2022 ANNUAL RETAIL TRADE SURVEY

DUE DATE

Need help or have questions?

Call 1-877-787-9860 (option 2) (8:00 a.m. - 8:00 p.m. ET, M-F) or Visit

https://census.gov/artshelp

YOUR RESPONSE IS REQUIRED

BY LAW. Title 13 United States
Code (U.S.C.), Sections 131 and
182 authorizes this collection.
Sections 224 and 225 require your
response. The U.S. Census Bureau
is required by Section 9 of the
same law to keep your information
CONFIDENTIAL and can use your
responses only to produce statistics.
The Census Bureau is not permitted
to publicly release your responses
in a way that could identify your
business, organization, or institution.
Per the Federal Cybersecurity
Enhancement Act of 2015, your data
are protected from cybersecurity
risks through screening of the
systems that transmit your data.
This collection has been approved

by the Office of Management and Budget (OMB). The eight-digit OMB approval number is 0607-0013 and appears at the upper right of this page. Without this approval we could not conduct this survey.

INTERNET REPORTING - This survey should be completed online at:

To view Survey Results:

https://portal.census.gov

https://census.gov/arts

GENERAL INSTRUCTIONS

- Any significant change in this firm's operations should be noted in
- For establishments sold or acquired in 2022, report data only for the period the establishments were operated by this firm.
- Estimates are acceptable if book figures are not available.
- Enter "0" where applicable.

INCLUDE

- All retail establishments located in the U.S. (including the District of Columbia) operated by this firm and its subsidiaries.
- Data for auxiliary facilities primarily engaged in supporting services to this firm's establishment(s), such as warehouses, garages, central administrative offices, and repair services.

EXCLUDE

- Data for establishments operated by other firms, such as franchises.
- Departments and concessions operated by other firms in this firm's establishment(s).
- Data for establishments located in U.S. Territories (such as Puerto Rico, American Samoa, Guam, U.S. Virgin Islands and Northern Mariana Islands).

ANNOUNCEMENTS AND SPECIAL INSTRUCTIONS



Α.		_				Page
	Did this f	TIONAL CHAI	NGE			
В.		firm experien	ice any acquisitions, sales, mergers, divestitures, and/or c	losures ir	2022	?
В.		Yes				
В.		No - <i>Go to</i> 2				
			g organizational changes occurred in 2022?			_
	Check all	that apply. If n	nore than one organizational change occurred during the report	ing period,	explai	n in 🔁.
		Acquisition		Month	Day	Year
		Sale	Date of organizational change			
		Merger	> AND Enter detailed information below			
		Divestiture		Month	Day	Year
		ر Caasad Onarat	ion - Date of ceased operation/closure			
		-	al information about the company acquired/sold to/merged with	/divested		
	Name of c			Varvestea.		
	11411110 01 0	····pu···y				
	Address (N	Jumber and stre	eet, P.O. Box, etc.)			
	Addicss (i	variber and stre	iot, 1.0. Box, ctc.)			
	City		State ZIF	² Code		
	City		State Zir	Code		
					-	
RE	PORTING	PERIOD				
NC	TE: Calend	dar-year data a	are preferred. If this is not available, please report for the fiscal y nonths of data for the 2022 calendar year.	vear .		
			ered by the data provided in this survey?		20	22
	_		, ,			ng Date
	□ Cale	endar year		Month	Day	Year
	☐ Fisc	al or partial ye	ear - Report beginning and ending dates			
					· ·	g Date
				Month	Day	Year
	IMPED OF	ESTABLISH	MENTS			2022
	JIVIDER UF				ark "X"	2022
		etail establis	hments (including departments and concessions) did this	firm 1	^f None	Number
Ho op	w many r erate in 2	:022?	shments (including departments and concessions) did this ey refers to the establishments reported here		None	Number

	(DRAFT)		Pa
SALES, RE	CEIPTS, OR REVENUE		
INCLUDE		EXCLUDE	
• Credit and	d cash net sales of merchandise	 Sales from auxiliary establishments 	
	rce sales if not submitted on a separate	 Carrying or other finance charges 	
• Excise tax	etail Trade Survey ses (such as those on gasoline, liquor, and	 Commissions (such as vending machine government lottery tickets, or other store 	
tobacco) v	which are included in the cost of goods I by this firm	 Non-operating receipts (such as interest income from investments, and receipts 	income,
	e sales made by retail establishment(s) y this survey	rental or sale of real estate) • Sales made by departments and conces	
 Receipts f equipment 	rom the rental or leasing of vehicles, it, instruments, tools, etc.	operated by other firms in this firm's re establishment(s)	tail
 Receipts f 	rom deliveries	DEDUCT	
 Receipts f repairs, a 	rom installations, maintenance contracts, lterations, storage, and other such services	 The actual value of rebates and discount to the purchaser, even if granted as an 	
Value of t merchand	rade-ins taken as partial payment for other lise	trade-in allowances	
• Value of r	nanufacturers' rebates		
• Leased de other esta	epartments and concessions operated in ablishments		
Shipping	and handling revenue		
 Advertisir 	ng revenues		
		Mark "X"	2022
	rere the total sales of merchandise and	if None \$ Bil. Mil.	Thou. Dol
receipt	vere the total sales of merchandise and s for this firm in 2022?	if None \$ Bil. Mil.	Thou. Dol
receipt	s for this firm in 2022?	if None \$ Bil. Mil.	Thou. Dol
receipt	s for this firm in 2022?	if None \$ Bil. Mil.	Thou. Dol
receipt	s for this firm in 2022?	if None \$ Bil. Mil.	Thou. Dol
receipt	s for this firm in 2022?	if None \$ Bil. Mil.	
B. Did this	s for this firm in 2022?	other operating	2022
B. Did this	s for this firm in 2022?	other operating	2022
B. Did this	s for this firm in 2022?	other operating	2022
B. Did this C. What we Exclude	s for this firm in 2022?	other operating \$ Bil. Mil. \$ Bil. Mil. \$ Bil. Mil.	Z022 Thou. Dol
B. Did this C. What we Exclude E-COMME	s for this firm in 2022?	se buyer places an order, or the price and tenmerce), extranet, EDI network, electronic management of the price and tenmerce of the price and tenmer	Z022 Thou. Dol
C. What we Exclude E-COMME E-commerca are negotia comparable	s for this firm in 2022?	se buyer places an order, or the price and tenmerce), extranet, EDI network, electronic mee made online.	Z022 Thou. Dol
B. Did this C. What we Exclude E-COMME! E-commerciare negotia comparable.	s for this firm in 2022?	se buyer places an order, or the price and tenmerce), extranet, EDI network, electronic mee made online.	Z022 Thou. Dol
B. Did this C. What we Exclude E-COMME! E-commerciare negotia comparable.	s for this firm in 2022?	se buyer places an order, or the price and tenmerce), extranet, EDI network, electronic mee made online.	Z022 Thou. Dol
B. Did this C. What we Exclude E-COMME! E-commerciare negotia comparable.	s for this firm in 2022?	se buyer places an order, or the price and tenmerce), extranet, EDI network, electronic mee made online.	Z022 Thou. Dol

B. What were the total e-commerce sales in 2022?

VALUE OF INVENTORIES						
INCLUDE	EXCLUDE					
 All inventories of merchandise at locations covered by this survey, including all auxiliary locations (such as warehouses, garages, central administrative offices) servicing these establishments, regardless of where held Inventory held in Foreign Trade Zones or in bond warehouses in the United States 	 Merchandise ow on consignment 		thers th	at are bei	ng held	
 Report at cost or market value as of the end of your reporting period 						
A. Did this firm own inventories, regardless of wh for which you are reporting)?	nere held, at the ei	nd of 202	22 (or t	he end o	f the per	iod
☐ Yes						
□ No - <i>Go to</i> 3						
		Mark "X"		2	2022	
B. What was the value of merchandise inventories warehouses, offices, or in transit for distribution		if None	\$ Bil.	Mil.	Thou.	Dol.
as of December 31 in 2022? Report before Last-adjustment, if applicable	In, First-Out (LIFO)	. 🗆				
C. Were inventories reported as of December 31?						
☐ Yes - Go to ②						
□ No						
					2022	
				N/1 a m + la		
				Month	Day	Year
D. If not December 31, as of what date were inve	ntories reported?			. Iwionth	Day	Year
D. If not December 31, as of what date were inve	ntories reported?				Day	Year
		aluation	metho		Day	Year
INVENTORY VALUATION METHOD		aluation	metho		Бау	Year
INVENTORY VALUATION METHOD A. Were any of the inventories reported in G B sub		aluation	metho		Day	Year
NVENTORY VALUATION METHOD A. Were any of the inventories reported in 6B sub				. d?	Day	Year
NVENTORY VALUATION METHOD A. Were any of the inventories reported in 6B subsets Yes No - Go to 3	oject to the LIFO v	aluation Mark "X" if None		. d?		Year Dol.
NVENTORY VALUATION METHOD A. Were any of the inventories reported in 6B subsets Yes No - Go to 3	oject to the LIFO v	Mark "X" if None		d?	2022	
NVENTORY VALUATION METHOD A. Were any of the inventories reported in 6B sub Yes No - Go to 8 B. How much of the inventories reported in 6B w	oject to the LIFO v	Mark "X" if None . □		d?	2022	
NVENTORY VALUATION METHOD A. Were any of the inventories reported in	pject to the LIFO v	Mark "X" if None . □ . □		d?	2022	
NVENTORY VALUATION METHOD A. Were any of the inventories reported in ③B subsets Yes No - Go to ③ B. How much of the inventories reported in ③B wells 1. LIFO valuation method before adjustment 2. Any other valuation method	pject to the LIFO v	Mark "X" if None . □ . □		d?	2022	
INVENTORY VALUATION METHOD A. Were any of the inventories reported in	vas subject to:	Mark "X" if None . □ . □		d?	2022	

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INCLUDE

- Cash and credit purchases by this firm
- Merchandise owned by, but in transit to, this firm
- Purchases made by both warehouse(s) and establishment(s)
- Freight, delivery, and other transportation costs
- Import duties (if paid separately)
- Parts and supplies used in repair work or other services

EXCLUDE

- Expenditures for supplies, equipment, and parts purchased for this firm's own use
- Purchases made by other firms' operating departments and concessions in this firm's establishment(s)
- Purchases of merchandise held outside the U.S.
- Purchases of containers, wrappings, packaging, and selling supplies for this firm's own use
- Trade and cash discounts, returns, and allowances

What was the total cost of all merchandise purchased for resale	Mark "X"	2022					
for which this firm took title, whether or not payment was made,	if None	\$ Bil.	Mil.	Thou.	Dol.		
in 2022?							
If purchases are greater than sales, explain in 🔁	. ⊔						

Description of sales,			otal sales f					merce sale		
shipments, receipts, or		Report	dollars OR	percentag	jes		Report	dollars OR	percentag	es
revenue	\$ Bil.	Mil.	Thou.	Dol.	Percent	\$ Bil.	Mil.	Thou.	Dol.	Percen
Books										
Include audio books										
and e-books										
Clothing and clothing										
accessories										
Include footwear										
Computers and peripheral equipment, communications equipment, and										
related products Include cellular										
phones										
Computer software										
Include video game software.										
Drugs, health aids,					i — — i					
and beauty aids										
Electronics and				Ī	1			<u>.</u>	<u>.</u>	1
appliances										
					1					1
Food, beer, and wine .										
Furniture and home				<u> </u>	1					
furnishings										
· ·										1
Jewelry										
Audio and video			•	•					•	
recordings					,					
Include purchased downloads										
aownioaas										Į <u> </u>
Office equipment and										
supplies										
Coorting goods										
Sporting goods					<u> </u>					
Toys, hobby goods, and games										
Other merchandise -										
Specify principal										
line(s)										
					J 					
Shipping and										
handling revenues				1						<u> </u>
A dua miair										
Advertising revenues.					J[L		J
Other non- merchandise										
receipts - Specify										
principal receipt(s) 7										
TOTAL				1				1		1
Sum of										, .
a through 9 q					100					10
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OPERATING EXPENSES						
INCLUDE	EXCLUDE					
• Expenses arising from the normal course of	Bad debt		_	=		
business • Payroll	 Purchases of go 	ods for re	esale or	cost of g	oods sold	
Depreciation and amortization	 Income taxes 					
- Doprociation and amortization	•Interest expense					
	 Impairment (red due to reapprais 	sal)				
	Capitalized experience benefits)				fringe	
	• Transfers made	within th	e comp	any		
		Mark "X"			2022	
		if None	\$ Bil.	Mil.	Thou.	Dol.
What were the total operating expenses for this If operating expenses are greater than sales, explain in	_	. 🗆				
DETAILED OPERATING EXPENSES						
A. What personnel costs were incurred by this fi	rm in 2022?					
 Annual payroll before deductions - Total an salaries and wages for all employees as reported 						
IRS Form 941, Employer's Quarterly Federal Ta	x Return, line 5(c).					
Include payments to temporary employees on and to commissioned employees on this firm's		Mark "X"	<u> </u>		2022	T
the spread on stock options that are taxable to	employees as	if None	\$ Bil.	Mil.	Thou.	Dol.
wages. Exclude payments for contracted temp	orary help (report in					
line A3); and commissions paid to contractors	•	. ⊔				
Employer's cost for fringe benefits - Emplo required programs and programs not required	by law:					
a. Health Insurance - Insurance premiums or	hospital plans,					
medical plans, and single service plans such and prescription drugs. Include premium e	as dental, vision, quivalents for self-					
insured plans and fees paid to third-party ac Exclude employee contributions	dministrators (TPAs).	. 🗆				
b. Pension plans:						
i. Defined contribution plans - Costs un contribution plans. Include pension plar employer contributions to a separate acc for each employee. The employee "bene depends on the amount contributed and account's activity. Examples include prof	ns that define the count provided fit" at retirement the results of the fit sharing plans,					
money purchase (e.g., 401k, 403b) and s	tock bonus plans					
(e.g., ESOPs).		. ⊔				
ii. Defined benefit pension plans - Costs and unqualified defined pension plans. In plans that specify the benefits to be paid upon retirement, generally either a speci percentage of compensation. Employer of based on actuarial computations that indicates and a compensation and years of service and a	nclude pension I to employees ific amount or a contributions are clude the employee's					
specific accounts maintained for employ		. \square			<u> </u>	
c. Payroll taxes, employer paid insurance (except health), and other employer ben legally-required fringe benefits (e.g., Social compensation insurance, unemployment tax insurance programs, Medicare). Also include insurance, "quality of life" benefits (e.g., chill subsidized commuting), employer contributions.	nefits - Include Security, workers' x, state disability e benefits for life Idcare assistance,					
subsidized commuting), employer contributi benefits not specified above. Exclude disbu or funds to satisfy health insurance claims.	irsements from trusts					
3. Contract temporary staff and leased emplo						
Total costs paid to Professional Employer Orga	nizations (PEOs) and					
staffing agencies for personnel. Include all ass payroll, benefits, and services.	ociated charges for					
payron, benefits, and services		. ப	<u> </u>		1	<u> </u>
CONTINUE	WITH 🕦 ON PAGE 8					

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	ILED OPERATING EXPENSES - Continued					
	hat were the expensed equipment, materials, parts, and pplies (not for resale) incurred by this firm in 2022?					
1.	Expensed equipment - Expensed computer hardware and other equipment (e.g., copiers, fax machines, telephones, shop and lab equipment, CPUs, monitors). Exclude software (report in line C2); leased and rented equipment (report in line C7); depreciation for capitalized equipment (report in line C15); capitalized equipment	Mark "X" if None	\$ Bil.	Mil.	2022 Thou.	Dol.
2.	Purchasing of packaging materials and containers - Include the cost of bags, boxes, wrapping, and sealing materials. Exclude office supplies (report in line B3); and cost of shipping to customers (report in line C12).					
3.	Purchases of other materials, parts, and supplies (not for resale) - Materials and supplies used in providing services to others; materials and parts used in repairs; office and janitorial supplies; small tools; and motor fuels. Exclude office postage and package delivery expenses (report in line C12)					
	hat other operating expenses were incurred by this firm 2022?					
	Commission expense - Include commission paid to other firms for sale of products owned by this firm. Exclude commission paid to your own employees (reported in line A1).					
2.	Expensed purchases of software - Purchases of prepackaged, custom coded, or vendor customized software. Include software developed or customized by others, web design, services and purchases, licensing agreements, upgrades of software; and maintenance fees related to software upgrades and alterations. Exclude depreciation for capitalized software (report in line C15).					
3.	Data processing and other purchased computer services - Include computer facilities management services, computer input preparation, data storage, computer time rental, optical scanning services, and other computer-related advice and services, including training. Exclude expenses for telecommunication services e.g., Internet connectivity, telephone, fax (report in line C4); repair and maintenance of computer equipment (report in line C5); payroll processing (report in line C14); credit card transaction fees (report in line C17).					
4.	Purchased communication services - Telephone, cellular, and fax services; computer-related communications (e.g., Internet connectivity); and other wired and wireless communication services.					
5.	Purchased repairs and maintenance to machinery and equipment - Include expensed repair and maintenance services to machinery, vehicles, equipment, and computer hardware. Exclude materials, parts, and supplies used for repairs and maintenance performed by this firm's employees (reported in line B3)					
6.	Purchased repairs and maintenance to buildings, structures, and offices - Include repair and maintenance to integral parts of buildings (e.g., elevators, heating systems). Exclude materials, parts, and supplies, used for repairs and maintenance performed by this firm's employees (reported in line B3); purchased janitorial and grounds maintenance services (report in line C17).					
7.	Lease and rental payments for machinery, equipment, and other tangible items - Include lease and rental of transportation equipment without operators; and penalties incurred for broken leases. Exclude licensing/leasing of software (reported in line C2); payments for capital and financing lease agreements.					
8.	Lease and rental payments for land, buildings, structures, store space, and offices - Include penalties incurred for broken leases.					
9.	Purchased electricity - Include the cost of electricity paid directly to the utility company. Exclude the cost of electricity within lease or rental payments (reported in line C8)					
10.	Purchased fuels (except motor fuels) - Include fuel for heating, power, or generating electricity (e.g., natural gas, propane, oil, coal). Exclude the cost of motor fuels (reported in line B3); and the cost of fuels within lease or rental payments (reported in line C8)					

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Include the cost of hazardous waste removal. Exclude the cost of these utilities within lease or rental payments (reported in line C8). 12. Purchased transportation, shipping, and warehousing services - Include the cost of postage, delivery expenses, and packaging and containers provided as part of the purchased service. Exclude the cost of shipping using this firm's vehicles or employees. 13. Purchased advertising and promotional services - Include marketing and public relations services. Include management consulting, accounting, auditing, bookkeeping, legal, actuarial, payroll processing, architectural, engineering, and other professional services. Exclude salaries paid to your own employees for these services (reported in line A1). 15. Depreciation and amortization charges - Include depreciation charges taken against tangible assets owned by this firm, tangible assets and improvements owned by this firm within leaseholds, tangible assets obtained through capital lease agreements, and amortization charges against intangible assets (e.g., patents, copyrights). Exclude impairment (reduction in value of long-lived assets due to reappraisals). 16. Governmental taxes and licenses fees - Payments to government agencies for taxes and licenses. Include business and property taxes. Exclude income taxes and sales and excise taxes collected from customers. 17. All other operating expenses - Include operating expenses, not reported elsewhere, unless excluded by the following list. Exclude purchase of products for resale (cost of goods sold); bad debt; transfers made within the company; capitalized expenses; interest; impairment; income, sales, and excise taxes; and other non-operating expenses. D. TOTAL OPERATING EXPENSES Total of MA1-@C17 must equal @. REMARKS - Please use this space to explain any significant year-to-year changes, to clarify responses, or include and were estimated.	ou. Dol.	2022 Thou.		\$ Bil.										_
11. Water, sewer, refuse removal, and other utility payments Include the cost of hazardous waste removal. Exclude the cost of these utilities within lease or rental payments (reported in line CB). 12. Purchased transportation, shipping, and warehousing services - Include the cost of shipping using tievery expenses, and packaging and containers provided as part of the purchased service. Exclude the cost of shipping using this firm's vehicles or employees. 13. Purchased advertising and promotional services - Include marketing and public relations services. 14. Purchased professional and technical services - Include management consulting, accounting, auditing, bookkeeping, legal, actuarial, payroll processing, architectural, engineering, and other professional services. Exclude salaries paid to your own employees for these services (reported in line A1). 15. Depreciation and amortization charges - Include depreciation charges taken against tangible assets obtained through capital lease agreements, and amortization charges against intangible assets agreements, and amortization charges against intangible assets (e.g., patents, copyrights). Exclude impairment (reduction in value of long-lived assets due to reappraisals). 16. Governmental taxes and license fees - Payments to government agencies for taxes and licenses. Include business and property taxes. Exclude income taxes and sales and excise taxes collected from customers. 17. All other operating expenses of products for resale (cost of goods sold); bad debt; transfers made within the company; capitalized expenses; interest; impairment; income, sales, and excise taxes; and other non-operating expenses of products for resale (cost of goods sold); bad debt; transfers made within the company; capitalized expenses; interest; impairment; income, sales, and excise taxes; and other non-operating expenses. D. TOTAL OPERATING EXPENSES Total of @A1-@C17 must equal @. REMARKS - Please use this space to explain any significant year-to-year changes, to clarify response	Du. Dol.	Thou.	Mil.	\$ Bil.										
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services - Include the cost of postage, delivery expenses, and packaging and containers provided as part of the purchased service. Exclude the cost of shipping using this firm's vehicles or employees. 13. Purchased advertising and promotional services - Include marketing and public relations services. 14. Purchased professional and technical services - Include management consulting, accounting, auditing, bookkeeping, legal, actuarial, payroll processing, architectural, engineering, and other professional services. Exclude salaries paid to your own employees for these services (reported in line A1). 15. Depreciation and amortization charges - Include depreciation charges taken against angible assets owned and used by this firm, tangible assets and improvements owned by this firm within leaseholds, tangible assets obtained through capital lease agreements, and amortization charges against intangible assets (e.g., patents, copyrights). Exclude impairment (reduction in value of long-lived assets due to reappraisals). 16. Governmental taxes and license fees - Payments to government agencies for taxes and icenses. Include business and property taxes. Exclude income taxes and sales and excise taxes collected from customers. 17. All other operating expenses - Include operating expenses not reported elsewhere, unless excluded by the following list. Exclude purchase of products for resale (cost of goods sold); bad debt, transfers made within the company, capitalized expenses; interest, impairment, income, sales, and excise taxes; and other non-operating expenses. D. TOTAL OPERATING EXPENSES Total of \$\particle{Q} and \$\particle{Q}\$ of \$\parti						e cost of	val. Exclude th	waste rem	azardo	of h	the cost	Include		
packaging and containers provided as part of the purchased service. Exclude the cost of shipping using this firm's vehicles or employees. 13. Purchased advertising and promotional services - Include marketing and public relations services. 14. Purchased professional and technical services - Include management consulting, accounting, auditing, bookkeeping, legal, actuarial, payroll processing, architectural, engineering, and other professional services. Exclude salaries paid to your own employees for these services (reported in line A1). 15. Depreciation and amortization charges - Include depreciation charges taken against tangible assets owned by this firm, tangible assets and improvements owned by this firm within leaseholds, tangible assets obtained through capital lease agareements, and amortization charges against intangible assets (e.g., patents, copyrights). Exclude impairment (reduction in value of long-lived assets due to reappraisals). 16. Governmental taxes and licenses fees - Payments to government agencies for taxes and licenses. Include business and property taxes. Exclude income taxes and sales and excise taxes collected from customers. 17. All other operating expenses - Include operating expenses not reported elsewhere, unless excluded by the following list. Exclude purchase of products for resale (cost of goods sold); bad debt; transfers made within the company; capitalized expenses; interest; impairment; income, sales, and excise taxes; and other non-operating expenses. D. TOTAL OPERATING EXPENSES Total of \$\frac{1}{3}\text{Total of \$\frac{1}{3}Total of \$\fra						g	nd warehousir	hipping, a	rtation	spo	sed tran	Purchas	12.	
service. Exclude the cost of shipping using this firm's vehicles or employees. 13. Purchased advertising and promotional services - Include marketing and public relations services. 14. Purchased professional and technical services - Include management consulting, accounting, auditing, bookkeeping, legal, actuarial, payroll processing, architectural, engineering, and other professional services. Exclude salaries paid to your own employees for these services (reported in line A1). 15. Depreciation and amortization charges - Include depreciation charges sales (language and used by this firm, tangible assets and improvements owned by this firm within leaseholds, tangible assets owned and used by this firm within leaseholds, tangible assets owned and used by this firm within leaseholds, tangible assets owned and used by this firm within leaseholds, tangible assets to develop the sales and services agreements, and amortization charges against intangible assets (leg., patents, copyrights). Exclude impairment (reduction in value of long-lived assets due to reappraisals). 16. Governmental taxes and license fees - Payments to government agencies for taxes and licenses, Include business and property taxes. Exclude income taxes and sales and excise taxes collected from customers. 17. All other operating expenses - Include operating expenses not reported elsewhere, unless excluded by the following list. 18. Exclude purchase of products for resale (cost of goods sold); bad debt, transfers made within the company, capitalized expenses; interest, impairment, income, sales, and excise taxes, and other non-operating expenses. 19. Total of @A1-@C17 must equal @. 10. Total OPERATING EXPENSES Total of @A1-@C17 must equal @.						ed	of the purchas	ided as par	ners pr	ontai	ng and co	packagir		
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We suggest you keep a copy for your records.