U.S. IMPORTERS' QUESTIONNAIRE

SODIUM NITRITE FROM INDIA AND RUSSIA

This questionnaire must be received by the Commission by May 13, 2022

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping and countervailing duty investigations concerning sodium nitrite from India and Russia (Inv. Nos. 701-TA-679-680 and 731-TA-1585-1586 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm

City			State		Zip Cod	e		
Website								
Has your firm 2019?	imported sodi	ım nitrite (as def	ined on next pag	ge) fron	n any coui	itry at any t	ime since J	anuary 1,
NO (Sign the certification below and promptly return only this page of the questionnaire to the Comm			mmission)					
YES	(Complete all	arts of the questio	onnaire, and return	the en	tire questic	nnaire to the	Commissio	n)
-			ational Trade C <u>//oinv/</u> . (PIN: N			•		
_			CERTIFICATION Ponse to this quantities at the control of the contr	uestior		-		
lge and belief a of this certifica- tion provided in mission on the s ndersigned, ack ing or other pro el (a) for develo and evaluatio ix 3; or (ii) by U.	nd understand tion I also gro this question same or similar nowledge that oceedings may oping or maint ns relating to S. government	that the informant consent for a consent for a consent for a consent for a consent formation sulps of the disclosed to the programs,	ponse to this q ation submitted the Commission hout this procee bmitted in respo and used: (i) by ds of this or a re personnel, and contract person	uestion is subj , and eding ir onse to the Co elated operat	ect to audits emplo and any other of this requires of this requires ommission proceeding	lit and veri yees and c er import-in uest for inf n, its emplo g, or (b) in he Commis	fication by contract perjury proces formation by gees and contraction internal internal internal incide.	the Comm. ersonnel, to edings cond and throug Offices, and avestigation ding under
lge and belief a of this certifica- tion provided in mission on the s ndersigned, ack ing or other pro el (a) for develo and evaluatio ix 3; or (ii) by U.	nd understand tion I also grown this question is ame or similar inowledge that proceedings may be ping or maint ns relating to S. government is ign appropriate	that the informant consent for a care and through merchandise. Information subsections of the disclosed to the programs, employees and	ponse to this q ation submitted the Commission hout this procee bmitted in respo and used: (i) by ds of this or a re personnel, and contract persona agreements.	uestion is subj , and eding ir onse to the Co elated operat	ect to audits emplo and any other of this requires of this requires ommission proceeding	lit and veri yees and c er import-in uest for inf n, its emplo g, or (b) in he Commis	fication by contract perjury proces formation by gees and contraction internal internal internal incide.	the Comm. ersonnel, to edings cond and throug Offices, and avestigation ding under

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to petitions filed on January 13, 2022, by Chemtrade Chemicals US LLC, Parsippany, New Jersey. Antidumping and/or countervailing duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of dumping and/or subsidization. Questionnaires and other information pertinent to this proceeding are available at https://www.usitc.gov/investigations/701731/2022/sodium_nitrite_india_and_russia/final.htm.

<u>Sodium nitrite</u> covered by these investigations is sodium nitrite in any form, at any purity level. In addition, the sodium nitrite covered by these investigations may or may not contain an anti-caking agent. Examples of names commonly used to reference sodium nitrite are nitrous acid, sodium salt, anti-rust, diazotizing salts, erinitrit, and filmerine. Sodium nitrite's chemical composition is NaNO₂.

Sodium nitrite is currently imported under statistical reporting number 2834.10.1000 of the Harmonized Tariff Schedule of the United States ("HTSUS"). The American Chemical Society Chemical Abstract Service ("CAS") has assigned the name "sodium nitrite" to sodium nitrite. The CAS registry number is 7632-00-0. The HTSUS provision, CAS registry number, and CAS name are for convenience and customs purposes; the written description of the scope is dispositive.

<u>Importer</u>.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing sodium nitrite (as defined above) into the United States from a foreign manufacturer or through its selling agent.

<u>Reporting of information</u>.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or

similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>Valid number error messages.</u>--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Peter Stebbins (202-205-2039, peter.stebbins@usitc.gov).

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. OMB statistics.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

-2a.	Establishments cover questionnaire.	ablishment(s) covered by this	
		h facility of a firm involved in the <u>importat</u> rated in conjunction with (whether or not	
-2b. -2c.	stock exchange and to External counsel If	nation If your firm or parent firm is public rading symbol: your firm or parent firm is represented by se specify the name of the law firm and the	external counsel in relation to
	Law firm:		
	Lead attorney(s):		
3.		irm owned, in whole or in part, by any oth	
	Firm name	Country	Extent of ownership (percent)

"Polated firm" A fi	m that your firm solely or jointly owne	ad managod or othorwice contro
•	m that your firm solely or Jointly owns ointly owned, managed, or otherwise	
	ntly owned, managed, or otherwise co	•
	ged, or otherwise controlled your firm	
∐ No	esList the following information.	
Firm name	Country	Affiliation
	,	
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No No	Country	
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I-7.	Consignee If your firm is an importer of record of sodium nitrite but is not the consignee,
	please list the consignees below (firm name, address, telephone number, and individual to
	contact).

Firm name	Address	Contact person and phone number

I-8. <u>FTZ, TIB, or bonded warehouses</u>.--Please indicate whether your firm enters sodium nitrite into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports sodium nitrite under the TIB (temporary importation under bond) program.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

"Temporary Importation under Bond ("TIB") program" is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes
Foreign trade zones		
Bonded warehouses		
Temporary importation under bond		

I-9. <u>Other trade actions</u>.--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If Yes-Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Peter Stebbins (202-205-2039, peter.stebbins@usitc.gov). Supply all annual data requested on a calendar-year basis.

II-1.	Contact inforn	nationPlease identify the responsible	individual and the manner by which
	Commission st	aff may contact that individual regardir	ng the confidential information submitted
	in part II.		
	Name	1	1
	Title		
	Email		
	Telephone		

II-2a. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the importation of sodium nitrite since January 1, 2019.

(check as many as appropriate)		(If checked, please describe the nature, date(s), and significance of any such reported changes as well as the business reasons for them; leave completely blank if not applicable)
	Office/warehouse openings	
	Office/warehouse closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or importation curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

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II-2b.	COVID-19 pandemic.—Since January 1, 2020, has the COVID-19 pandemic or have any
	government actions taken to contain the spread of the COVID-19 virus resulted in changes in
	your firm's supply chain arrangements, importation, employment, and shipments relating to
	sodium nitrite? In your response, please discuss the duration and timing of any such changes as
	they relate to your firm's operations.

No	If yes, describe these changes including a separate discussion of the (a) supply chain impact, (b) importation and shipment impact, and (c) employment impact of the COVID-19 pandemic.

II-3a. <u>Arranged imports</u>.--Has your firm imported or arranged for the importation of sodium nitrite for delivery after March 31, 2022?

"Arranged imports" are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No	Yes	
		If yes, fill out the table below.

	Period						
Source	Apr-Jun 2022 Jul-Sep 2022 Oct-Dec 2022 Jan-Mar						
	Quantity (in 1,000 pounds, dry measure basis)						
India							
Russia							
All other sources							

II-3b. <u>Impact of change in trade relations.</u>--Does your firm anticipate any changes in the volume of imports of sodium nitrite in 2022 or beyond, due to the announced revocation by the United States of Russia's permanent normal trade relations status?

No	Yes	If yes, supply details as to the time, nature, and significance of any impact or likely impact on the volume of imports of sodium nitrite.

II-4.	Reasons for importing if producerIf your firm also produces sodium nitrite in the United
	States, please indicate the reasons for importing this product. If your firm's reasons differ by
	source, please elaborate.

Definitions

"Imports" –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty).

"Import quantities" –Quantities reported should be net of returns.

"Import values"—Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"Commercial U.S. shipments"— Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" – Product consumed internally by your firm. Such transactions are valued at fair market value.

"Transfers to related firms" – Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

"Export shipments"— Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. <u>U.S. imports from India</u>.—Report your firm's imports and your firm's shipments and inventories of sodium nitrite imported from India by your firm during the specified periods.

India

Quantity (in	1,000 pounds,	dry measure bo	asis), value (in \$	1,000)		
		Calendar year Januar			ry-March	
ltem	2019	2020	2021	2021	2022	
Beginning-of-period inventories (quantity) (A)						
Imports: ¹ Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption: ² Quantity (F)						
Value² (G)						
Transfers to related firms: ² Quantity (H)						
Value² (I)						
Export shipments: ³ Quantity (J)						
Value (K)						
End-of-period inventories (quantity) (L)						
Please identify the foreign producer Internal consumption and transfers basis for valuing these transactions in you the data provided above in this table show Identify your firm's principal export	to related firms nour records, pleas ould be based on	nust be valued at se specify that bas	sis (e.g., cost, cost	•		

II-5a. U.S. imports from India.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar year			January-March		
Reconciliation	2019	2020	2021	2021	2022	
A + B - D - F - H - J - L = should equal						
zero ("0") or provide an explanation.1	0	0	0	0	0	

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-5b. <u>Channels of distribution: India</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from India by channel of distribution during the specified periods.

India

		Calendar year			January-March	
Item	2019	2020	2021	2021	2022	
	Quantity (in 1,000 pounds, dry measure basis)					
U.S. shipments: to Distributors (M)						
to End users (N)						

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar year	January-March		
Reconciliation item	2019	2020	2021	2021	2022
M + N - D - F - H = zero ("0"), if not					
revise.	0	0	0	0	0

II-5c. <u>U.S. shipments by form and grade: India</u>.—Please provide the quantity of your firm's U.S. shipments (inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from India in calendar year 2021 by form and grade.

India

Quantity (in 1,	000 pounds, dry n	neasure basis)				
	Calendar year 2021					
U.S. shipments by form (down) and		Other than food				
grade (across)	Food grade	grade	All grades			
Granulated:						
99 percent pure (O)			0			
Less than 99 percent pure (P)			0			
All granulated sodium nitrite	0	0	0			
Flake (Q)			0			
Briquette (R)			0			
Liquid						
Sold via tanker trucks/railcars (S)			0			
Sold via drums/totes (T)			0			
Sold via other container						
sizes/types (U)			0			
All liquid sodium nitrite			0			
Prill (V)			0			
Tech liquor (W)			0			
Other (X) ¹			0			
All sodium nitrite	0	0	0			
¹ Please identify these other items:						

<u>RECONCILIATION OF U.S. SHIPMENTS BY FORM AND GRADE</u>.--Please ensure that the total quantity reported for U.S. shipments by form and grade (i.e., sum of all data in lines O through X in this question) equals the total quantity reported for U.S. shipments (i.e., lines D, F, and H) in calendar year 2021 from part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Item	Calendar year 2021
Quantity: O + P + Q + R + S + T + U + V – D – F – H =	
zero ("0"), if not revise.	0

II-5d. <u>U.S. shipments of tech liquor form: India</u>.—Please provide the quantity of your firm's U.S. shipments (inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports of the tech liquor form of sodium nitrite from India during the specified periods.

India

Quantity (<i>in 1,000 pc</i>	ounds, dry meas	sure basis) and	d value (<i>in \$1,</i>	000)	
		Calendar year	January-March		
ltem	2019	2020	2021	2021	2022
U.S. shipments: Tech liquor: Quantity (W)					
Value (X)					
All other in-scope sodium nitrite:1 Quantity	0	0	0	0	0
Value ²	0	0	0	0	0

¹ "All other in-scope sodium nitrite" is calculated by subtracting lines W and X from lines D through I in part "a" of this question. Please ensure that the calculation does not result in any negative quantities or values, and that the amounts calculated reflect your firm's U.S. shipment of sodium nitrite excluding tech liquor.

II-6a. <u>U.S. imports from Russia</u>.—Report your firm's imports and your firm's shipments and inventories of sodium nitrite imported from Russia by your firm during the specified periods.

Russia

Qualitity (III	1,000 pourius,		asis), value (in \$	1	
		Calendar year		January	/-March
ltem	2019	2020	2021	2021	2022
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ² Quantity (F)					
Value² (G)					
Transfers to related firms: ² Quantity (H)					
Value² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
¹ Please identify the foreign producers ² Internal consumption and transfers t basis for valuing these transactions in yo the data provided above in this table sho	o related firms n ur records, pleas ould be based on	nust be valued at e specify that bas	sis (e.g., cost, cos	•	

II-6a. U.S. imports from Russia.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year		Januar	y-March
Reconciliation	2019	2020	2021	2021	2022
A + B - D - F - H - J - L = should equal					
zero ("0") or provide an explanation.1	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-6b. Channels of distribution: Russia. --Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Russia by channel of distribution during the specified periods.

Russia

		Calendar year			-March		
Item	2019	2020	2021	2021	2022		
		Quantity (in 1,000 pounds, dry measure basis)					
U.S. shipments: to Distributors (M)							
to End users (N)							

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) in each time period. If the calculated fields below return values other than zero (i.e., "O"), the data reported must be revised prior to submission to the Commission.

		Calendar year		January	-March
Reconciliation item	2019	2020	2021	2021	2022
M + N - D - F - H = zero ("0"), if not					
revise.	0	0	0	0	0

II-6c. <u>U.S. shipments by form and grade: Russia</u>.—Please provide the quantity of your firm's U.S. shipments (inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Russia in calendar year 2021 by form.

Russia

Quantity (in 1,	000 pounds, dry n	neasure basis)	
		Calendar year 2021	L
U.S. shipments by form (down) and		Other than food	
grade (across)	Food grade	grade	All grades
Granulated:			
99 percent pure (O)			0
Less than 99 percent pure (P)			0
All granulated sodium nitrite	0	0	0
Flake (Q)			0
Briquette (R)			0
Liquid			
Sold via tanker trucks/railcars (S)			0
Sold via drums/totes (T)			0
Sold via other container			
sizes/types (U)			0
All liquid sodium nitrite			0
Prill (V)			0
Tech liquor (W)			0
Other (X) ¹			0
All sodium nitrite	0	0	0
¹ Please identify these other items:	·		

<u>RECONCILIATION OF U.S. SHIPMENTS BY FORM AND GRADE</u>.--Please ensure that the total quantity reported for U.S. shipments by form and grade (i.e., sum of all data in lines O through X in this question) equals the total quantity reported for U.S. shipments (i.e., lines D, F, and H) in calendar year 2021 from part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Item	Calendar year 2021
Quantity: O + P + Q + R + S + T + U + V – D – F – H =	
zero ("0"), if not revise.	0

II-6d. <u>U.S. shipments of tech liquor form: Russia</u>.—Please provide the quantity of your firm's U.S. shipments (inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports of the tech liquor form of sodium nitrite from Russia during the specified periods.

Russia

Quantity (<i>in 1,000 pc</i>	ounds, dry meas	sure basis) and	d value (<i>in \$1,</i>	000)	
		Calendar year	January-March		
ltem	2019	2020	2021	2021	2022
U.S. shipments: Tech liquor: Quantity (W)					
Value (X)					
All other in-scope sodium nitrite:1 Quantity	0	0	0	0	0
Value ²	0	0	0	0	0

¹ "All other in-scope sodium nitrite" is calculated by subtracting lines W and X from lines D through I in part "a" of this question. Please ensure that the calculation does not result in any negative quantities or values, and that the amounts calculated reflect your firm's U.S. shipment of sodium nitrite excluding tech liquor.

Imports from all other sources.—Report your firm's imports and your firm's shipments and inventories of sodium nitrite imported from all other sources (i.e., sources other than India or Russia) by your firm during the specified periods.

All other sources

(list	ources:			
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		Calendar year	January-March		
Item	2019	2020	2021	2021	2022
Beginning-of-period inventories (quantity) (A)					
Imports: ¹ Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption: ² Quantity (F) Value ² (G)					
Transfers to related firms: ² Quantity (H)					
Value² (I)					
Export shipments: ³ Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					

the data provided above in this table should be based on fair market value.

³ Identify your firm's principal export markets:

II-7a. Imports from all other sources.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year	January-March			
Reconciliation	2019	2020	2021	2021	2022	
A + B - D - F - H - J - L = should equal						
zero ("0") or provide an explanation.1	0	0	0	0	0	

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-7b. <u>Channels of distribution: All other sources</u>.-- Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources by channel of distribution during the specified periods.

All other sources

		Calendar year	January-March			
Item	2019	2020	2021	2021	2022	
	Quantity (in 1,000 pounds, dry measure basis)					
U.S. shipments: to Distributors (M)						
to End users (N)						

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) in each time period. If the calculated fields below return values other than zero (i.e., "O"), the data reported must be revised prior to submission to the Commission.

		Calendar year	January-March			
Reconciliation item	2019	2020	2021	2021	2022	
M + N - D – F – H= zero ("0"), if not						
revise.	0	0	0	0	0	

II-7c. <u>U.S. shipments by form and grade: All other sources</u>.—Please provide the quantity of your firm's U.S. shipments (inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources in calendar year 2021 by form.

All other sources

Quantity (in 1,000 pounds, dry measure basis)								
		Calendar year 2021	L					
U.S. shipments by form (down) and grade (across)	Food grade	Other than food grade	All grades					
Granulated: 99 percent pure (O)			0					
Less than 99 percent pure (P)			0					
All granulated sodium nitrite	0	0	0					
Flake (Q)			0					
Briquette (R)			0					
Liquid Sold via tanker trucks/railcars (S)			0					
Sold via drums/totes (T)			0					
Sold via other container sizes/types (U)			0					
All liquid sodium nitrite			0					
Prill (V)			0					
Tech liquor (W)			0					
Other (X) ¹			0					
All sodium nitrite	0	0	0					
¹ Please identify these other items:								

RECONCILIATION OF U.S. SHIPMENTS BY FORM AND GRADE.--Please ensure that the total quantity reported for U.S. shipments by form and grade (i.e., sum of all data in lines O through X in this question) equals the total quantity reported for U.S. shipments (i.e., lines D, F, and H) in calendar year 2021 from part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Item	Calendar year 2021
Quantity: O + P + Q + R + S + T + U + V – D – F – H =	
zero ("0"), if not revise.	0

II-7d. <u>U.S. shipments of tech liquor form: All other sources</u>.—Please provide the quantity of your firm's U.S. shipments (inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports of the tech liquor form of sodium nitrite from all other sources during the specified periods.

Quantity (in 1,000 po	ounds, dry mea	sure basis) and	d value (<i>in \$1,</i>	000)		
		Calendar year	January-March			
Item	2019	2020	2021	2021	2022	
U.S. shipments: Tech liquor: Quantity (W)						
Value (X)						
All other in-scope sodium nitrite:1 Quantity	0	0	0	0	0	
Value ²	0	0	0	0	0	

¹ "All other in-scope sodium nitrite" is calculated by subtracting lines W and X from lines D through I in part "a" of this question. Please ensure that the calculation does not result in any negative quantities or values, and that the amounts calculated reflect your firm's U.S. shipment of sodium nitrite excluding tech liquor.

Ī	
f e	Other explanationsIf your firm would like to further explain a response to a question in Part II for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Lauren McLemore (lauren.mclemore@usitc.gov, 202-205-3489).

III-1. <u>Contact information.</u>--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	

PRICE DATA

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2019 of the following products your firm imported from India and/or Russia:
 - Product 1.-- Minimum sodium nitrite component of 98.0 percent. Sodium nitrite may or may not contain an anti-caking agent. Sodium nitrite may or may not be sold in prill form. Do not include flake, briquettes, liquor or products that meet the definition of "food grade" as defined below.
 - **Product 2.--** Minimum sodium nitrite component of 98.0 percent, in <u>flake</u> form. Sodium nitrite may or may not contain an anti-caking agent. Do not include flakes or products that meet the definition of "food grade" as defined below.
 - **Product 3.--** Minimum sodium nitrite component of 98.0 percent, in <u>briquette</u> form. Sodium nitrite may or may not contain an anti-caking agent. Do not include briquettes or products that meet the definition of "food grade" as defined below.
 - **Product 4.--** Sodium nitrite in aqueous solution, with a nominal concentration between 38 and 42 percent. Do not include products that meet the definition of "food grade" as defined below.

"Food grade" sodium nitrite is certified as complying with the Food Chemical Codex (FCC) and current Good Manufacturing Practice (cGMP). "Food grade" sodium nitrite may or may not contain an anticaking agent, and may or may not be sold in prill form.

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> point of shipment and should not include U.S.-inland transportation costs or container costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2019-March 2022, did your firm import from India and/or Russia and sell to
unrelated U.S. customers any of the above listed products (or any products that were
competitive with these products)?

YesPlease complete the following pricing data tables as appropriate.
NoSkip to question III-3.

III-2a. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from India and sold by your firm.

India

Report data in *pounds, dry measure basis* (not 1,000s of pounds) and <u>actual dollars</u> (not 1,000s).

	Produ	Product 1 Product 2		ct 2	Product 3		Product 3		Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value		
2019:										
January-March										
April-June										
July-September										
October-December										
2020:										
January-March										
April-June										
July-September										
October-December										
2021:										
January-March										
April-June										
July-September										
October-December										
2022:										
January-March										
¹ Net values (i.e., gross sa goods), f.o.b. your firm's U.S. I the sale occurred. ² Pricing product definition	point of shipmons are provide	ent. Please	subtract any d	liscounts, t III.	rebates, and r	eturns fror	m the quarter i	in which		
Note -If your firm's product of provide a description of your f								oduct,		
Product 1:										
Product 2:										
Product 3:										
Product 4:										

III-2b. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² imported from Russia and sold by your firm.

Russia

Report data in *pounds, dry measure basis* (not 1,000s of pounds) and <u>actual dollars</u> (not 1,000s).

	· · · · · · · · · · · · · · · · · · ·	•	dry measur		1		•	
	Produ	ict 1	Produ	ct 2	Produ	ict 3	Produ	ct 4
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								
October-December								
2022:								
January-March								
¹ Net values (i.e., gross sa goods), f.o.b. your firm's U.S. p the sale occurred. ² Pricing product definition	ooint of shipm	ent. Please	subtract any d	iscounts,				
Note -If your firm's product d provide a description of your f								oduct,
Product 1:								
Product 2:								
Product 3:								
Product 4:								

III-2c. If your firm reported pricing data for <u>pricing product 4</u> (Sodium nitrite in aqueous solution, with a nominal concentration between 38 and 42 percent), please describe the containers used, and share of your firm's shipments for each container type.

Container type	Share of sales for pricing product 4 between January 2019 and March 2022 (percent)	
	India	Russia
Tanker trucks/railcars		%
Drums/totes		%
Other (please describe:)		%
Total (should sum to 100.0%)	0.0%	0.0% %

III-2d. <u>Price data checklist.</u>--Please check that the pricing data in question III-2(a) has been correctly reported.

In actual dollars (<i>not</i> \$1,000)? In pounds dry measure basis (<i>not</i> 1,000s of pounds)? F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)? Do not include freight costs or the cost of containers (e.g. bag, packaging, drum, tote, or other container)?	
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)? Do not include freight costs or the cost of containers (e.g. bag, packaging, drum,	
Do not include freight costs or the cost of containers (e.g. bag, packaging, drum,	
10 10, 0.1 0 1.1 10 1.1 1.1 1.1	
Net of all discounts and rebates?	
Have discounts, rebates, and returns been credited to the quarter in which the sale occurred?	
Quantities do not exceed commercial shipments reported in part II in each year?	
Explanation(s) for any boxes not checked:	
ricing data methodologyPlease describe the method and the kinds of documents/	record
hat were used to compile your price data.	

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

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0.5.	IIIIDUITEIS	Questionnane	- Jouluiii	INITIAL	(Fillal)

III-3.	Price settingHow does your firm determine the prices that it charges for sales of sodium
	nitrite (check all that apply)? If your firm issues price lists, please submit sample pages of a
	recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

III-4. <u>Discount policy</u>.--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

III-5. **Pricing terms.**--On what basis are your firm's prices of imported sodium nitrite from India and/or Russia usually quoted *(check one)*?

Delivered	F.o.b.	If f.o.b., specify point

III-6. <u>Contract versus spot</u>.--Approximately what share of your firm's sales of sodium nitrite imported from India and/or Russia in 2021 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

	Type of sale					
ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	Total (should sum to 100.0%	
Share of 2021 sales	%	%	%	%	0.0	%

III-7. <u>Contract provisions.</u>--Please fill out the table regarding your firm's typical sales contracts for sodium nitrite imported from India and/or Russia (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
3.1.5, 5.1 p.1.55	Both			
Indexed to raw	Yes			
material costs ¹	No			
Not applicable				
¹ Please identify the indexes used:				

III-8. <u>Lead times.</u>--What is your firm's share of sales of sodium nitrite imported from India and/or Russia from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of sodium nitrite?

Source	Share of 2021 sales	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

%

0.0 %

U.S. Importers' Questionnaire - Sodium Nitrite (Final)

Over 1,000 miles

III-9.	<u>Shippi</u>	ng information.—			
	(a)	Who generally arranges the transportation to your firm Purchaser (check one)	m's customers' lo	ocations?	
 (b) When your firm sells sodium nitrite imported from India and/or Russia, from w shipped? Point of importation Storage facility (check one) 					
	(c) Indicate the approximate percentage of your firm's sales of sodium nit from India and/or Russia that are delivered the following distances from point of shipment.				
		Distance from your firm's U.S. point of shipment	Share		
		Within 100 miles	%		
		101 to 1,000 miles	%		

III-10. <u>Geographical shipments.</u>—In which U.S. geographic market area(s) has your firm sold sodium nitrite imported from subject countries since January 1, 2019 (check all that apply)?

Total (should sum to 100.0%)

Geographic area	India	Russia
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.		
Midwest.–IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.		
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.		
Central Southwest.—AR, LA, OK, and TX.		
Mountains.—AZ, CO, ID, MT, NV, NM, UT, and WY.		
Pacific Coast.—CA, OR, and WA.		
Other .—All other markets in the United States not previously listed, including AK, HI, PR, and VI.		

III-11.	Inland tr	ansportation co	sts.—What is the approximate percentage of the cost of sodium nitrit	:e
	imported	from India and,	or Russia that is accounted for by U.S. inland transportation	
	costs?	percent.		

U.S. Importers' Questionnaire - 9	Sodium Nitrite	(Final
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III-12. <u>End uses</u>.--List the end uses of the sodium nitrite that your firm imports. For each end-use product, what percentage of the <u>total cost</u> is accounted for by sodium nitrite and other inputs?

	Share of total cost	Total		
			(should sum to	
End-use product	Sodium nitrite	Other inputs	100.0% across)	
	%	%	0.0 %	
	%	%	0.0 %	
	%	%	0.0 %	

	□ N	0	YesP	lease fill ou	t the tak	ole.		
		F	nd use in v	which this	На		•	rice of this substitute or sodium nitrite?
	Substitute		substitute		No	Yes	E	xplanation
1.								
2.								
3.								
-1	States (if kno	wn) for soc	lium nitrit	e has chang	ed since	e Janua e chan ate wi	ary 1, 2019. Example 1,	side of the United cplain any trends and d.
	ne United States							
in th					_	_		

U.S. Im	porters' Qu	estionnair	e - Sodium Nitrite	e (Final)	Page 31	
III-15.	<u>Product changes.</u> Have there been any significant changes in the product range, product marketing of sodium nitrite since January 1, 2019?					
	No	Yes	If yes, please des	cribe.		
III-16.		sodium nit		ct to business cycles and/or other conditions of nitrite?		
	Check all that apply.			Please describe.		
	□ No			Skip to next question.		
	Yes-Business cycles (e.g. seasonal business)					
	Yes-Other distinctive conditions of competition					
			been any changence January 1, 201	es in the business cycles or conditions of competit 19?	ion for	
	No	Yes	If yes, describe	e		

III-17.	Supply	constraints
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(a)	Has your firm refused, declined, or been unable to supply sodium nitrite between
	January 1, 2019 and January 13, 2022 (examples include placing customers on allocation
	or "controlled order entry," declining to accept new customers or renew existing
	customers, delivering less than the quantity promised, being unable to meet timely
	shipment commitments, impact from changes in operations listed in II-2a, etc.)?

No	If yes, please describe, including the reason, timing, and duration of the constraint.

(b) Has your firm experienced any supply constraints since the petition was filed on January 13, 2022?

No	If yes, please describe, including the reason, timing, and duration of the constraint.

III-18. Raw materials.--How have sodium nitrite raw material prices changed since January 1, 2019?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for sodium nitrite.

III-19. <u>Interchangeability.--</u>Is sodium nitrite produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = no familiarity with products from a specified country-pair

Country-pair	India	Russia	Other countries
United States			
India			
Russia			

For any country-pair producing sodium nitrite that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

III-20. <u>Factors other than price</u>.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between sodium nitrite produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	India	Russia	Other countries
United States			
India			
Russia			

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's sales of sodium nitrite, identify the country-pair and relevant factors and report the advantages or disadvantages imparted by such factors:

III-21. <u>Customer identification.</u>--List the names and contact information for your firm's 10 largest U.S. customers for sodium nitrite since January 1, 2019. Indicate the share of the quantity of your firm's U.S. shipments of sodium nitrite that each of these customers accounted for in 2021.

	Customer's name	City	State	Share of 2021 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

III-22.	Other explanationsIf your firm would like to further explain a response to a question in Part III for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

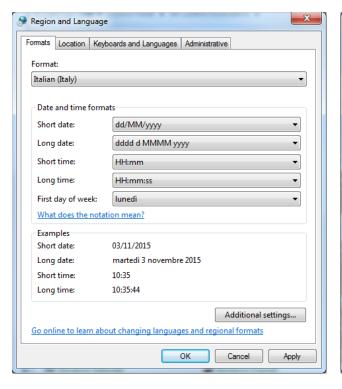
Correcting valid number error messages.—If you are completing this questionnaire in a country that uses periods (".") to delineate multiples of 1000 (i.e., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in the numeric form fields. This issue stems from your computer's number formatting setting (i.e., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (",") delineate multiples of 1000 and periods (".") delineate fractions less than one. Many EU and other countries use the reverse where multiples of 1000 are delineated with periods (".") and fractions less than one are delineated with commas (","). The U.S. International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU or other country number formatting, we believe this may cause this issue.

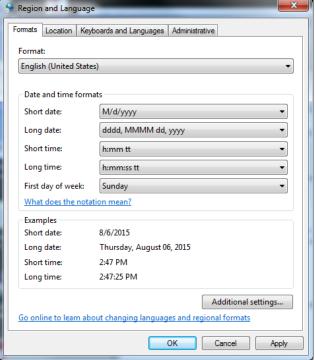
The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tah
- Change the Format from your existing one (e.g., "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the USITC importer questionnaire form. When you finish reporting the data then you can close the questionnaire and switch back to Italy (or your country) settings.





HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2022/sodium_nitrite_india_and_russia/final.htm.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: NANO

• E-mail.—E-mail the MS Word questionnaire to peter.stebbins@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7).