U.S. PURCHASERS' QUESTIONNAIRE

FROZEN WARMWATER SHRIMP FROM CHINA, INDIA, THAILAND, AND VIETNAM

This questionnaire must be received by the Commission by <u>February 6, 2023</u>

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty orders concerning frozen warmwater shrimp from China, India, Thailand, and Vietnam (Inv. Nos. 731-TA-1064 and 1066-1068 (Third Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Amelia Preece (202-205-3250, Amelia.preece@usitc.gov).

City	State	Zip Code	
Website			
Has your firm purchas foreign) at any time si		n the next page) <u>from any source</u> (domestic or	
NO (Sign th	e certification below and promptly return only t	his page of the questionnaire to the Commission)	
YES (Comple	ete all parts of the questionnaire, and return the	e entire questionnaire to the Commission)	
•	re via the Commission <i>Drop Box</i> by clic cc.gov/oinv/. (PIN: SHRIMP)	king on the following link:	
	CERTIFICATION		_
ge and belief and under of this certification I als ion provided in this qu	stand that the information submitted is so so grant consent for the Commission, a estionnaire and throughout this proceedi	tionnaire is complete and correct to the bes subject to audit and verification by the Commis and its employees and contract personnel, to ing in any other import-injury proceedings or	sion. By use the
ge and belief and under of this certification I also tion provided in this que ed by the Commission on odersigned, acknowledg ing or other proceedings el (a) for developing or and evaluations relati	estand that the information submitted is so grant consent for the Commission, and estionnaire and throughout this proceed the same or similar merchandise. The end information submitted in response may be disclosed to and used: (i) by the maintaining the records of this or a relating to the programs, personnel, and open	subject to audit and verification by the Commis and its employees and contract personnel, to ing in any other import-injury proceedings or be to this request for information and through the Commission, its employees and Offices, and and proceeding, or (b) in internal investigations derections of the Commission including under	sion. By use the reviews out this contract audits, 5 U.S.C.
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PART I.—GENERAL INFORMATION

Background.--On February 1, 2005, the Department of Commerce ("Commerce") issued antidumping duty orders on imports of frozen warmwater shrimp from China, India, Thailand, and Vietnam. On May 2, 2022, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make an affirmative determination, the orders will remain in place. If either the Commission or Commerce makes a negative determination, Commerce will revoke the orders. Questionnaires and other information pertinent to this proceeding are available at https://usitc.gov/investigations/701731/2022/frozen warmwater shrimp china india thailand and/th ird review full.htm.

Frozen warmwater shrimp covered by these reviews include certain frozen warmwater shrimp and prawns, whether wild-caught (ocean harvested) or farm-raised (produced by aquaculture), head-on or head-off, shell-on or peeled, tail-on or tail-off, deveined or not deveined, cooked or raw, or otherwise processed in frozen form.

The frozen warmwater shrimp and prawn products included in the *Orders*, regardless of definitions in the Harmonized Tariff Schedule of the United States (HTSUS), are products which are processed from warmwater shrimp and prawns through freezing and which are sold in any count size.

The products described above may be processed from any species of warmwater shrimp and prawns. Warmwater shrimp and prawns are generally classified in, but are not limited to, the Penaeidae family. Some examples of the farmed and wild-caught warmwater species include, but are not limited to, whiteleg shrimp (*Penaeus vannemei*), banana prawn (*Penaeus merguiensis*), fleshy prawn (*Penaeus chinensis*), giant river prawn (*Macrobrachium rosenbergii*), giant tiger prawn (*Penaeus monodon*), redspotted shrimp (*Penaeus brasiliensis*), southern brown shrimp (*Penaeus subtilis*), southern pink shrimp (*Penaeus notialis*), southern rough shrimp (*Trachypenaeus curvirostris*), southern white shrimp (*Penaeus schmitti*), blue shrimp (*Penaeus stylirostris*), western white shrimp (*Penaeus occidentalis*), and Indian white prawn (*Penaeus indicus*).

Frozen shrimp and prawns that are packed with marinade, spices or sauce are included in the scope of the *Orders*. In addition, food preparations, which are not "prepared meals," that contain more than 20 percent by weight of shrimp or prawn are also included in the scope of the *Orders*.

Excluded from the *Orders* are: (1) breaded shrimp and prawns (HTSUS subheading 1605.20.10.20); (2) shrimp and prawns generally classified in the *Pandalidae* family and commonly referred to as coldwater shrimp, in any state of processing; (3) fresh shrimp and prawns whether shell-on or peeled (HTSUS subheadings 0306.23.00.20 and 0306.23.00.40); (4) shrimp and prawns in prepared meals (HTSUS subheading 1605.20.05.10); (5) dried shrimp and prawns; (6) Lee Kum Kee's shrimp sauce;² (7) canned warmwater shrimp and prawns (HTSUS subheading 1605.20.10.40); and (8) certain battered shrimp. Battered shrimp is a shrimp-based product: (1) that is produced from fresh (or thawed-from-frozen) and peeled shrimp; (2) to which a "dusting" layer of rice or wheat flour of at least 95 percent purity has been applied; (3) with the entire surface of the shrimp flesh thoroughly and evenly coated with the flour; (4) with the non-shrimp content of the end product constituting between four and ten percent of the

¹ "Tails" in this context means the tail fan, which includes the telson and the uropods.

² The specific exclusion for Lee Kum Kee's shrimp sauce applies only to the scope of the *China Order*.

product's total weight after being dusted, but prior to being frozen; and (5) that is subjected to IQF freezing immediately after application of the dusting layer. When dusted in accordance with the definition of dusting above, the battered shrimp product is also coated with a wet viscous layer containing egg and/or milk, and par-fried.

Frozen warmwater shrimp are currently imported under any of the statistical reporting numbers that fall under subheading 0306.17.00, or under statistical reporting numbers 1605.21.1030 or 1605.29.1010 of the Harmonized Tariff Schedule of the United States (HTSUS). The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

<u>Purchaser</u>.--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing frozen warmwater shrimp from another firm that produces, imports, or otherwise distributes frozen warmwater shrimp.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. <u>OMB statistics.</u>--Please report the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

	Vashington, DC 20436.	
I-2a.	stablishments coveredProvide the name and address of establishment(s) covered by uestionnaire, if different from that listed on the cover page. Firms operating more that stablishment should combine the data for all establishments into a single response.	*
	Establishment"Each facility of a firm involved in the <u>purchase</u> of frozen warmwater shocluding auxiliary facilities operated in conjunction with (whether or not physically separom) such facilities.	
I-2b.	tock symbol information. If your firm or parent firm is publicly traded, please specify tock exchange and trading symbol:	the
I-2c.	xternal counsel If your firm or parent firm is represented by external counsel in relating proceeding, having filed an entry of appearance, please specify the name of the law nd the lead attorney(s).	
	Law firm:	
	Lead attorney(s):	

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I-3.	OwnershipIs your firm owned, in whole or in part, by any other firm?							
	☐ No ☐ YesList the following information, relating					e ultimate parent/ov	wner.	
	Firm name		Country			Extent of ownersh (percent)	ip	
1-4.	domestic or foreinto the United S "Related firm" — a firm that solely	ign, that productates, or export A firm that your or jointly owned r jointly owned anaged, or othe	ce frozen warn t frozen warm r firm solely o ed, managed, , managed, or	mwater shrimp, water shrimp to r jointly owned, or otherwise contiled your firm.	, import o the Un , manage ontrolled	elated firms, either frozen warmwater sited States? ed, or otherwise con your firm; and/or ay a firm that also so	itrolled; firm	
	Firm name		e., producer, r, importer)	Country		Affiliation		
PART	II <u>PURCHASES</u>							
		•	•			ner by which Comm itted in this questio		
	Name							
	Title							
	Email							
	Telephone							

II-1. Purchases.—

(a) Please estimate your firm's total U.S. purchases of frozen warmwater shrimp in 2021. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire.)

Quantity (1,000 pounds)	

(b) Report (or estimate) the share of the quantity of your firm's purchases of frozen warmwater shrimp in 2021 that was produced in each of the specified countries.

Frozen warmwater shrimp produced in:	Share of quantity of 2021 purchases
United States	%
China (subject) ¹	%
India (subject) ²	%
Thailand (subject) ³	%
Vietnam (subject) ⁴	%
All other sources (including firms excluded below) ⁵	%
Sources unknown	%
Total (should sum to 100.0%)	0.0 %

¹ Subject imports from China <u>exclude</u> nonsubject imports from: Allied Pacific Group; Yelin Enterprise Co. Hong Kong; Zhanjiang Guolian Aquatic Products Co., Ltd.; and Zhanjiang Regal Integrated Marine Resources Co., Ltd.

² Subject imports from India **exclude** nonsubject imports from: Devi Sea Foods Limited.

³ Subject imports from Thailand <u>exclude</u> nonsubject imports from: Thai I-Mei Frozen Foods Co., Ltd.; the Rubicon Group, which includes Andaman Seafood Co., Ltd., Chanthaburi Frozen Food Co., Ltd., Chanthaburi Seafoods Co., Ltd., Intersia Foods Co., Ltd., Phatthana Frozen Food Co., Ltd., Phatthana Seafood Co., Ltd., S.C.C. Frozen Seafood Co., Ltd., Sea Wealth Frozen Food Co., Ltd., Thailand Fishery Cold Storage Public Co., Ltd., Thai International Seafoods Co., Ltd., and Wales Co. Universe Limited; and Marine Gold Products Limited.

⁴ Subject imports from Vietnam <u>exclude</u> nonsubject imports from: Minh Phu Group, which includes Minh Phu Seafood Export Import Corporation (and affiliates Minh Qui Seafood Co., Ltd. and Minh Phat Seafood Co., Ltd.), Minh Phu Seafood Corp., Minh Phu Seafood Corporation, Minh Phu Seafood Pte, Minh Qui Seafood, Minh Qui Seafood Co., Ltd., Minh Phat Seafood Corp., Minh Phat Seafood Corp., Minh Phu Hau Giang Seafood Joint Stock Company, Minh Phu Hau Giang Seafood Co., Ltd., Minh Phu Hau Giang Seafood Corp., Minh Phu Hau Giang Seafood Processing Co., Ltd.

⁵ Please identify these sources (nonsubject countries and firms excluded above):

II-2. <u>Changes in purchasing patterns.</u>--Please indicate how the shares of your firm's purchases of frozen warmwater shrimp from different sources have changed since January 1, 2016.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend			
United States									
China (subject) ¹									
India (subject) ²									
Thailand (subject) ³									
Vietnam (subject) ⁴									
All other sources (including firms excluded below) ⁵									
Sources unknown									
¹ Subject imports from China <u>exclude</u> nonsubject imports from: Allied Pacific Group; Yelin Enterprise Co. Hong Kong; Zhanjiang Guolian Aquatic Products Co., Ltd.; and Zhanjiang Regal Integrated Marine Resources Co., Ltd. ² Subject imports from India <u>exclude</u> nonsubject imports from: Devi Sea Foods Limited. ³ Subject imports from Thailand <u>exclude</u> nonsubject imports from: Thai I-Mei Frozen Foods Co., Ltd.; the Rubicon Group, which includes Andaman Seafood Co., Ltd., Chanthaburi Frozen Food Co., Ltd., Chanthaburi Seafoods Co., Ltd., Intersia Foods Co., Ltd., Phattana Frozen Food Co., Ltd., Phatthana Seafood Co., Ltd., S.C.C. Frozen Seafood Co., Ltd., Sea Wealth Frozen Food Co., Ltd., Thailand Fishery Cold Storage Public Co., Ltd., Thailanternational Seafoods Co., Ltd., and Wales Co. Universe Limited; and Marine Gold Products Limited.									
Seafood Expo Ltd.), Minh Pl Minh Qui Sea Seafood Corp	⁴ Subject imports from Vietnam <u>exclude</u> nonsubject imports from: Minh Phu Group, which includes Minh Phu Seafood Export Import Corporation (and affiliates Minh Qui Seafood Co., Ltd. and Minh Phat Seafood Co., Ltd.), Minh Phu Seafood Corp., Minh Phu Seafood Corporation, Minh Phu Seafood Pte, Minh Qui Seafood, Minh Qui Seafood Co., Ltd., Minh Phat Seafood, Minh Phat Seafood Corp., Minh Phu Hau Giang Seafood Joint Stock Company, Minh Phu Hau Giang Seafood Co., Ltd., Minh Phu Hau Giang Seafood Corp., Minh Phu Hau Giang Seafood Processing Co., Ltd.								

II-3.	Country knowledge Please indicate whether your firm has experience or is otherwise familiar
	with frozen warmwater shrimp produced in the following countries.

United States	China	India	Thailand	Vietnam	Other countries	Other countries (specify)

II-4. <u>Supplier identification</u>.--Please list your firm's <u>FIVE</u> largest suppliers for frozen warmwater shrimp since January 1, 2016, by quantity. Also, provide the share of the quantity of your firm's total purchases of frozen warmwater shrimp that each of these suppliers accounted for in 2021.

No.	Supplier's name	City and state	Share of quantity of 2021 purchases
1			%
2			%
3			%
4			%
5			%

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1.	Firm typeWhich of the following best describes your firm as a purchaser of frozen warmwater
	shrimp (check all that apply)?

End user (food processor)	End user (Restaurant)	Retailer	Food service distributor	Other distributor/ wholesaler	Other	Describe other

If your firm is a distributor/wholesaler of frozen warmwater shrimp, please answer questions III-2 and III-3.

III-2. <u>Competition for sales.</u>--Do you compete for sales to your customers with the manufacturers or importers from which you purchase frozen warmwater shrimp?

No	Yes	If yes, please describe.

III-3.	Types of customersWhat are the major types of customers to which you sell frozen
	warmwater shrimp?

If your firm is an	end user or retailer of frozen	warmwater shrimp,	please answer	questions III-4 and
III_5				

III-4.	End uses. — Have there been any changes in the end uses of frozen warmwater shrimp since
	January 1, 2016 or do you anticipate any future changes?

No	Yes	If yes, explain the changes, noting when these changes occurred or are expected to occur.

III-5. **Demand for end-use products.--**

(a) Has the demand for your firm's final products incorporating frozen warmwater shrimp changed since January 1, 2016?

Increased	d No change Decreased		Fluctuated	

(b) Has this had any effect on your firm's demand for frozen warmwater shrimp?

No	Yes	Explain

III-6. <u>Substitutes.</u>— Have there been any changes in the number or types of products that can be substituted for frozen warmwater shrimp since January 1, 2016 or do you anticipate any future changes?

No	Yes	If yes, explain the changes, noting when these changes occurred or are expected to occur.

III-7.	<u>Demand trends.</u> Indicate how demand within the United States and outside of the United
	States (if known) for frozen warmwater shrimp has changed since January 1, 2016, and how you
	anticipate demand will change in the future. Explain any trends and describe the principal
	factors that have affected, and that you anticipate will affect, these changes in demand.

Mar	ket	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
				Demand si	nce January 1	, 2016
Within United						
Outsid United						
				Anticipat	ed future dem	nand
Within United						
Outsid United						
					•	r to order frozen warmwater shrimp le country sources of supply?
No	Yes	If yes, i	dentify th	ne countrie	s and explain	any preferences.
			·			

III-9. <u>Importance of purchasing domestic product.</u>--Please fill out the table below, estimating the share of your firm's total 2021 purchases of frozen warmwater shrimp that required frozen warmwater shrimp produced in the United States.

	Estimated share of your firm's total 2021 purchases of frozen warmwater shrimp
Purchases that did not require domestic product	%
Purchases that were required by law or regulation to be domestic product (e.g., government purchases under "Buy American" provisions)	%
Purchases that were not required by law or regulation, but were required by your customers to be domestic product	%
Purchases that were required to be domestic product for other reasons	
(explain:)	%
Total (should sum to 100.0%)	0.0 %

III-10. <u>Conditions of competition.</u>—Is the frozen warmwater shrimp market subject to business cycles and/or other conditions of competition distinctive to frozen warmwater shrimp?

Check all th	at apply.	Please describe, including any changes since January 1, 2016.
	No	Skip to the next question.
	Yes-Business cycles (e.g., seasonal business)	
	Yes-Other distinctive conditions of competition	

III-11.	<u>Decisions based on producer and country-of-origin.</u> How often does your firm, and if known
	do your customers, make purchasing decisions involving frozen warmwater shrimp based on its
	producer or country of origin?

	Always	Usually	Sometimes	Never	If at least sometimes, explain.			
	Decision based on producer							
Your firm								
Your customers								
	Decision based on country of origin							
Your firm								
Your customers								

III-12. **Availability of supply.--**Has the availability of frozen warmwater shrimp in the U.S. market changed since January 1, 2016? Do you anticipate any future changes?

Availability in the U.S.			Please explain, noting the countries and reasons for the
market	No	Yes	changes.
Changes since January 1, 2	2016:		
U.Sproduced product			
Imports from China, India, Thailand, and/or Vietnam			
Imports from all other countries			
Anticipated changes:			
U.Sproduced product			
Imports from China, India, Thailand, and/or Vietnam			
Imports from all other countries			

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III-13.	<u>Availability of specific product types.</u> Are certain grades/types/sizes of frozen warmwater shrimp only available from certain country sources?							
	No	Yes		please identi om those cou	-	ies and the	grades/ty	pes/sizes available
III-14.	III-14. Supply constraintsHas any firm refused, declined, or been unable to supply your fir frozen warmwater shrimp since January 1, 2016 (examples include placing customers allocation or "controlled order entry," declining to accept new customers or renew excustomers, delivering less than the quantity promised, being unable to meet timely sh commitments, etc.)?					g customers on or renew existing		
	No	Yes	If ye	s, please desc	cribe.			
III-15.	Purchas (check o		<u>ıency</u> ⊦	low frequentl	y do you mal	ke purchases	of frozer	n warmwater shrimp
		Daily	Weekly	Monthly	Quarterly	Annually	Other	If other, specify
III-16.	Raw ma	terial pri	ices.—					
		ls your fi warmwa			rices for raw	materials us	ed in the	production of frozen
		No	,	Yes – please	answer (b)			
]			
	(b) Has information on raw material prices affected your firm's negotiations or contracts purchase frozen warmwater shrimp since January 1, 2016?					iations or contracts to		
		No	Yes Ex	plain				
III-17.				t <u>acted</u> How making a purd				ter shrimp do you firms.

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III-18.		<u>Supplier negotiations.</u> Do your firm's purchases of frozen warmwater shrimp usually involve negotiations between your firm and suppliers of frozen warmwater shrimp?						
	No	Yes	-	explain the factors you generally negotiate and note whether uotes prices from competing suppliers during negotiations.	your			
III-19.	Change	in suppl	iersHa	as your firm changed suppliers since January 1, 2016?				
	No	Yes		please list the supplier(s), whether the firm was added or drop te reasons for the change.	ped,			
III-20.	New su	ıppliers	-					
	(a)			of any new suppliers, either foreign or domestic, that have enter nuary 1, 2016?	ed the			
		No	Yes	If yes, please identify the firms.				
	(b)	Do you e	expect n	ew frozen warmwater shrimp suppliers to enter the U.S. marke	t?			

Yes

No

If yes, please explain.

III-21.	Supplier	certification	.—

(a) Do you require your suppliers to be or to become certified or qualified to sell frozen warmwater shrimp to your firm?

If yes, provide the following information.

- Share of 2021 purchases that required certification
- The number of days required to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.).

No	Yes	Share of 2021 purchases that required certification	Certification/qualification process and factors considered for
		%	

(b) Do you allow different sources of supply to become certified or qualified using different standards?

No	Yes	If yes, please explain.

III-22. **Failure to certify.**—Since January 1, 2016, have any domestic or foreign producers failed in their attempts to certify or qualify their frozen warmwater shrimp with your firm or have any producers lost their approved status?

No	If yes, please identify these producers, the countries where they are located, and the reasons why they failed or lost the certification/qualification.

III-23. Purchase of wild-caught vs. farm-raised.—

(a)	Please indicate the percentage of wild-caught and farm-raised frozen warmwater shrimp
	purchased by your firm in 2021.

Type of shrimp purchased	Share of quantity of 2021 purchases
Wild-caught (ocean harvested)	%
Farm-raised (produced by aquaculture)	%
Total (should sum to 100.0 percent)	%

(b) Since January 1, 2016, has your firm purchased (check all that apply)?

Wild-caught shrimp		Farm-rais	ed shrimp
Domestic	Imported	Domestic	Imported

(c)	If your firm purchases only wild-caught or only farm-raised frozen warmwater shrimp, please explain why. If your firm purchases both wild-caught and farm-raised frozen warmwater shrim please explain why you purchase each type.				

III-24.	Major purchasing factorsPlease list, in order of their importance, the three major factors your
	firm considers in deciding from whom to purchase frozen warmwater shrimp (examples include
	availability, extension of credit, contracts, price, quality, range of supplier's product line,
	traditional supplier, etc.).

1.	
2.	
3.	
Ple	ease list any other factors that are very important in your purchase decisions:

III-26.

III-25. <u>Purchasing factors.</u>--Please rate the importance of the following factors in your firm's purchasing decisions for frozen warmwater shrimp.

Factor	Very important	Somewhat important	Not important
Availability			
Cooked shrimp			
Delivery terms			
Delivery time			
Discounts offered			
Farm raised shrimp			
Minimum quantity requirements			
Packaging			
Payment terms			
Peeled Shrimp			
Price			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Raw shrimp			
Reliability of supply			
Technical support/service			
U.S. transportation costs			
Unpeeled shrimp			
Wild caught shrimp			

III-27.	Minimum qualityHow often does frozen warmwater shrimp from the following countries
	meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know
United States					
China					
India					
Thailand					
Vietnam					
Other:					

III-28. <u>Frequency of decisions based on price</u>.--How often does your firm purchase the frozen warmwater shrimp that is offered at the lowest price?

Always	Usually	Sometimes	Never

III-29. <u>Price leaders.</u>--A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader is not necessarily the lowest-priced supplier.

Please list the names of any firms you have considered price leaders in the frozen warmwater shrimp market since January 1, 2016.

Firm(s)	Describe how the firm(s) exhibited price leadership

For questions III-30 and III-31, if your response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

III-30.	<u>Effect of orders.</u> Describe the effect on your firm and the U.S. market of the existing antidumping duty orders covering imports of frozen warmwater shrimp from China, India, Thailand, and/or Vietnam.		
III-31.	Effect of revocation of ordersWhat do you think will be the effects on your firm and the U.S. market of any revocation of the antidumping duty orders on imports of frozen warmwater shrimp from China, India, Thailand, and/or Vietnam?		

warmwater shrimp

Overall U.S. demand for frozen warmwater shrimp

Raw material costs for

frozen warmwater shrimp

III-32.	changes in thes	e tariffs, hag	ave an im	pact on the	frozen warn	in products under section 301, or nwater shrimp market in the United cost, price, supply, and/or demand,
	Yes — Please indicate the impact in the table below.			No		Don't know
	Factor	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how the imposition of tariffs under section 301 affected each factor of the frozen warmwater shrimp market in the United States.
pro	pply of U.S duced frozen nwater shrimp					
warn	ply of frozen nwater shrimp ted from China					
warn impor	ply of frozen nwater shrimp ted from other countries					
Pric	es for frozen					

III-33. <u>Differences between wild caught and farm raised shrimp.</u>—How frequently do your firm and your customers distinguish between wild caught and farm raised shrimp?

Always	Frequently	Sometimes	Never	If your firm or your customers distinguish between wild caught and farm raised, 1) explain the reasons you or your customers make this distinction, and 2) how this influences the sources of your shrimp purchases. (If your response differs by type of customer, please explain.)

PART IV.--PRODUCT COMPARISONS

IV-1. <u>Interchangeability.--</u>Is frozen warmwater shrimp produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	China (subject) ¹	India (subject) ²	Thailand (subject) ³	Vietnam (subject) ⁴	Other sources (including firms excluded below) ⁵
United States					
China (subject) ¹					
India (subject) ²		><			
Thailand (subject) ³		><	\nearrow		
Vietnam (subject) ⁴		><	\nearrow	><	

For any country-pair producing frozen warmwater shrimp which is *sometimes* or *never* interchangeable, please identify the country/source-pair and explain the factors that limit or preclude the interchangeable use of frozen warmwater shrimp produced in the countries:

¹ Subject imports from China <u>exclude</u> nonsubject imports from: Allied Pacific Group; Yelin Enterprise Co. Hong Kong; Zhanjiang Guolian Aquatic Products Co., Ltd.; and Zhanjiang Regal Integrated Marine Resources Co., Ltd.

² Subject imports from India **exclude** nonsubject imports from: Devi Sea Foods Limited.

³ Subject imports from Thailand <u>exclude</u> nonsubject imports from: Thai I-Mei Frozen Foods Co., Ltd.; the Rubicon Group, which includes Andaman Seafood Co., Ltd., Chanthaburi Frozen Food Co., Ltd., Chanthaburi Seafoods Co., Ltd., Intersia Foods Co., Ltd., Phattana Frozen Food Co., Ltd., Phatthana Seafood Co., Ltd., S.C.C. Frozen Seafood Co., Ltd., Sea Wealth Frozen Food Co., Ltd., Thailand Fishery Cold Storage Public Co., Ltd., Thai International Seafoods Co., Ltd., and Wales Co. Universe Limited; and Marine Gold Products Limited.

⁴ Subject imports from Vietnam <u>exclude</u> nonsubject imports from: Minh Phu Group, which includes Minh Phu Seafood Export Import Corporation (and affiliates Minh Qui Seafood Co., Ltd. and Minh Phat Seafood Co., Ltd.), Minh Phu Seafood Corp., Minh Phu Seafood Corporation, Minh Phu Seafood Pte, Minh Qui Seafood, Minh Qui Seafood Co., Ltd., Minh Phat Seafood Co., Ltd., Minh Phat Seafood Corp., Minh Phu Hau Giang Seafood Joint Stock Company, Minh Phu Hau Giang Seafood Co., Ltd., Minh Phu Hau Giang Seafood Corp., Minh Phu Hau Giang Seafood Processing Co., Ltd.

⁵ Please identify these sources (nonsubject countries and firms excluded above):

IV-2. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between frozen warmwater shrimp produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	China (subject) ¹	India (subject) ²	Thailand (subject) ³	Vietnam (subject) ⁴	Other sources (Including firms excluded below) ⁵
United States					
China (subject) ¹					
India (subject) ²					
Thailand (subject) ³					
Vietnam (subject) ⁴					

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's purchases of frozen warmwater shrimp, identify the country/source-pair and the relevant factors other than price and report the advantages or disadvantages imparted by such factors.

¹ Subject imports from China <u>exclude</u> nonsubject imports from: Allied Pacific Group; Yelin Enterprise Co. Hong Kong; Zhanjiang Guolian Aquatic Products Co., Ltd.; and Zhanjiang Regal Integrated Marine Resources Co., Ltd.

² Subject imports from India **exclude** nonsubject imports from: Devi Sea Foods Limited.

³ Subject imports from Thailand <u>exclude</u> nonsubject imports from: Thai I-Mei Frozen Foods Co., Ltd.; the Rubicon Group, which includes Andaman Seafood Co., Ltd., Chanthaburi Frozen Food Co., Ltd., Chanthaburi Seafoods Co., Ltd., Intersia Foods Co., Ltd., Phattana Frozen Food Co., Ltd., Phatthana Seafood Co., Ltd., S.C.C. Frozen Seafood Co., Ltd., Sea Wealth Frozen Food Co., Ltd., Thailand Fishery Cold Storage Public Co., Ltd., Thai International Seafoods Co., Ltd., and Wales Co. Universe Limited; and Marine Gold Products Limited.

⁴ Subject imports from Vietnam <u>exclude</u> nonsubject imports from: Minh Phu Group, which includes Minh Phu Seafood Export Import Corporation (and affiliates Minh Qui Seafood Co., Ltd. and Minh Phat Seafood Co., Ltd.), Minh Phu Seafood Corp., Minh Phu Seafood Corporation, Minh Phu Seafood Pte, Minh Qui Seafood, Minh Qui Seafood Co., Ltd., Minh Phat Seafood Corp., Minh Phat Seafood Corp., Minh Phu Hau Giang Seafood Joint Stock Company, Minh Phu Hau Giang Seafood Co., Ltd., Minh Phu Hau Giang Seafood Corp., Minh Phu Hau Giang Seafood Processing Co., Ltd.

⁵ Please identify these sources (nonsubject countries and firms excluded above):

IV-3. **Factor country comparisons.**-- For the factors listed below, please rate how frozen warmwater shrimp produced in each country with which you are familiar, as reported in your response to question II-3, compares with frozen warmwater shrimp produced in each of the other countries with which you are familiar.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank. Please refer to footnotes in question IV-2 above for definitions of subject sources. Nonsubject sources include excluded firms; for names of excluded firms, please refer to footnotes 1-4 in question IV-2 above.

	<u>Uni</u> cor pro	duct fr ted Sta npared duct fr	ates I to om	Uni cor pro	oduct fr ited Sta mpared oduct fr ia (subj	ates I to om	Uni cor pro	oduct fi ited Sta mpared oduct fi and (su	ates I to om
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability					П	П	П	П	П
Cooked shrimp availability		П			H		H	П	Ħ
Delivery terms		Ħ		Ħ	lП	Ħ	lП	Ħ	Ħ
Delivery time		Ī					ĪП	П	
Discounts offered		$\overline{\Box}$				Ī		Ī	Ī
Farm raised shrimp availability									
Minimum quantity requirements									
Packaging									
Payment terms									
Peeled Shrimp availability									
Price ¹									
Product consistency									
Product range									
Quality meets industry standards									
Quality exceeds industry standards									
Raw shrimp availability									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									
Unpeeled shrimp availability									
Wild caught shrimp availability									
¹ A rating of "superior" on price and U.S. tra									

prices/U.S. transportation costs than the second country.

IV-3. **Continued.**

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank. Please refer to footnotes in question IV-2 above for definitions of subject sources. Nonsubject sources include excluded firms; for names of excluded firms, please refer to footnotes 1-5 in question IV-4.

	Product from <u>United States</u> compared to product from <u>Vietnam (subject)</u>			Product from United States compared to product from Nonsubject sources			Product from China (subject) compared to product from India (subject)		
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Cooked shrimp availability									
Delivery terms									
Delivery time									
Discounts offered									
Farm raised shrimp availability									
Minimum quantity requirements									
Packaging									
Payment terms									
Peeled Shrimp availability									
Price ¹									
Product consistency									
Product range									
Quality meets industry standards									
Quality exceeds industry standards									
Raw shrimp availability									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									
Unpeeled shrimp availability									
Wild caught shrimp availability									

prices/U.S. transportation costs than the second country.

IV-3. **Continued.**

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank. Please refer to footnotes in question IV-2 above for definitions of subject sources. Nonsubject sources include excluded firms; for names of excluded firms, please refer to footnotes 1-4 in question IV-2.

	Product from China (subject) compared to product from Thailand (subject)			Chin cor pro	duct fr na (sub) mpared duct fr am (su	i <u>ect)</u> I to om	Product from India (subject) compared to product from Thailand (subject)		
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Cooked shrimp availability									
Delivery terms									
Delivery time									
Discounts offered									
Farm raised shrimp availability									
Minimum quantity requirements									
Packaging									
Payment terms									
Peeled Shrimp availability									
Price1									
Product consistency									
Product range									
Quality meets industry standards									
Quality exceeds industry standards									
Raw shrimp availability									
Reliability of supply									
Technical support/service									
U.S. transportation costs1									
Unpeeled shrimp availability									
Wild caught shrimp availability									
¹ A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower									

¹A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-3. **Continued.**

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank. Please refer to footnotes in question IV-2 above for definitions of subject sources. Nonsubject sources include excluded firms; for names of excluded firms, please refer to footnotes 1-4 in question IV-2.

	Product from India (subject) compared to product from Vietnam (subject)			Product from Thailand (subject) compared to product from Vietnam (subject)			Product from China (subject) compared to product from Nonsubject		
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Cooked shrimp availability									
Delivery terms									
Delivery time									
Discounts offered									
Farm raised shrimp availability									
Minimum quantity requirements									
Packaging									
Payment terms									
Peeled Shrimp availability									
Price ¹									
Product consistency									
Product range									
Quality meets industry standards									
Quality exceeds industry standards									
Raw shrimp availability									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									
Unpeeled shrimp availability									
Wild caught shrimp availability									
¹ A rating of "superior" on price and U.S. tran	sportatio	n costs	indicate	s that th	ne first o	country	general	ly has lo	wer

¹A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-3. **Continued.**

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank. Please refer to footnotes in question IV-2 above for definitions of subject sources. Nonsubject sources include excluded firms; for names of excluded firms, please refer to footnotes 1-4 in question IV-2.

	Product from India (subject) compared to product from Nonsubject			Thaila cor pro	duct fr and (su mpared duct fr onsubje	bject) I to om	Product from Vietnam (subject) compared to product from Nonsubject		
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Cooked shrimp availability									
Delivery terms									
Delivery time									
Discounts offered									
Farm raised shrimp availability									
Minimum quantity requirements									
Packaging									
Payment terms									
Peeled Shrimp availability									
Price ¹									
Product consistency									
Product range									
Quality meets industry standards									
Quality exceeds industry standards									
Raw shrimp availability									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									
Unpeeled shrimp availability									
Wild caught shrimp availability									
¹ A rating of "superior" on price and U.S. trans	portatio	n costs	indicate	es that th	ne first o	country	general	ly has lo	wer

prices/U.S. transportation costs than the second country.

V-1.	Other explanationsIf your firm would like to further explain a response to any question that for which a narrative response box was not provided, please note the question number and the
	explanation in the space provided below.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2022/frozen_warmwater_shrimp_china_i ndia_thailand_and/third_review_full.htm.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: SHRIMP

• E-mail.—E-mail the MS Word questionnaire to Amelia.preece@USITC.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>does not </u>**purchase this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.