



ARKANSAS DEPARTMENT OF AGRICULTURE

PLANT INDUSTRIES DIVISION

ARKANSAS DEPARTMENT OF AGRICULTURE COMMENTS REGARDING INFORMATION COLLECTION ON HEMP ACREAGE & PRODUCTION SURVEYS

08/02/2021

In response to the USDA-NASS's request for comments regarding information collections on Hemp Acreage & Hemp Production Surveys in the U.S., the Arkansas Department of Agriculture ("Department") submits the following comments:

Topic: Information to be collected from hemp producers in the U.S.

Department comment:

The Department has attached a copy of the latest "2020 AR Hemp Grower Production Report Form" to this comment document. All Arkansas Hemp Program Licensees that planted hemp or processed hemp material in Arkansas are required to submit a completed *Production Report* to the Department's Hemp Research Licensing Program.

The information contained within the annual *Grower Production Report* asks licensed growers/producers to report the following information:

- Financial profit or loss from hemp operations, including total gross sales from harvested hemp crop
- Whether a producer has or does not have hemp material in storage, including a description of the hemp material in storage
- Whether a producer did or did not make capital investments on their hemp operations.
- Whether any new jobs were created by the producer's hemp operations.
- Whether a producer did or did not have a signed contract in place with a licensed hemp processor prior to planting a hemp crop, including whether or not the processor/buyer actually fulfilled the contract (Note: Arkansas Hemp Licensees can only sell hemp crop material to other hemp licensed entities).
- How many in-state or out-of-state processors/buyers were sold to or utilized during the season.
- Whether a producer experienced any theft of hemp crops.
- Most important thing learned during the season.
- Constructive feedback for the AR Hemp Licensing Program.
- Whether a producer plans to re-apply for an AR Hemp License.
- Whether a crop acreage report was submitted to the producer's local USDA-FSA office
- Hemp crop production information per lot. This lot information includes: Location/GPS info, variety, harvest completion date, actual acreage or square footage harvested, pounds of grain, fiber, or floral material harvested, CBD% content of harvest (if floral production), total operating costs per lot, amount sold per lot, and gross income per lot.



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Due to the newness and burgeoning development of this agricultural industry in the U.S., the Department recognizes the importance and value of collecting this information on a nationwide scale. Recording and monitoring this data will provide better insight to the new industry as well as for state departments of agriculture conducting hemp production programs. Recording and monitoring this data may also help the industry make wiser, more informed financial decisions when it comes to their hemp operations.

The Department does anticipate a potential issue when it comes to producers reporting indoor production (square footage) versus outdoor production (acreage). The production survey report should specify the specific units indoor hemp production should be reported in.

For example: Whether indoor production information should be reported in square footage (SQ FT) units or if indoor production should be converted to acres ($\text{SQ FT} / 43560 = \text{acres}$).

The Department appreciates the USDA-NASS's efforts in collecting this information from hemp producers in the U.S. and appreciates the consideration of these comments.



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Rev 10/14/2020

2020 Hemp Grower Production Report (End of Year Report)

OFFICIAL USE ONLY:

- This completed report is **due by December 31, 2020.**
- This form is due for all **Growers** who **planted** hemp in 2020 in Arkansas.
- **Submit each growing STREET ADDRESS on a separate copy of Section II (page 3).**
- **ONLY COMPLETED & SIGNED REPORTS WILL BE ACCEPTED.**

If completing this form electronically, navigate the form with the mouse or select the next field using the tab key.

License Holder/Company Name:		Grower License #:
License Signing Authority Name:		
Email:	Phone:	

Section I – Project Overview Data

1) Did you have a financial profit or loss on the crop you grew in 2020? ☐ Profit ☐ Loss

a) Provide your total gross sales of the harvested hemp plant material grown in 2020.

\$ _____

2) Indicate if you still have unsold material in storage. ☐ Yes ☐ No

If you answered "Yes," complete the table and answer 2a).

Description of Hemp Material	Weight in lbs.	Estimated Value (\$)

a) If you answered "Yes" to part 2), indicate the reason(s) that you still have hemp materials in storage. Check all that apply.

- | | |
|-----------------------------------------------------------------|-----------------------------------------------------------------------------------|
| <input type="checkbox"/> Unable to find a buyer (at ANY price) | <input type="checkbox"/> Sales Agreement made, expecting payment after processing |
| <input type="checkbox"/> Market price too low to make a profit | <input type="checkbox"/> Processor will not accept due to quality of material |
| <input type="checkbox"/> Waiting for processor to take delivery | |
| <input type="checkbox"/> Other (specify): _____ | |

3) Did you make any capital investments for your hemp project (equipment, land, buildings, etc.) in 2020?

☐ Yes ☐ No If you checked "Yes," provide the amount: \$ _____

4) Were any new jobs created in 2020 for your hemp project? ☐ Yes ☐ No

If you checked "Yes," provide the number of full-time equivalent positions: _____

5) Did you have a signed contract with a processor to buy your hemp prior to planting your 2020 hemp crop?

☐ Yes ☐ No

5a) If yes, did the processor/buyer fulfill the contract? ☐ Yes ☐ No

- 6) How many Arkansas processors/handlers did you sell to or utilize during 2020? _____
- 7) How many out-of-state processors/handlers did you sell to or utilize during 2020? _____
- 8) Did you experience theft of any hemp plants or plant material this year? ☐ Yes ☐ No
- 8a) If yes, was a police report filed? ☐ Yes ☐ No
- 9) In one sentence, summarize the most important thing(s) you learned about crop production this year.

- 10) Please provide any comments or constructive feedback for program improvements.

- 11) If you do not plan to reapply, briefly describe why not.

- 12) Did you report Intended & Certified field crop acreage (NOT GREENHOUSE SQ. FT.) to your local county Farm Service Agency (FSA) office? ☐ Yes ☐ No
- 13) Pursuant to Ark. Code Ann. § 2-15-409 (a) (5), list all hemp grower and/or processor/handler entities raw hemp materials were sold or distributed to in 2020:
Attach additional pages of this table as necessary.
- | License/Company Name | State and License Number | Licensee Street Address | Quantity of Raw Hemp Materials Sold (pounds) | Date Sold |
|----------------------|--------------------------|-------------------------|----------------------------------------------|-----------|
| | | | Lbs. | |
| | | | Lbs. | |
| | | | Lbs. | |
| | | | Lbs. | |
| | | | Lbs. | |
| | | | Lbs. | |
| | | | Lbs. | |
- 14) Complete Section II for EACH address where planting occurred in 2020, regardless of whether the crop survived to harvest. Attach all copies to your final submission. Indicate number of pages attached: _____

SEE NEXT PAGE FOR SECTION II, PLEASE FILL OUT PAGE 3 FOR EACH STREET ADDRESS.

Section II – Growing Location Data

15) Provide the growing street address where you planted hemp in 2020. Use a separate page for each street address registered to your License.

NOTE: Your licensed street address is associated with the Location IDs approved in your application/Memorandum of Understanding/Licensing Agreement. All Location IDs are located on page 2+ of your license certificate.

Street Address (one per page):

16) Complete the following table for each planted Location ID listed on your License at the address reported in Item 15. If you harvested and sold multiple components of the crop (e.g., grain and floral material), report the yields, operating costs, amount sold and income for that component on separate lines in the table. *Please complete all information.*

Location ID	Variety/Strain (ONE per line)	Actual Harvest Completion Date	Actual Acres / Sq Ft Harvested	Report Yields in Pounds (lbs)			% CBD of Floral	Total Operating Costs * (per plot)	Amount Sold	GROSS Income from EACH 2020 hemp plot
				Clean Grain	Dried Stalks for Fiber	Dried Floral Material				
Example 1: Field 11A	Hemp 18	9/2	45 ac	36,000	-	-		\$18,000	36,000 lbs.	\$24,480
				Lbs.	Lbs.	Lbs.				
				Lbs.	Lbs.	Lbs.				
				Lbs.	Lbs.	Lbs.				
				Lbs.	Lbs.	Lbs.				
				Lbs.	Lbs.	Lbs.				
				Lbs.	Lbs.	Lbs.				
				Lbs.	Lbs.	Lbs.				
				Lbs.	Lbs.	Lbs.				

*Operating Costs include all the money necessary for the production and harvesting of the plot, including seeds or clones (regardless of who paid for it), labor (even your time if you don't pay yourself), fertilizer, fuel, program fees, etc.

By signing below, I attest that I am the License Holder, or a signing authority of the License Holder, and that this information is accurate to the best of my knowledge. I further acknowledge that providing false or misleading information to the Department may result in enforcement action against me by the Department, which may result in license suspension or revocation.

Printed Name

Signature

Date

Submit electronically to: Industrialhemp@agriculture.arkansas.gov