

U.S. IMPORTERS' QUESTIONNAIRE

LEMON JUICE FROM ARGENTINA

This questionnaire must be received by the Commission by **April 29, 2022**

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the suspended antidumping duty investigation concerning lemon juice from Argentina (Inv. No. 731-TA-1105 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm _____

Address _____

City _____ State _____ Zip Code _____

Website _____

Has your firm imported lemon juice (as defined on the next page) *from any country* at any time since January 1, 2016?

☐ **NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐ **YES** (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)

Return questionnaire via the Commission **Drop Box** by clicking on the following link:

<https://dropbox.usitc.gov/oinv/>. (PIN: **JUICE**)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone

Email address

PART I.—GENERAL INFORMATION

Background.-- On October 20, 2016, the Department of Commerce ("Commerce")/the Treasury issued a continuation of the suspended antidumping duty investigation on imports of lemon juice from Argentina. On September 1, 2021, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether termination of the suspended investigation would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make an affirmative determination, the suspension agreement will remain in place. If either the Commission or Commerce makes a negative determination, Commerce will terminate the suspension agreement. Questionnaires and other information pertinent to this proceeding are available at https://www.usitc.gov/investigations/701731/2021/lemon_juice_argentina/second_review_full.htm

Lemon juice covered by this investigation is lemon juice for further manufacture, with or without addition of preservatives, sugar, or other sweeteners, regardless of the GPL (grams per liter of citric acid) level of concentration, brix level, brix/acid ratio, pulp content, clarity, grade, horticulture method (e.g., organic or not), processed form (e.g., frozen or not-from-concentrate), FDA standard of identity, the size of the container in which packed, or the method of packing.

Excluded from the scope are: (1) Lemon juice at any level of concentration packed in retail-sized containers ready for sale to consumers, typically at a level of concentration of 48 GPL; and (2) beverage products such as lemonade that typically contain 20% or less lemon juice as an ingredient.

Lemon juice is currently imported under statistical reporting numbers 2009.31.4000, 2009.31.6020, 2009.31.6040, 2009.39.6020, and 2009.39.6040 of the Harmonized Tariff Schedule of the United States (HTSUS). The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser and/or foreign producer questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and

other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

Valid number error messages.--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from **Julie Duffy** (202-708-2579, Julie.Duffy@usitc.gov).

D-GRIDS tool.--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is optional. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2a. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire.

"Establishment"--Each facility of a firm involved in the importation of lemon juice, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-2b. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: _____.

I-2c. **External counsel.**-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

☐ No ☐ Yes--List the following information, relating to the ultimate parent/owner.

Firm name	Country	Extent of ownership (percent)

- I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing lemon juice into the United States or that are engaged in exporting lemon juice to the United States?

“Related firm” –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

☐ No ☐ Yes--List the following information.

Firm name	Country	Affiliation

- I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of lemon juice?

☐ No ☐ Yes--List the following information.

Firm name	Country	Affiliation

- I-6. **Importing operations.**--Please indicate the nature of your firm’s importing operations on lemon juice. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- I-7. **Consignees.**--If your firm is an importer of record of lemon juice but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

- I-8. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters lemon juice into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports lemon juice under the TIB (temporary importation under bond) program.

“Foreign trade zone” is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

“Bonded warehouse” is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

“Temporary Importation under Bond (“TIB”) program” is a procedure whereby, imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule (HTS).

Item	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>

- I-9. **Other trade actions.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If yes, please specify.
<input type="checkbox"/>	<input type="checkbox"/>	

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Julie Duffy** (202-708-2579, Julie.Duffy@usitc.gov). **Supply all data requested on a calendar-year basis.**

- II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part II.

Name	
Title	
Email	
Telephone	

II-2a. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of lemon juice since January 1, 2016.

<i>Check as many as appropriate.</i>		<i>If checked, please describe the nature, date(s), and significance of any such reported changes as well as the business reasons for them; leave completely blank if not applicable.</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or importation curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Weather related events	
<input type="checkbox"/>	Other (e.g., technology)	

- II-2b. **COVID-19 pandemic.**—Since January 1, 2020, has the COVID-19 pandemic or have any government actions taken to contain the spread of the COVID-19 virus resulted in changes in your firm's supply chain arrangements, imports, and shipments relating to lemon juice? In your response, please discuss the duration and timing of any such changes as they relate to your firm's operations.

No	Yes	If yes, describe these changes including a separate discussion of the (a) supply chain impact, (b) importation and shipment impact, and (c) employment impact of the COVID-19 pandemic.
<input type="checkbox"/>	<input type="checkbox"/>	

- II -2c. **Anticipated changes in operations.**—Does your firm anticipate any changes in in the character of its operations or organization relating to the importation of lemon juice in the future?

No	Yes	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of lemon juice for delivery after **December 31, 2021**?

"Arranged imports" are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

☐ No ☐ Yes—Fill out the table below.

Quantity (in 1,000 gallons concentrated basis @ 400 GPL)				
Period/Source	Jan-Mar 2022	Apr-Jun 2022	Jul-Sept 2022	Oct-Dec 2022
Argentina				
All other sources				

- II-4. **Reasons for importing if producer.**--If your firm also produces lemon juice in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

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Definitions

“Imports” –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty).

“Import quantities” –Quantities reported should be net of returns.

“Import values” –Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

“U.S. commercial shipments”— Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

“Internal consumption” –Product consumed internally by your firm. Such transactions are valued at fair market value.

“Transfers to related firms” –Shipments made to related firms. Such transactions are valued at fair market value.

“Related firm” –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

“Export shipments”— Shipments to destinations outside the United States, including shipments to related firms.

“Inventories” --Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. **Imports: Argentina: NFCLJ.**--Report your firm's imports and your firm's shipments and inventories of not from concentrate lemon juice imported from Argentina during the specified periods.

ARGENTINA - NFCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL), value (in \$1,000)			
Item	Calendar year		
	2019	2020	2021
Beginning-of-period inventories (quantity) (A)			
Imports: ¹			
Quantity (B)			
Value (C)			
U.S. shipments:			
Commercial shipments:			
Quantity (D)			
Value (E)			
Internal consumption: ²			
Quantity (F)			
Value ² (G)			
Transfers to related firms: ²			
Quantity (H)			
Value ² (I)			
Export shipments: ³			
Quantity (J)			
Value (K)			
End-of-period inventories (quantity) (L)			

¹ Please identify the foreign producers, if known: _____.

² Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

³ Identify your firm's principal export markets: _____.

II-5a. **Imports: Argentina: NFCLJ.–Continued**

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year		
	2019	2020	2021
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

II-5b. **Channels of distribution: Argentina: NFCLJ.**-- Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Argentina by channel of distribution in the specified period.

ARGENTINA - NFCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL)			
Item	Calendar year		
	2019	2020	2021
U.S. shipments:			
to Distributors and/or re-packagers (M)			
to Food processors or manufacturers (including drink manufacturers) (N)			
to Cleaning products manufacturers (O)			

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines M, N, and O) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2019	2020	2021
M + N + O – D – F – H = zero ("0"), if not revise.	0	0	0

- II-5c. **Inventories of imports of lemon juice: Argentina: NFCLJ.**--Report your firm's end-of-period inventories of imports of **not from concentrate lemon juice** from Argentina by month for 2021.

ARGENTINA - NFCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL)	
Month	Quantity
January	
February	
March	
April	
May	
June	
July	
August	
September	
October	
November	
December	

RECONCILIATION OF MONTHLY INVENTORIES.--Please ensure that the quantities reported for December 2021 inventories reconcile with end-of-period inventories in question II-5a for 2021.

Reconciliation item	Calendar year 2021
Quantity: December 2021 = line L of question II-5a.	0

- II-5d. **Historical U.S. imports: Argentina: NFCLJ.** --Report the quantity and value your firm's imports of **not from concentrate lemon juice** imported from Argentina during the specified periods.

ARGENTINA – NFCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL), value (in \$1,000)			
Item	2016	2017	2018
U.S. imports:			
<i>Quantity</i>			
<i>Value</i>			

II-6a. **Imports: Argentina: FCLJ.**--Report your firm's imports and your firm's shipments and inventories of from concentrate lemon juice imported from Argentina during the specified periods.

ARGENTINA - FCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL), value (in \$1,000)			
Item	Calendar year		
	2019	2020	2021
Beginning-of-period inventories (quantity) (A)			
Imports: ¹ Quantity (B)			
Value (C)			
U.S. shipments: Commercial shipments: Quantity (D)			
Value (E)			
Internal consumption: ² Quantity (F)			
Value ² (G)			
Transfers to related firms: ² Quantity (H)			
Value ² (I)			
Export shipments: ³ Quantity (J)			
Value (K)			
End-of-period inventories (quantity) (L)			

¹ Please identify the foreign producers, if known: _____.

² Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

³ Identify your firm's principal export markets: _____.

II-6a. **Imports: Argentina: FCLJ.**—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year		
	2019	2020	2021
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

II-6b. **Channels of distribution: Argentina: FCLJ.**— Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Argentina by channel of distribution in the specified period.

ARGENTINA - FCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL)			
Item	Calendar year		
	2019	2020	2021
U.S. shipments:			
to Distributors and/or re-packagers (M)			
to Food processors or manufacturers (including drink manufacturers) (N)			
to Cleaning products manufacturers (O)			

RECONCILIATION OF CHANNELS.—Please ensure that the quantities reported for channels of distribution (i.e., lines M, N and O) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2019	2020	2021
M + N + O – D – F – H = zero ("0"), if not revise.	0	0	0

- II-6c. **U.S. shipments by product type: Argentina: FCLJ.**-- Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Argentina by product type during 2021.

ARGENTINA - FCLJ

Quantity (in 1,000 gallons concentrated basis @400 GPL)			
Item	Calendar year		
	2019	2020	2021
Shipped concentrated @400 GPL: Quantity (1,000 gallons concentrated basis @400 GPL) (P)			
Value (1,000 dollars) (Q)			
Shipped concentrated @500 GPL: Quantity (1,000 gallons concentrated basis @400 GPL) (R)			
Value (1,000 dollars) (S)			
Shipped concentrated at other GPL levels (i.e., levels other than 400 or 500 GPL): Quantity (1,000 gallons concentrated basis @400 GPL) (T)			
Value (1,000 dollars) (U)			

RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT TYPE.--Please ensure that the quantities (on a concentrated basis) reported for U.S. shipments by product type (i.e., lines P, R, and T) across all columns in this question for 2021 equal the quantities reported for U.S. shipments (i.e., lines D, F, and H) in calendar year 2021 in question II-6a. Also please ensure that the values reported for U.S. shipments by product type (i.e., lines Q, S, and U) across all columns in this question for 2021 equal the values reported for U.S. shipments (i.e., lines E, G, and I) in calendar year 2021 in question II-6a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year		
	2019	2020	2021
Quantity: $P + R + T - D - F - H = \text{zero ("0")}$, if not revise.	0	0	0
Value: $Q + S + U - E - G - I = \text{zero ("0")}$, if not revise.	0	0	0

- II-6d. **Inventories of imports of lemon juice: Argentina: FCLJ.**--Report your firm's end-of-period inventories of imports of **from concentrate lemon juice** from Argentina by month for 2021.

ARGENTINA - FCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL)	
Month	Quantity
January	
February	
March	
April	
May	
June	
July	
August	
September	
October	
November	
December	

RECONCILIATION OF MONTHLY INVENTORIES.--Please ensure that the quantities reported for December 2021 inventories reconcile with end-of-period inventories in question II-6a for 2021.

Reconciliation item	Calendar year 2021
Quantity: December 2021 = line L of question II-6a.	0

- II-6e. **Historical U.S. imports: Argentina: FCLJ.** --Report the quantity and value your firm's imports of **from concentrate lemon juice** imported from Argentina during the specified periods.

ARGENTINA – FCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL), value (in \$1,000)			
Item	2016	2017	2018
U.S. imports:			
<i>Quantity</i>			
<i>Value</i>			

- II-7a. **Imports: Nonsubject sources: NFCLJ.**--Report your firm's imports and your firm's shipments and inventories of not from concentrate lemon juice imported from **nonsubject sources (i.e., all imports sources except Argentina)** during the specified periods.

NONSUBJECT SOURCES - NFCLJ

(List sources: _____)

Quantity (in 1,000 gallons concentrated basis @ 400 GPL), value (in \$1,000)			
Item	Calendar year		
	2019	2020	2021
Beginning-of-period inventories (quantity) (A)			
Imports:¹			
Quantity (B)	0	0	0
Value (C)	0	0	0
U.S. shipments:			
Commercial shipments:			
Quantity (D)			
Value (E)			
Internal consumption:²			
Quantity (F)			
Value ² (G)			
Transfers to related firms:²			
Quantity (H)			
Value ² (I)			
Export shipments:³			
Quantity (J)			
Value (K)			
End-of-period inventories (quantity) (L)			

¹ Please identify the foreign producers, if known: _____.

² Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

³ Identify your firm's principal export markets: _____.

II-7a. **Imports: Nonsubject sources: NFCLJ.**—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year		
	2019	2020	2021
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

II-7b. **Channels of distribution: Nonsubject sources: NFCLJ.**—Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from nonsubject sources by channel of distribution in the specified period.

NONSUBJECT SOURCES - NFCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL)			
Item	Calendar year		
	2019	2020	2021
U.S. shipments:			
to Distributors and/or re-packagers (M)			
to Food processors or manufacturers (including drink manufacturers) (N)			
to Food processors or manufacturers (including drink manufacturers) (O)			

RECONCILIATION OF CHANNELS.—Please ensure that the quantities reported for channels of distribution (i.e., lines M, N, and O) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2019	2020	2021
M + N + O – D – F – H = zero ("0"), if not revise.	0	0	0

- II-7c. **Inventories of imports of lemon juice: Nonsubject sources: NFCLJ.**--Report your firm's end-of-period inventories of imports of **not from concentrate lemon juice** from nonsubject sources by month for 2021.

NONSUBJECT SOURCES - NFCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL)	
Month	Quantity
January	
February	
March	
April	
May	
June	
July	
August	
September	
October	
November	
December	

RECONCILIATION OF MONTHLY INVENTORIES.--Please ensure that the quantities reported for December 2021 inventories reconcile with end-of-period inventories in question II-7a for 2021.

Reconciliation item	Calendar year 2021
Quantity: December 2021 = line L of question II-7a.	0

- II-7d. **Imports from nonsubject sources: NFCLJ.**--Report the quantity and value your firm's imports of not from concentrate lemon juice by source during the specified periods.

NONSUBJECT SOURCES - NFCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL), value (in \$1,000)			
Item	2019	2020	2021
Brazil:			
Quantity			
Value			
South Africa:			
Quantity			
Value			
All other sources:			
Quantity			
Value			
Total imports from nonsubject sources:			
Quantity	0	0	0
Value	0	0	0

RECONCILIATION OF IMPORTS.—Sum of imports reported in question II-7d will auto populate to imports (lines B and C) reported in question II-7a.

- II-7e. **Historical U.S. imports: Nonsubject sources: NFCLJ.**--Report the quantity and value your firm's imports of not from concentrate lemon juice imported from nonsubject sources during the specified periods.

NONSUBJECT SOURCES - NFCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL), value (in \$1,000)			
Item	2016	2017	2018
U.S. imports:			
Quantity			
Value			

- II-8a. **Imports: Nonsubject sources: FCLJ.**--Report your firm's imports and your firm's shipments and inventories of **from concentrate lemon juice** imported from **nonsubject sources (i.e., all imports sources except Argentina)** during the specified periods.

NONSUBJECT SOURCES - FCLJ

(List sources: _____)

Quantity (in 1,000 gallons concentrated basis @ 400 GPL), value (in \$1,000)			
Item	Calendar year		
	2019	2020	2021
Beginning-of-period inventories (quantity) (A)			
Imports:¹			
Quantity (B)			
Value (C)			
U.S. shipments:			
Commercial shipments:			
Quantity (D)			
Value (E)			
Internal consumption:²			
Quantity (F)			
Value ² (G)			
Transfers to related firms:²			
Quantity (H)			
Value ² (I)			
Export shipments:³			
Quantity (J)			
Value (K)			
End-of-period inventories (quantity) (L)			

¹ Please identify the foreign producers, if known: _____.

² Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

³ Identify your firm's principal export markets: _____.

II-8a. **Imports: Nonsubject sources: FCLJ.**—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year		
	2019	2020	2021
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

II-8b. **Channels of distribution: nonsubject sources: FCLJ.**—Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from nonsubject sources by channel of distribution in the specified period.

NONSUBJECT SOURCES - FCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL)			
Item	Calendar year		
	2019	2020	2021
U.S. shipments:			
to Distributors and/or re-packagers (M)			
to Food processors or manufacturers (including drink manufacturers) (N)			
to Food processors or manufacturers (including drink manufacturers) (O)			

RECONCILIATION OF CHANNELS.—Please ensure that the quantities reported for channels of distribution (i.e., lines M, N, and O) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2019	2020	2021
M + N + O – D – F – H = zero ("0"), if not revise.	0	0	0

- II-8c. **U.S. shipments by product type: Nonsubject sources: FCLJ.**-- Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from nonsubject sources by product type during 2021.

NONSUBJECT SOURCES - FCLJ

Quantity (in 1,000 gallons concentrated basis @400 GPL)			
Item	Calendar year		
	2019	2020	2021
Shipped concentrated @400 GPL: Quantity (1,000 gallons concentrated basis @400 GPL) (P)			
Value (1,000 dollars) (Q)			
Shipped concentrated @500 GPL: Quantity (1,000 gallons concentrated basis @400 GPL) (R)			
Value (1,000 dollars) (S)			
Shipped concentrated at other GPL levels (i.e., levels other than 400 or 500 GPL): Quantity (1,000 gallons concentrated basis @400 GPL) (T)			
Value (1,000 dollars) (U)			

RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT TYPE.--Please ensure that the quantities (on a concentrated basis) reported for U.S. shipments by product type (i.e., lines P, R, and T) across all columns in this question for 2021 equal the quantities reported for U.S. shipments (i.e., lines D, F, and H) in calendar year 2021 in question II-8a. Also please ensure that the values reported for U.S. shipments by product type (i.e., lines Q, S, and U) across all columns in this question for 2021 equal the values reported for U.S. shipments (i.e., lines E, G, and I) in calendar year 2021 in question II-8a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year		
	2019	2020	2021
Quantity: $P + R + T - D - F - H = \text{zero ("0")}$, if not revise.	0	0	0
Value: $Q + S + U - E - G - I = \text{zero ("0")}$, if not revise.	0	0	0

II-8d. **Inventories of imports of lemon juice: Nonsubject sources: FCLJ.**--Report your firm's end-of-period inventories of imports of from concentrate lemon juice from nonsubject sources by month for 2021.

NONSUBJECT SOURCES - FCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL)	
Month	Quantity
January	
February	
March	
April	
May	
June	
July	
August	
September	
October	
November	
December	

RECONCILIATION OF MONTHLY INVENTORIES.--Please ensure that the quantities reported for December 2021 inventories reconcile with end-of-period inventories in question II-8a for 2021.

Reconciliation item	Calendar year 2021
Quantity: December 2021 = line L of question II-8a.	0

- II-8e. **Imports from nonsubject sources: FCLJ.**--Report the quantity and value your firm's imports of from concentrate lemon juice by source during the specified periods.

NONSUBJECT SOURCES - FCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL), value (in \$1,000)			
Item	2019	2020	2021
Brazil:			
Quantity			
Value			
South Africa:			
Quantity			
Value			
All other sources:			
Quantity			
Value			
Total imports from nonsubject sources:			
Quantity	0	0	0
Value	0	0	0

RECONCILIATION OF IMPORTS.—Sum of imports reported in question II-8d will auto populate to imports (lines B and C) reported in question II-8a.

- II-8f. **Historical U.S. imports: Nonsubject sources: FCLJ.**--Report the quantity and value your firm's imports of from concentrate lemon juice imported from nonsubject sources during the specified periods.

NONSUBJECT SOURCES - FCLJ

Quantity (in 1,000 gallons concentrated basis @ 400 GPL), value (in \$1,000)			
Item	2016	2017	2018
U.S. imports:			
Quantity			
Value			

- II-9. **Significance of the suspension agreement.**--Describe the significance of the existing suspension agreement covering imports of lemon juice from Argentina in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the suspension agreement.

--

- II-10. **Likely impact of termination.** --Would your firm anticipate any changes in the character of its operations or organization, including its imports, U.S. shipments of imports, or inventories of lemon juice in the future if the suspension agreement concerning lemon juice from Argentina were to be terminated?

No	Yes	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-11. **Transfers to related firms.**--If your firm reported transfers to related firms in any of the data tables in Part II, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary) and whether the transfers were priced at market value or by a non-market formula.

--

- II-12. **Other explanations.**--If your firm would like to further explain a response to a question in Part II for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from James Horne (202-205-2722, James.Horne@usitc.gov).

- III-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part III.

Name	
Title	
Email	
Telephone	

PRICE DATA

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers of the following products your firm imported from Argentina.

Product 1.-- Cloudy frozen concentrated lemon juice, non-organic, for further Manufacture sold in 50 gallon drums with a concentration of 400 GPL.

Product 2.-- Clarified frozen concentrated lemon juice, non-organic, for further Manufacture sold in 50 gallon drums with a concentration of 400 GPL.

Product 3.-- Cloudy NFCLJ, non-organic, for further manufacture sold in 6000 gallon tanker.

Product 4.-- Cloudy frozen concentrated lemon juice, non-organic, for further Manufacture sold in 50 gallon drums with a concentration of 500 GPL.

Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

- (a) During January 2019-December 2021, did your firm import from Argentina and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete the following pricing data table as appropriate.
<input type="checkbox"/>	No. --Skip to question III-3.

III-2a. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Argentina and sold by your firm.

Argentina

Report data in **gallons concentrated basis @400 GPL** and **actual dollars** (not 1,000s).

(Quantity in gallons @ 400 GPL, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
Product 2:
Product 3:
Product 4:

III-2c. **Price data checklist.**--Please check that the pricing data in question III-2(b) has been correctly reported.

Are the price data reported above:	✓ if Yes
In actual dollars (not \$1,000)?	<input type="checkbox"/>
In gallons @ 400 GPL or converted to gallons @ 400 GPL?	<input type="checkbox"/>
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?	<input type="checkbox"/>
Net of all discounts and rebates?	<input type="checkbox"/>
Have discounts, rebates, and returns been credited to the quarter in which the sale occurred?	<input type="checkbox"/>
Quantities do not exceed commercial shipments reported in part II in each year?	<input type="checkbox"/>
Explanation(s) for any boxes not checked:	

III-2d. **Pricing data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

- III-3. **Price setting.**--How does your firm determine the prices that it charges for sales of lemon juice (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-4. **Discount policy.**--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-5. **Pricing terms.**--On what basis are your firm's prices of imported lemon juice from Argentina usually quoted? (*check one*)

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

- III-6. **Contract versus spot.**--Approximately what share of your firm's sales of lemon juice imported from Argentina in 2021 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

	Type of sale				Total (should sum to 100.0%)
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	
Share of your 2021 sales	%	%	%	%	0.0 %

- III-7. **Contract provisions.**— Please fill out the table regarding your firm's typical sales contracts for lemon juice imported from Argentina (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation (during contract period)	Yes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	Quantity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Both	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material costs ¹	Yes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
¹ Please identify the indexes used:				

- III-8. **Lead times.**--What is your firm's share of sales of lemon juice imported from Argentina from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of lemon juice?

Source	Share of 2021 sales	Lead time (average number of days)
From inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

- III-9. **Shipping information.**--

- (a) Who generally arranges the transportation to your firm's customers' locations?
☐ Your firm ☐ Purchaser (check one)
- (b) When your firm sells lemon juice imported from Argentina, from where is it shipped?
☐ Point of importation ☐ Storage facility (check one)
- (c) Indicate the approximate percentage of your sales of lemon juice imported from Argentina that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

- III-10. **Geographical shipments.**--In which U.S. geographic market area(s) has your firm sold lemon juice imported from subject countries since January 1, 2016 (check all that apply)?

Geographic area	Argentina
Northeast. --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>
Midwest. --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>
Southeast. --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>
Central Southwest. --AR, LA, OK, and TX.	<input type="checkbox"/>
Mountains. --AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>
Pacific Coast. --CA, OR, and WA.	<input type="checkbox"/>
Other. --All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>

- III-11. **Inland transportation costs.**--What is the approximate percentage of the cost of lemon juice imported from Argentina that is accounted for by U.S. inland transportation costs? _____ percent.

- III-12. **End uses.**--Have there been any changes in the end uses of lemon juice since January 1, 2016? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since January 1, 2016	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

- III-13. **Substitutes.**--Have there been any changes in the number or types of products that can be substituted for lemon juice since January 1, 2016? Do you anticipate any future changes?

Changes in substitutes	No	Yes	Explain
Changes since January 1, 2016	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Availability of supply.**--Has the availability of lemon juice in the U.S. market changed since January 1, 2016? Do you anticipate any future changes?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
NFCLJ			
Changes since January 1, 2016:			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from Argentina	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from all other countries	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes:			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from Argentina	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from all other countries	<input type="checkbox"/>	<input type="checkbox"/>	
FCLJ			
Changes since January 1, 2016:			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from Argentina	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from all other countries	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes:			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from Argentina	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from all other countries	<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Demand trends.**--Indicate how demand within the United States and outside of the United States (if known) for lemon juice has changed since January 1, 2016, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market and product	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Demand since January 1, 2016					
Within the United States:					
NFCLJ	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
FCLJ	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
All lemon juice	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside of the United States:					
NFCLJ	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
FCLJ	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
All lemon juice	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated future demand					
Within the United States:					
NFCLJ	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
FCLJ	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
All lemon juice	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside of the United States:					
NFCLJ	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
FCLJ	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
All lemon juice	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of lemon juice since January 1, 2016? Do you anticipate any future changes?

Changes in product range, product mix, or marketing	No	Yes	Explain
Changes since January 1, 2016	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Conditions of competition.**--

(a) Is the lemon juice market subject to business cycles and/or other conditions of competition distinctive to lemon juice?

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to next question.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for lemon juice since January 1, 2016?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Supply constraints.**--Has your firm refused, declined, or been unable to supply lemon juice since January 1, 2016 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-19. **Raw materials.**-- Indicate how lemon juice raw material prices have changed since January 1, 2016, and how you expect they will change in the future.

Raw materials prices	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for lemon juice.
Changes since January 1, 2016	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-20. **Price comparisons.**--Please compare market prices of lemon juice in U.S. and non-U.S. markets if known. Provide information as to time periods and regions for any price comparisons.

--

III-21. **Interchangeability.**--Is lemon juice produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	Argentina	Other countries
United States		
Argentina		
<p>For any country-pair producing lemon juice that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:</p>		

- III-22. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between lemon juice produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	Argentina	Other countries
United States		
Argentina		

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's sales of lemon juice, identify the country-pair and relevant factors and report the advantages or disadvantages imparted by such factors:

- III-23. **Other explanations.**--If your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART IV.--ALTERNATIVE PRODUCT INFORMATION

Further information on this part of the questionnaire can be obtained from **Julie Duffy (202-708-2579, julie.duffy@usitc.gov)**.

IV-1. **Comparability of NFCLJ and FCLJ.**-- For each of the following indicate whether not from concentrate lemon juice and from concentrate lemon juice are: fully comparable or the same, *i.e.*, have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

O: no familiarity with products.

(a) **Physical Characteristics and End Uses.**--The differences and similarities in the physical characteristics and end uses.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>physical characteristics and uses</u> :
Not from concentrate lemon juice vs from concentrate lemon juice		

(b) **Interchangeability.**--The ability to substitute the products in the same application.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>interchangeability</u> :
Not from concentrate lemon juice vs from concentrate lemon juice		

IV-1. **Comparability of NFCLJ and FCLJ.**--Continued

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

O: no familiarity with products.

- (c) **Channels of distribution.**--Channels of distribution/market situation through which the products are sold (*i.e.*, sold direct to end users, through wholesaler/distributors, etc.).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>channels of distribution</u> :
Not from concentrate lemon juice vs from concentrate lemon juice		

- (d) **Manufacturing facilities, production processes, and production employees.**--Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>manufacturing facilities, production processes, and production employees</u> :
Not from concentrate lemon juice vs from concentrate lemon juice		

- (e) **Customer and producer perceptions.**--Perceptions as to the differences and/or similarities in the market (*e.g.*, sales/marketing practices).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>customer and product perceptions</u> :
Not from concentrate lemon juice vs from concentrate lemon juice		

- (f) **Price.**--Whether prices are comparable or differ between the products.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>price</u> :
Not from concentrate lemon juice vs from concentrate lemon juice		

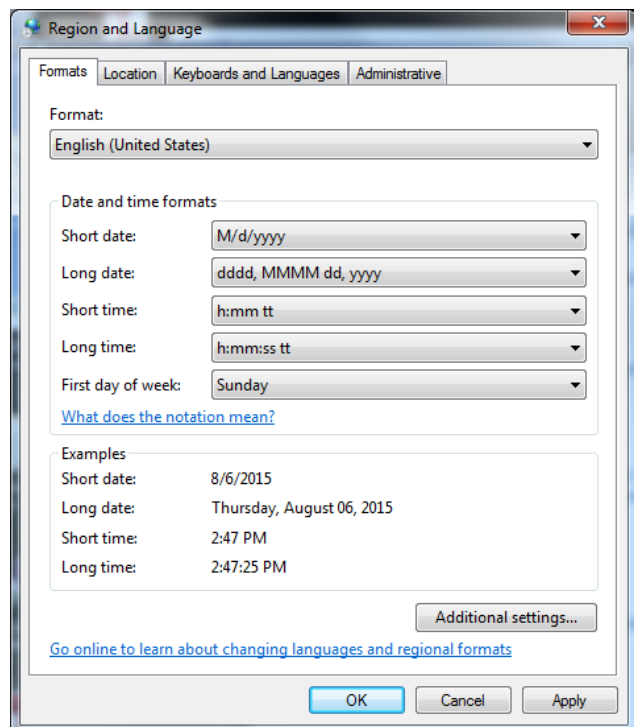
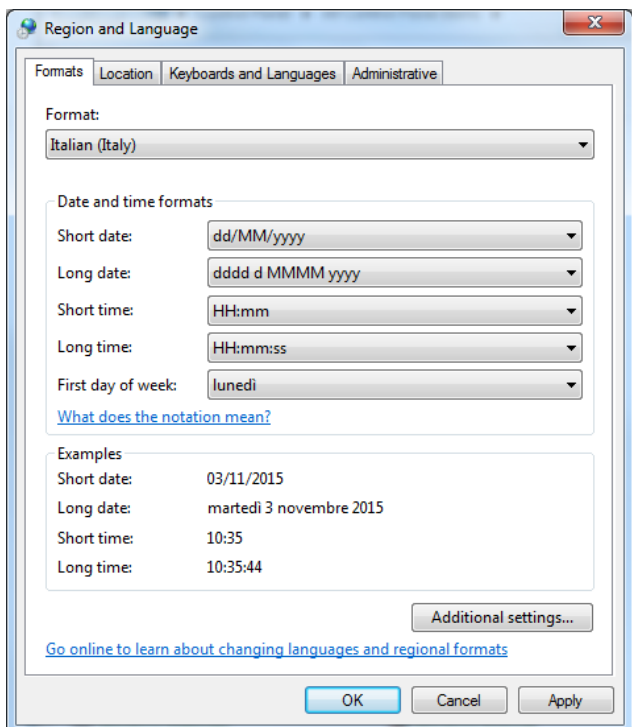
Correcting Valid number error messages.--If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The U.S. International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty-five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.



HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

https://www.usitc.gov/investigations/701731/2021/lemon_juice_argentina/second_review_full.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/>

Pin: JUICE

- **E-mail.**—E-mail the MS Word questionnaire to Julie.Duffy@usitc.gov; include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm does not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.