U.S. PURCHASERS' QUESTIONNAIRE

CIRCULAR WELDED PIPE AND TUBE FROM BRAZIL, INDIA, MEXICO, SOUTH KOREA, TAIWAN, THAILAND, AND TURKEY

This questionnaire must be received by the Commission by August 23, 2023 See last page for instructions regarding how to file this questionnaire.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping and countervailing duty orders concerning circular welded pipe and tube ("CWP") from Brazil, India, Mexico, South Korea, Taiwan, Thailand, and Turkey (Investigation Nos. 701-TA-253 and 731-TA-132, 252, 271, 273, 532-534, and 536 (Fifth Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). **Further** information on this questionnaire can be obtained from Lauren McLemore (lauren.mclemore@usitc.gov, 202-205-3489).

Address _									
City			State		Zip Code				
Website_									
Has your fi January 1,	•	WP (as defined on	n next page) from	any sour	rce (domes	tic or foreig	n) at any t	time since	
☐ NO	(Sign the cer	tification below and	l promptly return o i	nly this pa	age of the qu	uestionnaire 1	to the Com	mission)	
YES	(Complete a	ll parts of the questi	ionnaire, and returr	n the entir	re questionn	aire to the Co	ommission)	
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PART I.—GENERAL INFORMATION

Background.—Between May 7, 1984 and November 2, 1992, the Department of Commerce ("Commerce") issued a countervailing duty order on imports of CWP from Turkey, and a series of antidumping duty orders on imports of CWP from Brazil, India, Mexico, South Korea, Taiwan, Thailand, and Turkey. On January 3, 2023, the Commission instituted these reviews pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make affirmative determinations, the orders will remain in place. If either the Commission or Commerce make negative determinations, Commerce will revoke the orders. Questionnaires and other information pertinent to this proceeding are available at https://usitc.gov/reports/active_import_injury_questionnaires.

<u>CWP</u> covered by this proceeding is outlined in the table below. CWP is currently imported under statistical reporting numbers 7306.30.1000, 7306.30.5025, 7306.30.5032, 7306.30.5040, 7306.30.5055, 7306.30.5085, and 7306.30.5090. The HTSUS provisions are for convenience and customs purposes; the written descriptions of the scope definitions below are dispositive.

Country	Number	Scope definition
Brazil,	731-TA-	circular welded non-alloy steel pipes and tubes, of circular cross-section, not more
Mexico,	532,	than 406.4 millimeters (16 inches) in outside diameter, regardless of wall thickness,
and	533,	surface finish (black, galvanized, or painted), or end finish (plain end, beveled end,
South	and 534	threaded and coupled). These pipes and tubes are generally known as standard
Korea		pipes and tubes and are intended for the low pressure conveyance of water, steam,
		natural gas, and other liquids and gasses in plumbing and heating systems, air
		conditioning units, automatic sprinkler systems, and other related uses, and
		generally meets American Society for Testing Materials ("ASTM") A-53
		specifications. Standard pipe may also be used for light load-bearing applications,
		such as for fence tubing, and as structural pipe tubing used for farming and support
		members for reconstruction or load bearing purposes in the construction,
		shipbuilding, trucking, farm equipment, and related industries. Unfinished conduit
		pipe is also included in the orders. All carbon steel pipes and tubes within the
		physical description outlined above are included within the scope of the orders,
		except line pipe, oil country tubular goods, boiler tubing, mechanical tubing, pipe
		and tube hollows for redraws, finished scaffolding, and finished conduit. Standard
		pipe that is dual or triple certified/stenciled that enters the U.S. as line pipe of a
		kind used for oil or gas pipelines is also not included in the orders.
India	731-TA-	certain welded carbon steel standard pipes and tubes with an outside diameter of
	271	0.375 inch or more but not over 16 inches. These products are commonly referred
		to in the industry as standard pipes and tubes produced to various specifications,
- ·	704 74	most notably ASTM A-53, A-120, or A-135.
Taiwan	731-TA-	certain circular welded carbon steel pipes and tubes from Taiwan, which are
(1 of 2)	132	defined as: welded carbon steel pipes and tubes, of circular cross section, with walls
		not thinner than 0.065 inch, and 0.375 inch or more but not over 4.5 inches in
T.	724 TA	outside diameter
Taiwan	731-TA-	(1) circular welded non-alloy steel pipes and tubes, of circular cross section over
(2 of 2)	536	114.3 millimeters (4.5 inches), but not over 406.4 millimeters (16 inches) in outside
		diameter, with a wall thickness of 1.65 millimeters (0.065 inches) or more,
		regardless of surface finish (black, galvanized, or painted), or end-finish (plain end,

Country	Number	Scope definition
		beveled end, threaded, or threaded and coupled); and (2) circular welded non-alloy steel pipes and tubes, of circular cross-section less than 406.4 millimeters (16 inches), with a wall thickness of less than 1.65 millimeters (0.065 inches), regardless of surface finish (black, galvanized, or painted) or end-finish (plain end, beveled end, threaded, or threaded and coupled). These pipes and tubes are generally known as standard pipes and tubes and are intended for the low pressure conveyance of water, steam, natural gas, air, and other liquids and gases in plumbing and heating systems, air conditioning units, automatic sprinkling systems, and other related uses, and generally meet ASTM A-53 specifications. Standard pipe may also be used for light loadbearing applications, such as for fence-tubing and as structural pipe tubing used for framing and support members for construction, or load-bearing purposes in the construction, shipbuilding, trucking, farm-equipment, and related industries. Unfinished conduit pipe is also included in the order. All carbon steel pipes and tubes within the physical description outlined above are included within the scope of the order, except line pipe, oil country tubular goods, boiler tubing, mechanical tubing, pipe and tube hollows for redraws, finished scaffolding, and finished conduit. Standard pipe that is dual or triple certified/stenciled that enters the U.S. as line pipe of a kind or used for oil and gas pipelines is also not included in the scope of the order.
Thailand	731-TA- 252	certain welded carbon steel standard pipes and tubes with an outside diameter of 0.375 inch or more but not over 16 inches. These products are commonly referred to in the industry as standard pipes and tubes produced to various ASTM
Turkou	701 TA	specifications, most notably A-53, A-120, or A-135.
Turkey (CVD)	701-TA- 253	certain welded carbon steel pipe and tube with an outside diameter of 0.375 inch or more, but not over 16 inches, of any wall thickness (pipe and tube) from Turkey.
Turkey (AD)	731-TA- 273	circular welded non-alloy steel pipes and tubes, of circular cross-section, not more than 406.4 millimeters (16 inches) in outside diameter, regardless of wall thickness, surface finish (black, or galvanized, painted), or end finish (plain end, beveled end, threaded and coupled). Those pipes and tubes are generally known as standard pipe, though they may also be called structural or mechanical tubing in certain applications. Standard pipes and tubes are intended for the low-pressure conveyance of water, steam, natural gas, air, and other liquids and gases in plumbing and heating systems, air conditioner units, automatic sprinkler systems, and other related uses. Standard pipe may also be used for light load-bearing and mechanical applications, such as for fence tubing, and for protection of electrical wiring, such as conduit shells. The scope is not limited to standard pipe and fence tubing, or those types of mechanical and structural pipe that are used in standard pipe applications. All carbon steel pipes and tubes within the physical description outlined above are included in the scope of this order, except for line pipe, oil country tubular goods, boiler tubing, cold drawn or cold rolled mechanical tubing, pipe and tube hollows for redraws, finished scaffolding, and finished rigid conduit.

<u>Purchaser</u>.--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing CWP from another firm that produces, imports, or otherwise distributes CWP.

<u>Reporting of information</u>.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser and/or foreign producer questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. Reporting requirements.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire for use by the Office of Management and Budget.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please provide such comments to the Office of Investigations, import_injury@usitc.gov.

I-2a. <u>Establishments covered.</u>--Provide the name and address of establishment(s) covered by this questionnaire, if different from that listed on the cover page. Firms operating more than one establishment should combine the data for all establishments into a single response.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>purchase</u> of CWP, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Business Proprietary

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I-2b.		nation If your firm or parent firm is publicly traded, please specitrading symbol:	fy the
I-2c.		f your firm or parent firm is represented by external counsel in reling filed an entry of appearance, please specify the name of the lay(s).	
	Law firm:		
	Lead attorney(s):		

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I-3.	OwnershipIs your f	irm owned, in whole or ii	n part, by any other firm	1?
	□ No □ Ye	esList the following info	rmation, relating to the	ultimate parent/owner.
	Firm name	Country		Extent of ownership (percent)
I-4.	_	nporters/exportersDoe hat produce CWP, impor		
	a firm that solely or jo that was solely or join	pintly owned, managed, o	or otherwise controlled otherwise controlled by	d, or otherwise controlled; your firm; and/or a firm a firm that also solely or
	□ No □ Ye	esList the following info	rmation.	
	Firm name	Type (i.e., producer, exporter, importer)	Country	Affiliation
			-	

PART II.--PURCHASES

<u>Contact information</u>.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	

II-1. Purchases.—

(a) Please estimate your firm's total U.S. purchases of CWP in 2022. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire.)

Quantity (short tons)	
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(b) Report (or estimate) the share of the quantity of your firm's purchases of CWP in 2022 that were produced in each of the specified countries.

CWP produced in:	Share of quantity of 2022 purchases
United States	%
Brazil	%
India (excluding Gujarat Steel Tubes, Ltd. and Zenith Steel Pipes and Industries, Ltd.)	%
India: Gujarat Steel Tubes, Ltd. and Zenith Steel Pipes and Industries, Ltd.	%
Mexico	%
South Korea	%
Taiwan	%
Thailand	%
Turkey	%
All other sources:1	%
Sources unknown	%
Total (should sum to 100.0%)	0.0 %
¹ Please identify these countries:	

II-3. <u>Changes in purchasing patterns.--</u> Please indicate whether the shares of your firm's purchases of CWP steadily increased, fluctuated but ended higher, were constant, fluctuated but ended lower, or steadily decreased since January 1, 2017 from the listed sources.

Select one k	a xoc	er ro	w.
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Source of purchases	Did not purchase	Steadily increased	Fluctuated up	No change	Fluctuated down	Steadily decreased	Explanation for trend
United States							
Brazil							
India (excluding Gujarat Steel Tubes, Ltd. and Zenith Steel Pipes and Industries, Ltd.)							
Mexico							
South Korea							
Taiwan							
Thailand							
Turkey							
All other sources							
Sources unknown							

II-4. <u>Country knowledge.--</u> Please indicate whether your firm has experience or is otherwise familiar with CWP produced in the following countries.

United States	Brazil	India	Mexico	South Korea	Taiwan	Thailand	Turkey	Other countries
Please specify other countries:								

II-5.	Supplier identificationPlease list your firm's FIVE largest suppliers for CWP since January 1						
	2017, by quantity. Also, provide the share of the quantity of your firm's total purchases of CWP						
	that each of these suppliers accounted for in 2022.						

No.	Supplier's name	City and state	Share of quantity of 2022 purchases
1			%
2			%
3			%
4			%
5			%

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1.	Firm typeWhich of the following best describes your firm as a purchaser of CWP (check al
	that apply)?

End user	Distributor	Other	Describe other

If your firm is a distributor of CWP, please answer questions III-2 and III-3.

III-2. <u>Competition for sales</u>.--Do you compete for sales to your customers with the manufacturers or importers from which you purchase CWP?

No	Yes	If yes, please describe.

III-3.	<u>Types of customers.</u> What are the major types of consumers to which you sell CWP?

If your firm is an end user of CWP, please answer questions III-4 and III-5.

III-4.	End uses. — Have there been any changes in the end uses of CWP since January 1, 2017 or do
	you anticipate any future changes?

No	Yes	If yes, explain the changes, noting when these changes occurred or are expected to occur.

(a) List the top 3 products your firm makes using CWP and estimate the percent of your <u>total</u> <u>production cost</u> that is accounted for by CWP and by other inputs (such as labor, energy, and other raw materials).

	Share of total cost in each of the product(s) your firm produces accounted for by				Total (should
Product(s) your firm					
produces	CWP		Other inputs		across)
	%	+	%	=	0.0 %
	%	+	%	=	0.0 %
	%	+	%	=	0.0 %

III-5. Demand for end-use products.--

(a) Has the demand for your firm's final products incorporating CWP steadily decreased, fluctuated but ended lower, were constant, fluctuated but ended higher, or steadily increased since January 1, 2017?

Select one answer.

Steadily increased	Fluctuated up	Constant	Fluctuated down	Steadily decreased	

(b) Has this had any effect on your firm's demand for CWP?

No	Yes	Explain

United States

Outside the

United States

III-6.	6. <u>Substitutes.</u> — Have there been any changes in the number or types of products that can be substituted for CWP since January 1, 2017 or do you anticipate any future changes?							•	
	No Yes expected to occur.								hanges occurred or are
(a)	Can other	produc	cts be sub	stituted for	CWP?				
] No		YesPleas	se fill out t	he tak	le.		
			End	use in whi	ch this		Have	_	the price of this substitute the price for CWP?
	Substitute			ıbstitute is		No	Yes		Explanation
1.									
2.									
3.							П		
III-7. <u>Demand trends.</u> Has demand within the United States and outside of the United States (if known) for CWP steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2017, and how do you anticipate demand will change in the future? Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand. Select one box per row.							changed, fluctuated but you anticipate demand al factors that have		
			Steadily	Fluctuate	No	Fluct			
	Marke	et	increase	up	change	do		decrease	Explanation and factors
Demand since January 1, 2017									
	Within United St								
	Outside United St								
			_		Anticipate	ed fut	ure d	emand	
	Within	the					7		

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III-8.	Country preferences Do you or your customers ever prefer to order CWP produced in a
	specific country or countries over other possible country sources of supply?

No	Yes	If yes, identify the countries and explain any preferences.

III-9. <u>Importance of purchasing domestic product.</u>--Please fill out the table below, estimating the share of your firm's total 2022 purchases of CWP that required CWP produced in the United States.

	Estimated share of your firm's total 2022 purchases of CWP
Purchases that did not require domestic product	%
Purchases that were required by law or regulation to be domestic product (e.g., government purchases under "Buy American" provisions)	%
Purchases that were not required by law or regulation, but were required by your customers to be domestic product	%
Purchases that were required to be domestic product for other reasons	
(explain:)	%
Total (should sum to 100.0%)	0.0 %

III-10. <u>Business cycles.</u>—Is the CWP market subject to business cycles, either during the year or across years? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, 2017.

III-11. Conditions of competition.--Is the CWP market subject to conditions of competition distinctive to CWP other than the business cycles described in the previous question? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, 2017.

III-12.	Decisions based on producer and country-of-origin How often does your firm, and if known
	your customers, make purchasing decisions involving CWP based on its producer or country of
	origin?

	Always	Usually	Sometimes	Never	If at least sometimes, explain.		
Decision based on producer							
Your firm							
Your customers							
		Decis	sion based on c	ountry of	origin		
Your firm							
Your customers							

III-13. **Availability of supply.--**Has the availability of CWP in the U.S. market changed since January 1, 2017? Do you anticipate any future changes?

Availability in the U.S. market	Na	Voc	Please explain, noting the countries and reasons for the
market	No	res	changes.
Changes since January 1, 2	2017:		
U.Sproduced product			
Imports from subject sources			
Imports from all other countries			
Anticipated changes:			
U.Sproduced product			
Imports from subject sources			
Imports from all other countries			

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III-14.			-	ific product types Are certain grades/types/sizes of CWP only available ry sources?				
	No	Yes		please identi om those cou	-	ies and the g	grades/ty	pes/sizes available
III-15.	CWP sin	ce Janua ntry," de	ry 1, 201 clining to	7 (examples i accept new c	nclude placir customers or	ng customers renew existi	on alloca	apply your firm with ation or "controlled mers, delivering less nitments, etc.)?
	No	Yes	If yes	s, please desc	cribe.			
III-16.	Purchas	ing frequ	uency H	ow frequentl	y do you mal	ke purchases	of CWP (check one)?
		Daily	Weekly	Monthly	Quarterly	Annually	Other	If other, specify
III-17.	Raw ma	terial pr	ices.—					
	(a)	ls your fi	irm famili	ar with the p	rices for raw	materials us	ed in the	production of CWP?
		No)	Yes – please	answer (b)			
]]			
				n raw materia e January 1,	•	ted your firn	n's negot	iations or contracts to
		No	Yes Ex	olain				
III-18.				actedHow eena			o you ger	nerally contact before

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If yes, explain the factors you generally negotiate and note whether you firm quotes prices from competing suppliers during negotiations. Change in suppliersHas your firm changed suppliers since January 1, 2017? If yes, please list the supplier(s), whether the firm was added or dropped and the reasons for the change. New suppliers (a) Are you aware of any new suppliers, either foreign or domestic, that have entered to market since January 1, 2017? No	
No Yes and the reasons for the change. New suppliers (a) Are you aware of any new suppliers, either foreign or domestic, that have entered to market since January 1, 2017? No Yes If yes, please identify the firms. Do you expect new CWP suppliers to enter the U.S. market?	ır
If yes, please list the supplier(s), whether the firm was added or dropped and the reasons for the change. New suppliers Are you aware of any new suppliers, either foreign or domestic, that have entered to market since January 1, 2017? No Yes If yes, please identify the firms.	
No Yes and the reasons for the change. New suppliers Are you aware of any new suppliers, either foreign or domestic, that have entered to market since January 1, 2017? No Yes If yes, please identify the firms. Do you expect new CWP suppliers to enter the U.S. market?	
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Are you aware of any new suppliers, either foreign or domestic, that have entered to market since January 1, 2017? No Yes If yes, please identify the firms. Do you expect new CWP suppliers to enter the U.S. market?	
No Yes If yes, please identify the firms. Do you expect new CWP suppliers to enter the U.S. market?	
(b) Do you expect new CWP suppliers to enter the U.S. market?	the
No Yes If yes, please explain.	
 Supplier certificationDo you require your suppliers to be or to become certified or qualifisell CWP to your firm? If yes, provide the following information. The number of days required to qualify a new supplier. A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (e.g., quof product, reliability of supplier, etc.). 	
Number No Yes of days Certification/qualification process and factors considered	

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III-23.	Failure to certifySince January 1, 2017, have any domestic or foreign producers failed in their
	attempts to certify or qualify their CWP with your firm or have any producers lost their
	approved status?

No	Yes	If yes, please identify these producers, the countries where they are located, and the reasons why they failed or lost the certification/qualification.

III-24.	Major purchasing factorsPlease list, in order of their importance, the three major factors your
	firm considers in deciding from whom to purchase CWP (examples include availability, extension
	of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

1.	
2.	
3.	
Ple	ease list any other factors that are very important in your purchase decisions:

III-25. <u>Purchasing factors.</u>—Please rate the importance of the following factors in your firm's purchasing decisions for CWP.

Factor	Very important	Somewhat important	Not important
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Minimum quantity requirements			
Packaging			
Payment terms			
Price			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Reliability of supply			
Technical support/service			
U.S. transportation costs			

III-26. **Quality characteristics.**--What characteristics does your firm consider when evaluating the

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quality of CWP?

Source	Always	Usually	Sometimes	Rarely or never	Do kn
United States					
Brazil					
India (excluding Gujarat Steel Tubes, Ltd. and Zenith Steel Pipes and Industries, Ltd.)					
Mexico					
South Korea					
Taiwan					
Thailand					
Turkey					
Other:					

III-29. <u>Price leaders.</u>--A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader is not necessarily the lowest-priced supplier.

Please list the names of any firms you have considered price leaders in the CWP market since January 1, 2017.

Firm(s)	Describe how the firm(s) exhibited price leadership

For questions III-30 and III-31, if your response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

III-30.	II-30. Effect of order(s) Describe the effect on your firm and the U.S. market of the existing countervailing duty order/antidumping duty orders covering imports of CWP from Brazi India, Mexico, South Korea, Taiwan, Thailand, and/or Turkey on your firm and the U.S. market.									
III-31.	II-31. Effect of revocation of ordersWhat do you think will be the effects on your firm and the U.S. market of any revocation of the countervailing duty order/antidumping duty orders on imports of CWP from Brazil, India, Mexico, South Korea, Taiwan, Thailand, and/or Turkey?									
III-32.	steel/alumin coverage, or	um produ nature of	icts under the meas	section 2 ures), hav	32, or chan e an impac	ges in the	s, quotas, etc.) on imported e measures (such as the level, CWP market in the United State and, since January 1, 2017?	S,		
	Yes— Plea impact in the			Skip to	No— next questi	on.	Don't know— Skip to next question.			
Select o	one box per ro	ow.		1	Γ					
I	Factor	Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decreas		tor		
	oly of U.S luced CWP									
Supply of imported CWP										
Price	es for CWP									
	erall U.S. and for CWP									
	naterial costs or CWP									

PART IV.--PRODUCT COMPARISIONS

IV-1. <u>Interchangeability</u>.—How often is CWP produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	Brazil	India	Mexico	South Korea	Taiwan	Thailand	Turkey	Other countries
United States								
Brazil								
India		X						
Mexico		X	X					
South Korea		X	X					
Taiwan		X	X					
Thailand								
Turkey								

For any country-pair producing CWP that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude the interchangeable use of CWP produced in the countries:

IV-2. <u>Factors other than price</u>.—How often are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between CWP produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	Brazil	India	Mexico	South Korea	Taiwan	Thailand	Turkey	Other countries
United States								
Brazil	\times							
India	\times	\times						
Mexico	\times	\times	\times					
South Korea		\times	\times	\times				
Taiwan	\nearrow	\times	\times	\times	\langle			
Thailand		\times	>			>		
Turkey		><	> <	><	>	><	><	

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's sales of CWP, identify the country-pair and the relevant factors other than price, and report the advantages or disadvantages imparted by such factors:

IV-3. <u>Factor country comparisons.</u>—For the factors listed below, please rate how CWP produced in each country you with which you are familiar, as reported in your response to question II-4, compares with CWP produced in each of the other countries with which you are familiar.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	<u>Un</u>	oduct fr ited Sta mpared oduct fr Brazil	ites I to	<u>Uni</u> coi	oduct fr ited Sta mpared oduct fr India	ates I to	Subj coi pro	ect sou mpared oduct fr Mexico	irces to om
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Minimum quantity requirements									
Packaging									
Payment terms									
Price ¹									
Product consistency									
Product range									
Quality meets industry standards									
Quality exceeds industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									

¹ A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-3. <u>Factor country comparisons (continued).--</u> For the factors listed below, please rate how CWP produced in each country you with which you are familiar, as reported in your response to question II-4, compares with CWP produced in each of the other countries with which you are familiar

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	Uni cor pro	duct fr ted Sta npared duct fr uth Ko	ates I to om	<u>Uni</u> cor pro	duct fr ted Sta npared duct fr Taiwan	ites I to om	<u>Uni</u> cor pro	duct fr ted Sta npared duct fr	ites I to om
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Minimum quantity requirements									
Packaging									
Payment terms									
Price ¹									
Product consistency									
Product range									
Quality meets industry standards									
Quality exceeds industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									
¹ A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower									

¹ A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-3. <u>Factor country comparisons (continued).</u>-- For the factors listed below, please rate how CWP produced in each country you with which you are familiar, as reported in your response to question II-4, compares with CWP produced in each of the other countries with which you are familiar.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	Product from <u>United States</u> compared to product from <u>Turkey</u>			Product from <u>United States</u> compared to product from <u>all other sources</u>			
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	
Availability							
Delivery terms							
Delivery time							
Discounts offered							
Minimum quantity requirements							
Packaging							
Payment terms							
Price ¹							
Product consistency							
Product range							
Quality meets industry standards							
Quality exceeds industry standards							
Reliability of supply							
Technical support/service							
U.S. transportation costs ¹							
¹ A rating of "superior" on price and U.S. transportation of	osts indica	ites that t	he first co	untry gen	erally has	lower	

¹ A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

PART V.—	ADDITIONAL	INFORM	ATION
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V-1.	Other explanationsIf your firm would like to further explain a response to any question that
	for which a narrative response box was not provided, please note the question number and the
	explanation in the space provided below.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://usitc.gov/reports/active import injury questionnaires.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: PIPE

• E-mail.—E-mail the MS Word questionnaire to lauren.mclemore@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>does not </u>purchase this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.