

U.S. IMPORTERS' QUESTIONNAIRE

STEEL NAILS FROM INDIA, OMAN, SRI LANKA, THAILAND, AND TURKEY

This questionnaire must be received by the Commission by **January 13, 2022**

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning steel nails from India, Oman, Sri Lanka, Thailand, and Turkey (inv. Nos. 701-TA-673-677 and 731-TA-1580-1583 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm _____

Address _____

City _____ State _____ Zip Code _____

Website _____

Has your firm imported steel nails (as defined on next page) from any country at any time since January 1, 2018?

☐

NO

(Sign the certification below and promptly return **only** this page of the questionnaire to the Commission)

☐

YES

(Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)

Return questionnaire via the U.S. International Trade Commission **Drop Box** by clicking on the following link: <https://dropbox.usitc.gov/oinv/>. (PIN: **NAILS**)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone

Email address

PART I.—GENERAL INFORMATION

Background. —This proceeding was instituted in response to a petition filed on December 30, 2021, by Mid Continent Steel & Wire, Inc., Poplar Bluff, Missouri. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce (“Commerce”) makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at https://www.usitc.gov/investigations/701731/2021/steel_nails_india_oman_sri_lanka_thailand_and/pr eliminary.htm.

Steel nails covered by these investigations are “certain steel nails having a nominal shaft or shank length not exceeding 12 inches. Certain steel nails include, but are not limited to, nails made from round wire and nails that are cut from flat-rolled steel or long-rolled flat steel bars. Certain steel nails may be of one piece construction or constructed of two or more pieces. Examples of nails constructed of two or more pieces include, but are not limited to, masonry anchors comprised of an anchor made of zinc or nylon and a steel nail; zinc anchors; crimp drive anchors; split-drive anchors, and strike pin anchors. Also included in the scope are anchors of one piece construction.

Certain steel nails may be produced from any type of steel, and may have any type of surface finish, head type, shank, point type and shaft diameter. Finishes include, but are not limited to, coating in vinyl, zinc (galvanized, including but not limited to electroplating or hot dipping one or more times), phosphate, cement, and paint. Certain steel nails may have one or more surface finishes. Head styles include, but are not limited to, flat, projection, cupped, oval, brad, headless, double, countersunk, and sinker. Shank or shaft styles include, but are not limited to, smooth, barbed, screw threaded, ring shank and fluted.

Screw-threaded nails subject to this proceeding are driven using direct force and not by turning the nail using a tool that engages with the head. Point styles include, but are not limited to, diamond, needle, chisel and blunt or no point. Certain steel nails may be sold in bulk, or they may be collated in any manner using any material.

Excluded from the scope are certain steel nails packaged in combination with one or more non-subject articles, if the total number of nails of all types, in aggregate regardless of size, is less than 25. If packaged in combination with one or more non-subject articles, certain steel nails remain subject merchandise if the total number of nails of all types, in aggregate regardless of size, is equal to or greater than 25, unless otherwise excluded based on the other exclusions below.

Also excluded from the scope are certain steel nails with a nominal shaft or shank length of one inch or less that are (a) a component of an unassembled article, (b) the total number of nails is sixty (60) or less, and (c) the imported unassembled article falls into one of the following eight groupings: (1) Builders’ joinery and carpentry of wood that are classifiable as windows, French-windows and their frames; (2) builders’ joinery and carpentry of wood that are classifiable as doors and their frames and thresholds; (3) swivel seats with variable height adjustment; (4) seats that are convertible into beds (with the exception of those classifiable as garden seats or camping equipment); (5) seats of cane, osier, bamboo or similar materials; (6) other seats with wooden frames (with the exception of seats of a kind used for aircraft or motor vehicles); (7) furniture (other than seats) of wood (with the exception of (i) medical, surgical, dental or veterinary furniture; and (ii) barbers’ chairs and similar chairs, having rotating as well as both reclining and elevating movements); or (8) furniture (other than seats) of materials other than wood, metal, or plastics (e.g., furniture of cane, osier, bamboo or similar materials). The aforementioned

imported unassembled articles are currently classified under the following Harmonized Tariff Schedule of the United States (“HTSUS”) subheadings: 4418.10, 4418.20, 9401.30, 9401.40, 9401.51, 9401.59, 9401.61, 9401.69, 9403.30, 9403.40, 9403.50, 9403.60, 9403.81 or 9403.89.

Also excluded from the scope of these investigations are nails suitable for use in powder-actuated hand tools, whether or not threaded, which are currently classified under HTSUS subheadings 7317.00.20.00 and 7317.00.30.00.

Also excluded from the scope of these investigations are nails having a case hardness greater than or equal to 50 on the Rockwell Hardness C scale (HRC), a carbon content greater than or equal to 0.5 percent, a round head, a secondary reduced-diameter raised head section, a centered shank, and a smooth symmetrical point, suitable for use in gas-actuated hand tools.

Also excluded from the scope of these investigations are corrugated nails. A corrugated nail is made up of a small strip of corrugated steel with sharp points on one side.

Also excluded from the scope of this investigation are thumb tacks, which are currently classified under HTSUS subheading 7317.00.10.00.

Also excluded from the scope are decorative or upholstery tacks.

Steel nails subject to these investigations are currently imported under statistical reporting numbers 7317.00.55.02, 7317.00.55.03, 7317.00.55.05, 7317.00.55.07, 7317.00.55.08, 7317.00.55.11, 7317.00.55.18, 7317.00.55.19, 7317.00.55.20, 7317.00.55.30, 7317.00.55.40, 7317.00.55.50, 7317.00.55.60, 7317.00.55.70, 7317.00.55.80, 7317.00.55.90, 7317.00.65.30, 7317.00.65.60 and 7317.00.75.00. Certain steel nails subject to this investigation also may be classified under HTSUS subheadings 7907.00.60.00, 8206.00.00.00 or other HTSUS subheadings. While the HTSUS provisions are provided for convenience and customs purposes, the written description of the scope is dispositive.”

Importer. —Any person or firm engaged, either directly or through a parent company or subsidiary, in importing steel nails (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Reporting of information. —If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality. —The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification. —The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information. —The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

Valid number error messages. —If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Nitin Joshi (202-708-1669, nitin.joshi@usitc.gov).

D-GRIDS tool. —The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. **OMB statistics.** —Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2a. **Establishments covered.** —Provide the name and address of establishment(s) covered by this questionnaire.

“Establishment”—Each facility of a firm involved in the importation of steel nails, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-2b. **Stock symbol information.** — If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: _____.

I-2c. **External counsel.** — If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

I-3. **Ownership.** —Is your firm owned, in whole or in part, by any other firm?

☐ No ☐ Yes—List the following information, relating to the ultimate parent/owner.

Firm name	Country	Extent of ownership (percent)

I-4. **Related importers/exporters.** —Does your firm have any related firms, either domestic or foreign, that are engaged in importing steel nails from India, Oman, Sri Lanka, Thailand, or Turkey into the United States or that are engaged in exporting steel nails from India, Oman, Sri Lanka, Thailand, or Turkey to the United States?

☐ No ☐ Yes—List the following information.

Firm name	Country	Affiliation

I-5. **Related producers.** —Does your firm have any related firms, either domestic or foreign, that are engaged in the production of steel nails?

☐ No ☐ Yes—List the following information.

Firm name	Country	Affiliation

I-6. **Importing operations.** —Please indicate the nature of your firm's importing operations of steel nails. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-7. **Consignee.** —If your firm is an importer of record of steel nails but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

- I-8. **FTZ, TIB, or bonded warehouses.** —Please indicate whether your firm enters steel nails into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports steel nails under the TIB (temporary importation under bond) program.

“Foreign trade zone” is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

“Bonded warehouse” is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

“Temporary Importation under Bond (“TIB”) program” is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>

- I-9. **Other trade actions.** —To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If yes, please specify.
<input type="checkbox"/>	<input type="checkbox"/>	

PART II.—TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Nitin Joshi (202-708-1669, nitin.joshi@usitc.gov). **Supply all data requested on a calendar-year basis.**

- II-1. **Contact information.** —Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	

- II-2a. **Changes in operations.** —Please indicate whether your firm has experienced any of the following changes in relation to the importation of steel nails since January 1, 2018.

<i>(check as many as appropriate)</i>		<i>(If checked, please describe the nature, date(s), and significance of any such reported changes as well as the business reasons for them; leave completely blank if not applicable)</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or importation curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

- II-2b. **COVID-19 pandemic.** —Since January 1, 2020, has the COVID-19 pandemic or have any government actions taken to contain the spread of the COVID-19 virus resulted in changes in your firm's supply chain arrangements, importation, employment, and shipments relating to steel nails? In your response, please discuss the duration and timing of any such changes as they relate to your firm's operations.

No	Yes	If yes, describe these changes including a separate discussion of the (a) supply chain impact, (b) importation and shipment impact, and (c) employment impact of the COVID-19 pandemic.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-3. **Arranged imports.** —Has your firm imported or arranged for the importation of steel nails for delivery after September 30, 2021?

"Arranged imports" are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No	Yes	If yes, fill out the table below.
<input type="checkbox"/>	<input type="checkbox"/>	

Source	Period			
	Oct-Dec 2021	Jan-Mar 2022	Apr-Jun 2022	Jul-Sep 2022
	Quantity (in short tons)			
India				
Oman				
Sri Lanka				
Thailand				
Turkey				
All other sources				

- II-4. **Reasons for importing if producer.** —If your firm also produces steel nails in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

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Definitions

“Imports” –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty).

“Import quantities” –Quantities reported should be net of returns.

“Import values”—Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

“Commercial U.S. shipments”— Shipments made within the United States as a result of an arm’s length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

“Internal consumption” –Product consumed internally by your firm. Such transactions are valued at fair market value.

“Transfers to related firms” –Shipments made to related firms. Such transactions are valued at fair market value.

“Related firm” –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

“Export shipments”— Shipments to destinations outside the United States, including shipments to related firms.

“Inventories” —Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. **U.S. imports from India.** –Report your firm's imports and your firm's shipments and inventories of steel nails imported from India by your firm during the specified periods.

India

Quantity (in short tons), value (in \$1,000)					
Item	Calendar year			January-September	
	2018	2019	2020	2020	2021
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ² Quantity (F)					
Value ² (G)					
Transfers to related firms: ² Quantity (H)					
Value ² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					

¹ Please identify the foreign producers, if known: _____.

² Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

³ Identify your firm's principal export markets: _____.

II-5a. **U.S. imports from India. –Continued**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES. —Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2018	2019	2020	2020	2021
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

- II-5b. **Channels of distribution: India.** —Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from India by channel of distribution during the specified periods.

India

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar year			January-September	
	2018	2019	2020	2020	2021
U.S. shipments:					
to Distributors:					
Quantity (M)					
Value (N)					
to Retailers:					
Quantity (O)					
Value (P)					
to End users:					
Quantity (Q)					
Value (R)					

RECONCILIATION OF CHANNELS. —Please ensure that the quantities and values reported for channels of distribution (i.e., lines M through R) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year			January-September	
	2018	2019	2020	2020	2021
Quantity: M + O + Q – D – F – H = zero ("0"), if not revise.	0	0	0	0	0
Value: N + P + R – E – G – I = zero ("0"), if not revise.	0	0	0	0	0

- II-5c. **U.S. shipments of imports from India by type and finish.** —Please provide the quantity and value of your firm's U.S. shipments of imports from India (inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of steel nails during 2020 by type and finish.

India

U.S. shipments quantity (<i>in short tons</i>) and value (<i>in \$1,000</i>)		
Type and finish	Calendar year 2020	
	Quantity	Value
Collated:		
Bright (no finish) nails (S)		
Galvanized nail (T)		
Other nails (U)		
All collated steel nails	0	0
Uncollated:		
Bright (no finish) nails (V)		
Galvanized nails (W)		
Other nails (X)		
All uncollated steel nails	0	0
All steel nails	0	0

RECONCILIATION OF U.S. SHIPMENTS BY TYPE AND FINISH.--Please ensure that the total quantity and value reported for U.S. shipments of imports by type and finish equals the quantity and value reported for U.S. shipments (i.e., lines D through I) in 2020. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Item	Calendar year 2020
Quantity: $S + T + U + V + W + X - D - F - H = \text{zero ("0")}$, if not revise.	0
Value: $S + T + U + V + W + X - E - G - I = \text{zero ("0")}$, if not revise.	0

II-5d **U.S. imports by month: India**— Report your firm's monthly U.S. imports of steel nails from India (in short tons) in the specified periods below.

India

U.S. imports	Quantity (in short tons)
2020.—	
January (Y)	
February (Z)	
March (AA)	
April (AB)	
May (AC)	
June (AD)	
July (AE)	
August (AF)	
September (AG)	
October (AH)	
November (AI)	
December (AJ)	
2021.—	
January (AK)	
February (AL)	
March (AM)	
April (AN)	
May (AO)	
June (AP)	
July (AQ)	
August (AR)	
September (AS)	
October (AT)	
November (AU)	
December (AV)	

RECONCILIATION. — Please ensure that the sum of the quantities reported for 2020 (lines Y through AJ), Jan.-Sep. 2020 (lines Y through AG), and Jan.-Sep. 2021 (lines AK through AS) for monthly U.S. imports equal the quantities reported for U.S. imports (i.e., line B) for 2020 and Jan.-Sep. 2021 in part “a” of this question. If the calculated field below returns a value other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year 2020	Jan-Sep 2020	Jan-Sep 2021
Quantity: Data in this question (see note above) – B = zero ("0"), if not revise.	0	0	0

II-6a. **U.S. imports from Oman.**— Report your firm's imports and your firm's shipments and inventories of steel nails imported from Oman by your firm during the specified periods.

Oman

Quantity (in short tons), value (in \$1,000)					
Item	Calendar year			January-September	
	2018	2019	2020	2020	2021
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ² Quantity (F)					
Value ² (G)					
Transfers to related firms: ² Quantity (H)					
Value ² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					

¹ Please identify the foreign producers, if known: _____.

² Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

³ Identify your firm's principal export markets: _____.

II-6a. **U.S. imports from Oman.** –Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES. —Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2018	2019	2020	2020	2021
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

- II-6b. **Channels of distribution: Oman.** —Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Oman by channel of distribution during the specified periods.

Oman

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar year			January-September	
	2018	2019	2020	2020	2021
U.S. shipments:					
to Distributors:					
Quantity (M)					
Value (N)					
to Retailers:					
Quantity (O)					
Value (P)					
to End users:					
Quantity (Q)					
Value (R)					

RECONCILIATION OF CHANNELS. —Please ensure that the quantities and values reported for channels of distribution (i.e., lines M through R) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year			January-September	
	2018	2019	2020	2020	2021
Quantity: $M + O + Q - D - F - H = \text{zero}$ ("0"), if not revise.	0	0	0	0	0
Value: $N + P + R - E - G - I = \text{zero}$ ("0"), if not revise.	0	0	0	0	0

- II-6c. **U.S. shipments of imports from Oman by type and finish.** —Please provide the quantity and value of your firm's U.S. shipments of imports from Oman (inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of steel nails during 2020 by type and finish.

Oman

U.S. shipments quantity (<i>in short tons</i>) and value (<i>in \$1,000</i>)		
Type and finish	Calendar year 2020	
	Quantity	Value
Collated:		
Bright (no finish) nails (S)		
Galvanized nail (T)		
Other nails (U)		
All collated steel nails	0	0
Uncollated:		
Bright (no finish) nails (V)		
Galvanized nails (W)		
Other nails (X)		
All uncollated steel nails	0	0
All steel nails	0	0

RECONCILIATION OF U.S. SHIPMENTS BY TYPE AND FINISH.--Please ensure that the total quantity and value reported for U.S. shipments of imports by type and finish equals the quantity and value reported for U.S. shipments (i.e., lines D through I) in 2020. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Item	Calendar year 2020
Quantity: $S + T + U + V + W + X - D - F - H = \text{zero ("0")}$, if not revise.	0
Value: $S + T + U + V + W + X - E - G - I = \text{zero ("0")}$, if not revise.	0

II-6d **U.S. imports by month: Oman**— Report your firm's monthly U.S. imports of steel nails from Oman (in short tons) in the specified periods below.

Oman

U.S. imports	Quantity (in short tons)
2020.—	
January (Y)	
February (Z)	
March (AA)	
April (AB)	
May (AC)	
June (AD)	
July (AE)	
August (AF)	
September (AG)	
October (AH)	
November (AI)	
December (AJ)	
2021.—	
January (AK)	
February (AL)	
March (AM)	
April (AN)	
May (AO)	
June (AP)	
July (AQ)	
August (AR)	
September (AS)	
October (AT)	
November (AU)	
December (AV)	

RECONCILIATION. — Please ensure that the sum of the quantities reported for 2020 (lines Y through AJ), Jan.-Sep. 2020 (lines Y through AG), and Jan.-Sep. 2021 (lines AK through AS) for monthly U.S. imports equal the quantities reported for U.S. imports (i.e., line B) for 2020 and Jan.-Sep. 2021 in part “a” of this question. If the calculated field below returns a value other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year 2020	Jan-Sep 2020	Jan-Sep 2021
Quantity: Data in this question (see note above) – B = zero ("0"), if not revise.	0	0	0

II-7a. **Imports from all Sri Lanka.** –Report your firm's imports and your firm's shipments and inventories of steel nails imported from Sri Lanka by your firm during the specified periods.

Sri Lanka

Quantity (in short tons), value (in \$1,000)					
Item	Calendar year			January-September	
	2018	2019	2020	2020	2021
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ² Quantity (F)					
Value ² (G)					
Transfers to related firms: ² Quantity (H)					
Value ² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					

¹ Please identify the foreign producers, if known: _____.

² Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

³ Identify your firm's principal export markets: _____.

II-7a. **U.S. imports from Sri Lanka. –Continued**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES. —Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2018	2019	2020	2020	2021
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

- II-7b. **Channels of distribution: Sri Lanka.** —Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Sri Lanka by channel of distribution during the specified periods.

Sri Lanka

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar year			January-September	
	2018	2019	2020	2020	2021
U.S. shipments:					
to Distributors:					
Quantity (M)					
Value (N)					
to Retailers:					
Quantity (O)					
Value (P)					
to End users:					
Quantity (Q)					
Value (R)					

RECONCILIATION OF CHANNELS. —Please ensure that the quantities and values reported for channels of distribution (i.e., lines M through R) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year			January-September	
	2018	2019	2020	2020	2021
Quantity: $M + O + Q - D - F - H = \text{zero}$ ("0"), if not revise.	0	0	0	0	0
Value: $N + P + R - E - G - I = \text{zero}$ ("0"), if not revise.	0	0	0	0	0

- II-7c. **U.S. shipments of imports from Sri Lanka by type and finish.** —Please provide the quantity and value of your firm's U.S. shipments of imports from Sri Lanka (inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of steel nails during 2020 by type and finish.

Sri Lanka

U.S. shipments quantity (<i>in short tons</i>) and value (<i>in \$1,000</i>)		
Type and finish	Calendar year 2020	
	Quantity	Value
Collated:		
Bright (no finish) nails (S)		
Galvanized nail (T)		
Other nails (U)		
All collated steel nails	0	0
Uncollated:		
Bright (no finish) nails (V)		
Galvanized nails (W)		
Other nails (X)		
All uncollated steel nails	0	0
All steel nails	0	0

RECONCILIATION OF U.S. SHIPMENTS BY TYPE AND FINISH.--Please ensure that the total quantity and value reported for U.S. shipments of imports by type and finish equals the quantity and value reported for U.S. shipments (i.e., lines D through I) in 2020. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Item	Calendar year 2020
Quantity: $S + T + U + V + W + X - D - F - H = \text{zero ("0")}$, if not revise.	0
Value: $S + T + U + V + W + X - E - G - I = \text{zero ("0")}$, if not revise.	0

II-7d **U.S. imports by month: Sri Lanka**— Report your firm's monthly U.S. imports of steel nails from Sri Lanka (in short tons) in the specified periods below.

Sri Lanka

U.S. imports	Quantity (in short tons)
2020.—	
January (Y)	
February (Z)	
March (AA)	
April (AB)	
May (AC)	
June (AD)	
July (AE)	
August (AF)	
September (AG)	
October (AH)	
November (AI)	
December (AJ)	
2021.—	
January (AK)	
February (AL)	
March (AM)	
April (AN)	
May (AO)	
June (AP)	
July (AQ)	
August (AR)	
September (AS)	
October (AT)	
November (AU)	
December (AV)	

RECONCILIATION. — Please ensure that the sum of the quantities reported for 2020 (lines Y through AJ), Jan.-Sep. 2020 (lines Y through AG), and Jan.-Sep. 2021 (lines AK through AS) for monthly U.S. imports equal the quantities reported for U.S. imports (i.e., line B) for 2020 and Jan.-Sep. 2021 in part “a” of this question. If the calculated field below returns a value other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year 2020	Jan-Sep 2020	Jan-Sep 2021
Quantity: Data in this question (see note above) – B = zero ("0"), if not revise.	0	0	0

- II-8a. **U.S. imports from Thailand.** –Report your firm's imports and your firm's shipments and inventories of steel nails imported from Thailand by your firm during the specified periods.

Thailand

Quantity (in short tons), value (in \$1,000)					
Item	Calendar year			January-September	
	2018	2019	2020	2020	2021
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ² Quantity (F)					
Value ² (G)					
Transfers to related firms: ² Quantity (H)					
Value ² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					

¹ Please identify the foreign producers, if known: _____.

² Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

³ Identify your firm's principal export markets: _____.

II-8a. **U.S. imports from Thailand.** –Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES. —Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2018	2019	2020	2020	2021
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

- II-8b. **Channels of distribution: Thailand.** —Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Thailand by channel of distribution during the specified periods.

Thailand

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar year			January-September	
	2018	2019	2020	2020	2021
U.S. shipments:					
to Distributors:					
Quantity (M)					
Value (N)					
to Retailers:					
Quantity (O)					
Value (P)					
to End users:					
Quantity (Q)					
Value (R)					

RECONCILIATION OF CHANNELS. —Please ensure that the quantities and values reported for channels of distribution (i.e., lines M through R) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year			January-September	
	2018	2019	2020	2020	2021
Quantity: $M + O + Q - D - F - H = \text{zero}$ ("0"), if not revise.	0	0	0	0	0
Value: $N + P + R - E - G - I = \text{zero}$ ("0"), if not revise.	0	0	0	0	0

- II-8c. **U.S. shipments of imports from Thailand by type and finish.** —Please provide the quantity and value of your firm's U.S. shipments of imports from Thailand (inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of steel nails during 2020 by type and finish.

Thailand

U.S. shipments quantity (<i>in short tons</i>) and value (<i>in \$1,000</i>)		
Type and finish	Calendar year 2020	
	Quantity	Value
Collated:		
Bright (no finish) nails (S)		
Galvanized nail (T)		
Other nails (U)		
All collated steel nails	0	0
Uncollated:		
Bright (no finish) nails (V)		
Galvanized nails (W)		
Other nails (X)		
All uncollated steel nails	0	0
All steel nails	0	0

RECONCILIATION OF U.S. SHIPMENTS BY TYPE AND FINISH.--Please ensure that the total quantity and value reported for U.S. shipments of imports by type and finish equals the quantity and value reported for U.S. shipments (i.e., lines D through I) in 2020. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Item	Calendar year 2020
Quantity: $S + T + U + V + W + X - D - F - H = \text{zero ("0")}$, if not revise.	0
Value: $S + T + U + V + W + X - E - G - I = \text{zero ("0")}$, if not revise.	0

II-8d **U.S. imports by month: Thailand—** Report your firm's monthly U.S. imports of steel nails from Thailand (in short tons) in the specified periods below.

Thailand

U.S. imports	Quantity (in short tons)
2020.—	
January (Y)	
February (Z)	
March (AA)	
April (AB)	
May (AC)	
June (AD)	
July (AE)	
August (AF)	
September (AG)	
October (AH)	
November (AI)	
December (AJ)	
2021.—	
January (AK)	
February (AL)	
March (AM)	
April (AN)	
May (AO)	
June (AP)	
July (AQ)	
August (AR)	
September (AS)	
October (AT)	
November (AU)	
December (AV)	

RECONCILIATION. — Please ensure that the sum of the quantities reported for 2020 (lines Y through AJ), Jan.-Sep. 2020 (lines Y through AG), and Jan.-Sep. 2021 (lines AK through AS) for monthly U.S. imports equal the quantities reported for U.S. imports (i.e., line B) for 2020 and Jan.-Sep. 2021 in part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year 2020	Jan-Sep 2020	Jan-Sep 2021
Quantity: Data in this question (see note above) – B = zero ("0"), if not revise.	0	0	0

II-9a. **U.S. imports from Turkey.** –Report your firm's imports and your firm's shipments and inventories of steel nails imported from Turkey by your firm during the specified periods.

Turkey

Quantity (<i>in short tons</i>), value (<i>in \$1,000</i>)					
Item	Calendar year			January-September	
	2018	2019	2020	2020	2021
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ² Quantity (F)					
Value ² (G)					
Transfers to related firms: ² Quantity (H)					
Value ² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					

¹ Please identify the foreign producers, if known: _____.

² Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

³ Identify your firm's principal export markets: _____.

II-9a. **U.S. imports from Turkey. –Continued**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES. —Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2018	2019	2020	2020	2021
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

- II-9b. **Channels of distribution: Turkey.** —Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Turkey by channel of distribution during the specified periods.

Turkey

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar year			January-September	
	2018	2019	2020	2020	2021
U.S. shipments:					
to Distributors:					
Quantity (M)					
Value (N)					
to Retailers:					
Quantity (O)					
Value (P)					
to End users:					
Quantity (Q)					
Value (R)					

RECONCILIATION OF CHANNELS. —Please ensure that the quantities and values reported for channels of distribution (i.e., lines M through R) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year			January-September	
	2018	2019	2020	2020	2021
Quantity: $M + O + Q - D - F - H = \text{zero}$ ("0"), if not revise.	0	0	0	0	0
Value: $N + P + R - E - G - I = \text{zero}$ ("0"), if not revise.	0	0	0	0	0

- II-9c. **U.S. shipments of imports from Turkey by type and finish.** —Please provide the quantity and value of your firm's U.S. shipments of imports from Turkey (inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of steel nails during 2020 by type and finish.

Turkey

U.S. shipments quantity (<i>in short tons</i>) and value (<i>in \$1,000</i>)		
Type and finish	Calendar year 2020	
	Quantity	Value
Collated:		
Bright (no finish) nails (S)		
Galvanized nail (T)		
Other nails (U)		
All collated steel nails	0	0
Uncollated:		
Bright (no finish) nails (V)		
Galvanized nails (W)		
Other nails (X)		
All uncollated steel nails	0	0
All steel nails	0	0

RECONCILIATION OF U.S. SHIPMENTS BY TYPE AND FINISH.--Please ensure that the total quantity and value reported for U.S. shipments of imports by type and finish equals the quantity and value reported for U.S. shipments (i.e., lines D through I) in 2020. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Item	Calendar year 2020
Quantity: $S + T + U + V + W + X - D - F - H = \text{zero ("0")}$, if not revise.	0
Value: $S + T + U + V + W + X - E - G - I = \text{zero ("0")}$, if not revise.	0

II-9d **U.S. imports by month: Turkey**— Report your firm's monthly U.S. imports of steel nails from Turkey (in short tons) and value (in dollars) in the specified periods below.

Turkey

U.S. imports	Quantity (in short tons)
2020.—	
January (Y)	
February (Z)	
March (AA)	
April (AB)	
May (AC)	
June (AD)	
July (AE)	
August (AF)	
September (AG)	
October (AH)	
November (AI)	
December (AJ)	
2021.—	
January (AK)	
February (AL)	
March (AM)	
April (AN)	
May (AO)	
June (AP)	
July (AQ)	
August (AR)	
September (AS)	
October (AT)	
November (AU)	
December (AV)	

RECONCILIATION. — Please ensure that the sum of the quantities reported for 2020 (lines Y through AJ), Jan.-Sep. 2020 (lines Y through AG), and Jan.-Sep. 2021 (lines AK through AS) for monthly U.S. imports equal the quantities reported for U.S. imports (i.e., line B) for 2020 and Jan.-Sep. 2021 in part “a” of this question. If the calculated field below returns a value other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year 2020	Jan-Sep 2020	Jan-Sep 2021
Quantity: Data in this question (see note above) – B = zero (“0”), if not revise.	0	0	0

II-10a. **U.S. imports from all other sources.** –Report your firm's imports and your firm's shipments and inventories of steel nails imported from all other sources by your firm during the specified periods.

All other sources

(list sources: _____)

Quantity (in short tons), value (in \$1,000)					
Item	Calendar year			January-September	
	2018	2019	2020	2020	2021
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ² Quantity (F)					
Value ² (G)					
Transfers to related firms: ² Quantity (H)					
Value ² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					

¹ Please identify the foreign producers, if known: _____.

² Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

³ Identify your firm's principal export markets: _____.

II-10a. **Imports from all other sources.** –Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES. —Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2018	2019	2020	2020	2021
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

- II-10b. **Channels of distribution: All other sources.** — Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from **all other sources** by channel of distribution during the specified periods.

All other sources

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar year			January-September	
	2018	2019	2020	2020	2021
U.S. shipments:					
to Distributors:					
Quantity (M)					
Value (N)					
to Retailers:					
Quantity (O)					
Value (P)					
to End users:					
Quantity (Q)					
Value (R)					

RECONCILIATION OF CHANNELS. —Please ensure that the quantities and values reported for channels of distribution (i.e., lines M through R) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in part "a" of this question in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year			January-September	
	2018	2019	2020	2020	2021
Quantity: $M + O + Q - D - F - H = \text{zero}$ ("0"), if not revise.	0	0	0	0	0
Value: $N + P + R - E - G - I = \text{zero}$ ("0"), if not revise.	0	0	0	0	0

- II-10c. **U.S. shipments of imports from all other sources by type and finish.** —Please provide the quantity and value of your firm's U.S. shipments of imports from all other sources (inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of steel nails during 2020 by type and finish.

All other sources

U.S. shipments quantity (<i>in short tons</i>) and value (<i>in \$1,000</i>)		
Type and finish	Calendar year 2020	
	Quantity	Value
Collated:		
Bright (no finish) nails (S)		
Galvanized nail (T)		
Other nails (U)		
All collated steel nails	0	0
Uncollated:		
Bright (no finish) nails (V)		
Galvanized nails (W)		
Other nails (X)		
All uncollated steel nails	0	0
All steel nails	0	0

RECONCILIATION OF U.S. SHIPMENTS BY TYPE AND FINISH.--Please ensure that the total quantity and value reported for U.S. shipments of imports by type and finish equals the quantity and value reported for U.S. shipments (i.e., lines D through I) in 2020. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Item	Calendar year 2020
Quantity: $S + T + U + V + W + X - D - F - H = \text{zero ("0")}$, if not revise.	0
Value: $S + T + U + V + W + X - E - G - I = \text{zero ("0")}$, if not revise.	0

II-10d **U.S. imports by month: all other sources—** Report your firm's monthly U.S. imports of steel nails from all other sources (in short tons) in the specified periods below.

All other sources

U.S. imports	Quantity (in short tons)
2020.—	
January (Y)	
February (Z)	
March (AA)	
April (AB)	
May (AC)	
June (AD)	
July (AE)	
August (AF)	
September (AG)	
October (AH)	
November (AI)	
December (AJ)	
2021.—	
January (AK)	
February (AL)	
March (AM)	
April (AN)	
May (AO)	
June (AP)	
July (AQ)	
August (AR)	
September (AS)	
October (AT)	
November (AU)	
December (AV)	

RECONCILIATION. — Please ensure that the sum of the quantities reported for 2020 (lines Y through AJ), Jan.-Sep. 2020 (lines Y through AG), and Jan.-Sep. 2021 (lines AK through AS) for monthly U.S. imports equal the quantities reported for U.S. imports (i.e., line B) for 2020 and Jan.-Sep. 2021 in part “a” of this question. If the calculated field below returns a value other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year 2020	Jan-Sep 2020	Jan-Sep 2021
Quantity: Data in this question (see note above) – B = zero (“0”), if not revise.	0	0	0

- II-11. **Transfers to related firms.** —If your firm reported transfers to related firms in any of the data tables in part II, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary) and whether the transfers were priced at market value or by a non-market formula.

--

- II-12. **Other explanations.** —If your firm would like to further explain a response to a question in Part II for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

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PART III.—PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Craig Thomsen (202-205-3226, craig.thomsen@usitc.gov).

- III-1. **Contact information.**—Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	

PRICE DATA

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2018 of the following products your firm imported from India, Oman, Sri Lanka, Thailand, and Turkey:

Product 1.— Nominal 3" x 0.131" (10.25 gauge), bright smooth shank, 20-22 degree plastic-strip collated nails

Product 2.— Nominal 3" x 0.120" (11 gauge), bright smooth shank, 20-22 degree plastic-strip collated nails

Product 3.— Nominal 2" x 0.113" (11.5 gauge), bright drive screw (threaded) shank, machine grade bulk nails

Product 4.— Nominal 2" x 0.099" (12.5 gauge), bright screw (threaded), 15 degree wire coil collated nails

Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2018-September 2021, did your firm import from India, Oman, Sri Lanka, Thailand, and/or Turkey and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. —Please complete the following pricing data tables as appropriate.
<input type="checkbox"/>	No. —Skip to question III-3.

III-2a. **Price data.**—Report below the quarterly price data¹ for pricing products² imported from India and sold by your firm.

India

Report quantity data in **1,000 nails** (products 1 and 2) or **short tons** (products 3 and 4)

Report value data in **actual dollars** (not 1,000s).

Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity (1,000 nails)	Value (dollars)	Quantity (1,000 nails)	Value (dollars)	Quantity (short tons)	Value (dollars)	Quantity (short tons)	Value (dollars)
2018:								
January-March								
April-June								
July-September								
October-December								
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

² Pricing product definitions are provided on the first page of Part III.

Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2b. **Price data.**—Report below the quarterly price data¹ for pricing products² imported from India and sold by your firm.

Oman

Report quantity data in **1,000 nails** (products 1 and 2) or **short tons** (products 3 and 4)

Report value data in **actual dollars** (not 1,000s).

Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity (1,000 nails)	Value (dollars)	Quantity (1,000 nails)	Value (dollars)	Quantity (short tons)	Value (dollars)	Quantity (short tons)	Value (dollars)
2018:								
January-March								
April-June								
July-September								
October-December								
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

² Pricing product definitions are provided on the first page of Part III.

Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2c. **Price data.**—Report below the quarterly price data¹ for pricing products² imported from India and sold by your firm.

Sri Lanka

Report quantity data in **1,000 nails** (products 1 and 2) or **short tons** (products 3 and 4)

Report value data in **actual dollars** (not 1,000s).

Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity (1,000 nails)	Value (dollars)	Quantity (1,000 nails)	Value (dollars)	Quantity (short tons)	Value (dollars)	Quantity (short tons)	Value (dollars)
2018:								
January-March								
April-June								
July-September								
October-December								
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

² Pricing product definitions are provided on the first page of Part III.

Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2d. **Price data.**—Report below the quarterly price data¹ for pricing products² imported from India and sold by your firm.

Thailand

Report quantity data in **1,000 nails** (products 1 and 2) or **short tons** (products 3 and 4)

Report value data in **actual dollars** (not 1,000s).

Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity (1,000 nails)	Value (dollars)	Quantity (1,000 nails)	Value (dollars)	Quantity (short tons)	Value (dollars)	Quantity (short tons)	Value (dollars)
2018:								
January-March								
April-June								
July-September								
October-December								
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

² Pricing product definitions are provided on the first page of Part III.

Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2e. **Price data.**—Report below the quarterly price data¹ for pricing products² imported from India and sold by your firm.

Turkey

Report quantity data in **1,000 nails** (products 1 and 2) or **short tons** (products 3 and 4)

Report value data in **actual dollars** (not 1,000s).

Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity (1,000 nails)	Value (dollars)	Quantity (1,000 nails)	Value (dollars)	Quantity (short tons)	Value (dollars)	Quantity (short tons)	Value (dollars)
2018:								
January-March								
April-June								
July-September								
October-December								
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

² Pricing product definitions are provided on the first page of Part III.

Note.—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2f. **Price data checklist.**—Please check that the pricing data in the grids on the previous pages have been correctly reported.

Are the price data reported above:	✓ if Yes
In actual dollars (not \$1,000) for value for all products?	<input type="checkbox"/>
In 1,000 nails for quantity for products 1 and 2?	<input type="checkbox"/>
In short tons for quantity for products 3 and 4?	<input type="checkbox"/>
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?	<input type="checkbox"/>
Net of all discounts and rebates?	<input type="checkbox"/>
Have discounts, rebates, and returns been credited to the quarter in which the sale occurred?	<input type="checkbox"/>
Quantities do not exceed commercial shipments reported in part II in each year?	<input type="checkbox"/>
Explanation(s) for any boxes not checked:	

III-2g. **Pricing data methodology.**—Please describe the method and the kinds of documents/records that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

- III-3. **Price setting.**—How does your firm determine the prices that it charges for sales of steel nails (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-4. **Discount policy.**—Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-5. **Pricing terms.**—On what basis are your firm's prices of imported steel nails from India, Oman, Sri Lanka, Thailand, and Turkey usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

- III-6. **Contract versus spot.**—Approximately what share of your firm's sales of steel nails imported from India, Oman, Sri Lanka, Thailand, and/or Turkey in 2020 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

Item	Type of sale				Total (should sum to 100.0%)
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	
Share of 2020 sales	%	%	%	%	0.0 %

- III-7. **Contract provisions.**—Please fill out the table regarding your firm's typical sales contracts for steel nails imported from India, Oman, Sri Lanka, Thailand, and/or Turkey (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation (during contract period)	Yes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	Quantity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Both	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material costs ¹	Yes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
¹ Please identify the indexes used: _____.				

- III-8. **Lead times.**—What is your firm's share of sales of steel nails imported from India, Oman, Sri Lanka, Thailand, and/or Turkey from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of steel nails?

Source	Share of 2020 sales	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-9. Shipping information.—

- (a) Who generally arranges the transportation to your firm's customers' locations?
☐ Your firm ☐ Purchaser (*check one*)
- (b) When your firm sells steel nails imported from India, Oman, Sri Lanka, Thailand, and/or Turkey, from where is it shipped?
☐ Point of importation ☐ Storage facility (*check one*)
- (c) Indicate the approximate percentage of your firm's sales of steel nails imported from India, Oman, Sri Lanka, Thailand, and/or Turkey that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

- III-10. Geographical shipments.—**In which U.S. geographic market area(s) has your firm sold steel nails imported from subject countries since January 1, 2018 (check all that apply)?

Geographic area	India	Oman	Sri Lanka	Thailand	Turkey
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Central Southwest. —AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pacific Coast. —CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other. —All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- III-11. Inland transportation costs.—**What is the approximate percentage of the cost of steel nails imported from India, Oman, Sri Lanka, Thailand, and/or Turkey that is accounted for by U.S. inland transportation costs? _____ percent.

III-12. **End uses.**—List the end uses of the steel nails that your firm imports. For each end-use product, what percentage of the total cost is accounted for by steel nails and other inputs?

End-use product	Share of total cost of end-use product accounted for by		Total (should sum to 100.0% across)
	Steel nails	Other inputs	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

III-13. **Substitutes.**—Can other products be substituted for steel nails?

☐ No

☐ Yes—Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for steel nails?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Demand trends.**—Indicate how demand within the United States and outside of the United States (if known) for steel nails has changed since January 1, 2018. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Product changes.**—Have there been any significant changes in the product range, product mix or marketing of steel nails since January 1, 2018?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Conditions of competition.**—

(a) Is the steel nails market subject to business cycles and/or other conditions of competition distinctive to steel nails?

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to next question.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for steel nails since January 1, 2018?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Supply constraints.**—Has your firm refused, declined, or been unable to supply steel nails at any time since January 1, 2018 (examples include placing customers on allocation or “controlled order entry,” declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, impact from changes in operations listed in II-2a, etc.)?

No	Yes	If yes, please describe, including the reason, timing, and duration of the constraint.
<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Raw materials.**—

(a) How have steel nails raw material costs changed since January 1, 2018?

Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for steel nails.
Cost of raw materials	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) How did the imposition of tariffs under section 232 on imported steel/aluminum products impact raw material costs for steel nails?

Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend
Cost of raw materials after section 232 tariffs imposed	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(c) How did the imposition of tariffs under section 232 on imported steel/aluminum products impact your firm's sales price for steel nails?

Factor	Overall Increase	No change	Overall Decrease	Fluctuate with no clear trend	Explanation
Prices for steel nails	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-19. **Interchangeability.**—Is steel nails produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = *no familiarity* with products from a specified country-pair

Country-pair	India	Oman	Sri Lanka	Thailand	Turkey	Other countries
United States						
India						
Oman						
Sri Lanka						
Thailand						
Turkey						

For any country-pair producing steel nails that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

Country-pair	India	Oman	Sri Lanka	Thailand	Turkey	Other countries
United States						
India						
Oman						
Sri Lanka						
Thailand						
Turkey						

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's sales of steel nails, identify the country-pair and relevant factors and report the advantages or disadvantages imparted by such factors:

III-21. **Impact of the section 232 tariffs.**-- Did the imposition of tariffs on imported steel/aluminum products under section 232 have an impact on the steel nails market in the United States?

Yes — Please indicate the impact in the table below.	No	Don't know
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how the imposition of tariffs under section 232 affected each factor of the steel nails market in the United States.
Supply of U.S.-produced steel nails	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Supply of imported steel nails	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Prices for steel nails	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Overall U.S. demand for steel nails	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-22. **Customer identification.**—List the names and contact information for your firm's 10 largest U.S. customers for steel nails since January 1, 2018. Indicate the share of the quantity of your firm's U.S. shipments of steel nails that each of these customers accounted for in 2020.

	Customer's name	Contact person	Email	Telephone	City	State	Share of 2020 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

III-23. **Other explanations.**—If your firm would like to further explain a response to a question in Part III for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

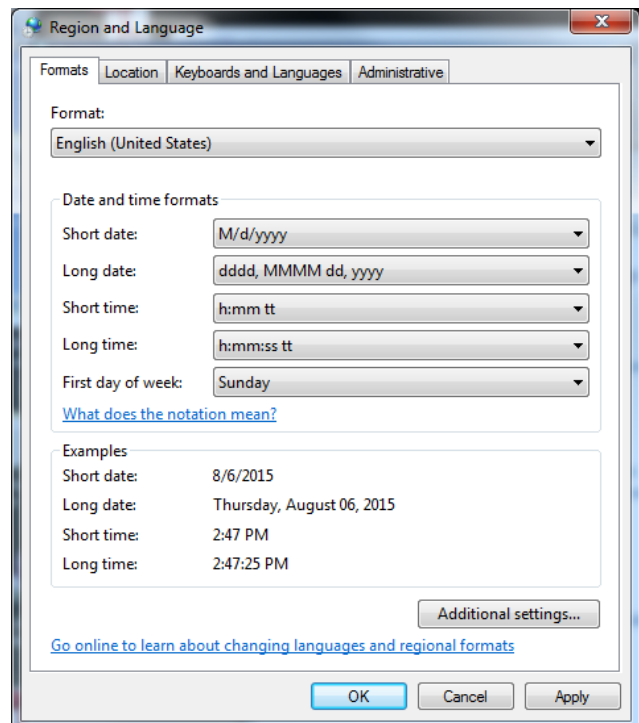
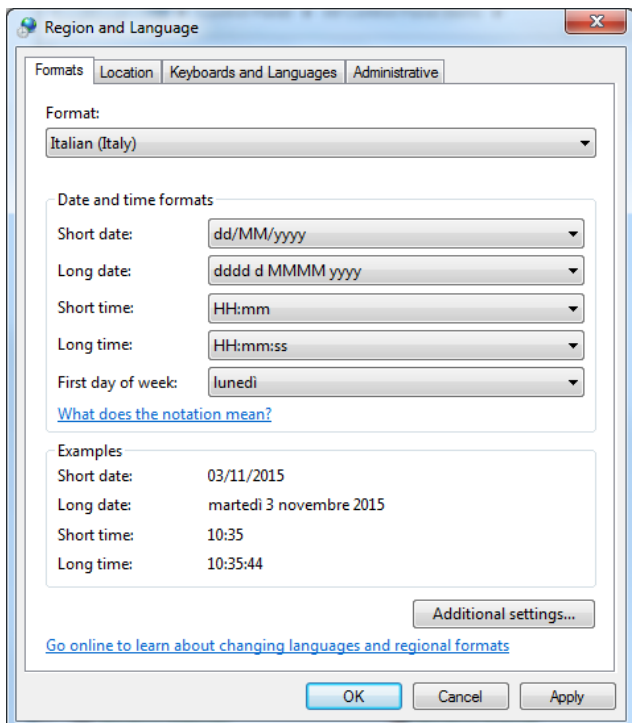
Correcting valid number error messages.—If you are completing this questionnaire in a country that uses periods (“.”) to delineate multiples of 1000 (i.e., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in the numeric form fields. This issue stems from your computer's number formatting setting (i.e., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (“,”) delineate multiples of 1000 and periods (“.”) delineate fractions less than one. Many EU and other countries use the reverse where multiples of 1000 are delineated with periods (“.”) and fractions less than one are delineated with commas (“,”). The U.S. International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU or other country number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g., “Italian (Italy)”) to “English (United States)” (see screen shots below)

When you do this the number “twelve million dollars and thirty five cents” would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the USITC importer questionnaire form. When you finish reporting the data then you can close the questionnaire and switch back to Italy (or your country) settings.



HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

https://www.usitc.gov/investigations/701731/2021/steel_nails_india_oman_sri_lanka_t_hailand_and/preliminary.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/>

Pin: **NAILS**

- **E-mail.**—E-mail the MS Word questionnaire to nitin.joshi@usitc.gov; include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7).