

U.S. PURCHASERS' QUESTIONNAIRE

PRESSURE SENSITIVE PLASTIC TAPE FROM ITALY

This questionnaire must be received by the Commission by no later than **NOVEMBER 6, 2009**

See page 4 of the Instruction Booklet for filing instructions.

Name of firm _____

Address _____

City _____ State _____ Zip Code _____

World Wide Web address _____

Has your firm purchased pressuresensitive plastic (as defined in the instruction booklet) from any source
(domestic or foreign) at any time since January 1, 2006?

☐ **NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐ **YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this review in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone: ()

Fax ()

E-mail address

Pressure Sensitive Plastic Tape

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PART I.—GENERAL INFORMATION

~~XXXXXXXXXX~~

1 OMB statistics.—~~XXXX~~

~~XXXX~~ b

~~XXXX~~ H

1b OMB feedback.—~~XXXX~~

2 Establishments covered.—~~XXXX~~

3 Ownership.—~~XXXX~~

☐ N

☐ H

~~XXXX~~ H

~~XXXX~~ A

~~XXXX~~ FV

4 Related importers/exporters from Italy.—~~XXXX~~

☐ N

☐ H

~~XXXX~~ H

~~XXXX~~ A

~~XXXX~~ A

5 Related importers/exporters from all other countries.—~~XXXX~~

☐ N

☐ H

~~XXXX~~ H

~~XXXX~~ A

~~XXXX~~ A

6 Related producers.—~~XXXX~~

☐ N

☐ H

~~XXXX~~ H

~~XXXX~~ A

~~XXXX~~ A

☒ Pressure Sensitive Plastic Tape

☒

PART I.--GENERAL INFORMATION--Continued

☒ Business plan.--☒

☐ ☒	☐ ☒
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Pressure Sensitive Plastic Tape

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PART II.--PURCHASES AND RELATED INFORMATION

Clark Workman(202-2053248,clark.workman@usitc.gov). Supply all data requested on a calendar-year basis

1 Contact information (Purchases).

() _____
() _____
() _____

2 Purchases.

Quantity (in thousands of square yards) and value (in \$1,000)				
Item	2006	2007	2008	Jan.-Sep. 2009
Purchases of pressure sensitive plastic tape produced in--				
The United States:				
<i>Quantity</i>				
<i>Value</i>				
Italy (subject¹):				
<i>Quantity</i>				
<i>Value</i>				
Italy (nonsubject²):				
<i>Quantity</i>				
<i>Value</i>				
All other countries:³				
<i>Quantity</i>				
<i>Value</i>				
¹ Includes all imports from Italy other than those produced by Autoadesivitali S.p.A, Boston Tapes S.p.A and Plausturopa. ² Includes all imports from Italy produced by Autoadesivitali S.p.A, Boston Tapes S.p.A and Plausturopa. ³ Please identify these countries: _____				

Pressure Sensitive Plastic Tape

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PART II.--TRADE AND RELATED INFORMATION--Continued**B Purchases before and after order.--**

C

D

☐ E☐ F

D

E

☐ F☐ G☐ H☐ I

E

F

☐ G☐ H☐ I☐ J

F

Changes in purchasing patterns.--

Source of purchases	Trend	Explanation for trend
The United States	☐ Decreased ☐ Increased ☐ Constant ☐ Fluctuated	
D	☐ Decreased ☐ Increased ☐ Constant ☐ Fluctuated	
D	☐ Decreased ☐ Increased ☐ Constant ☐ Fluctuated	
All other countries	☐ Decreased ☐ Increased ☐ Constant ☐ Fluctuated	

G

Supplier identification.--FIVE

No.	Supplier's name	Street address (not P.O. box), city, state, and zip code	Contact person	Telephone number or e-mail address	Share of 2008 purchases (%)
-----	-----------------	--	----------------	------------------------------------	-----------------------------

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PART II.--TRADE AND RELATED INFORMATION--Continued

1					
2					
3					
4					
5					

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PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES

Clark Workman(202-2053248,clark.workman@usitc.gov)

1 Contact information (Market).

6

h

()

h

h

2 Firm type.

☐ E

☐ D

☐ D

3 Competition of sales.

☐ N

☐ Y

4 Types of customers.

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PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

5 End uses.--

Product(s) you produce	Share of cost accounted for by pressure sensitive plastic tape (percent)
1.	
2.	
3.	

6 Demand for end use products.--

7

☐ **8**

☐ **9**

☐ **10**

☐ **11**

12

☐ **13**

☐ **14**

7 Changes in end uses.--

☐ **15**

☐ **16**

8 Anticipated changes in end uses.--

☐ **17**

☐ **18**

9 Substitutes.--

Substitute	Description	Have changes in the prices of this substitute affected the price for pressure sensitive plastic tape?
1.		☐ 19 ☐ 20

Pressure Sensitive Plastic Tape

B

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Substitute	Description	Have changes in the prices of this substitute affected the price for pressure sensitive plastic tape?

2.		☐ N ☒ Y _____ _____
3.		☐ N ☒ Y _____ _____
4.		☐ N ☒ Y _____ _____
5.		☐ N ☒ Y _____ _____

Changes in substitutes.--B****

☐ **N** ☒ **Y**

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PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

1 Anticipated changes in substitutes.--

☐ N

☐ H

2 Demand trends.--

3

☐ H

☐ H

☐ H

☐ H

☐ N

4

☐ H

☐ H

☐ H

☐ H

☐ N

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PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Anticipated demand trends.--

Q

1954

1955

1956

1957

1958

Q

1954

1955

1956

1957

1958

Market studies.--

Changes in factors affecting supply.--

1954

1955

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PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Importance of supply source.--

☐	N
☐	1
☐	2
☐	3

Conditions of competition.--

☐	N	☐	1
--------------------------	---	--------------------------	---

☐	N	☐	1
--------------------------	---	--------------------------	---

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PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Decisions based on producer.

☐ ☐ ☐ ☐ ☐ ☐

☐ ☐ ☐ ☐ ☐ ☐

Decisions based on country-of-origin.

☐ ☐ ☐ ☐ ☐ ☐

☐ ☐ ☐ ☐ ☐ ☐

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PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Purchasing frequency.--

☒ Daily
☐ Weekly
☐ Monthly
☐ Quarterly
☐ Annually
☐ Other _____

☐ None
☐ Other _____

Number of suppliers contacted.--

Supplier negotiations.--

☒ Yes
☐ No
☐ Other _____

☒ Yes
☐ No
☐ Other _____

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PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Change in suppliers.--

☐ No

☐ Yes

New suppliers.--

☐ No

☐ Yes

☐ Yes

☐ No

☐ Yes

☐ Yes

Supplier qualification.--

☐ No

☐ Yes

☐ Yes

☐ Yes

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PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Factors considered vis-à-vis suppliers.

Failure to certify.

☐ **Yes** ☐ **No**

Purchasing factors.

	Very important	Somewhat important	Not important
Availability	☐	☐	☐
Delivery terms	☐	☐	☐
Delivery time	☐	☐	☐
Discounts offered	☐	☐	☐
Extension of credit.....	☐	☐	☐
Price	☐	☐	☐
Minimum qty requirements.....	☐	☐	☐
Packaging	☐	☐	☐
Product consistency	☐	☐	☐
Quality meets industry standards....	☐	☐	☐
Quality exceeds industry standards	☐	☐	☐
Product range.....	☐	☐	☐
Reliability of supply	☐	☐	☐
Technical support/service	☐	☐	☐
U.S. transportation costs.....	☐	☐	☐
Other (specify):			
_____	☐	☐	☐
_____	☐	☐	☐
_____	☐	☐	☐

Major purchasing factors.

1. _____

2. _____

3. _____

Other factors or comments: _____

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PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Quality characteristics.

Choice of product not based on price.

Frequency of decisions based on price.

☐☐☐☐

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PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--*Continued*

B Price leaders.--

B Frequency of price changes.--

B Changes in U.S. industry.--

X

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PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

B Changes in U.S. industry.--Continued

b

1

B Effect of revocation.--

b

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PART IV.-- PRODUCT COMPARISONS

Clark Workman(202-2053248,clark.workman@usitc.gov)

Contact information (Product Comparisons).

6

8

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8

8

Country knowledge.

☐ 8

☐ 8

☐ 8

PART IV.-- PRODUCT COMPARISONS--Continued

Y Interchangeability by country-pair - 1 = Always, 2 = Frequently, 3 = Sometimes, 4 = Never, 5 = No familiarity

[illegible]

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PART IV.-- PRODUCT COMPARISONS--Continued

Country preferences.--

☐ D

☐

Availability of merchandise.--

☐ D

☐

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PART IV.-- PRODUCT COMPARISONS--Continued

Factor country comparisons.

Quality	product from <u>United States</u> compared to product from <u>Italy</u> *			product from <u>United States</u> compared to product from			product from <u>United States</u> compared to product from		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	☐	☐	☐	☐	☐	☐	☐	☐	☐
Delivery terms	☐	☐	☐	☐	☐	☐	☐	☐	☐
Delivery time	☐	☐	☐	☐	☐	☐	☐	☐	☐
Discounts offered	☐	☐	☐	☐	☐	☐	☐	☐	☐
Extension of credit.....	☐	☐	☐	☐	☐	☐	☐	☐	☐
Price ¹	☐	☐	☐	☐	☐	☐	☐	☐	☐
Minimum quantity requirements.....	☐	☐	☐	☐	☐	☐	☐	☐	☐
Packaging	☐	☐	☐	☐	☐	☐	☐	☐	☐
Product consistency	☐	☐	☐	☐	☐	☐	☐	☐	☐
Quality meets industry standards.....	☐	☐	☐	☐	☐	☐	☐	☐	☐
Quality exceeds industry standards.....	☐	☐	☐	☐	☐	☐	☐	☐	☐
Product range.....	☐	☐	☐	☐	☐	☐	☐	☐	☐
Reliability of supply	☐	☐	☐	☐	☐	☐	☐	☐	☐
Technical support/service	☐	☐	☐	☐	☐	☐	☐	☐	☐
U.S. transportation costs ¹	☐	☐	☐	☐	☐	☐	☐	☐	☐
Other (specify):									
_____	☐	☐	☐	☐	☐	☐	☐	☐	☐
_____	☐	☐	☐	☐	☐	☐	☐	☐	☐
_____	☐	☐	☐	☐	☐	☐	☐	☐	☐

¹

PART IV.-- PRODUCT COMPARISONS--Continued

Continued.

Quality	product from Italy compared to product from			product from Italy compared to product from			product from Italy compared to product from		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	☐	☐	☐	☐	☐	☐	☐	☐	☐
Delivery terms	☐	☐	☐	☐	☐	☐	☐	☐	☐
Delivery time	☐	☐	☐	☐	☐	☐	☐	☐	☐
Discounts offered	☐	☐	☐	☐	☐	☐	☐	☐	☐
Extension of credit.....	☐	☐	☐	☐	☐	☐	☐	☐	☐
Price ¹	☐	☐	☐	☐	☐	☐	☐	☐	☐
Minimum quantity requirements.....	☐	☐	☐	☐	☐	☐	☐	☐	☐
Packaging	☐	☐	☐	☐	☐	☐	☐	☐	☐
Product consistency	☐	☐	☐	☐	☐	☐	☐	☐	☐
Quality meets industry standards.....	☐	☐	☐	☐	☐	☐	☐	☐	☐
Quality exceeds industry standards.....	☐	☐	☐	☐	☐	☐	☐	☐	☐
Product range.....	☐	☐	☐	☐	☐	☐	☐	☐	☐
Reliability of supply	☐	☐	☐	☐	☐	☐	☐	☐	☐
Technical support/service	☐	☐	☐	☐	☐	☐	☐	☐	☐
U.S. transportation costs ¹	☐	☐	☐	☐	☐	☐	☐	☐	☐
Other (specify):									
_____	☐	☐	☐	☐	☐	☐	☐	☐	☐
_____	☐	☐	☐	☐	☐	☐	☐	☐	☐
_____	☐	☐	☐	☐	☐	☐	☐	☐	☐

¹ 

PART IV.-- PRODUCT COMPARISONS--Continued

Minimum quality.--

Source	Always	Usually	Sometimes	Rarely or never
Country (please specify) _____	☐	☐	☐	☐
Country (please specify) _____	☐	☐	☐	☐
Country (please specify) _____	☐	☐	☐	☐
Country (please specify) _____	☐	☐	☐	☐
Country (please specify) _____	☐	☐	☐	☐

Change in price.--









