

## U.S. PRODUCERS' QUESTIONNAIRE: LARGE RESIDENTIAL WASHERS

This questionnaire must be received by the Commission by **April 7, 2023**

*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its investigation No. TA-201-076 (Evaluation), Large Residential Washers: Evaluation of Effectiveness of Import Relief, under section 204 of the Trade Act of 1974 (19 U.S.C. § 2254). The information requested in the questionnaire is needed to supplement data available to the Commission from other sources and is requested under the authority of section 204 of the Tariff Act of 1974. This report is mandatory and failure to comply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Website \_\_\_\_\_

Has your firm produced large residential washers or covered parts (as defined on next page), top-load residential washers with PSC/belt drive/clutch, or front-load residential washers with CIM/belt drive (as defined on pages 3 and 4) in the United States at any time since January 1, 2020?

☐ **NO** (Sign the certification below and promptly return **only** this page of the questionnaire to the Commission)

☐ **YES** (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)

Return questionnaire via the U.S. International Trade Commission *Drop Box* by clicking on the following link: <https://dropbox.usitc.gov/oinv/>. (PIN: **LRWS**)

### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements. I understand that select confidential business information that is furnished may be transmitted to the Office of the United States Trade Representative (USTR) and may be included in a confidential version of the report that the Commission transmits to the President and USTR for use in decision-making related to this proceeding.*

\_\_\_\_\_  
Name of Authorized Official

\_\_\_\_\_  
Title of Authorized Official

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Phone

\_\_\_\_\_  
Email address

**PART I.—GENERAL INFORMATION**

**Background.**— On January 23, 2018, the President, pursuant to section 203 of the Trade Act of 1974 (19 U.S.C. 2253) (the Act), issued Proclamation 9694, imposing a safeguard measure on imports of certain residential washers and parts thereof in the form of a tariff-rate quota, effective February 7, 2018.

On January 23, 2020, pursuant to sections 204(b)(1)(B) and 204(b)(2) of the Trade Act (19 U.S.C. 2254(b)(1)(B) and (b)(2)), the President issued Proclamation 9979 to modify the action taken in Proclamation 9694 by allocating on a quarterly basis, within-quota quantities of 1.2 million units during the third year of the action, beginning February 7, 2020.

On December 8, 2020, in response to a petition filed on behalf of Whirlpool Corporation, Benton Harbor, Michigan, the Commission issued its determination and report pursuant to section 204(c) of the Act (19 U.S.C. 2254(c)), finding that the safeguard measure continued to be necessary to prevent or remedy the serious injury to the domestic industry, and that there was evidence that the domestic industry was making a positive adjustment to import competition (see Large Residential Washers: Extension of Action, Inv. No. TA-201-076, USITC Publication 5144, December 2020). On January 14, 2021, the President issued Proclamation 10133 (86 FR 6541), pursuant to section 203(e)(1)(B) of the Trade Act (19 U.S.C. 2253(e)(1)(B)), extending the safeguard measure on large residential washers through February 7, 2023.

Section 204(d) of the Act requires the Commission to evaluate the effectiveness of the actions in facilitating positive adjustment by the domestic industry to import competition, consistent with the reasons set out by the President in the report submitted to the Congress under section 203(b) of the Act, and to submit a report to the President and the Congress no later than the 180th day after the day on which the actions taken under section 203 are terminated. Questionnaires and other information pertinent to this proceeding are available at <https://ids.usitc.gov/case/4559/investigation/8352>.

**Products covered by the scope of this measure:**

**Large residential washers.**—The products covered by the scope of this measure are all large residential washers and certain parts thereof.

The term “large residential washers” denotes all automatic clothes washing machines, regardless of the orientation of the rotational axis, with a cabinet width (measured from its widest point) of at least 24.5 inches (62.23 cm) and no more than 32.0 inches (81.28 cm), except as noted below.

**Covered parts.**— Also covered are certain parts used in large residential washers, namely: (1) all cabinets, or portions thereof, designed for use in large residential washers; (2) all assembled tubs<sup>1</sup> designed for use in large residential washers which incorporate, at a minimum: (a) a tub; and (b) a seal; (3) all assembled baskets<sup>2</sup> designed for use in large residential washers which incorporate, at a minimum: (a) a side wrapper;<sup>3</sup> (b) a base; and (c) a drive hub;<sup>4</sup> and (4) any combination of the foregoing parts or subassemblies.

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<sup>1</sup> A “tub” is the part of the washer designed to hold water.

<sup>2</sup> A “basket” (sometimes referred to as a “drum”) is the part of the washer designed to hold clothing or other fabrics.

<sup>3</sup> A “side wrapper” is the cylindrical part of the basket that actually holds the clothing or other fabrics.

<sup>4</sup> A “drive hub” is the hub at the center of the base that bears the load from the motor.

**Products excluded from the scope of this measure**

**(1) Stacked washers-dryers & commercial washers**

Excluded are stacked washer-dryers and commercial washers. The term “stacked washer-dryers” denotes distinct washing and drying machines that are built on a unitary frame and share a common console that controls both the washer and the dryer. The term “commercial washer” denotes an automatic clothes washing machine designed for the “pay per use” segment meeting either of the following two definitions:

(1) (a) it contains payment system electronics;<sup>5</sup> (b) it is configured with an externally mounted steel frame at least six inches high that is designed to house a coin/token operated payment system (whether or not the actual coin/token operated payment system is installed at the time of importation); (c) it contains a push button user interface with a maximum of six manually selectable wash cycle settings, with no ability of the end user to otherwise modify water temperature, water level, or spin speed for a selected wash cycle setting; and (d) the console containing the user interface is made of steel and is assembled with security fasteners;<sup>6</sup> or

(2) (a) it contains payment system electronics; (b) the payment system electronics are enabled (whether or not the payment acceptance device has been installed at the time of importation) such that, in normal operation,<sup>7</sup> the unit cannot begin a wash cycle without first receiving a signal from a bona fide payment acceptance device such as an electronic credit card reader; (c) it contains a push button user interface with a maximum of six manually selectable wash cycle settings, with no ability of the end user to otherwise modify water temperature, water level, or spin speed for a selected wash cycle setting; and (d) the console containing the user interface is made of steel and is assembled with security fasteners.

**(2) Top load residential washers with PSC/belt drive/clutch**

Also excluded are automatic clothes washing machines that meet all of the following conditions: (1) have a vertical rotational axis; (2) are top loading;<sup>8</sup> (3) have a drive train consisting, inter alia, of (a) a permanent split capacitor (PSC) motor,<sup>9</sup> (b) a belt drive,<sup>10</sup> and (c) a flat wrap spring clutch.<sup>11</sup>

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<sup>5</sup> “Payment system electronics” denotes a circuit board designed to receive signals from a payment acceptance device and to display payment amount, selected settings, and cycle status. Such electronics also capture cycles and payment history and provide for transmission to a reader.

<sup>6</sup> A “security fastener” is a screw with a non-standard head that requires a non-standard driver. Examples include those with a pin in the center of the head as a “center pin reject” feature to prevent standard Allen wrenches or Torx drivers from working.

<sup>7</sup> “Normal operation” refers to the operating mode(s) available to end users (*i.e.*, not a mode designed for testing or repair by a technician).

<sup>8</sup> “Top loading” means that access to the basket is from the top of the washer.

<sup>9</sup> A “PSC motor” is an asynchronous, alternating current (AC), single phase induction motor that employs split phase capacitor technology.

<sup>10</sup> A “belt drive” refers to a drive system that includes a belt and pulleys.

<sup>11</sup> A “flat wrap spring clutch” is a flat metal spring that, when engaged, links abutted cylindrical pieces on the input shaft with the end of the concentric output shaft that connects to the drive hub.

**(3) Front load residential washers with CIM/belt drive**

Also excluded are automatic clothes washing machines that meet all of the following conditions: (1) have a horizontal rotational axis; (2) are front loading;<sup>12</sup> and (3) have a drive train consisting, inter alia, of (a) a controlled induction motor (CIM),<sup>13</sup> and (b) a belt drive.

**(4) "Extra-wide" residential washers**

Also excluded are automatic clothes washing machines that meet all of the following conditions: (1) have a horizontal rotational axis; (2) are front loading; and (3) have cabinet width (measured from its widest point) of more than 28.5 inches (72.39 cm).

Large residential washers are currently classifiable under subheading 8450.20.00 (statistical reporting numbers 8450.20.0040 and 8450.20.0080) of the Harmonized Tariff Schedule of the United States (HTSUS). They may also be imported under HTSUS 8450.11.0040, 8450.11.0080, 8450.90.2000, and 8450.90.6000.<sup>14</sup> The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

**When reporting U.S. producers' data—**

For the purpose of reporting data for select residential washers in this U.S. producers' questionnaire, unless otherwise indicated, please provide data for select residential washers to include large residential washers and covered parts as defined on page 2 of this questionnaire, unless specifically excluded, as well as PSC/belt drive/clutch top-load washers (exclusion 2) and CIM/belt drive front-load washers (exclusion 3), as defined on pages 3 and 4 of this questionnaire.

**Reporting of information.**--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., an importer questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 CFR §§ 206.17(a)(1) and 206.52(c)). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

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<sup>12</sup> "Front loading" means that access to the basket is from the front of the washer.

<sup>13</sup> A "controlled induction motor" is an asynchronous, alternating current (AC), polyphase induction motor.

<sup>14</sup> Large residential washers and parts and certain subassemblies covered by the scope are currently subject to tariff-rate quotas under a safeguard measure imposed effective February 7, 2018, under subheadings 9903.45.01 and 9903.45.02 (large residential washers) and 9903.45.05 and 9903.45.06 (covered parts) and related legal notes.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other confidential business information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Trade Act of 1974 (19 U.S.C. § 2252(i)) and sections 206.17 and 206.52 of the Commission's Rules of Practice and Procedure (19 CFR §§ 206.17(a)(1) and 206.52(c)). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

**D-GRIDS tool.**--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage ([https://www.usitc.gov/trade\\_remedy/question.htm](https://www.usitc.gov/trade_remedy/question.htm)) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is optional. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

- I-2a. **Establishments covered.**--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. **Firms operating more than one establishment should combine the data for all establishments into a single report.**

***"Establishment"***--Each facility of a firm involved in the production of large residential washers, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered <sup>1</sup>	City, State	Zip (5 digit)	Description
1			
2			
3			
4			
5			
6			
<sup>1</sup> Additional discussion on establishments consolidated in this questionnaire: _____.			

- I-2b. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: \_\_\_\_\_.

- I-2c. **External counsel.**-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

- I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

☐ No      ☐ Yes--List the following information, relating to the ultimate parent/owner.

Firm name	Country	Extent of ownership (percent)

**“Related firm”** –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

- I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing large residential washers into the United States or that are engaged in exporting large residential washers to the United States?

☐ No                      ☐ Yes--List the following information.

Firm name	Country	Affiliation

- I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of large residential washers?

☐ No      ☐ Yes--List the following information.

[illegible]

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Kristina Lara (202-205-3386, [kristina.lara@usitc.gov](mailto:kristina.lara@usitc.gov))**. Supply all data requested on a calendar-year basis.

- II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part II.

Name	
Title	
Email	
Telephone	

- II-2a. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of large residential washers since February 7, 2018.

<i>(Check as many as appropriate)</i>		<i>(If checked, please describe the nature, date(s), and significance of any such reported changes as well as the business reasons for them; leave completely blank if not applicable)</i>
<input type="checkbox"/>	Plant openings	
<input type="checkbox"/>	Plant closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or production curtailments	
<input type="checkbox"/>	Weather-related or force majeure events	
<input type="checkbox"/>	Other (e.g., revised labor agreements, technology)	



- II-2b. **Significance of relief.**--Describe the significance of the tariff-rate quotas imposed by the President effective on February 7, 2018, in terms of their effect on your firm's operations in the following categories. You may wish to compare your firm's operations before and after the imposition of the relief. Please explain how you have separated the effects of the safeguard measure from the effects of other factors, such as closure or re-opening of domestic production facilities, changes in demand, exchange rate changes, the COVID-19 pandemic, or antidumping and countervailing duties.

<b>Category</b>	<b><i>Please describe the significance of the safeguard measure.</i></b>
Production capacity, production, shipments, inventories, and employment	
Return on investment, ability to generate capital to finance the modernization of domestic plant(s) and equipment, or ability to maintain existing levels of expenditures for research and development	
Changes in your firm's collective bargaining agreements	

- II-2c. **Adjustment plans.**--Did your firm submit adjustment plans to the Commission in connection with the original section 201 investigation, Inv. No. TA-201-76, or indicate to USTR since the initiation of the original section 201 investigation that it would make adjustments in its large residential washers operations that would permit it to compete more effectively with imports of large residential washers after relief expires if it were to receive import relief as a result of that investigation?

No	Yes	If yes, please discuss below the reason(s) why any specific adjustment actions included in the plans have NOT been implemented (and are therefore not identified in your response to question II-2d). Please be specific as to the particular adjustment action that is being discussed.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-2d. **Efforts since implementation of safeguard measures.**--Since February 7, 2018, has your firm undertaken any efforts to compete more effectively in the U.S. market for large residential washers, including any efforts to increase product availability to your customers, either in terms of the quantity of products available or by increasing your product offerings (e.g., new size ranges, qualities, features, products, etc.)?

No	Yes	If yes, please describe (1) any efforts made by your firm and/or its workers since February 7, 2018, to compete more effectively, (2) the year in which the effort was made, (3) the expenditure involved (in thousands of dollars), and (4) the specific competitive advantage acquired (i.e., increased production, cost reduction, quality improvement, increased market share or sales, etc.).
		If you feel that any of these efforts have been made primarily to compete with imported large residential washers, please indicate and explain.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-2e. **Ability to compete with imports of large residential washers after safeguard termination.** --Do you project that your firm will be able to compete successfully with imports after termination of the safeguard actions?

No	Yes	Please explain. If you reported in question II-2d any efforts made by your firm and/or its workers to compete more effectively with imports of large residential washers, please discuss whether these efforts will continue to help your firm compete more effectively after termination of the safeguard actions.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-3a. **Production using same machinery.**--Please report your firm's production of products using the same equipment, machinery, or employees as used to produce select residential washers, and the combined capacity (both installed and practical capacity) on this shared equipment, machinery, or employees in the periods indicated.

**"Select residential washers"** – Includes large residential washers (as covered in the scope and defined on page 2); PSC/belt drive/clutch top-load washers (exclusion #2), and CIM/belt drive front-load washers (exclusion #3) as defined on pages 3 to 4; and excluding covered parts (as defined on page 2).

**"Installed overall capacity"** – The level of production that your establishment(s) could have attained, assuming your firm's *optimal* product mix, and based solely on *existing capital investments*, i.e., machinery and equipment that is in place and ready to operate. This capacity measure does not take into account other constraints to production such as existing workforce constraints, availability of raw materials, or downtime for maintenance, repair, and clean-up. This capacity measure is sometimes referred to as "nameplate" or "theoretical" capacity.

**"Practical overall capacity"** – The level of production that your establishment(s) could reasonably have expected to attain, taking into account your firm's *actual* product mix over the period. This capacity measure is based on not only existing capital investments, i.e., machinery and equipment that is in place and ready to operate; but also non-capital investment constraints, such as (1) normal operating conditions, including normal downtime for maintenance, repair, and cleanup; (2) your firm's existing in place and readily available labor force; (3) availability of material inputs; and (4) any other constraints that may have limited your firm's ability to produce the reported products. Importantly, this capacity measure is the maximum "practical" production your firm could have achieved without hiring new personnel or expanding the number of shifts operated in the period.

**"Practical select residential washer capacity"** – The level of production of select residential washers that your establishment(s) could reasonably have expected to attain. The same assumptions apply to this capacity measure as for practical overall capacity, but only includes the portion of practical overall capacity allocated to the production of select residential washers based on the actual product mix experienced over the period.

**"Production"** – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

<b>Takes into account</b>	<b>Installed overall capacity</b>	<b>Practical overall capacity</b>	<b>Practical select residential washer capacity</b>
Existing capital investments	Yes	Yes	Yes
Product mix	Yes	Yes	Yes
Normal downtime, maintenance, repair and clean-up	No	Yes	Yes
Existing labor force	No	Yes	Yes
Availability of material inputs	No	Yes	Yes
Actual number of shifts and hours operated	No	Yes	Yes
Limited to select residential washers	No	No	Yes

II-3a. **Production using same machinery.—Continued**

Item	Quantity (in units)		
	Calendar year		
	2020	2021	2022
<b>Capacity measures:</b>			
Installed overall capacity <sup>1</sup>			
Practical overall capacity <sup>1 2</sup>			
Practical select residential washer capacity <sup>3 4</sup>	0	0	0
<b>Production of:</b>			
Select residential washers <sup>3 4</sup>	0	0	0
Other out-of-scope products:			
Commercial washers			
Non-commercial stacked washers			
Extra-wide washers			
Other products <sup>5</sup>			
Subtotal, other excluded products	0	0	0
Total production using same machinery or workers	0	0	0
<p><sup>1</sup> Data reported for both "installed overall" and "practical overall" capacity should each individually be greater than data reported for total production (last line). Additionally, data reported for "installed overall" capacity should be greater than "practical overall" capacity in every period.</p> <p><sup>2</sup> Please provide details in your response to the question on capacity constraints in question II-3d below that explain the differences reported between "installed" overall capacity and "practical" overall capacity.</p> <p><sup>3</sup> Data for this indicator will populate here once reported below in question II-6.</p> <p><sup>4</sup> Data reported for practical select residential washer capacity should be greater than the data reported for production of select residential washers in each period, if not revise prior to submission to the Commission. Additionally, if your firm reports the production of no other products on the same machinery and using the same workers as select residential washers, then "practical overall" and "practical select residential washer" capacity measures should be equal to each other.</p> <p><sup>5</sup> Please identify these products: _____.</p>			

- II-3b. **Operating parameters.**--The *practical* overall capacity reported in II-3a is based on the following operating parameters:

Hours per week	Weeks per year

- II-3c. **Capacity calculations.**--Please describe the methodology used to calculate *installed* and *practical* overall capacities reported in II-3a, and explain any changes in reported capacities.

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- II-3d. **Practical overall constraints.**--Please describe the constraint(s) that set the limit(s) on your firm's practical overall capacity over the period reported in question II-3a. If different constraints were binding over different periods reported, please specify when each constraint was limiting your reported practical overall capacity. If a constraint was not actually binding over the period reported, but was still a constraint to achieving the installed capacity level, indicate at what level it would have been binding.

Constraint (check as many as appropriate)		Description (If checked, please describe the details, timing, and duration of the constraint; leave completely blank if not applicable)
<input type="checkbox"/>	Production bottlenecks	
<input type="checkbox"/>	Existing labor force	
<input type="checkbox"/>	Supply of material inputs	
<input type="checkbox"/>	Fuel or energy	
<input type="checkbox"/>	Storage capacity	
<input type="checkbox"/>	Logistics/transportation	
<input type="checkbox"/>	Other constraints (list the specific constraints in the description field)	

- II-3e. **Reaching installed overall capacity.**--Please describe and quantify the amount of time it would take and the additional actions that would be needed (e.g., hiring new workers, expanding shifts, procuring larger sources of raw material supply, etc.) for your firm to be able to fully utilize the reported installed overall capacity reported in II-3a.

- II-3f. **Excess capacity:** To the extent that your company is reporting excess capacity, please report, with specificity: (1) which machines or equipment (or other elements of production) would need to be brought back into production for your plant to operate at full capacity, and (2) the specific dates on which such machines or equipment were last used by your plant to produce large residential washers.

- II-4. **Product shifting.**—

- (a) Is your firm able to switch production (capacity) between select residential washers and other products using the same equipment and/or labor?

No	Yes	If yes—(i.e., have produced other products or are able to produce other products) Please identify other actual or potential products.
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Please describe the factors that affect your firm's ability to shift capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

II-5. **Capacity checklist.**--Please check that the capacity numbers reported in question II-3a follow the Commission's relevant definitions for capacity.

Item	✓ if Yes
Are all three capacity measures reported based on <u>currently installed machinery and equipment</u> (i.e., the reported capacity level would not require additional capital investments in order to achieve)?	<input type="checkbox"/>
Are practical overall capacity and practical select residential washer capacity measures reported based on <u>existing labor force</u> (i.e., the reported capacity level would not require hiring additional production related workers or adding shifts)?	<input type="checkbox"/>
Are practical overall capacity and practical select residential washer capacity measures based on <u>the actual availability of material inputs</u> ?	<input type="checkbox"/>
Do both practical overall capacity and practical select residential washer capacity measures account for <u>normal downtime, maintenance, repair and clean-up</u> activities?	<input type="checkbox"/>
Does the difference between practical overall capacity and practical select residential washer capacity equal the portion of practical overall capacity that is dedicated to the production of other out-of-scope products?	<input type="checkbox"/>

Note: If your firm is not able to answer "yes" to any of the above criteria as it relates to your firm's reported capacity levels, please revise your capacity numbers to be in conformance with the appropriate definition prior to submission to the Commission.



- II-6. **Production, shipment, and inventory data**--Report your firm's production capacity, production, shipments, and inventories related to the production of select residential washers in its U.S. establishment(s) during the specified periods.

**"Production"** – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

**"U.S. commercial shipments"** –Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**"Internal consumption"** – Product consumed internally by your firm. Such transactions are valued at fair market value.

**"Transfers to related firms"** –Shipments made to related domestic firms. Such transactions are valued at fair market value.

**"Related firm"** –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

**"Export shipments"** –Shipments to destinations outside the United States, including shipments to related firms.

**"Inventories"**— Finished goods inventory, not raw materials or work-in-progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

II-6. **Production, shipment, and inventory data.** –Continued.

REPORT DATA FOR **SELECT RESIDENTIAL WASHERS**, INCLUDING LARGE RESIDENTIAL WASHERS (AS DEFINED ON PAGE 2) AND PSC/BELT DRIVE/CLUTCH TOP-LOAD WASHERS AND CIM/BELT DRIVE FRONT-LOAD WASHERS AS DEFINED ON PAGES 3 AND 4 OF THIS QUESTIONNAIRE. **DO NOT REPORT COVERED PARTS IN THIS TABLE**, AS THEY WILL BE REPORTED SEPARATELY IN QUESTION II-8.

Quantity (in units) and value (in \$1,000)			
Item	Calendar year		
	2020	2021	2022
<b>Practical select residential washer capacity<sup>1</sup></b> (quantity) (A)			
<b>Beginning-of-period inventories</b> (quantity) (B)			
<b>Production of select residential washers:</b> Large residential washers (C)			
Excluded top load residential washers with PSC/belt drive/clutch (exclusion 2) (D)			
Excluded front load residential washers with CIM/belt drive (exclusion 3) (E)			
Total, select residential washers <sup>1</sup> (F)	0	0	0
<b>U.S. shipments:</b> <b>Commercial shipments:</b> quantity (G)			
value (H)			
<b>Internal consumption:<sup>2</sup></b> quantity (I)			
Value <sup>2</sup> (J)			
<b>Transfers to related firms:<sup>2</sup></b> quantity (K)			
Value <sup>2</sup> (L)			
<b>Export shipments:<sup>3</sup></b> quantity (M)			
value (N)			
<b>End-of-period inventories</b> (quantity) (O)			
<sup>1</sup> Data for this indicator will populate in question II-3a once entered here. <sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value. <sup>3</sup> Identify your firm's principal export markets: _____.			

II-6. **Production, shipment, and inventory data.**--Continued.

**RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.**--Generally, the data reported for the end-of-period inventories (i.e., line O) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., lines C, D, and E), less total shipments (i.e., lines G, I, K, and M). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Item	Calendar year		
	2020	2021	2022
B + C + D + E – G – I – K – M – O = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

- II-7. **U.S. shipments by type.**--Report your firms' U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by type (covered and select exclusion categories) of washer.

Quantity (in units) and value (in \$1,000)			
Item	Calendar years		
	2020	2021	2022
<b>U.S. shipments:</b>			
<b>Large residential washers:</b>			
Quantity (P)			
Value (Q)			
<b>Excluded top load residential washers with PSC/belt drive/clutch (exclusion 2)<sup>1</sup>:</b>			
Quantity (R)			
Value (S)			
<b>Excluded front load residential washers with CIM/belt drive (exclusion 3)<sup>1</sup>:</b>			
Quantity (T)			
Value (U)			
<sup>1</sup> As defined on pages 3-4.			

**RECONCILIATION OF U.S. SHIPMENTS.**--Please ensure that the quantities and values reported for U.S. shipments by type (i.e., lines P through U) in each time period equal the quantity reported for U.S. shipments (i.e., lines G through L) in II-6 in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2020	2021	2022
<b>Quantity:</b> $P + R + T - G - I - K = \text{zero ("0")}$ , if not revise.	!Undefined Bookmark, N_0315	!Undefined Bookmark, N_0358	!Undefined Bookmark, N_0319
<b>Value:</b> $Q + S + U - H - J - L = \text{zero ("0")}$ , if not revise.	!Undefined Bookmark, N_0322	!Undefined Bookmark, N_0365	!Undefined Bookmark, N_0326

- II-8. **Commercial U.S. shipments of covered parts.**--Report your firm's commercial U.S. shipments of domestically produced covered parts (defined on page 2). Data on these covered parts should not be included in the data reported in questions II-6 through II-7.

Quantity (in units) and value (in \$1,000)			
Item	Calendar year		
	2020	2021	2022
<b>Commercial U.S. shipments:</b>			
<b>Covered parts:</b>			
Quantity (V)			

<i>Value (W)</i>			
------------------	--	--	--

II-9a. **Employment data.**--Report your firm's employment-related data related to the production of large residential washers, out-of-scope PSC/belt drive/clutch top-load, CIM/belt drive front-load washers, and covered parts, and provide an explanation for any trends in these data.

**"Production and Related Workers" (PRWs)** includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12.

**"Hours worked"** includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

**"Wages paid"**—Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

REPORT DATA FOR **SELECT RESIDENTIAL WASHERS**, INCLUDING LARGE RESIDENTIAL WASHERS AND **COVERED PARTS** (AS DEFINED ON PAGE 2) AND PSC/BELT DRIVE/CLUTCH TOP-LOAD WASHERS, CIM/BELT DRIVE FRONT-LOAD WASHERS (AS DEFINED ON PAGES 3 AND 4).

Item	Calendar year		
	2020	2021	2022
<b>Employment data:</b>			
Average number of PRWs ( <i>number</i> ) (X)			
Hours worked by PRWs ( <i>1,000 hours</i> ) (Y)			
Wages paid to PRWs ( <i>\$1,000</i> ) (Z)			

Explanation of trends:

- II-9b. **Work force evolution.**— Compared to your firm's U.S. operations in 2017 (the full year prior to the application of the safeguard TRQs), did your firm increase (a change >2%), maintain (a change between 2% and -2%), or reduce (a change <-2%) the number of PRWs dedicated to production of select residential washers by 2022?

Increased	Maintained	Decreased	Please describe the primary factors driving this change.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- II-9c. **Work force reductions.**— If your firm reported decreasing its number of PRWs dedicated to the production of select residential washers, please estimate what the portion of the net decrease in PRWs were separations/terminations vs. transfers to other productive operations within your firm or any related firm.

Not applicable	Separated or terminated (percent)	Transferred to other operations (percent)	Total (should sum to 100.0%)	If your firm reported transferring these employees to other productive operations, please describe these operations.
<input type="checkbox"/>			0.0	

- II-9d. **Anticipated work force evolution.**— Relative to your firm's number of PRWs reported in 2022, does your firm anticipate increasing (a change >2%), maintaining (a change between 2% and -2%), or reducing (a change <-2%) the number of PRWs dedicated to production of select residential washers by 2025 given the termination of the safeguard measures on February 7, 2023?

Increase	Maintain	Decrease	Please supply details as to the time, nature, and significance of such anticipated changes and describe the underlying assumptions and business reasons for them.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- II-10. **Transfers to related firms.**--If your firm reported transfers to related firms in question II-6, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

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- II-11. **Toll production.**--Since January 1, 2020, has your firm been involved in a toll agreement regarding the production of large residential washers?

**"Toll agreement"**--Agreement between two firms whereby the first firm furnishes the raw materials and the second firm uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

No	Yes	If yes-- Please describe the toll arrangement(s) and name the firm(s) involved.
<input type="checkbox"/>	<input type="checkbox"/>	



II-12. **Foreign trade zones.**--

- (a) **Firm's FTZ operations.**--Does your firm produce large residential washers in and/or admit large residential washers into a foreign trade zone (FTZ)?

**"Foreign trade zone"** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

No	Yes	If yes-- Describe the nature of your firm's operations in FTZs and identify the specific FTZ site(s).
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) **Other firms' FTZ operations.**--To your knowledge, do any firms in the United States import large residential washers into a foreign trade zone (FTZ) for use in distribution of large residential washers and/or the production of downstream articles?

No	Yes	If yes--Identify the firms and the FTZs.
<input type="checkbox"/>	<input type="checkbox"/>	

- (c) **Withdrawals from FTZs into consumption of imported parts embodied in U.S. manufactured LRWs and classified for Customs purposes as such.**— Report the quantity and value of your firm's withdrawals from your FTZs that were for Customs purposes reported as an import of a large residential washer, but actually reflect the use of imported parts used in the production of domestically-produced large residential washers (i.e., parts physically arrived into the United States on a General Imports basis from abroad, were admitted into a U.S.-based foreign trade zone for processing as foreign status merchandise, not washers, but were reported as an import of a LRW for Customs entry purposes when withdrawn into consumption).

Quantity (in units) and value (in \$1,000)			
Item	Calendar year		
	2020	2021	2022
<b>Covered parts:</b>			
Quantity			
Value			
<b>Other parts<sup>1</sup></b>			
Quantity			
Value			
<sup>1</sup> Please list the parts: _____.			

II-13a. **Production related activities.**—Did your firm begin producing select residential washers (i.e., covered large residential washers, excluded PSC/belt drive/clutch top-load washers or excluded CIM/belt drive front-load washers) in the United States after 2017?

☐ **No** — skip to question II-14.

☐ **Yes** — Answer questions II-13b through II-13f. If your firm's response differs by type of select residential washer, please describe the differences in the relevant form field.

II-13b. **Detailed explanation of firm's domestic activities.**—Please describe in detail your firm's production processes that occur in the United States to produce finished select residential washers as they relate to operations reported in 2022. As you describe these operations, please note the timing of changes to the extent, nature, and complexity of your firm's U.S. select residential washer operations since 2017.

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II-13c. **Production operations.**—Please describe the nature and extent of the following items in relation to your firm's production operations in the United States as it relates to operations reported in 2022. As you describe each of these factors, please note the timing of changes to the extent, nature, and complexity of your firm's U.S. select residential washer operations as they relate to that factor since 2017.

Capital investments	
Technical expertise	
Value added	
Employment	
Quantity, type and source of parts	
Costs and activities	

- II-13d. **Production operations' complexity and importance.**—On a scale of 1 to 5, please provide your firm's view as to the complexity, intensity, and importance of your firm's select residential washer production activities as they relate to operations reported in 2022. On this scale, 1 is considered minimally complex, intense or important, while 5 is considered extremely complex, intense, and important.

<b>1: Minimally complex, intense, and important</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5: Extremely complex, intense, and important</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Please describe the reason for your rating.</b>				

- II-13e. **Anticipated domestic activities.**— Relative to your firm's domestic activities surrounding the production of select residential washers in 2022, does your firm anticipate increasing (a change >2%), maintaining (a change between 2% and -2%), or reducing (a change <-2%) the complexity, intensity, and importance of your firm's select residential washer production activities by 2025 given the termination of the safeguard measures on February 7, 2023?

<b>Increase</b>	<b>Maintain</b>	<b>Decrease</b>	<b>Please supply details as to the time, nature, and significance of such anticipated changes and describe the underlying assumptions and business reasons for them.</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- II-13f. **Global business model and the U.S. market.**— Does your firm continue to own and operate production operations in countries that had been subject to the Safeguard TRQ prior to February 7, 2023?

<b>No</b>	<b>Yes</b>	<b>If yes, please describe your firm's global business model, inclusive of its newly developed U.S. production operations, and how your firm intends to serve the U.S. market in the near future with the expiration of the safeguard measures on February 7, 2023.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

II-14. **Imports.**--Since January 1, 2020, has your firm imported large residential washers?

**"Importer"** – The person or firm primarily liable for the payment of any duties on the merchandise, or an authorized agent acting on his behalf.

No	Yes	
<input type="checkbox"/>	<input type="checkbox"/>	If yes-- <b><u>COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE</u></b>

II-15. **Other explanations.**--If your firm would like to explain further a response to a question in Part II for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

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**PART III.--FINANCIAL INFORMATION**

Address questions on this part of the questionnaire to David Boyland (202-708-4725, [david.boyland@usitc.gov](mailto:david.boyland@usitc.gov)).

- III-1. **Contact information.**—Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part III.

Name	
Title	
Email	
Telephone	

- III-2. **Accounting system.**—Briefly describe your firm's financial accounting system.

- A1. When does your firm's fiscal year end (month and day)? \_\_\_\_\_  
If your firm's fiscal year changed since January 1, 2020, explain below:

\_\_\_\_\_

- A.2. Note: Calendar-year data are required for the annual-year financial data in this section (i.e., in questions III-9a, III-9e, III-9g, III-10a, III-12a, and III-13a). However, if providing this data on a calendar-year basis is unduly burdensome or provides results that are not reliable, fiscal-year based data are acceptable. Please indicate whether the results in this section are provided on a calendar-year basis (including firms with a calendar-year based fiscal year) or on a fiscal-year basis that does not align with the calendar year.

☐ Calendar-year basis      ☐ Fiscal-year basis (does not align with the calendar year)

- B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include select large residential washers (see II-3a definition):

\_\_\_\_\_

- B.2. Does your firm prepare profit/loss statements for select large residential washers:

☐ Yes      ☐ No

- B.3. Please indicate the type and frequency (if applicable) of financial statements prepared by your firm. Please check relevant items below.

Financial statements	Check all that apply	Frequency			
		Monthly	Quarterly	Semi-annually	Annually
Audited	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Unaudited	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Annual reports	<input type="checkbox"/>				
SEC Forms 10-K / 10-Q	<input type="checkbox"/>				
SEC Form 20-F	<input type="checkbox"/>				
Other (specify): _____	<input type="checkbox"/>				

B.4. Please indicate the primary accounting basis used by your firm.

Accounting basis	Check one
U.S. GAAP	<input type="checkbox"/>
IFRS	<input type="checkbox"/>
Tax – cash	<input type="checkbox"/>
Tax – accrual	<input type="checkbox"/>
Other (specify): _____	<input type="checkbox"/>

III-3. **Cost accounting system.**—Briefly describe your firm's cost accounting system (e.g., standard cost, job order cost, etc.).

III-4. **Product listing.**—Please list the products your firm produces in the facilities in which it produces large residential washers and any PSC/belt drive/clutch top-load washers and CIM/belt drive front-load washers and provide the share of net sales accounted for by these products in 2022.

Products	Share of sales in 2022
Large residential washers	%
PSC/belt drive/clutch top-load washers and CIM/belt drive front-load washers	%
	%
	%
	%

- III-5. **Inputs from related suppliers.**—Does your firm purchase **inputs** (raw materials, labor, energy, or any services) used in the production of select residential washers from any related suppliers (e.g., inclusive of transactions between related firms, divisions and/or other components within the same company)?

☐ Yes--Continue to question III-6. ☐ No--Continue to question III-8a.

- III-6. **Inputs from related suppliers.**—Please identify the inputs used in the production of select large residential washers that your firm purchases from related suppliers and that are reflected in question III-9a. For “Share of total COGS” please report this information by relevant input for 2022.

Input	Related supplier	Share of total COGS in 2022
		%
		%
		%
		%

- III-7a. **Inputs from related suppliers valuation method.**—Please indicate the purchase cost valuation method used for the inputs from related suppliers, as recorded in the company’s own accounting system. If the basis differs by input, please check all that apply and explain further in the narrative box.

Purchase cost valuation method	Check all that apply
Related supplier’s cost	<input type="checkbox"/>
Cost plus	<input type="checkbox"/>
Negotiated transfer price to approximate fair market value	<input type="checkbox"/>
Other (specify): _____	<input type="checkbox"/>
If the methods used differ by input, please describe:	

- III-7b. **Inputs from related suppliers’ valuation method.**—Please confirm that the inputs purchased from related suppliers, as identified in III-6, were reported in III-9a (financial results on large residential washers) in a manner consistent with the firm’s accounting books and records.

Yes	No	If no—Provide an explanation and the valuation basis used for these inputs in question III-9a.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-8. **Allocation basis.**—Briefly describe the allocation bases used by your firm to assign the costs and expenses listed below to select large residential washers in the normal course of business and in the financial results reported in question III-9a.

Cost/expense	Allocation bases used for select large residential washers —	
	In the normal course of business	In the financial results at III-9a
Raw materials		
Direct labor		
Other factory costs		
SG&A expenses		
Interest expense		
Other income/expenses		



- III-9a. **Operations on select large residential washers.**—Report the revenue and related cost information requested below on the select large residential washers (see II-3a definition) operations of your firm's U.S. establishment(s). **Exclude covered parts sold commercially, which are to be reported separately.** Include only sales (whether domestic or exports) and costs related to your U.S. manufacturing operations.

**Net sales**—Report all commercial sales, internal consumption, and transfers to related firms, whether these are domestic sales or exports. Report net sales values less discounts, returns, allowances, and prepaid freight, in U.S. dollars, f.o.b. your point of shipment. The freight costs associated with delivering the product to your customer should not be included.

Note: If the financial data are reported on a calendar-year basis, the total net sales quantities and values should match the total shipment quantities and values reported in Part II of this questionnaire (see question III-14 for a reconciliation grid).

**Internal consumption**—Product consumed internally by your firm. Report internal consumption at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

**Transfers to related firms**—Sales made to related firms. Report transfers to related firms at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

**Costs and expenses**—Include costs and expenses associated with all reported net sales (i.e., for both domestic and export commercial sales, internal consumption, and transfers to related firms). If any freight costs were removed from net sales values, ensure the associated costs are removed from the applicable cost/expense line.

**Inputs from related suppliers**—Any inputs purchased from related suppliers should be reported in a manner consistent with your firm's accounting books and records.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes select large residential washers, as well as specific statements and worksheets) used to compile these data.*

III-9a. Operations on select large residential washers.—Continued

Quantity ( <i>in units</i> ) and value (in \$1,000)			
Item	Calendar year		
	2020	2021	2022
<b>Net sales quantities:</b>			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales quantities	0	0	0
<b>Net sales values:</b>			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales values	0	0	0
<b>Cost of goods sold (COGS):</b>			
Material input costs			
Direct labor			
Other factory costs			
Total COGS	0	0	0
<b>Gross profit or (loss)</b>	0	0	0
<b>SG&amp;A expenses</b>			
<b>Operating income or (loss)</b>	0	0	0
<b>Other expenses and income:</b>			
Interest expense			
All other expense items			
All other income items			
<b>Net income or (loss) before income taxes</b>	0	0	0

- III-9b. **Financial data reconciliation.**-- Certain line items from question III-9a, including total net sales quantities and values, total COGS, gross profit (or loss), operating profit (or loss), and net income (or loss), have been calculated based on the data submitted for other line items. Are the data in these calculated line items correct according to your firm's financial records ignoring non-material differences that may arise due to rounding?

		<p><b>If no</b>--If the calculated line items do not show the correct data, please double check the feeder data for data entry errors and revise.</p> <p>Also, check signs accorded to the post operating income line items. The two expense line items should report positive numbers (i.e., expenses are positive, and incomes or reversals are negative in these lines – instances of the latter should be rare in these lines). The income line item should also, in most instances, be a positive number (i.e., income is positive, and expenses or reversals are negative in this line).</p> <p>If, after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated line items persist, please identify and discuss the differences in the space below.</p>
Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	

- III-9c. **Material input costs.**—Please report the share of total material input costs in 2022 (as reported in III-9a) for the following categories of material input costs:

Input	Share of total 2022 material input costs (percent)
Steel, stainless	
Steel, other than stainless	
Plastic	
Computer and electronic components	
Purchased covered parts and/or other semi-finished material inputs	
Other material inputs <sup>1</sup>	
Total (should sum to 100 percent)	0.0
<sup>1</sup> If there are notable or significant material inputs included within the "other material inputs" category, please list those here and provide the share of the total material input costs for which they account:	

- III-9d. **Geographic origin of purchased material inputs reflected in 2022 material input costs and applicability of Washers safeguard measures.**—Please report the share of input costs in 2022 (reported in III-9a) for the following categories of material input costs:

Input	Share of total 2022 material input costs (percent)
Domestic-origin inputs	
Imported inputs: covered by Washers safeguard measures	
Imported inputs: not covered by Washers safeguard measures	
Total (should sum to 100 percent)	0.0

- III-9e. **Depreciation expense.**—Please report the amount of depreciation expense that is included within the reported financial results at question III-9a.

Item	Calendar year		
	2020	2021	2022
Depreciation expense (in \$1,000)			

- III-9f. **Depreciation expense classification.**—Please indicate the line item(s) within question III-9a (e.g., other factory costs, SG&A expenses, etc.) that include the depreciation expense reported above.

--

- III-9g. **Operations on covered parts.**—Please report the sales and operating results information requested below on the commercial sales of covered parts. Please also respond to the related question regarding cost information.

Quantity (in units) and value (in \$1,000)			
Item	Calendar year		
	2020	2021	2022
Net commercial sales quantities			
Net commercial sales values			
Operating income or (loss) <sup>1</sup>			
<sup>1</sup> Does your firm record the cost information for “covered parts” separately in the accounting books and records of the firm? <input type="checkbox"/> Yes <input type="checkbox"/> No, if no, please describe what basis and assumptions your firm used to estimate the operating income (loss) relating to covered parts reported here:			

III-10a. **Expenses associated with new select large residential washer platforms, upgrades of existing platforms, and/or other nonrecurring items (charges and gains) included in III-9a financial results.**—Please report all material (significant) expenses associated with new platforms and/or upgrades of existing platforms and other nonrecurring items (charges and gains) that are included in the reported results at question III-9a. If an item that is not product-specific was allocated to the results at question III-9a, please report the allocated value, below, rather than the aggregate amount.

Note: The Commission's objective here is to gather information on material (significant) items which impacted the reported financial results reported in question III-9a.

Item	Calendar year		
	2020	2021	2022
	Value (\$1,000)		
Nonrecurring item 1			
Nonrecurring item 2			
Nonrecurring item 3			
Nonrecurring item 4			
Nonrecurring item 5			
Nonrecurring item 6			
Nonrecurring item 7			

III-10b. **Nonrecurring items (charges and gains) included in III-9a financial results.**—In this table, please provide a brief description of each nonrecurring item reported above and indicate the specific line item within question III-9a in which the nonrecurring item is classified.

	Description of the nonrecurring item	Location (i.e., line item) within question III-9a
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

III-11. **Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.**—If non-recurring items were reported in question III-10 above, please identify where your company recorded these items in your accounting books and records in the normal course of business, just as responses to question III-10 identify the specific line items in question III-9a where these items are reported.

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III-12a. **Asset values.**—Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of select large residential washers. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for select large residential washers in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations used in question III-9a.

**Note:** Total assets should reflect the net amount of assets (i.e., after any accumulated depreciation and allowances deducted) and should be allocated to select large residential washers, if these assets are also related to other products.

Value (in \$1,000)			
Item	Calendar year ended		
	2020	2021	2022
Total assets (net)			

III-12b. **Description of asset values.**—Please provide explanations for any substantial changes in total asset value during the period; e.g., due to write-offs, major purchases, and revaluations. Also describe the main asset categories (both current and long-term) included in the above response.

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- III-13a. **Capital expenditures and research and development ("R&D") expenses.**—Report your firm's capital expenditures and research and development expenses for select large residential washers.

Value (in \$1,000)			
Item	Calendar year		
	2020	2021	2022
Capital expenditures			
R&D expenses			

- III-13b. **Description of reported capital expenditures.**—Please describe the nature, focus, and significance of your firm's reported capital expenditures. If no capital expenditure data were reported, please explain the reason.

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- III-13c. **Description of reported R&D expenses.**—Please describe the nature, focus, and significance of your firm's reported R&D expenses.

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III-14a. **Data consistency and reconciliation.**—The quantities and values of total net sales reported in question III-9a should reconcile with the total shipments reported in question II-6 (including export shipments) for the annual-year periods as long as they are reported on the same calendar-year basis.

If the calculated fields below return values other than zero (i.e., "0") this indicates the total net sales quantities and values do not match the total shipments quantities and values.

Reconciliation	Calendar year		
	2020	2021	2022
<b>Quantity:</b> Trade data from question II-6 (lines G, I, K, and M) less financial total net sales quantity data from question III-9a, = zero ("0").	0	0	0
<b>Value:</b> Trade data from question II-6 (lines H, J, L, and N) less financial total net sales value data from question III-9a, = zero ("0").	0	0	0

Are the financial data in question III-9a reported on a calendar-year basis?

☐ Yes— Complete question III-14b.

☐ No— Complete question III-15.

III-14b. **Data consistency and reconciliation (calendar-year based financial data).**—Do the data in question III-9a reconcile with the data in question II-6 (i.e., the calculated fields are returning zeros in the table above) for all periods?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	



- III-15. **Effects on financial performance of COVID-19.**—Has the COVID-19 pandemic, or any government actions taken to contain the spread of the COVID-19 virus, affected the financial performance of your firm's operations on select large residential washers? In your response, please include the duration and timing of any impacts as they relate to your firm's financial performance.

No	Yes	If yes, please describe these effects.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-16. **Other explanations.**—If your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

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**PART IV.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Tana von Kessler ([tana.vonkessler@usitc.gov](mailto:tana.vonkessler@usitc.gov)) or Lauren McLemore ([Lauren.McLemore@usitc.gov](mailto:Lauren.McLemore@usitc.gov)).

IV-1. **Contact information.**--Please identify the individual that Commission staff may contact regarding the confidential information submitted in Part IV.

Name	
Title	
Email	
Telephone	

**PRICE DATA**

IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2020 of the following products produced by your firm:

**Product 1.**--Front loading, Energy Star rated washer; direct drive; rated DOE capacity greater than or equal to 3.7 cubic feet but less than 4.2 cubic feet; water heater included; steam cycle(s) included; no LCD display; white finish.

**Product 2.**--Front loading, Energy Star rated washer; direct drive; rated DOE capacity greater than or equal to 4.2 cubic feet but less than 4.7 cubic feet; no water heater included; no steam cycle(s) included; no LCD display; white finish.

**Product 3.**--Top loading, Energy Star rated washer; impeller; rated DOE capacity greater than or equal to 4.7 cubic feet but less than 5.2 cubic feet; no water heater included; no steam cycle included; lid includes clear or tinted window; white finish.

**Product 4.**--Top loading, Energy Star rated; impeller; rated DOE capacity greater than or equal to 4.7 cubic feet but less than 5.2 cubic feet; water heater included; steam cycle included; lid includes clear or tinted window; white finish.

**Product 5.**--Front loading, Energy Star rated washer; direct drive; rated DOE capacity greater than or equal to 4.2 cubic feet but less than 4.7 cubic feet; water heater included; steam cycle(s) included; no LCD display; white finish.

**Product 6.**--Top loading, Energy Star rated washer; direct drive; impeller; rated DOE capacity greater than or equal to 4.2 cubic feet but less than 4.7 cubic feet; no water heater included; no steam cycle(s) included; solid opaque lid; white finish.

**Product 7.**--Front loading, Energy Star rated washer; direct drive; rated DOE capacity greater than or equal to 4.7 cubic feet but less than 5.2 cubic feet; water heater included; steam cycle(s) included; no LCD display; white finish.

**Product 8.**--Front loading, Energy Star rated washer; direct drive; rated DOE capacity greater than or equal to 4.7 cubic feet but less than 5.2 cubic feet; water heater included; steam cycle(s) included; no LCD display; non-white finish.

**Product 9.**-- Top loading, Energy Star rated washer; impeller; rated DOE capacity greater than or equal to 4.7 cubic feet but less than 5.2 cubic feet; no water heater included; no steam cycle included; lid includes clear or tinted window; non-white finish.

**Product 10.**-- Front loading, Energy Star rated washer; direct drive; rated DOE capacity greater than 4.2 cubic feet but less than 4.7 cubic feet; water heater included; steam cycle(s) included; no LCD display; non-white finish.

**When reporting your pricing data, include data for all SKUs/models/products that match the product definition provided.**

If the DOE rated capacity for a particular SKU/model number/product code changed during the period, classify the SKU/model number/product code consistent with the capacity being advertised at the time of sale. Classify a washer as Energy Star if it was being advertised as Energy Star at the time of sale.

**Please report values as follows:**

**Total dollar values should be f.o.b. factory and should not include U.S.-inland transportation costs. Report the U.S. f.o.b. sales value and quantity on an invoice basis (i.e., the quantity-weighted total of the prices indicated on the invoice for the product in question), and net of direct and indirect discounts (i.e., all discounts, incentives, allowances, rebates, promotional amount, cash incentives for retail sales personnel (SPIFFs) or other sales support, and/or any other form of payment or allowance to a retailer). Exclude any additional equipment provided (e.g. cold/hot water connection hoses), that may be included in the invoice price.**

**Direct discounts** are tied to sales of the specific large residential washer(s) for which pricing data are requested, whether or not such discounts are given on the sales price to the customer or are in the form of a post-sale discount, rebate or other type of sales support after the customer resells the product to its customer.

**Indirect discounts**, while not specifically tied to the products in question, are properly allocable to sales of such products because sales of such products were part of the basis on which the discount, incentive, allowance, etc. was given. In each case, the basis for the allocation of these allocated discounts, rebates, etc. should be the value of sales of the pricing product at issue as a percentage of the value of all the products sold by your firm to a customer that also qualified for the same discount, rebate, etc. Thus, for example, the value of a discount given to a customer because it reached an annual large residential washer sales target would be allocated over large residential washer sales to that customer.

**Note: Items such as discounts, allowances, and rebates, which are included as adjustments to revenue, should be consistent with the company's accounting procedures; i.e., they should not include items that are treated separately as costs.**

IV-2a. During January 2020-December 2022, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	<b>Yes.</b> --Please complete the following pricing data tables as appropriate.
<input type="checkbox"/>	<b>No.</b> --Skip to question IV-3.

IV-2b. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm.

<b>(Quantity in units, value in 1,000 dollars)</b>								
<b>Period of shipment</b>	<b>Product 1</b>		<b>Product 2</b>		<b>Product 3</b>		<b>Product 4</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2020:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2021:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2022:</b>								
January-March								
April-June								
July-September								
October-December								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. factory.

<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

IV-2b. Price data.—Continued.

(Quantity in units, value in 1,000 dollars)								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2020:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2021:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2022:</b>								
January-March								
April-June								
July-September								
October-December								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. factory.

<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

IV-2b. Price data.—Continued.

(Quantity in units, value in 1,000 dollars)				
Period of shipment	Product 9		Product 10	
	Quantity	Value	Quantity	Value
<b>2020:</b>				
January-June				
April-June				
July-September				
October-December				
<b>2021:</b>				
January-June				
April-June				
July-September				
October-December				
<b>2022:</b>				
January-June				
April-June				
July-September				
October-December				

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. factory.

<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

**Note.**—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 9:

Product 10:

IV-2c. **Price data checklist.**--Please check that the pricing data in question III-2(b) has been correctly reported.

Are the price data reported above:	<b>√ if Yes</b>
In \$1,000 dollars and actual units?	<input type="checkbox"/>
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?	<input type="checkbox"/>
Net of any additional equipment (e.g. cold/hot water connection hoses) included in invoice price?	<input type="checkbox"/>
Net of all discounts and rebates?	<input type="checkbox"/>
Have discounts, rebates, and returns credited to the quarter in which the sale occurred?	<input type="checkbox"/>
Quantities do not exceed commercial shipments in question II-7 in each year?	<input type="checkbox"/>
Explanation(s) for any boxes not checked:	

IV-2d. **Pricing data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your price data.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.*

IV-3. **Availability of supply.**--Has the availability of large residential washers in the U.S. market changed since February 7, 2018? *Please also note any changes resulting from COVID-19 pandemic.* Do you anticipate any future change?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
<b>Changes since February 7, 2018:</b>			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from all countries	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated changes:</b>			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from all countries	<input type="checkbox"/>	<input type="checkbox"/>	

- IV-4. **Supply constraints.**--Has your firm refused, declined, or been unable to supply large residential washers since February 7, 2018 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

- IV-5. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for large residential washers has changed since February 7, 2018, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand. *Please also note any changes resulting from COVID-19 pandemic.*

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
<b>Demand since February 7, 2018</b>					
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated future demand</b>					
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- IV-6. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of large residential washers since February 7, 2018?

No	Yes	If yes, please describe, noting when these changes occurred or are expected to occur.
<input type="checkbox"/>	<input type="checkbox"/>	

- IV-7. **Conditions of competition.**--Have there been any changes in the business cycles or conditions of competition for large residential washers since February 7, 2018? *Please also note any changes resulting from COVID-19 pandemic.*

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	



- IV-8. **Other explanations.**--If your firm would like to further explain a response to a question in Part IV that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

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## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at: <https://ids.usitc.gov/case/4559/investigation/8352>

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** **LRWS**

- **E-mail.**—E-mail the MS Word questionnaire to [Kristina.Lara@usitc.gov](mailto:Kristina.Lara@usitc.gov); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm does not produce this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7).