### **U.S. IMPORTERS' QUESTIONNAIRE**

# CERTAIN PRESERVED MUSHROOMS FROM FRANCE, NETHERLANDS, POLAND, AND SPAIN

This questionnaire must be received by the Commission by <u>APRIL 14, 2022.</u>

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping duty investigations concerning preserved mushrooms from France, Netherlands, Poland and/or Spain (Inv. Nos. 731-TA-1587-1590 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

City Website Has your firm i January 1, 201  NO YES	nported preserved mushrooms (as defined on next?	page) from any country at any time since
Has your firm i January 1, 201		page) from any country at any time since
January 1, 201		page) from any country at any time since
	Sign the certification below and promptly return only th	
YES	and promptly return only th	is page of the questionnaire to the Commission)
	Complete all parts of the questionnaire, and return the e	entire questionnaire to the Commission)
	onnaire via the U.S. International Trade Comm https://dropbox.usitc.gov/oinv/. (PIN: MUSI	
	CERTIFICATION	
tion provided in to nmission on the so ndersigned, ackn ling or other proc el (a) for develop , and evaluation ix 3; or (ii) by U.S	In I also grant consent for the Commission, and its questionnaire and throughout this proceeding the or similar merchandise.  Weldge that information submitted in response edings may be disclosed to and used: (i) by the thing or maintaining the records of this or a related relating to the programs, personnel, and open government employees and contract personnel, so appropriate nondisclosure agreements.	in any other import-injury proceedings condi- to this request for information and through Commission, its employees and Offices, and d proceeding, or (b) in internal investigations rations of the Commission including under
f Authorized Offic		 Date
, ,		

#### PART I.—GENERAL INFORMATION

**Background**.--This proceeding was instituted in response to petitions filed on March 31, 2022, by Giorgio Foods, Inc., Blandon, Pennsylvania. Antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of dumping. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/701731/2022/certain\_preserved\_mushrooms\_france\_netherland s/preliminary.htm.

<u>Preserved Mushrooms:</u> the merchandise covered by these investigations is certain preserved mushrooms, whether imported whole, sliced, diced, or as stems and pieces. The preserved mushrooms covered under this investigation are the genus *Agaricus*. "Preserved mushrooms" refer to mushrooms that have been prepared or preserved by cleaning, blanching, and sometimes slicing or cutting. These mushrooms are then packed and heat sterilized in containers each holding a net drained weight of not more than 12 ounces (340.2 grams), including but not limited to cans or glass jars, in a suitable liquid medium, including but not limited to water, brine, butter, or butter sauce. Preserved mushrooms may be imported whole, sliced, diced, or as stems and pieces.

Excluded from the scope of this petition are the following: (1) all other species of mushroom including straw mushrooms, (2) all fresh and chilled mushrooms, including "refrigerated" or "quick blanched"; (3) dried mushrooms; (4) frozen mushrooms; and (5) "marinated," "acidified" or "pickled" mushrooms, which are prepared or preserved by means of vinegar or acetic acid, but may contain oil or other additives.

The merchandise subject to these investigations is covered by statistical reporting numbers 2003.10.0127, 2003.10.0131, and 2003.10.0137 of the Harmonized Tariff Schedule of the United States ("HTSUS"). The subject merchandise may also be reported under HTSUS statistical reporting numbers 0711.51.0000, 2003.10.0143, 2003.10.0147, or 2003.10.0153. The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

**Primary HTS numbers**: are 2003.10.0127, 2003.10.0131, and 2003.10.0137 of the HTSUS.

<u>Importer</u>.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing preserved mushrooms (as defined above) into the United States from a foreign manufacturer or through its selling agent.

<u>Reporting of information</u>.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information**.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>Valid number error messages.</u>--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Lawrence Jones (202-205-3358, <u>lawrence.jones@usitc.gov</u>).

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (<a href="https://www.usitc.gov/trade\_remedy/question.htm">https://www.usitc.gov/trade\_remedy/question.htm</a>) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is <u>optional</u>. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1.	OMB statisticsPlease report below the actual number of hours required and the cost to your
	firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2a.	<b>Establishments covered</b> Provide the name and address of establishment(s) covered by this
	questionnaire.

"Establishment"Each facility of a firm involved in the importation of preserved mushrooms,
including auxiliary facilities operated in conjunction with (whether or not physically separate
from) such facilities.

- I-2b. <u>Stock symbol information.</u>— If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: \_\_\_\_\_.
- I-2c. <u>External counsel.</u>-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

Related importers/exporters.—Does your firm have any related firms, either domestic oreign, that are engaged in importing preserved mushrooms from France, Netherland and/or Spain into the United States or that are engaged in exporting preserved mushrorm France, Netherlands, Poland, and/or Spain to the United States?  *Related firm** —A firm that your firm solely or jointly owned, managed, or otherwise controlled your firm; and/or hat was solely or jointly owned, managed, or otherwise controlled by a firm that also ointly owned, managed, or otherwise controlled your firm.    No	No ∏Yes-	-List the following information, relation	ng to the ultimate narent/c
Related importers/exporters.—Does your firm have any related firms, either domestic or oreign, that are engaged in importing preserved mushrooms from France, Netherland and/or Spain into the United States or that are engaged in exporting preserved mushrom France, Netherlands, Poland, and/or Spain to the United States?  "Related firm"—A firm that your firm solely or jointly owned, managed, or otherwise controlled your firm; and/o hat was solely or jointly owned, managed, or otherwise controlled by a firm that also ointly owned, managed, or otherwise controlled by a firm that also ointly owned, managed, or otherwise controlled by a firm that also ointly owned, managed, or otherwise controlled your firm.  No Yes—List the following information.  Firm name  Country  Affiliation  Related producers.—Does your firm have any related firms, either domestic or foreign engaged in the production of preserved mushrooms?  No Yes—List the following information.		List the following information, relatin	ing to the ditilihate parenty t
oreign, that are engaged in importing preserved mushrooms from France, Netherland and/or Spain into the United States or that are engaged in exporting preserved mushroom France, Netherlands, Poland, and/or Spain to the United States?  "Related firm" — A firm that your firm solely or jointly owned, managed, or otherwise controlled your firm; and/or hat was solely or jointly owned, managed, or otherwise controlled by a firm that also ointly owned, managed, or otherwise controlled by a firm that also ointly owned, managed, or otherwise controlled your firm.  No YesList the following information.  Firm name Country Affiliation  Related producersDoes your firm have any related firms, either domestic or foreign engaged in the production of preserved mushrooms?  No YesList the following information.	Firm name	Country	Extent of ownershi (percent)
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Firm name  Country  Affiliation  Related producersDoes your firm have any related firms, either domestic or foreign gaged in the production of preserved mushrooms?  No YesList the following information.	rom France, Netherland Related firm" –A firm t firm that solely or join	ds, Poland, and/or Spain to the United that your firm solely or jointly owned, tly owned, managed, or otherwise co	d States?  managed, or otherwise controlled your firm; and/or
Related producersDoes your firm have any related firms, either domestic or foreign and any selection of preserved mushrooms?  No YesList the following information.	ointly owned, managed	•	rolled by a firm that also so
engaged in the production of preserved mushrooms?  No YesList the following information.	No Yes-	l, or otherwise controlled your firmList the following information.	
engaged in the production of preserved mushrooms?  No YesList the following information.	No Yes-	l, or otherwise controlled your firmList the following information.	rolled by a firm that also so
engaged in the production of preserved mushrooms?  No YesList the following information.	No Yes-	l, or otherwise controlled your firmList the following information.	·
engaged in the production of preserved mushrooms?  No YesList the following information.	No Yes-	l, or otherwise controlled your firmList the following information.	·
Firm name Country Affiliation	No Yes-	l, or otherwise controlled your firmList the following information.	
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	No Yes-  Firm name  Related producersDoengaged in the producti  No Yes-	es your firm have any related firms, e on of preserved mushrooms?  List the following information.	Affiliation of the domestic or foreign,

I-6.	<u>Importing operations</u> Please indicate the nature of your firm's importing operations of
	preserved mushrooms. More than one answer may be applicable.

	Takes title to the	Consignee of the	Customs broker or
Importer of record	imported product(s)	imported products(s)	freight forwarder

I-7. <u>Consignee</u>.--If your firm is an importer of record of preserved mushrooms but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8. <u>FTZ, TIB, or bonded warehouses</u>.--Please indicate whether your firm enters preserved mushrooms into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports preserved mushrooms under the TIB (temporary importation under bond) program.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

"Temporary Importation under Bond ("TIB") program" is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes
Foreign trade zones		
Bonded warehouses		
Temporary importation under bond		

I-9. Other trade actions.--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If yes, Yes–Please specify.

### PART II.--TRADE AND RELATED INFORMATION

Telephone

Further information on this part of the questionnaire can be obtained from Lawrence Jones (202-205-3358, Lawrence.jones@usitc.gov). **Supply all data requested on a <u>calendar-year</u> basis**.

II-1.	Contact infor	mationPlease identify the responsible	e individual and the manner by which
	Commission s in part II.	staff may contact that individual regardi	ng the confidential information submitted
	Name		]
	Title		
	Email		1

II-2a. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the importation of preserved mushrooms since January 1, 2019.

(check as many as appropriate)		(If checked, please describe the nature, date(s), and significance of any such reported changes as well as the business reasons for them; leave completely blank if not applicable)
	Office/warehouse openings	
	Office/warehouse closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or importation curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

II-2b.	COVID-19 pandemic.—Since January 1, 2020, has the COVID-19 pandemic or have any
	government actions taken to contain the spread of the COVID-19 virus resulted in changes in
	your firm's supply chain arrangements, importation, employment, and shipments relating to
	preserved mushrooms? In your response, please discuss the duration and timing of any such
	changes as they relate to your firm's operations.

No	If yes, describe these changes including a separate discussion of the (a) supply chain impact, (b) importation and shipment impact, and (c) employment impact of the COVID-19 pandemic.

II-3a. <u>Arranged imports</u>.--Has your firm imported or arranged for the importation of preserved mushrooms for delivery after **December 31, 2021**?

"Arranged imports" are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No	Yes	
		If yes, fill out the table below.

	Period			
Source	Jan-Mar 2022	Apr-Jun 2022	Jul-Sept 2022	Oct-Dec 2022
	Quantity (in 1,000 pounds drained weight)			
France				
Netherlands				
Poland				
Spain				
All other sources				

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II-3b.	Imports in the 12-month period preceding the petitionHas your firm imported preserved
	mushrooms from any source between March 1, 2021 and February 28, 2022? (i.e., the last ten
	months in 2021 and first two months in 2022 combined)

No	Yes	
		If yes, report the quantity of such import below by source.

Quantity (in 1,000 pounds drained weight)				
	March 2021 through February 2022			
Source	Primary HTS numbers	All other HTS numbers		
France				
Netherlands				
Poland				
Spain				
All other sources				

II-4.	<u>Reasons for importing if producer</u> If your firm also produces preserved mushrooms in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

#### **Definitions**

"Imports" – Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty).

"Import quantities" –Quantities reported should be net of returns.

"Import values" — Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"Commercial U.S. shipments"— Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" – Product consumed internally by your firm. Such transactions are valued at fair market value.

"Transfers to related firms" – Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

**"Export shipments"**— Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. <u>U.S. imports from France</u>.—Report your firm's imports and your firm's shipments and inventories of preserved mushrooms imported from France by your firm during the specified periods.

## **France**

Quantity (in 1,000 pounds drained weight), value (in \$1,000)			
Item	2019	2020	2021
Beginning-of-period inventories (quantity) (A)			
U.S. imports under primary statistical reporting numbers:  Quantity (B)			
Value (C)			
U.S. imports under all other statistical reporting numbers: <sup>23</sup> Quantity (D)			
Value (E)			
U.S. shipments: Commercial shipments: Quantity (F)			
Value (G)			
Internal consumption: <sup>4</sup> <i>Quantity</i> (H)			
Value <sup>4</sup> (I)			
Transfers to related firms: <sup>4</sup> Quantity (J)			
Value <sup>4</sup> (K)			
Export shipments: <sup>5</sup> Quantity (L)			
Value (M)			
End-of-period inventories (quantity) (N)			
<ul> <li>Please identify the foreign producers, if known:</li> <li>Please describe the type of in-scope preserved n numbers:</li> <li>Please like the specific statistical reporting numb</li> <li>Internal consumption and transfers to related fireign.</li> </ul>	nushrooms import pers used for report ms must be value	rting these imports to C d at fair market value.	Customs: If your firm uses a
different basis for valuing these transactions in your However, the data provided above in this tab strain Identify your firm's principal export markets:			

### II-5a. U.S. imports from France.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year	
Reconciliation	2019	2020	2021
A + B + D - F - H - J - L - N = should equal zero ("0")			
or provide an explanation. <sup>1</sup>	0	0	0

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

II-5b. Channels of distribution: France.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from France by channel of distribution during the specified periods.

### France

		Calendar year	
Item	2019	2020	2021
	Quantity (	in 1,000 pounds dra	ined weight)
Channels of distribution: U.S. shipments: To distributors and wholesalers: branded (O)			
To distributors and wholesalers: private label (P)			
To retailers and grocery stores: branded (Q)			
To retailers and grocery stores: private label (R)			
To other end users: branded (S)			
To other end users: private label (T)			

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines O, P, Q, R, S, and T) in each time period equal the quantity reported for U.S. shipments (i.e., line F, H, J) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar year	
Reconciliation item	2019	2020	2021
O + P + Q - D - F - H = zero ("0"), if not revise.	0	0	0

II-5c. <u>U.S. shipments by container type and size: France</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from France by container type and size for 2021.

### **France**

Quantity (in 1,000 pounds drained weight), value (in \$1,000)				
Item Calendar year 2021				
U.S. shipments by container type and size:				
Jars, 4.5 ounce (U)				
Jars, 6.0 ounce (V)				
Jars, all other in scope sizes (W)				
Can, 4.0 ounce (X)				
Can, 6.0 ounce (Y)				
Cans, all other in scope sizes (Z)				
Other container types <sup>1</sup> (AA)				
<sup>1</sup> Please identify the other products or types:				

<u>RECONCILIATION OF U.S. SHIPMENTS BY CONTAINER TYPE AND SIZE</u>. --Please ensure that the quantities and values reported for U.S. shipment by product type (i.e., lines U through AA) in 2021 equal the quantity and value reported for U.S. shipments (i.e., lines F through K) in 2021. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation item	2021
Quantity: $U + V + W + X + Y + Z + AA - F - H - J = zero$ ("0"), if	
not revise.	0

II-6a. <u>U.S. imports from Netherlands</u>.—Report your firm's imports and your firm's shipments and inventories of preserved mushrooms imported from Netherlands by your firm during the specified periods.

## **Netherlands**

Quantity (in 1,000 pounds drained weight), value (in \$1,000)			
	Calendar year		
ltem	2019	2020	2021
Beginning-of-period inventories (quantity)			
(A)			
U.S. imports under primary statistical			
reporting numbers:1			
Quantity (B)			
Value (C)			
U.S. imports under all other statistical			
reporting numbers: 23			
Quantity (D)			
Value (E)			
U.S. shipments:			
Commercial shipments:			
Quantity (F)			
Value (G)			
Internal consumption:4			
Quantity (H)			
Value <sup>4</sup> (I)			
Transfers to related firms:4			
Quantity (J)			
Value⁴ (K)			
Export shipments: <sup>5</sup>			
Quantity (L)			
Value (M)			
<b>End-of-period inventories</b> (quantity) (N)			
<sup>1</sup> Please identify the foreign producers, if known:			
<sup>2</sup> Please describe the type of in-scope preserved mushrooms imported under these other statistical reporting			
numbers:			
<sup>3</sup> Please like the specific statistical reporting numbers used for reporting these imports to Customs:			
<sup>4</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a			
different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.):			
. However, the data provided above in this table should be based on fair market value.			

### II-6a. U.S. imports from Netherlands.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year	
Reconciliation	2019	2020	2021
A + B + D - F - H - J - L - N = should equal zero ("0")			
or provide an explanation. <sup>1</sup>	0	0	0

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

II-6b. <u>Channels of distribution: Netherlands</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Netherlands by channel of distribution during the specified periods.

## **Netherlands**

		Calendar year	
Item	2019	2020	2021
	Quantity (i	n 1,000 pounds dro	ained weight)
Channels of distribution: U.S. shipments: To distributors and wholesalers: branded (O)			
To distributors and wholesalers: private label (P)			
To retailers and grocery stores: branded (Q)			
To retailers and grocery stores: private label (R)			
To other end users: branded (S)			
To other end users: private label (T)			

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines O, P, Q, R, S, and T) in each time period equal the quantity reported for U.S. shipments (i.e., line F, H, J) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar year	
Reconciliation item	2019	2020	2021
O + P + Q - D - F - H = zero ("0"), if not revise.	0	0	0

II-6c. <u>U.S. shipments by container type and size: Netherlands</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Netherlands by container type and size for 2021.

## **Netherlands**

Quantity (in 1,000 pounds drained weight), value (in \$1,000)				
Item Calendar year 2021				
U.S. shipments by container type and size:				
Jars, 4.5 ounce (U)				
Jars, 6.0 ounce (V)				
Jars, all other in scope sizes (W)				
Can, 4.0 ounce (X)				
Can, 6.0 ounce (Y)				
Cans, all other in scope sizes (Z)				
Other container types <sup>1</sup> (AA)				
<sup>1</sup> Please identify the other products or types:				

<u>RECONCILIATION OF U.S. SHIPMENTS BY CONTAINER TYPE AND SIZE</u>. --Please ensure that the quantities and values reported for U.S. shipment by product type (i.e., lines U through AA) in 2021 equal the quantity and value reported for U.S. shipments (i.e., lines F through K) in 2021. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation item	2021
Quantity: $U + V + W + X + Y + Z + AA - F - H - J = zero$ ("0"), if	
not revise.	0

II-7a. <u>U.S. imports from Poland</u>.—Report your firm's imports and your firm's shipments and inventories of preserved mushrooms imported from Poland by your firm during the specified periods.

## **Poland**

Quantity (in 1,000 pounds drained weight), value (in \$1,000)			
	Calendar year		
ltem	2019	2020	2021
Beginning-of-period inventories (quantity)			
(A)			
U.S. imports under primary statistical			
reporting numbers:1			
Quantity (B)			
Value (C)			
U.S. imports under all other statistical			
reporting numbers: 23			
Quantity (D)			
Value (E)			
U.S. shipments:			
Commercial shipments:			
Quantity (F)			
Value (G)			
Internal consumption:4			
Quantity (H)			
Value⁴ (I)			
Transfers to related firms:4			
Quantity (J)			
Value⁴ (K)			
Export shipments:5			
Quantity (L)			
Value (M)			
End-of-period inventories (quantity) (N)			
<sup>1</sup> Please identify the foreign producers, if known:			
<sup>2</sup> Please describe the type of in-scope preserved	mushrooms impor	ted under these other s	statistical reporting
numbers:			
<sup>3</sup> Please like the specific statistical reporting numbers used for reporting these imports to Customs:			
<sup>4</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.):			
. However, the data provided above in this ta			•
5 Identify your firm's principal export markets:			

### II-7a. U.S. imports from Poland.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar year		
Reconciliation	2019	2020	2021
A + B + D - F - H - J - L - N = should equal zero ("0")			
or provide an explanation. <sup>1</sup>	0	0	0

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

II-7b. <u>Channels of distribution: Poland</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Poland by channel of distribution during the specified periods.

## **Poland**

		Calendar year	
Item	2019	2020	2021
	Quantity (	in 1,000 pounds dra	ined weight)
Channels of distribution: U.S. shipments: To distributors and wholesalers: branded (O)			
To distributors and wholesalers: private label (P)			
To retailers and grocery stores: branded (Q)			
To retailers and grocery stores: private label (R)			
To other end users: branded (S)			
To other end users: private label (T)			

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines O, P, Q, R, S, and T) in each time period equal the quantity reported for U.S. shipments (i.e., line F, H, J) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year		
Reconciliation item	2019	2020	2021
O + P + Q - D - F - H = zero ("0"), if not revise.	0	0	0

II-7c. <u>U.S. shipments by container type and size: Poland</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Poland by container type and size for 2021.

## **Poland**

Quantity (in 1,000 pounds drained weight), value (in \$1,000)			
ltem	Calendar year 2021		
U.S. shipments by preserved mushroom type:			
Jars, 4.5 ounce (U)			
Jars, 6.0 ounce (V)			
Jars, all other in scope sizes (W)			
Can, 4.0 ounce (X)			
Can, 6.0 ounce (Y)			
Cans, all other in scope sizes (Z)			
Other container types <sup>1</sup> (AA)			
<sup>1</sup> Please identify the other products or types:			

<u>RECONCILIATION OF U.S. SHIPMENTS BY CONTAINER TYPE AND SIZE</u>. --Please ensure that the quantities and values reported for U.S. shipment by product type (i.e., lines U through AA) in 2021 equal the quantity and value reported for U.S. shipments (i.e., lines F through K) in 2021. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation item	2021
Quantity: $U + V + W + X + Y + Z + AA - F - H - J = zero$ ("0"), if	
not revise.	0

II-8a. <u>U.S. imports from Spain</u>.—Report your firm's imports and your firm's shipments and inventories of preserved mushrooms imported from Spain by your firm during the specified periods.

## **Spain**

Quantity (in 1,000 pound	s drained weight	t), value ( <i>in \$1,000</i> )	
	Calendar year		
ltem	2019	2020	2021
Beginning-of-period inventories (quantity) (A)			
U.S. imports under primary statistical reporting numbers:  Quantity (B)			
Value (C)			
U.S. imports under all other statistical reporting numbers: 23 Quantity (D)			
Value (E)			
U.S. shipments: Commercial shipments: Quantity (F) Value (G)			
Internal consumption: <sup>4</sup> Quantity (H)			
Value <sup>4</sup> (I)			
Transfers to related firms: <sup>4</sup> Quantity (J)			
Value⁴ (K)			
Export shipments: <sup>5</sup> Quantity (L)			
Value (M)			
End-of-period inventories (quantity) (N)			
1 Please identify the foreign producers, if known: 2 Please describe the type of in-scope preserved r numbers: 3 Please like the specific statistical reporting numl 4 Internal consumption and transfers to related fi different basis for valuing these transactions in your  However, the data provided above in this ta 5 Identify your firm's principal export markets:	mushrooms import bers used for repor rms must be valued records, please sp	rting these imports to Cu d at fair market value. If pecify that basis (e.g., cos	stoms: your firm uses a

### II-8a. U.S. imports from Spain.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar year		
Reconciliation	2019	2020	2021
A + B + D - F - H - J - L - N = should equal zero ("0")			
or provide an explanation. <sup>1</sup>	0	0	0

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

II-8b. <u>Channels of distribution: Spain</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Spain by channel of distribution during the specified periods.

## **Spain**

opa			
	Calendar year		
ltem	2019	2020	2021
	Quantity (	in 1,000 pounds drai	ned weight)
Channels of distribution: U.S. shipments: To distributors and wholesalers: branded (O)			
To distributors and wholesalers: private label (P)			
To retailers and grocery stores: branded (Q)			
To retailers and grocery stores: private label (R)			
To other end users: branded (S)			
To other end users: private label (T)			

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines O, P, Q, R, S, and T) in each time period equal the quantity reported for U.S. shipments (i.e., line F, H, J) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year		
Reconciliation item	2019	2020	2021
O + P + Q - D - F - H = zero ("0"), if not revise.	0	0	0

II-8c. <u>U.S. shipments by container type and size: Spain</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Spain by container type and size for 2021.

## **Spain**

Quantity (in 1,000 pounds drained weight), value (in \$1,000)		
Item	Calendar year 2021	
U.S. shipments by container type and size:		
Jars, 4.5 ounce (U)		
Jars, 6.0 ounce (V)		
Jars, all other in scope sizes (W)		
Can, 4.0 ounce (X)		
Can, 6.0 ounce (Y)		
Cans, all other in scope sizes (Z)		
Other container types <sup>1</sup> (AA)		
<sup>1</sup> Please identify the other products or types:		

<u>RECONCILIATION OF U.S. SHIPMENTS BY CONTAINER TYPE AND SIZE</u>. --Please ensure that the quantities and values reported for U.S. shipment by product type (i.e., lines U through AA) in 2021 equal the quantity and value reported for U.S. shipments (i.e., lines F through K) in 2021. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation item	2021
Quantity: $U + V + W + X + Y + Z + AA - F - H - J = zero$ ("0"), if	
not revise.	0

<sup>5</sup> Identify your firm's principal export markets: \_

II-9a. <u>U.S. imports from all other sources</u>.—Report your firm's imports and your firm's shipments and inventories of preserved mushrooms imported from all other sources by your firm during the specified periods.

## All other sources

Quantity (in 1,000 pounds	drained weight),	value ( <i>in \$1,000</i> )		
	Calendar year			
Item	2019	2020	2021	
Beginning-of-period inventories (quantity) (A)				
U.S. imports under primary statistical reporting numbers: <sup>1</sup> Quantity (B)				
Value (C)				
U.S. imports under all other statistical reporting numbers: <sup>23</sup> Quantity (D)				
Value (E)				
U.S. shipments: Commercial shipments: Quantity (F)				
Value (G)				
Internal consumption: <sup>4</sup> Quantity (H)				
Value⁴ (I)				
Transfers to related firms: <sup>4</sup> Quantity (J)				
Value <sup>4</sup> (K)				
Export shipments: <sup>5</sup> Quantity (L)				
Value (M)				
End-of-period inventories (quantity) (N)				
Please identify the foreign producers, if known: Please describe the type of in-scope preserved m numbers:  Please like the specific statistical reporting number Internal consumption and transfers to related firr different basis for valuing these transactions in your remains. However, the data provided above in this tab	ushrooms imported ers used for reportions ms must be valued a ecords, please spec	ng these imports to Cu at fair market value. If ify that basis (e.g., cos	stoms:	

### II-9a. U.S. imports from all other sources.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar year		
Reconciliation	2019	2020	2021
A + B + D - F - H - J - L - N = should equal zero ("0")			
or provide an explanation. <sup>1</sup>	0	0	0

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

II-9b. <u>Channels of distribution: all other sources</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources by channel of distribution during the specified periods.

## All other sources

	Calendar year				
Item	2019	2020	2021		
	Quantity (	(in 1,000 pounds dra	ined weight)		
Channels of distribution: U.S. shipments: To distributors and wholesalers: branded (O)					
To distributors and wholesalers: private label (P)					
To retailers and grocery stores: branded (Q)					
To retailers and grocery stores: private label (R)					
To other end users: branded (S)					
To other end users: private label (T)					

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines O, P, Q, R, S, and T) in each time period equal the quantity reported for U.S. shipments (i.e., line F, H, J) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year			
Reconciliation item	2019	2020	2021	
O + P + Q - D - F - H = zero ("0"), if not revise.	0	0	0	

II-9c. <u>U.S. shipments by container type and size: all other sources</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources by container type and size for 2021.

## All other sources

Quantity (in 1,000 pounds drained weight), value (in \$1,000)				
Item	Calendar year 2021			
U.S. shipments by container type and size: Jars, 4.5 ounce (U)				
Jars, 6.0 ounce (V)				
Jars, all other in scope sizes (W)				
Can, 4.0 ounce (X)				
Can, 6.0 ounce (Y)				
Cans, all other in scope sizes (Z)				
Other container types <sup>1</sup> (AA)				
<sup>1</sup> Please identify the other products or types:				

<u>RECONCILIATION OF U.S. SHIPMENTS BY CONTAINER TYPE AND SIZE</u>. --Please ensure that the quantities and values reported for U.S. shipment by product type (i.e., lines U through AA) in 2021 equal the quantity and value reported for U.S. shipments (i.e., lines F through K) in 2021. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation item	2021
Quantity: $U + V + W + X + Y + Z + AA - F - H - J = zero$ ("0"), if	
not revise.	0

I-10.	<u>Transfers to related firms.</u> If your firm reported transfers to related firms in any of the data tables in part II, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary) and whether the transfers were priced at market value or by a non-market formula.				
I-11.	Other explanationsIf your firm would like to further explain a response to a question in Part II for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.				

### PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from **Hau (Howie) Nguyen (202-708-1441, Hau.nguyen@usitc.gov).** 

III-1. <u>Contact information.</u>--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	

### **PRICE DATA**

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2019 of the following products your firm imported from France, Netherlands, Poland, and/or Spain:
  - **Product 1.**—Stems and pieces, in 4 ounce cans (excluding organic mushrooms)
  - **Product 2.**—Stems and pieces, in 8 ounce cans (excluding organic mushrooms)
  - **Product 3.**—Whole sliced mushrooms, in 4 ounce cans (excluding organic mushrooms)
  - **Product 4.**—Sliced mushrooms, in 4.5 ounce jars (excluding organic mushrooms)

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2019-December 2021, did your firm import from France, Netherlands, Poland, and/or Spain and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data tables as appropriate.
NoSkip to question III-3.

Product 3: Product 4:

III-2a. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from France and sold by your firm

## **France**

	1				alue <i>in dollars</i>	•	1	
	Produ	Product 1		Product 2		ct 3	Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								
October-December								
<sup>1</sup> Net values (i.e., gross sa firm's U.S. point of shipment. <sup>2</sup> Pricing product definition	Please subtract ons are provided	any discound on the first	ts, rebates, and page of Part III.	returns from	the quarter in w	hich the sale	occurred.	·
<b>Note</b> -If your firm's product d description of your firm's prod		•	•		•	•	product, provide	e a
Product 1:								
Product 2:								

Product 4:

III-2b. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Netherlands and sold by your firm

## **Netherlands**

(Quantity in pounds drained weight, value in dollars)								
	Product 1		Product 2		Product 3		Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								
October-December								
<sup>1</sup> Net values (i.e., gross sa firm's U.S. point of shipment. <sup>2</sup> Pricing product definition NoteIf your firm's product of	Please subtract ons are provided does not exactly	any discound on the first	ts, rebates, and page of Part III.	returns from	the quarter in w	which the sale	e occurred.	·
description of your firm's product 1:	duct. Also, plea	se explain ar	ny anomalies in	your firm's re	ported pricing d	ata.		
Product 2:								
Product 3:								

Product 3: Product 4:

III-2c. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Poland and sold by your firm

## **Poland**

	1				alue <i>in dollars</i>	•	1	
	Product 1		Product 2		Produ	ct 3	Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								
October-December								
<sup>1</sup> Net values (i.e., gross sa firm's U.S. point of shipment. <sup>2</sup> Pricing product definition	Please subtract ons are provided	any discound on the first	ts, rebates, and page of Part III.	returns from	the quarter in w	hich the sale	occurred.	·
<b>Note</b> -If your firm's product d description of your firm's prod		•	•		•	•	product, provide	e a
Product 1:								
Product 2:								

Product 3: Product 4:

III-2d. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Spain and sold by your firm

## **Spain**

	Produ	ct 1	Produ	ıct 2	Produ	ct 3	Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								
October-December								
<ul> <li>Net values (i.e., gross safirm's U.S. point of shipment.</li> <li>Pricing product definition</li> <li>NoteIf your firm's product description of your firm's product description of your firm's product</li> </ul>	Please subtract ons are provided loes not exactly	any discound on the first meet the pr	ts, rebates, and page of Part III. oduct specificat	returns from	the quarter in w	hich the sale	occurred.	ŕ
Product 1:	, 1	•	•	,	, , , ,			

U.S. Importers' Questionnaire – Preserved Mushrooms (Prelin	minary
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III-2e.	Price data checklist Please check that the pricing data in question III-2(a) to III-2(d) has been
	correctly reported.

	Are t	he price data reported above:	√ if Yes
	In a	actual dollars ( <i>not</i> \$1,000) and pounds ( <i>not</i> 1,000s)?	
	F.o	b.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?	
	Ne	t of all discounts and rebates?	
		ve discounts, rebates, and returns been credited to the quarter in which the e occurred?	
	Qu	antities do not exceed commercial shipments reported in part II in each year?	
	Expla	nation(s) for any boxes not checked:	
po at	aratio ta. The	ested in Part I of this questionnaire, please keep all supporting documents/record on of the price data, as Commission staff may contact your firm regarding questi the Commission may also request that your company submit copies of the support cords (such as sales journal, invoices, etc.) used to compile these data.	ons on the
ot en T	aratio ta. The nts/red This qu impor	n of the price data, as Commission staff may contact your firm regarding questi • Commission may also request that your company submit copies of the support	ons on the ing m's
po at en T ii r	aratio ta. The nts/red This qui import retail I	n of the price data, as Commission staff may contact your firm regarding questice Commission may also request that your company submit copies of the support cords (such as sales journal, invoices, etc.) used to compile these data.  The substitute of the products defined above (p. 28) for repackaging or use for sales in your firms.	ons on the ing m's firm's on page
rpa at en T ii r	aratio ta. The nts/red This qui import retail I	n of the price data, as Commission staff may contact your firm regarding questice Commission may also request that your company submit copies of the support cords (such as sales journal, invoices, etc.) used to compile these data.  The products quarterly quantity and landed-duty paid value data for your first of the products defined above (p. 28) for repackaging or use for sales in your ocations from France, Netherlands, Poland, and Spain since January 1, 2019.  The products listed grants are contacted as a contact of the products listed grants are contacted as a contact of the products listed grants.	ons on the ing m's firm's on page

III-3a. <u>Imports for repackaging or retail sale.</u>—Report below the import data<sup>1</sup> for pricing products<sup>2</sup> imported from France and repackaged or sold at retail.

Please note that values should be <u>landed</u>, <u>duty-paid</u> (<u>LDP</u>) and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).

### **France**

	(Q	uantity in po	ounds drain	ed weight, v	alue <i>in doll</i>	ars)		
	Proc	luct 1	Product 2		Product 3		Product 4	
Period of importation	Quantity	LDP Value	Quantity	LDP Value	Quantity	LDP Value	Quantity	LDP Value
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								
October-December								
<sup>1</sup> LDP value (i.e., lande reight and insurance costs values" definition in Part II	, brokerage ch	arges, and impo	ort duties (i.e.,	all charges exc		•	•	-

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a
description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

ı	•	,	•	′ '	•	•	•	•	•	· ·
	Product 1:									
	Product 2:									
	Product 3:									
	Product 4:									

III-3b. Imports for repackaging or retail sale.—Report below the import data<sup>1</sup> for pricing products<sup>2</sup> imported from Netherlands and repackaged or sold at retail.

Please note that values should be landed, duty-paid (LDP) and should not include U.S.-inland transportation costs. Values should reflect the final net amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).

### **Netherlands**

	Product 1		ounds drained weight, v Product 2		Product 3		Product 4	
Period of importation	Quantity LDP Value		Quantity LDP Value		Quantity LDP Value		Quantity LDP Value	
2019:	quantity	LD: Value	Quantity	22. value	Quantity	25. 74.46	Quantity	123. Value
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								
October-December								
<sup>1</sup> LDP value (i.e., lande	d duty-paid va	lues): Values re	ported should	be landed, du	ty-paid values	at the U.S. port	of entry, incl	uding ocean
freight and insurance costs,	brokerage ch	arges, and impo	ort duties (i.e.,	all charges exc	ept inland fre	ight in the Unit	ed States). See	"Import
values" definition in Part II (	Trade and Rel	ated Information	on – Definition	ıs).				
<sup>2</sup> Pricing product defini	itions are prov	vided on the firs	t page of Part	III.				

Product 1:		
Product 2:		
Product 3:		
Product 4:		

III-3c. <u>Imports for repackaging or retail sale.</u>—Report below the import data<sup>1</sup> for pricing products<sup>2</sup> imported from Poland and repackaged or sold at retail.

Please note that values should be <u>landed</u>, <u>duty-paid</u> (<u>LDP</u>) and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).

### **Poland**

	(Q	uantity in po	ounds drain	ed weight, v	alue <i>in doll</i>	ars)		
	Product 1		Product 2		Product 3		Product 4	
Period of importation	Quantity	LDP Value	Quantity	LDP Value	Quantity	LDP Value	Quantity	LDP Value
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								
October-December								
<sup>1</sup> LDP value (i.e., lande reight and insurance costs, alues" definition in Part II <sup>2</sup> Pricing product defin	brokerage cha (Trade and Rel	arges, and impo ated Information	ort duties (i.e., on – Definition	all charges exc is).				

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a
description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

•	,	•	′ '	•	•	•	•	•	· ·
Product 1:									
Product 2:									
Product 3:									
Product 4:									

III-3d. <u>Imports for repackaging or retail sale.</u>—Report below the import data<sup>1</sup> for pricing products<sup>2</sup> imported from Spain and repackaged or sold at retail.

Please note that values should be <u>landed</u>, <u>duty-paid</u> (<u>LDP</u>) and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).

## **Spain**

Report data in *pounds drained weight* and *actual dollars* (not 1,000s).

	1	uantity <i>in po</i>					D	4
	Product 1		Product 2		Product 3		Product 4	
Period of importation	Quantity	LDP Value	Quantity	LDP Value	Quantity	LDP Value	Quantity	LDP Value
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								
October-December								
<sup>1</sup> LDP value (i.e., lander freight and insurance costs, values" definition in Part II ( <sup>2</sup> Pricing product defin	brokerage ch (Trade and Re	arges, and impo ated Information	ort duties (i.e., on – Definitior	all charges exc s).				

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a
description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

, , ,	 /	, , , , , , , , , ,		
Product 1:				
Product 2:				
Product 3:				
Product 4:				
1				

The following questions ask about the costs/benefits (not included in the LDP values reported above) that factor into your firm's decision to import preserved mushrooms rather than purchase from a U.S. producer or importer of preserved mushrooms.

i.	purchasing from a management cost	a U.S. producer or importer	nporting preserved mushrooms rather than (e.g., logistical or supply chain carrying costs, insurance or other risk and overseas costs)?
	□ No	Yes—Please answer parts	s ii, iii, and iv.
ii.	compared to LDP from a U.S. produ importing activitie value. Do <u>NOT</u> inc	value) when importing presicer or importer. (Report on es, either directly or indirec clude any costs that also wo	ional cost incurred (as a percentage served mushrooms rather than purchasing ly the portion that is related to your firm's tly, and not already included in the LDP uld be incurred if your firm purchased the percent compared to LDP value.
iii.	estimate each cos	st (in percent) compared to	onal costs incurred by your firm and the cost of importing. (Only report costs
	preserved mushro the LDP value. Do	ooms, either directly or indi	I to your firm's importing activities for rectly, and that are not already included in firm would incur when purchasing or importer.)
	preserved mushro the LDP value. Do	ooms, either directly or indi o <u>NOT</u> report costs that you ooms from a U.S. producer	rectly, and that are not already included in firm would incur when purchasing
	preserved mushro the LDP value. Do	ooms, either directly or indi o <u>NOT</u> report costs that your ooms from a U.S. producer Estimated	rectly, and that are not already included in firm would incur when purchasing
	preserved mushro the LDP value. Do	ooms, either directly or indi o <u>NOT</u> report costs that you ooms from a U.S. producer	rectly, and that are not already included in firm would incur when purchasing
	preserved mushro the LDP value. Do	ooms, either directly or indi o NOT report costs that your ooms from a U.S. producer  Estimated percentage	rectly, and that are not already included in firm would incur when purchasing
	preserved mushro the LDP value. Do preserved mushro	ooms, either directly or indi note NOT report costs that your nooms from a U.S. producer  Estimated percentage compared to LDP	rectly, and that are not already included in firm would incur when purchasing or importer.)
	preserved mushro the LDP value. Do preserved mushro	ooms, either directly or indi o NOT report costs that your ooms from a U.S. producer  Estimated percentage compared to LDP value (percent)	rectly, and that are not already included in firm would incur when purchasing or importer.)
	preserved mushro the LDP value. Do preserved mushro	eooms, either directly or indiction of NOT report costs that your coms from a U.S. producer settimated percentage compared to LDP value (percent)	rectly, and that are not already included in firm would incur when purchasing or importer.)
	preserved mushro the LDP value. Do preserved mushro	ooms, either directly or indi o NOT report costs that your ooms from a U.S. producer  Estimated percentage compared to LDP value (percent)  %	rectly, and that are not already included in firm would incur when purchasing or importer.)
iv.	costs  Briefly describe himporting preserved	eooms, either directly or indiction of NOT report costs that your coms from a U.S. producer between the Estimated percentage compared to LDP value (percent)  % % % ow your firm's additional components.	Explanation  Ests (beyond the purchase price) by npare with the additional costs your firm

III-3f. <u>Decision basis.</u>—To which source(s) does your firm compare costs in determining whether or not to import preserved mushrooms? Check all that apply.

U.S. importers	U.S. producers	Neither U.S. importers nor U.S. producers

III-3g. Benefits of importing preserved mushroom
--

•	Briefly identify the benefits of importing preserved mushrooms instead of purchasing preserved mushrooms from a U.S. importer or from a U.S. producer.

ii. Is it your firm's experience that the preserved mushrooms your firm imported from France, Netherlands, Poland, and/or Spain are priced lower than they would be if your firm purchased from a U.S. importer or U.S. producer?

Imports are priced lower when	No	Yes (If yes to either, please answer parts iii and iv.)
Not including the additional costs above		
Including the additional costs above		

iii. Please estimate your firm's savings by importing preserved mushrooms instead of purchasing from a U.S. producer or U.S. importer since January 1, 2019 (as a percent of the purchase price from the U.S. importer or U.S. producer). For your estimate, compare the price of purchasing from a U.S. importer or U.S. producer to the cost of direct imports (including the additional costs described above in III-3b).

Factors	Estimated savings (percent of purchase price from U.S. importer/producer)
U.S. producer	%
U.S. importer	%

iv. What methods or experience did you base the estimates in III-3giii (i.e. based on previous transactions with U.S. producers and/or U.S. importers, market research, etc.) Check all that apply.

Reported estimates in III-3diii based on	√ if Yes
Previous company transactions	
Market research	
Other – Please explain	

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of these data, as Commission staff may contact your firm regarding questions. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

U.S. Importers' Questionnaire – Preserved Mushrooms (Prelin	minary
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III-4.	Price settingHow does your firm determine the prices that it charges for sales of preserved
	mushrooms (check all that apply)?

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

III-5. <u>Discount policy</u>.--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

III-6. **Pricing terms.**--On what basis are your firm's prices of imported preserved mushrooms from France, Netherlands, Poland, and/or Spain usually quoted *(check one)*?

Delivered	F.o.b.	If f.o.b., specify point

III-7. <u>Contract versus spot.</u>—Approximately what share of your firm's sales of preserved mushrooms imported from France, Netherlands, Poland, and/or Spain in 2021 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

	Type of sale						
ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	<b>Spot sales</b> (for a single delivery)	Total (should sum to 100.0%)		
Share of 2021 sales	%	%	%	%	0.0	%	

III-8. <u>Contract provisions.</u>--Please fill out the table regarding your firm's typical sales contracts for preserved mushrooms imported from France, Netherlands, Poland, and/or Spain (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
,	Both			
Indexed to raw	Yes			
material costs <sup>1</sup>	No			
Not applicable				
<sup>1</sup> Please identify the in	idexes used:			

III-9. <u>Lead times.</u>--What is your firm's share of sales of preserved mushrooms imported from France, Netherlands, Poland, and/or Spain from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of preserved mushrooms?

Source	Share of 2021 sales	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

U.S. Im	porters'	Questionnaire – Preserved Mushrooms (P	reliminary)			Page 43						
III-10.	<u>Shippir</u>	ng information.—			ocations?  etherlands, Polance mushrooms ivered the  rm sold preserved that apply)?							
	(a) Who generally arranges the transportation to your firm's customers' locations?  Your firm Purchaser (check one)											
	<ul> <li>(b) When your firm sells preserved mushrooms imported from France, Netherlands, Poland, and/or Spain, from where is it shipped?</li> <li>Point of importation Storage facility (check one)</li> </ul>											
	(c)	(c) Indicate the approximate percentage of your firm's sales of preserved mushrooms imported from France, Netherlands, Poland, and/or Spain that are delivered the following distances from your firm's U.S. point of shipment.										
		Distance from your firm's U.S. point of	shipment	Share								
		Within 100 miles		%								
		101 to 1,000 miles		%								
		Over 1,000 miles		%	1							
		Total (should sum to 100.0%)		0.0 %								
III-11.	<u>Geographical shipments</u> In which U.S. geographic market area(s) has your firm sold preserved mushrooms imported from subject countries since January 1, 2019 (check all that apply)?											
		Geographic area	France	Netherlands	Poland	Spain						
	North and V	reast.–CT, ME, MA, NH, NJ, NY, PA, RI, T.										
		rest.—IL, IN, IA, KS, MI, MN, MO, NE, ND, D, and WI.										
		least.–AL, DE, DC, FL, GA, KY, MD, MS, NC, N, VA, and WV.										
	Centr	al Southwest. – AR, LA, OK, and TX.										
	Moun WY.	tains.–AZ, CO, ID, MT, NV, NM, UT, and										
	Pacifi	c Coast.–CA, OR, and WA.										
	Other	.–All other markets in the United States										

III-12. <u>Inland transportation costs.</u>—What is the approximate percentage of the cost of preserved mushrooms imported from France, Netherlands, Poland, and/or Spain that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.

not previously listed, including AK, HI, PR, and

VI.

III-13. <u>End uses.</u>--List the end uses of the preserved mushrooms that your firm imports. For each enduse product, what percentage of the <u>total cost</u> is accounted for by preserved mushrooms and other inputs?

		of end-use product ted for by	
End-use product	Preserved mushrooms	Other inputs	Total (should sum to 100.0% across)
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

III-14	. <u>Substitutes.</u> Can other products be substituted for preserved mushrooms?								
	☐ No	YesPlease fill out t	he tak	ole.					
		End use in which this			anges in the price of this substitute the price for preserved mushrooms?				
	Substitute substitute is used		No	Yes	Explanation				
1.									
2.									
3.									
			•						

III-15. <u>Demand trends.</u>--Indicate how demand within the United States and outside of the United States (if known) for preserved mushrooms has changed since January 1, 2019. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States					
Outside the United States					

No   Yes   If yes, please describe.	U.S. Im	porters' Qu	uestionnai	re – <b>Preserved M</b> u	ıshrooms (Preliminary)	Page 45				
	III-16.		_			: mix or				
(a) Is the preserved mushrooms market subject to business cycles and/or other conditions of competition distinctive to preserved mushrooms?  Check all that apply.  Please describe.  No Skip to next question.  Yes-Business cycles (e.g. seasonal business)  Yes-Other distinctive conditions of competition  (b) If yes, have there been any changes in the business cycles or conditions of competition for preserved mushrooms since January 1, 2019?  No Yes If yes, describe.  D D  Supply constraintsHas your firm refused, declined, or been unable to supply preserved mushrooms at any time since January 1, 2019 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, impact from changes in operations listed in II-2a, etc.)?		No	Yes	If yes, please des	cribe.					
(a) Is the preserved mushrooms market subject to business cycles and/or other conditions of competition distinctive to preserved mushrooms?  Check all that apply.  Please describe.  No Skip to next question.  Yes-Business cycles (e.g. seasonal business)  Yes-Other distinctive conditions of competition  (b) If yes, have there been any changes in the business cycles or conditions of competition for preserved mushrooms since January 1, 2019?  No Yes If yes, describe.  D D  Supply constraintsHas your firm refused, declined, or been unable to supply preserved mushrooms at any time since January 1, 2019 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, impact from changes in operations listed in II-2a, etc.)?										
No   Skip to next question.    Yes-Business cycles (e.g. seasonal business)	III-17.	(a) Is the	preserved	mushrooms mark		ns of				
Yes-Business cycles (e.g. seasonal business)  Yes-Other distinctive conditions of competition  (b) If yes, have there been any changes in the business cycles or conditions of competition for preserved mushrooms since January 1, 2019?  No Yes If yes, describe.		Check all	that apply	<i>/</i> .	Please describe.					
Seasonal business)   Yes-Other distinctive   Conditions of competition			No		Skip to next question.					
Conditions of competition  (b) If yes, have there been any changes in the business cycles or conditions of competition for preserved mushrooms since January 1, 2019?  No Yes If yes, describe.										
No Yes If yes, describe.    Supply constraintsHas your firm refused, declined, or been unable to supply preserved mushrooms at any time since January 1, 2019 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, impact from changes in operations listed in II-2a, etc.)?  If yes, please describe, including the reason, timing, and duration of the										
III-18. Supply constraintsHas your firm refused, declined, or been unable to supply preserved mushrooms at any time since January 1, 2019 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, impact from changes in operations listed in II-2a, etc.)?  If yes, please describe, including the reason, timing, and duration of the			· · · · · · · · · · · · · · · · · · ·							
mushrooms at any time since January 1, 2019 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, impact from changes in operations listed in II-2a, etc.)?  If yes, please describe, including the reason, timing, and duration of the		No	Yes	If yes, describe	e.					
mushrooms at any time since January 1, 2019 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, impact from changes in operations listed in II-2a, etc.)?  If yes, please describe, including the reason, timing, and duration of the										
	III-18.	mushroor or "contro delivering	ns at any t olled order less than	ime since January entry," declining t the quantity prom	1, 2019 (examples include placing customers on alloto accept new customers or renew existing customers, being unable to meet timely shipment committee.	ocation ers,				
		No	Yes	• · •	cribe, including the reason, timing, and duration o	f the				

III-19. Raw materials.--How have preserved mushrooms raw material prices changed since January 1, 2019?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for preserved mushrooms.

III-20. <u>Interchangeability.--</u>Are preserved mushrooms produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	France	Netherlands	Poland	Spain	Other countries
United States					
France					
Netherlands					
Poland			$\nearrow$		
Spain				$\nearrow$	
For any country-pair producing preserved mushrooms that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:					

III-21. <u>Factors other than price.</u>--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between preserved mushrooms produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	France	Netherlands	Poland	Spain	Other countries
United States					
France					
Netherlands		$\nearrow$			
Poland					
Spain					

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's sales of preserved mushrooms, identify the country-pair and relevant factors and report the advantages or disadvantages imparted by such factors:

III-22. <u>Customer identification.</u>--List the names and contact information for your firm's 10 largest U.S. customers for preserved mushrooms since January 1, 2019. Indicate the share of the quantity of your firm's U.S. shipments of preserved mushrooms that each of these customers accounted for in 2021.

Cı	ustomer's name	Contact person	Email	Telephone	City	State	Share of 2021 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10	_						

III-23.	Other explanationsIf your firm would like to further explain a response to a question in Part III for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

#### PART IV.--ALTERNATIVE PRODUCT INFORMATION

Further information on this part of the questionnaire can be obtained from Lawrence Jones (202-205-3358, <u>Lawrence.jones@usitc.gov</u>).

IV-1. Comparability of U.S.- produced small, retail packaged preserved mushrooms (as defined on page 2 of this questionnaire) and out-of-scope U.S.-produced large, industrial packaged preserved mushrooms.—

<u>"Large, industrial package preserved mushrooms"</u>: are preserved mushrooms that would otherwise match the scope for "preserved mushrooms" but for the container size limit. In other words, these are mushrooms of the genus Agaricus that have been prepared or preserved by cleaning, blanching, and sometimes slicing or cutting, and packed and heat sterilized in containers each holding a net drained weight of 12 ounces (340.2 grams) or more, including but not limited to cans or glass jars, in a suitable liquid medium, including but not limited to water, brine, butter, or butter sauce. Preserved mushrooms may be imported whole, sliced, diced, or as stems and pieces to serve large-scale, industrial food service purposes.

For each of the following indicate whether listed preserved mushrooms products produced in the United States are: fully comparable or the same, *i.e.*, have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

0: no familiarity with products.

(a) <u>Physical Characteristics and End Uses</u>. —The differences and similarities in the physical characteristics and end uses.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their physical characteristics and uses:
In-scope U.Sproduced small, retail packaged preserved mushrooms (a.k.a., "preserved mushrooms" in this proceeding) vs. out-of-scope U.Sproduced large, industrial packaged preserved mushrooms		

- IV-1. Comparability of U.S.- produced small, retail packaged preserved mushrooms (as defined on page 2 of this questionnaire) and out-of-scope U.S.-produced large, industrial packaged preserved mushrooms.—continued.
  - F: fully comparable or the same, *i.e.*, have no differentiation between them;
  - M: mostly comparable or similar;
  - S: somewhat comparable or similar;
  - N: never or not-at-all comparable or similar; or
  - 0: no familiarity with products.
  - (b) <u>Interchangeability</u>. —The ability to substitute the products in the same application.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their interchangeability:
In-scope U.Sproduced small, retail packaged preserved mushrooms (a.k.a., "preserved mushrooms" in this proceeding) vs. out-of-scope U.Sproduced large, industrial packaged preserved mushrooms		

(c) <u>Channels of distribution</u>. —Channels of distribution/market situation through which the products are sold (i.e., sold to distributors and wholesalers, retailers and grocery stores, other end users, etc.).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their channels of distribution:
In-scope U.Sproduced small, retail packaged preserved mushrooms (a.k.a., "preserved mushrooms" in this proceeding) vs. out-of-scope U.Sproduced large, industrial packaged preserved mushrooms		

- IV-1. Comparability of U.S.- produced small, retail packaged preserved mushrooms (as defined on page 2 of this questionnaire) and out-of-scope U.S.-produced large, industrial packaged preserved mushrooms.—continued.
  - F: fully comparable or the same, *i.e.*, have no differentiation between them;
  - M: mostly comparable or similar;
  - S: somewhat comparable or similar;
  - N: never or not-at-all comparable or similar; or
  - 0: no familiarity with products.
  - (d) <u>Manufacturing facilities</u>, <u>production processes</u>, <u>and production employees</u>.—Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their manufacturing facilities, production processes, and production employees:
In-scope U.Sproduced small, retail packaged preserved mushrooms (a.k.a., "preserved mushrooms" in this proceeding) vs. out-of-scope U.Sproduced large, industrial packaged preserved mushrooms		

(e) <u>Customer and producer perceptions</u>. —Perceptions as to the differences and/or similarities in the market (*e.g.*, sales/marketing practices).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their customer and product perceptions:
In-scope U.Sproduced small, retail packaged preserved mushrooms (a.k.a., "preserved mushrooms" in this proceeding) vs. out-of-scope U.Sproduced large, industrial packaged preserved mushrooms		

- IV-1. Comparability of U.S.- produced small, retail packaged preserved mushrooms (as defined on page 2 of this questionnaire) and out-of-scope U.S.-produced large, industrial packaged preserved mushrooms.—continued.
  - F: fully comparable or the same, *i.e.*, have no differentiation between them;
  - M: mostly comparable or similar;
  - S: somewhat comparable or similar;
  - N: never or not-at-all comparable or similar; or
  - 0: no familiarity with products.
  - (f) **Price**. —Whether prices are comparable or differ between the products.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <i>price</i> :
In-scope U.Sproduced small, retail packaged preserved mushrooms (a.k.a., "preserved mushrooms" in this proceeding) vs. out-of-scope U.Sproduced large, industrial packaged preserved mushrooms		

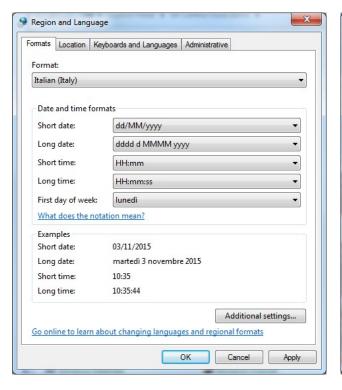
Correcting valid number error messages.—If you are completing this questionnaire in a country that uses periods (".") to delineate multiples of 1000 (i.e., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in the numeric form fields. This issue stems from your computer's number formatting setting (i.e., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (",") delineate multiples of 1000 and periods (".") delineate fractions less than one. Many EU and other countries use the reverse where multiples of 1000 are delineated with periods (".") and fractions less than one are delineated with commas (","). The U.S. International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU or other country number formatting, we believe this may cause this issue.

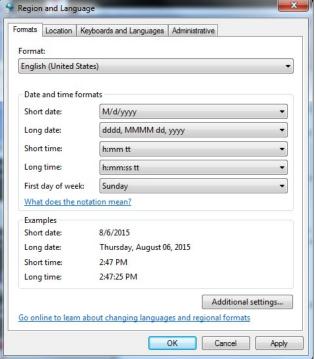
The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g., "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the USITC importer questionnaire form. When you finish reporting the data then you can close the questionnaire and switch back to Italy (or your country) settings.





# **HOW TO FILE YOUR QUESTIONNAIRE RESPONSE**

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2022/certain\_preserved\_mushrooms\_france netherlands/preliminary.htm

**Please do not attempt to modify the format or permissions of the questionnaire document**. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: MUSH

• E-mail.—E-mail the MS Word questionnaire to <a href="mailto:lawrence.jones@usitc.gov">lawrence.jones@usitc.gov</a>: include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

**If your firm** did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7).