensing fees? (Payments to government agencies for taxes and licenses)				
Include:  • Business and property taxes				
Exclude:			4 200.00	
Income taxes	Ш	\$ ,000.00	\$ ,000.00	



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<b>11.</b> All other operating expenses not reported elsewhere?	
Exclude:  • Purchases of merchandise for resale • Non-operating expenses • Other expenses reported in Items 7, 13, 14, and 16  Describe	\$ ,000.00 \$ ,000.00
TOTAL (Add lines 1 through 11.)	\$ ,000.00 \$ ,000.00



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#### 2020 Annual Survey of Manufactures (ASM)

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Item 17: Principal Business or Activity

EIN:

Store / Plant:

CFN:

#### **ITEM 17: PRINCIPAL BUSINESS OR ACTIVITY**

Which ONE of the following best describes this establishment's principal kind of business or activity in 2020?

If none of the provided selections seem appropriate or selection options are not provided, provide a specific description to search for an appropriate business activity.

Select only ONE.



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#### 2020 Annual Survey of Manufactures (ASM)

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Item 22: Detail of Sales, Shipments, Receipts, or Revenue

EIN:

Store / Plant:

CFN:

#### ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in Item 5, what was the value of each product or service?

**General - Please do not combine product lines.** If the information is not directly available from your records, **reasonable estimates are acceptable**.

The manufactured products and services listed below are generally made in your industry. If you make products or have revenue from sources not listed, click the "Add Product Not Listed" button and search for an existing product, or use the section for "Add product not listed above (you can only add one at a time)."

**Manufacturing of Products** – Report the value of the products shipped and services performed at the net selling value, free on board (FOB) plant to the customer, after discounts and allowances.

#### Include:

- Products made elsewhere by others from materials supplied by this establishment. Report these products on the specific lines as if they were
  made in this establishment.
- Products transferred to other establishments within your company. These products should be assigned the full economic value (market value); i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

#### Exclude:

- Wholesale products (previously Resales), which include products that are bought from other establishments or transferred from other
  establishments of your company and then sold without further manufacture, processing, or assembly by this establishment. Report
  Wholesale products in any relevant prelisted product code, click the "Add Product Not Listed" button and search for an existing Wholesale
  product, or use the section for "Add product not listed above (you can only add one at a time)."
- Products made from materials owned by others (i.e., the customer). Report your commission or contract receipts in the appropriate Contract Manufacturing product line(s).
- Freight charged
- Excise taxes



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### 2020 Annual Survey of Manufactures (ASM)

MA-10000 - A	Annual Surv	ey of Manufa	ctures		
Item 28: Industrial Robots and Robotic Equipment					
EIN: Store / Plant: CFN:					
ITEM 28: INDUSTRIAL ROBOTS AND ROBOTIC EQUIPMENT	Г				
<ul> <li>INDUSTRIAL ROBOTIC EQUIPMENT</li> <li>Industrial robotic equipment (or industrial robots) are auto industrial automated operations.</li> <li>Industrial robots may be mobile, incorporated into stand-a</li> <li>An industrial robot may be part of a robotic cell (or work or industrial robots are commonly used in operations such as place.</li> </ul>	alone stations, ell) or incorpo	or integrated into	a production li	ne. ment.	
<ul> <li>REPORTING INDUSTRIAL ROBOTIC EQUIPMENT</li> <li>Estimates are acceptable.</li> <li>In (A), report capital expenditures for new and used indust software and installation.</li> <li>In (B) and (C), report the number of industrial robots in op</li> <li>For robots purchased as part of a work cell or other integra robots. In this case, report the expenditures on the integra</li> </ul>	eration at this ated robotic e	establishment an quipment, it may	d purchased fo	r this establishmer	nt.
Examples of operations industrial robotic equipment can perf  Palletizing Pick and place Machine tending Machine handling Dispensing Welding Packing/repacking  Exclude: Automated guided vehicles (AGVs) Driverless forklifts Automated storage and retrieval systems	form may inclu	ide:			
<ul> <li>CNC machining equipment</li> <li>A. What were the capital expenditures for new and used industrial robotic equipment, including software,</li> </ul>	Check if None	2020	1	2019	
installation, and other one-time costs?		\$	,000.00	\$	,000.00
<b>B.</b> What was the number of industrial robots IN OPERATION at this plant? Refer to instructions above for definitions.		2020 Number		2019 Number	



If you are unable to provide the number of industrial robots

IN OPERATION, please explain:

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c	What was the number of industrial robots PURCHASED for this plant? Refer to instructions above for definitions. If you are unable to provide the number of industrial robots PURCHASED, please explain:		



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### 2020 Annual Survey of Manufactures (ASM)

Item 29A: Donated Products	
IN: otore / Plant: CFN:	
TEM 29A: DONATED PRODUCTS	
old this establishment donate any products during 2020?	
○ Yes	
○ No	



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### 2020 Annual Survey of Manufactures (ASM)

Item 29B: Value of Donated Products	
EIN: Store / Plant: CFN:	
ITEM 29B: VALUE OF DONATED PRODUCTS	
What was the value of the donated products (This is a breakout of the \$,000.00 reported in <b>Item 5,</b> line A.)	\$ ,000.00



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#### 2020 Annual Survey of Manufactures (ASM)

Item 30: Number of Days Establishment Closed		
EIN: Store / Plant: CFN:		
ITEM 30: NUMBER OF DAYS ESTABLISHMENT CLOSED  How many days during 2020 was your establishment closed by quarter due to the coronavirus pande	mic?	
	Check if None	2020
A. First quarter (January - March)?		2020
B. Second quarter (April - June)?		
C. Third quarter (July - September)?		
<b>D.</b> Fourth quarter (October - December)?		
TOTAL (Add lines A through D.)		



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em 31: Remarks								
:								
re / Plant: I:								
M 31: REMARKS (Option	al - Enter remari	cs only if nece	ssary)					
ase use this space only for	any explanations t	hat may be esse	ential in understa	anding your report	ted data. (Maxim	ium length	is 1,000 cl	naracters.)
								,

