Congress of the United States

House of Representatives

Washington, DC 20515

October 11, 2007

The Honorable Chuck Conner Acting Secretary United States Department of Agriculture 1400 Independence Avenue, S.W. Washington, DC 20250

Dear Mr. Secretary:

We are writing to express our concern over USDA's continued allowance of misleading labels on poultry products.

As you know, current USDA labeling guidelines allow for poultry injected with saltwater or seaweed solutions to be prominently labeled as "100% All Natural." However, these same guidelines allow the warning alerting consumers to these added ingredients, most often with the phrase "Enhanced with up to Fifteen Percent Chicken Broth", to be only ¼ the size of the product name. This misguided policy has enabled some processors to lead consumers into believing they are purchasing unaltered, natural poultry products. While we agree that seaweed and sea salt may occur naturally in seawater, these ingredients certainly do not occur naturally in poultry.

We believe this labeling practice is deceptive and is misleading consumers into believing they are purchasing all natural chicken when, in fact, they are paying billions more for added saltwater weight and drastically increasing their sodium intake. A recent nationwide survey revealed that over 70% of consumers were unaware that some poultry companies routinely add sodium and other additives to their fresh chicken. Furthermore, nearly 3 out of 4 consumers failed to notice the statements warning of additional ingredients because the writing is significantly smaller in comparison to the entire package design.

The health implications of this practice are serious and deserve prompt attention. A natural serving of chicken, without saltwater and seaweed extract contains 70 mg of sodium but enhanced chicken can contain up to 370 mg of sodium per serving. This is roughly equivalent to the sodium levels in a bag of regular potato chips.

We firmly believe USDA should immediately tighten its policies on fresh poultry labeling to ensure American consumers are able to make informed choices about their food. Without change, individuals across the country will continue to be charged additional costs for enhanced

products while adding potentially dangerous amounts of sodium to their diets.

Thank you for your attention to this important matter. We look forward to working with you to quickly resolve this issue.

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