U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU

# **2014 ANNUAL SURVEY OF MANUFACTURES**

FORM

MA-10000(I) (DRAET)

IVIA-10000(L) (DRAFI)	OMB No. 0607-0449: Approval Expires 11/30/2012
	MA-10000
Need help or have questions?  Read the accompanying information	
sheet(s) before answering the questions.	
Visit econhelp.census.gov/cosasm	
Call:	
Mail your completed form to: U.S. CENSUS BUREAU	
1201 East 10th Street Jeffersonville, IN 47132-0001	(Please correct any errors in this mailing address.)
YOUR RESPONSE IS REQUI	<b>RED BY LAW.</b> Title 13, United States Code, requires businesses and other organizations
that receive this questionnaire law, <b>YOUR CENSUS REPORT</b> of Census Bureau information files are immune from legal pr	to answer the questions and return the report to the U.S. Census Bureau. By the same <b>F IS CONFIDENTIAL.</b> It may be seen only by persons sworn to uphold the confidentiality and may be used only for statistical purposes. Further, copies retained in respondents ocess.
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that receive this questionnaire law, YOUR CENSUS REPORT of Census Bureau information files are immune from legal pr  • Use blue or black ballpoint pen.  • Do not use pencil or felt-tip pen.  • Do not put slashes through 0 or  Please read the accompanyin an establishment which is ge	to answer the questions and return the report to the U.S. Census Bureau. By the same  I S CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality and may be used only for statistical purposes. Further, copies retained in respondents' ocess.  Please center numbers in their respective boxes.
that receive this questionnaire law, YOUR CENSUS REPORT of Census Bureau information files are immune from legal pr  • Use blue or black ballpoint pen. • Do not use pencil or felt-tip pen. • Do not put slashes through 0 or  Please read the accompanyin an establishment which is ge industrial operations are performant of the Employer Identification is the Employer Identification.	**Please center numbers in their respective boxes.  **Place an "X" inside the box.  **Tenerally a single physical location where business is conducted or where services or remed. For further clarification, see information sheet(s).
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that receive this questionnaire law, YOUR CENSUS REPORT of Census Bureau information files are immune from legal pr  • Use blue or black ballpoint pen. • Do not use pencil or felt-tip pen. • Do not put slashes through 0 or  Please read the accompanyin an establishment which is ge industrial operations are performed by the Employer Identification lestablishment on its latest 201  1 Yes - Go to 2 0022  2 PHYSICAL LOCATION	to answer the questions and return the report to the U.S. Census Bureau. By the same I IS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality and may be used only for statistical purposes. Further, copies retained in respondents ocess.  • Please center numbers in their respective boxes.  7. • Place an "X" inside the box.    Solution   Examples:
that receive this questionnaire law, YOUR CENSUS REPORT of Census Bureau information files are immune from legal pr  • Use blue or black ballpoint pen. • Do not use pencil or felt-tip pen. • Do not put slashes through 0 or  Please read the accompanyin an establishment which is ge industrial operations are performed by the Employer Identification lestablishment on its latest 201  1 Yes - Go to 2 0022  2 PHYSICAL LOCATION  A. Is this establishment's physical processors.	TIS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality and may be used only for statistical purposes. Further, copies retained in respondents' ocess.  • Please center numbers in their respective boxes.  7. • Place an "X" inside the box.  g instructions before answering the questions. The reporting unit for this form is enerally a single physical location where business is conducted or where services or remed. For further clarification, see information sheet(s).  NUMBER  Number (EIN) shown to the left of the mailing address the same as the one used for this 4 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?
that receive this questionnaire law, YOUR CENSUS REPORT of Census Bureau information files are immune from legal pr  • Use blue or black ballpoint pen. • Do not use pencil or felt-tip pen. • Do not put slashes through 0 or  Please read the accompanyin an establishment which is ge industrial operations are performed by the Employer Identification establishment on its latest 201  1 Yes - Go to 2 0022  2 PHYSICAL LOCATION A. Is this establishment's physical process of the setablishment on the setablishment of t	to answer the questions and return the report to the U.S. Census Bureau. By the same  IS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality and may be used only for statistical purposes. Further, copies retained in respondents' ocess.  Please center numbers in their respective boxes.  Place an "X" inside the box.  Place an "X" inside the box.  IS DI 2 3 4 5 6 7 8 9  g instructions before answering the questions. The reporting unit for this form is enerally a single physical location where business is conducted or where services or remed. For further clarification, see information sheet(s).  NUMBER  Number (EIN) shown to the left of the mailing address the same as the one used for this 4 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?  No - Enter current EIN (9 digits) — DODE  Sical location the same as shown in the mailing address?  ddresses are not physical locations.)
that receive this questionnaire law, YOUR CENSUS REPORT of Census Bureau information files are immune from legal pr  • Use blue or black ballpoint pen. • Do not use pencil or felt-tip pen. • Do not put slashes through 0 or  **Please read** the accompanyin an establishment which is ge industrial operations are performed by the Employer Identification establishment on its latest 201  **PHYSICAL LOCATION**  A. Is this establishment's physical properties of the Box and rural route and the stables of the Box and the Box a	to answer the questions and return the report to the U.S. Census Bureau. By the same <b>T IS CONFIDENTIAL</b> . It may be seen only by persons sworn to uphold the confidentiality and may be used only for statistical purposes. Further, copies retained in respondents' ocess.  • Please center numbers in their respective boxes.  7. • Place an "X" inside the box.  g instructions before answering the questions. The reporting unit for this form is enerally a single physical location where business is conducted or where services or remed. For further clarification, see information sheet(s).  NUMBER  Number (EIN) shown to the left of the mailing address the same as the one used for this 4 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?  No - Enter current EIN (9 digits) • 0025  sical location the same as shown in the mailing address?
that receive this questionnaire law, YOUR CENSUS REPORT of Census Bureau information files are immune from legal pr  • Use blue or black ballpoint pen. • Do not use pencil or felt-tip pen. • Do not put slashes through 0 or  **Please read** the accompanyin an establishment which is ge industrial operations are performed by the stablishment on its latest 201  **EMPLOYER IDENTIFICATION** Is the Employer Identification establishment on its latest 201  **OURTIME OF THE OF	to answer the questions and return the report to the U.S. Census Bureau. By the same  IS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality and may be used only for statistical purposes. Further, copies retained in respondents' ocess.  Please center numbers in their respective boxes.  Place an "X" inside the box.  Place an "X" inside the box.  IS DI 2 3 4 5 6 7 8 9  g instructions before answering the questions. The reporting unit for this form is enerally a single physical location where business is conducted or where services or remed. For further clarification, see information sheet(s).  NUMBER  Number (EIN) shown to the left of the mailing address the same as the one used for this 4 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?  No - Enter current EIN (9 digits) — DODE  Sical location the same as shown in the mailing address?  ddresses are not physical locations.)
that receive this questionnaire law, YOUR CENSUS REPORT of Census Bureau information files are immune from legal pr  • Use blue or black ballpoint pen. • Do not use pencil or felt-tip pen. • Do not put slashes through 0 or  **Please read** the accompanyin an establishment which is ge industrial operations are performed by the stablishment on its latest 201  1 EMPLOYER IDENTIFICATION Notes the Employer Identification establishment on its latest 201  2 PHYSICAL LOCATION  A. Is this establishment's physical location  A. Is this establishment on the box and rural route a location  1 Yes - Go to line B	to answer the questions and return the report to the U.S. Census Bureau. By the same  IS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality and may be used only for statistical purposes. Further, copies retained in respondents' ocess.  Please center numbers in their respective boxes.  Place an "X" inside the box.  Place an "X" inside the box.  IS DI 2 3 4 5 6 7 8 9  g instructions before answering the questions. The reporting unit for this form is enerally a single physical location where business is conducted or where services or remed. For further clarification, see information sheet(s).  NUMBER  Number (EIN) shown to the left of the mailing address the same as the one used for this 4 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?  No - Enter current EIN (9 digits) — DODE  Sical location the same as shown in the mailing address?  ddresses are not physical locations.)
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Form MA-10000(L)															
If no	If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.														
2	PH	/SIC/	AL LOCATION - Co	ontinued											
	В.	ls thi ( <i>Mar</i>	s establishment p k "X" only ONE bo	hysically lox.)	ocated inside the leg	al boundar	ies	of the city,	towi	ո, villag	ge, etc	.?			
	0041		Yes	0042	No	0043	] [	No legal bo	unda	aries	0044		Do not	know	
	C.	In wh (Mar	nat type of municity of the state of the sta	pality is to	nis establishment phy	sically loc	ated	i?							
	0046		City, village, or borough	0047	Town or township	0048		Other			0024		Do not	know	
3	Wh	ich o	IONAL STATUS  f the following be (" only ONE box.)	st describ	es this establishment	's operatio	nal	status at th	ie en	d of 20	14?				
	0011	In operation													
	0016	Under construction, development, or exploration													
	0013		Temporarily or s												
	0014	Ш	Ceased operation - Enter date at right. Month Day Year												
	0015	Sold or leased to another operator - Enter date at right  AND enter name and address of new owner or operator and Employer Identification Number (EIN) below.													
			0060 Name of new	v owner or	operator				0061	EIN (9	digits)				
										_					
			0062 Mailing addr	ess (Numb	er and street, P.O. Box,	etc.)		,							
			0063 City, town, v	illage, etc.				0064 State	0065	ZIP Cod	de				
4	МО	NTH	S IN OPERATION										Mark "X" if None	201 Num	
	Nur	nber	of months in ope	eration du	ring 2014 (If none, ma	ark "X" and	l go	to <b>1</b> 0.)				0002			
n o c	nay of co orre	diffe rresp ction	r from those act oondence or a c	tually rep ompariso ntories fi	your establishment orted because of c n with prior data. gures are not print	hanges m Check the	ade ese	by the U. figures an	S. C	ensus ake ar	Burea by nec	au as essa	s a resu ary	s It	

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

Dollar figures should be rounded to

2014

Mark "X"

if None

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lf	not shown	, please	enter	your	11-digit	Census	File
N	umber (CFN	I) from	the ma	ilina	addrage		



EMPLOYMENT AND PAYROLL

### Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown to the left of the mailing address or corrected in ①.
- Spread on stock options that are taxable to employees as wages.

## Exclude (Report the following in **6**C, lines 1 or 9.):

- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.

<ul> <li>Purchased professional and technical services.</li> </ul>	<b>.</b>				
For further clarification, see information sheet(s).					
<ul><li>A. Number of employees</li><li>1. Number of production workers for pay periods</li></ul>		Mark "X"	2	014	2013
including:		if None	Nu	mber	Number
<b>a.</b> March 12	0325				
<b>b.</b> June 12	0324				
c. September 12	0344				
<b>d.</b> December 12	0347				
2. Add lines A1a through A1d	0329				
<b>3.</b> Average annual production workers ( <i>Divide line A2 4 - round to nearest whole number.</i> )					
4. All other employees for pay period including March	h 12 0336				
5. TOTAL (Add lines A3 and A4.)	0337				
<b>B.</b> Payroll before deductions (Exclude employer's cost for fringe benefits.)			0014		2010
Ma	ark "X" None •	Bil.	2014 Mil.	Thou.	2013 \$ Thou.
1. Annual payroll		, DII.	IVIII.	Tilou.	ψ inou.
a. Production workers					
<b>b.</b> All other employees					
c. TOTAL (Add lines B1a and B1b.) 0300					
2. First quarter payroll (January-March 2014) 0310					
		N.A. 1 113411	2	014	2013
		Mark "X" if None		ours	Hours
<b>C.</b> Number of hours worked by production workers (Annumber of hours)	ual		Th	nou.	Thou.
hours worked by production workers reported on lines A1a through A1d.)	S				

CONTINUE WITH 7 ON PAGE 5

If not shown, please enter your 11-digit Census File

**EMPLOYMENT AND PAYROLL - Continued** 

Number (CFN) from the mailing address.

If not shown, please enter you Number (CFN) from the mailing	ır 11-dig ıg addres	it Census File ss.					
9 VALUE OF INVENTORIES							
A. Did this establishment or	wn invent	ories, regardless o	of where held, at	the end of 20	014 and/oi	r 2013?	
0486 Yes - Go to line	: B						
0487 No - Go to 🕦							
B. Report inventories owne	d by this	establishment as o	of December 31 b	efore Last-in	, First-out	(LIFO) adjusti	ment (if any).
	Mark "X"		of 2014	Mark "X"		End of 2013	
	if None	\$ Bil. Mi	I. Thou.	if None	\$ Bil.	Mil.	Thou.
1. Finished goods	0461			0471			
2. Work-in-process							
3. Materials, supplies,	0463			0473			
fuels, etc	0462			0472			
<b>4. TOTAL</b> (Add lines B1 through B3.)				0470			
	0460			0470			
10 INVENTORIES BY VALUATION	ON METH	OD (non-LIFO met	hods)				
Report how much of the inv	entory re				valuation	methods.	
	Mark "X" if None	\$ Bil. Mi	of 2014	Mark "X" if None	\$ Bil.	End of 2013 Mil.	
	II IVOIIC	\$ BII. IVII	I. Thou.	II None	<b>\$ ВП.</b>	IVIII.	Thou.
A. First-in, First-out (FIFO)	0498			0496			
<b>B.</b> Average cost	. 0502			0500			
C. Standard cost				0500			
<b>D.</b> Other non-LIFO valuation	0506			0504			
method(s) - Specify meth	hod 7					I	I
0895	0487			0485			
0090	0467			0465			
E. TOTAL (Add lines A through D.)							
	0499			0509			

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If no Nun	ot shown, please enter yo nber (CFN) from the mailin	ur 11-digit ( ng address.	Census	File					
1	INVENTORIES BY LAST-IN,	FIRST-OUT (	LIFO) V	ALUATION ME	THOD				
	A. Did this establishment u	se the Last-ii	n, First-c	out (LIFO) met	hod of valuat	ion for any	y inventori	es?	
	Yes - Go to line B								
	O482 No - Go to 12								
	<b>B.</b> Of the value on <b>9</b> B4, re			F 1 (004)		7 F		F   (0040	
		Mark "X" if None	A D''	End of 2014		Mark "X" if None	A D''	End of 2013	
	<b>4</b> A	II None	\$ Bil.	Mil.	Thou.	II None	\$ Bil.	Mil.	Thou.
	1. Amount subject to LIFO (gross LIFO amount)	. 0465				0475			
	2. Amount not subject					0470			
	to LIFO (Should equal <b>10</b> , line E.) .	. 0539				0553			
	3. TOTAL(Add lines 1 and 2; should equa	, –							
	<b>9</b> , line B4.)					0508			
	C. LIFO reserve	. 0466				0476			
<b>1</b>	A. Of the total inventories r District of Columbia?  10256 Yes - Go to lin	eported in 😉		4, were any st	ored or en ro o - <i>Go to</i> <b>1</b> 3	ute OUTS	IDE the 50	U.S. states a	nd the
	<b>B.</b> Report the total value of these inventories ( <b>Do</b>	Mark "X"		End of 2014		Mark "X"		End of 2013	
	not report inventory	if None	\$ Bil.	Mil.	Thou.	if None	\$ Bil.	Mil.	Thou.
	held in Foreign Trade Zones or in bonded warehouses in the U.S.)		7						
	(Please see http://	0261				0260			
	enforcement.trade.gov/ ftzpage/info/ftzstart.htm for more detailed definitions.)	I							

lf no	MA-10000(L) of shown, please enter your 11-digit Census File liber (CFN) from the mailing address.					
<b>13</b>	CAPITAL EXPENDITURES					
	(Refer to the instructions on how to report leasing arr	rangeme	nts.)			
	A. Capital expenditures for new and used	Ü	·			
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Mark "X"		2014	ı	2013
	Capital expenditures for new and used buildings and other structures (Exclude land.)	if None	\$ Bil.	Mil.	Thou.	\$ Thou.
	2. Capital expenditures for new and used machinery and equipment					
	<b>3. TOTAL</b> (Add lines A1 and A2.)					
	<b>B.</b> Breakdown of expenditures for new and used machinery and equipment by type (Reported on line A2.)	ı				
	1. Automobiles, trucks, etc., for highway use 0522					
	2. Computers and peripheral data processing equipment					
	<b>3.</b> All other expenditures for machinery and equipment					
	4. TOTAL (Add lines B1 through B3, should equal ®, line A2.)					
14	RENTAL PAYMENTS					
	(Exclude capital leases which are leases with a contract to own at the end of the lease. Include	Mark "X"		2014		2013
	operating leases.)	if None	\$ Bil.	Mil.	Thou.	\$ Thou.
	<b>A.</b> Rental or lease of buildings, job-site trailers and other structures ( <i>Include land.</i> )					
	<b>B.</b> Rental or lease of machinery and equipment (Include construction equipment, tools, office equipment, furniture, and vehicles.)					
	<b>C. TOTAL</b> (Add lines A and B.)					
15	Not Applicable.					
	Pro Co.					

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If not showr Number (CF	n, please enter your 11-digit Census File  N) from the mailing address.								
16 SELECTE	ED EXPENSES								
A. Selec	cted production related costs	Mark "X"		2014		2013			
7 11 00.00	, , , , , , , , , , , , , , , , , , ,	if None	\$ Bil.	Mil.	Thou.	\$ Thou.			
<b>1.</b> Co	ost of materials, parts, containers, ackaging, etc. used	21							
fu	ost of products bought and sold without urther processing (Report sales in 22 nder census product code 9998991.)	26							
	ost of purchased fuels consumed for heat, ower, or the generation of electricity 04	30							
<b>4.</b> Co	ost of purchased electricity (Report omparable quantity on line B1.)	25							
	ost of work done for you by others on our materials	24							
6. T	OTAL (Add lines A1 through A5.) 04	20							
				2014		2013			
B Oues	stitu of Floatsicitu	Mark "X" if None		Kilowatt-hou	rs	Kilowatt-hours			
<b>b.</b> Quan	ntity of Electricity	ii ivone	Bil.	Mil.	Thou.	Thou.			
<b>1.</b> Po	urchased electricity (Quantity comparable o cost reported on line A4.)	36							
	renerated electricity (Gross less generating tation use.)	37							
es	lectricity sold or transferred to other stablishments (Also include on lines B1 or 04	38							

CONTINUE WITH **1** ON PAGE 10

t shov ber (C	vn, please enter your 11-digit Census Fil FN) from the mailing address.	е						
SELEC	TED EXPENSES - Continued							
C. Oth	er operating expenses paid by this establishment	5.4	1 "12"		2014			2013
1.	Temporary staff and leased employee expense -		ark "X" None	\$ Bil.	Mil.	TI	nou.	\$ Thou.
	Total costs paid to Professional Employer Organizations (PEOs) and staffing agencies for personnel. (Include all charges for payroll, benefits and services.)	0176						
2.	Expensed equipment - Expensed computer hardware and other equipment (e.g., copiers, fax machines, telephones, shop and lab equipment, CPUs, monitors) (Report packaged software on line C3.)	0403						
3.	Expensed purchases of software - Purchases of prepackaged, custom coded or vendor customized software (Include software developed or customized by others, web-design services and purchases, licensing agreements, upgrades of software; and maintenance fees related to software upgrades and alterations.)	0188						
4.	Data processing and other purchased computer services (Include computer facilities management services, computer input preparation, data storage, computer time rental, optical scanning services, and other computer-related advice and services, including training. Exclude expensed integrated systems, repair and maintenance of computer equipment, payroll processing and credit card transaction fees, and expenses for telecommunication services, e.g., Internet, connectivity, telephone.)	0198						
5.	Purchased communication services - Telephone, cellular, and fax services; computer-related communications (e.g., Internet, connectivity, online) and other wired and wireless communication services.							
6.	Purchased repairs and maintenance to buildings and/or machinery and equipment (Exclude materials, parts, and supplies used for repairs and maintenance performed by this firm's employees.)	0401						
7.	Water, sewer, refuse removal, and other non- electric utility payments (Report electric utility payments in , line A4.) (Include the cost of hazardous waste removal.)	0407						
8.	Purchased advertising and promotional services (Include marketing and public relations services.)	0409						
9.	Purchased professional and technical services (Include management consulting, accounting, auditing, bookkeeping, legal, actuarial, payroll processing, architectural, engineering, and other professional services. Exclude salaries paid to your own employees for these services.)							
10.	Governmental taxes and license fees - Payments to government agencies for taxes and licenses (Include business and property taxes. Exclude income taxes.)	0405						
11.	All other operating expenses not reported elsewhere (Exclude purchases of merchandise for resale and nonoperating expenses.) - Specify 7							
0417		0415						
12.	TOTAL (Add lines C1 through C11.)	0422						

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.



22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, please enter a description of your products in column (a) and enter their value in column (c) in the blank lines provided in Item 2. If additional lines are needed please use the "REMARKS" section. PLEASE DO NOT COMBINE PRODUCT LINES.

If the information as requested cannot be taken directly from your book records, **REASONABLE ESTIMATES ARE ACCEPTABLE**.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes. Report separately for each major kind of product. Include the value of products exported and interplant transfers in the appropriate product line(s). Exports and interplant transfers should also be reported separately in 5.

**Contract Work** - REPORT PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, DO NOT REPORT on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 9998992.

**Resales** - DO NOT REPORT on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 9998991, "Resales." Report the corresponding cost in **6**, line A2.

	Product Class	Products shipped and other receipts, including interplant transfers and exports							
Products and services	Product Class code	Value, f.o.b. plant 2014	2013						
		(c)	(d)						
(a)	(b)	\$ Bil. Mil. Thou.	\$ Thou.						
	018								
	0.0								
	026								
	034								
	042								
	059								
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	067								
	075								
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PLEASE RETAIN A COPY OF THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.