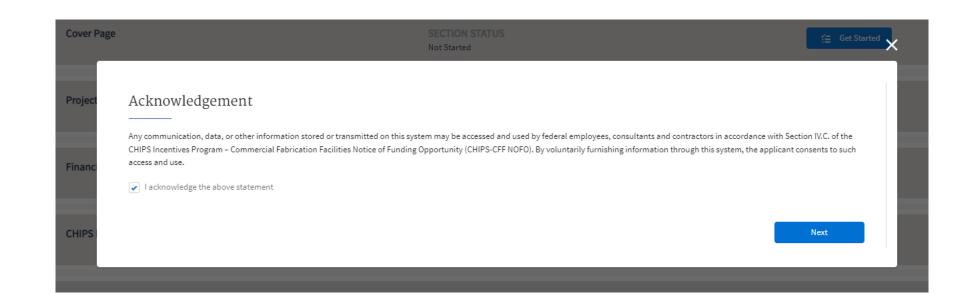
# Burden Statement

A Federal agency may not conduct or sponsor, and a person is not required to respond to, nor shall a person be subject to a penalty for failure to comply with an information collection subject to the requirements of the Paperwork Reduction Act of 1995 unless the information collection has a currently valid OMB Control Number. The approved OMB Control Number for this information collection is 0693-XXXX. Without this approval, we could not conduct this information collection. Public reporting for this information collection is estimated to be approximately 60 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the information collection. All responses to this information collection are required to obtain benefits. Send comments regarding this burden estimate or any other aspect of this information collection, including suggestions for reducing this burden to the National Institute of Standards and Technology at: askchips@chips.gov.



## Cover Page

#### ✓ View Confidentiality Statement

Consistent with the Notice of Funding Opportunity (NOFO) for the CHIPS Incentives Program – Commercial Fabrication Facilities, NIST will treat the submitted information as confidential business information (CBI). As a result, NIST will strive to protect the submitted information by applying controls commensurate with the FIPS-199 high for confidentiality level. Information that is populated in structured questions will automatically be labeled as Controlled Unclassified Information – confidential business information (CUI//PROPIN). When uploading free form documents, you are responsible for marking those documents for CBI. Please see the instructions and legend language set forth in the NOFO at section IV.C.2. Proper markings on all submitted information will assist the Department in ensuring protection from disclosure as provided by 15 U.S.C. 4652 (with certain exceptions) and Exemptions 3 and/or 4 of the Freedom of Information Act, 5 U.S.C. 552, as applicable. Please see section IV.C.1 of the NOFO for further information regarding confidentiality.

Complete the CHIPS Program Cover Page questions with the following information regarding the proposed application. The information submitted should be consistent with the information provided in the Statement of Interest. Instructions for how to complete the form are located here: https://www.nist.gov/document/chips-nofo-commercial-fabrication-facilities-pre-application-instructions.

Be sure to include any statements regarding the confidentiality of information contained within the Pre-application, in accordance with Section IV.C of the NOFO.

\* Name of Application

Testing for Uploads

# Applicant Organization Information

Provide the legal name of the entity applying for CHIPS Incentives. Note, this is not the name of the individual submitting the preapplication.

\* Potential Applicant Name

Salesforce

Corporate Parent Name

\* Street1

149 Buck Run Way

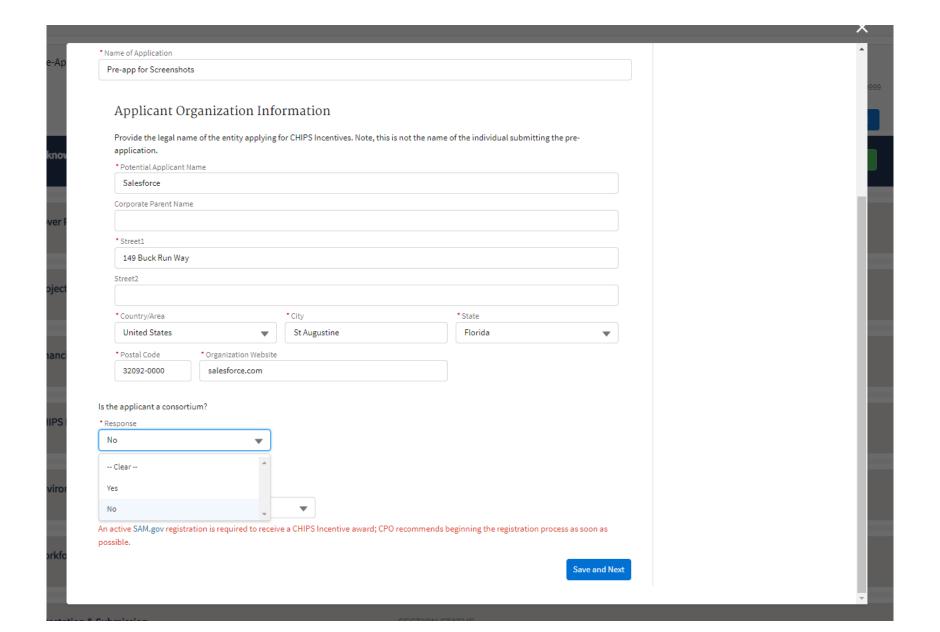
Street2

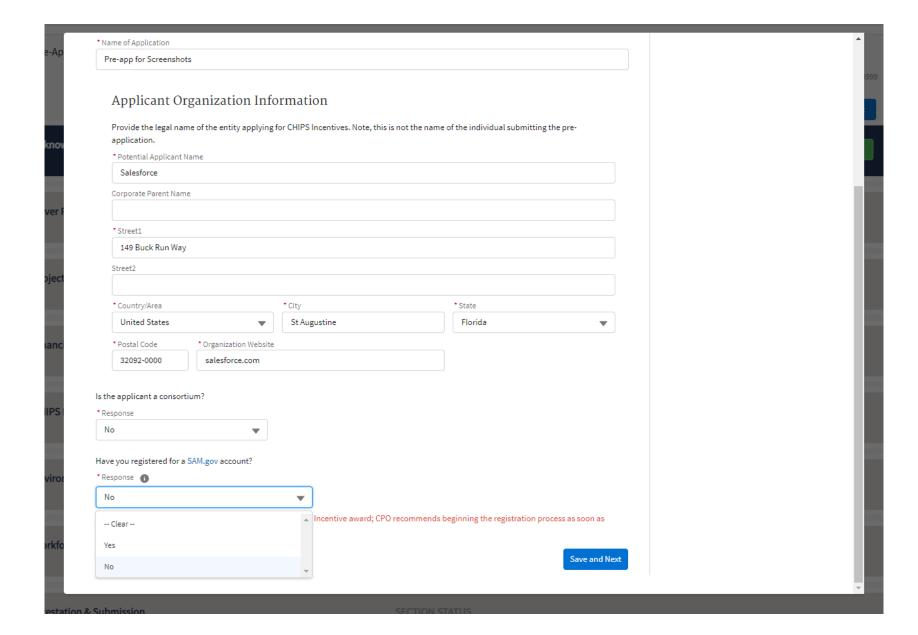
#### Steps

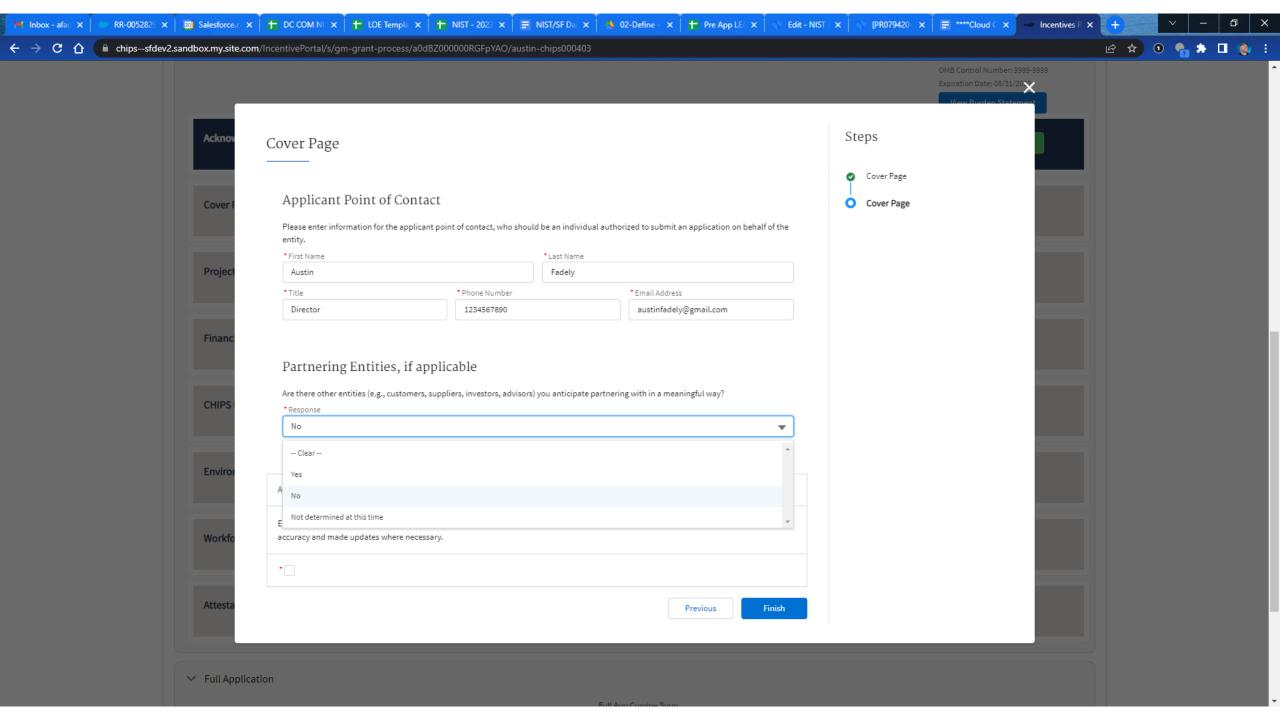


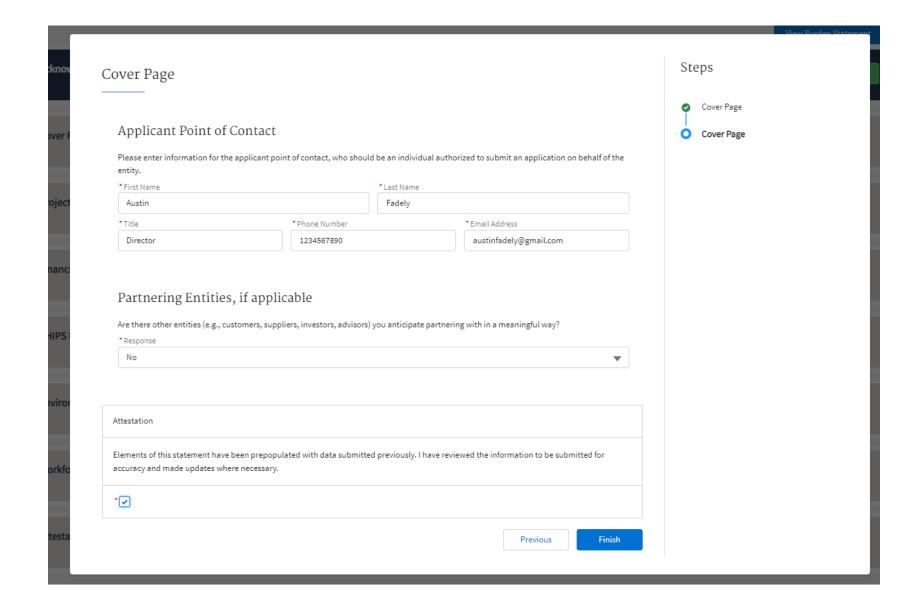
Cover Page











# Project(s) Plan Narrative

## ✓ View Confidentiality Statement

Consistent with the Notice of Funding Opportunity (NOFO) for the CHIPS Incentives Program – Commercial Fabrication Facilities, NIST will treat the submitted information as confidential business information (CBI). As a result, NIST will strive to protect the submitted information by applying controls commensurate with the FIPS-199 high for confidentiality level. Information that is populated in structured questions will automatically be labeled as Controlled Unclassified Information – confidential business information (CUI//PROPIN). When uploading free form documents, you are responsible for marking those documents for CBI. Please see the instructions and legend language set forth in the NOFO at section IV.C.2. Proper markings on all submitted information will assist the Department in ensuring protection from disclosure as provided by 15 U.S.C. 4652 (with certain exceptions) and Exemptions 3 and/or 4 of the Freedom of Information Act, 5 U.S.C. 552, as applicable. Please see section IV.C.1 of the NOFO for further information regarding confidentiality.

Submit a PDF attachment that provides a summary description of the project(s) that is responsive to the program description (see section I of the NOFO) and the Evaluation Criteria (see section V.A. of the NOFO). The description should contain the following categories of information:

- · Description of Projects
- · Consortium Description (if applicable)
- Cluster Profile
- · Estimated Project Timeline
- Summary Narrative Addressing Evaluation Criteria
- · CHIPS Incentives Justification
- Applicant Profile

Please refer to Section IV.H.2. of the NOFO for the specific requirements related to the Project Plan.

Required upload - Please include supporting documents including a cover page containing a legend for confidential information in accordance with Section IV.C.2 of the NOFO



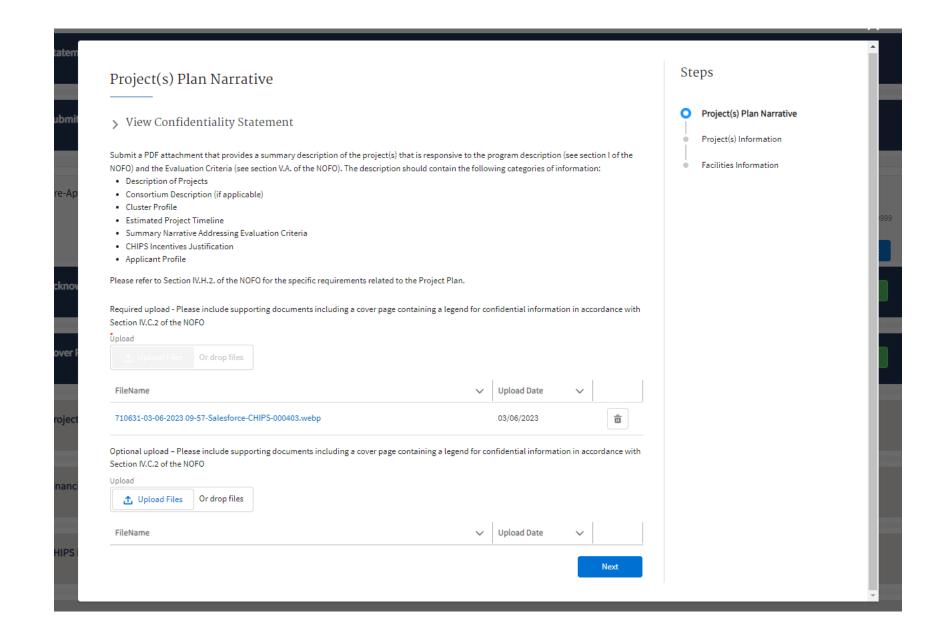
Optional upload – supporting project plan documents: Please include supporting documents including a cover page containing a legend for confidential information in accordance with Section IV.C.2 of the NOFO

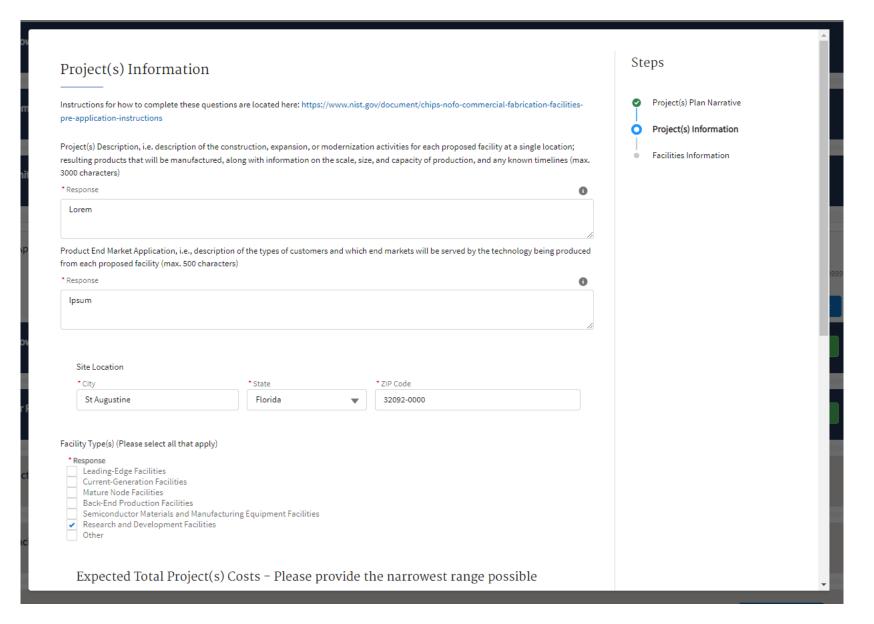
# Steps

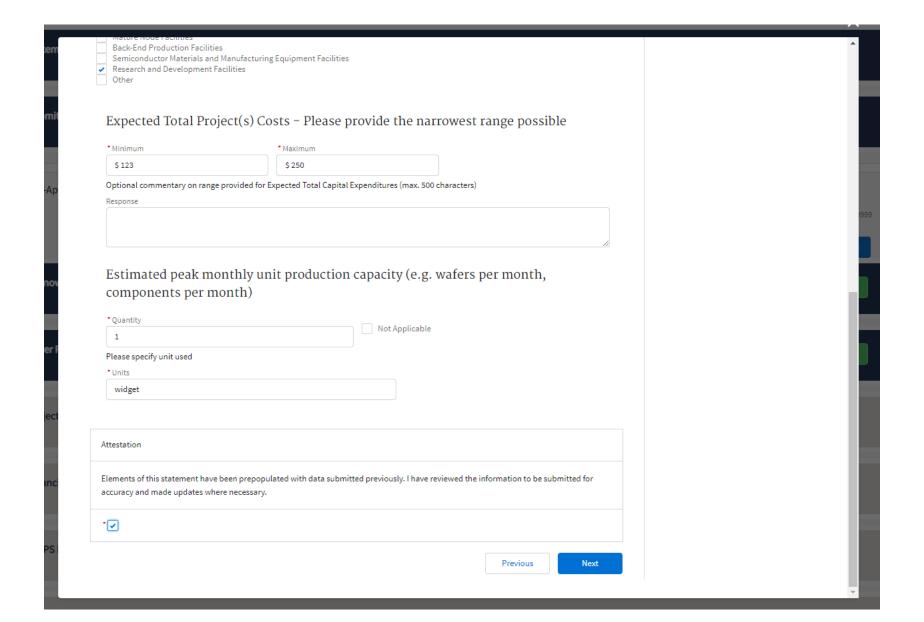
Project(s) Plan Narrative

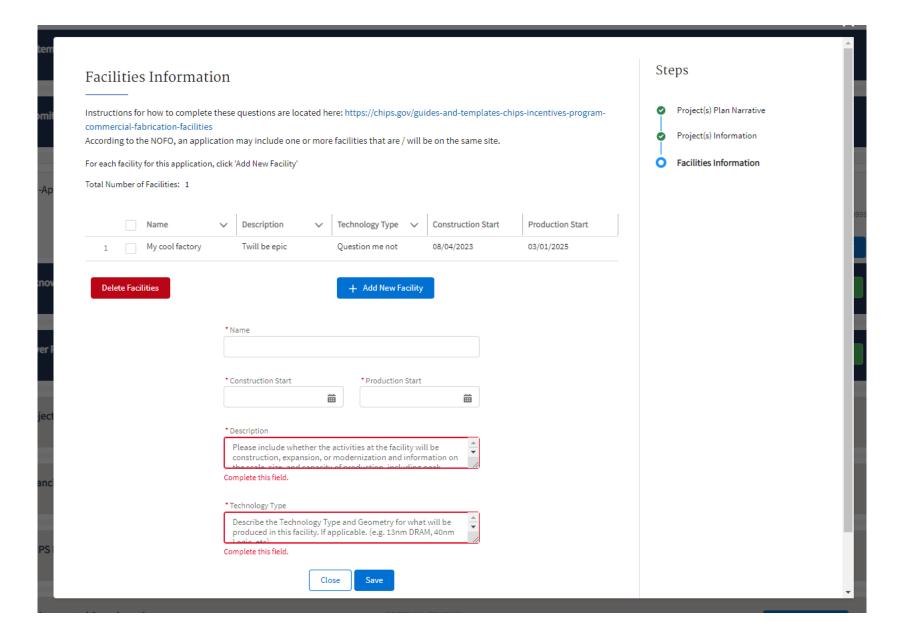
Project(s) Information

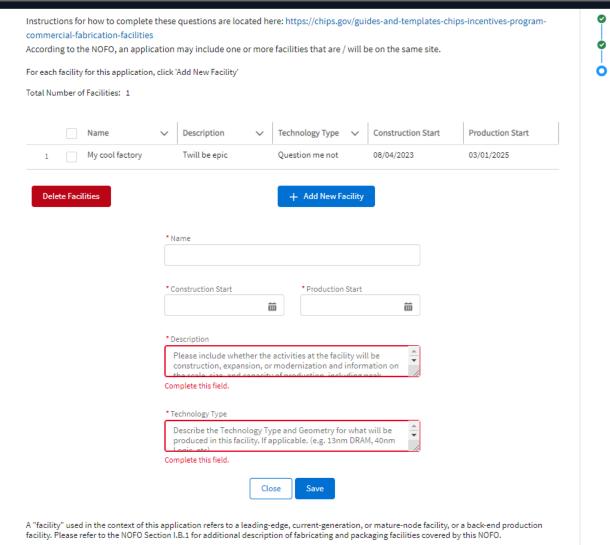
Facilities Information











 Project(s) Plan Narrative Project(s) Information Facilities Information

## Financial Information - Step 1

#### View Confidentiality Statement

Consistent with the Notice of Funding Opportunity (NOFO) for the CHIPS Incentives Program – Commercial Fabrication Facilities, NIST will treat the submitted information as confidential business information (CBI). As a result, NIST will strive to protect the submitted information by applying controls commensurate with the FIPS-199 high for confidentiality level. Information that is populated in structured questions will automatically be labeled as Controlled Unclassified Information – confidential business information (CUI//PROPIN). When uploading free form documents, you are responsible for marking those documents for CBI. Please see the instructions and legend language set forth in the NOFO at section IV.C.2. Proper markings on all submitted information will assist the Department in ensuring protection from disclosure as provided by 15 U.S.C. 4652 (with certain exceptions) and Exemptions 3 and/or 4 of the Freedom of Information Act, 5 U.S.C. 552, as applicable. Please see section IV.C.1 of the NOFO for further information regarding confidentiality.

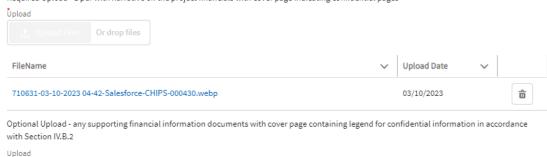
### **Primary Uploads**

Submit a PDF attachment with summary narrative of financial information for the applicant and the project(s) that is responsive to the program description (see section I of the NOFO) and the Evaluation Criteria (see section V.A. of the NOFO). The financial information should include, but not be limited to, the following items:

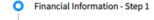
- A. Facility Ownership Structure
- B. Sources and Uses of Funds
- C. Company Financials
- D. Summary Financials for the Project

Refer to Section IV.H.3. of the NOFO for the specific requirements related to the Financial Information section.

Required Upload - 1 pdf with narrative on the project financials with cover page indicating confidential pages



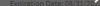
#### Steps



Financial Information - Step 3

Financial Information - Step 2

- Financial Information Step 4
- Financial Information Step 5



# Financial Information - Step 1

> View Confidentiality Statement

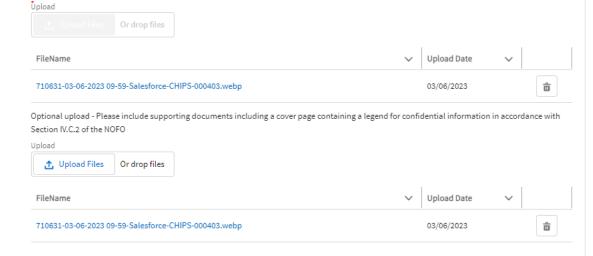
## **Primary Uploads**

Submit a PDF attachment with summary narrative of financial information for the applicant and the project(s) that is responsive to the program description (see section I of the NOFO) and the Evaluation Criteria (see section V.A. of the NOFO). The financial information should include, but not be limited to, the following items:

- A. Facility Ownership Structure
- B. Sources and Uses of Funds
- C. Company Financials
- D. Summary Financials for the Project

Refer to Section IV.H.3. of the NOFO for the specific requirements related to the Financial Information section.

Required Upload - Please include supporting documents including a cover page containing a legend for confidential information in accordance with Section IV.C.2 of the NOFO



### Steps



### Facility Ownership Structure

Provide the formal legal entity and organizational structure for the project, showing all relevant entities, including the applicant entity, ultimate corporate parent as well as any intermediaries (if applicable).

Required Upload - Please include supporting documents including a cover page containing a legend for confidential information in accordance with Section IV.C.2 of the NOFO



### Project Sources & Use of Funds

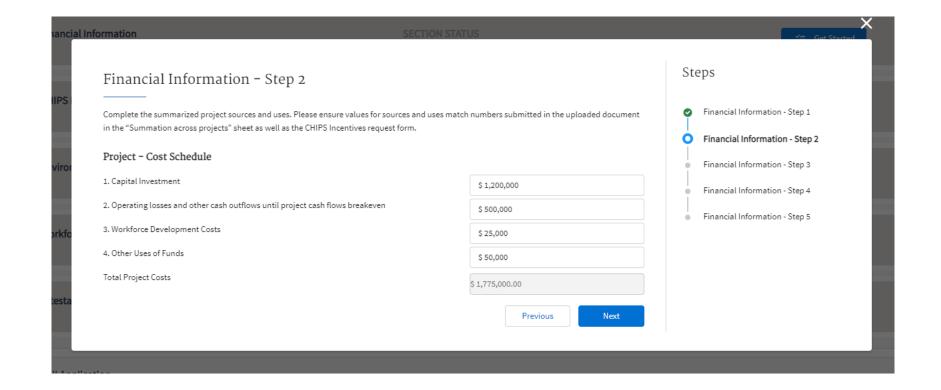
Please complete the following requirements for the Sources and Uses of Funds section of the pre-application

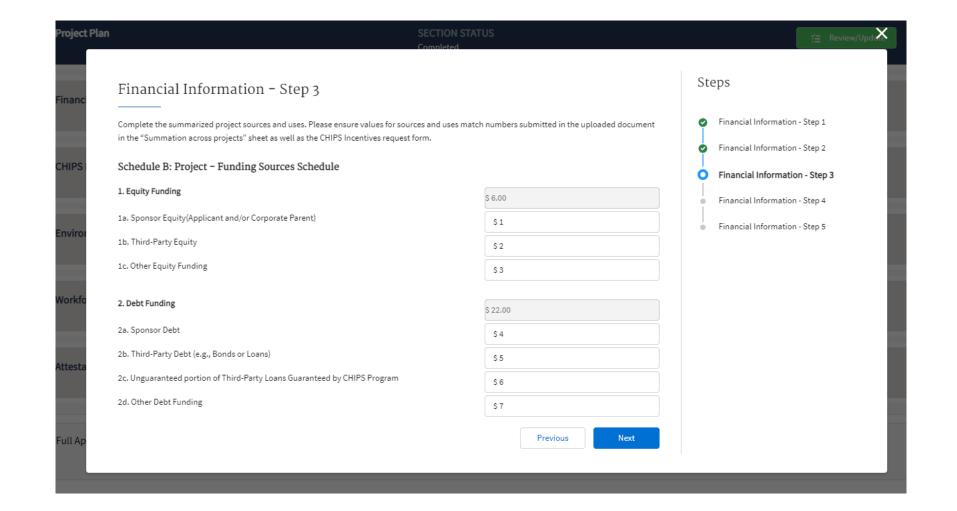
- Download the Sources and Uses of Funds Excel workbook (available here: https://www.nist.gov/document/chips-nofo-commercial-fabrication-facilities-pre-application-sources-and-uses-template) and upload the completed template.
- 2. Complete the Uses of Funds form by entering in aggregated totals for the uses of funds for all projects within this application, provided below in the application portal. The inputs of this form should correspond with data provided in the uploaded template in the "Summation across projects" sheet of the Sources & Uses Excel workbook.
- 3. Upload any supporting documents related to Sources and Uses of Funds.
- 4. Complete the Sources of Funds questions on the subsequent pages of this web-portal by entering in aggregated totals for the uses of funds for all projects. The inputs of this form should correspond with data provided in the uploaded template in the "Summation across projects" sheet of the Sources & Uses Excel workbook.

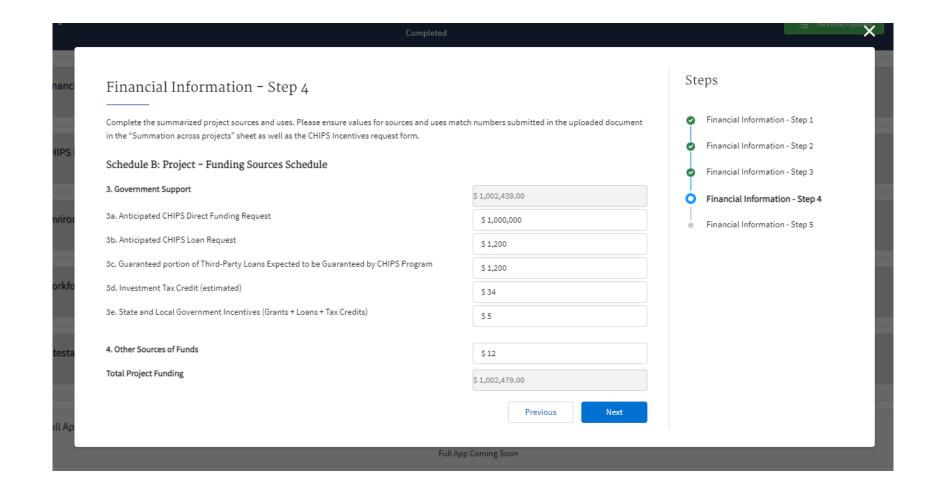
Refer to the Sources & Uses Instruction Guide provided at https://www.nist.gov/document/chips-nofo-commercial-fabrication-facilities-pre-application-instructions and the NOFO section IV.H.3. – "Project Sources and Uses of Funds" for the specific requirements related to sources and uses of funds.

Required upload - Please include supporting documents including a cover page containing a legend for confidential information in accordance with Section IV.C.2 of the NOFO









# Financial Information - Step 5 **Company Financials** For the applicant and, as applicable, its ultimate corporate parent and any key intermediate entities, provide audited consolidated financial statements at fiscal year-end for each of the last three years, and interim financial statements for the current fiscal year. Also provide any key performance metrics (e.g., margins, return on equity), as well as details on leverage and related debt coverage metrics and ratings, as applicable, for each financial period. Required upload - Please include supporting documents including a cover page containing a legend for confidential information in accordance with Section IV.C.2 of the NOFO Ůpload ✓ Upload Date FileName 亩 710631-03-06-2023 10-02-Salesforce-CHIPS-000403.webp 03/06/2023 Optional upload - Please include supporting documents including a cover page containing a legend for confidential information in accordance with Section IV.C.2 of the NOFO Upload FileName Upload Date 710631-03-06-2023 10-02-Salesforce-CHIPS-000403.webp 03/06/2023 $\stackrel{\circ}{\Box}$ Financial Model Provide a high-level summary of the expected revenues (broken down by number of units sold and price per unit), costs, and cash flows for each project, including key income statement, cash flow statement, and balance sheet information. Also provide a summary narrative and supporting

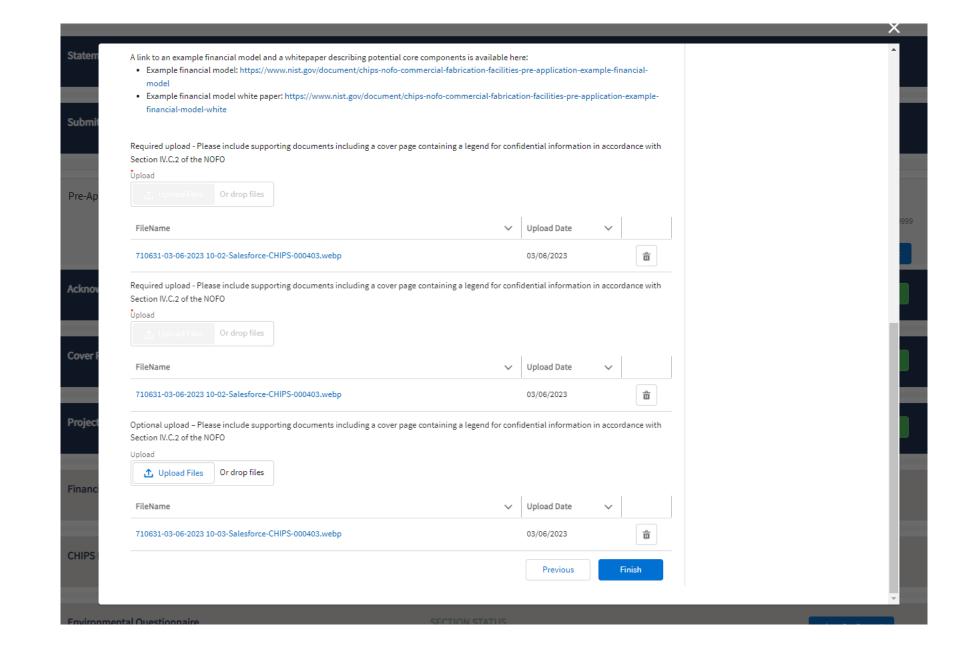
evidence for key assumptions underlying these projections. The financial information should be in the format of a dynamic, integrated workbook in Microsoft Excel or similar program. The program should permit variable inputs to the key assumptions. The income statement, balance sheet, and

statement of cash flows should be linked within the model.

### Steps

Financial Information - Step 1
Financial Information - Step 2
Financial Information - Step 3
Financial Information - Step 4

Financial Information - Step 5



## CHIPS Incentives Requests

#### ✓ View Confidentiality Statement

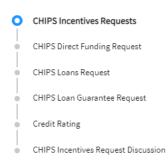
Consistent with the Notice of Funding Opportunity (NOFO) for the CHIPS Incentives Program – Commercial Fabrication Facilities, NIST will treat the submitted information as confidential business information (CBI). As a result, NIST will strive to protect the submitted information by applying controls commensurate with the FIPS-199 high for confidentiality level. Information that is populated in structured questions will automatically be labeled as Controlled Unclassified Information – confidential business information (CUI//PROPIN). When uploading free form documents, you are responsible for marking those documents for CBI. Please see the instructions and legend language set forth in the NOFO at section IV.C.2. Proper markings on all submitted information will assist the Department in ensuring protection from disclosure as provided by 15 U.S.C. 4652 (with certain exceptions) and Exemptions 3 and/or 4 of the Freedom of Information Act, 5 U.S.C. 552, as applicable. Please see section IV.C.1 of the NOFO for further information regarding confidentiality.

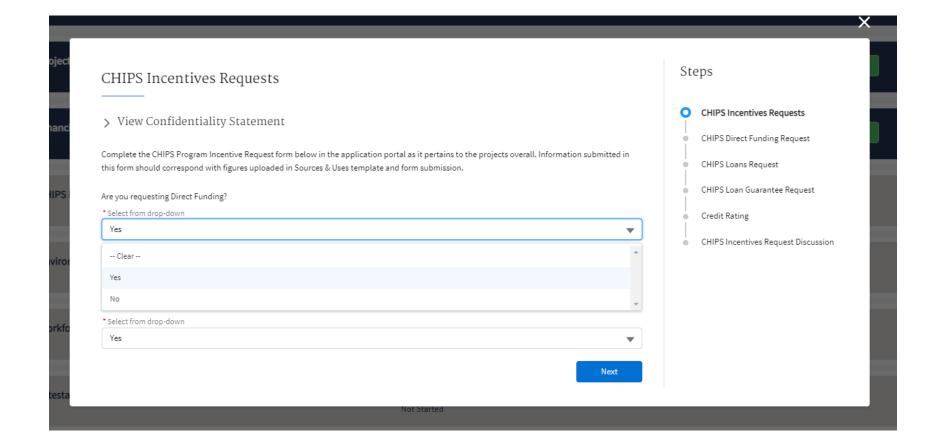
Complete the CHIPS Program Incentive Request form below in the application portal as it pertains to the projects overall. Information submitted in this form should correspond with figures uploaded in Sources & Uses template and form submission.

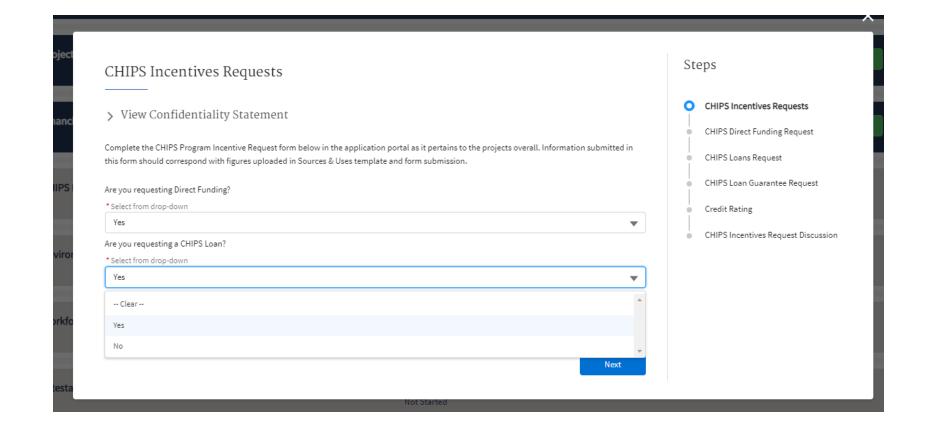
Are you requesting Direct Funding?

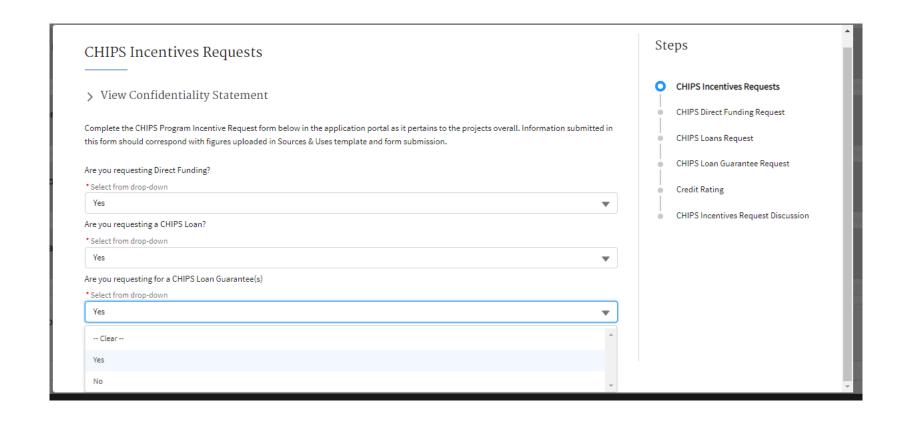
* Select from drop-down	
Yes	•
Are you requesting a CHIPS Loan?	
*Select from drop-down	
Yes	•
Are you requesting for a CHIPS Loan Guarantee(s)	
*Select from drop-down	
Yes	•

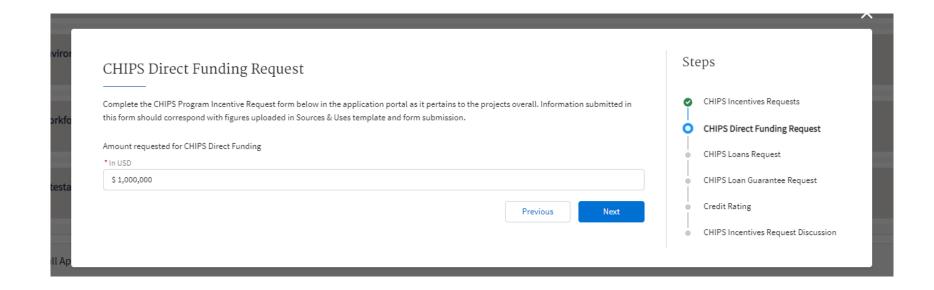
#### Steps

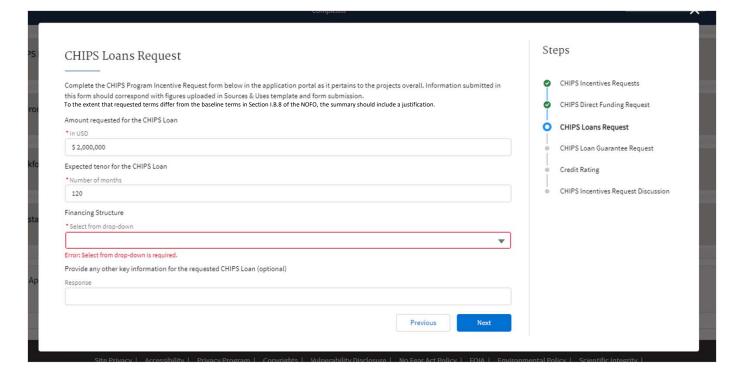


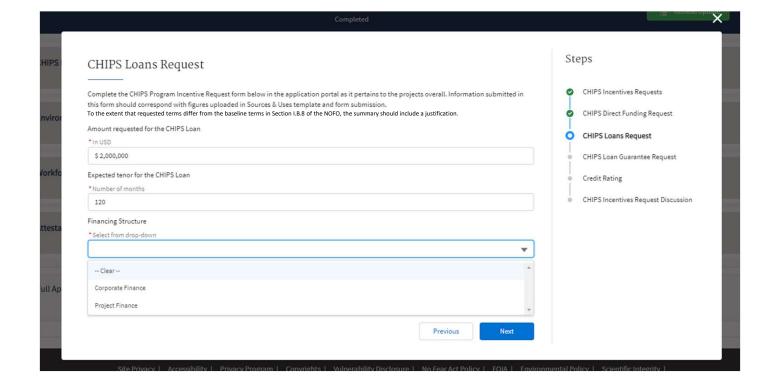


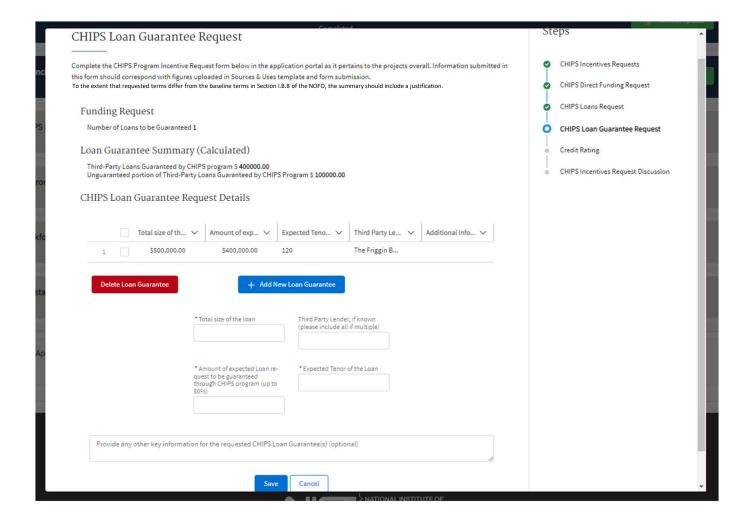


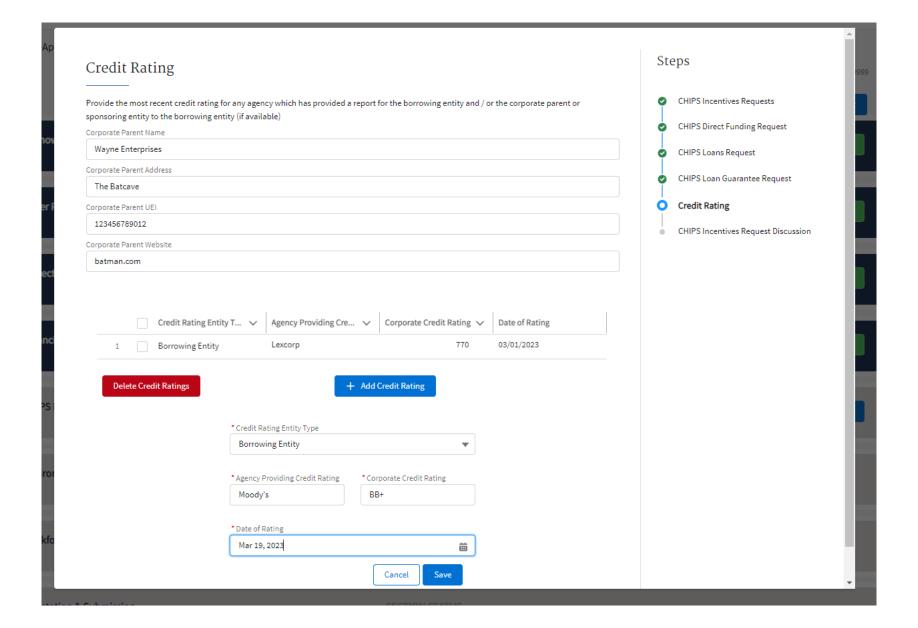












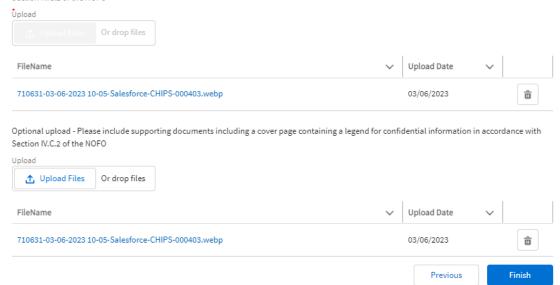
# CHIPS Incentives Request Discussion

As a supplemental attachment to the answers provided in the form, please submit responses to the following:

- Provide a narrative description for how the financial information submitted for the project(s) support a conclusion that the CHIPS Incentives
  requested will incentivize the applicant to make investments in facilities and equipment in the United States that would not occur in the absence
  of the incentives.
- Provide a description of how the CHIPS Incentives requested were sized based on cash flow modeling, IRR analysis, sensitivity analysis, and other
  applicable analyses. Explain why the request is appropriate based on expected risks and returns of the project, historical projects of similar
  nature, or other relevant market benchmarks. Provide a justification for why the projected IRR in the cash flow model is appropriate for project(s)
  of this type, scale, and risk profile.

Refer to the CHIPS Incentives Request instruction guide located at https://www.nist.gov/document/chips-nofo-commercial-fabrication-facilities-pre-application-instructions and section IV.H.3. – "CHIPS Incentive Request" of the NOFO for specific requirements regarding the CHIPS incentive request.

Required upload – Please include supporting documents including a cover page containing a legend for confidential information in accordance with Section IV.C.2 of the NOFO



#### Steps

- ✓ CHIPS Incentives Requests
- CHIPS Direct Funding Request
- CHIPS Loans Request
- CHIPS Loan Guarantee Request
- Credit Rating
- O CHIPS Incentives Request Discussion

# **Environmental Questionnaire**

#### ✓ View Burden Statement

OMB Control Number: 0693-XXXX Expiration Date: XX/XX/XXXX

A Federal agency may not conduct or sponsor, and a person is not required to respond to, nor shall a person be subject to a penalty for failure to comply with an information collection subject to the requirements of the Paperwork Reduction Act of 1995 unless the information collection has a currently valid OMB Control Number. The approved OMB Control Number for this information collection is 0693-XXXX. Without this approval, we could not conduct this information collection. Public reporting for this information collection is estimated to be approximately 8 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the information collection. All responses to this information collection are required to obtain benefits. Send comments regarding this burden estimate or any other aspect of this information collection, including suggestions for reducing this burden to the National Institute of Standards and Technology at: askchips@chips.gov.

#### > View Confidentiality Statement

Submit a completed Environmental Questionnaire using the template available at this link: https://www.nist.gov/document/chips-nofocommercial-fabrication-facilities-pre-application-environmental-questionnaire.

Refer to Section VI.C.2 of the NOFO for more information.

Required upload â€" Please include supporting documents including a cover page containing a legend for confidential information in accordance with Section IV.C.2 of the NOFO



## Steps

Environmental Questionnaire

## **Environmental Questionnaire**

- > View Burden Statement
- ✓ View Confidentiality Statement

Consistent with the Notice of Funding Opportunity (NOFO) for the CHIPS Incentives Program - Commercial Fabrication Facilities, NIST will treat the submitted information as confidential business information (CBI). As a result, NIST will strive to protect the submitted information by applying controls commensurate with the FIPS-199 high for confidentiality level. Information that is populated in structured questions will automatically be labeled as Controlled Unclassified Information - confidential business information (CUI//PROPIN). When uploading free form documents, you are responsible for marking those documents for CBI. Please see the instructions and legend language set forth in the NOFO at section IV.C.2. Proper markings on all submitted information will assist the Department in ensuring protection from disclosure as provided by 15 U.S.C. 4652 (with certain exceptions) and Exemptions 3 and/or 4 of the Freedom of Information Act, 5 U.S.C. 552, as applicable. Please see section IV.C.1 of the NOFO for further information regarding confidentiality.

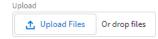
Submit a completed Environmental Questionnaire using the template available at this link: https://www.nist.gov/document/chips-nofocommercial-fabrication-facilities-pre-application-environmental-questionnaire.

Refer to Section VI.C.2 of the NOFO for more information.

Required upload - Please include supporting documents including a cover page containing a legend for confidential information in accordance with Section IV.C.2 of the NOFO

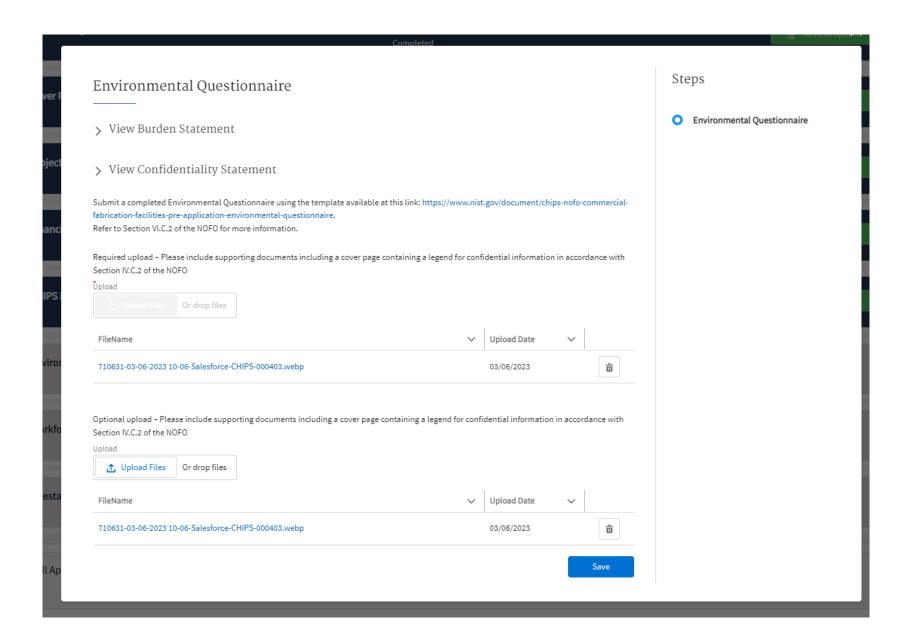
pload					
	Or drop files				
FileName			~	Upload Date	~
710631-03-10-2023 08-57-Salesforce-CHIPS-000430.webp				03/10/2023	

Optional upload - Please include supporting documents including a cover page containing a legend for confidential information in accordance with Section IV.C.2 of the NOFO



#### Steps

Environmental Questionnaire



### Workforce Development Information

#### ✓ View Confidentiality Statement

Consistent with the Notice of Funding Opportunity (NOFO) for the CHIPS Incentives Program – Commercial Fabrication Facilities, NIST will treat the submitted information as confidential business information (CBI). As a result, NIST will strive to protect the submitted information by applying controls commensurate with the FIPS-199 high for confidentiality level. Information that is populated in structured questions will automatically be labeled as Controlled Unclassified Information – confidential business information (CUI//PROPIN). When uploading free form documents, you are responsible for marking those documents for CBI. Please see the instructions and legend language set forth in the NOFO at section IV.C.2. Proper markings on all submitted information will assist the Department in ensuring protection from disclosure as provided by 15 U.S.C. 4652 (with certain exceptions) and Exemptions 3 and/or 4 of the Freedom of Information Act, 5 U.S.C. 552, as applicable. Please see section IV.C.1 of the NOFO for further information regarding confidentiality.

Submit a PDF attachment with information on the three topics below regarding workforce development that is responsive to the Workforce Development Evaluation Criteria (see section V.A.5. in the NOFO).

- Approach to recruit, train, and retain a diverse and skilled set of workers to fill the good jobs that will be created to construct, expand, and
  operate its semiconductor facilities. Provide a description of:
  - · Anticipated facility workforce needs
  - Proposed strategy to meet facility workforce needs including policies to promote the hiring and retention of economically disadvantaged individuals
  - · Approach to meeting the Good Jobs Principles
  - Proposed high-quality education and training programs or strategies, such as Registered Apprenticeships, pre-apprentice programs, career and college pathways
  - Proposed wraparound support services
  - · Actions the applicant has taken to engage with potential strategic partners
  - Actions the applicant has taken with respect to creating or participating in a sectoral partnership, such as convening or conducting
    outreach to potential partner organizations, defining respective roles and responsibilities, or identifying a backbone organization to lead
    the sectoral partnership
- The status and goals of discussions with workforce, educational, community-based, public-sector, local housing, or other organizations on proposed collaborations, to the extent they have not yet been finalized.
- Details on any conversations or planning done, in concert with partners, for meeting construction workforce needs (a construction workforce plan is not required in the Pre-Application stage)

Please refer to Section IV.H.5. of the NOFO for more details on expectations for workforce development information.

Required upload - Please include supporting documents including a cover page containing a legend for confidential information in accordance with Section IV.C.2 of the NOFO

Ûpload

#### Steps

Workforce Development Information

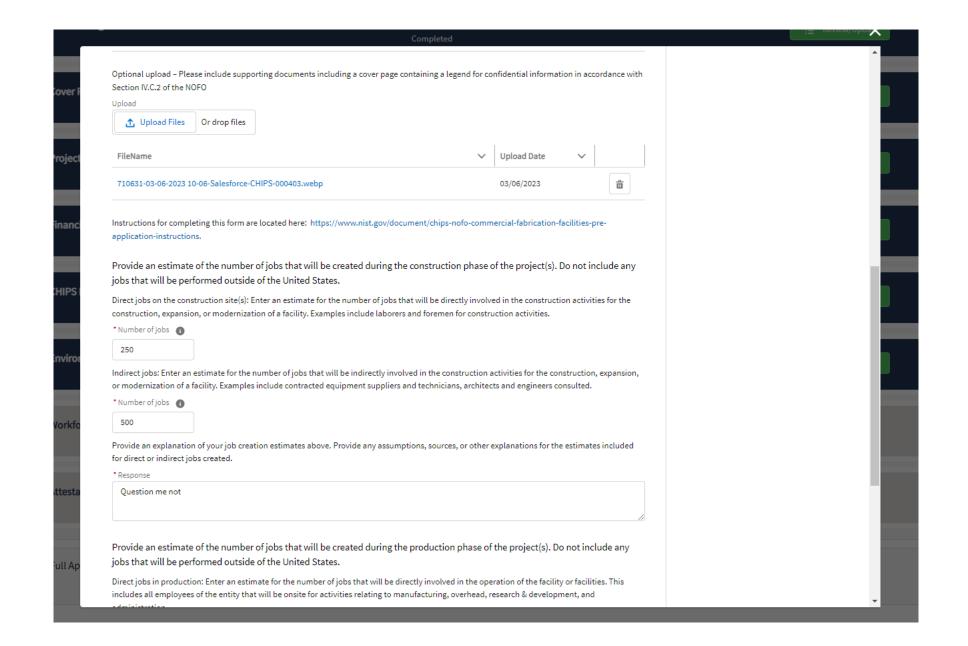
03/06/2023

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#### Steps

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Workforce Development Information



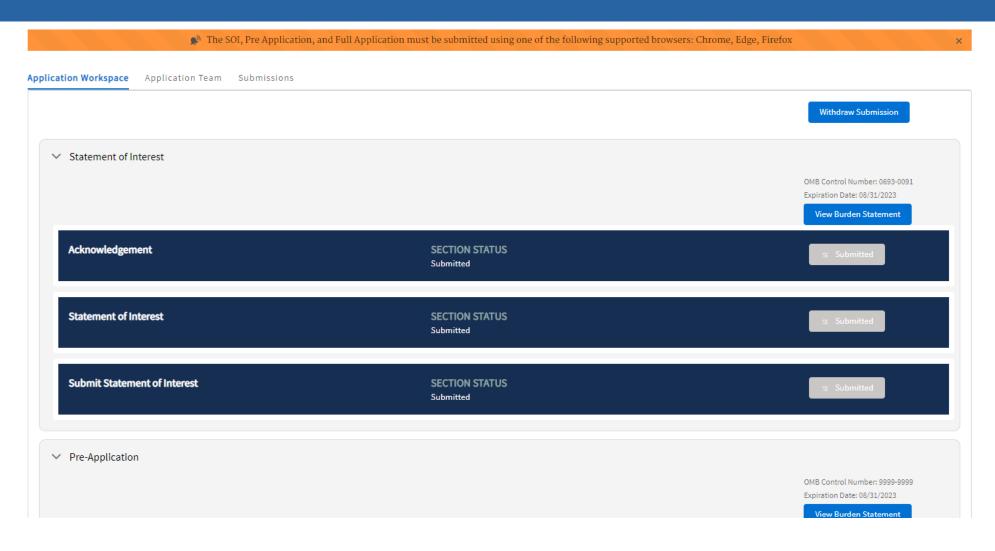
Number of jobs 🚯 250 Indirect jobs: Enter an estimate for the number of jobs that will be indirectly involved in the construction activities for the construction, expansion, or modernization of a facility. Examples include contracted equipment suppliers and technicians, architects and engineers consulted. \*Number of jobs 🚯 500 Provide an explanation of your job creation estimates above. Provide any assumptions, sources, or other explanations for the estimates included for direct or indirect jobs created. \* Response Question me not Provide an estimate of the number of jobs that will be created during the production phase of the project(s). Do not include any jobs that will be performed outside of the United States. Direct jobs in production: Enter an estimate for the number of jobs that will be directly involved in the operation of the facility or facilities. This includes all employees of the entity that will be onsite for activities relating to manufacturing, overhead, research & development, and administration. \* Number of jobs 🚯 50 Indirect jobs: Enter an estimate for the number of jobs that will be created in the broader ecosystem as a result of operating the facility or facilities. Examples include incremental needs for materials suppliers (e.g., silicon, chemicals, consumables), utilities suppliers, contractors for equipment needs (e.g., cleaning and repair), product transport, etc. \*Number of jobs 🚯 100 Provide an explanation of your job creation estimates above. Provide any assumptions, sources, or other explanations for the estimates included for direct or indirect jobs created. \* Response Stop asking



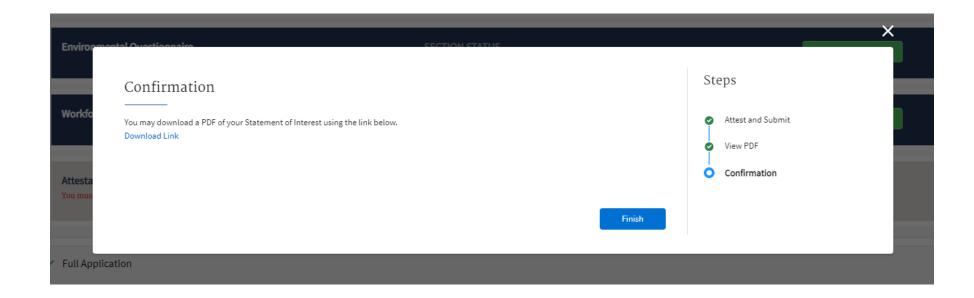


Home Resources User Support





Completed	
The individual submitting the Pre-Application certifies on behalf of the applicant that the applicant understands that any applicant	
information and data contained in the Pre-Application may be accessed and used by federal employees, consultants and contractors in	
accordance with CHIPS-CFF NOFO, Section IV.C. (Confidential Information).	
accordance with offin 3-ct 1 Not 0, Section N.C. (Commentation).	
* <b>~</b>	
Attestation	
The individual submitting the Pre-Application certifies that they possess the full legal power and authority to submit the Pre-Application and	
make the preceding certifications on behalf of the applicant.	
•	
ablic Communications	
Attestation	
The individual submitting the Pre-Application agrees that neither the applicant entity nor any of its affiliates may issue any press release or	
otherwise publicly disclose the status of the Pre-Application or the contents of any communications with CPO or the Department of Commerce without CPO's prior written consent.	
communication of a prior written consent.	
••	
Attestation	
The individual submitting the Pre-Application certifies that they possess the full legal power and authority to bind the applicant.	
-0	
•	
alesforce	
rector	
ustin Fadely	
March	



CUI//PROPIN

# **CHIPS Pre-Application**

# **Cover Page**

Application Information					
Title of Application	Pre-app for Screenshots				
Potential Applicant's Legal Name	Salesforce				
Applicant Corporate Parent	Wayne Enterprises				
Mailing Address - Street	149 Buck Run Way				
Mailing Address - City, State, Postal Code, Country/Area	St Augustine, FL, 32092-0000, US				
Website	salesforce.com				
Is the applicant a consortium?	No				
Have you registered for a SAM.gov account?	No				
UEI#					
Applicant Point of Contact					
Title	Director				
Name	Austin Fadely				
Email	austinfadely@gmail.com				
Phone	1234567890				
Project Cluster Information, If Applicable					
Are there other entities (e.g., customers, suppliers, investors, advisors) you anticipate partnering with in a meaningful way?	No				
Please describe any potential partners referred to above. (max. 1500 characters)					

CUI//PROPIN