Source: FRESHLY ASSEMBLED; layout IN SYNC as of 15-Feb-2007 15:58:56
Item : Questionnaire MC-33609-2007 ECONOM IC CENSUS :A ircraft Industries
M edia: PAPER /LETTER ( 8 1/2 X 11)
Status:UNLO CKED (DRAFT)
U ser: BERRY006
EMR: EQCPRD / 6.05.16.13 33.55
G $\mathbb{D}$ S : 0.3 .62 .206
D ate: 15-Feb-2007 $15: 58: 51$
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DETA $\mathbb{L} E D$ COST OFMATERIALS, PARTS,AND SUPPLES
G eneral-The $m$ aterials, parts, and supplies listed below are those com $m$ only consum ed in the $m$ anufacture, processing, or assem bly of the products listed in 22 . Please review the entire list and report separately each item consum ed. Leave blank if you do not consum e the item. If you use $m$ aterials, parts, and supplies that are not listed, describe and report them in the "Cost of allotherm aterials..." at the end of this section. If you consum ed less than $\$ 25,000$ of a listed $m$ aterial, include the value with "Cost of allother m aterials . . ." Census $m$ aterial code 00970099.
Report m aterials, parts, and supplies purchased, transferred from otherplants of your com pany, orw ithdraw $n$ from inventory.
If quantities are requested, please use the unit of $m$ easure specified.
If the inform ation as requested cannotbe taken directly from yourbook records, REASONABLE ESTM ATES ARE ACCEPTABLE.

Valuation of $M$ aterials Consum ed - The value of the $m$ aterials, etc., consum ed should be based on the delivered cost; i.e., the am ount paid or payable afterdiscounts and including freight and otherdirect charges incurred in acquiring the $m$ aterials.
$M$ aterials received from otherplants $w$ ith in your com pany should be reported at their fulleconom ic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).
If purchases or transfers do not differ significantly from the am ounts actually put into production, you m ay report the cost of purchases or transfers. How ever, if consum ption differs significantly from the am ounts purchased or transferred, these am ounts should be adjusted for changes in the $m$ aterials and supplies inventories by adding the beginning inventory to the am ount purchased or transferred and subtracting ending inventory.
Contract $W$ ork - Include as $m$ aterials consum ed those you purchased for use by others $m$ aking products for you under contract. Am ounts paid to the com panies doing the contract w ork should be reported in (15, line A 5, and should include freight in and out. On the other hand, $m$ aterials ow ned by others butused at th is establishm ent in $m$ aking products for others under contract or on com $m$ ission should be exchuded.
Resales - Cost for products bought and sold or transferred from other establishm ents of your com pany and sold w ithout furtherm anufacture, processing, or assem bly should be reported in 15, line A2, not in (16. The value of these products shipped by this establishm ent should be reported in 22 under Census product code 999890 0000, "Resales."
$M$ aterials, parts, and supplies

| Census m aterial code | Consum ption of purchased m aterials and of m aterials received from other establishm ents of your com pany |  |  |
| :---: | :---: | :---: | :---: |
|  | Cost, including delivery cost (freight-in) |  |  |
|  | $\underset{0631}{\$ \mathrm{Bin}}$ | M in. | Thou. |
| 33641201 |  |  |  |
| 33641203 |  |  |  |
| 33641312 |  |  |  |
| 33422005 |  |  |  |
| 33451105 |  |  |  |
| 33000082 |  |  |  |
| 00196868 |  |  |  |
| 33291209 |  |  |  |
| 33261011 |  |  |  |
| 33200008 |  |  |  |
| 33151100 |  |  |  |

If not show n, please enter your $11-\mathrm{dig}$ it C ensus File Num ber (C FN ) from the $m$ ailing address.

DETA ILED COST OF M ATERIALS, PARTS, AND SUPPLES - Continued

21) DETA $\mathbb{L}$ OF SALES, SH $\mathbb{P M}$ ENTS, RECEPPTS, OR REVENUE

General - The m anufactured products and services listed below are generally $m$ ade in your industry. If you $m$ ake products that are not listed, describe and report them in the "Allotherproducts $m$ ade in this establishm ent" section at the end of 22. PLEASE DO NOT COM B $\mathbb{N} E$ PRODUCT LINES.
If quantities are requested, please use the unit of $m$ easure specified.
If the inform ation as requested cannotbe taken directly from yourbook records, REASONABLE ESTIM ATES ARE ACCEPTABLE.

Valuation of Products - These instructions recognize that the assignm entof product shipm ent values by the aerospace industries differs from that follow ed by mostm anufacturing industries. In accounting for contracts, the assignm ent of product shipm entvalues should be determ ined by a choice betw een the tw o generally accepted $m$ ethods: the percentage of com pletion $m$ ethod and the com pleted contractm ethod. M ost contracts $w$ ithin the aerospace industries are variations of "fixed price" or cost plus. These instructions are designed to ensure that products are reported consistently in 10 (inventories) and 22.
Fixed price contracts - W ork perform ed under a fixed price contract can be reported using the com pleted contract $m$ ethod orpercentage of com pletion $m$ ethod. Under the com pleted contract $m$ ethod, the contract should be reported as a shipm entwhen delivery of the product occurs. The cum ulative value of the products being $m$ anufactured should be included in inventories gross of progress paym ents untildelivered. (These inventories should notbe reduced by the am ountof any progress paym ent.)
Under the percentage of com pletion $m$ ethod, the value of shipm ents is based upon an estim ate of the value of work done during the period as a percentage of the totalvalue of the contract. The estim ate can be $m$ ade by any criteria established by m anagem ent and in compliance with A ICPA Statem ent of Position 81-1 Any work done during the year which has notbeen reported as a shipm ent should be reported in work-in-process inventories.
Cost plus contracts - The value of work done on a costplus contract should reflect cost incurred during the year as well as a portion of the profils for the contract. Value of work done may be based on (a) the estim ated work com pleted during the year as a percentage of the total contract price or (b) netbillings forw ork done during the year. This value should be reported for the value of products shipped. Any work done during the yearw hich has not been reported as a shipm ent should be reported in work-in-process inventories.
N onaerospace products - The value of nonaerospace products shipped and services perform ed should be based on the net selling value, f.o.b.plant, after discounts and allow ances, and exclusive of freight charges and excise taxes.
Include products $m$ ade elsew here for th is establishm ent on a contract basis from $m$ aterials supplied by this establishm ent (the cost of these $m$ aterials should be included in (15 and (16).
W hen transferring products to other establishm ents w ithin your com pany, the shipping plant should assign the full econom ic value to the transferred products; ie., include alldirect costs of production and a reasonable proportion of all other costs and profits.

DETA LIOF SALES, SH PM ENTS, RECEPTS, OR REVENUE - Continued
Contract W ork - Report PRODUCTS M ADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they w ere $m$ ade in this establishm ent. On the other hand, do not report on the specific product lines PRODU CTS THAT YOU M ADE FROM M ATERIALS OW NED BY OTHERS. Report only the am ount that you received for "com $m$ ission or contract receipts" under Census code 9300000000.
Products Bought and Sold W ithout Further M anufacture (Resales) - On line 70 report the selling value, f.ob. plant, of products which w ere resold as originally purchased and not used in furtherm anufacturing, processing, or assem bling of products $m$ ade in this establishm ent. Include aircraft engines, subassem blies or parts that were purchased from aircraft parts producers (or received from other establishm ents of your com pany) and resold by you as spare or replacem ent parts even though you $m$ ay have repackaged them orperform ed certain otherm inoroperations, such as covering them w ith a protective coating, etc. (The cost of such resold goods should be reported in (15, line B.)

Detailed D ata Reported Elsew here - Item s denoted by an asterisk (*) require totals for groups of products covered in the $m$ ore frequent Current Industrial Reports $(C \mathbb{R})$. If you report on the $C \mathbb{R}$ form $s$, the sum of the detailed $C \mathbb{R}$ products should equal the totalreported on this census form .
Products and services
*Item s correspond to products reported on Current IndustrialReports (C $\mathbb{R}$ )

Com plete aircraft
M ilitary aircraft (including allaircraft for U S.m ilitary and any other aircraft built to m ilitary specifications) (Excluding m odification, conversion, and other aeronautical services to be reported below. Including m aterials consum ed during 2007, labor, overhead, and profits in com puting value of work done.)

Civil (Corresponds to value of shipm ents on C $\mathbb{R}$ M 336G, CivilA ircraft and A ircraft Engines, 2007)*

A eronautical services
M odification, conversion, and overhaul of previously accepted aircraft Form ilitary custom ers (U S.m ilitary and any other aircraft built to m ilitary specifications)

For civilian custom ers
O ther aeronautical services on com plete aircraft (including receipts for developing and $m$ aking prototypes of aircraft and receipts for $w$ ork done for affiliates and other establishm ents of your com pany; excluding m issiles and engines)

Form ilitary custom ers (U S.m ilitary and any other aircraft built to m ilitary specifications)

Developing and $m$ aking prototypes of com plete aircraft . . . . . .
Allother aeronautical services on com plete aircraft (Specify kind.)
$\square$

Allother aeronauticalservices (including developing and $m$ aking prototypes of com plete aircraft for civilian custom ers) (Specify kind.) 7


A ircraft engines and parts

## A ircraft eng ines

M ilitary engines (for U S.m ilitary aircraft and any other aircraft built
to $m$ ilitary specifications)
For civiilian aircraft (Corresponds to value of shipm ents on $C \mathbb{R}$
M 336G, CivilA ircraft and A ircraft Engines, 2007)*


If not shown, p lease enteryour 11 - dig it Census F ile Num ber (CFN) from the $m$ ailing address.

DETAIIOF SALES, SH PM ENTS, RECEPTS, OR REVENUE - Continued


A ircraft engines and parts - Continued
Developing and $m$ aking prototypes of aircraft engines (including receipts for work done for affiliates and other establishm ents of your com pany)

Form ilitary engines (for U S.m ilitary aircraft and any other aircraft built to $m$ ilitary specifications)

For civilian aircraft engines
Allother aeronautical services on aircraftengines
Form ilitary engines (for U S.m ilitary aircraft and any other aircraft built to $m$ ilitary specifications) (Specify kind.) $\nabla$
nour

A ircraft engine parts and accessories

Form ilitary aircraft engines
For civilian aircraft engines
A ircraft hydraulic and pneum atic subassem blies
A erospace type hydraulic valves (Corresponds to value of shipm ents on C $\mathbb{R}$ M A 333N, Fluid Pow er Products (Including Aerospace), 2007)*

A erospace type pneum atic valves (Corresponds to value of shipm ents on C $\mathbb{R}$ M A 333N, Fluid Pow er Products (再chding Aerospace), 2007)*

A erospace type fluid pow er (hydraulic and pneum atic) hose assem blies and fittings (Corresponds to value of shipm ents on C $\mathbb{R}$ M A 333N, Fhuid Pow er Products (HCluding A erospace), 2007)*

Fluid pow er pum ps,m otors, and hydrostatic transm ission com ponents (including the value of the driver if shipped as a com plete unit) (Corresponds to value of shipm ents on CR M A 333N, Fluid Pow er Products (Thcluding A erospace), 2007)*

Parts and attachm ents for fluid pow er pum ps,m otors, and hydrostatic transm issions (Corresponds to value of shipm ents on C $\mathbb{R}$ M A 333N, Fluid Pow er Products (Including Aerospace), 2007)*

Aerospace type fluid pow er (hydraulic and pneum atic) cylinders and actuators (Corresponds to value of shipm ents on CR M A 333N, Fluid Pow er Products (Including A erospace), 2007)*

A ircraft parts and auxiliary equipm ent (excluding hydraulic and pneum atic subassem blies and engines)

A ircraft m echanicalpow er transm ission equipm ent
Form ilitary aircraft (including other aircraft built to $m$ ilitary
specifications)
For civilian aircraft $\qquad$

DETA $\mathbb{L}$ OF SALES, SH IPM ENTS, RECEPTS, OR REVENUE - Continued


O ther aircraft subassem blies and parts (excluding aircraft propellers, helicopter rotors, and parts thereof)

Form ilitary aircraft (including other aircraft built to military specifications) (Specify kind.) $\downarrow$

For civilian aircraft (Specify kind.)

Developing and $m$ aking prototypes of aircraft parts (excluding engines)
A ircraft propellers and helicopter rotors (including blades and parts) . . . .
Guided $m$ issile system $s$ (excluding propulsion)
Com plete m issiles
Developing and $m$ aking prototypes of com plete $m$ issiles
Allother services on com plete $m$ issiles (Specify kind.) $\nabla$

Space vehicles
Com plete space vehicles (excluding propulsion system s)
Developing and $m$ aking prototypes of com plete space vehicles
A 11 other services on com plete space vehicles

For U S.G ovemm entm ilitary custom ers
For other custom ers
. . . . . . . . . . . . . . . . .

If not show $n$, please enter your $11-d$ ig it $C$ ensus File N um ber (C FN) from the m ailing address.

DETA $\mathbb{L}$ OF SALES, SH $\mathbb{P M}$ ENTS, RECEPTS, OR REVENUE - Continued


CONTINUEW ITH ON PAGE 14

DETA프 OF SALES, SH PM ENTS, RECEPTS, OR REVENUE - Continued


Turbines and turbine generator sets and parts
Turbine generator sets
Gas turbines (excluding aircraft) (allsizes)
Parts and accessories for turbines, turbine generators, and turbine generator sets

Receipts for research and developm ent (excluding prototype production)

Receipts form achine shop job w ork and job order repairs
Search and detection, navigation and guidance system $s$ and equipm ent (Corresponds to value of shipm ents on $C \mathbb{R}$ M A334D, Selected Instrum ents and Related Products, 2007)*

A eronautical, nautical, and navigationalinstrum ents, notsending or receiving radio signals (excluding aircraft engine instrum ents) (Corresponds to value of shipm ents on $C \mathbb{R}$ M A334D, Selected Instrum ents and Related Products, 2007)*

Self-propelled ships, U S.m ilitary, new construction
Tanks and parts
Allotherproducts $m$ ade in this establishm ent - Specify and report each product w th sales value of $\$ 50,000$ orm ore that cannot be assigned to one of the "listed products and services". For all rem aining products, w rite "O ther" and report a single totalvalue.

If not show $n$, please enter your 11 -d ig it C ensus File $N$ um ber (C FN) from the $m$ ailing address.

DETA $\mathbb{L} O F S A L E S, S H \mathbb{P} M$ ENTS, RECEPTS, OR REVENUE - Continued

| $\stackrel{\text { ¿ }}{0}$$\stackrel{\text { ¢ }}{J}$ | Products and services <br> *Item s correspond to products reported on Current Industrial Reports (C $\mathbb{R}$ ) | Census product code | Products shipped and other receipts |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Value, f.o b. plant |  |  |
|  |  |  | \$ B in. | M i1. | Thou. |
|  |  | 0730 | 0731 |  |  |
|  | Receipts forw ork done forothers on theirm aterials (Specify kind.) 7 | 9300000000 |  |  |  |
| 69 |  |  |  |  |  |
| 70 | Resales - Sales of products bought and sold w thout furtherm anufacture, processing, or assem bly (The cost of such item s should be reported in (16, line A2.) | 9998900000 |  |  |  |
|  | M iscellaneous receipts <br> Sales of scrap and refuse <br> O therm iscellaneous receipts (including receipts for repairw ork, etc.) <br> TOTAL (Should equal(4), line A) |  |  |  |  |
| 71 |  | 9998013000 |  |  |  |
| 72 |  | 9998098000 |  |  |  |
| 73 |  | 7700000000 |  |  |  |

(22. 24 N ot A pplicable.
(25) SPEC $\mathbb{A} L \mathbb{N} Q U \mathbb{R} \mathbb{E} S$
A. AEROSPACE CONTRACTS

## Percentage

 (Report nearest whole percent) variation of1. Fixed price contract (using com pleted contractm ethod)
2. Fixed price contract (using percentage of com pletion m ethod) $\qquad$
3. Costplus contract $\qquad$
$\qquad$
$\qquad$
$\qquad$

TOTA (Sum lines 1 through 3). 8612
4. TOTAL (Sum lines 1 through 3). $\qquad$

|  |  | $\%$ |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
| 1 | 0 | 0 |$\%$

B. OTHER ESTABLISHM ENT ACTIVITES

1. Did this establishm ent design, engineer, or form ulate the m anufactured products that it sold, produced, or shipped?
$0318 \quad \square$ Yes
$0319 \quad \square \quad \mathrm{No}$
2. W hich of the follow ing best describes this establishm ent's prim ary activity? $\mathbb{M}$ ark "X " only ONE box.)
$0362 \quad \square$ Providing contractm anufacturing services for others
$0363 \square$ Transform ing raw m aterials or com ponents into new products that th is establishm ent ow ns or controls
$0364 \quad \square$ Reselling goods m anufactured by others (w th orw ithoutm inor finalassem bly)
$0365 \square$ O ther - Specify $\square$

0366
3. Did this establishm ent purchase contractm anufacturing services from other com panies or otherestablishm ents of your com pany to process $m$ aterials or com ponents that this establishm ent ow ns or controls?
$0496 \square$ Yes, prim arily w ith establishm ents $W \mathbb{T H} \mathbb{N}$ the 50 states and the District of Colum bia
$0497 \quad \square$ Yes, prim arily w ith establishm ents OUTS DE of the 50 States and the D istrict of Colum bia
$0498 \quad \square \mathrm{No}$
26. 28 N ot Applicable.

REM ARKS (Please use this space for any explanations thatm ay be essential in understanding your reported data.)

CERTFICATDN - Th is report is substantially accurate and $w$ as prepared in accordance $w$ ith the instructions.


