U.S. IMPORTERS' QUESTIONNAIRE

DIOCTYL TEREPHTHALATE (DOTP) FROM SOUTH KOREA

This questionnaire must be received by the Commission by March 8, 2023

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order concerning DOTP from South Korea (Inv. No. 731-TA-1330 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm

City	StateZip Code	
Website		
YES	(Complete all parts of the questionnaire, and return the entire questionnaire to the Comp	mission)
-	estionnaire via the Commission <i>Drop Box</i> by clicking on the following link: opbox.usitc.gov/oinv/. (PIN: DOTP)	
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PART I.—GENERAL INFORMATION

Background.-- On August 18, 2017, the Department of Commerce ("Commerce") issued an antidumping duty order on imports of DOTP from South Korea. On July 1, 2022, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the order would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make an affirmative determination, the order will remain in place. If either the Commission or Commerce makes a negative determination, Commerce will revoke the order. Questionnaires and other information pertinent to this proceeding are available at https://ids.usitc.gov/case/4434/investigation/8240.

DOTP covered by this review is dioctyl terephthalate (DOTP), regardless of form. DOTP that has been blended with other products is included within this scope when such blends include constituent parts that have not been chemically reacted with each other to produce a different product. For such blends, only the DOTP component of the mixture is covered by the scope of the order. DOTP that is otherwise subject to the order is not excluded when commingled with DOTP from sources not subject to the order. Commingled refers to the mixing of subject and non-subject DOTP. Only the subject component of such commingled products is covered by the scope of the order.

DOTP has the general chemical formulation $C_6H_4(C_8H_{17}COO)_2$ and a chemical name of "bis (2-ethylhexyl) terephthalate" and has a Chemical Abstract Service (CAS) registry number of 6422–86–2. Regardless of the label, all DOTP is covered by the order.

DOTP is classified in subheading 2917.39.20 of the Harmonized Tariff Schedule of the United States (HTSUS). It may also be imported under HTSUS subheading 2917.39.70 or 3812.20.10. The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser and/or foreign producer questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>Valid number error messages.</u>--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Christopher S. Robinson (202-205-2602, Christopher.Robinson@usitc.gov).

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. Reporting requirements.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire for use by the Office of Management and Budget.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please send such comments to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

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I-2a.	<u>Establishments covered</u> Provide the name and address of establishment(s) covered by this questionnaire.				
		ch facility of a firm involved in the <u>import</u> conjunction with (whether or not physical			
I-2b.	•	ation If your firm or parent firm is pub rading symbol:	licly traded, please specify the		
I-2c.	<u>External counsel.</u> — If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).				
	Law firm:				
	Lead attorney(s):				
I-3.	 OwnershipIs your firm owned, in whole or in part, by any other firm? No YesList the following information, relating to the ultimate parent/owner. 				
	Firm name	Country	Extent of ownership (percent)		

"Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

١.	Related importers/exportersDoes your firm have any related firms, either domestic or foreign, that are engaged in importing DOTP into the United States or that are engaged in exporting DOTP to the United States?			
	☐ No ☐ Yes	List the following info	rmation.	
	Firm name	Country		Affiliation
5.	Related producersDo engaged in the product	•	related firms, either domes	tic or foreign, that are
	□ No □ Yes	List the following info	rmation.	
	Firm name	Country		Affiliation
j.			cure of your firm's importin ne answer may be applicab	
			ne answer may be applicab	

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I-7.	ConsigneesIf your firm is an importer of record of DOTP but is not the consignee, please list
	the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8. <u>FTZ or bonded warehouses</u>.--Please indicate whether your firm enters DOTP into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

Item	No	Yes
Foreign trade zones		
Bonded warehouses		

I-9. Other trade actions. -- To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If yes, please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Christopher S. Robinson (202-205-2602, Christopher.Robinson@usitc.gov). Supply all data requested on a calendar-year basis.

II-1.	Contact informationPlease identify the responsible individual and the manner by which
	Commission staff may contact that individual regarding the confidential information submitted
	in Part II.

Name	
Title	
Email	
Telephone	

II-2a. <u>Changes in operations</u>.—Has your firm experienced any changes in ownership or in the nature of its importing operations for DOTP since January 1, 2017.

No	If yes, supply details as to the time, nature, and significance of such changes and describe reasons for them, including any underlying assumptions used.

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II-2b.	governmen your firm's	t actions ta supply chai lease discu	ken to contain the s n arrangements, im	20, has the COVID-1 pread of the COVID-ports, and shipment timing of any such c	19 virus resulted in o s relating to DOTP?	changes in In your
	No		•	e changes including ports and shipment	•	ne on the (a)
II -2c.	-	_	-	s your firm anticipate the importation of		
	No	Yes		ails as to the time, r ges and describe the for them.		
II-3.	after Decer	imports" ai merchandis above.	22 ? re imports for which	d or arranged for the your firm has place nose imports is not so	d an order with a for	reign supplier
		ı	Qua	antity (in metric ton	s)	T
	Period/	Source	Jan-Mar 2023	Apr-Jun 2023	Jul-Sept 2023	Oct-Dec 2023
	South Kore	ea				
	All other so	ources				
II-4.		-		r firm also produces duct. If your firm's r		•

Definitions

"Imports" –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty).

"Import quantities" –Quantities reported should be net of returns.

"Import values"—Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"U.S. commercial shipments"— Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" – Product consumed internally by your firm. Such transactions are valued at fair market value.

"Transfers to related firms" – Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

"Export shipments"— Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. <u>Imports: South Korea</u>.--Report your firm's imports and your firm's shipments and inventories of DOTP imported from South Korea during the specified periods.

SOUTH KOREA

	Quantity	(in metric ton	s), value (in \$1	1,000)		
			Calend	ar year		
Item	2017	2018	2019	2020	2021	2022
Beginning-of-period inventories (quantity) (A)						
Imports: ¹ Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption: ² Quantity (F)						
Value² (G)						
Transfers to related firms: ² Quantity (H)						
Value² (I)						
Export shipments: ³ Quantity (J)						
Value (K)						
End-of-period inventories: ⁴ (quantity) (L)						
¹ Please identify the foreign pro ² Internal consumption and tran basis for valuing these transactions data provided above in this table sh ³ Identify your firm's principal end ⁴ Please report the average amosaleable. months.	sfers to relate in your record ould be based xport markets	d firms must be ls, please specif I on fair market :	fy that basis (e.g value.	g., cost, cost plu	is, etc.):	. However, the

II-5a. Imports: South Korea.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

			Calend	ar year		
Reconciliation	2017	2018	2019	2020	2021	2022
A + B - D - F - H - J - L= should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:
_____.

II-5b. <u>Channels of distribution: SOUTH KOREA</u>-- Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from South Korea by channel of distribution in the specified period.

			Calend	ar year		
Item	2017	2018	2019	2020	2021	2022
			Quantity (in	metric tons)		
Channels of distribution: U.S. shipments to distributors or brokers (M)						
to end users (N)						

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

			Calend	ar year		
Reconciliation	2017	2018	2019	2020	2021	2022
M + N - D - F - H = zero ("0"), if not revise.	0	0	0	0	0	0

II-6a. <u>Imports: All other sources</u>.--Report your firm's imports and your firm's shipments and inventories of DOTP imported from all other sources during the specified periods.

ALL OTHER SOURCES

	Quantity	(in metric ton	s), value (in \$2	1,000)		
			Calend	ar year		
Item	2017	2018	2019	2020	2021	2022
Beginning-of-period inventories (quantity) (A)						
Imports: ¹ Quantity, all sources (B)						
Value, all sources (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption: ² Quantity (F)						
Value² (G)						
Transfers to related firms: ² Quantity (H)						
Value² (I)						
Export shipments: ³ Quantity (J)						
Value (K)						
End-of-period inventories: ⁴ (quantity) (L)						
¹ These values will be calculated linear learns and translations for valuing these transactions the data provided above in this tables Identify your firm's principal ended and Please report the average amosaleable.	sfers to relate in your record e should be b xport markets	ed firms must be ds, please specif ased on fair ma ::	e valued at fair i fy that basis (e.g rket value.	g., cost, cost plu	s, etc.):	However,

II-6a. Imports: All other sources.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

			Calend	ar year		
Reconciliation	2017	2018	2019	2020	2021	2022
A + B - D - F - H - J - L= hould equal zero ("0") or provide an explanation. ¹	0	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:
_____.

II-6b. <u>Channels of distribution: All other sources</u>--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources by channel of distribution in the specified period.

			Calend	ar year		
Item	2017	2018	2019	2020	2021	2022
			Quantity (in	metric tons)		
Channels of distribution: U.S. shipments to distributors or brokers (M)						
to end users (N)						

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, and H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

			Calend	ar year		
Reconciliation	2017	2018	2019	2020	2021	2022
M + N - D - F - H = zero ("0"), if not revise.	0	0	0	0	0	0

II-6c. <u>Imports: All other sources</u>.--Report your firm's imports from **all other sources** during the specified periods.

ALL OTHER SOURCES

		<u> </u>	, value (<i>in \$1,</i>			
			Calenda	ar year		
Item	2017	2018	2019	2020	2021	2022
mports:1						
<u>Canada:</u>						
Quantity						
Value						
China:						
Quantity						
Value						
Mexico:						
Quantity						
Value						
<u>Taiwan:</u>						
Quantity						
Value						
All other nonsubject						
sources:						
Quantity						
Value						
Nonsubject sources:						
Quantity	0	0	0	0	0	
Value	0	0	0	0	0	

² Please list the other nonsubject sources: _____.

operations of	or organizati	tionWould your firm anticipate any changes in the character of its on, including its imports, U.S. shipments of imports, or inventories of antidumping duty order on DOTP from South Korea were to be
revoked?		
No	Yes	If yes, supply details as to the time, nature, and significance of such anticipated changes and describe the underlying assumptions and business reasons for them.
tables in Par your firm an	t II, please i d the relate	nsIf your firm reported transfers to related firms in any of the data dentify the firm(s) and indicate the nature of the relationship betwee d firms (e.g., joint venture, wholly owned subsidiary) and whether the market value or by a non-market formula.
		your firm would like to further explain a response to a question in Pa x was not provided, please note the question number and the

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Craig Thomsen (202-205-3226, craig.thomsen@usitc.gov).

III-1. <u>Contact information.</u>--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part III.

Name	
Title	
Email	
Telephone	

PRICE DATA

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers of the following products your firm imported from South Korea:
 - **Product 1.**--Dioctyl terephthalate in 20 MT containers, including tank trucks, flexitanks, or flexitainers, and/or isotanks

Product 2.-- Dioctyl terephthalate in bulk, including railcars and bulk liftings

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

(a) During January 2017 – December 2022, did your firm import from South Korea and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data table as appropriate.
NoSkip to question III-3.

III-2b. **Price data.-**-Report below the quarterly price data¹ for pricing products² imported from South Korea and sold by your firm.

Report data in <u>actual metric tons</u> and <u>actual dollars</u> (not 1,000s).

	(Quantity in	metric tons, value in a	lollars)	
	Produ	ict 1	Product 2	
Period of shipment	Quantity	Value	Quantity	Value
2017:				
January-March				
April-June				
July-September				
October-December				
2018:				
January-March				
April-June				
July-September				
October-December				
2019:				
January-March				
April-June				
July-September				
October-December				
2020:				
January-March				
April-June				
July-September				
October-December				
2021:				
January-March				
April-June				
July-September				
October-December				
2022:				
January-March				
April-June				
July-September				
October-December				

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product
provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

² Pricing product definitions are provided on the first page of Part III.

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III-2c.	Price data checklist Please check that the pricing data in question III-2(b) has been correctly
	reported.

Are the price data reported above:				
In actual dollars (not \$1,000) and actual metric tons?				
F.o.b. U.S. point of shipment (i.e., does not include U.S. inland transportation costs)?				
Net of all discounts and rebates?				
Have discounts, rebates, and returns been deducted from gross sales in the quarter in which the sale occurred?				
Quantities do not exceed commercial shipments reported in part II in each year?				
Explanation(s) for any boxes not checked:				

III-2d. **Pricing data methodology.--**Please describe the method and the kinds of documents/records that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

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III-3.	Price settingHow does your firm determine the prices that it charges for sales of DOTP (check
	all that apply)?

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

III-4. <u>Discount policy</u>.--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

III-5. **Pricing terms.**--On what basis are your firm's prices of imported DOTP from South Korea usually quoted? *(check one)*

Delivered	F.o.b.	If f.o.b., specify point

III-6. <u>Contract versus spot.</u>-- Approximately what shares of your firm's sales of its DOTP imported from South Korea in 2022 were on the basis of (1) short-term contracts, (2) annual contracts, (3) long-term contracts, and (4) spot sales?

		Туре о	f sale			
ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	Total (should sum to 100.0%)
Share of your 2022 sales	%	%	%	%	0.0	%

III-7. Contract provisions.—

(a) Please fill out the table regarding your firm's typical sales contracts for U.S.-produced DOTP (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
and, or price	Both			
Indexed to raw	Yes			
material costs ¹	No			
Not applicable				
¹ Please identify the i	¹ Please identify the indexes used:			
(b) Please provide a brief explanation of your firm's pricing formula(s), which should include a specific description of how propylene, caustic acid, and acrylic acid index prices are included in the formula(s). Also indicate how often prices are updated for changes in the index, and any lag between changes in the index and changes in DOTP price.				

III-7. <u>Contract provisions</u>.—Continued

(c) Please list the following information your firm's five largest DOTP contracts with U.S. customers.

Customer name	Start/end dates	Bulk or in containers?	How prices determined (i.e., fixed, indexed to raw materials)	Formula and/or index for determining price	Frequency of updates to contract/index price

(d) Since January 1, 2017, have prices changed during any of these contracts, aside from raw material indexed formula price changes specified in the contract?

No	Yes	If yes, please explain, noting the specific contract, when the price change occurred, and the reasons for the change.

(e)	Describe any contract negotiations for sales of DOTP your firm has engaged in since January
	1, 2017.

III-8.	Lead times What is your firm's share of sales of its imported DOTP from inventory and
	produced to order, and the typical lead time between a customer's order and the date of
	delivery for your firm's sales of its imported DOTP?

Source	Share of 2022 sales	Lead time (average number of days)
From inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

U.S. Importers	' Questionnaire -	DOTP	(Review)	١
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<u>Shippin</u>	g informatio	<u>on</u>		
(a)		ally arranges the transportation to your firm Purchaser (check one)	's custon	ners' locations?
(b)		firm sells DOTP imported from South Korea importation Storage facility (check one,		nere is it shipped
(c)		approximate percentage of your sales of Divered the following distances from your fire	•	
	Distance	from your firm's U.S. point of shipment	Share	e
	Within 10	0 miles		%
	101 to 1,0	000 miles		%
	Over 1,00	0 miles		%
		Total (should sum to 100.0%)	0.0	%
North	eastCT. MF	Geographic area E, MA, NH, NJ, NY, PA, RI, and VT.		
		A, KS, MI, MN, MO, NE, ND, OH, SD, and WI.		
South	east.–AL, DE,	, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, an	d WV.	
Centra	l Southwest	–AR, LA, OK, and TX.		
Mount	tains.–AZ, CC	D, ID, MT, NV, NM, UT, and WY.		
		OR, and WA.		
	–All other m ing AK, HI, Pf	arkets in the United States not previously li R, and VI.	sted,	
importe percent	ed from Sout	on costs.—What is the approximate percent had been and the for by U.S. inland the been any changes in the end uses of DO	transpor	tation costs?
		uture changes?		,
No	Yes	If yes, explain the changes, noting when t expected to occur.	nese cha	nges occurred o

III-13. Subs	stitutes. —
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(a)	Have there been any changes in the number or types of products that can be
	substituted for DOTP since January 1, 2017?

No	Yes	If yes, explain the changes, noting when these changes occurred.

(b) Do you anticipate any future changes in the number or types of products that can be substituted for DOTP?

No	Yes	If yes, explain the changes, noting when these changes are expected to occur.

(c) Has the availability of any substitutes affected demand for DOTP since January 1, 2017?

No	Yes	If yes, noting the substitute product(s), the effect(s), and when these changes have occurred.	

III-14. **Availability of supply.--**Has the availability of DOTP in the U.S. market changed since January 1, 2017? Do you anticipate any future changes?

Availability in the U.S.			Please explain, noting the countries and reasons for the		
market	No	Yes	changes.		
Changes since January 1, 2017:					
U.Sproduced product					
Imports from South Korea					
Imports from all other countries					
Anticipated changes:					
U.Sproduced product					
Imports from South Korea					
Imports from all other countries					

III-15. <u>Demand trends.</u>--Has demand within the United States and outside of the United States (if known) for DOTP steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2017, and how do you anticipate demand will change in the future? Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decrease	Explanation and factors
		D	emand si	nce January	, 1, 2017	
Within the United States						
Outside the United States						
			Anticipat	ed future d	emand	
Within the United States						
Outside the United States						

			, ,				
U.S. Im	porters' O	(uestionna	aire - DOTP (Review) Page 2	25			
III-16.	. Product changes. Have there been any significant changes in the product range, product mix, or marketing of DOTP since January 1, 2017 or do you anticipate any future changes?						
	No	Yes	If yes, please describe, noting when these changes occurred or are expected to occur.				
III-17.	<u>Business</u>	cycles.—					
			P market subject to any business cycles, either during the year or across es, please describe.				
	No	Yes	If yes, identify the cycle(s), including any changes since January 1, 2017.				
			ou anticipate any changes to the DOTP market business cycle(s) in the next 2 es, please describe.	<u>,</u>			
	No	Yes	If yes, identify the anticipated change(s).				
III-18.	Conditions of competition.—						
			any conditions of competition that are distinctive to the DOTP market other usiness cycles described in the previous question? If yes, please describe.				
	No		If yes, please describe, including any changes to the distinctive conditions competition since January 1, 2017.	of			
		•	anticipate any changes conditions of competition that are distinctive to the n the next 2 years? If yes, please describe.				

If yes, identify the anticipated change(s).

Yes

No

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III-19.	<u>Supply constraints.</u> Has your firm refused, declined, or been unable to supply DOTP since January 1, 2017 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?								
	No Yes If yes, please describe.								
III-20.	I-20. Raw materials Have DOTP raw material prices steadily increased, fluctuated but ended high not changed, fluctuated but ended lower, or steadily decreased since January 1, 2017, and how do you expect they will change in the future?						•		
	Raw materia prices		Steadi increas	•	No change	Fluctuate down	Steadily decrease	Explain, noting how raw material price changes have affected your firm's selling prices for DOTP.	
	Change s January 1 2017								
	Anticipat changes	ed							
III-21.	-21. Price comparisonsAre you aware of prices of DOTP in non-U.S. markets? If yes, please compare market prices of DOTP in U.S. and non-U.S. markets. Provide information as to time periods and regions for any price comparisons and note the sources for your market knowledge.								
	No Yes If yes, please describe.								

III-22. <u>Interchangeability.--</u>Is DOTP produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	South Korea	Other countries
United States		
South Korea		

For any country-pair producing DOTP which is *sometimes* or *never* interchangeable, please identify the country-pair and explain the factors that limit or preclude the interchangeable use of DOTP produced in the countries:

III-23. <u>Factors other than price.</u>--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between DOTP produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	South Korea	Other countries
United States		
South Korea		

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's purchases of DOTP, identify the country-pair and the relevant factors other than price and report the advantages or disadvantages imparted by such factors:

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III-24.	Role of section 301 tariffs Did the tariffs on Chinese-origin products under section 301, or
	changes in these tariffs, have an impact on the DOTP market in the United States, including any
	effects on DOTP cost, price, supply, demand and/or raw material costs, since January 1, 2017?

Yes— Please indicate the impact in the table below.	No	Don't know

Factor	Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decrease	Explain, noting how the imposition of tariffs under section 301 affected each factor of the DOTP market in the United States.
Supply of U.S produced DOTP						
Supply of DOTP imported from China						
Supply of DOTP imported from other countries						
Prices for DOTP						
Overall U.S. demand for DOTP						
Raw material costs for DOTP						

III-25.	Other explanationsIf your firm would like to further explain a response to a question in Part III					
	for which a narrative box was not provided, please note the question number and the					
	explanation in the space provided below. Please also use this space to highlight any issues your					
	firm had in providing the data in this section.					

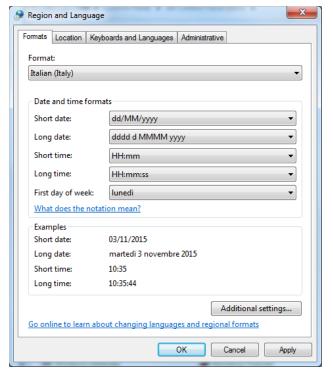
Correcting Valid number error messages.—If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The U.S. International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

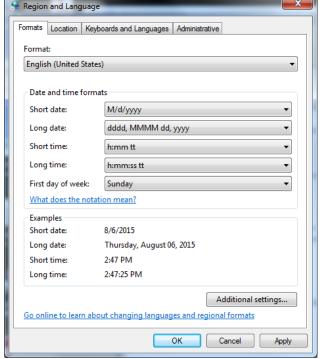
The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty-five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.





HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at: https://ids.usitc.gov/case/4434/investigation/8240.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: DOTP

• E-mail.—E-mail the MS Word questionnaire to Christopher.Robinson@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm does not **import this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.