U.S. PURCHASERS' QUESTIONNAIRE

CERTAIN CORROSION-RESISTANT STEEL PRODUCTS FROM CHINA, INDIA, ITALY, SOUTH KOREA, AND TAIWAN

This questionnaire must be received by the Commission by <u>February 28, 2022</u>

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the countervailing and antidumping duty orders concerning certain corrosion-resistant (CORE) steel products from China, India, Italy, South Korea, and Taiwan (Inv. Nos. 701-TA-534-537 and 731-TA-1274-1278 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Andrew Knipe (202-205-2390, andrew.knipe@usitc.gov).

City		Stat	te	Zip Co	ode			
Website _								
Has your fir since Janua		ORE (as defined on the next p	page) <u>fron</u>	n any sour	<u>ce</u> (domestic	or foreign) a	at any time	
□NO	(Sign the cer	tification below and promptly re	eturn only t	his page of	the questionn	aire to the Co	mmission)	
YES	(Complete al	ll parts of the questionnaire, and	d return the	e entire que	stionnaire to t	he Commissio	on)	
•		a the Commission <i>Drop Boov</i> /oinv/. (PIN: CORE)	ox by clic	king on t	he followin	g link:		
		CERTIFI	CATION					
of this certific	and understan ation I also g	nd that the information subration rant consent for the Comnonnaire and throughout this	mitted is s nission, a	subject to nd its em	ployees and	rification by contract p	y the Com ersonnel,	mission. By to use the
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of this certification provided ted by the Comundersigned, acting or other part (a) for deven, and evaluations 3; or (ii) by	and understan ration I also grain this question on the cknowledge the roceedings main relating to U.S. governments is appropries	nd that the information submarant consent for the Commonnaire and throughout this same or similar merchandise at information submitted in the disclosed to and used: attaining the records of this to the programs, personnel	mitted is s nission, and s proceed e. n response : (i) by the or a relat l, and op- personnel, ts.	subject to nd its em ing in any e to this i e Commiss ed procee erations o	audit and ver ployees and or other impo request for it sion, its emp ding, or (b) of the Comm	erification by contract p ert-injury pro information loyees and in internal in inission inclu	y the Com ersonnel, oceedings and throi Offices, a nvestigati uding und	mission. By to use the or reviews aghout this nd contract ons, audits er 5 U.S.C

PART I.—GENERAL INFORMATION

Background.--On July 25, 2016, the Department of Commerce ("Commerce") issued antidumping duty orders on imports of CORE from China, India, Italy, South Korea, and Taiwan and countervailing duty orders on imports of CORE from China, India, Italy, and South Korea. On June 1, 2021, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make affirmative determinations, the orders will remain in place. If either the Commission or Commerce makes a negative determination, Commerce will revoke the orders. Questionnaires and other information pertinent to this proceeding are available at https://www.usitc.gov/investigations/701731/2021/corrosion_resistant_core_steel_products_china/first_review_full.htm.

CORE covered by these reviews is certain flat-rolled steel products, either clad, plated, or coated with corrosion-resistant metals such as zinc, aluminum, or zinc-, aluminum-, nickel- or iron-based alloys, whether or not corrugated or painted, varnished, laminated, or coated with plastics or other non-metallic substances in addition to the metallic coating. The products covered include coils that have a width of 12.7 mm or greater, regardless of form of coil (e.g., in successively superimposed layers, spirally oscillating, etc.). The products covered also include products not in coils (e.g., in straight lengths) of a thickness less than 4.75 mm and a width that is 12.7 mm or greater and that measures at least 10 times the thickness. The products covered also include products not in coils (e.g., in straight lengths) of a thickness of 4.75 mm or more and a width exceeding 150 mm and measuring at least twice the thickness. The products described above may be rectangular, square, circular, or other shape and include products of either rectangular or non-rectangular cross-section where such cross-section is achieved subsequent to the rolling process, i.e., products which have been "worked after rolling" (e.g., products which have been beveled or rounded at the edges). For purposes of the width and thickness requirements referenced above:

- (1) Where the nominal and actual measurements vary, a product is within the scope if application of either the nominal or actual measurement would place it within the scope based on the definitions set forth above, and
- (2) where the width and thickness vary for a specific product (e.g., the thickness of certain products with non-rectangular cross-section, the width of certain products with non-rectangular shape, etc.), the measurement at its greatest width or thickness applies.

Steel products included in the scope of this order are products in which: (1) iron predominates, by weight, over each of the other contained elements; (2) the carbon content is 2 percent or less, by weight; and (3) none of the elements listed below exceeds the quantity, by weight, respectively indicated:

- 2.50 percent of manganese, or
- 3.30 percent of silicon, or
- 1.50 percent of copper, or
- 1.50 percent of aluminum, or
- 1.25 percent of chromium, or
- 0.30 percent of cobalt, or
- 0.40 percent of lead, or

- 2.00 percent of nickel, or
- 0.30 percent of tungsten (also called wolfram), or
- 0.80 percent of molybdenum, or
- 0.10 percent of niobium (also called columbium), or
- 0.30 percent of vanadium, or
- 0.30 percent of zirconium

Unless specifically excluded, products are included in this scope regardless of levels of boron and titanium.

For example, specifically included in this scope are vacuum degassed, fully stabilized (commonly referred to as interstitial-free ("IF")) steels and high strength low alloy ("HSLA") steels. IF steels are recognized as low carbon steels with micro-alloying levels of elements such as titanium and/or niobium added to stabilize carbon and nitrogen elements. HSLA steels are recognized as steels with micro-alloying levels of elements such as chromium, copper, niobium, titanium, vanadium, and molybdenum.

Furthermore, this scope also includes Advanced High Strength Steels ("AHSS") and Ultra High Strength Steels ("UHSS"), both of which are considered high tensile strength and high elongation steels.

Subject merchandise also includes corrosion-resistant steel that has been further processed in a third country, including but not limited to annealing, tempering painting, varnishing, trimming, cutting, punching and/or slitting or any other processing that would not otherwise remove the merchandise from the scope of the order if performed in the country of manufacture of the in-scope corrosion resistant steel.

All products that meet the written physical description, and in which the chemistry quantities do not exceed any one of the noted element levels listed above, are within the scope of this order unless specifically excluded. The following products are outside of and/or specifically excluded from the scope of this order:

- Flat-rolled steel products either plated or coated with tin, lead, chromium, chromium oxides, both tin and lead ("terne plate"), or both chromium and chromium oxides ("tin free steel"), whether or not painted, varnished or coated with plastics or other non-metallic substances in addition to the metallic coating;
- Clad products in straight lengths of 4.7625 mm or more in composite thickness and of a width which exceeds 150 mm and measures at least twice the thickness; and
- Certain clad stainless flat-rolled products, which are three-layered corrosion-resistant flat-rolled steel products less than 4.75 mm in composite thickness that consist of a flat-rolled steel product clad on both sides with stainless steel in a 20%-60%-20% ratio.

The products subject to these Orders are described in the Harmonized Tariff Schedule of the United States (HTSUS) under item numbers: 7210.30.0030, 7210.30.0060, 7210.41.0000, 7210.49.0040, 7210.49.0045 7210.49.0091, 7210.49.0095, 7210.61.0000, 7210.69.0000, 7210.70.6030, 7210.70.6060, 7210.70.6090, 7210.90.6000, 7210.90.9000, 7212.20.0000, 7212.30.1030, 7212.30.1090, 7212.30.3000, 7212.30.5000, 7212.40.1000, 7212.40.5000, 7212.50.0000, and 7212.60.0000.

The products subject to these Orders may also be imported under the following HTSUS item numbers: 7210.90.1000, 7215.90.1000, 7215.90.3000, 7215.90.5000, 7217.20.1500, 7217.30.1530, 7217.30.1560, 7217.90.1000, 7217.90.5030, 7217.90.5060, 7217.90.5090, 7225.91.0000, 7225.92.0000, 7225.99.0090, 7226.99.0110, 7226.99.0130, 7226.99.0180, 7228.60.6000, 7228.60.8000, and 7229.90.1000.

The HTSUS subheadings above are provided for convenience and customs purposes only. The written description of the scope of these Orders are dispositive.¹

<u>Purchaser</u>.--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing CORE from another firm that produces, imports, or otherwise distributes CORE.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

¹ Since the original investigations, the following changes in tariff treatment have taken place: HTS statistical reporting number 7210.49.0030 was eliminated and replaced by HTS statistical reporting numbers 7210.49.0040 and 7210.49.0045.

	-	<u>purchase</u> of CORE, including auxilia physically separate from) such facil
Stock symbol information. stock exchange and trading	-	is publicly traded, please specify th
	firm or parent firm is represe ecify the name of the law firm	ented by external counsel in relation and the lead attorney(s).
Law firm:		
Lead attorney(s):		
	<u> </u>	relating to the ultimate parent/ow Extent of ownership (percent)
No YesLis	country	
	<u> </u>	Extent of ownership
Related SUBJECT importer or foreign, which import co Taiwan into the United Sta South Korea, and/or Taiwa "Related firm" –A firm that a firm that solely or jointly	Country s/exportersDoes your firm orrosion-resistant steel from tes or which export corrosion to the United States? t your firm solely or jointly or owned, managed, or otherw	Extent of ownership
Related SUBJECT importer or foreign, which import contains into the United State South Korea, and/or Taiwan into the United State South Korea, and/or Taiwan a firm that solely or jointly that was solely or jointly on jointly owned, managed, or jointly owned, or jo	Country s/exportersDoes your firm orrosion-resistant steel from tes or which export corrosion to the United States? t your firm solely or jointly or owned, managed, or otherw	Extent of ownership (percent) In have any related firms, either don China, India, Italy, South Korea, and In-resistant steel from China, India, when when the controlled your firm; and/or a fee controlled by a firm that also sole

. Related NO	Related NONSUBJECT importers/exportersDoes your firm have any related firms, either						
India, Italy,	South Korea, and, eel from countries	/or Taiwan into the United	steel from countries other than China, d States or which export corrosion- taly, South Korea, or Taiwan to the				
No	YesList t	he following information.					
Firm name	and country	Address	Affiliation				
Related pro	RE?	ur firm have any related fi	irms, either domestic or foreign, that				
Firm name	and country	Country	Affiliation				

PART II.--PURCHASES

<u>Contact information</u>.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	

II-1. Purchases.—

(a) Please report your firm's total U.S. purchases of CORE during 2016-2021. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire.)

Total quantity (short tons)	
purchased from 2016	
through 2021	

(b) Estimate the percentage of the quantity of your firm's purchases of CORE during 2016-2021 that were produced in each of the specified countries.

CORE produced in:	Share of quantity of 2016-2021 purchases
United States	%
China	%
India	%
Italy	%
South Korea	%
Taiwan	%
All other countries:1	%
Sources unknown	%
Total (should sum to 100.0%)	0.0 %
¹ Please identify these countries:	

II-1. Purchases.—Continued

(c) Estimate the percentage of the quantity of your firm's purchases of CORE during 2016-2021 that were made through short-term contracts, annual contracts, long-term contracts, or the spot market.

	Short-term	Annual	Long-term		Tota	ı
	contracts	contracts	contracts	Spot sales	(shoul	d
	(multiple	(multiple	(multiple	(for a single	sum t	o
CORE	deliveries for less	deliveries for 12	deliveries for more	delivery)	100.0	%
produced in:	than 12 months)	months)	than 12 months)		across	s)
United States	%	%	%	%	0.0	%
China	%	%	%	%	0.0	%
India	%	%	%	%	0.0	%
Italy	%	%	%	%	0.0	%
South Korea	%	%	%	%	0.0	%
Taiwan	%	%	%	%	0.0	%
All other countries:1	%	%	%	%	0.0	%
Sources unknown	%	%	%	%	0.0	%
¹ Please identify	these countries:					

II-1. <u>Purchases</u>.—Continued

(d) Estimate your firm's purchases of the following types of CORE from each source during 2016-2021.

Type of steel								
/ Electrogalvanized	Other	Tota (should to 100 acros	sum 0%					
% %	%	0.0	%					
6 %	%	0.0	%					
6 %	%	0.0	%					
%	%	0.0	%					
6 %	%	0.0	%					
%	%	0.0	%					
6 %	%	0.0	%					
6 %	%	0.0	%					

Purchases before and after order .--

II-2.

	(a)	Did your fi 2016?	irm purchase C0	Korea, or Taiwan before			
		☐ Nosk	ip to (c)				
	(b)	If yes, has Taiwan ch	RE from China, Indi	a, Italy, South Korea, or			
			Check only one	per source (ro	ow)		
_	р	No, our pattern of ourchasing is essentially unchanged from this	Yes, we discontinued purchases from this source because of	Yes, we reduced purchases from this source because of	Yes, we changed the pattern of purchases from this source, but for reasons other		
Source		source.	the order.	the order.	than the order	Please describe	
China							
India							
Italy							
South Korea							
Taiwan							
(c) Has your pattern of purchasing CORE from nonsubject foreign sources (i.e., countries other than China, India, Italy, South Korea, or Taiwan) changed since 2016?							
		We did no	t purchase fron	n nonsubject fo	reign sources befor	e or after the order.	
	No, our pattern of purchasing is essentially unchanged.						
_	Yes, we increased purchases from nonsubject foreign sources because of the order.						
	Yes, we increased purchases from nonsubject foreign sources because of the order. Yes, but we changed our pattern of purchases from nonsubject foreign sources for reasons other than the order (please explain below).						

II-3. <u>Changes in purchasing patterns.</u>--Please indicate how the shares of your firm's purchases of CORE from different sources have changed since January 1, 2016.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States						
China						
India						
Italy						
South Korea						
Taiwan						
All other countries						
Sources unknown						

II-4. <u>Country knowledge.</u>--Please indicate the countries of origin with which your firm has experience or information in the CORE market.

United States	China	India	Italy	South Korea	Taiwan	Other countries	Other countries (specify)

II-5. <u>Supplier identification</u>.--Please list your firm's <u>FIVE</u> largest suppliers for CORE since January 1, 2016. Also, provide the share of the quantity of your firm's total purchases of CORE that each of these suppliers accounted for during 2016-2021.

No.	Supplier's name	City and state	Share of quantity of 2016-2021 purchases
1			%
2			%
3			%
4			%
5			%

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. **Firm type.**--Which of the following best describes your firm as a purchaser of CORE (check all that apply)?

Automotive end user	Construction end user	Consumer appliance end user	Steel service center or distributor	Other	Describe other

If your firm is a distributor of CORE, please answer questions III-2 and III-3.

III-2. <u>Competition for sales.</u>--Do you compete for sales to your customers with the manufacturers or importers from which you purchase CORE?

No	Yes	If yes, please describe.

III-3.	Typ	oes	of	cust	om	ers	.—
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(a)	What are the major	types of	consumers to	which you	sell CORE?
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		II
		II

(b) Please estimate the share of your firm's sales to end users in 2021 that were for the following-end use applications.

Distributor/service center end use	Share of domestic product sold in 2021 (percent)	Share of imported product sold in 2021 (percent)
Automotive and other transportation equipment manufacturers		
Construction/structural end users		
Containers		
Appliance manufacturers		
Other applications/end uses/unknown		
Total (should sum to 100.0 percent down)	0.0	0.0

If your firm is an end user of CORE, please answer questions III-4 and III-5.

III-4.	End uses.—Have there been any changes in the end uses of CORE since January 1, 2016? I	Do you
	anticipate any future changes?	

Changes in end uses	No	Yes	Explain
Changes since January 1, 2016			
Anticipated changes			

III-5. Demand for end-use products.--

(a) Has the demand for your firm's final products incorporating CORE changed since January 1, 2016?

Increased	No change	Decreased	Fluctuated

(b) Has this had any effect on your firm's demand for CORE?

No	Yes	Explain

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III-6. <u>Substitutes.</u> — Have there been any changes in the number or types of products the substituted for CORE since January 1, 2016? Do you anticipate any future changes						
				1	1	

Changes in substitutes	No	Yes	Explain
Changes since January 1, 2016			
Anticipated changes			

III-7. <u>Demand trends.</u>—Indicate how demand within the United States and outside of the United States (if known) for CORE has changed since January 1, 2016, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Overall increase	 Overall decrease	Fluctuate with no clear trend nce January 1	Explanation and factors
Within the United States				
Outside the United States				
		Anticipat	ed future den	nand
Within the United States				
Outside the United States				

III-8. <u>Country preferences.</u>--Do you or your customers ever specifically order CORE from one country in particular over other possible sources of supply?

No	Yes	If yes, identify the countries and explain any preferences.

					\	
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III-9.	Importance of purchasing domestic productPlease fill out the table below, estimating the
	percentage of your firm's total 2021 purchases of CORE that required CORE produced in the
	United States.

	Estimated percentage of your firm's total 2021 purchases of CORE
Purchases that did not require domestic product	%
Purchases that were required by law or regulation to be domestic product (e.g., government purchases under "Buy American" provisions)	%
Purchases that were not required by law or regulation, but were required by your customers to be domestic product	%
Purchases that were required to be domestic product for other reasons	
(explain:)	%
Total (should sum to 100.0%)	0.0 %

III-10. Conditions of competition.--

a) Is the CORE market subject to business cycles and/or other conditions of competition distinctive to CORE?

Check all th	nat apply.	Please describe.
	No	Skip to next question.
	Yes-Business cycles (e.g. seasonal business)	
	Yes-Other distinctive conditions of competition	

b) If yes, have there been any changes in the business cycles or conditions of competition for CORE since January 1, 2016?

No	Yes	If yes, describe.

III-11.	Decisions based on producer and country-of-originHow often does your firm, and if you
	know, do your customers, make purchasing decisions involving CORE based on its producer or
	country of origin?

	Always	Usually	Sometimes	Never	If at least sometimes, explain.
		D	ecision based o	on produc	cer
Your firm					
Your customers					
		Decis	ion based on c	ountry of	origin
Your firm					
Your customers					

III-12. **Availability of supply.--**Has the availability of CORE in the U.S. market changed since January 1, 2016? Do you anticipate any future changes?

Availability in the U.S.			Please explain, noting the countries and reasons for the
market	No	Yes	changes.
Changes since January 1, 2	2016:		
U.Sproduced product			
Imports from China, India, Italy, South Korea, or Taiwan			
Imports from all other countries			
Anticipated changes:			
U.Sproduced product			
Imports from China, India, Italy, South Korea, or Taiwan			
Imports from all other countries			

No	١,	Yes	If yes, p	please identif	fy the countr	ies and the ${\mathfrak z}$	grade/typ	oe/size.
CORE order than t	since J entry, he qua descr	lanua " decl antity ribe, ii	ry 1, 201 ining to promise ncluding	.6 (examples accept new ced, being unal	include placion sustomers or ble to meet to for the const	ng customer renew existi imely shipm	s on alloc ng custor ent comn	apply your firm wit ation or "controlle mers, delivering les nitments, etc.)? If v 0-19 pandemic,
No	,	Yes	If yes	s, please desc	ribe.			
	1							
	Dai	ily \	Weekly	Monthly	Quarterly	Annually	Other	If other, specify
(b)		your	purchasi	ng frequency	and/or quar	ntities purcha	ased varie	ed since 2016?
(b)			· ·	ng frequency				ed since 2016?
(b)	Has		· ·					ed since 2016?
(b)	Has	o	Yes I		the reason(s) for the va	riations.	
	Has	o J vou ex	Yes In	f yes, identify	the reason(s) for the va	riations.	

U.S. Pu	rchasers	' Questic	nnaire	e – Corrosio	n-Resist	tant (COR	RE)	Steel Review Page 1	age 18
III-16.	Raw ma	aterial pr	rices.—	-					
	(a)	Is your f	irm faı	miliar with	the price	es for raw	v m	naterials used in the production of CO	RE?
		N	0	Yes – p	– please answer (b)				
		Has information purchase CORE			-	rices affe	ecte	ed your firm's negotiations or contrac	ts to
		No	Yes	Explain					
III-17.				ontacted etween				rs of CORE do you generally contact be s.	efore
III-18.	<u>Supplie</u>	r negotia	ations.	_					
		your firm chaser?	n's pur	chases of C	ORE usu	ually invol	lve	e negotiations between supplier and	
			_	s, explain the factors you generally negotiate and note whether your quotes competing prices during negotiations.					ur
	(b) Do changes in suppliers?		s in rav	w material	costs aff	fect your	firı	m's price negotiations with your COR	E steel
		No	Yes	Please e	xplain.				
	(c) Are your firm's p		irm's p	ourchase pr	rices inde	exed to ra	aw	material costs?	
	Purc			ses	No	Yes	Ρl	lease explain.	
		By Con	tract						
		Spot m	arket						

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III 10	Change in c	unnliara	Hacyo	ır firm	changed	Lounnlion	cinco	lanuary 1	20162
III-19.	Change in s	uppliers.	Has vo	ur tirm	cnanged	ı suppiler	s since	January 1	. ZUIb?

No	Yes	If yes, please list the supplier(s), whether the firm was added or dropped, and the reasons for the change.

III-20. New suppliers.--

(a)	Are you aware of any new suppliers, either foreign or domestic, that have entered the
	market since January 1, 2016?

No	Yes	If yes, please identify the firms.

(b) Do you expect new CORE suppliers to enter the U.S. market?

No	Yes	If yes, please explain.

III-21. **Supplier qualification.**--Do you require your suppliers to be or to become certified or qualified to sell CORE to your firm?

If yes, provide the following information.

- The number of days to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.).

No	Number of days	Process and factors

III-22.	Failure to certifySince January 1, 2016, have any domestic or foreign producers failed in their
	attempts to certify or qualify their CORE with your firm or have any producers lost their
	approved status?

No	If yes, please identify these firms, the countries where they are located, specific steel type, and the reasons why they failed the certification/qualification.

III-23.	Major purchasing factorsPlease list, in order of their importance, the three major factors your
	firm considers in deciding from whom to purchase CORE (examples include availability,
	extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier,
	etc.).

1.	
2.	
3.	
Ple	ease list any other factors that are very important in your purchase decisions:

III-25.

III-24. <u>Purchasing factors.</u>—Please rate the importance of the following factors in your firm's purchasing decisions for CORE.

Factor	Very important	Somewhat important	Not important		
Availability					
Delivery terms					
Delivery time					
Discounts offered					
Extension of credit					
Minimum quantity requirements					
Packaging					
Payment terms					
Price					
Product consistency					
Product range					
Quality meets industry standards					
Quality exceeds industry standards					
Reliability of supply					
Technical support/service					
Type of corrosion-resistant coating					
U.S. transportation costs					
Quality characteristicsWhat characteristics does your firm consider when evaluating the quality of CORE?					

IIS Purchasers'	Ouestionnaire	- Corrosion-Resistant	(CORF) Steel Review
U.S. Pulchaseis	Questionnaire	- COLLOSIOH-RESISTANT	ICOREI Steel Review

III-26.	Minimum qualityHow often does CORE from the following countries meet minimum quality
	specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know
United States					
China					
India					
Italy					
South Korea					
Taiwan					
Other:					

III-27.	Frequency of decisions based on priceHow often does your firm purchase the CORE that is
	offered at the lowest price?

Always	Usually	Sometimes	Never

III-28. **Price leaders.--**A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader is not necessarily the lowest-priced supplier.

Please list the names of any firms you considered price leaders in the CORE market since January 1, 2016.

Describe how the firm(s) exhibited price leadership			
!!			

III-29. <u>Impact of the section 232 measures.</u>--Did the imposition of measures (i.e. tariffs, quotas, or other restrictions) on imported steel/aluminum products under section 232 have an impact on the CORE market in the United States?

Yes — Please indicate the impact in the table below.	No	Don't know

Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, identifying the measure (i.e. tariff, quota, or other restriction) and note how the imposition of the measure(s) under section 232 affected each factor of the CORE market in the United States.
Supply of U.S produced CORE					
Supply of imported CORE					
Prices for CORE					
Overall U.S. demand for CORE					
Raw material costs for CORE					

III-30.	Impact of section 301 tariffsDid the imposition of tariffs on Chinese-origin products under
	section 301 have an impact on the CORE market in the United States?

Yes— Please indicate the impact in the table below.	No	Don't know

Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how the imposition of tariffs under section 301 affected each factor of the CORE market in the United States.
Supply of U.S produced CORE					
Supply of CORE imported from China					
Supply of CORE imported from other countries					
Prices for CORE					
Overall U.S. demand for CORE					
Raw material costs for CORE					

III-31.	Changes	in U.S. industry	<u>y</u>			
	J	anuary 1, 2016	and discuss any improvements/changes in the U.S. CORE industry since and explain the factors, including the order(s) under review, that were each improvement/change.			
			ny improvements/changes that you anticipate in the future in the U.S. dentify the time period and causes for these improvements/changes.			
-			f your firm's response differs for particular orders, please indicate and imposition and/or revocation of specific orders.			
III-32.	orders co	overing imports	ribe the significance of the existing countervailing and antidumping duty of CORE from China, India, Italy, South Korea, and/or Taiwan in terms of U.S. purchases.			
	3. <u>Likely impact of revocation</u> Would your firm anticipate any changes in the character of it operations or organization, including its purchases of CORE in the future if the countervailing and antidumping duty orders on CORE from China, India, Italy, South Korea, and/or Taiwan to be revoked?					
	No	Yes	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions that address this issue.			

PART IV.--PRODUCT COMPARISIONS

IV-1. <u>Interchangeability.--</u>Is CORE produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	India	Italy	South Korea	Taiwan	Other countries
United States						
China						
India						
Italy						
South Korea						
Taiwan						

For any country-pair producing CORE which is *sometimes* or *never* interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use:

IV-2. <u>Factors other than price.</u>—Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between CORE produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	India	Italy	South Korea	Taiwan	Other countries
United States						
China						
India						
Italy						
South Korea						
Taiwan						

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's purchases of CORE, identify the country-pair and relevant factors and report the advantages or disadvantages imparted by such factors:

IV-3. <u>Factor country comparisons.</u>--For the factors listed below, please rate how CORE produced in each country you identified in your response to question II-4 compares with CORE produced in each of the other countries you identified.

Factor Availability Delivery terms Delivery time Discounts offered Extension of credit Minimum quantity requirements Packaging Payment terms Price¹ Product consistency Product consistency Product range Quality meets industry standards Quality exceeds industry standards Reliability of supply Technical support/service Type of corrosion-resistant coating		<u>Uni</u> cor	Product from United States compared to product from China		<u>Uni</u> cor	duct fr ited Sta mpared duct fr India	ites I to	Product from United States compared to product from Italy		ites I to
Delivery terms	Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Delivery time	Availability									
Discounts offered	Delivery terms									
Extension of credit	Delivery time									
Minimum quantity requirements	Discounts offered									
Packaging	Extension of credit									
Payment terms	Minimum quantity requirements									
Price¹	Packaging									
Product consistency	Payment terms									
Product range	Price ¹									
Quality meets industry standards	Product consistency									
Quality exceeds industry standards	Product range									
Reliability of supply	Quality meets industry standards									
Technical support/service	Quality exceeds industry standards									
	Reliability of supply									
Type of corrosion-resistant coating	Technical support/service									
, <u> </u>	Type of corrosion-resistant coating									
U.S. transportation costs ¹	U.S. transportation costs ¹									

¹ A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-3. **Continued.**

	Uni cor pro	Product from United States compared to product from South Korea		<u>Uni</u> cor pro	duct fr ited Sta npared duct fr Taiwar	ates I to om	Product from United States compared to product from Nonsubject countries		
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Payment terms									
Price ¹									
Product consistency									
Product range									
Quality meets industry standards									
Quality exceeds industry standards									
Reliability of supply									
Technical support/service									
Type of corrosion-resistant coating									
U.S. transportation costs ¹									

¹ A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-3. **Continued.**

	cor pro	Product from <u>China</u> compared to product from <u>Nonsubject</u> <u>countries</u>		cor pro	Product from India compared to product from Nonsubject countries			Product from Italy compared to product from Nonsubject countries	
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Payment terms									
Price ¹									
Product consistency									
Product range									
Quality meets industry standards									
Quality exceeds industry standards									
Reliability of supply									
Technical support/service									
Type of corrosion-resistant coating									
U.S. transportation costs ¹									
¹ A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.									

IV-3. **Continued.**

Superior Superior	☐ Comparable	□ Inferior	Superior] Comparable	Inferior
				\sqcup	
	_				
Ш					
	atation co				tation costs indicates that the first country generally ha

¹A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-4. Change in price.--

(a) Since January 1, 2016, has there been a change in the price of CORE?

Source	Yes (also respond to question part (b))	No (If "No" for all countries, skip to next question)
United States		
China		
India		
Italy		
South Korea		
Taiwan		

(b) If your firm responded "yes" to any of the above countries, please describe how the price of U.S.-produced CORE has changed relative to the price of imported CORE from China, India, Italy, South Korea, or Taiwan.

Country	Prices changed by the same percent	Price of U.Sproduced CORE is now relatively higher	Price of U.Sproduced CORE is now relatively lower
China			
India			
Italy			
South Korea			
Taiwan			

PART V.—ADDITIONAL INFORMATION

V-1.	for which a narrative response box was not provided, please note the question number and the explanation in the space provided below.

V-2. **OMB statistics.**--Please report the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2021/corrosion_resistant_core_steel_pro_ducts_china/first_review_full.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: CORE

• E-mail.—E-mail the MS Word questionnaire to andrew.knipe@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>does not </u>**purchase this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.