U.S. PRODUCERS' QUESTIONNAIRE

TRUCK AND BUS TIRES FROM THAILAND

This questionnaire must be received by the Commission by October 31, 2023

See last page for instructions regarding how to file this questionnaire.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping duty investigation concerning truck and bus tires from Thailand (Inv. No. 731-TA-1658 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

City	State	Zip Code
Website		
Has your firm produ January 1, 2020?	uced truck and bus tires (as defined on next	t page) in the United States at any time since
NO (Sign	n the certification below and promptly return o n	nly this page of the questionnaire to the Commission)
YES (Cor	mplete all parts of the questionnaire, and return	the entire questionnaire to the Commission)
•		ommission <i>Drop Box</i> by clicking on the IRES). See last page for detailed instructions.
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edge and belief and un of this certification I ation provided in this of mmission on the same of undersigned, acknowled ding or other proceedit nel (a) for developing of s, and evaluations rel dix 3; or (ii) by U.S. gov	on herein supplied in response to this question that the information submitted also grant consent for the Commission, questionnaire and throughout this proceed or similar merchandise. Endge that information submitted in responsings may be disclosed to and used: (i) by or maintaining the records of this or a relating to the programs, personnel, and	uestionnaire is complete and correct to the bes
edge and belief and un of this certification I ation provided in this of mmission on the same of undersigned, acknowled ding or other proceedit nel (a) for developing of s, and evaluations rel dix 3; or (ii) by U.S. gov	In herein supplied in response to this question derstand that the information submitted also grant consent for the Commission, questionnaire and throughout this proceed or similar merchandise. Endge that information submitted in responsings may be disclosed to and used: (i) by or maintaining the records of this or a relating to the programs, personnel, and wernment employees and contract personnel.	uestionnaire is complete and correct to the bes is subject to audit and verification by the Commis, and its employees and contract personnel, to ding in any other import-injury proceedings conductors to this request for information and through the Commission, its employees and Offices, and colated proceeding, or (b) in internal investigations, operations of the Commission including under the commissi

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to a petition filed October 17, 2023, by the United Steel, Paper and Forestry, Rubber, Manufacturing, Energy, Allied Industrial and Service Workers International Union, AFL-CIO, CLC ("USW"), Pittsburgh, Pennsylvania. Antidumping duties may be assessed on the subject imports as a result of this proceeding if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of dumping. Questionnaires and other information pertinent to this proceeding are available at

https://usitc.gov/reports/active_import_injury_questionnaires.

<u>Truck and bus tires</u> covered by this proceeding are new pneumatic tires, of rubber, with a truck or bus size designation. Truck and bus tires covered by the scope may be tube-type, tubeless, radial, or non-radial.

Subject tires have, at the time of importation, the symbol "DOT" on the sidewall, certifying that the tire conforms to applicable motor vehicle safety standards. Subject tires may also have one of the following suffixes in their tire size designation, which also appear on the sidewall of the tire:

TR—Identifies tires for service on trucks or buses to differentiate them from similarly sized passenger car and light truck tires; and

HC—Identifies a 17.5 inch rim diameter code for use on low platform trailers.

All tires with a "TR" or "HC" suffix in their size designations are covered by the scope regardless of their intended use.

In addition, all tires that lack one of the above suffix markings are included in the scope, as well as all tires that include any other prefix or suffix in their sidewall markings, are included in the scope, regardless of their intended use, as long as the tire is of a size that fits trucks or busses. Sizes that fit trucks and busses include, but are not limited to, the numerical size designations listed in the "Truck-Bus" section of the Tire and Rim Association Year Book, as updated annually. The scope includes all tires that are of a size that fits trucks or busses, unless the tire falls within one of the specific exclusions set out below.

Truck and bus tires, whether or not mounted on wheels or rims, are included in the scope. However, if a subject tire is imported mounted on a wheel or rim, only the tire is covered by the scope. Subject merchandise includes truck and bus tires produced in the subject country whether mounted on wheels or rims in the subject country or in a third country. Truck and bus tires are covered whether or not they are accompanied by other parts, e.g., a wheel, rim, axle parts, bolts, nuts, etc. Truck and bus tires that enter attached to a vehicle are not covered by the scope.

Specifically excluded from the scope are the following types of tires: (1) Pneumatic tires, of rubber, that are not new, including recycled and retreaded tires; (2) nonpneumatic tires, such as solid rubber tires; and (3) tires that exhibit each of the following physical characteristics: (a) The designation "MH" is molded into the tire's sidewall as part of the size designation; (b) the tire incorporates a warning, prominently molded on the sidewall, that the tire is for "Mobile Home Use Only;" and (c) the tire is of bias construction as evidenced by the fact that the construction code included in the size designation molded into the tire's sidewall is not the letter "R."

Truck and bus tires are currently imported under statistical reporting numbers 4011.20.1015 and 4011.20.5020 of the Harmonized Tariff Schedule of the United States (HTSUS). They may also be imported under HTSUS statistical reporting numbers 4011.69.0020, 4011.69.0090, 4011.70.00, 4011.90.80, 4011.99.4520, 4011.99.4590, 4011.99.8520, 4011.99.8590, 8708.70.4530, 8708.70.6030, 8708.70.6060, and 8716.90.5059. The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

<u>Reporting of information</u>.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information. -- The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals. In addition, if your firm is a U.S. producer, the information you provide on your production and imports of truck and bus tires and your responses to the questions in Part I of the producer questionnaire will be provided to the U.S. Department of Commerce, upon its request, for use in connection with (and only in connection with) its requirement pursuant to section 702(c)(4)/732(c)(4) of the Act (19 U.S.C. § 1671a(c)(4)/1673a(c)(4)) to make a determination concerning the extent of industry support for the petition requesting this proceeding. Any information provided to Commerce will be transmitted under the confidentiality and release guidelines set forth above. Your response to these questions constitutes your consent that such information be provided to Commerce under the conditions described above.

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1a. Reporting requirements.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire for use by the Office of Management and Budget.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please provide such comments to the Office of Investigations, import_injury@usitc.gov.

I-1b.	TAA information releaseIn the event that the U.S. International Trade Commission (USITC)
	makes an affirmative final determination in this proceeding, do you consent to the USITC's
	release of your contact information (company name, address, contact person, contact person's
	title, telephone number, email address) appearing on the front page of this questionnaire to the
	Departments of Commerce, Labor, and Agriculture, as applicable, so that your firm and its
	workers can be made eligible for benefits under the Trade Adjustment Assistance program?

1 1/	۱ ۸۰ -
l Yes	l No

I-2a. <u>Establishments covered</u>.--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. Firms operating more than one establishment should combine the data for all establishments into a single report.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>production</u> of truck and bus tires, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered ¹	City, State	Zip (5 digit)	Description	
1				
2				
3				
4				
5				
6				
¹ Additional discussion on establishments consolidated in this questionnaire:				

I-2b.	Stock symbol information If your firm or parent firm is publicly traded, please specify the
	stock exchange and trading symbol:

I-2c. <u>External counsel.</u>— If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

I-3. <u>Petitioner status.</u>--Is your firm a petitioner in this proceeding or a member firm of the petitioning entity?

No	Yes

I-4. Petition support.--Does your firm support or oppose the petition?

Country	Investigation type	Support	Oppose	Take no position
Thailand	Antidumping duty			

		Extent of ownership
Firm name	Country	(percent)
"Related firm" –A fir	m that your firm solely or jointly ow	ned, managed, or otherwise con
a firm that solely or j	ointly owned, managed, or otherwis	se controlled your firm; and/or a
•	ntly owned, managed, or otherwise	•
Jointly Owned, mana	ged, or otherwise controlled your fir	III.
	xportersDoes your firm have any	
	aged in importing truck and bus tires	
or that are engaged	in exporting truck and bus tires from	I hailand to the United States?
□ No □ Y	esList the following information.	
Firm name	Country	Affiliation
Related producers	Does your firm have any related firnuction of truck and bus tires?	
Related producers engaged in the produ	Does your firm have any related firnuction of truck and bus tires?	
Related producers engaged in the produ	Does your firm have any related firn	
Related producers engaged in the produ	Does your firm have any related firnuction of truck and bus tires?	
Related producers engaged in the produ	Does your firm have any related firm uction of truck and bus tires?	ns, either domestic or foreign, th
Related producers engaged in the produ	Does your firm have any related firm uction of truck and bus tires?	ns, either domestic or foreign, th
Related producers engaged in the produ	Does your firm have any related firm uction of truck and bus tires?	ns, either domestic or foreign, th
Related producers engaged in the produ	Does your firm have any related firm uction of truck and bus tires?	ns, either domestic or foreign, th

I-8. <u>Aftermarket distribution network.</u>—Does your firm, or a related firm, own its own aftermarket distribution network?

		If yes, please describe geographic coverage of this network and the types of additional services your firm's or the related firms
No	Yes¹	provide to your customers through this network.

¹ If yes, please ensure that all revenue and profit from your aftermarket distribution network is excluded from this questionnaire responses (e.g., question II-7 and III-9a). The revenues and profits in these tables should only reflect the results of your domestic production operations, and not further distribution and retailing operations.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Peter Stebbins (202-205-2039, peter.stebbins@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1.	<u>Contact information</u> Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part II.			
	Name			
	Title			
	Email			
	Telephone			

II-2a. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of truck and bus tires since January 1, 2020.

		If checked, please describe the nature, timing / duration, and impact on operations of any such reported changes as well as the business reasons for them; leave completely blank if not applicable
	Plant openings	
	Plant closings	
	Prolonged shutdowns	
	Production curtailments	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Weather-related or force majeure events	
	Other (e.g., revised labor agreements, technology)	

II-2b. <u>COVID-19 pandemic</u>.—Has the COVID-19 pandemic or have any government actions taken to contain the spread of the COVID-19 virus resulted in changes in your firm's supply chain arrangements, production, employment, and shipments relating to truck and bus tires? In your response, please discuss the duration and timing of any such changes as they relate to your firm's operations.

No	If yes, describe these changes including the impact over time on the (a) supply chain, (b) production and shipments, and (c) employment with respect to truck and bus tires.

II-3a. **Production using same machinery.--**Please report your firm's production of products using the same equipment, machinery, or employees as used to produce truck and bus tires, and the combined capacity (both installed and practical capacity) on this shared equipment, machinery, or employees in the periods indicated.

"Installed overall capacity" – The level of production that your establishment(s) could have attained, assuming your firm's optimal product mix, and based solely on existing capital investments, i.e., machinery and equipment that is in place and ready to operate. This capacity measure does <u>not</u> take into account other constraints to production such as existing workforce constraints, availability of raw materials, or downtime for maintenance, repair, and clean-up. This capacity measure is sometimes referred to as "nameplate" or "theoretical" capacity.

"Practical overall capacity" – The level of production that your establishment(s) could reasonably have expected to attain, taking into account your firm's actual product mix over the period. This capacity measure is based on not only existing capital investments, i.e., machinery and equipment that is in place and ready to operate; but also non-capital investment constraints, such as (1) normal operating conditions, including normal downtime for maintenance, repair, and cleanup; (2) your firm's existing in place and readily available labor force; (3) availability of material inputs; and (4) any other constraints that may have limited your firm's ability to produce the reported products. Importantly, this capacity measure is the maximum "practical" production your firm could have achieved without hiring new personnel or expanding the number of shifts operated in the period.

"Practical truck and bus tires capacity" – The level of production of truck and bus tires that your establishment(s) could reasonably have expected to attain. The same assumptions apply to this capacity measure as for practical overall capacity, but only includes the portion of practical overall capacity allocated to the production of truck and bus tires based on the actual product mix experienced over the period.

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

Takes into account	Installed overall capacity	Practical overall capacity	Practical truck and bus tires capacity
Existing capital investments	Yes	Yes	Yes
Product mix	Yes	Yes	Yes
Normal downtime, maintenance, repair and clean-up	No	Yes	Yes
Existing labor force	No	Yes	Yes
Availability of material inputs	No	Yes	Yes
Actual number of shifts and hours operated	No	Yes	Yes
Limited to truck and bus tires	No	No	Yes

II-3a. **Production using same machinery.**—**Continued**

Quantity (in 1,000 tires)					
	Calendar year				y-June
Item	2020	2021	2022	2022	2023
Capacity measures: Installed overall capacity ¹					
Practical overall capacity ¹²					
Practical truck and bus tires capacity ^{3 4}	0	0	0	0	0
Production of: Truck and bus tires ^{3 4}	0	0	0	0	0
Other out-of-scope products: Passenger vehicle and light truck (PVLT) tires					
Off-the-road (OTR) tires					
Other products ⁵					
Subtotal, all out-of-scope products	0	0	0	0	0
Total production using same machinery or workers	0	0	0	0	0

¹ Data reported for both "installed overall" and "practical overall" capacity should each individually be greater than data reported for total production (last line). Additionally, data reported for "installed overall" capacity should be greater than "practical overall" capacity in every period.

² Please provide details in your response to the question on capacity constraints in question II-3d below that explain the differences reported between "installed" overall capacity and "practical" overall capacity.

³ Data for this indicator will populate here once reported below in question II-8.

⁴ Data reported for practical truck and bus tires capacity should be greater than the data reported for production of truck and bus tires in each period, if not revise prior to submission to the Commission. Additionally, if your firm reports the production of no other products on the same machinery and using the same workers as truck and bus tires then "practical overall" and "practical truck and bus tires" capacity measures should be equal to each other.

⁵ Please identify these products: _____.

U.S. Producers	d' Questionnaire –	Truck and Bus	Tires	(Preliminary
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Storage capacity

Logistics/transportation

Other constraints (list the specific constraints in the description field)

II-3b.	Operating parametersThe practical overall capacity reported in II-3a is based on the following
	operating parameters:

Hours per week	Weeks per year

_		be the methodology used to calculate <i>installed</i> and <i>practical</i> d in II-3a, and explain any changes in reported capacities.
fi w re b b	rm's practical overall capacity over t vere binding over different periods r eported practical overall capacity. If	gPlease describe the constraint(s) that set the limit(s) on your the period reported in question II-3a. If different constraints eported, please specify when each constraint was limiting your fa constraint was not actually binding over the period reported, the installed capacity level, indicate at what level it would have Description
	(check as many as appropriate)	(If checked, please describe the details, timing, and duration of the constraint; leave completely blank if not applicable)
	Production bottlenecks	
	Existing labor force	
	Supply of material inputs	
	Fuel or energy	

U.S. Producers' Questionnaire – Truck and Bus Tires (Preliminary) Reaching installed overall capacity. -- Please describe and quantify the amount of time it would take II-3e. and the additional actions that would be needed (e.g., hiring new workers, expanding shifts, procuring larger sources of raw material supply, etc.) for your firm to be able to fully utilize the reported installed overall capacity reported in II-3a. II-3f. Excess capacity: To the extent that your company is reporting excess capacity, please report, with specificity: (1) which machines or equipment (or other elements of production) would need to be brought back into production for your plant to operate at full capacity, and (2) the specific dates on which such machines or equipment were last used by your plant to produce truck and bus tires. II-4. Product shifting.— (a) Is your firm able to switch production (capacity) between truck and bus tires and other products using the same equipment and/or labor? If yes—(i.e., have produced other products or are able to produce other No Yes products) Please identify other actual or potential products. (b) Please describe the factors that affect your firm's ability to shift capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

II-5.	Capacity checklistPlease check that the capacity numbers reported in question II-3a follow the
	Commission's relevant definitions for capacity.

Item	√ if Yes
Are all three capacity measures reported based on <u>currently installed</u> <u>machinery and equipment</u> (i.e., the reported capacity level would not require additional capital investments in order to achieve)?	
Are practical overall capacity and practical truck and bus tires capacity measures reported based on <u>existing labor force</u> (i.e., the reported capacity level would not require hiring additional production related workers or adding shifts)?	
Are practical overall capacity and practical truck and bus tires capacity measures based on the actual availability of material inputs?	
Do both practical overall capacity and practical truck and bus tires capacity measures account for <u>normal downtime, maintenance, repair and clean-up</u> activities?	
Does the difference between practical overall capacity and practical truck and bus tires capacity equal the portion of practical overall capacity that is dedicated to the production of out-of-scope products?	

Note: If your firm is not able to answer "yes" to any of the above criteria as it relates to your firm's reported capacity levels, please revise your capacity numbers to be in conformance with the appropriate definition prior to submission to the Commission.

II-6. **Tolling**.--Since January 1, 2020, has your firm been involved in a toll agreement regarding the production of truck and bus tires?

"Toll agreement"-- Agreement between two firms whereby the first firm ("tollee") furnishes the raw materials and the second firm ("toller") uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

No	Yes	
		If yes—Please complete the table below.

Does your firm act as the toller or tollee in this arrangement?	Toller:	Tollee:
Report the share of your firm's production of truck and bus tires that was included in this toll arrangement in 2022.		
Please describe the activities performed in this tolling arrangement	::	
Please indicate the name(s) of the firm(s) involved:		

II-7. Foreign trade zones	3
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(a) <u>Firm's FTZ operations</u>.--Does your firm produce truck and bus tires in and/or admit truck and bus tires into a foreign trade zone (FTZ)?

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

No	If yesDescribe the nature of your firm's operations in FTZs and identify the specific FTZ site(s).

(b) Other firms' FTZ operations.--To your knowledge, do any firms in the United States import truck and bus tires into a foreign trade zone (FTZ) for use in distribution of truck and bus tires and/or the production of downstream articles?

No	Yes	If yesIdentify the firms and the FTZs.

II-8. **Shipments and inventory data.**--Report you firm's uses (shipment or storage) of domestically produced truck and bus tires during the specified periods.

"Commercial U.S. shipments" – Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report <u>net values</u> (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment. Any shipments of mounted truck or bus tires reported should include only the value of the tire.

"Lease U.S. shipments" – Shipments made within the United States of a commercial transaction in the ordinary course of business in which your firm retains the legal ownership of/ title to the tires shipped. Report lease shipment quantities once at the time of an actual physical transfer of a tire to the leasee(s): include both initial shipments and replacement shipment quantities. Report lease shipment values at fair market value at the time of physical transfer of the tire to the leasee.

"Internal consumption" – Product consumed internally by your firm. Such transactions are valued at fair market value.

"Transfers to related firms" – Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

"Export shipments" – Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" — Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-8. **Production, shipment, and inventory data.--Continued**

	Quantity (in 1,000 tires) and value (in \$1,000) Calendar year January-June					
14	2020 2021 2022			2022 2023		
Item	2020	2021	2022	2022	2023	
Practical truck and bus tires capacity¹ (quantity) (A)						
Beginning-of-period inventories (quantity) (B)						
Production¹ (quantity) (C)						
U.S. shipments: Commercial shipments: 2 Quantity (D)						
Value (E)						
Lease shipments: Quantity (F)						
Value³ (G)						
Internal consumption: Quantity (H)						
Value³ (I)						
Transfers to related firms: Quantity (J)						
Value³ (K)						
Export shipments: ⁴ Quantity (L)						
Value (M)						
End-of-period inventories (quantity) (N)						
¹ Data for this indicator will populate in q ² Please report the share of the quantity of that were mounted on a wheel or rim: ³ Lease shipments, internal consumption firm uses a different basis for valuing these etc.): . However, the data provided all	of your firm's U _ percent. and transfers to transactions in	.S. commercial so related firms royour records, pl	shipments of tro nust be valued lease specify th	at fair market v at basis (e.g., c	alue. If yo	

⁴ Identify your firm's principal export markets: ______.

II-8. Production, shipment, and inventory data.--Continued

RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Calendar year			January-June		
2020	2021	2022	2022	2023	
0	0	0	0	0	
			<u> </u>	•	

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-9. <u>Channels of distribution</u>.--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) during the specified periods by channel of distribution.

Quantity (<i>in 1,000 tires</i>) and value (in <i>\$1,000</i>)									
	Calendar year January-June					Calendar year			y-June
Item	2020	2021	2022	2022	2023				
Channels of distribution: U.S. shipments:									
To OEMs: Quantity (O)									
Value (P)									
To aftermarket suppliers: Quantity (Q)									
Value (R)									

II-9. Channels of distribution.—Continued

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities and values reported for channels of distribution (i.e., lines O and Q, and lines P and R) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D, F, H and J, and E, G, I and K) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year			January-June		
Reconciliation	2020	2021	2022	2022	2023	
O + Q - D - F - H - J = zero ("0"), if not revise.	0	0	0	0	0	
P + R - E - G - I - K = zero ("0"), if not revise.	0	0	0	0	0	

II-10. <u>U.S. shipments by tire type</u>.-- Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by product type in the specified periods.

Quantity (in 1,000 tires)						
		Calendar year		January-June		
Item	2020	2021	2022	2022	2023	
U.S. shipments: Radial tires Quantity (S)						
Value (T)						
Bias ply: Tubed <i>Quantity</i> (U)						
Value (V)						
Bias ply: Tubeless <i>Quantity</i> (W)						
Value (X)						

<u>RECONCILIATION OF SHIPMENTS BY TYPE</u>.-- Please ensure that the quantities and values reported for U.S. shipments by product type (i.e., lines S, U and W, and lines T, V and X) in each time period equal the quantity and value reported for U.S. shipments (i.e., line D, F, H and J, and lines E, G, I and K) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year			January-June		
Reconciliation	2020	2021	2022	2022	2023	
S + U + W - D - F - H - J = zero ("0"), if not revise.	0	0	0	0	0	
T + V + X + V - E - G - I - K = zero ("0"), if not revise.	0	0	0	0	0	

II-11. <u>Lease shipments</u>.—Please indicate the total number of tires your firm had outstanding on lease on the dates listed below.

	December 31, 2020	December 31, 2021	December 31, 2022	June 30, 2022	June 30, 2023
Total quantity of tires under lease obligations outstanding (in 1,000 tires)					

II-12. <u>Employment data</u>.--Report your firm's employment-related data related to the production of truck and bus tires and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to June periods, calculate similarly and divide by 6.

If your firm had the same number of PRWs in all calendar year and had not experienced any changes in PRWs in the most recent interim period, you would have the same number of PRWs for the interim periods, regardless of whether the interim periods are Jan-Mar (Q1), Jan-June (Q1+Q2), or Jan-Sept (Q1+Q2+Q3)."

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

	Calendar year		January-June		
Item	2020	2021	2022	2022	2023
Average number of PRWs (number)					
Hours worked by PRWs (1,000 hours)					
Wages paid to PRWs (\$1,000)					

Explanation of trends:

II-13.	Related firms.—If your firm reported transfers to related firms in question II-7, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

II-14.	PurchasesHas your firm purchased truck and bus tires produced in the United States or in
	other countries since January 1, 2020? (Do not include imports for which your firm was the
	importer of record. These should be reported in an importer questionnaire.)

"Purchase" – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.

"Import" —A transaction to buy from a foreign supplier where your firm is the importer of record.

No	If yesReport such purchases in the table below and explain the reasons for your firms' purchases.

Note: If your firm served as the importer of record for any purchases from foreign suppliers, either for your own account or as a service for another entity, those purchases are to be considered "imports" not "purchases" and **should not** be included in the table below

	(Quantity in	n 1,000 tires)			
	Calendar year January-June				
ltem	2020	2021	2022	2022	2023
Purchases from U.S. importers of truck and bus tires from— Thailand					
All other sources ¹					
Purchases from domestic producers ²					
Purchases from other sources ³					

¹ Please list the name of the nonsubject importer(s) from which your firm purchased this product: _____.

² Please list the name of the U.S. producer(s) from which your firm purchased this product: _____.

³ Please list the name of the firm(s) from which your firm purchased this product: _____.

II-15. <u>Purchases of imports from subject sources</u>.--If your firm reported purchases from U.S. importers of truck and bus tires from Thailand at any time since January 1, 2020, report those purchases by the individual importer of record and subject source.

Purchases of subject imports

Quantity (in 1,000 tires)								
		Calendar year			Calendar year January-June			ry-June
Importer of record	2020	2021	2022	2022	2023			
					_			
Grand total:	0	0	0	0	0			

II-15. Purchases of imports from subject sources.—Continued.

RECONCILIATION OF PURCHASES FROM SUBJECT SOURCES.--Please ensure that the quantities reported for your firms purchases of imports from subject sources reported in this question (i.e., "total purchases of imports from subject sources") in each time period equal the quantity reported for your firm's purchases from subject sources in each time period in the previous question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar year	January-June		
Reconciliation	2020	2021	2022	2022	2023
Purchases from subject sources in this table – purchases from subject sources in previous table = zero					
("0"), if not revise.	0	0	0	0	0

II-16. <u>Imports.</u>--Since January 1, 2020 has your firm imported truck and bus tires?

	No Yes						
			If yesCOMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE				
II-17.	. Other explanationsIf your firm would like to further explain a response to a question in Part for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues you						

firm had in providing the data in this section.						

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to Emily Kim (202-205-1800, emily.kim@usitc.gov

in Par	t III.							
Name								
Title								
Email								
Telep	hone							
Accou	ınting sys	tem.—Briefly des	cribe your firm's	financial a	occountin	g system.		
A1.		loes your firm's fi firm's fiscal year c				in below	<i>'</i> :	
A.2.	(i.e., in <u>calenda</u> <u>fiscal-ya</u> are pro	alendar-year data questions III-9a, II ar-year basis is und ear based data are vided on a calend r on a fiscal-year b	II-9d, III-12a, and duly burdensome e acceptable. Plea ar-year basis (inc	III-13a). <u>For provid</u> or provid ase indica luding firr	lowever, les result te wheth ns with a	if providi s that are er the res calendar	ng this data on this solution in this soluts in this solute. The contract of t	on a cection
	Cale	endar-year basis	Fiscal-year	basis (do	es not ali	gn with t	he calendar y	/ear)
B.1.		e the lowest level Il statements are					v-wide) for w	nich
B.2.	Does yo	our firm prepare p	orofit/loss statem	ents for t	ruck and	bus tires:		
В.З.		ndicate the type a firm. Please chec			e) of fina	ncial state	ements prep	ared

			Frequency			
Financial statements	Check all that apply	Monthly	Quarterly	Semi- annually	Annually	
rinanciai statements	that apply	iviontiny	Quarterly	annuany	Annually	
Audited						
Unaudited						
Annual reports						
SEC Forms 10-K / 10-Q						
SEC Form 20-F						
Other (specify):						

B.4. Please indicate the primary accounting basis used by your firm.

Accounting basis	Check one
U.S. GAAP	
IFRS	
Tax – cash	
Tax – accrual	
Other (specify):	

111-3.	cost, job order cost, etc.).

III-4. **Product listing.**—Please list the products your firm produces in the facilities in which it produces truck and bus tires and provide the share of net sales accounted for by these products in 2022.

Products	Share of sales in 2022
Truck and bus tires	%
	%
	%
	%
	%

U.S. Pr	oducers' Qi	uestionna	ire – I ruck	and Bus Tires (Preliminary)		Page 28
III-5.	<u>Inputs from related suppliers.</u> —Does your firm purchase <u>inputs</u> (raw materials, labor, energy, or any services) used in the production of truck and bus tires from any related suppliers (e.g., inclusive of transactions between related firms, divisions and/or other components within the same company)?				iers (e.g.,	
	YesC	ontinue to	o question I	III-6. NoContinue to ques	tion III-8.	
III-6.	bus tires t	hat your f	firm purcha	—Please identify the inputs used in uses from related suppliers and that blease report this information by re	are reflected in qu	estion III-
	Input			Related supplier	Share of to	
	-			• • • • • • • • • • • • • • • • • • • •		%
						%
						%
						%
	the narrat	live box.	Purchase o	cost valuation method	Check all t	that apply
	Related	supplier's				
	Cost plus					
	Negotiat	ed transfe	er price to a	approximate fair market value		
	Other (specify):					
	If the me	If the methods used differ by input, please describe:				
III-7b.	from relat	ed suppli	ers, as iden	valuation method.—Please confirr tified in III-6, were reported in III-9 ent with the firm's accounting book	a (financial results	
	Yes	No	If no—Pro	ovide an explanation and the valuation III-9a.	ion basis used for t	hese inputs
		•				

III-8. Cost assignment/allocation basis.—Briefly describe the assignment/allocation bases used by your firm to assign the costs and expenses listed below for truck and bus tires in the normal course of business and in the financial results reported in question III-9a (e.g., actual costs, standard costs, percentage of COGS, percentage of sales, etc.).

	Assignment/allocation bases used for truck and bus tires—				
Cost/expense	In the normal course of business	In the financial results at III-9a			
Raw materials					
Direct labor					
Other factory costs					
SG&A expenses					
Interest expense					
Other income/expenses					

III-9a. <u>Operations on truck and bus tires</u>.—Report the revenue and related cost information requested below on the truck and bus tires operations of your firm's U.S. establishment(s). Include only sales (whether domestic or exports) and costs related to your U.S. manufacturing operations. <u>Do</u> not report any revenue or cost data related to the resale of purchased product.

Net sales—Report all commercial sales, internal consumption, and transfers to related firms, whether these are domestic sales or exports. Report net sales values less discounts, returns, allowances, and prepaid freight, in U.S. dollars, f.o.b. your point of shipment. The freight costs associated with delivering the product to your customer should not be included. Any sales of mounted truck or bus tires should exclude the value of the wheel/rim on which it was shipped/sold, and likewise costs associated with the wheel/rim should not be included in the cost data. Additional details relating to the included sales of mounted truck and bus tires are requested in question III-9f (below). Also, the data reported in question III-9a should <u>not</u> include any profit or loss information relating to your firm's retreading business.

Note: If the financial data are reported on a calendar-year basis, the total net sales quantities and values should match the total shipment quantities and values reported in Part II of this questionnaire (see question III-14 for a reconciliation grid).

"Lease sales" – Sales made of a commercial transaction in the ordinary course of business in which your firm retains the legal ownership of/ title to the tires sold. Report lease sales quantities once at the time of an actual physical transfer of a tire to the leasee(s): include both initial sales quantities and replacement quantities. Report lease sales values at fair market value at the time of physical transfer of the tire to the leasee.

Internal consumption—Product consumed internally by your firm. Report internal consumption at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

Transfers to related firms—Sales made to related firms. Report transfers to related firms at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

Costs and expenses—Include costs and expenses associated with all reported net sales (i.e., for both domestic and export commercial non-lease sales, commercial lease sales, internal consumption, and transfers to related firms). If any freight costs were removed from net sales values, ensure the associated costs are removed from the applicable cost/expense line.

Inputs from related suppliers—Any inputs purchased from related suppliers should be reported in a manner consistent with your firm's accounting books and records.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes truck and bus tires, as well as specific statements and worksheets) used to compile these data.

III-9a. **Operations on truck and bus tires**.—**Continued**

Quantity (in number of tires) and value (in \$1,000)						
		Years	January	-June		
Item	2020	2021	2022	2022	2023	
Net sales quantities: Commercial sales						
Lease sales						
Internal consumption						
Transfers to related firms						
Total net sales quantities	0	0	0	0	0	
Net sales values: Commercial sales						
Lease sales						
Internal consumption						
Transfers to related firms						
Total net sales values	0	0	0	0	0	
Cost of goods sold (COGS): Raw materials						
Direct labor						
Other factory costs						
Total COGS	0	0	0	0	0	
Gross profit or (loss)	0	0	0	0	0	
SG&A expenses						
Operating income (loss)	0	0	0	0	0	
Other expenses and income: Interest expense						
All other expense items						
All other income items						
Net income or (loss) before						
income taxes	0	0	0	0	0	

III-9b.	<u>Financial data reconciliation</u> Certain line items from question III-9a, including total net sales
	quantities and values, total COGS, gross profit (or loss), operating profit (or loss), and net
	income (or loss), have been calculated based on the data submitted for other line items. Are the
	data in these calculated line items correct according to your firm's financial records ignoring
	non-material differences that may arise due to rounding?

		If noIf the calculated line items do not show the correct data, please double check the feeder data for data entry errors and revise. Also, check signs accorded to the post operating income line items. The two expense line items should report positive numbers (i.e., expenses are positive, and incomes or reversals are negative in these lines – instances of the latter should be rare in these lines). The income line item should also, in most instances, be a positive number (i.e., income is positive, and expenses or reversals are negative in this line).
Yes	No	If, after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated line items persist, please identify and discuss the differences in the space below.

III-9c.	Raw materials.—Please report the share of total raw material costs in 2022 (reported in III-9a
	for the following raw material inputs:

				Pro	cureme	ent me	thod
	Input	;	Share of total raw material costs (percent)	Prima produc your	ed by	purc	imarily hased by ur firm
	Rubber (natural and/or synthetic)						
	Carbon black						
	Fabric						
	Bead wire						
	Other raw material inputs ¹						
	Total (should sum to 100 percent))	0	.0			
	<u>Depreciation expense</u> .—Please repo within the reported financial results		•	ation expen	se that	is inclu	uded
			Years		January-Jui		
			Years		Ja	nuary	-June
	Item	2020		2022	Ja 202		-June 2023
	Depreciation expense (in \$1,000) Depreciation expense classification.	.—Pleas	2021 e indicate the line	item(s) wit	202 thin que	2 stion I	2023 II-9a
		.—Pleaso enses, et es.—Of the	e indicate the line c.) that include the	item(s) wit e depreciat n question ick and bus	thin que cion expo	sstion I ense r	II-9a eported

III-9h. <u>Tire leasing operations</u>. – Please provide information on your firm's tire leasing operations

Fee basis:
Accounting recognition: primarily as capital leases, primarily as operating leases, or evenly split between capital and operating leases. Please describe:
Maintenance and service obligations:
Lessee customers:

III-10a. Nonrecurring items (charges and gains) included in the truck and bus tires financial results.—Please report all material (significant) nonrecurring items (charges and gains) that are included in the reported results at question III-9a. If a nonrecurring item that is not product-specific was allocated to the results at question III-9a, please report the allocated value, below, rather than the aggregate amount.

Note: The Commission's objective here is to gather information on <u>material (significant)</u> nonrecurring items which impacted the reported financial results for truck and bus tires in question III-9a.

	Years			Januar	y-June
Item	2020	2021	2022	2022	2023
			Value (<i>\$1,000</i>)		
Nonrecurring item 1					
Nonrecurring item 2					
Nonrecurring item 3					
Nonrecurring item 4					
Nonrecurring item 5					
Nonrecurring item 6					
Nonrecurring item 7					

III-10b. Nonrecurring items (charges and gains) included in the truck and bus tires financial results.— In this table, please provide a brief description of each nonrecurring item reported above and indicate the specific line item within question III-9a in which the nonrecurring item is classified.

	Description of the nonrecurring item	Location (i.e., line item) within question III-9a
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

	<u>records of the company</u> .—If non-recurring items were reported in question III-10 above, please
	identify where your company recorded these items in your accounting books and records in the
	normal course of business, just as responses to question III-10 identify the specific line items in
	question III-9a where these items are reported.

III-12a. Asset values.—Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of truck and bus tires. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for truck and bus tires in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations used in question III-9a (but should not include assets relating to retread operations reported in III-9h). Provide data as of the end of your firm's three most recently completed fiscal years.

Note: Total assets should reflect the <u>net amount of assets</u> (i.e., after any accumulated depreciation and allowances deducted) and should be <u>allocated to truck and bus tires</u> if these assets are also related to other products.

Value (in \$1,000)			
		Years	
Item	2020	2021	2022
Total assets (net)			

III-12D.	<u>Description of asset values</u> .—Please provide explanations for any substantial changes in total
	asset value during the period; e.g., due to write-offs, major purchases, and revaluations. Also
	describe the main asset categories (both current and long-term) included in the above
	response.

III-13a. Capital expenditures and research and development ("R&D") expenses.—Report your firm's capital expenditures and research and development expenses for truck and bus tires.

Value (in \$1,000)					
	Years		January-June		
Item	2020	2021	2022	2022	2023
Capital expenditures					
R&D expenses					

III-13b.	<u>Description of reported capital expenditures</u> .—Please describe the nature, focus, and significance of your firm's reported capital expenditures. If no capital expenditure data were reported, please explain the reason.
III-13c.	<u>Description of reported R&D expenses</u> .—Please describe the nature, focus, and significance of your firm's reported R&D expenses.

III-14a. <u>Data consistency and reconciliation</u>.—The quantities and values of total net sales reported in question III-9a should reconcile with the total shipments reported in question II-8 (including export shipments) for the annual-year periods as long as they are reported on the same calendar-year basis. The interim-period data should reconcile whether the financial data are on a calendar- or fiscal-year basis.

If the calculated fields below return values other than zero (i.e., "0") this indicates the total net sales quantities and values do not match the total shipments quantities and values.

		Years		Januar	y-June
Reconciliation	2020	2021	2022	2022	2023
Quantity: Trade data from question II-8 (lines D, F, H, J, and L) less financial total net sales quantity data from question III-9a, = zero ("0").	0	0	0	0	0
Value: Trade data from question II-8 (lines E, G, I, K, and M) less financial total net sales value data from question III-9a, = zero ("0").	0	0	0	0	0

20011111	3a, 2cio (0	<i>,</i> ·	U	· ·	J	J	
	Is the financia	l data in quest	ion III-9a repo	rted on a calend	dar-year basis?		
	Yes—Com	nplete questio	n III-14b.	☐ No— Com	plete question	III-14c.	
		reconcile with	n the data in q	ndar-year based uestion II-8 (i.e.			
	Yes	No	If no, please	explain.			
		reconcile with	n the data in q	<u>calendar-year k</u> uestion II-8 (i.e.			
	Yes	No	If no, please	explain.			

Other

No	Yes		
		If yes, my firm has experienced ac	ctual negative effects as follows
	(chec	ck as many as appropriate)	(please describe)
		Cancellation, postponement, or rejection of expansion projects	
		Denial or rejection of investment proposal	
		Reduction in the size of capital investments	
		Return on specific investments negatively impacted	

III-16.	Effects of imports on growth and development.—Since January 1, 2020, has your firm
	experienced any actual negative effects on its growth, ability to raise capital, or existing
	development and production efforts (including efforts to develop a derivative or more advanced
	version of the product) as a result of imports of truck and bus tires from Thailand?

	•	,	
No	Yes		
		If yes, my firm has experience	ced actual negative effects as follows.
	(chec	k as many as appropriate)	(please describe)
		Rejection of bank loans	
		Lowering of credit rating	
		Problem related to the issue of stocks or bonds	
		Ability to service debt	
		Other	

U.S. Pr	oducers' Qu	uestionnai	re – Truck and Bus Tires (Preliminary)	Page 4
III-17.	-		of imports.—Does your firm anticipate any negative effects due to incest from Thailand?	nports
	No	Yes	If yes, my firm anticipates negative effects as follows.	
III-18.	governme performar	nt actions nce of you onse, plea	performance of COVID-19.—Has the COVID-19 pandemic, or any taken to contain the spread of the COVID-19 virus, affected the finar firm's operations on truck and bus tires as reported in question III-9 se include the duration and timing of any impacts as they relate to your ormance.	a? In
	No	Yes	If yes, please describe these effects.	
III-19.	III for whice	ch a narra	.—If your firm would like to further explain a response to a question i tive box was not provided, please note the question number and the pace provided below. Please also use this space to highlight any issue g the data in this section.	

PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Eric Sguazzin (202-205-3463, eric.sguazzin@usitc.gov).

IV-1. <u>Contact information</u>.--Please identify the individual that Commission staff may contact regarding the confidential information submitted in Part IV.

Name	
Title	
Email	
Telephone	

PRICE DATA

- IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2020 of the following products produced by your firm.
 - **Product 1.--** Truck and bus tire, tires designated for drive application (excluding all-position/all-purpose tires), size 11R22.5, 16 ply rating, load range of H, speed rating L (75 mph).
 - **Product 2.--** Truck and bus tire, tires designated for drive application (excluding all-position/all-purpose tires), size 11R24.5, 16 ply rating, load range of H, speed rating L (75 mph).
 - **Product 3.--** Truck and bus tire, tires designated for drive application (excluding all-position/all-purpose tires), size 295/75R22.5, 14 ply rating, load range of G, speed rating L (75 mph).
 - **Product 4.--** Truck and bus tire, tires designated for drive application (excluding all-position/all-purpose tires), size 225/70R19.5, 14 ply rating, load range of G, speed rating L (75 mph).

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

IV-2a. During January 2020 - June 2023, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data tables as appropriate.
NoSkip to question IV-3.

Product 3: Product 4:

IV-2b. <u>Price data.</u>--Report below the quarterly price data¹ for pricing products² produced and sold by your firm to original equipment manufacturers (OEMs). Do not include lease transactions in these reported pricing data.

US – SALES TO OEMs

Report data in *number of tires* and *actual dollars* (not 1,000s).

(Quantity in number of tires, value in dollars)								
	Produ	ıct 1	Product 2		Prod	uct 3	Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2020:								
January-March								
April-June								
July-September								
October-								
December								
2021:								
January-March								
April-June								
July-September								
October-								
December								
2022:								
January-March								
April-June								
July-September								
October-								
December								
2023:								
January-March								
April-June								
¹ Net values (i.e., gross firm's U.S. point of shipmer ² Pricing product defin	nt. Please subtra	ct any discou	nts, rebates, and	returns from				.b. your
Note. If your firm's product of your firm's product. Also						:he specified p	roduct, provide	a description
Product 1:								
Product 2:								

Product 2: Product 3: Product 4:

IV-2c. <u>Price data</u>. — Continued --Report below the quarterly price data¹ for pricing products² produced and sold by your firm into the aftermarket (e.g., to dealers and service centers for tire replacements). Do not include lease transactions in these reported pricing data.

US – SALES TO AFTERMARKET

Report data in *number of tires* and *actual dollars* (not 1,000s).

(Quantity in number of tires, value in dollars)								
	Produ	uct 1	Prod	uct 2	Product 3		Prod	uct 4
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2020:								
January-March								
April-June								
July-September								
October- December								
2021:								
January-March								
April-June								
July-September								
October- December								
2022:								
January-March								
April-June								
July-September								
October-								
December								
2023:								
January-March								
April-June								
¹ Net values (i.e., gross firm's U.S. point of shipmer ² Pricing product defin	nt. Please subtra	ct any discou	nts, rebates, and	returns from				.b. your
Note -If your firm's product of your firm's product. Also						the specified p	roduct, provide	a description
Product 1:								

IV-2d. **Price data checklist.**--Please check that the pricing data in question IV-2(b) have been correctly reported.

In actual dollars (not \$1,000) and actual number of tires? Valued f.o.b. U.S. point of shipment (i.e., exclude U.S. inland transportation costs)? Reported net of all discounts, rebates, and returns (deducted from the quarter in which the original sale occurred)? Reported for commercial U.S. shipments only (i.e., exclude internal consumption, transfers, and exports)? Less than or equal to the quantities and values reported in part II for commercial
costs)? Reported net of all discounts, rebates, and returns (deducted from the quarter in which the original sale occurred)? Reported for commercial U.S. shipments only (i.e., exclude internal consumption, transfers, and exports)? Less than or equal to the quantities and values reported in part II for commercial
which the original sale occurred)? Reported for commercial U.S. shipments only (i.e., exclude internal consumption, transfers, and exports)? Less than or equal to the quantities and values reported in part II for commercial
transfers, and exports)? [Less than or equal to the quantities and values reported in part II for commercial
· · · · · · · · · · · · · · · · · · ·
non-lease U.S. shipments in each period?
Explanation(s) for any boxes not checked:

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

IV-3.	Price settingHow does your firm determine the prices that it charges for sales of truck and bus
	tires (check all that apply)?

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

IV-4. <u>Discount policy</u>.--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

IV-5. **Pricing terms.--**On what basis are your firm's prices of domestic truck and bus tires usually quoted *(check one)*?

Delivered	F.o.b.	If f.o.b., specify point

IV-6. <u>Contract versus spot</u>.--Approximately what shares of your firm's sales of its U.S.-produced truck and bus tires in 2022 were on the basis of (1) short-term contracts, (2) annual contracts, (3) long-term contracts, and (4) spot sales?

	Type of sale						
ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	Total (should sum to 100.0%	d o	
Share of 2022 OEM sales	%	%	%	%	0.0	%	
Share of 2022 aftermarket sales	%	%	%	%	0.0	%	

IV-7. <u>Contract provisions.</u>—

(a) Please fill out the table regarding your firm's typical <u>OEM market</u> sales contracts for U.S.-produced truck and bus tires (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

OEM market							
Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)			
Average contract duration	No. of days		365				
Price renegotiation	Yes						
(during contract period)	No						
	Quantity						
Fixed quantity and/or price	Price						
ana, or price	Both						
Indexed to raw	Yes						
material costs ¹	No						
Not applicable							
¹ Please identify the indexes used:							

IV-7. **Contract provisions.**—*Continued*

(b) Please fill out the table regarding your firm's typical <u>aftermarket</u> sales contracts for U.S.-produced truck and bus tires (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Aftermarket							
Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)			
Average contract duration	No. of days		365				
Price renegotiation	Yes						
(during contract period)	No						
	Quantity						
Fixed quantity and/or price	Price						
aa, o. p	Both						
Indexed to raw	Yes						
material costs ¹	No						
Not applicable							
¹ Please identify the indexes used:							

IV-8. <u>Lead times.</u>--What is your firm's share of sales of its U.S.-produced truck and bus tires from inventory and produced to order, and the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced truck and bus tires?

Source	Share of 2022 sales	Lead time (Average number of days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

IV-9.	Shi	p	ping	information	

(a)	Who generally	arranges the transportation to your firm's customers'	locations?
	Your firm	Purchaser (check one)	

(b) Indicate the approximate percentage of your firm's sales of truck and bus tires that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

IV-10. <u>Geographical shipments.--</u>In which U.S. geographic market area(s) has your firm sold its U.S.-produced truck and bus tires since January 1, 2020 (check all that apply)?

Geographic area	√ if applicable
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
Midwest.–IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest.—AR, LA, OK, and TX.	
Mountains.–AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast.–CA, OR, and WA.	
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.	

IV-11.	<u>Inland transportation costs.</u> —What is the approximate percentage of the cos	st of U.Sproduced
	truck and bus tires that is accounted for by U.S. inland transportation costs?	percent

IV-12. <u>End uses.</u>--List the end uses of the truck and bus tires that your firm manufactures. For each end-use product, what percentage of the <u>total cost</u> is accounted for by truck and bus tires and other inputs?

	Share of total cost account	Total	
End-use product	Truck and bus tires	Other inputs	(should sum to 100.0% across)
For OEMs, a new Heavy Duty (Class 7 or 8) Truck or Bus ¹	%	%	0.0 %
For OEMs, a new Medium Duty (Class 6 or lower) Truck or Bus ¹	%	%	0.0 %
Other ³	%	%	0.0 %

¹ This line is asking how much do "truck and bus tires" account for the total cost to produce the class of truck or bus in question for an OEM (estimates are acceptable). The other inputs include everything else that makes up a truck/bus. Include trailer costs in this calculation/analysis if appropriate.

² Describe the end use

IV-13.	13. <u>Substitutes</u> Can other products be substituted for truck and bus tires? No YesPlease fill out the table.					
		End use in which this			anges in the price of this substitute d the price for truck and bus tires?	
	Substitute	substitute is used	No	Yes	Explanation	
1.						
2.						
3						

IV-14. <u>Demand trends.</u>-- Has demand within the United States and outside of the United States (if known) for truck and bus tires steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2020? Explain any trends and describe the principal factors that have affected these changes in demand.

Marl	ket	Steadily increase		No change	Fluctuate down	Steadily decrease	Explanation and factors
			Overall marl	ket (OEM	and afterm	arket combined)
Within the Ur	nited States						
Outside the U	nited State	s 🔲					
		·		OE	M market		
Within the Ur	nited States						
Outside the U	nited State	s 🗌					
				Aft	ermarket		
Within the Ur	nited States						
Outside the U	nited State	s 🗆					
IV-16.		yclesIs the		us tires m	•	ect to business cy	cles, either during the
	No	Yes If	yes, please	describe,	including a	ny changes since	January 1, 2020.
IV-17.	competitio	n distinctive		d bus tire:		narket subject to In the business cyc	conditions of cles described in the
	No	Yes If	yes, please	describe,	including a	ny changes since	January 1, 2020.

115	Droducars'	Questionnaire -	Truck and I	Ruc Tirac	Droliminary
U.S.	Producers	Questionnaire –	Truck and I	ous illes i	Preliminary

No	Yes	If yes, plea constraint.		, including t	he reason, timing, and duration of the
ended 2020?		hanged, fluc			prices steadily increased, fluctuated but, or steadily decreased since January 1,
			Flustuata	Chandily	Explain, noting how raw material price
Stead incre	-	te No change	Fluctuate down	Steadily decrease	changes have affected your firm's selling prices for truck and bus tires.
Produc (a)	-	v, is the U.S.			ket divided into categories (e.g.,
	Best/Better			er 3; Flagship out part b ar	/Secondary/Mass-market)? d c.
		t a, how mai used to delii			in the U.S. market? and what are
(b)					
(b)					

IV-21.	Branding.—
10-21.	Dialiulis.

(a) How competitive in terms of quality and price are private-label tires with their namebrand counterparts?

Item	Very competitive	Somewhat competitive	Not competitive	Explanation and factors
Price				
Quality				

(c) Does your firm sell private label and branded truck and bus tires with the same specifications at different prices?

No	Yes	If yes, please explain and estimate price differences.

IV-22. **Radial and bias tire interchangeability.**— Are radial tires interchangeable with bias tires either with or without tubes?

Radial tires interchangeable with	Always	Frequently	Sometimes	Never	Do not know	Explanation and factors
Bias tube tires						
Bias tubeless tires						

IV-23. <u>Interchangeability</u>.—How often is truck and bus tires produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	Thailand	Other countries
United States		
Thailand		

For any country-pair producing truck and bus tires that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude the interchangeable use of truck and bus tires produced in the countries:

IV-24. <u>Factors other than price</u>.—How often are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between truck and bus tires produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

- A = such differences are *always* significant
- F = such differences are *frequently* significant
- S = such differences are *sometimes* significant
- N = such differences are *never* significant
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	Thailand	Other countries
United States		
Thailand		

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's sales of truck and bus tires, identify the country-pair and the relevant factors other than price, and report the advantages or disadvantages imparted by such factors:

IV-25.	Role of section 301 tariffs Did the tariffs on Chinese-origin products under section 301, or
	changes in these tariffs, have an impact on the truck and bus tires market in the United States,
	including any effects on truck and bus tires cost, price, supply, and/or demand, since January 1,
	2020?

Yes	No	Don't know
If yes, please describe the imp the timing of such impacts.	pact on cost, price, supply, and	d/or demand, and include

IV-26. <u>Customer identification.</u>--List the names and contact information for your firm's 10 largest U.S. customers for truck and bus tires since January 1, 2020. Indicate the share of the quantity of your firm's U.S. shipments of truck and bus tires that each of these customers accounted for in 2022.

Customer's name	Contact person	Email	Telephone	City	State	Share of 2022 sales (%)
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						

IV-27.	Com	petition	from	im	ports

(a)	Lost revenueSince January 1, 2020: To avoid losing sales to competitors selling truck
	and bus tires from Thailand, did your firm:

Item	No	Yes
Reduce prices		
Roll back announced price increases		

(b) <u>Lost sales</u>.--Since January 1, 2020: Did your firm lose sales of truck and bus tires to imports of this product from Thailand?

No	Yes

(c) The submission of lost sales/lost revenue allegations is to be completed only by NON-PETITIONERS.

If your firm indicated "yes" to any of the above, your firm can provide the Commission with additional information by downloading and completing the lost sales/lost revenues worksheet at http://usitc.gov/trade_remedy/question.htm. Note that the Commission may contact the firms named to verify the allegations reported.

Is your firm submitting the lost sales/lost revenues worksheet?

No—Please explain.
Yes—Please complete the worksheet and submit via the Commission dropbox. https://dropbox.usitc.gov/oinv/. (PIN: TIRES)

IV-28.	Other explanationsIf your firm would like to further explain a response to a question in Part
	IV for which a narrative response box was not provided, please note the question number and
	the explanation in the space provided below. Please also use this space to highlight any issues
	your firm had in providing the data in this section.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://usitc.gov/reports/active import injury questionnaires.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: TIRES

• E-mail.—E-mail the MS Word questionnaire to peter.stebbins@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>does not</u> produce this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7).