## **U.S. PROCESSORS' QUESTIONNAIRE**

# FROZEN WARMWATER SHRIMP FROM CHINA, INDIA, THAILAND, AND VIETNAM

This questionnaire must be received by the Commission by <u>February 6, 2023</u>

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty orders concerning frozen warmwater shrimp from China, India, Thailand, and Vietnam (Inv. Nos. 731-TA-1064 and 1066-1068 (Third Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

City	StateZip Code	
Website		
Has your firm pr 2016?	oduced frozen warmwater shrimp (as defined on the next page) at any time since January 1,	
□ NO (	Sign the certification below and promptly return only this page of the questionnaire to the Commission)	
YES (	Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)	
-	nnaire via the Commission <i>Drop Box</i> by clicking on the following link: x.usitc.gov/oinv/ (PIN: SHRIMP)	
	CERTIFICATION	
dge and belief and of this certification	tion herein supplied in response to this questionnaire is complete and correct to the bes understand that the information submitted is subject to audit and verification by the Commis I also grant consent for the Commission, and its employees and contract personnel, to iis questionnaire and throughout this proceeding in any other import-injury proceedings or	sion. By use the
dge and belief and of this certification to the commiss of the commission of the	understand that the information submitted is subject to audit and verification by the Commis I I also grant consent for the Commission, and its employees and contract personnel, to	sion. By use the review.  out this contract audits 5 U.S.C
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#### PART I.—GENERAL INFORMATION

**Background.**--On February 1, 2005, the Department of Commerce ("Commerce") issued antidumping duty orders on imports of frozen warmwater shrimp from China, India, Thailand, and Vietnam. On May 2, 2022, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make an affirmative determination, the orders will remain in place. If either the Commission or Commerce makes a negative determination, Commerce will revoke the orders. Questionnaires and other information pertinent to this proceeding are available at <a href="https://usitc.gov/investigations/701731/2022/frozen">https://usitc.gov/investigations/701731/2022/frozen</a> warmwater shrimp china india thailand and/th ird review full.htm.

<u>Frozen warmwater shrimp</u> covered by these reviews include certain frozen warmwater shrimp and prawns, whether wild-caught (ocean harvested) or farm-raised (produced by aquaculture), head-on or head-off, shell-on or peeled, tail-on or tail-off, deveined or not deveined, cooked or raw, or otherwise processed in frozen form.

The frozen warmwater shrimp and prawn products included in the *Orders*, regardless of definitions in the Harmonized Tariff Schedule of the United States (HTSUS), are products which are processed from warmwater shrimp and prawns through freezing and which are sold in any count size.

The products described above may be processed from any species of warmwater shrimp and prawns. Warmwater shrimp and prawns are generally classified in, but are not limited to, the Penaeidae family. Some examples of the farmed and wild-caught warmwater species include, but are not limited to, whiteleg shrimp (*Penaeus vannemei*), banana prawn (*Penaeus merguiensis*), fleshy prawn (*Penaeus chinensis*), giant river prawn (*Macrobrachium rosenbergii*), giant tiger prawn (*Penaeus monodon*), redspotted shrimp (*Penaeus brasiliensis*), southern brown shrimp (*Penaeus subtilis*), southern pink shrimp (*Penaeus notialis*), southern rough shrimp (*Trachypenaeus curvirostris*), southern white shrimp (*Penaeus schmitti*), blue shrimp (*Penaeus stylirostris*), western white shrimp (*Penaeus occidentalis*), and Indian white prawn (*Penaeus indicus*).

Frozen shrimp and prawns that are packed with marinade, spices or sauce are included in the scope of the *Orders*. In addition, food preparations, which are not "prepared meals," that contain more than 20 percent by weight of shrimp or prawn are also included in the scope of the *Orders*.

Excluded from the *Orders* are: (1) breaded shrimp and prawns (HTSUS subheading 1605.20.10.20); (2) shrimp and prawns generally classified in the *Pandalidae* family and commonly referred to as coldwater shrimp, in any state of processing; (3) fresh shrimp and prawns whether shell-on or peeled (HTSUS subheadings 0306.23.00.20 and 0306.23.00.40); (4) shrimp and prawns in prepared meals (HTSUS subheading 1605.20.05.10); (5) dried shrimp and prawns; (6) Lee Kum Kee's shrimp sauce;<sup>2</sup> (7) canned warmwater shrimp and prawns (HTSUS subheading 1605.20.10.40); and (8) certain battered shrimp. Battered shrimp is a shrimp-based product: (1) that is produced from fresh (or thawed-from-frozen) and peeled shrimp; (2) to which a "dusting" layer of rice or wheat flour of at least 95 percent purity has been applied; (3) with the entire surface of the shrimp flesh thoroughly and evenly coated with the flour; (4) with the non-shrimp content of the end product constituting between four and ten percent of the product's total weight after being dusted, but prior to being frozen; and (5) that is subjected to IQF

<sup>&</sup>lt;sup>1</sup> "Tails" in this context means the tail fan, which includes the telson and the uropods.

<sup>&</sup>lt;sup>2</sup> The specific exclusion for Lee Kum Kee's shrimp sauce applies only to the scope of the *China Order*.

freezing immediately after application of the dusting layer. When dusted in accordance with the definition of dusting above, the battered shrimp product is also coated with a wet viscous layer containing egg and/or milk, and par-fried.

Frozen warmwater shrimp are currently imported under any of the statistical reporting numbers that fall under subheading 0306.17.00, or under statistical reporting numbers 1605.21.1030 or 1605.29.1010 of the Harmonized Tariff Schedule of the United States (HTSUS). The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

<u>Processor</u>.—Any firm or entity engaging in shrimp processing activities such as deheading, grading, machine peeling, deveining, and cooking, but not repackaging, marinating, or skewering.

**Reporting of information**.--If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information**.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (<a href="https://www.usitc.gov/trade\_remedy/question.htm">https://www.usitc.gov/trade\_remedy/question.htm</a>) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. <u>OMB statistics</u>.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2a. <u>Establishments covered</u>.--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. Firms operating more than one establishment should combine the data for all establishments into a single report.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>production</u> of frozen warmwater shrimp, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments Covered <sup>1</sup>	City, State	Zip (5 digit)	Description
1			
2			
3			
4			
5			
6			
<sup>1</sup> Additional discu	ussion on establishments con	solidated in this questic	onnaire:

I-2b.	Stock symbol information If your firm or parent firm is publicly traded, please specify the
	stock exchange and trading symbol:

I-2c.	<b>External counsel.</b> If your firm or parent firm is represented by external counsel in relation to
	this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

I-3.	<u>Position regarding continuation of orders.</u> Does your firm support or oppose continuation of the following antidumping duty orders currently in place for frozen warmwater shrimp?				
	Country	Support	Oppose	Take no position	
	China				

	India					
	Thailand					
	Vietnam					
I-4.		<u></u>		in part, by any othe	timate parent/o	owner.
	Firm name		Country		Extent of ownershi (percent)	ip

"Related firm" - A firm that your firm solely or jointly owned, managed, or otherwise controlled;

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a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm. Related importers/exporters.--Does your firm have any related firms, either domestic or I-5. foreign, that are engaged in importing frozen warmwater shrimp into the United States or that are engaged in exporting frozen warmwater shrimp to the United States? Yes--List the following information. No Firm name Country **Affiliation** I-6. Related producers.--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of frozen warmwater shrimp? No Yes--List the following information. Firm name **Affiliation** Country

## PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Tyler Berard (202-205-3354, <a href="mailto:tyler.berard@usitc.gov">tyler.berard@usitc.gov</a>). Supply all data requested on a <a href="mailto:calendar-year">calendar-year</a> basis.

II-1.	Contact informationPlease identify the responsible individual and the manner by which			
	Commission staff may contact that individual regarding the confidential information submitted			
	in Part II.			

Name	
Title	
Email	
Telephone	

II-2a. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of frozen warmwater shrimp since January 1, 2016.

		<del>-</del>
Check as many as appropriate.		If checked, please describe the nature, <b>date(s)</b> , and significance of any such reported changes as well as the business reasons for them; leave completely blank if not applicable
	Plant openings	
	Plant closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or production curtailments	
	Revised labor agreements	
	Weather-related events	
	Other (e.g., technology)	

II-2b.	COVID-19 pandemic.—Since January 1, 2020, has the COVID-19 pandemic or have any
	government actions taken to contain the spread of the COVID-19 virus resulted in changes in
	your firm's supply chain arrangements, production, employment, and shipments relating to
	frozen warmwater shrimp? In your response, please discuss the duration and timing of any such
	changes as they relate to your firm's operations.

No	Yes	If yes, describe these changes including a separate discussion of the (a) supply chain impact, (b) production and shipments impact, and (c) employment impact of the COVID-19 pandemic.

II-2c. Anticipated changes in operations.—Does your firm anticipate any changes in the character of its operations or organization relating to the production of frozen warmwater shrimp in the future?

No	Yes	If yes, supply details as to the time, nature, and significance of such anticipated changes and describe the underlying business conditions and underlying assumptions used for these projections.

II-3a. **Production using same machinery.**--Please report your firm's production of products using the same equipment, machinery, or employees as used to produce frozen warmwater shrimp, and the combined production capacity (both installed and practical capacity) on this shared equipment, machinery, or employees in the periods indicated.

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

"Installed overall production capacity" – The level of production that your establishment(s) could have attained, assuming your firm's optimal product mix, and based solely on existing capital investments, i.e., machinery and equipment that is in place and ready to operate. This capacity measure does <u>not</u> take into account other constraints to production such as existing workforce constraints, availability of raw materials, or downtime for maintenance, repair, and clean-up. This capacity measure is sometimes referred to as "nameplate" or "theoretical" capacity.

"Practical overall production capacity" – The level of production that your establishment(s) could reasonably have expected to attain, taking into account your firm's actual product mix over the period. This capacity measure is based on not only existing capital investments, i.e., machinery and equipment that is in place and ready to operate; but also non-capital investment constraints, such as (1) normal operating conditions, including normal downtime for maintenance, repair, and cleanup; (2) your firm's existing in place and readily available labor force; (3) availability of material inputs; and (4) any other constraints that may have limited your firm's ability to produce the reported products. Importantly, this capacity measure is the maximum "practical" production your firm could have achieved without hiring new personnel or expanding the number of shifts operated in the period.

"Practical frozen warmwater shrimp production capacity" – The level of production of frozen warmwater shrimp that your establishment(s) could reasonably have expected to attain. The same assumptions apply to this capacity measure as for practical overall production capacity, but only includes the portion of practical overall production capacity allocated to the production of frozen warmwater shrimp based on the actual product mix experienced over the period.

Takes into account	Installed overall production capacity	Practical overall production capacity	Practical frozen warmwater shrimp production capacity
Existing capital investments	Yes	Yes	Yes
Product mix	Yes	Yes	Yes
Normal downtime, maintenance, repair and clean-up	No	Yes	Yes
Existing labor force	No	Yes	Yes
Availability of material inputs	No	Yes	Yes
Actual number of shifts and hours operated	No	Yes	Yes
Limited to frozen warmwater shrimp	No	No	Yes

#### II-3a. **Production using same machinery.**—Continued

	Quantity (i	in 1,000 pound	s)			
		Calendar year	January-September			
Item	2019	2020	2021	2021	2022	
Capacity measures: Installed overall production capacity <sup>1</sup>						
<b>Practical overall</b> production capacity <sup>12</sup>						
Practical frozen warmwater shrimp production capacity <sup>3</sup>						
Production of:						
Frozen warmwater shrimp⁴	0	0	0	0	C	
Other products⁵						
Total production using same machinery or workers	0	0	0	0	C	

<sup>&</sup>lt;sup>1</sup> Data reported for both "installed overall" and "practical overall" capacity should each individually be greater than data reported for total production (last line). Additionally, data reported for "installed overall" capacity should be greater than "practical overall" capacity in every period.

II-3b. **Operating parameters.--**The *practical* overall production capacity reported in II-3a is based on the following operating parameters:

Hours per week	Weeks per year

II-3c.	<u>Capacity calculations</u> Please describe the methodology used to calculate <i>installed</i> and <i>practical</i> overall production capacities reported in II-3a, and explain any changes in reported capacities.

<sup>&</sup>lt;sup>2</sup> Please provide details in your response to the question on capacity constraints in question II-3d below that explain the differences reported between "installed" overall production capacity and "practical" overall production capacity.

<sup>&</sup>lt;sup>3</sup> Data reported for practical frozen warmwater shrimp production capacity should be greater than the data reported for production of frozen warmwater shrimp in each period, if not revise prior to submission to the Commission. Additionally, if your firm reports the production of no other products on the same machinery and using the same workers as frozen warmwater shrimp then "practical overall" and "practical frozen warmwater shrimp" capacity measures should be equal to each other.

<sup>&</sup>lt;sup>4</sup> Data entered for production of frozen warmwater shrimp will populate here once reported in II-7a.

<sup>&</sup>lt;sup>5</sup> Please identify these products: \_\_\_\_\_.

II-3d. Practical overall production constraints.—Please describe the constraint(s) that set the limit(s) on your firm's practical overall production capacity over the period reported in question II-3a. If different constraints were binding over different periods reported, please specify when each constraint was limiting your reported practical overall production capacity. If a constraint was not actually binding over the period reported, but was still a constraint to achieving the installed capacity level, indicate at what level it would have been binding.

	traint ck as many as appropriate)	<b>Description</b> (If checked, please describe the details, timing, and duration of the constraint; leave completely blank if not applicable)
	Production bottlenecks	
	Existing labor force	
	Supply of material inputs	
	Fuel or energy	
	Storage capacity	
	Logistics/transportation	
	Other constraints (list the specific constraints in the description field)	
would shifts,	take and the additional actions	n capacityPlease describe and quantify the amount of ting that would be needed (e.g., hiring new workers, expanding material supply, etc.) for your firm to be able to fully utilization capacity reported in II-3a.

these factors enhance or constrain such shifts.

II-4.	<u>Product</u>	Product shifting.—							
		(a) Is your firm able to switch production (capacity) between frozen warmwater shrimp a other products using the same equipment and/or labor?							
	No Yes		If yes—(i.e., have produced other products or are able to produce other products) Please identify other actual or potential products.						
			ribe the factors that affect your firm's ability to shift production capacity oducts (e.g., time, cost, relative price change, etc.), and the degree to which						

II-5. <u>Capacity checklist.</u>--Please check that the capacity numbers reported in question II-3a follow the Commission's relevant definitions for capacity.

Item	√ if Yes
Are all three capacity measures reported based on <u>currently installed</u> <u>machinery and equipment</u> (i.e., the reported capacity level would not require additional capital investments in order to achieve)?	
Are practical overall production capacity and practical frozen warmwater shrimp production capacity measures reported based on <u>existing labor</u> <u>force</u> (i.e., the reported capacity level would not require hiring additional production related workers or adding shifts)?	
Are practical overall production capacity and practical frozen warmwater shrimp production capacity measures based on <i>the actual availability of material inputs</i> ?	
Do both practical overall production capacity and practical frozen warmwater shrimp production capacity measures account for <u>normal downtime, maintenance, repair and clean-up</u> activities?	
Does the difference between practical overall production capacity and practical frozen warmwater shrimp production capacity equal the portion of practical overall production capacity that is dedicated to the production of out-of-scope products?	

Note: If your firm is not able to answer "yes" to any of the above criteria as it relates to your firm's reported capacity levels, please revise your capacity numbers to be in conformance with the appropriate definition prior to submission to the Commission.

II-6. <u>Types of freezing capacity</u>.—What type of freezing capacity does your firm have? (*Check all that apply*)

Block frozen	IQF	Other	If other, describe

II-7a. **Shipments and inventory data.--**Report you firm's uses (shipment or storage) of domestically produced frozen warmwater shrimp during the specified periods.

"Commercial U.S. shipments" – Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report <u>net values</u> (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" – Product consumed internally by your firm. Such transactions are valued at fair market value.

"Transfers to related firms" – Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

"Export shipments" – Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" — Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

#### II-7a. Shipments and inventory data.—Continued.

0	0	2022
0	0	(
١	rket value. If y	y changes in reported capacit irket value. If your firm uses a , cost, cost plus, etc.):

the data provided above in this table should be based on fair market value. <sup>3</sup> Identify your firm's principal export markets:

RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY .-- Generally, the data reported for the end-ofperiod inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year	January-September		
Reconciliation	2019	2020	2021	2021	2022
B + C - D - F - H - J - L = should equal					
zero ("0") or provide an explanation.1	0	0	0	0	0

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless

II-7b. <u>Historical U.S. shipment data</u>. --Report the quantity and value of your firm's U.S. shipments (including commercial U.S. shipments, internal consumption, and transfers, but <u>not</u> including exports) of frozen warmwater shrimp produced in your U.S. establishment(s) during the specified periods.

Quantity ( <i>in 1,000 pounds</i> ) and value ( <i>in \$1,000</i> )								
Item 2016 2017 2018								
U.S. shipments:								
Quantity (M)								
Value (N)								

II-8. <u>Channels of distribution</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

Quantity (in 1,000 pounds)						
		Calendar year		January-Se	ptember	
Item	2019	2020	2021	2021	2022	
Channels of distribution:  U.S. shipments—  to distributors,  including foodservice  (broadline)  distributors (O)						
to retailers, including grocery chains (P)						
to end users, including restaurants, food processors, and other end users¹ (Q)						
<sup>1</sup> Please identify "other end	users":					

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines O, P, and Q) in each time period equal the quantity reported for U.S shipments (i.e., lines D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "O"), the data reported must be revised prior to submission to the Commission.

		Calendar year	January-S	eptember	
Reconciliation item	2019	2019 2020 2021			2022
O + P + Q - D - F - H = zero					
("0"), if not revise.	0	0	0	0	0

II-9. <u>U.S. shipments by type of freezing</u>.--Report your firm's U.S. shipments (i.e., commercial U.S. shipments, internal consumption, and transfers to related firms in the United States) by type of freezing.

Quantity (in 1,000 pounds)				
	Calendar year			
Item	2021			
U.S. shipments Block frozen (R)				
IQF (S)				
Other¹ (T)				
<sup>1</sup> Please describe:				

<u>RECONCILIATION OF U.S. SHIPMENTS BY TYPE.</u>--Please ensure that the quantities reported for U.S. shipments by type (i.e., lines R, S, and T) in 2021 equal the quantity reported for U.S shipments (i.e., lines D, F, and H) in 2021. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	2021
Quantity reconcile: $R + S + T - D - F - H = zero$	
("0"), if not revise.	0

II-10. <u>Employment data</u>.--Report your firm's employment-related data related to the production of frozen warmwater shrimp and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to September periods, calculate similarly and divide by 9.

If your firm had the same number of PRWs in all calendar year and had not experienced any changes in PRWs in the most recent interim period, you would have the same number of PRWs for the interim periods, regardless of whether the interim periods are Jan-Mar (Q1), Jan-June (Q1+Q2), or Jan-Sept (Q1+Q2+Q3)."

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

	Calendar year			January-September	
Item	2019	2020	2021	2021	2022
Employment data: Average number of PRWs (number) (O)					
Hours worked by PRWs (1,000 hours) (P)					
Wages paid to PRWs (\$1,000) (Q)					

Explanation of trends:			

II-11.	<u>Transfers to related firms.</u> —If your firm reported transfers to related firms in question II-7a, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.
II-12.	<u>Purchases</u> Has your firm purchased frozen warmwater shrimp produced in the United States

or in other countries since January 1, 2016? (Do not include imports for which your firm was the importer of record. These should be reported in an importer questionnaire).

"Purchase" – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.

"Import" —A transaction to buy from a foreign supplier where your firm is the importer of record.

No	If yes Report such purchases in the table below and explain the reasons for your firm's purchases:

#### II-12. **Purchases**.—*Continued*

*Note*: If your firm served as the importer of record for any purchases from foreign suppliers, either for your own account or as a service for another entity, those purchases are to be considered "imports" not "purchases" and **should not** be included in the table below.

Quantity (in 1,000 pounds)							
	(	Calendar year			January-September		
Item	2019	2020	2021	2021	2022		
Purchases from U.S. importers <sup>1</sup> of frozen warmwater shrimp from—China (subject) <sup>2</sup>							
India (subject) <sup>3</sup>							
Thailand (subject) <sup>4</sup>							
Vietnam (subject)⁵							
Subtotal, subject	0	0	0	0	0		
All other sources, including nonsubject merchandise from China, India, Thailand, and Vietnam							
Purchases from domestic producers <sup>6</sup>							
Purchases from all other sources <sup>7</sup>							
Total purchases	0	0	0	0	0		

<sup>&</sup>lt;sup>1</sup> Please list the name of the importer(s) from which your firm purchased this product. If your firm's import suppliers differ by source, please identify the source for each listed supplier: \_\_\_\_\_.

<sup>6</sup> Please list the name of the U.S.	producer(s) from which	your firm purchased this product: _	

<sup>&</sup>lt;sup>2</sup> Purchases of U.S. imports subject to the antidumping duty order from China, which <u>exclude</u> purchases of imports from Allied Pacific Group, Shantou Red Garden Foodstuff Co., Ltd., Yelin Enterprise Co. Hong Kong, Zhanjiang Guolian Aquatic Products Co., Ltd., and Zhanjiang Regal Integrated Marine Resources Co., Ltd.

<sup>&</sup>lt;sup>3</sup> Purchases of U.S. imports subject to the antidumping duty order from India, which <u>exclude</u> purchases of imports from Devi Sea Foods Limited.

<sup>&</sup>lt;sup>4</sup> Purchases of U.S. imports subject to the antidumping duty order from Thailand, which <u>exclude</u> purchases of imports from Thail-Mei Frozen Foods Co., Ltd., Marine Gold Products Limited, and the Rubicon Group (which includes Andaman Seafood Co., Ltd., Chanthaburi Frozen Food Co., Ltd., Chanthaburi Seafoods Co., Ltd., Intersia Foods Co., Ltd., Phattana Frozen Food Co., Ltd., Phatthana Seafood Co., Ltd., S.C.C. Frozen Seafood Co., Ltd., Sea Wealth Frozen Food Co., Ltd., Thailand Fishery Cold Storage Public Co., Ltd., Thai International Seafoods Co., Ltd., and Wales Co. Universe Limited).

<sup>&</sup>lt;sup>5</sup> Purchases of U.S. imports subject to the antidumping duty order from Vietnam, which <u>exclude</u> purchases of imports from Minh Phu Group, which includes Minh Phu Seafood Export Import Corporation (and affiliates Minh Qui Seafood Co., Ltd. and Minh Phat Seafood Co., Ltd.), Minh Phu Seafood Corp., Minh Phu Seafood Corporation, Minh Phu Seafood Pte, Minh Qui Seafood, Minh Qui Seafood Co., Ltd., Minh Qui, Minh Phat Seafood Co., Ltd., Minh Phu Hau Giang Seafood Joint Stock Company, Minh Phu Hau Giang Seafood Co., Ltd., Minh Phu Hau Giang Seafood Processing Co., Ltd.

<sup>&</sup>lt;sup>7</sup> Please list the name of the firm(s) from which your firm purchased this product:

II-13. Purchases of imports from subject sources.--If your firm reported purchases from U.S. importers of frozen warmwater shrimp from China, India, Thailand, and/or Vietnam (excluding the firms listed above) at any time since January 1, 2016, report those purchases by the individual importer of record and subject source.

## **Purchases of subject imports**

Quantity (in 1,000 pounds)							
Importer of	Subject		Calendar year			eptember	
record	source	2019	2020	2021	2021 2022		
Grand total:	1	0	0	0	0	0	

#### II-13. Purchases of imports from subject sources.—Continued.

<u>RECONCILIATION OF PURCHASES FROM SUBJECT SOURCES</u>.--Please ensure that the quantities reported for your firms purchases of imports from subject sources reported in this question (i.e., "total purchases of imports from subject sources") in each time period equal the quantity reported for your firm's purchases from subject sources in each time period in the previous question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year			January-September	
Reconciliation	2019	2020	2021	2021	2022
Purchases from subject					
sources in this table –					
purchases from subject					
sources in previous table =					
zero ("0"), if not revise.	0	0	0	0	0

II-14.	ImportsSince January	1. 2016.	has vour firm i	imported frozen	warmwater shrimp?

"Importer" – The person or firm primarily liable for the payment of any duties on the merchandise, or an authorized agent acting on his behalf (i.e., the importer of record).

No	Yes	
		If yes <u>COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE</u>

II-15. <u>Toll production</u>.--Since January 1, 2016, has your firm been involved in a toll agreement regarding the production of frozen warmwater shrimp?

**"Toll agreement"**--Agreement between two firms whereby the first firm ("tollee") furnishes the raw materials and the second firm ("toller") uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

No	Yes					
		If yes—Please complete the table below.				
Does you	Tollee 🗌					
Report th	%					
Please describe the activities performed in this tolling arrangement:						
Please inc	Please indicate the name(s) of the firm(s) involved:					

II-16.	Foreign	trade	zones
--------	---------	-------	-------

(a) <u>Firm's FTZ operations</u>.--Does your firm produce frozen warmwater shrimp in and/or admit frozen warmwater shrimp into a foreign trade zone (FTZ)?

**"Foreign trade zone"** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

No	If yes Describe the nature of your firms operations in FTZs and identify the specific FTZ site(s).

(b) Other firms' FTZ operations.--To your knowledge, do any firms in the United States import frozen warmwater shrimp into a foreign trade zone (FTZ) for use in distribution of frozen warmwater shrimp and/or the production of downstream articles?

No	Yes	If yesIdentify the firms and the FTZs.

For questions II-17 and II-18, if your response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

I-17.	Effect of order(s)Describe the significance of the existing antidumping duty orders covering imports of frozen warmwater shrimp from China, India, Thailand, and/or Vietnam in terms of their effect on your firm's production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, and asset values. You may wish to compare your firm's operations before and after the imposition of the order(s).					
I-18.	operations of inventories, research and warmwater	or organizati purchases, d developm shrimp in th	tionWould your firm anticipate any changes in the character of its on, including its production capacity, production, U.S. shipments, employment, revenues, costs, profits, cash flow, capital expenditures, ent expenditures, or asset values relating to the production of frozen are future if the antidumping duty orders on frozen warmwater shrimp and, and/or Vietnam were to be revoked?			
	No	Yes	If yes, supply details as to the time, nature, and significance of such anticipated changes and describe the underlying business conditions and underlying assumptions used for these projections.			
I-19.	for which a explanation	narrative bo	your firm would like to explain further a response to a question in Part II x was not provided, please note the question number and the provided below. Please also use this space to highlight any issues your e data in this section.			

## PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to Emily Kim (202-205-1800, emily.kim@usi	tc.go	ν)
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in Part	ssion staff may contact that	: individual rega	ording the co	nfidential info	ormation sub	omitte
iii r ai c						
Name						
Title						
Email						
Telepho	one					
<u>Accoun</u>	ting system.—Briefly descr	ibe your firm's	financial acco	ounting syste	m.	
A.	When does your firm's fisc	al year end (mo	onth and day	)?		
	If your firm's fiscal year cha	•	•		w:	
B.1.	(i.e., in questions III-9a, III-calendar-year basis is undu fiscal-year based data are are provided on a calendar year) or on a fiscal-year ba	uly burdensome acceptable. Plear basis (income sis that does no	e or provides ase indicate v luding firms ot align with	results that a whether the r with a calend the calendar y not align with	re not reliable results in this ar-year base year.	ole, s section ed fisca
	Describe the lowest level of financial statements are pr				-	which
B.2.		repared that inc	clude frozen	warmwater s	hrimp:	which
	Does your firm prepare pro	repared that ind ofit/loss statem and frequency (if	ents for frozen applicable) c	warmwater si	hrimp: er shrimp:	
B.2.	Does your firm prepare pro Yes No Please indicate the type ar	repared that ind ofit/loss statem and frequency (if	ents for frozen applicable) c	warmwater si en warmwate of financial sta	hrimp: er shrimp:	
B.2.	Does your firm prepare pro Yes No Please indicate the type ar by your firm. Please check	ofit/loss statement frequency (if relevant items	ents for frozen applicable) obelow.	en warmwater started by financial started by Frequency	er shrimp:  atements pro  uency  Semi-	epared
B.2.	Does your firm prepare pro Yes No Please indicate the type ar by your firm. Please check Financial statements	ofit/loss statem	ents for frozen applicable) c	warmwater si en warmwate of financial sta	er shrimp: atements pro	
B.2.	Does your firm prepare pro Yes No  Please indicate the type ar by your firm. Please check  Financial statements  Audited	ofit/loss statement frequency (if relevant items	ents for frozen applicable) obelow.	en warmwater started by financial started by Frequency	er shrimp:  atements pro  uency  Semi-	epared
B.2.	Does your firm prepare pro Yes No  Please indicate the type arby your firm. Please check  Financial statements Audited Unaudited	ofit/loss statement frequency (if relevant items	ents for frozen applicable) obelow.	en warmwater started by financial started by Frequency	er shrimp:  atements pro  uency  Semi-	epared
B.2.	Does your firm prepare pro Yes No  Please indicate the type ar by your firm. Please check  Financial statements  Audited Unaudited Annual reports	ofit/loss statement frequency (if relevant items	ents for frozen applicable) obelow.	en warmwater started by financial started by Frequency	er shrimp:  atements pro  uency  Semi-	epare
B.2.	Does your firm prepare pro Yes No  Please indicate the type arby your firm. Please check  Financial statements Audited Unaudited	ofit/loss statement frequency (if relevant items	ents for frozen applicable) obelow.	en warmwater started by financial started by Frequency	er shrimp:  atements pro  uency  Semi-	epared

B.4. Please indicate the primary accounting basis used by your firm.

Accounting basis	Check one
U.S. GAAP	
IFRS	
Tax – cash	
Tax – accrual	
Other (specify):	

III-3.	Cost accounting system. —Briefly describe your firm's cost accounting system (e.g., standard
	cost, job order cost, etc.).

III-4. **Product listing.**—Please list the products your firm produces in the facilities in which it produces frozen warmwater shrimp, and provide the share of net sales accounted for by these products in 2021.

Products	Share of sales in 2021
Frozen warmwater shrimp	%
	%
	%
	%
	%

U.S. Pro	ocessors Q	uestionna	ire – <b>Frozer</b>	n warmwa	iter Shrimp (	(Third Review)		Page 27
III-5.	or any ser	vices) use sive of tra	d in the pro insactions b	duction of	frozen warr	nase <b>inputs</b> (raw ma mwater shrimp fror divisions and/or ot	n any relate	ed suppliers
	YesC	ontinue to	question II	II-6. [	NoConti	nue to question III-	8.	
III-6.	warmwate	er shrimp	that your fir	rm purcha	ses from rela	puts used in the prated suppliers and to	hat are ref	lected in
							Share of t	
	Input			Related	supplier		COGS in 2	2 <b>021</b> %
								%
								%
								%
	the narrat	ive box.		·		e check all that app		
				ost valuati	on method		Check all	that apply
		supplier's	cost				[	
	Cost plus		r price to a	nnrovimat	e fair marke	t value		
	Other (sp		i price to a	pproximat	e iaii illaike	t value		
	` '	,, <u> </u>	d differ by i	input, plea	se describe:			
III-7b.	from relat	ed supplie	ers, as ident	ified in III-	6, were repo	ease confirm that torted in III-9a (finan firm's accounting bo	cial results	on frozen
	Yes	No	If no—Pro		olanation an	d the valuation bas	is used for	these inputs

III-8. <u>Allocation basis.</u>—Briefly describe the allocation bases used by your firm to assign the costs and expenses listed below to frozen warmwater shrimp in the normal course of business and in the financial results reported in question III-9a.

	Allocation bases used for frozen warmwater shrimp—					
Cost/expense	In the normal course of business	In the financial results at III-9a				
Raw materials						
Direct labor						
Other factory costs						
SG&A expenses						
Interest expense						
Other income/expenses						

III-9a. Operations on frozen warmwater shrimp.—Report the revenue and related cost information requested below on the #abbrproduct operations of your firm's U.S. establishment(s). Include only sales (whether domestic or exports) and costs related to your U.S. manufacturing operations.

**Net sales**—Report all commercial sales, internal consumption, and transfers to related firms, whether these are domestic sales or exports. Report net sales values less discounts, returns, allowances, and prepaid freight, in U.S. dollars, f.o.b. your point of shipment. The freight costs associated with delivering the product to your customer should not be included.

Note: If the financial data are reported on a calendar-year basis, the total net sales quantities and values should match the total shipment quantities and values reported in Part II of this questionnaire.

**Internal consumption**—Product consumed internally by your firm. Report internal consumption at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

**Transfers to related firms**—Sales made to related firms. Report transfers to related firms at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

**Costs and expenses**—Include costs and expenses associated with all reported net sales (i.e., for both domestic and export commercial sales, internal consumption, and transfers to related firms). If any freight costs were removed from net sales values, ensure the associated costs are removed from the applicable cost/expense line.

*Inputs from related suppliers*—Any inputs purchased from related suppliers should be reported in a manner consistent with your firm's accounting books and records.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes frozen warmwater shrimp, as well as specific statements and worksheets) used to compile these data.

## III-9a. **Operations on frozen warmwater shrimp.--**

	Quantity (in 1,0	000 pounds) and v	alue ( <i>in \$1,000</i> )		
		Calendar year	January-September		
Item	2019	2020	2021	2021	2022
Net sales quantities: Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities	0	0	0	0	0
Net sales values: Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0	0	0
Cost of goods sold (COGS): Raw materials					
All other COGS					
Total COGS	0	0	0	0	0
Gross profit or (loss)	0	0	0	0	0
Selling, general, and administrative (SG&A) expenses					
Operating income (loss)	0	0	0	0	0
Other expenses and income: Interest expense					
All other expense items					
All other income items (include CDSOA receipts)					
Net income or (loss) before income taxes	0	0	0	0	0

III-9b.	<u>Financial data reconciliation</u> The calculable line items from question III-9a (i.e., total net sales
	quantities and values, total COGS, gross profit (or loss), operating profit (or loss), and net
	income (or loss)) have been calculated from the data submitted in the other line items. Do the
	calculated fields return the correct data according to your firm's financial records, ignoring non-
	material differences that may arise due to rounding?

		If no If the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise.  Also, check signs accorded to the post operating income line items. The two
		expense line items should report positive numbers (i.e., expenses are positive, and incomes or reversals are negative in these lines – instances of the latter should be rare in these lines). The income line item should also, in most instances, be a positive number (i.e., income is positive, and expenses or reversals are negative in this line).
Yes	No	If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist, please identify and discuss the differences in the space below.

III-9c. Continued Dumping and Subsidy Offset Act ("CDSOA") receipts.—Report CDSOA receipts for frozen warmwater shrimp. Provide data for your firm's three most recently completed calendar years, and for the specified interim periods.

Value ( <i>in \$1,000</i> )						
		Calendar year		January-Septembe		
ltem	2019	2020	2021	2021	2022	
CDSOA receipts						

Does your firm anticipate receiving CDSOA receipts in the future?

Yes	No	<b>If yes</b> —Please separately quantify the relevant amounts of CDSOA receipts which your firm anticipates receiving in the future, when they are expected to be received, and the general circumstances surrounding their expected receipt.

III-9d. Raw materials.--Please report the share of total raw material costs in 2021 (reported in III-9a) for the following raw material inputs:

Input	Share of total raw material costs (percent)
Shrimp and prawns	
Other material inputs <sup>1</sup>	
Total (should sum to 100 percent)	0.0

<sup>&</sup>lt;sup>1</sup> Please indicate any other notable "other" raw materials not expressly identified above and provide the share of the total raw material costs that they account for:

III-9e. <u>Corporation officers' and partners' salaries</u>.-- For each annual and interim period for which financial results are reported in question III-9a, please provide the amounts in the schedule below, and identify the specific question III-9a line item where the amounts are included.

	Calendar years           2019         2020         2021			January-September		
				2021	2022	
Item	Value ( <i>\$1,000</i> )					
Officers' and partners' salaries						
Please identify whe	Please identify where these items are reported in III-9a:					

III-10. Nonrecurring items (charges and gains) included in the subject product financial results.--For each annual and interim period for which financial results are reported in question III-9a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific question III-9a line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in \$1,000), as reflected in question III-9a; i.e., if an aggregate nonrecurring item has been allocated to question III-9a, only the allocated value amount included in question III-9a should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in question III-9a.

	Calendar years			January-September		
	2019	2020	2021	2021	2022	
Item			Value ( <i>\$1,000</i>	)		
Nonrecurring item 1						
Nonrecurring item 2						
Nonrecurring item 3						
Nonrecurring item 4						
Nonrecurring item 5						
Nonrecurring item 6						
Nonrecurring item 7						

**Nonrecurring item:** In this table please provide a brief description of each nonrecurring item reported above and indicate the specific line item in table III-9a where the nonrecurring item is classified.

	Description of the nonrecurring item	Income statement classification of the nonrecurring item
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

dentify where your company recorded these items in your accounting books and records in the normal course of business; i.e., just as responses to question III-10 identify where these items are reported in question III-9a.
are reported in question III-9a.
·

III-12a. <u>Asset values</u>.--Report the <u>total</u> assets (i.e., **both current** and **long-term assets**) associated with the production, warehousing, and sale of frozen warmwater shrimp. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for frozen warmwater shrimp in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in question III-9a. Provide data as of the end of your firm's three most recently completed calendar years.

**Note:** Total assets should reflect <u>net assets</u> (after any accumulated depreciation and allowances deducted) and should be <u>allocated to the subject products</u> if these assets are also related to other products.

		Value ( <i>in \$1,000</i> )	
		Calendar years	
Item	2019	2020	2021
Total assets (net)			

III-12b.	<b><u>Description of asset values.</u></b> —Please provide explanations if there are any substantial changes in
	total asset value during the period; e.g., due to write-offs, major purchases, and revaluations.
	Also describe the main asset categories (both current and long-term) in the above response.

III-13a. Capital expenditures and research and development ("R&D") expenses.--Report your firm's capital expenditures and research and development expenses for frozen warmwater shrimp. Provide data for your firm's three most recently completed calendar years, and for the specified interim periods.

	Value ( <i>in \$1,000</i> )				
	Calendar year			January-September	
Item	2019	2020	2021	2021	2022
Capital expenditures					
R&D expenses					

III-13b.	<u>Description of reported capital expenditures</u> Please describe the nature, focus, and significance of your firm's reported capital expenditures. If no capital expenditure data were reported, please explain the reason.
III-13c.	<u>Description of reported R&amp;D expenses</u> Please describe the nature, focus, and significance of your firm's reported R&D expenses.

III-14.	<b>Data consistency and reconciliation.</b> —Please note that we are requesting your firm's financial
	data for questions III-9a, III-12a, and III-13a on a calendar year basis. Please confirm that your
	firm reported these data on a calendar-year basis:

Yes	No	If no, please explain.

Please note the quantities and values reported in question III-9a should reconcile with the data reported in question II-7a (including export shipments) as long as they are reported on the same calendar year basis.

RECONCILIATION OF TRADE VS FINANCIAL DATA.--Please ensure that the quantities and values reported for total shipments in Part II equal the quantities and values reported for total net sales in Part III of this questionnaire in each time period. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.

		Calendar year		January-September	
Reconciliation	2019	2020	2021	2021	2022
Quantity: Trade data from question II-7a (lines D, F, H, and J) less financial total net sales quantity data from question III-9a, = zero ("0").	0	0	0	0	0
Value: Trade data from question II-7a (lines E, G, I, and K) less financial total net sales value data from question III-9a, = zero ("0").	0	0	0	0	0

Do these data in question III-9a reconcile with data in question II-7?

Yes	No	If no, please explain.

III-15.	Effects on financial performance of COVID-19. — Has the COVID-19 pandemic or have any
	government actions taken to contain the spread of the COVID-19 virus affected the financial
	performance of your firm's operations on frozen warmwater shrimp as reported in III-9a? In
	your response, please include the duration and timing of any impacts as they relate to your
	firm's financial performance.

No	Yes	If yes, please describe these effects.

III-16.	Other explanationsIf your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

#### PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Amelia Preece (202-205-3250, <a href="mailto:Amelia.preece@usitc.gov">Amelia.preece@usitc.gov</a>).

IV-1. <u>Contact information.</u>--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part IV.

Name	
Title	
Email	
Telephone	

### **PRICE DATA**

- IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers of the following products produced by your firm.
  - **Product 1.--** Frozen, raw warmwater shrimp or prawns, all species, 71 to 90 count, headless, peeled, deveined, tail-off, block frozen (cut or not cut).
  - **Product 2.--** Frozen, raw warmwater shrimp or prawns, all species, 31 to 40 count, headless, shell-on, block frozen.
  - **Product 3.** Frozen, raw warmwater shrimp or prawns, all species, 26 to 30 count, headless, shell-on, block frozen.
  - **Product 4.** Frozen, cooked warmwater shrimp or prawns, all species, 26 to 30 count, P&D (peeled and deveined), headless, tail-on or-tail off, individually guick frozen (IQF).

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

(a)	During January 2019 – September 2022, did your firm produce and sell to unrelated U.S
	customers any of the above listed products (or any products that were competitive with
	these products)?

YesPlease complete the following pricing data table as appropriate.
NoSkip to question IV-3.

IV-2b. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm.

Report data in *actual pounds* (not 1,000s) and *actual dollars* (not 1,000s).

		(Quantity	y in pounds, va	alue <i>in doll</i>	lars)			
	Produ	ct 1	Produ	ct 2	Produ	ıct 3	Produ	uct 4
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2019:								
January-March								
April-June								
July-September								
October-December								
2020:								
January-March								
April-June								
July-September								
October-December								
2021:								
January-March								
April-June								
July-September								
October-December								
2022:								
January-March								
April-June								
July-September								

<sup>&</sup>lt;sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

<b>Note.</b> —If your firm's product does not exactly meet the product specifications but is competitive with the specified product	uct,
provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.	

•	•	•	 •	•	•	•	_	
Product 1:								
Product 2:								
Product 3:								
Product 4:								

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

115	Drocessors'	Questionnaire -	- Erozon Warn	nwater Shrimn	(Third Review)
U.S.	Processors	Questionnaire -	- Frozen warr	nwater Shrimb	i i nira keviewi

	Price data che reported.	<u>:ckii3t.</u> =-1 icus		ac the pric		correctly
	Are the price	e data reporte	ed above:			√ if Yes
	In actual d	ollars ( <b>not</b> \$1	.,000)?			
	In actual p	ounds ( <i>not</i> 1	,000s)?			
	F.o.b. U.S. costs)?	point of ship	ment (i.e.,	does not	include U.S. inland transportation	
	Net of all o	discounts and	l rebates?			
		ounts, rebates which the sal			deducted from gross sales in the	
	Quantities	do not excee	ed commer	cial shipm	nents reported in part II in each year?	
	Explanation(	s) for any box	kes not che	cked:		
	used in the pr questions on t	eparation of the	the price do a. The Comr	nta, as Co mission m	re, please keep all supporting document mmission staff may contact your firm re ay also request that your company subl cales journal, invoices, etc.) used to com	egarding mit copies
IV-3.	warmwater sh	nrimp ( <i>check</i>	Set		he prices that it charges for sales of fro	zen
IV-3.	Transaction by	nrimp ( <i>check</i>	Set price			zen
IV-3.	warmwater sh	nrimp ( <i>check</i>	Set price	nly)?	he prices that it charges for sales of fro  If other, describe	zen
IV-3.	Transaction by transaction	Contracts	Set price lists	Other		
	Transaction by transaction	Contracts	Set price lists	Other	If other, describe	

115	Drocessors'	Questionnaire -	- Erozen	Warmwater	Shrimn	(Third	Roviow
U.S.	Processors	- Questionnaire -	- Frozen	warmwater	Shrimb	( I nira i	keview

IV-5.	<b><u>Pricing terms</u></b> On what basis are your firm's prices of domestic frozen warmwater shrim
	usually quoted (check one)?

Delivered	F.o.b.	If f.o.b., specify point

IV-6. <u>Contract versus spot.</u>-- Approximately what shares of your firm's sales of its U.S.-produced frozen warmwater shrimp in 2021 were on the basis of (1) short-term contracts, (2) annual contracts, (3) long-term contracts, and (4) spot sales?

	Type of sale						
Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	Total (shoul sum t 100.0%	ld o	
Share of 2021 sales	%	%	%	%	0.0	%	

IV-7. <u>Contract provisions.</u>— Please fill out the table regarding your firm's typical sales contracts for U.S.-produced frozen warmwater shrimp (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
_	Quantity			
Fixed quantity and/or price	Price			
ana, or price	Both			
Indexed to raw	Yes			
material costs <sup>1</sup>	No			
Not applicab	ıle			

IV-8. <u>Lead times.</u>—What is your firm's share of sales of its U.S.-produced frozen warmwater shrimp from inventory and produced to order, and the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced frozen warmwater shrimp?

Source	Share of 2021 sales	Lead time (average number of days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

IV-9.	Shipp	oing i	nforma	tion

(a)	Who generally arranges the transportation to your firm's customers' locations?
	Your firm Purchaser (check one)

(b) Indicate the approximate percentages of your firm's sales of frozen warmwater shrimp that are delivered the following distances from your firm's production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 250 miles	%
251 to 500 miles	%
Over 500 miles	%
Total (should sum to 100.0%)	0.0 %

# IV-10. Geographical shipments.—

a) In which U.S. geographic market area(s) has your firm sold its U.S.-produced frozen warmwater shrimp since January 1, 2016 (check all that apply)?

Geographic area	√ if applicable
Gulf Coast/South Atlantic.—TX, LA, AL, FL, GA, MS, SC, NC.	
Central Southeast. – DE, DC, KY, MD, TN, VA, and WV.	
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Southwest (not coastal).—AR and OK.	
Mountains.–AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast.–CA, OR, and WA.	
<b>Other</b> .—All other markets in the United States not previously listed, including AK, HI, PR, and VI.	

b) Report the share of your 2021 sales of U.S.-produced frozen warmwater shrimp by region

	Re			
	Gulf Coast/South AtlanticTX,	Total (should		
	LA, AL, FL, GA, MS, SC, NC.	States	sum to 100.0%)	
Share of your				
2021 U.S.	%	%	0.0 %	
sales				

U.S. Pr	ocessors' Q	uestionna	ire – <b>Fr</b>	ozen	Warn	nwater Shrimp (Third Review)	Page 44				
IV-11.		<u>Inland transportation costs.</u> —What is the approximate percentage of the cost of U.Sproduced frozen warmwater shrimp that is accounted for by U.S. inland transportation costs? percent									
IV-12.	<u>End uses.</u> Have there been any changes in the end uses of frozen warmwater shrimp since January 1, 2016 or do you anticipate any future changes?										
	No	Yes	If yes,	-		e changes, noting when these changes occuri ir.	red or are				
IV-13.		<u>Substitutes.</u> Have there been any changes in the number or types of products that can be substituted for frozen warmwater shrimp since January 1, 2016 or do you anticipate any future changes?									
	No	Yes	If yes, expec	-		e changes, noting when these changes occuri ir.	red or are				
IV-14.		Availability of supplyHas the availability of frozen warmwater shrimp in the U.S. market changed since January 1, 2016? Do you anticipate any future changes?									
		ility in the	U.S.	No	Yes	Please explain, noting the countries and rea changes.	sons for the				
		since Janu	ary 1, 2		1.03	- Changesi					
	U.Sproduced product										
	Imports from China, India, Thailand, and/or Vietnam										
	Imports from all other countries										
	Anticipated changes:										
	U.Sproduced product										
	Imports from China, India, Thailand, and/or Vietnam										
	Imports from all other countries										

IV-16.

IV-17.

No

Yes-Business cycles (e.g., seasonal business)

Yes-Other distinctive conditions of competition

IV-15.	<u>Demand trends.</u> Indicate how demand within the United States and outside of the United
	States (if known) for frozen warmwater shrimp has changed since January 1, 2016, and how you
	anticipate demand will change in the future. Explain any trends and describe the principal
	factors that have affected, and that you anticipate will affect, these changes in demand.

Mark	æt	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
			De	emand sin	ce January 1,	2016
Within United S						
Outside United S						
				Anticipate	d future dema	and
Within the United States						
Outside the United States						
	_	<del></del>			_	in the product range, product mix, 2016 or do you anticipate any future
No	Ye	-	, please o	-	oting when th	nese changes occurred or are
		-	_			np market subject to business cycles n warmwater shrimp?
Check all	that a	ipply.			ease describe, nuary 1, 2016	including any changes since

Skip to the next question.

IV-18.	Supply	constraints.—
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(a)	Has your firm refused, declined, or been unable to supply frozen warmwater shrimp since January 1, 2016 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?							
	No Yes If yes, please describe.							
(b)			effect that regulations (e.g. USDA, etc.) have on your ability to supply frozen in the U.S. market.					
(c)	) Do imported frozen warmwater shrimp have to meet the regulations you reported above (IV-18b)?							
	If no, please provide additional explanation on what regulations imported Yes No frozen warmwater shrimp must meet.							
(d) Do any regulations in other countries affect the U.S. market for frozen warmwater shrimp?								
	No	Yes	If yes, please describe the third-country regulations.					
(e)			natural disasters, diseases, or other events (e.g. oil spills) that have affected frozen warmwater shrimp since 2016.					

IV-19.	Raw materials Indicate how frozen warmwater shrimp raw material prices have changed
	since January 1, 2016, and how you expect they will change in the future.

Raw materials prices	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for frozen warmwater shrimp.
Changes since January 1, 2016					
Anticipated changes					

IV-20.	<b><u>Price comparisons</u></b> Are you aware of prices of frozen warmwater shrimp in non-U.S. markets?
	If yes, please compare market prices of frozen warmwater shrimp in U.S. and non-U.S. markets.
	Provide information as to time periods and regions for any price comparisons and note the
	sources for your market knowledge.

No	Yes	If yes, please describe.

IV-21.	<b>Export constraints.</b> Describe how easily your firm can shift its sales of frozen warmwater
	shrimp between the U.S. market and alternative export markets. In your discussion, please
	describe any contracts, other sales arrangements, or other constraints that would prevent or
	retard your firm from shifting frozen warmwater shrimp between the U.S. and alternative
	export markets within a 12-month period.

IV-22. <u>Barriers to trade</u>.--Are your firm's exports of frozen warmwater shrimp subject to any tariff or non-tariff barriers to trade in other countries?

No	Yes	If yes, please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since January 1, 2016, or that are expected to occur in the future.

IV-23. <u>Interchangeability</u>.--Is frozen warmwater shrimp produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	China (subject) <sup>1</sup>	India (subject) <sup>2</sup>	Thailand (subject) <sup>3</sup>	Vietnam (subject) <sup>4</sup>	Other sources (including firms excluded below) <sup>5</sup>
United States					
China (subject) <sup>1</sup>					
India (subject) <sup>2</sup>					
Thailand (subject) <sup>3</sup>		><	><		
Vietnam (subject) <sup>4</sup>		><			

For any country-pair producing frozen warmwater shrimp that is *sometimes* or *never* interchangeable, identify the country/source-pair and explain the factors that limit or preclude the interchangeable use of frozen warmwater shrimp produced in the countries:

<sup>&</sup>lt;sup>1</sup> Subject imports from China <u>exclude</u> nonsubject imports from: Allied Pacific Group; Yelin Enterprise Co. Hong Kong; Zhanjiang Guolian Aquatic Products Co., Ltd.; and Zhanjiang Regal Integrated Marine Resources Co., Ltd.

<sup>&</sup>lt;sup>2</sup> Subject imports from India **exclude** nonsubject imports from: Devi Sea Foods Limited.

<sup>&</sup>lt;sup>3</sup> Subject imports from Thailand <u>exclude</u> nonsubject imports from: Thai I-Mei Frozen Foods Co., Ltd.; the Rubicon Group, which includes Andaman Seafood Co., Ltd., Chanthaburi Frozen Food Co., Ltd., Chanthaburi Seafoods Co., Ltd., Intersia Foods Co., Ltd., Phattana Frozen Food Co., Ltd., Phatthana Seafood Co., Ltd., S.C.C. Frozen Seafood Co., Ltd., Sea Wealth Frozen Food Co., Ltd., Thailand Fishery Cold Storage Public Co., Ltd., Thai International Seafoods Co., Ltd., and Wales Co. Universe Limited; and Marine Gold Products Limited.

<sup>&</sup>lt;sup>4</sup> Subject imports from Vietnam <u>exclude</u> nonsubject imports from: Minh Phu Group, which includes Minh Phu Seafood Export Import Corporation (and affiliates Minh Qui Seafood Co., Ltd. and Minh Phat Seafood Co., Ltd.), Minh Phu Seafood Corp., Minh Phu Seafood Corporation, Minh Phu Seafood Pte, Minh Qui Seafood, Minh Qui Seafood Co., Ltd., Minh Qui, Minh Phat Seafood Co., Ltd., Minh Phat Seafood, Minh Phat Seafood Corp., Minh Phu Hau Giang Seafood Joint Stock Company, Minh Phu Hau Giang Seafood Corp., Minh Phu Hau Giang Seafood Processing Co., Ltd.

<sup>&</sup>lt;sup>5</sup> Please identify these sources (nonsubject countries and firms excluded above):

IV-24. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between frozen warmwater shrimp produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	China (subject) <sup>1</sup>	India (subject) <sup>2</sup>	Thailand (subject) <sup>3</sup>	Vietnam (subject) <sup>4</sup>	Other sources (including firms excluded below) <sup>5</sup>
United States					
China (subject) <sup>1</sup>					
India (subject) <sup>2</sup>		$\nearrow$			
Thailand (subject) <sup>3</sup>		$\nearrow$	$\nearrow$		
Vietnam (subject) <sup>4</sup>		><	><		

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's sales of frozen warmwater shrimp, identify the country/source-pair and the relevant factors other than price, and report the advantages or disadvantages imparted by such factors:

<sup>&</sup>lt;sup>1</sup> Subject imports from China <u>exclude</u> nonsubject imports from: Allied Pacific Group; Yelin Enterprise Co. Hong Kong; Zhanjiang Guolian Aquatic Products Co., Ltd.; and Zhanjiang Regal Integrated Marine Resources Co., Ltd.

<sup>&</sup>lt;sup>2</sup> Subject imports from India <u>exclude</u> nonsubject imports from: Devi Sea Foods Limited.

<sup>&</sup>lt;sup>3</sup> Subject imports from Thailand <u>exclude</u> nonsubject imports from: Thai I-Mei Frozen Foods Co., Ltd.; the Rubicon Group, which includes Andaman Seafood Co., Ltd., Chanthaburi Frozen Food Co., Ltd., Chanthaburi Seafoods Co., Ltd., Intersia Foods Co., Ltd., Phattana Frozen Food Co., Ltd., Phatthana Seafood Co., Ltd., S.C.C. Frozen Seafood Co., Ltd., Sea Wealth Frozen Food Co., Ltd., Thailand Fishery Cold Storage Public Co., Ltd., Thai International Seafoods Co., Ltd., and Wales Co. Universe Limited; and Marine Gold Products Limited.

<sup>&</sup>lt;sup>4</sup> Subject imports from Vietnam <u>exclude</u> nonsubject imports from: Minh Phu Group, which includes Minh Phu Seafood Export Import Corporation (and affiliates Minh Qui Seafood Co., Ltd. and Minh Phat Seafood Co., Ltd.), Minh Phu Seafood Corp., Minh Phu Seafood Corporation, Minh Phu Seafood Pte, Minh Qui Seafood, Minh Qui Seafood Co., Ltd., Minh Qui, Minh Phat Seafood Co., Ltd., Minh Phu Hau Giang Seafood Joint Stock Company, Minh Phu Hau Giang Seafood Corp., Minh Phu Hau Giang Seafood Processing Co., Ltd., Minh Phu Hau Giang Seafood Processing Co., Ltd.

<sup>&</sup>lt;sup>5</sup> Please identify these sources (nonsubject countries and firms excluded above):

U.S. Processors' Questionnaire - Fr	zen Warmwater Shrim	p (Third Review)
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	<b>Yes</b> — Please							
	impact in the table below.			No		Don't know		
	Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how the imposition of tariffs under section 301 affected each factor of the frozen warmwater shrimp market in the United States.		
Supply of U.S produced frozen warmwater shrimp								
Supply of frozen warmwater shrimp imported from China								
Supply of frozen warmwater shrimp imported from other countries								
Prices for frozen warmwater shrimp								
Overall U.S. demand for frozen warmwater shrimp								
Raw material costs for frozen warmwater shrimp								

# **HOW TO FILE YOUR QUESTIONNAIRE RESPONSE**

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://usitc.gov/investigations/701731/2022/frozen warmwater shrimp china india thailand and/third review full.htm

**Please do not attempt to modify the format or permissions of the questionnaire document**. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: SHRIMP

• E-mail.—E-mail the MS Word questionnaire to <a href="tyler.berard@usitc.gov">tyler.berard@usitc.gov</a>; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

**If your firm** <u>does not </u>**produce this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

**Parties to this proceeding.**—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.