# **2006 Annual Services Report Service Annual Survey**

# **Hazardous Waste Treatment and Disposal**



**FORM** 

SA-5622

140 SAS\_G

562211

**REPORT DUE** 

Any questions call **1–800–772–7851** M–F, 8:30 a.m. to 5:00 p.m. EST.

Please correct any error in the name, address, or ZIP Code.

### YOUR RESPONSE IS REQUIRED BY LAW

Title 13, U.S. Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau.

### YOUR RESPONSE IS CONFIDENTIAL BY LAW

Title 13, U.S. Code, requires that your response may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. The law also provides that copies retained in your files are **immune from legal process.** 

## YOUR RESPONSE IS IMPORTANT

The services industries account for nearly 70 percent of all economic activity. We conduct this survey to obtain timely, comprehensive and consistent measures needed by policy-makers, businesses, and the public to accurately assess domestic economic performance.

2006

## **Annual Services Report**

- This report should be completed and returned on or before the due date in the preaddressed envelope provided.
- If filing within the required time frame will cause an undue burden and you would like an extension, or if you have any questions, please write to:

U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47132-0001

or call a Census Bureau Representative at 1-800-772-7851, weekdays from 8:30 a.m. to 5:00 p.m., eastern standard time.

## 1 Report Coverage

This report covers all domestic locations operated by your company and its subsidiaries primarily engaged in (1) operating waste treatment or disposal facilities for hazardous waste or (2) the combined activity of collecting and/or hauling waste materials within a local area, and operating waste treatment or disposal facilities for hazardous waste.

	Ooes the above coverage describe this firm's business activity?
0001	Yes – Go to 2
2	No – Specify the firm's business activity and complete the report where applicable beginning with [2].
	0002

# 2 Report Periods

What periods of time will this data represent?

- Report data for the 2006 calendar year if possible.
- For locations that were sold or acquired during a year, only report for the periods that this firm operated the locations.

			Month	Day	Year
		0007			
0006 1	2006 calendar year – Go to 3	From			
2	P ☐ Other than calendar year – Enter the periods this report will cover				
	(e.g., fiscal years, periods with less than a full calendar	8000			
	year).	То			

# Operating Revenue

Report the total operating revenue for this firm's locations defined in 1 for the following categories.

- Enter "0" where applicable.Estimates are acceptable.

### Exclude:

• Transfers made within the company.

			2006	Operati	ing Reve	nue
Nor	hazardous Waste Disposal Services		Bil.	Mil.	Thou.	Dol.
1.	Nonhazardous waste landfill disposal services – Services provided by a disposal facility where nonhazardous waste is placed in or on land at the landfill site	3341	\$			
		3342				
2.	<b>Nonhazardous waste incineration disposal services</b> – Disposal of nonhazardous waste by incineration at a facility that meets legal standards		\$			
3.	Other nonhazardous waste disposal services – All other nonhazardous waste disposal services such as disposal of nonhazardous waste by methods other than landfill, sanitary landfill, or incineration. Include such methods as injection wells and the spreading of municipal sludge on land, and disposal maintenance and closure services.	3343	\$			
	cardous Waste Treatment and Disposal Services  Hazardous waste treatment – Biological infectious waste – Services provided for the					
7.	treatment of pathological wastes (e.g., anatomical wastes, non-anatomical wastes, and sharps waste, such as needles and scalpels) and other biological-infectious wastes.  Include biological, chemical, and/or physical procedures, as well as incineration; which may lead to disposal and/or to the recovery of recyclable material.	3344	\$			
	Hazardous waste treatment – Radioactive waste – Collection of radioactive wastes from industrial, commercial, agricultural, service and institutional locations	3345	\$			
	All other hazardous waste treatment – Services provided for all other hazardous waste treatment services (e.g., organic solvents, oil grease, inorganic sludges, heavy metal solutions, pesticides, PCB wastes, and used tires and batteries). Include biological, chemical, and/or physical procedures, as well as incineration, which may lead to disposal and/or to the recovery of recyclable material.	3346	\$			
7.	<b>Hazardous waste disposal services</b> – Services provided for the disposal of hazardous waste, at a facility that meets legal standards for the disposal of hazardous waste (e.g., by controlled confinement, landfilling and other methods.)	3347	\$			
8.	Other hazardous waste treatment and disposal services – All other hazardous waste disposal services. Include disposal facilities, maintenance and closure services	3348	\$			
9.	I Other Operating Revenue  All other operating revenue – Revenue not reported in lines 1–8. If this item is greater than 20% of total operating revenue, specify the primary source of the revenue here     ▼					
1560		1799	\$			
10	TOTAL OPERATING DEVENUE. Over of the 1.0	1800	¢			
10.	TOTAL OPERATING REVENUE – Sum of lines 1–9		\$			

FORM asr\_5622\_c\_06 (1-5-2007)

Not Applicable

# Operating Expenses

Report operating expenses for this firm's locations as defined in 1 for the following categories.

- Enter "0" where applicable.Estimates are acceptable.

### **Exclude:**

- Transfers made within the company
- Capitalized expenses
- Interest
- Bad debt
- Impairment

• income tax					
Personnel Costs			-	ing Expe	
1. Gross annual payroll – Total annual Medicare salaries and wages for all employees as reported on your firm's IRS Form 941, Employer's Quarterly Federal Tax Return, line 5(c) for the four quarters that correspond to the survey period.	1821	Bil.	Mil.	Thou.	Dol.
2. Employer's cost for fringe benefits – Employer's cost for legally required programs and programs not required by law. Include insurance premiums for hospital plans, medical plans, and single service plans (e.g., dental, vision, prescription drugs); premium equivalents for self-insured plans and fees paid to third-party administrators (TPAs); defined benefit pension plans defined contribution plans (e.g., profit sharing, 401K and stock option plans); and other fringe benefits (e.g., Social Security, workers' compensation insurance, unemployment tax, state disability insurance programs, life insurance benefits, Medicare). Exclude employee contributions.	; 1822	\$			
3. Temporary staff and leased employee expense – Total costs paid to Professional Employer Organizations (PEOs) and staffing agencies for personnel. Include all charges for payroll, benefits, and services.		\$			
Expensed Materials, Parts and Supplies (not for resale)					
<b>4. Expensed equipment</b> – Expensed computer hardware and other equipment (e.g., copiers, fax machines, telephones, shop and lab equipment, CPUs and monitors). Report packaged software in line <b>6.</b> Report leased and rented equipment in line <b>8.</b>	1824	\$			
5. Expensed purchases of other materials, parts, and supplies – Materials and supplies used in providing services to others; materials and parts used in repairs; office and janitorial supplies; small tools; containers and other packaging materials; and motor fuels	1825	\$			
Expensed Purchased Services					
<b>6. Expensed purchases of software</b> – Purchases of prepackaged, custom coded, or vendor customized software. <b>Include</b> software developed or customized by others, web-design services and purchases, licensing agreements, upgrades of software; and maintenance fees related to software upgrades and alterations	1826	\$			
7. Purchased electricity and fuels (except motor fuels) – If the cost of electricity and heating fuels (e.g., natural gas, propane, oil, coal) are included in lease or rental payments, report in line 8		\$			
8. Lease and rental payments – For land, buildings, offices, structures, machinery, equipment, and other tangible items. Include lease and rental of transportation equipment without operators; and penalties incurred for broken leases. Exclude capital and financing lease agreements and licensing/leasing of software.	1828	\$			

5	Operating	Expenses -	(Continued)
	Operating	Experience (	(Continuca)

Report operating expenses for this firm's locations as defined in 1 for the following categories.

- Enter "0" where applicable.Estimates are acceptable.

### **Exclude:**

- Transfers made within the company Capitalized expenses

- InterestBad debt
- Impairment
- Income tax

_		10	/ O 11 1)
-vnancad	Purchage	ed Services –	(Continued)
	i uitilast		i Odrilli lucu

9.	Purchased repair and maintenance – Include expensed repair and maintenance to		2006	Operati	ng Exper	nses
	buildings and integral building components (e.g., elevators, heating and cooling systems),		Bil.	Mil.	Thou.	Dol.
	structures, offices, machinery, vehicles, equipment, and computer hardware. Exclude materials,	1829				
	parts, and supplies used for repair and maintenance performed by this firm's employees. Repor	t	\$			
	janitorial and grounds maintenance services in line 13	l	Ψ			
		1830				
10.	Purchased advertising and promotional services – Include marketing and public relations		Φ			
	services	l	<b>\$</b>			
Oth	or Operating European					
Oth	er Operating Expenses					
11.	Depreciation and amortization charges – Include depreciation charges taken against					
	tangible assets owned and used by your firm, tangible assets and improvements owned by	1831				
	your firm within leaseholds, tangible assets obtained through capital lease agreements, and		φ			
	amortization charges against intangible assets (e.g., patents, copyrights). <b>Exclude</b> impairment.	l	\$		<u> </u>	
12.	Governmental taxes and license fees – Payments to government agencies for taxes and	1832				
	licenses. <b>Include</b> business and property taxes. <b>Exclude</b> income taxes, and sales and excise		¢			
	taxes collected from customers.		Ψ		]	
40	All other exercises are sent all other exercises are sent as a sent all other exercises.	1899				
13.	All other operating expenses – Report all other operating expenses not reported above, unless specifically excluded in the general instructions at the top of the page. <b>Exclude</b>	1033				
	purchases of merchandise for resale and non-operating expenses		\$			
	parameter of mercana and and mercana and m					
		1900				
1/	TOTAL ODEDATING EVDENCES Cum of lines 1 12		\$			
14.	TOTAL OPERATING EXPENSES – Sum of lines 1–13					

Not Applicable

E-Commerce Revenue  E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI ne electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer of, or rights to use, goods or services. Payment for these goods and services may or may not be made on  Did the revenue reported in include any e-commerce revenue?  1	Revenue  as sales and receipts from any transaction completed over an Internet, extranet, EDI network, ther online system. Transactions are agreements between buyers and sellers to transfer ownership goods or services. Payment for these goods and services may or may not be made online.  Seported in [8] include any use?  Bil. Mill. Thou. Dol states (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessioned for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  In the control of the control			Bil.		es Taxes	
E-Commerce Revenue  E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI ne electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer of, or rights to use, goods or services. Payment for these goods and services may or may not be made on  Did the revenue reported in S include any e-commerce revenue?  1  Yes – What was this firm's e-commerce revenue?  2006 E-BI.  Export Revenue  An exported service is a service performed for a customer or client (individual, government, business estal outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, Include:  Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, bre Exclude:  Services provided to domestic subsidiaries of foreign firms.  Did the revenue reported in S include any revenue from exports?	Revenue  as sales and receipts from any transaction completed over an Internet, extranet, EDI network, ther online system. Transactions are agreements between buyers and sellers to transfer ownership goods or services. Payment for these goods and services may or may not be made online.  apported in include any any any and a services may or may not be made online.  Bil. Mil. Thou. Dolo as this firm's e-commerce revenue?  Bil. Mil. Thou. States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  Include any revenue Bil. Mil. Thou. Dolo Exported in include any revenue  Prorted in include any revenue  Bil. Mil. Thou. Dolo Exported in include any revenue  Bil. Mil. Thou. Dolo Exported in Mil. Thou. Thou Exported In Mil. Thou Exporte		2200	DII.	Mil.	Thou.	DOI
E-Commerce Revenue  E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI ne electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer of, or rights to use, goods or services. Payment for these goods and services may or may not be made on  Did the revenue reported in [3] include any e-commerce revenue?  1	es sales and receipts from any transaction completed over an Internet, extranet, EDI network, ther online system. Transactions are agreements between buyers and sellers to transfer ownership goods or services. Payment for these goods and services may or may not be made online.  2006 E-Commerce Revenue Bil. Mil. Thou. Dol 2000  as this firm's e-commerce revenue?  Bil. Mil. Thou. Dol 2000  sa service performed for a customer or client (individual, government, business establishment, etc.) for States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  d to domestic subsidiaries of foreign firms.  2006 Export Revenue Bil. Mil. Thou. Dol 2100  Bil. Mil. Thou. Dol 2100		يا	\$			
E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI ne electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer of, or rights to use, goods or services. Payment for these goods and services may or may not be made on Did the revenue reported in [3] include any e-commerce revenue?  1	es sales and receipts from any transaction completed over an Internet, extranet, EDI network, ther online system. Transactions are agreements between buyers and sellers to transfer ownership goods or services. Payment for these goods and services may or may not be made online.  2006 E-Commerce Revenue Bil. Mil. Thou. Dol 2000  as this firm's e-commerce revenue?  Bil. Mil. Thou. Dol 2000  sa service performed for a customer or client (individual, government, business establishment, etc.) for States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  d to domestic subsidiaries of foreign firms.  2006 Export Revenue Bil. Mil. Thou. Dol 2100	2					
E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI ne electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer of, or rights to use, goods or services. Payment for these goods and services may or may not be made on Did the revenue reported in [3] include any e-commerce revenue?  1	es sales and receipts from any transaction completed over an Internet, extranet, EDI network, ther online system. Transactions are agreements between buyers and sellers to transfer ownership goods or services. Payment for these goods and services may or may not be made online.  2006 E-Commerce Revenue Bil. Mill. Thou. Dol 2000  as this firm's e-commerce revenue?  Bil. Mill. Thou. Dol 2000  sa service performed for a customer or client (individual, government, business establishment, etc.) loc States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  d to domestic subsidiaries of foreign firms.  2006 Export Revenue Bil. Mill. Thou. Dol 2100  Bil. Mill. Thou. Dol 2100						
E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI ne electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer of, or rights to use, goods or services. Payment for these goods and services may or may not be made on Did the revenue reported in [3] include any e-commerce revenue?  1	es sales and receipts from any transaction completed over an Internet, extranet, EDI network, ther online system. Transactions are agreements between buyers and sellers to transfer ownership goods or services. Payment for these goods and services may or may not be made online.  2006 E-Commerce Revenue Bil. Mill. Thou. Dol 2000  as this firm's e-commerce revenue?  Bil. Mill. Thou. Dol 2000  sa service performed for a customer or client (individual, government, business establishment, etc.) loc States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  d to domestic subsidiaries of foreign firms.  2006 Export Revenue Bil. Mill. Thou. Dol 2100  Bil. Mill. Thou. Dol 2100						
E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI ne electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer of, or rights to use, goods or services. Payment for these goods and services may or may not be made on Did the revenue reported in [3] include any e-commerce revenue?  1	es sales and receipts from any transaction completed over an Internet, extranet, EDI network, ther online system. Transactions are agreements between buyers and sellers to transfer ownership goods or services. Payment for these goods and services may or may not be made online.  2006 E-Commerce Revenue Bil. Mill. Thou. Dol 2000  as this firm's e-commerce revenue?  Bil. Mill. Thou. Dol 2000  sa service performed for a customer or client (individual, government, business establishment, etc.) loc States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  d to domestic subsidiaries of foreign firms.  2006 Export Revenue Bil. Mill. Thou. Dol 2100  Bil. Mill. Thou. Dol 2100						
E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI ne electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer of, or rights to use, goods or services. Payment for these goods and services may or may not be made on Did the revenue reported in [3] include any e-commerce revenue?  1	es sales and receipts from any transaction completed over an Internet, extranet, EDI network, ther online system. Transactions are agreements between buyers and sellers to transfer ownership goods or services. Payment for these goods and services may or may not be made online.  2006 E-Commerce Revenue Bil. Mill. Thou. Dol 2000  as this firm's e-commerce revenue?  Bil. Mill. Thou. Dol 2000  sa service performed for a customer or client (individual, government, business establishment, etc.) loc States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  d to domestic subsidiaries of foreign firms.  2006 Export Revenue Bil. Mill. Thou. Dol 2100  Bil. Mill. Thou. Dol 2100						
E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI ne electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer of, or rights to use, goods or services. Payment for these goods and services may or may not be made on Did the revenue reported in [3] include any e-commerce revenue?    Did the revenue reported in [3] include any e-commerce revenue?   Did the revenue reported in [4] include any e-commerce revenue?   Did the revenue was this firm's e-commerce revenue?   Did the revenue e-commerce revenue?   Did the revenue for a customer or client (individual, government, business estal outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, Include:   Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, brackclude:   Services provided to domestic subsidiaries of foreign firms.	es sales and receipts from any transaction completed over an Internet, extranet, EDI network, ther online system. Transactions are agreements between buyers and sellers to transfer ownership goods or services. Payment for these goods and services may or may not be made online.  2006 E-Commerce Revenue Bil. Mill. Thou. Dol 2000  as this firm's e-commerce revenue?  Bil. Mill. Thou. Dol 2000  sa service performed for a customer or client (individual, government, business establishment, etc.) loc States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  d to domestic subsidiaries of foreign firms.  2006 Export Revenue Bil. Mill. Thou. Dol 2100  Bil. Mill. Thou. Dol 2100						
E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI ne electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer of, or rights to use, goods or services. Payment for these goods and services may or may not be made on Did the revenue reported in [3] include any e-commerce revenue?    Did the revenue reported in [3] include any e-commerce revenue?   Did the revenue reported in [4] include any e-commerce revenue?   Did the revenue was this firm's e-commerce revenue?   Did the revenue e-commerce revenue?   Did the revenue for a customer or client (individual, government, business estal outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, Include:   Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, brackclude:   Services provided to domestic subsidiaries of foreign firms.	es sales and receipts from any transaction completed over an Internet, extranet, EDI network, ther online system. Transactions are agreements between buyers and sellers to transfer ownership goods or services. Payment for these goods and services may or may not be made online.  2006 E-Commerce Revenue Bil. Mil. Thou. Dol 2000  as this firm's e-commerce revenue?  Bil. Mil. Thou. Dol 2000  \$  Bil. Mil. Thou. Dol 2000  States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessioned for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  In a contract the contract of the columbia of th						
E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI ne electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer of, or rights to use, goods or services. Payment for these goods and services may or may not be made on Did the revenue reported in [3] include any e-commerce revenue?    Did the revenue reported in [3] include any e-commerce revenue?   Did the revenue reported in [4] include any e-commerce revenue?   Did the revenue was this firm's e-commerce revenue?   Did the revenue as service performed for a customer or client (individual, government, business estal outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, Include:   Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, brackclude:   Services provided to domestic subsidiaries of foreign firms.    Did the revenue reported in [5] include any revenue from exports?   Did the revenue reported in [6] include any revenue from exports?	es sales and receipts from any transaction completed over an Internet, extranet, EDI network, ther online system. Transactions are agreements between buyers and sellers to transfer ownership goods or services. Payment for these goods and services may or may not be made online.  2006 E-Commerce Revenue Bil. Mill. Thou. Dol 2000  as this firm's e-commerce revenue?  Bil. Mill. Thou. Dol 2000  sa service performed for a customer or client (individual, government, business establishment, etc.) loc States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  d to domestic subsidiaries of foreign firms.  2006 Export Revenue Bil. Mill. Thou. Dol 2100  Bil. Mill. Thou. Dol 2100						
E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI ne electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer of, or rights to use, goods or services. Payment for these goods and services may or may not be made on Did the revenue reported in [3] include any e-commerce revenue?    Did the revenue reported in [3] include any e-commerce revenue?   Did the revenue reported in [4] include any e-commerce revenue?   Did the revenue was this firm's e-commerce revenue?   Did the revenue as service performed for a customer or client (individual, government, business estal outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, Include:   Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, brackclude:   Services provided to domestic subsidiaries of foreign firms.    Did the revenue reported in [5] include any revenue from exports?   Did the revenue reported in [6] include any revenue from exports?	es sales and receipts from any transaction completed over an Internet, extranet, EDI network, ther online system. Transactions are agreements between buyers and sellers to transfer ownership goods or services. Payment for these goods and services may or may not be made online.  2006 E-Commerce Revenue Bil. Mil. Thou. Dol 2000  as this firm's e-commerce revenue?  Bil. Mil. Thou. Dol 2000  sa service performed for a customer or client (individual, government, business establishment, etc.) for States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  d to domestic subsidiaries of foreign firms.  2006 Export Revenue Bil. Mil. Thou. Dol 2100						
electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer of, or rights to use, goods or services. Payment for these goods and services may or may not be made on Did the revenue reported in include any e-commerce revenue?	ther online system. Transactions are agreements between buyers and sellers to transfer ownership goods or services. Payment for these goods and services may or may not be made online.  2006 E-Commerce Revenue Bil. Mil. Thou. Dol states firm's e-commerce revenue?  2007 States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  2006 Export Revenue Bil. Mil. Thou. Dol states (i.e., outside any revenue Bil. Mil. Thou. Dol state						
Did the revenue reported in sinclude any e-commerce revenue?  1  Yes – What was this firm's e-commerce revenue?  2  No – Go to sinclude  An exported service is a service performed for a customer or client (individual, government, business estat outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, Include:  • Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, brackclude:  • Services provided to domestic subsidiaries of foreign firms.  Did the revenue reported in sinclude any revenue from exports?	eported in S include any lue?  as this firm's e-commerce revenue?  Bil. Mil. Thou. Do states firm's e-commerce revenue?  Bil. Mil. Thou. Do states firm's e-commerce revenue?  Bil. Mil. Thou. Do states firm's e-commerce revenue?  Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  Commonwealth Territories, or U.S. possession and to domestic subsidiaries of foreign firms.	electronic mail or other online system. Transactions are agreements between buyers and	sellers to	transf	er owne	(, ership	
Did the revenue reported in Si include any e-commerce revenue?  1	e is a service performed for a customer or client (individual, government, business establishment, etc.) local States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  d to domestic subsidiaries of foreign firms.  2006 Export Revenue  Bil. Mil. Thou. Do  2007  2008 Export Revenue  Bil. Mil. Thou. Do  2008 Export Revenue  Bil. Mil. Thou. Do	of, or rights to use, goods or services. Payment for these goods and services may or may	not be	made (	online.		
Did the revenue reported in Si include any e-commerce revenue?  1	e is a service performed for a customer or client (individual, government, business establishment, etc.) local States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  d to domestic subsidiaries of foreign firms.			2006	E Comm	oree Bes	, on 110
Export Revenue  An exported service is a service performed for a customer or client (individual, government, business estal outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, Include:  • Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, bratexclude:  • Services provided to domestic subsidiaries of foreign firms.  Did the revenue reported in include any revenue from exports?  1  Yes – What was this firm's revenue from exports?	e is a service performed for a customer or client (individual, government, business establishment, etc.) loc States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessioned for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  d to domestic subsidiaries of foreign firms.  2006 Export Revenue  Bil. Mil. Thou. Dol		0000 =				
Export Revenue  An exported service is a service performed for a customer or client (individual, government, business estal outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, Include:  • Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, bratexclude:  • Services provided to domestic subsidiaries of foreign firms.  Did the revenue reported in include any revenue from exports?  1 Yes – What was this firm's revenue from exports?	e is a service performed for a customer or client (individual, government, business establishment, etc.) local States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  In the content of th			•			
Export Revenue  An exported service is a service performed for a customer or client (individual, government, business estal outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, Include:  • Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, bratesclude:  • Services provided to domestic subsidiaries of foreign firms.  Did the revenue reported in include any revenue from exports?	e is a service performed for a customer or client (individual, government, business establishment, etc.) locates (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession need for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  In the content of the co	1		<u> </u>			
An exported service is a service performed for a customer or client (individual, government, business estal outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, Include:  • Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, bratexclude:  • Services provided to domestic subsidiaries of foreign firms.  Did the revenue reported in include any revenue from exports?  1  Yes – What was this firm's revenue from exports?	e is a service performed for a customer or client (individual, government, business establishment, etc.) locates (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession and for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  In the content of the columbia of the co						
An exported service is a service performed for a customer or client (individual, government, business estal outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, Include:  • Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, bratexclude:  • Services provided to domestic subsidiaries of foreign firms.  Did the revenue reported in include any revenue from exports?  1  Yes – What was this firm's revenue from exports?	e is a service performed for a customer or client (individual, government, business establishment, etc.) locates (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession need for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  In the content of the columbia of the c						
An exported service is a service performed for a customer or client (individual, government, business estal outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, Include:  • Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, bratexclude:  • Services provided to domestic subsidiaries of foreign firms.  Did the revenue reported in include any revenue from exports?  1  Yes – What was this firm's revenue from exports?	e is a service performed for a customer or client (individual, government, business establishment, etc.) locates (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possession need for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  In the content of the co						
Include:  • Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, bratexclude:  • Services provided to domestic subsidiaries of foreign firms.  Did the revenue reported in include any revenue from exports?  1 Yes – What was this firm's revenue from exports?	ned for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  d to domestic subsidiaries of foreign firms.  2006 Export Revenue Bil. Mil. Thou. Dol						
Include:  • Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, bratexclude:  • Services provided to domestic subsidiaries of foreign firms.  Did the revenue reported in include any revenue from exports?  1 Yes – What was this firm's revenue from exports?	ned for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.).  d to domestic subsidiaries of foreign firms.  2006 Export Revenue Bil. Mil. Thou. Dol						
Exclude:  • Services provided to domestic subsidiaries of foreign firms.  2006  Did the revenue reported in include any revenue from exports?  1 Yes – What was this firm's revenue from exports?	d to domestic subsidiaries of foreign firms.  2006 Export Revenue  Ported in 3 include any revenue  Bil. Mil. Thou. Dol	·	nt, busin vealth Te	ess es rritorie	tablishm s, or U.S	nent, etc S. posse	c.) loc
• Services provided to domestic subsidiaries of foreign firms.  2006  Did the revenue reported in include any revenue from exports?  1 Yes – What was this firm's revenue from exports?	2006 Export Revenue  Exported in [3] include any revenue  Bil. Mil. Thou. Dol	An exported service is a service performed for a customer or client (individual, government outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonward	nt, busin realth Te	ess es rritorie	tablishm s, or U.S	nent, etc S. posse	c.) loc essio
Did the revenue reported in include any revenue from exports?  1 Yes – What was this firm's revenue from exports?	2006 Export Revenue  Exported in [3] include any revenue  Bil. Mil. Thou. Dol	An exported service is a service performed for a customer or client (individual, government outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwallinclude:					c.) loc essio
Did the revenue reported in include any revenue from exports?  1 Yes – What was this firm's revenue from exports?	eported in [3] include any revenue  Bil. Mil. Thou. Dol	An exported service is a service performed for a customer or client (individual, government outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwinclude:  • Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, Exclude:					c.) loc essio
from exports? 2100  1  Yes – What was this firm's revenue from exports? \$	2100	An exported service is a service performed for a customer or client (individual, government outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwinclude:  • Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, Exclude:					c.) loc essio
1 — Yes – What was this firm's revenue from exports?		An exported service is a service performed for a customer or client (individual, government outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwinclude:  • Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, Exclude:		aries, b	ranches	s, etc.).	
	is this firm's revenue from exports?	An exported service is a service performed for a customer or client (individual, government outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwinclude:  • Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, Exclude:  • Services provided to domestic subsidiaries of foreign firms.  Did the revenue reported in 3 include any revenue	subsidia	aries, b	oranches	s, etc.). rt Reven	ue
		An exported service is a service performed for a customer or client (individual, government outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonword Include:  Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, Exclude: Services provided to domestic subsidiaries of foreign firms.  Did the revenue reported in include any revenue from exports?	subsidia	aries, b <b>20</b> Bil.	oranches	s, etc.). rt Reven	ue
		An exported service is a service performed for a customer or client (individual, government outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwolnclude:  • Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, Exclude:  • Services provided to domestic subsidiaries of foreign firms.  Did the revenue reported in include any revenue from exports?  1  Yes – What was this firm's revenue from exports?	subsidia	aries, b <b>20</b> Bil.	oranches	s, etc.). rt Reven	ue

Did you have an Employer Identificati												
1 ☐ Yes – Enter the new EIN	0015	INI	-	-								
2 No – Continue	E	IIN L			<u> </u>							
Was there a change in ownership or o	ge and the	firm's	inform	ation						)18	lonth	Year
(for multiple mergers, provide e								eport	)			
2 No – <b>Go to 12</b>	0017	Name of	company	/ acquir	ed or r	nerged	with					
_	L											
	;	Street ad	ldress									
	L											
	(	City, Stat	te, ZIP Co	ode								
	L											
	00	19 IN	-	-								
On a state of this above a bound		IIN L										
Specify the nature of this change here		K										
33												
Please provide an exp For any separate corre address label area at the	spondence	pertain	ning to t	ent or this re	incor port,	nplete pleas	data e inclu	that v	vould a e ident	uid in u	ınderstar on numb	nding this er shown
Remarks — Please provide an exp For any separate corre address label area at the	spondence	pertain	ning to t	ent or this re	incor port,	mplete pleas	data e inclu	that vude th	vould a e ident	iid in ι iificatid	inderstar on numb	nding this er shown
Remarks — Please provide an exp For any separate corre address label area at the	spondence	pertain	ning to t	ent or this re	incor port,	nplete pleas	data e inclu	that vude th	vould a e ident	iid in ι iificatio	inderstar on numb	nding this er shown
Please provide an exp For any separate corre address label area at the	spondence	pertain	ning to t	ent or	incoreport,	nplete pleas	e data e inclu	that v	vould a e ident	uid in ι tificatid	inderstar on numb	nding this er shown
Please provide an exp For any separate corre address label area at the	spondence	pertain	ning to t	ent or this re	incor	mplete pleas	e data e inclu	that v	vould a e ident	iid in u	inderstar on numb	nding this er shown
Remarks — Please provide an exp For any separate corre address label area at the	spondence	pertain	ning to t	ent or this re	incor	nplete pleas	e data e inclu	that vude th	vould a e ident	iid in ι iificatio	inderstar	nding this er shown
Please provide an exp For any separate corre address label area at the	spondence	pertain	ning to t	ent or	incor	mplete pleas	e data e inclu	that vude th	vould a e ident	iid in ι	inderstar	nding this er shown
Please provide an exp For any separate corre address label area at the	spondence	pertain	ning to t	ent or this re	incoreport,	mplete pleas	e data e inclu	that v	vould a e ident	iid in ι iificatio	inderstar	nding this er shown
Remarks — Please provide an exp For any separate corre address label area at the	spondence he top of the	pertain e first p	ing to t	this re	eport,	pleas	e inclu	ide th	e ident	ificatio	n numb	er shown
Remarks — Please provide an exp For any separate corre address label area at the  Certification — This report is substitute.	spondence he top of the	pertaine e first p	ing to t	this re	eport,	pleas	e inclu	ide th	e ident	the in	n numb	er shown
Remarks — Please provide an exp For any separate corre address label area at the  Certification — This report is substitute.	spondence he top of the	pertaine e first p	ing to t	this re	eport,	pleas	e inclu	ide th	e ident	the ir	n numb	er shown
Remarks — Please provide an exp For any separate corre address label area at the  Certification — This report is substituted.  Name of person completing this report — Please principle.	spondence he top of the	pertaine e first p	ing to t	this re	eport,	pleas	e inclu	ide th	e ident	the in	n numb	er shown
Remarks — Please provide an exp For any separate corre address label area at the  Certification — This report is substant Name of person completing this report — Please pr  Address (Street address, City, State, ZIP Code)	tantially acc	pertaine e first p	ing to t	s beer	prep	pleas	in acc	ide th	e ident	the in	n numb	er shown
Remarks — Please provide an exp For any separate corre address label area at the  Certification — This report is substant Name of person completing this report — Please pr  Address (Street address, City, State, ZIP Code)  0022 Telephone number 0023 Fax	tantially acc	urate a	ing to t	s beer	prep	pleas	in acc	ide th	e ident	the in	n numb	er shown
Remarks — Please provide an exp For any separate corre address label area at the  Certification — This report is substant Name of person completing this report — Please properties Address (Street address, City, State, ZIP Code)	tantially acc	urate a	ing to t	s beer	prep	pleas	in acc	ide th	e ident	the in	n numb	er shown

Silver Hill Road, Stop 1500, Washington, DC 20233-1500. You may e-mail comments to Paperwork@census.gov; use "Paperwork Project 0607-0422" as the subject. Please include form name and number in all correspondence. Respondents are not required to respond to any information collection unless it displays a valid approval number from the Office of Management and Budget. This 8-digit number appears in the top right corner on the front of this form.

or fax to: 1-800-447-4613

To see aggregate industry results of previous Service Annual Surveys, go to the following website: www.census.gov/econ/www/servmenu.html

## 2006 Annual Services Report

U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU

### **General Instructions**

- Report data on an accrual basis, except for payroll.
- Dollars should be rounded to the nearest dollar.
- If a figure is \$1,030,280,456 it should be reported as →

# Bil. Mil. Thou. Dol. 1 030 280 456

## Item Specific Instructions - All Firms

Item 3 - Operating Revenue

### Include:

- Report gross billings, except where noted elsewhere on the form.
- Dues and assessments from members and affiliates.

### Exclude from operating revenue:

Taxes collected directly from customers or clients and paid directly to a local, state, or federal tax agency.

### **Instructions for Taxable Firms**

Item 3 - Operating Revenue

### Include:

- Amounts received for work subcontracted to others.
- For locations that were sold or acquired during a year, only report for the periods that this firm operated the locations.
- Revenue from services performed by domestic locations of foreign parent firms, subsidiaries, branches, etc.

### Exclude:

- Rents from and revenue of separately operated departments, concessions, etc., which are leased to others.
- Commissions from vending machine operators.
- Revenue of foreign subsidiaries (those located outside the U.S., i.e., outside the 50 states, District of Columbia, U.S. Commonwealth Territories, or U.S. Possessions).

## **Instructions for Tax-Exempt Firms**

Item 3 - Operating Revenue

#### Include:

- Program service revenue for services provided in 2006, whether or not payment was received in 2006.
- Gross sales of merchandise minus returns and allowances.
- Income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), royalties, and other investments.
- Gross contributions, gifts, and grants (whether or not restricted for use in operations).
- Commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators).
- Gross receipts from fundraising activities.

### **Exclude:**

- Gross receipts of departments or concessions operated by other companies
- Amounts transferred to operating funds from capital or reserve funds.

# **Item Specific Instructions – All Firms**

Item 5 - Operating Expenses

### Line 1 - Gross annual payroll

**Include** salaries and wages, commissions, dismissal pay, bonuses, employee contributions to Social Security, income tax withholding, union dues, group insurance premiums, savings bonds, cash equivalent in-kind, allowances, holiday pay, vacation pay, sick leave, stock purchase plans, and employee contributions to pension plans. **Exclude** the cost of leased employees, employer's cost for fringe benefits, temporary staff obtained from temporary help services. For unincorporated businesses, **exclude** profit or other compensation of proprietors or partners.

### All other operating expenses

**Include** travel and entertainment; postage, shipping or delivery services, warehousing, and storage services; royalties; security services; janitorial and grounds maintenance services; purchased transportation with operators; and other expenses not reported elsewhere.