

U.S. PRODUCERS' QUESTIONNAIRE

WHITE GRAPE JUICE CONCENTRATE FROM ARGENTINA

This questionnaire must be received by the Commission by **DATE**
See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping and countervailing duty investigations concerning white grape juice concentrate ("WGJC") from Argentina (Inv. Nos. 701-TA-681 and 731-TA-1591 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm _____

Address _____

City _____ State _____ Zip Code _____

Website _____

Has your firm produced WGJC (as defined on next page) in the United States at any time since January 1, 2019?

☐ **NO** (Sign the certification below and promptly return **only** this page of the questionnaire to the Commission)

☐ **YES** (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)

Return questionnaire via the U.S. International Trade Commission **Drop Box** by clicking on the following link: <https://dropbox.usitc.gov/oinv/>. (PIN: **GRAPE**)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone

Email address

PART I.—GENERAL INFORMATION

Background. --This proceeding was instituted in response to petitions filed on March 31, 2022, by Delano Growers Grape Products, LLC, Delano, California. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at [LINK](#).

WGJC covered by these investigations is white grape juice concentrate with a Brix level of 65 to 68, whether in frozen or non-frozen forms. White grape juice concentrate is concentrated grape juice produced from grapes of the *Vitis vinifera* L. species with a white flesh, including fresh market table grapes and raisin grapes (e.g., Thompson Seedless), as well as several varieties of wine grapes (e.g., Chardonnay, Chenin Blanc, Sauvignon Blanc, Colombard, etc.). The scope of this investigation covers white grape juice concentrate regardless of whether it has been certified as kosher, organic, or organic kosher. The white grape juice concentrate subject to this investigation consists of 100 percent grape juice with no other types of juice intermixed and no additional sugars or additives included.

The scope does not cover white grape juice concentrate produced from grapes of the *Vitis labrusca* species (e.g., Niagara).

WGJC covered by these petitions is currently covered by the following Harmonized Tariff Schedule of the United States (HTSUS) statistical reporting numbers: 2009.69.0040 and 2009.69.0060.

The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

Quantity -- Quantities should be reported in 1,000 gallons of concentrate, based on a concentrate strength of 65 to 68 Brix.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

D-GRIDS tool.--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is optional. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

- I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

- I-1b. **TAA information release.**--In the event that the U.S. International Trade Commission (USITC) makes an affirmative final determination in this proceeding, do you consent to the USITC's release of your contact information (company name, address, contact person, contact person's title, telephone number, email address) appearing on the front page of this questionnaire to the Departments of Commerce, Labor, and Agriculture, as applicable, so that your firm and its workers can be made eligible for benefits under the Trade Adjustment Assistance program?

☐ Yes

☐ No

- I-2a. **Establishments covered.**--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. **Firms operating more than one establishment should combine the data for all establishments into a single report.**

"Establishment"--Each facility of a firm involved in the production of WGJC, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered ¹	City, State	Zip (5 digit)	Description
1			
2			
3			
4			
5			
6			
¹ Additional discussion on establishments consolidated in this questionnaire: _____.			

- I-2b. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: _____.

- I-2c. **External counsel.**-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

I-3. **Petitioner status.**--Is your firm a petitioner in this proceeding or a member firm of the petitioning entity?

No	Yes
<input type="checkbox"/>	<input type="checkbox"/>

I-4. **Petition support.**--Does your firm support or oppose the petition?

Country	Investigation type	Support	Oppose	Take no position
Argentina	Antidumping duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Argentina	Countervailing duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-5. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

☐ No ☐ Yes--List the following information, relating to the ultimate parent/owner.

Firm name	Country	Extent of ownership (percent)

“Related firm”—A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

- I-6. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing WGJC from Argentina into the United States or that are engaged in exporting WGJC from Argentina to the United States?

☐ No ☐ Yes--List the following information.

Firm name	Country	Affiliation

- I-7. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of WGJC?

☐ No ☐ Yes--List the following information.

[illegible]

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Ahdia Bavari** (202-205-3191, ahdia.bavari@usitc.gov). **Supply all data requested on a calendar-year basis.**

- II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part II.

Name	
Title	
Email	
Telephone	

- II-2a. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of WGJC since January 1, 2019.

<i>(check as many as appropriate)</i>		<i>(If checked, please describe the nature, date(s), and significance of any such reported changes as well as the business reasons for them; leave completely blank if not applicable)</i>
<input type="checkbox"/>	plant openings	
<input type="checkbox"/>	plant closings	
<input type="checkbox"/>	relocations	
<input type="checkbox"/>	expansions	
<input type="checkbox"/>	acquisitions	
<input type="checkbox"/>	consolidations	
<input type="checkbox"/>	prolonged shutdowns or production curtailments	
<input type="checkbox"/>	weather-related events or force majeure declarations	
<input type="checkbox"/>	other (e.g., technology, revised labor agreements)	

- II-2b. **COVID-19 pandemic.**—Since January 1, 2020, has the COVID-19 pandemic or have any government actions taken to contain the spread of the COVID-19 virus resulted in changes in your firm's supply chain arrangements, production, employment, and shipments relating to WGJC? In your response, please discuss the duration and timing of any such changes as they relate to your firm's operations.

No	Yes	If yes, describe these changes including a separate discussion of the (a) supply chain impact, (b) production and shipments impact, and (c) employment impact of the COVID-19 pandemic.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-2c. **Anticipated changes in operations.**—Does your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the production of WGJC in the future?

No	Yes	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-3a. **Production using same machinery.**--Please report your firm's production of products using the same equipment, machinery, or employees as used to produce WGJC, and the combined production capacity (both installed and practical capacity) on this shared equipment, machinery, or employees in the periods indicated.

"Installed overall production capacity" – The level of production that your establishment(s) could have attained, assuming your firm's *optimal* product mix, and based solely on *existing capital investments*, i.e., machinery and equipment that is in place and ready to operate. This capacity measure does not take into account other constraints to production such as existing workforce constraints, availability of raw materials, or downtime for maintenance, repair, and clean-up. This capacity measure is sometimes referred to as "nameplate" or "theoretical" capacity.

"Practical overall production capacity" – The level of production that your establishment(s) could reasonably have expected to attain, taking into account your firm's *actual* product mix over the period. This capacity measure is based on not only existing capital investments, i.e., machinery and equipment that is in place and ready to operate; but also non-capital investment constraints, such as (1) normal operating conditions, including normal downtime for maintenance, repair, and cleanup; (2) your firm's existing in place and readily available labor force; (3) availability of material inputs; and (4) any other constraints that may have limited your firm's ability to produce the reported products. Importantly, this capacity measure is the maximum "practical" production your firm could have achieved without hiring new personnel or expanding the number of shifts operated in the period.

"Practical "WGJC production capacity" – The level of production of WGJC that your establishment(s) could reasonably have expected to attain. The same assumptions apply to this capacity measure as for practical overall production capacity, but only includes the portion of practical overall production capacity allocated to the production of WGJC based on the actual product mix experienced over the period.

Takes into account	Installed overall production capacity	Practical overall production capacity	Practical WGJC production capacity
Existing capital investments	Yes	Yes	Yes
Product mix	Yes	Yes	Yes
Normal downtime, maintenance, repair and clean-up	No	Yes	Yes
Existing labor force	No	Yes	Yes
Availability of material inputs	No	Yes	Yes
Actual number of shifts and hours operated	No	Yes	Yes
Limited to WGJC	No	No	Yes

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

II-3a. **Production using same machinery.—Continued**

Quantity (in 1,000 gallons concentrate)					
Item	Calendar year			January-September	
	2018	2019	2020	2020	2021
Capacity measures:					
Installed overall production capacity ¹					
Practical overall production capacity ^{1 2}					
Practical WGJC production capacity ³					
Production of:					
WGJC ⁴	0	0	0	0	0
Other out-of-scope products:					
Red grape juice					
White wine					
Other products ⁵					
Subtotal, all out-of-scope products	0	0	0	0	0
Total production using same machinery or workers	0	0	0	0	0
<p>¹ Data reported for both "installed overall" and "practical overall" capacity should each individually be greater than data reported for total production (last line). Additionally, data reported for "installed overall" capacity should be greater than "practical overall" capacity in every period.</p> <p>² Please provide details in your response to the question on capacity constraints in question II-3d below that explain the differences reported between "installed" overall production capacity and "practical" overall production capacity.</p> <p>³ Data reported for practical WGJC production capacity should be greater than the data reported for production of WGJC in each period, if not revise prior to submission to the Commission. Additionally, if your firm reports the production of no other products on the same machinery and using the same workers as WGJC then "practical overall" and "practical WGJC" capacity measures should be equal to each other.</p> <p>⁴ Data entered in question II-9 for this indicator will populate here.</p> <p>⁵ Please identify these products: _____.</p>					

- II-3b. **Operating parameters.**--The **practical** overall production capacity reported in II-3a is based on the following operating parameters:

Hours per week	Weeks per year

- II-3c. **Capacity calculations.**--Please describe the methodology used to calculate **installed** and **practical** overall production capacities reported in II-3a, and explain any changes in reported capacities.

--

- II-3d. **Practical overall production constraints.**--Please describe the constraint(s) that set the limit(s) on your firm's practical overall production capacity over the period reported in question II-3a. If different constraints were binding over different periods reported, please specify when each constraint was limiting your reported practical overall production capacity. If a constraint was not actually binding over the period reported, but was still a constraint to achieving the installed capacity level, indicate at what level it would have been binding.

Constraint (check as many as appropriate)		Description (If checked, please describe the details, timing, and duration of the constraint; leave completely blank if not applicable)
<input type="checkbox"/>	Production bottlenecks	
<input type="checkbox"/>	Existing labor force	
<input type="checkbox"/>	Supply of material inputs	
<input type="checkbox"/>	Fuel or energy	
<input type="checkbox"/>	Storage capacity	
<input type="checkbox"/>	Logistics/transportation	
<input type="checkbox"/>	Lack of demand/orders	
<input type="checkbox"/>	Other constraints (list the specific constraints in the description field)	

- II-3e. **Reaching installed overall production capacity.**--Please describe and quantify the amount of time it would take and the additional actions that would be needed (e.g., hiring new workers, expanding shifts, procuring larger sources of raw material supply, etc.) for your firm to be able to fully utilize the reported installed overall production capacity reported in II-3a.

--

- II-4. **Product shifting.**—

- (a) Is your firm able to switch production (capacity) between WGJC and other products using the same equipment and/or labor?

No	Yes	If yes—(i.e., have produced other products or are able to produce other products) Please identify other actual or potential products.
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

--

- II-5. **Capacity checklist.**--Please check that the capacity numbers reported in question II-3a follow the Commission's relevant definitions for capacity.

Item	✓ if Yes
Are all three capacity measures reported based on <u>currently installed machinery and equipment</u> (i.e., the reported capacity level would not require additional capital investments in order to achieve)?	<input type="checkbox"/>
Are practical overall production capacity and practical WGJC production capacity measures reported based on <u>existing labor force</u> (i.e., the reported capacity level would not require hiring additional production related workers or adding shifts)?	<input type="checkbox"/>
Are practical overall production capacity and practical WGJC production capacity measures based on <u>the actual availability of material inputs</u> ?	<input type="checkbox"/>
Do both practical overall production capacity and practical WGJC production capacity measures account for <u>normal downtime, maintenance, repair and clean-up</u> activities?	<input type="checkbox"/>
Does the difference between practical overall production capacity and practical WGJC production capacity equal the portion of practical overall production capacity that is dedicated to the production of out-of-scope products?	<input type="checkbox"/>

Note: If your firm is not able to answer "yes" to any of the above criteria as it relates to your firm's reported capacity levels, please revise your capacity numbers to conform with the appropriate definition prior to submission to the Commission.

- II-6. **Tolling.**--Since January 1, 2019, has your firm been involved in a toll agreement regarding the production of WGJC?

"Toll agreement"--Agreement between two firms whereby the first firm furnishes the raw materials and the second firm uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

No	Yes	If yes--Please describe the toll arrangement(s) and name the firm(s) involved.
<input type="checkbox"/>	<input type="checkbox"/>	

[illegible]

- II-9. **Production, shipment, and inventory data**--Report your firm's production by grape type, shipments, and inventories related to the production of WGJC in its U.S. establishment(s) during the specified periods.

"Quantity" -- Quantities should be reported in 1,000 gallons of concentrate, based on a concentrate strength of 65 to 68 Brix.

"Commercial U.S. shipments" --Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" -- Product consumed internally by your firm. Such transactions are valued at fair market value.

"Transfers to related firms" --Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm" --A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

"Export shipments" --Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-9. Production, shipment, and inventory data.--Continued

Quantity (in 1,000 gallons concentrate) and value (in \$1,000)					
Item	Calendar year			January-September	
	2019	2020	2021	2021	2022
Practical WGJC production capacity¹ (quantity) (A)	0	0	0	0	0
Beginning-of-period inventories (quantity) (B)					
Production using:					
Table grapes (quantity)					
Raisin grapes (quantity)					
Wine grapes (quantity)					
Other/unknown grape types (quantity) ²					
Total production (quantity) (C)	0	0	0	0	0
U.S. shipments:					
Commercial shipments:					
Quantity (D)					
Value (E)					
Internal consumption:³					
Quantity (F)					
Value ² (G)					
Transfers to related firms:³					
Quantity (H)					
Value ² (I)					
Export shipments:⁴					
Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					

¹ Data entered in question II-3a for this indicator will populate here.

² Please identify and describe the other types of grapes: _____.

³ Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

⁴ Identify your firm's principal export markets: _____.

II-9. **Production, shipment, and inventory data.**--Continued

RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2019	2020	2021	2021	2022
B + C – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-10. **Channels of distribution.**--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

Quantity (in 1,000 gallons concentrate)					
Item	Calendar year			January-September	
	2019	2020	2021	2021	2022
Channels of distribution:					
U.S. shipments:					
To distributors/brokers (M)					
To food and drink manufacturers (N)					
To other end users ¹ (O)					
¹ Identify other end users: _____					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year			January-September	
	2019	2020	2021	2021	2022
M + N + O – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

- II-11. **U.S. shipments by certification type.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by certification type during the specified periods.

Quantity (in 1,000 gallons concentrate), value (in \$1,000)					
Item	Calendar year			January-September	
	2019	2020	2021	2021	2022
U.S. shipments:					
<u>Kosher and organic:</u>					
Quantity (R)					
Value (S)					
<u>Kosher, but not organic:</u>					
Quantity (T)					
Value (U)					
<u>Organic, but non-kosher:</u>					
Quantity (V)					
Value (W)					
<u>All other products (i.e., conventional, non-organic non-kosher):¹</u>					
Quantity (X)					
Value (Y)					

¹ Are any of these non-organic and non-kosher products (i.e., conventional WGJC) subject to other special certifications?
☐ No ☐ Yes (If yes, please describe: _____)

RECONCILIATION OF U.S. SHIPMENTS BY TYPE.--Please ensure that the quantities and values reported above in each time period equal the quantities and values reported for U.S. shipments in each time period in part A of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year			January-September	
	2019	2020	2021	2021	2022
Quantity: $R + T + V + X - D - F - H =$ zero ("0"), if not revise.	0	0	0	0	0
Value: $S + U + W + Y - E - G - I =$ zero ("0"), if not revise.	0	0	0	0	0

- II-12. **Employment data.**--Report your firm's employment-related data related to the production of WGJC and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to September periods, calculate similarly and divide by 9.

If your firm had the same number of PRWs in all calendar year and had not experienced any changes in PRWs in the most recent interim period, you would have the same number of PRWs for the interim periods, regardless of whether the interim periods are Jan-Mar (Q1), Jan-June (Q1+Q2), or Jan-Sept (Q1+Q2+Q3)."

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid"—Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Item	Calendar year			January-September	
	2019	2020	2021	2021	2022
Average number of PRWs (<i>number</i>)					
Hours worked by PRWs (<i>1,000 hours</i>)					
Wages paid to PRWs (<i>\$1,000</i>)					

Explanation of trends:

- II-13. **Related firms.**--If your firm reported transfers to related firms in question II-8, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

--

- II-14. **Internal consumption/transfers to related firms.**--In 2021, did your firm internally consume and/or transfer to a related firm any portion of its WGJC production, as reported in lines F and H of question II-9?

No- Skip to question II-17	Yes- Complete questions II-15 and II-16
<input type="checkbox"/>	<input type="checkbox"/>

- II-15. **Captive production use.** — Please report the share of your firm's internal consumption and/or transfers to related firms for the uses identified below. These data should reconcile with quantities reported in question II-8 (lines F and H).

Quantity (in 1,000 gallons concentrate)					
Item	Calendar year			January-September	
	2019	2020	2021	2021	2022
Internal consumption and transfers to related firms:					
Subsequently sold as is, i.e., as WGJC (merchandise was diverted back into the market for WGJC)					
Subsequently processed (i.e., into a downstream product) ¹					
¹ Please identify/describe the downstream products: _____.					

RECONCILIATION OF CAPTIVE PRODUCTION USE.— The sum of the data reported above should be equal to the data reported in lines F and H of each period requested in question II-9. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year			January-September	
	2020	2021	2022	2022	2022
Lines above less internal consumption (line F) and transfers to related parties (line H) from question II-8.	0	0	0	0	0

- II-16. **WGJC share contribution to downstream product.**--Does your firm or a related firm produce other downstream products using your firm's U.S.-produced WGJC?

No	Yes	If yes: please report the share that WGJC accounts for of the downstream product. Do not include conversion costs in your calculations.
<input type="checkbox"/>	<input type="checkbox"/>	

Material inputs used in downstream production	Share of <u>value</u> accounted for in downstream product (<i>percent</i>)	Share of the <u>quantity</u> accounted for in downstream product (<i>percent</i>)
WGJC		
All other material inputs		
Total (should sum to 100.0%)	0.0	0.0

II-17. **Purchases.**--Has your firm purchased WGJC produced in the United States or in other countries since January 1, 2019? (Do not include imports for which your firm was the importer of record. These should be reported in an importer questionnaire.)

"Purchase" – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.

"Import" –A transaction to buy from a foreign supplier where your firm is the importer of record.

No	Yes	If yes--Report such purchases in the table below and explain the reasons for your firms' purchases.
<input type="checkbox"/>	<input type="checkbox"/>	

Note: If your firm served as the importer of record for any purchases from foreign suppliers, either for your own account or as a service for another entity, those purchases are to be considered "imports" not "purchases" and **should not** be included in the table below

(Quantity in 1,000 gallons concentrate)					
Item	Calendar year			January-September	
	2019	2020	2021	2021	2022
Purchases from U.S. importers¹ of WGJC from— Argentina					
All other sources					
Purchases from domestic producers²					
Purchases from other sources³					
¹ Please list the name of the importer(s) from which your firm purchased this product. If your firm's import suppliers differ by source, please identify the source for each listed supplier: _____. ² Please list the name of the U.S. producer(s) from which your firm purchased this product: _____. ³ Please list the name of the firm(s) from which your firm purchased this product: _____.					

- II-18. **Purchases of imports from subject sources.**--If your firm reported purchases from U.S. importers of WGJC from Argentina at any time since January 1, 2019, report those purchases by the individual importer of record and subject source.

Purchases of subject imports

Quantity (in 1,000 gallons concentrate)						
Importer of record	Subject source	Calendar year			January-September	
		2019	2020	2021	2021	2022
	Argentina					
	Argentina					
	Argentina					
	Argentina					
	Argentina					
	Argentina					
	Argentina					
Total		0	0	0	0	0

RECONCILIATION OF PURCHASES FROM SUBJECT SOURCES.--Please ensure that the quantities reported for your firm's purchases of imports from subject sources reported in this question (i.e., "total purchases of imports from subject sources") in each time period equal the quantity reported for your firm's purchases from subject sources in each time period in the previous question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year			January-September	
	2019	2020	2021	2021	2022
Purchases from subject sources in this table – purchases from subject sources in previous table = zero ("0"), if not revise.	0	0	0	0	0

- II-19. **Imports.**--Since January 1, 2019, has your firm imported WGJC?

No	Yes	
<input type="checkbox"/>	<input type="checkbox"/>	If yes-- COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE

- II-20. **Quantity data: Reported as shipped/concentrated.**—Please confirm that your firm reported its quantity based on the form in which it was shipped, i.e., as a concentrate with a strength of 65 to 68 Brix and did not convert your quantity data to single strength basis or other non-concentrate measure.

Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	If no, please stop, go back, and revise your firm's report quantity data in 1,000 of gallons without a conversion to a non-concentrated basis

- II-21. **Quantity data: Reported in gallons, not liters.**—Please also confirm that your firm reported its quantity based on gallons, and not liters, of concentrate.

Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	If no, please stop, go back, and revise your firm's report quantity data to convert it from liters to 1,000 gallons.

- II-22. **Other explanations.**--If your firm would like to further explain a response to a question in Part II for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to Joanna Lo (202-205-1888, joanna.lo@usitc.gov).

- III-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part III.

Name	
Title	
Email	
Telephone	

- III-2. **Accounting system.**—Please provide the following information on your firm's financial accounting system.

- A. When does your firm's fiscal year end (month and day)? _____
If your firm's fiscal year changed during the data-collection period, explain below:

Note.--Please provide all financial data in part III on a calendar year basis.

- B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include WGJC:
- _____
2. Does your firm prepare profit/loss statements for WGJC:
☐ Yes ☐ No
3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.
☐ audited, ☐ unaudited, ☐ annual reports, ☐ 10Ks, ☐ 10 Qs,
☐ monthly, ☐ quarterly, ☐ semi-annually, ☐ annually
4. Accounting basis: ☐ U.S. GAAP, ☐ IFRS, ☐ cash, ☐ tax, or ☐ other comprehensive basis of accounting (specify) _____

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes WGJC, as well as specific statements and worksheets) used to compile these data.

III-3. **Cost accounting system.**--

- (a) Briefly describe your entity's cost accounting system (e.g., standard cost, job order cost, etc.). If your entity uses standard cost, how often does your entity review variances from standard cost (e.g. monthly, yearly)? After reviewing variances, how often does your entity adjust the standard costs for COGS items?

- (b) Briefly describe your method of accounting for unprocessed products (i.e., grapes) delivered by member patrons to your facility for processing; the methods of allocation of gains or losses to various pools; and the timing and amounts of advances against estimated pool proceeds (i.e., member patron distributions).

- (c) Briefly describe your method of reconciling financial data from pool years to calendar years, include the adjustments used.

III-4. **Allocation basis.**--Briefly describe your entity's allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses. Please also describe the method and types of documents/records used to compile your financial data.

III-5. **Product listing.**—

- (a) Please list the product(s) your entity produced in the facilities in which your entity produced WGJC and provide the share of net sales accounted for by these products for calendar year 2021.

Product(s)	Share of sales in 2021
WGJC	%
	%
	%
	%
	%

- (b) Please check the type of subject WGJC sold by your entity for calendar year 2021.

Within the subject WGJC, please check the forms sold by your entity for calendar year 2021:	✓ if Yes
Organic, non-Kosher	<input type="checkbox"/>
Kosher, organic	<input type="checkbox"/>
Kosher, non-organic	<input type="checkbox"/>
Conventional, non-organic and non-Kosher	<input type="checkbox"/>
Other (please list:)	<input type="checkbox"/>

- (c) Please briefly describe any USDA/FDA certification requirements and costs related to the type of subject WGJC sold by your entity, include where these costs are reported in question III-9(a) for agricultural cooperatives or question III-10 for non-cooperatives (e.g., corporations).

--

III-6. **Inputs from related suppliers.--**

- (a) Does your entity purchase inputs (raw materials, labor, energy, or any services) used in the production of WGJC from any related suppliers, including any suppliers that had a voting interest in your entity during the POI (e.g., inclusive of transactions between related entities, divisions and/or other components within the same company or association)?

NOTE: If your entity is an agricultural cooperative, please consider checking "Yes" below or explain why member patrons are not considered a related supplier (cite to specific accounting rules as appropriate).

Yes--Continue to question III-6(b)	No—Skip to question III-9(a).
<input type="checkbox"/>	<input type="checkbox"/>

- (b) **Inputs from related suppliers detailed.--**Please identify the inputs used in the production of WGJC that your firm purchases from related suppliers and that are reflected in question III-9(a). For "Share of total COGS" please report this information by relevant input for calendar year 2021. For "Input valuation" please describe the basis, as recorded in your company's own accounting system, of the purchase cost from the related supplier; e.g., the related supplier's actual cost, cost plus, negotiated transfer price to approximate fair market value.

Input	Related supplier name	Share of total COGS for calendar year 2021
		%
		%
		%
		%

Input valuation as recorded in the entity's accounting books and records:

- (c) **Inputs purchased from related suppliers.--**Please confirm that the inputs purchased from related suppliers, as identified in III-7, are reported in III-9(a) (financial results of agricultural cooperatives) and/or III-10(a) (financial results of corporations) in a manner consistent with your entity's accounting books and records.

Yes	No	If no--In the space below, please report the valuation basis of inputs purchased from related suppliers as reported in question III-9(a) or III-10(a).
<input type="checkbox"/>	<input type="checkbox"/>	

- III-7. **Co- and/or by-products produced as part of your entity's production of WGJC.--**Does your firm's production of WGJC result in the production of co- or by-products that are commercially sold?

<input type="checkbox"/>	Yes.-- If the share of co- and/or by-products revenue is more than two percent in a given annual period, please contact Joanna Lo at joanna.lo@usitc.gov for further instructions.
<input type="checkbox"/>	No co- and/or by-products.

- III-8. **Tolling.--**If your entity was involved in tolling operations (either as the toller or as the tollee), please contact Joanna Lo at joanna.lo@usitc.gov before continuing to question III-8 in this section of the questionnaire.

**If your firm is not an
agricultural cooperative,
skip questions III-9(a) through
III-9(p) and proceed to
question III-10(a).**

III-9. Operations on WGJC by agricultural cooperatives.—

- (a) Report the revenue and related cost information requested below on the WGJC operations of your entity's U.S. establishment(s).¹ Data should include juice produced from member patrons' and purchased grapes in your facilities and marketed by your entity.² **Do not report resale of purchased WGJC.** Note: Internal consumption and transfers to related firms must be valued at fair market value and purchases from related entities must be at cost. Provide data for each time period requested.

Quantity (in 1,000 gallons concentrate) and value (in \$1,000)					
Item	Calendar year			January-September	
	2019	2020	2021	2021	2022
Net sales quantities: ³					
Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities	0	0	0	0	0
Net sales values: ³					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0	0	0
Cost of goods sold (COGS): ⁴					
Value of grape received from members ⁵	0	0	0	0	0
Grape purchased from non-members ⁶					
Other raw materials ⁷					
Direct labor					
Other factory costs ⁸					
Total COGS	0	0	0	0	0
Gross profit or (loss)	0	0	0	0	0
Selling, general, and administrative ("SG&A") expenses					
Operating income (loss)	0	0	0	0	0
Other expenses and income:					
Interest expense					
All other expense items					
All other income items					
Net income or (loss) before income taxes	0	0	0	0	0
Distribution to members					
Depreciation/amortization included above					

Table footnotes continued on next page.

III-9. **Operations on WGJC by agricultural cooperatives.**—Continued.

(a) Footnotes for table in question III-9(a).

¹ Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u> .
² Please eliminate any proceeds or (losses) on inputs from related firms pursuant to question III-6(a).
³ Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.
⁴ COGS (whether for domestic or export sales) should include <u>costs associated with CS, IC, and Transfers</u> .
⁵ The value of grape from members will be populated from question III-9(d).
⁶ The purchased grape from non-members will be populated from question III-9(b) "Purchased grape (arm's length)." Please email the actual invoices of grape purchased from non-members to Joanna.lo@usitc.gov .
⁷ Please list these "other raw materials", if any (e.g., preservatives):
⁸ Please provide the depreciation charges allocated to WGJC for each year provided above in "other factory costs" (include depreciation for production-related items only): FY2019 ; FY2020 ; FY2021 .

Note: The table above contains calculations that will appear when you have entered data in the MS Word form fields.

III-9. **Operations on WGJC by agricultural cooperatives.**—Continued.

- (b) **Grape (raw fruit) quantity.**--Please report grape received and crushed by your entity for the periods specified below.

Quantity (in 1,000 gallons concentrate)					
Source	Calendar year			January-September	
	2019	2020	2021	2021	2022
Grape from members ¹					
Purchased grape (arm's length) ²					
Total grape received	0	0	0	0	0
¹ When recording the incoming grape (raw fruit) from members what is the unit used to record the incoming raw fruit from members? (e.g., pounds) ² Please explain the how your entity determines the volume of grape purchased at arm's length, include negotiations for prices paid for these grapes as well as how the volume is determined (e.g., after survey of grape harvest of members) and the timing (e.g., spot market, contracts):					

- (c) **Grape quantity conversion(s) methodology and calculations.**--Please describe the method and the kinds of documents/records that were used to provide the grape quantities above in question III-9(b) for each source of grape received. If your entity used calculations to convert the units in your books into *1,000 gallons concentrate*, please attach those conversions in a separate document when submitting this questionnaire response.

III-9. **Operations on WGJC by agricultural cooperatives.**—Continued.(d) **Value of raw materials of member contributions.**—

Value (in \$1,000)					
Grape from members	Calendar year			January-September	
	2019	2020	2021	2021	2022
WIP inventories (i.e., crude): ¹					
Beginning inventory value ²					
Ending inventory value ²					
Change in crude inventory value	0	0	0	0	0
Payments for grape delivered (value) ³					
Plant purchase certificates issued (value) ⁴					
Pool year of plant purchase certificates issued (report pool year as YYYY, e.g., 2018) ⁵					
Other cost(s) associated with grape received from members (value)					
Total raw material value of grape converted into crude from members	0	0	0	0	0
¹ Do not include inventory of finished WGJC. ² Describe the valuation of the WIP (crude) inventory value: ³ Describe these payments, include the approximate month(s) of payment(s) within each time period: ⁴ Describe how plant purchase certificates are valued: ⁵ Pool year of grapes received, and the plant purchase certificate issues could lag up to six years.					

- (e) **Raw material value conversion methodology and calculations.**—Please describe the method and the kinds of documents/records that were used to provide the value of grape received from members for each line item above in question III-9(d). If your entity used calculations to convert the units in your books into \$1,000, please attach those conversions in a separate document when submitting this questionnaire response. Also attach the underlying calculations used to report payments to members, plant purchase certificates, and/or other cost(s) associated with grape received from members.

III-9. **Operations on WGJC by agricultural cooperatives.**—Continued.

- (f) **Grape varieties.**—Please report the share of the varieties of grape included in your entity's sales of WGJC for calendar year 2021. Provide estimates based on sales that occurred in calendar year 2021 (i.e., on an accrual basis) and not pool years.

Grape variety	Share of total grape received in 2021 (percent)	Procurement method	
		Primarily from members	Primarily purchased by your firm (arm's length)
Thompson Seedless		<input type="checkbox"/>	<input type="checkbox"/>
Other grape varieties:		<input type="checkbox"/>	<input type="checkbox"/>
Total (should sum to 100 percent)	0.0		

- (g) **USDA prices for Thompson Seedless vs all other grape varieties used for WGJC.**—If your entity purchased Thompson Seedless grape, do the prices published by USDA for Thompson Seedless variety materially agree with the prices your entity paid for all grapes received?

Yes	No	If no—Please explain why and provide the range of price differences among grape varieties.
<input type="checkbox"/>	<input type="checkbox"/>	

- (h) **Alternative value of member contributions.**—Please provide a fair market value ("FMV") of grape received from members. If reasonable, use USDA prices for Thompson Seedless for the specified time periods or another reasonable alternative for fair market value for grapes received from members.

Value (in \$1,000)					
Item	Calendar year			January-September	
	2019	2020	2021	2021	2022
ALTERNATIVE: Grape received from members using FMV					

- (i) **Alternative value of member contributions explained.**—For the alternative value of grape received from member patrons reported above in III-9(h), please describe the valuation method used to estimate FMV (e.g., USDA benchmark, sales value from non-coop growers, etc.). Also explain the difference between FMV reported in question III-9(h) and the data reported in question III-9(d).

III-9. **Operations on WGJC by agricultural cooperatives.**—Continued.

- (j) **Alternative value of member contributions explained.**—For the alternative value of grape received from member patrons reported above in III-9(h), please describe the valuation method used to estimate FMV (e.g., USDA benchmark, sales value from non-coop growers, etc.).

- (k) **Grape inventory.**—Please explain how your entity accounts for the costs associated with holding unprocessed grapes in inventory and whether these costs are included in question III-9(a), include the line item of these holding costs. **Note:** If you also have unprocessed grapes in inventory from non-member patrons, please also explain the holding costs below.

- (l) **Crude inventory.**--Please explain how your entity account for the value of the crude concentrate after crushing. Are crude concentrate considered raw materials for WGJC, an intermediate material, or something else? How does your entity determine the value of the crude concentrate in inventory? How often does your entity review the valuation of crude concentrate held in inventory? Please also discuss where crude concentrate inventory is included in question III-9(a), e.g., included in “value of grape received from members”.

- (m) **Finished goods inventory.**—Please explain how your entity accounts for the costs associated with holding finished goods in inventory and whether these costs are included in question III-9(a), include the line item of these holding costs. **Note:** If you also have finished goods held in inventory from non-member patrons, please also explain the holding costs below.

III-9. **Operations on WGJC by agricultural cooperatives.**--Continued.

- (n) **Member patrons.**--Please describe the contractual relationship between your member patrons (i.e., grower-members) and the cooperative structure of your operations. What is the process of separating from the agricultural cooperative (include the time necessary)? Include the total number of member patrons for calendar years 2019, 2020, 2021, and January-September 2022.

Count (<i>actual members</i>)					
Item	Calendar year			January-September	
	2019	2020	2021	2021	2022
Member patron count					

- (o) **Member patron(s) leaving the agricultural cooperative.**--Describe the process and time (in years and months) to separate from the cooperative. Provide recent communication to member patron(s) that have left the agricultural cooperative since January 1, 2019.

--

- (p) **Member patron remittances/distribution.**--Please describe the terms for obtaining WGJC and for remittances to member patrons (i.e., grower-members), include timing differences between proceeds earned and net income distributed to member patrons. Also describe the process of determining member patron distributions, what documents or reports are used to determine the appropriate amount of patron distributions, and how the timing of these distributions is determined (e.g., by Board of Directors, after audit, etc.). Please also submit the primary source documents used to determine remittances/distributions to member patrons.

--

III-10. **Operations on WGJC by non-cooperatives (e.g., corporations).**—

- (a) Report the revenue and related cost information requested below on the WGJC operations of your entity's U.S. establishment(s).¹ Data should include juice produced from your firm's white grapes (purchased or not) in your facilities and marketed by your entity.² **Do not report resale of purchased WGJC.**

Note: Internal consumption and transfers to related firms must be valued at fair market value and purchases from related entities should be consistent with the firm's accounting books and records.

Quantity (in 1,000 gallons concentrate) and value (in \$1,000)					
Item	Fiscal years ended--			January-September	
	2019	2020	2021	2020	2021
Net sales quantities: ²					
Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities	0	0	0	0	0
Net sales values: ²					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0	0	0
Cost of goods sold (COGS): ³					
Cost of grape					
Other raw materials (not grape) ⁴					
Direct labor					
Other factory costs					
Total COGS	0	0	0	0	0
Gross profit or (loss)	0	0	0	0	0
Selling, general, and administrative (SG&A) expenses					
Operating income (loss)	0	0	0		
Other expenses and income:					
Interest expense					
All other expense items					
All other income items					
Net income or (loss) before income taxes	0	0	0	0	0
Depreciation/amortization included above					

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

⁴ List these "other raw materials":

Note: The table above contains calculations that will appear when you have entered data in the MS Word form fields.

- (b) **Financial data reconciliation.**--The calculable line items from question III-10(a) (i.e., total net sales quantities and values, total COGS, gross profit (or loss), operating profit (or loss), and net income (or loss)) have been calculated from the data submitted in the other line items. Do the calculated fields return the correct data according to your firm's financial records ignoring non-material differences that may arise due to rounding?

Yes	No	<p>If no--If the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise.</p> <p>Also, check signs accorded to the post operating income line items. The two expense line items should report positive numbers (i.e., expenses are positive, and incomes or reversals are negative in these lines – instances of the latter should be rare in these lines). The income line item should also, in most instances, be a positive number (i.e., income is positive, and expenses or reversals are negative in this line).</p> <p>If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.</p>
<input type="checkbox"/>	<input type="checkbox"/>	

- (c) **Grape cost methodology and calculations.**--Please describe the method and the kinds of documents/records that were used to provide the value of grape in question III-10(a). Include any differences in the valuation of grape grown by you and/or purchased by you. Also provide the calculations used to convert the units in your books into \$1,000, if appropriate.

- (d) **Grape varieties.**--Please report the share of the main varieties of grape in 2021 reported in III-10(a).

Grape variety	Share of total grape cost (<i>percent</i>)	Procurement method	
		Primarily produced by related entity	Primarily purchased by your firm (arm's length)
Thompson Seedless		<input type="checkbox"/>	<input type="checkbox"/>
Other grape varieties:		<input type="checkbox"/>	<input type="checkbox"/>
Total (should sum to 100 percent)	0.0		

- (e) **USDA prices for Thompson Seedless vs all other grape varieties used for WGJC.**—If your firm purchased Thompson Seedless grape, do the prices published by USDA for this variety materially agree with the prices your firm paid?

Yes	No	If no—Please explain why.
<input type="checkbox"/>	<input type="checkbox"/>	

III-11. Nonrecurring items (charges and gains) included in the subject product financial results.—

- (a) For each annual and interim period for which financial results are reported in question III-9(a) or question III-10(a), please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific question III-9(a) or question III-10(a) line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (*in \$1,000*), as reflected in question III-9(a) or question III-10(a); i.e., if an aggregate nonrecurring item has been allocated to question III-9(a) or question III-10(a), only the allocated value amount included in question III-9(a) or question III-10(a) should be reported in the schedule below.

Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in question III-9(a) or III-10(a).

Item	Fiscal years ended--			January-September	
	2019	2020	2021	2021	2022
	Value (\$1,000)				
Nonrecurring item 1					
Nonrecurring item 2					
Nonrecurring item 3					
Nonrecurring item 4					
Nonrecurring item 5					
Nonrecurring item 6					
Nonrecurring item 7					

Nonrecurring item: In this table please provide a brief description of each nonrecurring item reported above and indicate the specific line item in table III-9(a) or III-10(a) where the nonrecurring item is classified.

	Description of the nonrecurring item	Income statement classification of the nonrecurring item
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

- (b) **Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.**--If non-recurring items were reported in question III-11(a) above, please identify where your company recorded these items in your accounting books and records in the normal course of business; i.e., just as responses to question III-11(a) identify where these items are reported in question III-9(a) or III-10(a).

--

III-12. **Asset values.**—

- (a) Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of WGJC. If your entity does not maintain some or all of the specific asset information necessary to calculate total assets for WGJC in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in question III-9(a) (for agricultural cooperatives) or III-10(a) (for non-cooperatives). Provide data for each time period requested.

Note: Total assets should reflect net assets (after any accumulated depreciation and allowances deducted) and should be allocated to the subject products if these assets are also related to other products.

Value (in \$1,000)			
Item	Fiscal years ended--		
	2019	2020	2021
Total assets (net)			

- (b) **Description of asset values.**—Please provide explanations if there are any substantial changes in total asset value during the period; e.g., due to write-offs, major purchases, and revaluations. Also describe the main asset categories (both current and long-term) in the above response.

III-13. **Capital expenditures and research and development ("R&D") expenses.**—

- (a) Report your entity's capital expenditures and research and development expenses for WGJC. Provide data for each time period requested.

Value (in \$1,000)					
Item	Fiscal years ended--			January-September	
	2019	2020	2021	2021	2022
Capital expenditures					
R&D expenses					

- (b) **Description of reported capital expenditures.**—Please describe the nature, focus, and significance of your entity's reported capital expenditures. If no capital expenditure data were reported, please explain the reason.

- (c) **Description of reported R&D expenses.**—Please describe the nature, focus, and significance of your entity's reported R&D expenses.

- III-14. **Data consistency and reconciliation.**--Please indicate whether your firm's financial data for questions III-9(a) and/or III-10(a), III-12(a), and III-13(a) are based on a calendar year or on your firm's fiscal year:

Calendar year	Fiscal year	Specify fiscal year
<input type="checkbox"/>	<input type="checkbox"/>	

Please note the quantities and values reported in question III-9a should reconcile with the data reported in question II-8 (including export shipments) as long as they are reported on the same calendar year basis.

***RECONCILIATION OF TRADE VS FINANCIAL DATA.**--Please ensure that the quantities and values reported for total shipments in Part II equal the quantities and values reported for total net sales in Part III of this questionnaire in each time period unless the financial data from Part III are reported on a fiscal year basis, in which case only the interim periods must reconcile. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.*

Reconciliation	Calendar year			January-September	
	2019	2020	2021	2021	2022
Quantity: Trade data from question II-8 (lines D, F, H, and J) less financial total net sales quantity data from question III-9(a)/III-10, = zero ("0").	0	0	0	0	0
Value: Trade data from question II-8 (lines E, G, I, and K) less financial total net sales value data from question III-9(a)/III-10(a), = zero ("0").	0	0	0	0	0

Do these data in question III-9(a) for agricultural cooperatives or III-10(a) for corporations reconcile with data in question II-8?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-15. **Effects of imports on investment.**--Since January 1, 2019, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of WGJC from Argentina?

No	Yes	If yes, my firm has experienced actual negative effects as follows.
<input type="checkbox"/>	<input type="checkbox"/>	

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Cancellation, postponement, or rejection of expansion projects	
<input type="checkbox"/>	Denial or rejection of investment proposal	
<input type="checkbox"/>	Reduction in the size of capital investments	
<input type="checkbox"/>	Return on specific investments negatively impacted	
<input type="checkbox"/>	Other	

- III-16. **Effects of imports on growth and development.**--Since January 1, 2019, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and production efforts (including efforts to develop a derivative or more advanced version of the product) as a result of imports of WGJC from Argentina?

No	Yes	If yes, my firm has experienced actual negative effects as follows.
<input type="checkbox"/>	<input type="checkbox"/>	

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Rejection of bank loans	
<input type="checkbox"/>	Lowering of credit rating	
<input type="checkbox"/>	Problem related to the issue of stocks or bonds	
<input type="checkbox"/>	Ability to service debt	
<input type="checkbox"/>	Other	

- III-17. **Anticipated effects of imports.**--Does your firm anticipate any negative effects due to imports of WGJC from Argentina?

No	Yes	If yes, my firm anticipates negative effects as follows.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-18. **Effects on financial performance of COVID-19.**--Since January 1, 2020, has the COVID-19 pandemic or have any government actions taken to contain the spread of the COVID-19 virus affected the financial performance of your firm's operations on WGJC as reported in III-9a? In your response, please include the duration and timing of any impacts as they relate to your firm's financial performance.

No	Yes	If yes, please describe these effects.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-19. **Other explanations.**--If your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from James Horne (202-205-2722, James.Horne@usitc.gov).

IV-1. **Contact information.**--Please identify the individual that Commission staff may contact regarding the confidential information submitted in Part IV.

Name	
Title	
Email	
Telephone	

PRICE DATA

IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2019 of the following products produced by your firm.

Product 1.—Kosher organic white grape juice concentrate with a Brix level of 65 to 68 +/- .05, sold in bulk containers, (i.e., 52-gallon poly-lined drums, tote bins of 250 – 375 gallons, bulk containers of 4,300 – 4700 gallons, and ISO tankers of approximately 20,000 gallons).

Product 2.—Kosher non-organic white grape juice concentrate with a Brix level of 65 to 68 +/- .05, sold in bulk containers, (i.e., 52-gallon poly-lined drums, tote bins of 250 – 375 gallons, bulk containers of 4,300 – 4700 gallons, and ISO tankers of approximately 20,000 gallons).

Product 3.—Organic non-kosher white grape juice concentrate with a Brix level of 65 to 68 +/- .05, sold in bulk containers, (i.e., 52-gallon poly-lined drums, tote bins of 250 – 375 gallons, bulk containers of 4,300 – 4700 gallons, and ISO tankers of approximately 20,000 gallons).

Product 4.— Conventional non-organic non-kosher white grape juice concentrate with a Brix level of 65 to 68 +/- .05, sold in bulk containers, (i.e., 52-gallon poly-lined drums, tote bins of 250 – 375 gallons, bulk containers of 4,300 – 4700 gallons, and ISO tankers of approximately 20,000 gallons).

Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

IV-2a. During January 2019-September 2022, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete the following pricing data table(s) as appropriate.
<input type="checkbox"/>	No. --Skip to question IV-3.

IV-2b. **Price data.**--Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Report data in **actual gallons concentrate** (not 1,000s) and **actual dollars** (not 1,000s).

(Quantity in gallons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								
October-December								
2022:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

IV-2c. **Price data checklist.**--Please check that the pricing data in question IV-2(b) has been correctly reported.

Are the price data reported above:	✓ if Yes
In actual dollars (not \$1,000) and gallons (not 1,000)?	<input type="checkbox"/>
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?	<input type="checkbox"/>
Net of all discounts and rebates?	<input type="checkbox"/>
Have discounts, rebates, and returns been credited to the quarter in which the sale occurred?	<input type="checkbox"/>
Quantities do not exceed commercial shipments reported in part II in each year?	<input type="checkbox"/>
Explanation(s) for any boxes not checked:	

IV-2d. **Pricing data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

IV-3. **Price setting.**--How does your firm determine the prices that it charges for sales of WGJC (*check all that apply*)?

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-4. **Discount policy.**--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-5. **Pricing terms.**--On what basis are your firm's prices of domestic WGJC usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

IV-6. **Contract versus spot.**--Approximately what share of your firm's sales of its U.S.-produced WGJC in 2021 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

Item	Type of sale				Total (should sum to 100.0%)
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	
Share of 2021 sales	%	%	%	%	0.0 %

IV-7. **Contract provisions.**--Please fill out the table regarding your firm's typical sales contracts for U.S.-produced WGJC (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material costs ¹	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
¹ Please identify the indexes used: _____.				

IV-8. **Lead times.**--What share of your firm's sales is from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced WGJC?

Source	Share of 2021 sales	Lead time (Average number of days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

IV-9. Shipping information.--

- (a) Who generally arranges the transportation to your firm's customers' locations?
☐ Your firm ☐ Purchaser (*check one*)
- (b) Indicate the approximate percentage of your firm's sales of WGJC that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

- IV-10. Geographical shipments.--**In which U.S. geographic market area(s) has your firm sold its U.S.-produced WGJC since January 1, 2019 (check all that apply and report the percentage of U.S. shipments sold to each region in 2021)?

Geographic area	Sales into specified region any time since January 1, 2019 ✓ if applicable	Share of U.S. shipments in 2021 (Percent)
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	
Central Southwest. —AR, LA, OK, and TX.	<input type="checkbox"/>	
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	
Pacific Coast. —CA, OR, and WA.	<input type="checkbox"/>	
Other. —All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>	
Total (The last column should sum to 100.0%)		0.0

- IV-11. Inland transportation costs.—**What is the approximate percentage of the cost of U.S.-produced WGJC that is accounted for by U.S. inland transportation costs? _____ percent

IV-12. **End uses.**--List the end uses of the WGJC that your firm manufactures. For each end-use product, what percentage of the total cost is accounted for by WGJC and other inputs?

End-use product	Share of total cost of end use product accounted for by		Total (should sum to 100.0% across)
	WGJC	Other inputs	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

IV-13. **Substitutes.**--

(a) **Specific substitutes.**--Are these specific products considered as substitutes for WGJC products in the same end use(s)?

Specific substitutes	Considered substitute?		End use(s) in which this substitute is used	Have changes in the price of this substitute affected the price for WGJC?		
	No	Yes		No	Yes	Explanation
Apple juice concentrate	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	
Pear juice concentrate	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	
Other grape juice concentrates	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	
Other sweeteners or flavoring agents	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	

(b) **Other substitutes.** --Can other products not already listed in part (a) of this question be substituted for WGJC?

☐ No

☐ Yes--Please fill out the table.

Other substitutes	End use in which this substitute is used	Have changes in the price of this substitute affected the price for WGJC?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

IV-14. **Demand trends.**--Indicate how demand within the United States and outside of the United States (if known) for WGJC has changed since January 1, 2019. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-15. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of WGJC since January 1, 2019?

No	Yes	If yes, please describe and quantify if possible.
<input type="checkbox"/>	<input type="checkbox"/>	

IV-16. **Conditions of competition.**--

(a) Is the WGJC market subject to business cycles and/or other conditions of competition distinctive to WGJC? If yes, describe.

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to next question.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for WGJC since January 1, 2019?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

IV-17. Supply constraints.--

- (a) Has your firm refused, declined, or been unable to supply WGJC at any time between January 1, 2019 and September 30, 2022 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, impact from changes in operations listed in II-2a, etc.)?

No	Yes	If yes, please describe, including the reason, timing, and duration of the constraint.
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Has your firm experienced any supply constraints since the petition was filed on March 31, 2022?

No	Yes	If yes, please describe, including the reason, timing, and duration of the constraint.
<input type="checkbox"/>	<input type="checkbox"/>	

IV-18. Raw materials.--How have WGJC raw material prices changed since January 1, 2019?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for WGJC.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-19. **Interchangeability.**--Is WGJC produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	Argentina	Spain	Other countries
United States			
Argentina			
Spain			
For any country-pair producing WGJC that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:			

IV-20. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between WGJC produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	Argentina	Spain	Other countries
United States			
Argentina			
Spain			
<p>For any country-pair for which factors other than price are <i>always</i> or <i>frequently</i> a significant factor in your firm's sales of WGJC, identify the country-pair and relevant factors and report the advantages or disadvantages imparted by such factors:</p>			

IV-21. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for WGJC since January 1, 2019. Indicate the share of the quantity of your firm's U.S. shipments of WGJC that each of these customers accounted for in 2021.

	Customer's name	City	State	Share of 2021 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at: [LINK](#)

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> **Pin:** **GRAPE**

- **E-mail.**—E-mail the MS Word questionnaire to ahdia.bavari@usitc.gov; include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm does not produce this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7).