

Attachment C-2

2012 Economic Census

Wholesale Trade

Variable Content for Item 5 – Sales, Shipments, Receipts, or Revenue

0 SALES, SHIPMENTS, RECEIPTS, OR REVENUE

A. Sales and operating receipts *(Include the gross selling value of business conducted for others. Include shipping and handling charges. Exclude sales taxes and Hawaii's General Excise Tax.)* 0100

Mark "X" if None

2012			
\$ Bil.	Mil.	Thou.	Dol.

B. Did this establishment earn commissions for the sale of merchandise?

1121 ☐ Yes - Go to line C

1122 ☐ No - Go to line E

C. Gross selling value of business conducted on a commission basis *(Include on line A.)* 1123

D. Commissions received on transactions reported on line C 1124

2012			
\$ Bil.	Mil.	Thou.	Dol.

E. Is this the only establishment of this firm?

0907 ☐ Yes - Go to line G

0908 ☐ No - Go to line F

F. Percent of products sold by this establishment manufactured or mined in the United States by **your company** or its subsidiaries 1125

Mark "X" if None

2012	
Percent	
	%

G. Did e-commerce account for more than 50% of this establishment's sales and/or operating receipts as reported on line A?

0308 ☐ Yes

0309 ☐ No

0 SALES, SHIPMENTS, RECEIPTS, OR REVENUE

A. Sales and operating receipts *(Include the gross selling value of business conducted for others and the value of transfers to your own retail service stations, retail fuel oil dealers, or retail liquefied petroleum (LP) gas dealers. Include shipping and handling charges. Exclude sales taxes and Hawaii's General Excise Tax.)* 0100

Mark "X"
if None

☐

2012			
\$ Bil.	Mil.	Thou.	Dol.

B. Did this establishment earn commissions for the sale of merchandise?

1121 ☐ Yes - Go to line C

1122 ☐ No - Go to line E

C. Gross selling value of business conducted on a commission basis *(Include on line A.)* 1123

D. Commissions received on transactions reported on line C 1124

2012			
\$ Bil.	Mil.	Thou.	Dol.

E. Is this the only establishment of this firm?

0907 ☐ Yes - Go to line I

0908 ☐ No - Go to line F

F. Report sales of merchandise that never entered the United States or its Foreign Trade Zones. *(Exclude from line A.)* 1190

Mark "X"
if None

☐

2012			
\$ Bil.	Mil.	Thou.	Dol.

G. Did any of the sales reported in line A include receipts of your own retail service stations, retail fuel oil dealers, and retail liquefied petroleum (LP) gas dealers?

1211 ☐ Yes

1212 ☐ No

H. Percent of products sold by this establishment manufactured or mined in the United States or its Foreign Trade Zones by **your company** or its subsidiaries *(Include the gross selling value of business conducted for others and the value of transfers to your own retail service stations, retail fuel oil dealers, and retail liquefied petroleum (LP) gas dealers. Include shipping and handling charges. Exclude sales taxes and Hawaii's General Excise Tax.)* . . . 1125

Mark "X"
if None

☐

2012	
Percent	
	%

I. Did e-commerce account for more than 50% of this establishment's sales and/or operating receipts as reported on line A?

0308 ☐ Yes

0309 ☐ No