

## U.S. PRODUCERS' QUESTIONNAIRE

### PAPER SHOPPING BAGS FROM CAMBODIA, CHINA, COLOMBIA, INDIA, MALAYSIA, PORTUGAL, TAIWAN, TURKEY, AND VIETNAM

This questionnaire must be received by the Commission by **February 6, 2024**  
*See last page for instructions regarding how to file this questionnaire.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning paper shopping bags from Cambodia, China, Colombia, India, Malaysia, Portugal, Taiwan, Turkey, and Vietnam (Inv. Nos. 701-TA-690-691 and 731-TA-1619-1627 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Website \_\_\_\_\_

Has your firm produced paper shopping bags (as defined on the next page) in the United States at any time since January 1, 2021? Or has your firm produced other paper bags (as defined on the page 3) in the United States at any time since January 1, 2021?

- ☐ **NO--Neither product** (Sign the certification below and promptly return **only** this page of the questionnaire to the Commission)
- ☐ **YES--Paper shopping** (Complete this parts I, II, III, and IV questionnaire, as well as questions V-1 and VI-1)
- ☐ **YES--Other paper bags** (Complete parts I, V, and VI and question II-3 of this questionnaire)

Return questionnaire via the U.S. International Trade Commission **Drop Box** by clicking on the following link:  
<https://dropbox.usitc.gov/oinv/>. (PIN: **BAGS**). See last page for detailed instructions.

#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

\_\_\_\_\_  
Name of Authorized Official

\_\_\_\_\_  
Title of Authorized Official

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Phone

\_\_\_\_\_  
Email address

**PART I.—GENERAL INFORMATION**

**Background.**--This proceeding was instituted in response to petitions filed on May 31, 2023, by the Coalition for Fair Trade in Shopping Bags, a coalition whose members include Novolex Holdings, LLC, Charlotte, North Carolina, and the United Steel, Paper and Forestry, Rubber, Manufacturing, Energy, Allied Industrial and Service Workers International Union, Pittsburgh, Pennsylvania. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at the following locations:

Questionnaires: [https://usitc.gov/reports/active\\_import\\_injury\\_questionnaires](https://usitc.gov/reports/active_import_injury_questionnaires).

Other information: <https://ids.usitc.gov/case/8128/investigation/8430>

**Paper shopping bags** within the scope of these investigations are paper shopping bags with handles of any type, regardless of whether there is any printing, regardless of how the top edges are finished (e.g., folded, serrated, or otherwise finished), regardless of color, and regardless of whether the top edges contain adhesive or other material for sealing closed. Subject paper shopping bags have a width of at least 4.5 inches and depth of at least 2.5 inches.

Paper shopping bags typically are made of kraft paper but can be made from any type of cellulose fiber, paperboard, or pressboard with a basis weight less than 300 grams per square meter (GSM).

A non-exhaustive illustrative list of the types of handles on shopping bags covered by the scope include handles made from any materials such as twisted paper, flat paper, yarn, ribbon, rope, string, or plastic, as well as die-cut handles (whether the punchout is fully removed or partially attached as a flap).

Excluded from the scope are:

- Paper sacks or bags that are of a 1/6 or 1/7 barrel size (i.e., 11.5-12.5 inches in width, 6.5-7.5 inches in depth, and 13.5-17.5 inches in height) with flat paper handles or die-cut handles;
- Paper sacks or bags with die-cut handles, a grams per square meter paper weight of less than 86 GSM, and a height of less than 11.5 inches; and
- Paper sacks or bags (i) with non-paper handles made wholly of woven ribbon or other similar woven fabric<sup>1</sup> and (ii) that are finished with folded tops or for which tied knots or t-bar aglets (made of wood, metal, or plastic) are used to secure the handles to the bags.

The above-referenced dimensions are provided for paper bags in the opened position. The height of the bag is the distance from the bottom fold edge to the top edge (i.e., excluding the height of handles that extend above the top edge). The depth of the bag is the distance from the front of the bag edge to the back of the bag edge (typically measured at the bottom of the bag). The width of the bag is measured from the left to the right edges of the front and back panels (upon which the handles typically are located).

This merchandise is currently classifiable under Harmonized Tariff Schedule of the United States (HTSUS) subheadings 4819.30.00 and 4819.40.00 (statistical reporting numbers 4819.30.0040 and 4819.40.0040). The HTSUS subheadings are provided for convenience and customs purposes only; the written description of the scope is dispositive.

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<sup>1</sup> Paper sacks or bags with handles made of braided or twisted materials, such as rope or cord, do not qualify for this exclusion.

**Other paper bags** include certain other handled paper bags expressly excluded from the scope in the bullet list included in the definition of "paper shopping bags" above, as well as other bags made from the same kraft paper or cellulose fiber as "paper shopping bags" but without handles, including but not limited to other grocery bags, self-opening sacks (SOS), other types of paper bag not otherwise expressly covered by the term "paper shopping bags." This product group includes:

- Paper sacks or bags that are of a 1/6 or 1/7 barrel size (i.e., 11.5-12.5 inches in width, 6.5-7.5 inches in depth, and 13.5-17.5 inches in height) with flat paper handles or die-cut handles (i.e., paper grocery bags with handles);
- Paper sacks or bags with die-cut handles, a grams per square meter paper weight of less than 86 GSM, and a height of less than 11.5 inches;
- Paper sacks or bags (i) with non-paper handles made wholly of woven ribbon or other similar woven fabric and (ii) that are finished with folded tops or for which tied knots or t-bar aglets (made of wood, metal, or plastic) are used to secure the handles to the bags;
- All other grocery bags (i.e., grocery bags without handles);
- SOS bags; and
- Other paper bags without handles that would otherwise match the definition of paper shopping bags but for the lack of a handle.

This merchandise is classifiable under the same HTSUS subheadings as paper shopping bags.

**Reporting of information.**--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

**D-GRIDS tool.**--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-

enabled MS Excel file available for download from the Commission's generic questionnaires webpage ([https://www.usitc.gov/trade\\_remedy/question.htm](https://www.usitc.gov/trade_remedy/question.htm)) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is optional. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

- I-1a. **Reporting requirements.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire for use by the Office of Management and Budget.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please provide such comments to the Office of Investigations, [import\\_injury@usitc.gov](mailto:import_injury@usitc.gov).

- I-1b. **TAA information release.**--In the event that the U.S. International Trade Commission (USITC) makes an affirmative final determination in this proceeding, do you consent to the USITC's release of your contact information (company name, address, contact person, contact person's title, telephone number, email address) appearing on the front page of this questionnaire to the Departments of Commerce, Labor, and Agriculture, as applicable, so that your firm and its workers can be made eligible for benefits under the Trade Adjustment Assistance program?

☐ Yes      ☐ No

- I-2a. **Establishments covered.**--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. **Firms operating more than one establishment should combine the data for all establishments into a single report.**

***"Establishment"***--Each facility of a firm involved in the production of paper shopping bags, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered <sup>1</sup>	City, State	Zip (5 digit)	Description
1			
2			
3			
4			
5			
6			
<sup>1</sup> Additional discussion on establishments consolidated in this questionnaire: _____.			

- I-2b. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: \_\_\_\_\_.

- I-2c. **External counsel.**-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

- I-3. **Petitioner status.**--Is your firm a member firm of the petitioning entity in this proceeding?

No	Yes
<input type="checkbox"/>	<input type="checkbox"/>

I-4. **Petition support.**--Does your firm support or oppose the petition?

Country	Investigation type	Support	Oppose	Take no position
China	Countervailing duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
India	Countervailing duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Cambodia	Antidumping duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
China	Antidumping duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Colombia	Antidumping duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
India	Antidumping duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Malaysia	Antidumping duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Portugal	Antidumping duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Taiwan	Antidumping duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Turkey	Antidumping duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vietnam	Antidumping duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-5. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

☐ No

☐ Yes--List the following information, relating to the ultimate parent/owner.

Firm name	Country	Extent of ownership (percent)

***“Related firm”*** – A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

- I-6. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing paper shopping bags from Cambodia, China, Colombia, India, Malaysia, Portugal, Taiwan, Turkey, and Vietnam into the United States or that are engaged in exporting paper shopping bags from Cambodia, China, Colombia, India, Malaysia, Portugal, Taiwan, Turkey, and/or Vietnam to the United States?

☐ No                      ☐ Yes--List the following information.

Firm name	Country	Affiliation

- I-7. **Related producers**.--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of paper shopping bags?

☐ No      ☐ Yes--List the following information.

[illegible]

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Andres Andrade (202-205-2078, [andres.andrade@usitc.gov](mailto:andres.andrade@usitc.gov)). **Supply all data requested on a calendar-year basis.**

- II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part II.

Name	
Title	
Email	
Telephone	

- II-2a. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of paper shopping bags since January 1, 2021.

<i>Check as many as appropriate.</i>		<i>If checked, please describe the nature, timing / duration, and impact on operations of any such reported changes as well as the business reasons for them; leave completely blank if not applicable</i>
<input type="checkbox"/>	Plant openings	
<input type="checkbox"/>	Plant closings	
<input type="checkbox"/>	Prolonged shutdowns	
<input type="checkbox"/>	Production curtailments	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Weather-related or force majeure events	
<input type="checkbox"/>	Other (e.g., revised labor agreements, technology)	



- II-2b. **COVID-19 pandemic.**--Has the COVID-19 pandemic or have any government actions taken to contain the spread of the COVID-19 virus resulted in changes in your firm's supply chain arrangements, production, employment, shipments, and minimum order quantities relating to paper shopping bags? In your response, please discuss the duration and timing of any such changes as they relate to your firm's operations.

<b>No</b>	<b>Yes</b>	<b>If yes, describe these changes including the impact over time on the (a) supply chain, (b) production and shipments, and (c) employment with respect to paper shopping bags.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

- II-3a. **Production using same machinery.**--Please report your firm's production of products using the same equipment, machinery, or employees as used to produce paper shopping bags, and the combined capacity (both installed and practical capacity) on this shared equipment, machinery, or employees in the periods indicated.

**"Installed overall capacity"** – The level of production that your establishment(s) could have attained, assuming your firm's *optimal* product mix, and based solely on *existing capital investments*, i.e., machinery and equipment that is in place and ready to operate. This capacity measure does not take into account other constraints to production such as existing workforce constraints, availability of raw materials, or downtime for maintenance, repair, and clean-up. This capacity measure is sometimes referred to as "nameplate" or "theoretical" capacity.

**"Practical overall capacity"** – The level of production that your establishment(s) could reasonably have expected to attain, taking into account your firm's *actual* product mix over the period. This capacity measure is based on not only existing capital investments, i.e., machinery and equipment that is in place and ready to operate; but also non-capital investment constraints, such as (1) normal operating conditions, including normal downtime for maintenance, repair, and cleanup; (2) your firm's existing in place and readily available labor force; (3) availability of material inputs; and (4) any other constraints that may have limited your firm's ability to produce the reported products. Importantly, this capacity measure is the maximum "practical" production your firm could have achieved without hiring new personnel or expanding the number of shifts operated in the period.

**"Practical paper shopping bags capacity"** – The level of production of paper shopping bags that your establishment(s) could reasonably have expected to attain. The same assumptions apply to this capacity measure as for practical overall capacity, but only includes the portion of practical overall capacity allocated to the production of paper shopping bags based on the actual product mix experienced over the period.

**"Production"** – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

Takes into account	Installed overall capacity	Practical overall capacity	Practical paper shopping bags capacity
Existing capital investments	Yes	Yes	Yes
Product mix	Yes	Yes	Yes
Normal downtime, maintenance, repair and clean-up	No	Yes	Yes
Existing labor force	No	Yes	Yes
Availability of material inputs	No	Yes	Yes
Actual number of shifts and hours operated	No	Yes	Yes
Limited to paper shopping bags	No	No	Yes

II-3a. **Production using same machinery.**--Continued

Quantity (in 1,000 pounds)			
Item	Calendar year		
	2021	2022	2023
<b>Capacity measures:</b>			
Installed overall capacity <sup>1</sup>			
Practical overall capacity <sup>1 2</sup>			
Practical <i>paper shopping bags</i> capacity <sup>3 4</sup>	0	0	0
<b>Production of:</b>			
Paper shopping bags <sup>3 4</sup>	0	0	0
Other out-of-scope products:			
Other paper bags			
Other products <sup>5</sup>			
Subtotal, all out-of-scope products	0	0	0
Total production using same machinery or workers	0	0	0
<sup>1</sup> Data reported for both "installed overall" and "practical overall" capacity should each individually be greater than data reported for total production (last line). Additionally, data reported for "installed overall" capacity should be greater than "practical overall" capacity in every period. <sup>2</sup> Please provide details in your response to the question on capacity constraints in question II-3d below that explain the differences reported between "installed" and "practical" overall production capacities. <sup>3</sup> Data entered in question II-8 for this indicator will populate here. <sup>4</sup> Data reported for practical paper shopping bags capacity should be greater than the data reported for production of paper shopping bags in each period, if not revise prior to submission to the Commission. Additionally, if your firm reports the production of no other products on the same machinery and using the same workers as paper shopping bags then "practical overall" and "practical paper shopping bags" capacity measures should be equal to each other. <sup>5</sup> Please identify these products in order of commercial importance: _____.			

II-3b. **Operating parameters.**--The *practical* overall capacity reported in II-3a is based on the following operating parameters:

Hours per week	Weeks per year

II-3c. **Capacity calculations.**--Please describe the methodology used to calculate *installed* and *practical* overall production capacities reported in II-3a, and explain any changes in reported capacities.

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- II-3d. **Practical overall capacity constraints.**--Please describe the constraint(s) that set the limit(s) on your firm's practical overall capacity over the period reported in question II-3a. If different constraints were binding over different periods reported, please specify when each constraint was limiting your reported practical overall capacity. If a constraint was not actually binding over the period reported, but was still a constraint to achieving the installed capacity level, indicate at what level it would have been binding.

<b>Constraint</b> <i>(check as many as appropriate)</i>	<b>Description</b> <i>(If checked, please describe the details, timing, and duration of the constraint; leave completely blank if not applicable)</i>
<input type="checkbox"/> Production bottlenecks	
<input type="checkbox"/> Existing labor force	
<input type="checkbox"/> Supply of material inputs	
<input type="checkbox"/> Fuel or energy	
<input type="checkbox"/> Storage capacity	
<input type="checkbox"/> Logistics/transportation	
<input type="checkbox"/> Other constraints (list the specific constraints in the description field)	

- II-3e. **Reaching installed overall capacity.**--Please describe and quantify the amount of time it would take and the additional actions that would be needed (e.g., hiring new workers, expanding shifts, procuring larger sources of raw material supply, etc.) for your firm to be able to fully utilize the reported installed overall capacity reported in II-3a.

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- II-3f. **Excess capacity.**--To the extent that your company is reporting excess capacity, please report, with specificity: (1) which machines or equipment (or other elements of production) would need to be brought back into production for your plant to operate at full capacity, and (2) the specific dates on which such machines or equipment were last used by your plant to produce paper shopping bags.

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- II-4. **Product shifting.**—

- (a) Is your firm able to switch production (capacity) between paper shopping bags and other products using the same equipment and/or labor?

No	Yes	If yes—(i.e., have produced other products or are able to produce other products) Please identify other actual or potential products.
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Please describe the factors that affect your firm's ability to shift capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

--

- II-5. **Capacity checklist.**--Please check that the capacity numbers reported in question II-3a follow the Commission's relevant definitions for capacity.

Item	✓ if Yes
Are all three capacity measures reported based on <u>currently installed machinery and equipment</u> (i.e., the reported capacity level would not require additional capital investments in order to achieve)?	<input type="checkbox"/>
Are practical overall capacity and practical paper shopping bags capacity measures reported based on <u>existing labor force</u> (i.e., the reported capacity level would not require hiring additional production related workers or adding shifts)?	<input type="checkbox"/>
Are practical overall capacity and practical paper shopping bags capacity measures based on <u>the actual availability of material inputs</u> ?	<input type="checkbox"/>
Do both practical overall capacity and practical paper shopping bags capacity measures account for <u>normal downtime, maintenance, repair and clean-up</u> activities?	<input type="checkbox"/>
Does the difference between practical overall capacity and practical paper shopping bags capacity equal the portion of practical overall capacity that is dedicated to the production of out-of-scope products?	<input type="checkbox"/>

Note: If your firm is not able to answer "yes" to any of the above criteria as it relates to your firm's reported capacity levels, please revise your capacity numbers to be in conformance with the appropriate definition prior to submission to the Commission.

- II-6. **Tolling.**--Since January 1, 2021, has your firm been involved in a toll agreement regarding the production of paper shopping bags?

**"Toll agreement"**-- Agreement between two firms whereby the first firm ("tollee") furnishes the raw materials and the second firm ("toller") uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

No	Yes	
<input type="checkbox"/>	<input type="checkbox"/>	If yes—Please complete the table below.

Does your firm act as the toller or tollee in this arrangement?	Toller: <input type="checkbox"/>	Tollee: <input type="checkbox"/>
Report the share of your firm's production of paper shopping bags that was included in this toll arrangement in 2023.	%	
Please describe the activities performed in this tolling arrangement:		
Please indicate the name(s) of the firm(s) involved:		

II-7. **Foreign trade zones.**--

- (a) **Firm's FTZ operations.**--Does your firm produce paper shopping bags in and/or admit paper shopping bags into a foreign trade zone (FTZ)?

**"Foreign trade zone"** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

No	Yes	If yes--Describe the nature of your firm's operations in FTZs and identify the specific FTZ site(s).
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) **Other firms' FTZ operations.**--To your knowledge, do any firms in the United States import paper shopping bags into a foreign trade zone (FTZ) for use in distribution of paper shopping bags and/or the production of downstream articles?

No	Yes	If yes--Identify the firms and the FTZs.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-8. **Shipments and inventory data.**--Report you firm's uses (shipment or storage) of domestically produced paper shopping bags during the specified periods.

**"Production"** – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

**"Commercial U.S. shipments"** –Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**"Internal consumption"** – Product consumed internally by your firm. Such transactions are valued at fair market value.

**"Transfers to related firms"** –Shipments made to related firms. Such transactions are valued at fair market value.

**"Related firm"** –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

**"Export shipments"** –Shipments to destinations outside the United States, including shipments to related firms.

**"Inventories"**— Finished goods inventory, not raw materials or work-in-progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*



II-8. **Production, shipment, and inventory data.**--Continued

Quantity (in 1,000 pounds) and value (in \$1,000)			
Item	Calendar year		
	2021	2022	2023
<b>Practical paper shopping bags capacity<sup>1</sup></b> (Quantity) (A)			
<b>Beginning-of-period inventories</b> (Quantity) (B)			
<b>Production</b> (Quantity)			
<i>Sheet-fed paper bags</i>			
<i>Web-fed paper bags</i>			
<i>Total production</i> (C)	0	0	0
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity (D)			
Value (E)			
<b>Internal consumption:<sup>2</sup></b>			
Quantity (F)			
Value <sup>2</sup> (G)			
<b>Transfers to related firms:<sup>2</sup></b>			
Quantity (H)			
Value <sup>2</sup> (I)			
<b>Export shipments:<sup>3</sup></b>			
Quantity (J)			
Value (K)			
<b>End-of-period inventories</b> (Quantity) (L)			
<sup>1</sup> Please report your firm's practical paper shopping bag capacity consistent with the definitions and instruction included in question II-3a above.			
<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): . However, the data provided above in this table should be based on fair market value.			
<sup>3</sup> Identify your firm's principal export markets: .			

**RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year		
	2021	2022	2023
B + C – D – F – H – J – L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

- II-9. **Channels of distribution.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S.-produced paper shopping bags in the specified periods, by channel of distribution.

Quantity (in 1,000 pounds)			
Item	Calendar year		
	2021	2022	2023
<b>U.S. shipments:</b>			
to Distributors (M)			
to End users/retailers (N)			

**RECONCILIATION OF CHANNELS.**--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2021	2022	2023
M + N – D – F – H = zero ("0"), if not revise.	0	0	0

- II-10. **U.S. shipments by handle type.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S.-produced paper shopping bags by handle type in 2023.

Quantity (in 1,000 pounds)	
Item	Calendar year 2023
<b>U.S. Shipments:</b>	
Paper shopping bags with twisted paper handles (O)	
Paper shopping bags with flat paper handles <sup>1</sup> (P)	
Paper shopping bags with die-cut handles <sup>2</sup> (Q)	
Paper shopping bags with 4-knot handles (R)	
Paper shopping bags with J-slit handles (S)	
Other in-scope paper shopping bags (T) <sup>3</sup>	
<sup>1</sup> Excluding, per the scope on page 2, 1/6 and 1/7 barrel size bags or sacks. <sup>2</sup> Excluding, per the scope on page 2, die-cut handle paper bags and sacks with a grams per square meter paper weight of less than 86 GSM, and a height of less than 11.5 inches. <sup>3</sup> Describe these other in-scope paper shopping bags including what type of handles (i.e., other than twisted paper, flat paper, die cut, 4-knot, or J-slit) they have and any other defining characteristics: _____.	

**RECONCILIATION OF SHIPMENTS BY HANDLE TYPE.**--Please ensure that the quantities reported in U.S. shipments by handle type (i.e., lines O through T) equal the quantity reported for U.S. shipments (i.e., line D, F, and H) for 2023 in question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year 2023
<b>Quantity:</b> $O + P + Q + R + S + T - D - F - H = \text{zero ("0")}$ , if not revise.	0

- II-11. **U.S. shipments by printing and basis weight.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S.-produced paper shopping bags by printing and basis weight in 2023.

Quantity (in 1,000 pounds)				
Item	Calendar Year 2023			
	50 GSM or less	51-100 GSM	101-200 GSM	201-299 GSM
<b>U.S. shipments:</b>				
Stock bags <sup>1</sup> (U)				
1-2 color print bags (V)				
3-4 color print bags (W)				
5-8 color print bags (X)				
All other printed bags <sup>2</sup> (Y)				
<sup>1</sup> Includes less detailed printing (e.g., print in one color with information such as the bag manufacturer's name, bag manufacturer's location, sustainability certification, and recycled content).				
<sup>2</sup> Indicate what types of "all other printed" paper shopping bag products you firm has reported here: _____.				

**RECONCILIATION OF SHIPMENTS BY PRINTING AND BASIS WEIGHT.**--Please ensure that the quantities reported in U.S. shipments by printing and basis weight (i.e., lines U through Y) equal the quantity reported for U.S. shipments (i.e., line D, F, and H) for 2023 in question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year 2023
<b>Quantity:</b> U + V + W + X + Y – D – F – H = zero ("0"), if not revise.	0

- II-12. **U.S. shipments by paper recycled content and color.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S.-produced paper shopping bags by paper recycled content and color in 2023.

Quantity (in 1,000 pounds)		
Item	Calendar Year 2023	
	Made of FSC certified paper with at least 40% postconsumer recycled content fiber	Other recycled content, if any
<b>U.S. Shipments:</b>		
Kraft (brown) (Z)		
White (AA)		
Other color (AB)		

**RECONCILIATION OF SHIPMENTS BY RECYCLED CONTENT.**--Please ensure that the quantities reported in U.S. shipments by recycled content (i.e., lines Z through AB) across both columns equal the quantities reported for U.S. shipments (i.e., line D, F, and H) for 2023 in question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year 2023
<b>Quantity:</b> Z + AA + AB – D – F – H = zero ("0"), if not revise.	0

- II-13. **U.S. shipments by press type.**-- Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S.-produced paper shopping bags in the specified time periods, by time and input.

Quantity (in 1,000 pounds) and value (in \$1,000)			
Item	Calendar year		
	2021	2022	2023
<b>U.S. shipments:</b>			
<u>Made from sheet-fed inputs:</u>			
Quantity (AD)			
Value (AE)			
<u>Made from web-fed inputs:</u>			
Quantity (AF)			
Value (AG)			

**RECONCILIATION OF TYPE OF INPUT.**--Please ensure that the quantities and values reported for U.S. shipments by type of input (i.e., lines AD thru AG) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines D thru I) in each time period from question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2021	2022	2023
<b>Quantity:</b> AD + AF – D – F – H = zero ("0"), if not revise.	0	0	0
<b>Value:</b> AE + AG – E – G – I = zero ("0"), if not revise.	0	0	0

II-14. **U.S. shipments by month.**-- Report your firm's monthly U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S.-produced paper shopping bags during the specified time periods.

Month	2021	2022	2023
	Quantity (in 1,000 pounds)		
January (AH)			
February (AI)			
March (AJ)			
April (AK)			
May (AL)			
June (AM)			
July (AN)			
August (AO)			
September (AP)			
October (AQ)			
November (AR)			
December (AS)			

**RECONCILIATION OF MONTHLY U.S. SHIPMENTS.**-- Please ensure that the quantities reported in U.S. shipments by month for each full year (i.e., lines AH through AS) equal the quantities reported for U.S. shipments (i.e., lines D, F, and H) in question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission.

Reconciliation for	Calendar year		
	2021	2022	2023
<b>Quantity:</b> AH + AI + AJ + AK + AL + AM + AN + AO + AP + AQ + AR + AS – D – F – H = zero ("0"), if not revise	0	0	0

- II-15. **Employment data.**--Report your firm's employment-related data related to the production of paper shopping bags and provide an explanation for any trends in these data.

**"Production and Related Workers" (PRWs)** includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12.

**"Hours worked"** includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

**"Wages paid"** --Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Item	Calendar year		
	2021	2022	2023
Average number of PRWs ( <i>number</i> )			
Hours worked by PRWs ( <i>1,000 hours</i> )			
Wages paid to PRWs ( <i>\$1,000</i> )			

Explanation of trends:

- II-16. **Related firms.**--If your firm reported transfers to related firms in question II-8, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.



II-17. **Purchases.**--Has your firm purchased paper shopping bags produced in the United States or in other countries since January 1, 2021? (Do not include imports for which your firm was the importer of record. These should be reported in an importer questionnaire.)

**"Purchase"** – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.

**"Import"** – A transaction to buy from a foreign supplier where your firm is the importer of record.

**"Taiwan, subject"** – Data on "Taiwan, subject" should include purchases of imports of paper shopping bags from all firms in Taiwan excluding those produced by Haurtyi Paper Bag Co. ("Haurtyi").

**"Taiwan, nonsubject"** – Data on "Taiwan, nonsubject" should include only purchases of imports of paper shopping bags produced by Haurtyi in Taiwan.

<b>No</b>	<b>Yes</b>	<b>If yes--Report such purchases in the table below and explain the reasons for your firm's purchases.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

*Note:* If your firm served as the importer of record for any purchases from foreign suppliers, either for your own account or as a service for another entity, those purchases are to be considered "imports" not "purchases" and **should not** be included in the table below.

<b>(Quantity in 1,000 pounds)</b>			
<b>Item</b>	<b>Calendar year</b>		
	<b>2021</b>	<b>2022</b>	<b>2023</b>
<b>Purchases from U.S. importers of paper shopping bags from—</b>			
Cambodia			
China			
Colombia			
India			
Malaysia			
Portugal			
Taiwan, subject			
Taiwan, nonsubject			
Turkey			
Vietnam			
Investigated sources	0	0	0
All other sources <sup>1</sup>			
<b>Purchases from domestic producers<sup>2</sup></b>			
<b>Purchases from other sources<sup>3</sup></b>			
<b>Purchases from all sources</b>	0	0	0
<sup>1</sup> Please list the name of the nonsubject importer(s) from which your firm purchased this product: _____. <sup>2</sup> Please list the name of the U.S. producer(s) from which your firm purchased this product: _____. <sup>3</sup> Please list the name of the firm(s) from which your firm purchased this product: _____.			

II-18. **Purchases of imports from investigated sources.**--If your firm reported purchases from U.S. importers of paper shopping bags from Cambodia, China, Colombia, India, Malaysia, Portugal, Taiwan, Turkey, and/or Vietnam at any time since January 1, 2021, report those purchases by the individual importer of record and investigated source.

## Purchases of investigated imports

Quantity (in 1,000 pounds)				
Importer of record	Investigated source	Calendar year		
		2021	2022	2023
<b>Grand total:</b>		0	0	0

II-18. **Purchases of imports from investigated sources.**—Continued

**RECONCILIATION OF PURCHASES FROM INVESTIGATED SOURCES.**--Please ensure that the quantities reported for your firm's purchases of imports from investigated sources reported in this question (i.e., "total purchases of imports from subject sources") in each time period equal the quantity reported for your firm's purchases from subject sources in each time period in the previous question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2021	2022	2023
Purchases from investigated sources in this table – purchases from investigated sources in previous table = zero ("0"), if not revise.	0	0	0

II-19. **Imports.**--Since January 1, 2021, has your firm imported paper shopping bags?

<b>No</b>	<b>Yes</b>	
<input type="checkbox"/>	<input type="checkbox"/>	<b>If yes--<u>COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE</u></b>

II-20. **Other explanations.**--If your firm would like to further explain a response to a question in Part II for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

--

**PART III.--FINANCIAL INFORMATION**

Address questions on this part of the questionnaire to Joanna Lo (202-205-1888, [joanna.lo@usitc.gov](mailto:joanna.lo@usitc.gov)).

- III-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part III.

Name	
Title	
Email	
Telephone	

- III-2. **Accounting system.**—Briefly describe your firm's financial accounting system.

- A.1. When does your firm's fiscal year end (month and day)? \_\_\_\_\_  
If your firm's fiscal year changed since January 1, 2021, explain below:

\_\_\_\_\_

- A.2. Note: Calendar-year data are required for the annual-year financial data in this section (i.e., in questions III-9a, III-9d, III-12a, and III-13a). However, if providing this data on a calendar-year basis is unduly burdensome or provides results that are not reliable, fiscal-year based data are acceptable. Please indicate whether the results in this section are provided on a calendar-year basis (including firms with a calendar-year based fiscal year) or on a fiscal-year basis that does not align with the calendar year.

☐ Calendar-year basis      ☐ Fiscal-year basis (does not align with the calendar year)

- B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include paper shopping bags:

\_\_\_\_\_

- B.2. Does your firm prepare profit/loss statements for paper shopping bags:

☐ Yes      ☐ No

- B.3. Please indicate the type and frequency (if applicable) of financial statements prepared by your firm. Please check relevant items below.

Financial statements	Check all that apply	Frequency			
		Monthly	Quarterly	Semi-annually	Annually
Audited	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Unaudited	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Annual reports	<input type="checkbox"/>				
SEC Forms 10-K / 10-Q	<input type="checkbox"/>				
SEC Form 20-F	<input type="checkbox"/>				
Other (specify): _____	<input type="checkbox"/>				

III-2. **Accounting system.**—*Continued*

B.4. Please indicate the primary accounting basis used by your firm.

Accounting basis	Check one
U.S. GAAP	<input type="checkbox"/>
IFRS	<input type="checkbox"/>
Tax – cash	<input type="checkbox"/>
Tax – accrual	<input type="checkbox"/>
Other (specify): _____	<input type="checkbox"/>

III-3. **Cost accounting system.**—Briefly describe your firm's cost accounting system (e.g., standard cost, job order cost, etc.).

--

III-4. **Product listing.**—Please list the products your firm produces in the facilities in which it produces paper shopping bags and provide the share of net sales accounted for by these products in 2023. See page 2 for additional information on product definitions.**Paper shopping bags**—See definition on page 2 within the General Instructions section.**Other paper bags**— See definition on page 3 within the General Instructions section.

Products	Share of sales in 2023
Paper shopping bags	%
Other paper bags	%
	%
	%
	%

- III-5. **Inputs from related suppliers.**—Does your firm purchase **inputs** (raw materials, labor, energy, or any services) used in the production of paper shopping bags from any related suppliers (e.g., inclusive of transactions between related firms, divisions and/or other components within the same company)?

☐ Yes--Continue to question III-6.      ☐ No--Continue to question III-8a.

- III-6. **Inputs from related suppliers.**—Please identify the inputs used in the production of paper shopping bags that your firm purchases from related suppliers and that are reflected in question III-9a. For “Share of total COGS” please report this information by relevant input for 2023.

Input	Related supplier	Share of total COGS in 2023
		%
		%
		%
		%

- III-7a. **Inputs from related suppliers valuation method.**—Please indicate the purchase cost valuation method used for the inputs from related suppliers, as recorded in the company’s own accounting system. If the basis differs by input, please check all that apply and explain further in the narrative box.

Purchase cost valuation method	Check all that apply
Related supplier’s cost	<input type="checkbox"/>
Cost plus	<input type="checkbox"/>
Negotiated transfer price to approximate fair market value	<input type="checkbox"/>
Other (specify): _____	<input type="checkbox"/>
If the methods used differ by input, please describe:	

- III-7b. **Inputs from related suppliers valuation method.**—Please confirm that the inputs purchased from related suppliers, as identified in III-6, were reported in III-9a (financial results on paper shopping bags in a manner consistent with the firm’s accounting books and records.

Yes	No	If no—Provide an explanation and the valuation basis used for these inputs in question III-9a.
<input type="checkbox"/>	<input type="checkbox"/>	

III-8a. **Allocation basis.**—Briefly describe the allocation bases used by your firm to assign the costs and expenses listed below to paper shopping bags in the normal course of business and in the financial results reported in question III-9a.

Cost/expense	Allocation bases used for paper shopping bags—	
	In the normal course of business	In the financial results at III-9a
Raw materials		
Direct labor		
Other factory costs		
SG&A expenses		
Interest expense		
Other income/expenses		

III-8b. **Allocation methodology.**—Briefly describe the methodology used to allocate revenues and costs related to the operations of in-scope paper shopping bags reported in question III-9a.

III-8c. **Sales quantity conversion(s).**—Did your firm use conversion methodologies to report sales quantity data in 1,000 pounds in question III-9a?

No	Yes	If yes—Describe briefly the methodology used to convert sales quantity to 1,000 pounds.
<input type="checkbox"/>	<input type="checkbox"/>	

III-8d. **Unique stock keeping units (“SKUs”).**—Please estimate the number of unique SKUs of paper shopping bags produced and sold by your firm.

Item	Calendar year		
	2021	2022	2023
Paper shopping bag SKUs (in actual number of SKUs, ranges are acceptable)			
If the number of SKUs fluctuated materially, please explain the primary cause and the impact on revenue and cost:			

III-9a. **Operations on paper shopping bags**.—Report the revenue and related cost information requested below on the paper shopping bags operations of your firm's U.S. establishment(s). Include only sales (whether domestic or exports) and costs related to your U.S. manufacturing operations.

***Net sales***—Report all commercial sales, internal consumption, and transfers to related firms, whether these are domestic sales or exports. Report net sales values less discounts, returns, allowances, and prepaid freight, in U.S. dollars, f.o.b. your point of shipment. The freight costs associated with delivering the product to your customer should not be included.

Note: If the financial data are reported on a calendar-year basis, the total net sales quantities and values should match the total shipment quantities and values reported in Part II of this questionnaire (see question III-14 for a reconciliation grid).

***Internal consumption***—Product consumed internally by your firm. Report internal consumption at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

***Transfers to related firms***—Sales made to related firms. Report transfers to related firms at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

***Costs and expenses***—Include costs and expenses associated with all reported net sales (i.e., for both domestic and export commercial sales, internal consumption, and transfers to related firms). If any freight costs were removed from net sales values, ensure the associated costs are removed from the applicable cost/expense line.

***Inputs from related suppliers***—Any inputs purchased from related suppliers should be reported in a manner consistent with your firm's accounting books and records.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes paper shopping bags, as well as specific statements and worksheets) used to compile these data.*



III-9a. **Operations on paper shopping bags.**—Continued

Quantity (in 1,000 pounds) and value (in \$1,000)			
Item	Calendar year		
	2021	2022	2023
<b>Net sales quantities:</b>			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales quantities	0	0	0
<b>Net sales values:</b>			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales values	0	0	0
<b>Cost of goods sold (COGS):</b>			
Raw materials			
Direct labor			
Other factory costs (incl. energy/utility)			
Total COGS	0	0	0
<b>Gross profit or (loss)</b>	0	0	0
<b>SG&amp;A expenses<sup>1</sup></b>			
<b>Operating income (loss)</b>	0	0	0
<b>Other expenses and income:</b>			
Interest expense			
All other expense items			
All other income items			
<b>Net income or (loss) before income taxes</b>	0	0	0
<sup>1</sup> Report packaging cost related to shipping the paper shopping bags to customers as part of SG&A expenses. If packaging cost for shipping to customers <b>exceeds five percent</b> of the total SG&A expenses in any time period above, provide a brief description of these shipment packaging costs:			

**Explanation of P&L data trends for paper shopping bags:**

--

- III-9b. **Financial data reconciliation.**--Certain line items from question III-9a, including total net sales quantities and values, total COGS, gross profit (or loss), operating profit (or loss), and net income (or loss), have been calculated based on the data submitted for other line items. Are the data in these calculated line items correct according to your firm's financial records ignoring non-material differences that may arise due to rounding?

		<p><b>If no</b>--If the calculated line items do not show the correct data, please double check the feeder data for data entry errors and revise.</p> <p>Also, check signs accorded to the post operating income line items. The two expense line items should report positive numbers (i.e., expenses are positive, and incomes or reversals are negative in these lines – instances of the latter should be rare in these lines). The income line item should also, in most instances, be a positive number (i.e., income is positive, and expenses or reversals are negative in this line).</p> <p>If, after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated line items persist, please identify and discuss the differences in the space below.</p>
<b>Yes</b>	<b>No</b>	
<input type="checkbox"/>	<input type="checkbox"/>	

- III-9c. **Financial data checklist.**—

<b>Confirm the following with regard to the financial data reported in question III-9a:</b>	<b>✓ if Yes</b>
In 1,000 pounds ( <b>not</b> boxes or other units)?	<input type="checkbox"/>
In \$1,000 dollars ( <b>not</b> actual dollars)?	<input type="checkbox"/>
Include only the in-scope paper shopping bags?	<input type="checkbox"/>
Net sales values (CS, IC, and/or Transfers) <b>exclude</b> freight costs associated with delivering the product to your customer(s), i.e., reflect f.o.b. values from your point of shipment?	<input type="checkbox"/>
Net sales values (CS, IC, and/or Transfers) <b>exclude</b> all discounts, returns, allowances, and prepaid freight.	<input type="checkbox"/>
Cost items (e.g., materials, labor, other factory costs, and/or SG&A) <b>exclude</b> freight costs associated with delivering the product to your customer(s)?	<input type="checkbox"/>
Cost associated with warehousing and/or storage are reported as part of SG&A expenses only and allocated to include costs for the in-scope product?	<input type="checkbox"/>
Cost of packaging materials related to shipping the paper shopping bags to customers are reported as part of SG&A expenses only?	<input type="checkbox"/>
<p><b>If you did not ✓ Yes in any of the boxes above, go back to III-9a and revise your responses or provide an explanation:</b></p>	

III-9d. **Raw materials share.**—Please report the share of total raw material costs in 2023 (reported in III-9a) for the specific raw material inputs below:

Input	Share of total raw material costs (percent)	Procurement method	
		Primarily produced by your firm	Primarily purchased by your firm
Uncoated paper: White, <40% recycled content		<input type="checkbox"/>	<input type="checkbox"/>
Uncoated paper: White, >=40% recycled content		<input type="checkbox"/>	<input type="checkbox"/>
Uncoated paper: Brown, <40% recycled content		<input type="checkbox"/>	<input type="checkbox"/>
Uncoated paper: Brown, >=40% recycled content		<input type="checkbox"/>	<input type="checkbox"/>
Uncoated paper: Other, <40% recycled content		<input type="checkbox"/>	<input type="checkbox"/>
Uncoated paper: Other, >=40% recycled content		<input type="checkbox"/>	<input type="checkbox"/>
Coated paper: <40% recycled content		<input type="checkbox"/>	<input type="checkbox"/>
Coated paper: >=40% recycled content		<input type="checkbox"/>	<input type="checkbox"/>
Subtotal, paper inputs	0.0	<input type="checkbox"/>	<input type="checkbox"/>
Other raw material inputs (e.g., painting/printing, plastic for handles, etc.)		<input type="checkbox"/>	<input type="checkbox"/>
Total (should sum to 100 percent)	0.0	<input type="checkbox"/>	<input type="checkbox"/>

III-9e. **Other raw material inputs.**—List the other raw material inputs and provide the share of the total raw material costs for each other raw material input. Include measures taken by your firm to manage costs related to these other raw material inputs.

--

III-9f. **Raw materials supply disruption.**—Since January 1, 2021, has your firm experienced any impact on its raw material supplies as a result of paper mill closures and/or changes to raw material distributors for your firm's paper shopping bag operations?

No	Yes	If yes— If yes, please describe the number, timing, and duration of such raw material supply disruptions.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-9g. **Energy and utility costs.**—Indicate the source(s) of energy your firm uses for its paper shopping bags operations and how changes to those energy costs (if any) have impacted your firm's operations since January 1, 2021. Include measures taken by your firm to hedge or manage its energy costs related to paper shopping bags.

**Note:** Production-related energy and utility costs should be reported within "other factory costs" in question III-9a.

--

- III-9h. **Interest expenses.**—Describe your firm's interest expenses and indicate material changes in overall interest expenses for paper shopping bags since January 1, 2021, including both internal and external factors that may have impacted the interest expenses reported in question III-9a.

--

- III-9i. **Depreciation expense.**—Report the amount of depreciation expense that is included within the reported financial results at question III-9a.

Item	Calendar year		
	2021	2022	2023
Depreciation expense ( <i>in \$1,000</i> )			

- III-9j. **Depreciation expense classification.**—Indicate the line item(s) within question III-9a (e.g., other factory costs, SG&A expenses, etc.) that include the depreciation expense reported above.

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- III-10a. **Nonrecurring items (charges and gains) included in the paper shopping bags financial results.**—Please report all material (significant) nonrecurring items (charges and gains) that are included in the reported results at question III-9a. If a nonrecurring item that is not product-specific was allocated to the results at question III-9a, please report the allocated value, below, rather than the aggregate amount.

Note: The Commission's objective here is to gather information on material (significant) nonrecurring items which impacted the reported financial results for paper shopping bags in question III-9a.

Item	Calendar year		
	2021	2022	2023
	Value (\$1,000)		
Nonrecurring item 1			
Nonrecurring item 2			
Nonrecurring item 3			
Nonrecurring item 4			
Nonrecurring item 5			
Nonrecurring item 6			
Nonrecurring item 7			

- III-10b. **Nonrecurring items (charges and gains) included in the paper shopping bags financial results.**—In this table, please provide a brief description of each nonrecurring item reported above and indicate the specific line item within question III-9a in which the nonrecurring item is classified.

	Description of the nonrecurring item	Location (i.e., line item) within question III-9a
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

- III-11. **Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.**—If non-recurring items were reported in question III-10 above, please identify where your company recorded these items in your accounting books and records in the normal course of business, just as responses to question III-10 identify the specific line items in question III-9a where these items are reported.

--

III-12a. **Asset values.**—Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of paper shopping bags. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for paper shopping bags in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations used in question III-9a.

**Note:** Total assets should reflect the net amount of assets (i.e., after any accumulated depreciation and allowances deducted) and should be allocated to paper shopping bags if these assets are also related to other products. DO NOT INCLUDE LIABILITIES.

Value (in \$1,000)			
Item	Calendar year		
	2021	2022	2023
Total assets (net)			

III-12b. **Description of asset values.**—Provide explanations for any substantial changes in total asset value during the period; e.g., due to write-offs, major purchases, and revaluations. Also describe the main asset categories (both current and long-term) included in the above response.

--

III-13a. **Capital expenditures and research and development ("R&D") expenses.**—Report your firm's capital expenditures and research and development expenses for paper shopping bags.

Value (in \$1,000)			
Item	Calendar year		
	2021	2022	2023
Capital expenditures			
R&D expenses			

III-13b. **Description of reported capital expenditures.**—Describe the nature, focus, and significance of your firm's reported capital expenditures. If no capital expenditure data were reported, please explain the reason.

III-13c. **Description of reported R&D expenses.**—Describe the nature, focus, and significance of your firm's reported R&D expenses.

III-14a. **Data consistency and reconciliation.**—The quantities and values of total net sales reported in question III-9a should reconcile with the total shipments reported in question II-8 (including export shipments) for the annual-year periods as long as they are reported on the same calendar-year basis. The interim-period data should reconcile whether the financial data are on a calendar- or fiscal-year basis.

If the calculated fields below return values other than zero (i.e., "0") this indicates the total net sales quantities and values do not match the total shipments quantities and values.

Reconciliation	Calendar year		
	2021	2022	2023
<b>Quantity:</b> Trade data from question II-8 (lines D, F, H, and J) less financial total net sales quantity data from question III-9a, = zero ("0").	0	0	0
<b>Value:</b> Trade data from question II-8 (lines E, G, I, and K) less financial total net sales value data from question III-9a, = zero ("0").	0	0	0

III-14b. **Data consistency and reconciliation (calendar-year based financial data).**—Do the data in question III-9a reconcile with the data in question II-8 (i.e., the calculated fields are returning zeros in the table above) for all periods?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	



If your responses to any of the items in questions III-15, III-16, and III-17 differ by country, please describe these differences and, as applicable, indicate which country or countries your response refers to in the relevant form fields.

- III-15. **Effects of imports on investment.**—Since January 1, 2021, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of paper shopping bags from Cambodia, China, Colombia, India, Malaysia, Portugal, Taiwan, Turkey, and/or Vietnam?

<b>No</b>	<b>Yes</b>	<b>If yes, my firm has experienced actual negative effects as follows.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

	<i>(check as many as appropriate)</i>	<i>(please describe)</i>
<input type="checkbox"/>	Cancellation, postponement, or rejection of expansion projects	
<input type="checkbox"/>	Denial or rejection of investment proposal	
<input type="checkbox"/>	Reduction in the size of capital investments	
<input type="checkbox"/>	Return on specific investments negatively impacted	
<input type="checkbox"/>	Other	

- III-16. **Effects of imports on growth and development.**—Since January 1, 2021, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and production efforts (including efforts to develop a derivative or more advanced version of the product) as a result of imports of paper shopping bags from Cambodia, China, Colombia, India, Malaysia, Portugal, Taiwan, Turkey, and/or Vietnam?

<b>No</b>	<b>Yes</b>	
<input type="checkbox"/>	<input type="checkbox"/>	<b>If yes, my firm has experienced actual negative effects as follows.</b>

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Rejection of bank loans	
<input type="checkbox"/>	Lowering of credit rating	
<input type="checkbox"/>	Problem related to the issue of stocks or bonds	
<input type="checkbox"/>	Ability to service debt	
<input type="checkbox"/>	Other	

- III-17. **Anticipated effects of imports.**—Does your firm anticipate any negative effects due to imports of paper shopping bags from Cambodia, China, Colombia, India, Malaysia, Portugal, Taiwan, Turkey, and/or Vietnam?

No	Yes	If yes, my firm anticipates negative effects as follows.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-18. **Effects on financial performance of COVID-19.**—Has the COVID-19 pandemic, or any government actions taken to contain the spread of the COVID-19 virus, affected the financial performance of your firm's operations on paper shopping bags as reported in question III-9a? In your response, please include the duration and timing of any impacts as they relate to your firm's financial performance.

No	Yes	If yes, please describe these effects.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-19. **Other explanations.**—If your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

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**PART IV.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Craig Thomsen (202-205-3226, [craig.thomsen@usitc.gov](mailto:craig.thomsen@usitc.gov)) or Amelia Preece (202-205-1888, [amelia.preece@usitc.gov](mailto:amelia.preece@usitc.gov)).

IV-1. **Contact information.**--Please identify the individual that Commission staff may contact regarding the confidential information submitted in Part IV.

Name	
Title	
Email	
Telephone	

**PRICE DATA**

IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2021 of the following products produced by your firm.

**Product 1.--** Plain kraft (brown) bag, unprinted, 60-70# basis weight, with a serrated top that has an 8-inch wide face, with a 4.5-inch gusset, and that is 10.5 inches tall (without measuring the handles), with paper twisted handles affixed to the bag by patches. Bags that are within +/- 0.5 inches of any defined measurement should be included in this category. Plain/stock bags may have printing on the bottom indicating the manufacturer's name, location, recycled content, or similar information.

**Product 2.--** Plain kraft (brown) bag, unprinted, 60-70# basis weight, with a serrated top that has a 10-inch wide face, with a 6.75-inch gusset, and that is 12 inches tall (without measuring the handles), with paper twisted handles affixed to the bag by patches. Bags that are within +/- 0.5 inches of any defined measurement should be included in this category. Plain/stock bags may have printing on the bottom indicating the manufacturer's name, location, recycled content, or similar information.

**Product 3.--** Plain kraft (brown) bag, unprinted, 65-80# basis weight, with a serrated top that has a 16-inch wide face, with a 6-inch gusset, and that is 12 inches tall (without measuring the handles), with paper twisted handles affixed to the bag by patches. Bags that are within +/- 0.5 inches of any defined measurement should be included in this category. Plain/stock bags may have printing on the bottom indicating the manufacturer's name, location, recycled content, or similar information.

**Product 4.--** Kraft (brown) bag, printed with 1-4 colors, with less than 20 percent ink coverage on the outside of the bag, 60-70# basis weight, with a serrated top that has an 8-inch wide face, with a 4.5-inch gusset, and that is 10.5 inches tall (without measuring the handles), with paper twisted handles affixed to the bag by patches. Bags that are within +/- 0.5 inches of any defined measurement should be included in this category.

**Product 5.--** White bag, printed with 1-4 colors, with less than 20 percent ink coverage on the outside of the bag, 60-70# basis weight, with a serrated top that has an 8-inch wide face, with a 4.5-inch gusset, and that is 10.5 inches tall (without measuring the handles), with paper twisted handles affixed to the bag by patches. Bags that are within +/- 0.5 inches of any defined measurement should be included in this category.

**Product 6.--** White bag, printed with 1-4 colors, with less than 20 percent ink coverage on the outside of the bag, 60-70# basis weight, with a serrated top that has an 13-inch wide face, with a 7-inch gusset, and that is 17 inches tall (without measuring the handles), with paper twisted handles affixed to the bag by patches. Bags that are within +/- 0.5 inches of any defined measurement should be included in this category.

**Product 7.--** Kraft (brown) bag, printed with 2 colors, with heavy ink coverage, that has a 16-inch wide face, 65-80# basis weight, with a 6-inch gusset, and that is 12 inches tall (without measuring the handles), with paper twisted handles affixed to the bag by patches. Bags that are within +/- 0.5 inches of any defined measurement should be included in this category.

**Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).**

IV-2a. During January 2021-December 2023, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	<b>Yes.--</b> Please complete the following pricing data table as appropriate.
<input type="checkbox"/>	<b>No.--</b> Skip to question IV-3.

IV-2b. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm.

Report data in **actual pounds** (not 1,000s of pounds) and **actual dollars** (not 1,000s).

<b>(Quantity <i>in pounds</i>, value <i>in dollars</i>)</b>								
<b>Period of shipment</b>	<b>Product 1</b>		<b>Product 2</b>		<b>Product 3</b>		<b>Product 4</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2021:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2022:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2023:</b>								
January-March								
April-June								
July-September								
October-December								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

IV-2b. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm.

Report data in **actual pounds** (not 1,000s) and **actual dollars** (not 1,000s).

<b>(Quantity <i>in pounds</i>, value <i>in dollars</i>)</b>						
<b>Period of shipment</b>	<b>Product 5</b>		<b>Product 6</b>		<b>Product 7</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2021:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2022:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2023:</b>						
January-March						
April-June						
July-September						
October-December						

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

IV-2c. **Price data checklist.**--Please check that the pricing data in question IV-2(b) have been correctly reported.

Are the price data reported above:	<b>✓ if Yes</b>
In actual dollars ( <b>not</b> \$1,000) and pounds (not 1,000s of pounds)?	<input type="checkbox"/>
Valued f.o.b. U.S. point of shipment (i.e., exclude U.S. inland transportation costs)?	<input type="checkbox"/>
Reported net of all discounts, rebates, and returns (deducted from the quarter in which the original sale occurred)?	<input type="checkbox"/>
Reported for commercial U.S. shipments only (i.e., exclude internal consumption, transfers, and exports)?	<input type="checkbox"/>
Less than or equal to the quantities and values reported in part II for commercial U.S. shipments in each period?	<input type="checkbox"/>
Explanation(s) for any boxes not checked:	

IV-2d. **Pricing data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your price data.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.*



IV-3. **Price setting.**--How does your firm determine the prices that it charges for sales of paper shopping bags (*check all that apply*)?

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-4. **Discount policy.**--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-5. **Pricing terms.**--On what basis are your firm's prices of domestic paper shopping bags usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

IV-6. **Contract versus spot.**--Approximately what shares of your firm's sales of its U.S.-produced paper shopping bags in 2021-23 were on the basis of (1) short-term contracts, (2) annual contracts, (3) long-term contracts, and (4) spot sales?

Item	Type of sale				Total (should sum to 100.0%)
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	
Share of 2021 sales	%	%	%	%	0.0 %
Share of 2022 sales	%	%	%	%	0.0 %
Share of 2023 sales	%	%	%	%	0.0 %

IV-7. **Contract provisions.**--Please fill out the table regarding your firm's typical sales contracts for U.S.-produced paper shopping bags (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation (during contract period)	Yes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	Quantity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Both	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material costs <sup>1</sup>	Yes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<sup>1</sup> Please identify the indexes used: _____.				

IV-8. **Lead times.**—

What shares of your firm's sales of its U.S.-produced paper shopping bags were from inventory and produced to order, and what was the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced paper shopping bags?

(a) Calendar year 2021:

Source	Share of sales	Lead time (Average number of days)
	Calendar year 2021	
From inventory	%	
Produced to order	%	
<b>Total</b> (sum to 100.0%)	0.0 %	

IV-8. **Lead times.**—*Continued*

(b) Calendar year 2022:

Source	Share of sales	Lead time (Average number of days)
	Calendar year 2022	
From inventory	%	
Produced to order	%	
<b>Total</b> (sum to 100.0%)	0.0 %	

(c) Calendar year 2023:

Source	Share of sales	Lead time (Average number of days)
	Calendar year 2023	
From inventory	%	
Produced to order	%	
<b>Total</b> (sum to 100.0%)	0.0 %	

- IV-9. **Minimum individual order quantities.**-- What was the smallest minimum order size for an individual order of a specific type/size/print/etc. (in number of bags) for standard and custom-sized, unprinted and printed (those with printing specific to a purchaser) paper shopping bags offered by your firm since January 1, 2021?

Minimum order quantities (number of bags)				
2021				
Size:	Standard		Custom	
Custom printing:	Yes	No	Yes	No
Please note any other restrictions with respect to minimum order sizes (minimum total pallets, order with multiple sizes/types/prints minimum, truckload quantities, etc.) and when those restrictions were in place.				

Minimum order quantities (number of bags)				
2022				
Size:	Standard		Custom	
Custom printing:	Yes	No	Yes	No
Please note any other restrictions with respect to minimum order sizes (minimum total pallets, order with multiple sizes/types/prints minimum, truckload quantities, etc.) and when those restrictions were in place.				

Minimum order quantities (number of bags)				
2023				
Size:	Standard		Custom	
Custom printing:	Yes	No	Yes	No
Please note any other restrictions with respect to minimum order sizes (minimum total pallets, order with multiple sizes/types/prints minimum, truckload quantities, etc.) and when those restrictions were in place.				

**IV-10. Shipping information.--**

- (a) Who generally arranges the transportation to your firm's customers' locations?  
☐ Your firm    ☐ Purchaser (*check one*)
- (b) Indicate the approximate percentage of your firm's 2023 sales of paper shopping bags that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
<b>Total</b> (should sum to 100.0%)	0.0 %

- IV-11. Geographical shipments.--**In which U.S. geographic market area(s) has your firm sold its U.S.-produced paper shopping bags since January 1, 2021 (check all that apply)?

Geographic area	✓ if applicable
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>
<b>Midwest.</b> —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>
<b>Southeast.</b> —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>
<b>Central Southwest.</b> —AR, LA, OK, and TX.	<input type="checkbox"/>
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>
<b>Pacific Coast.</b> —CA, OR, and WA.	<input type="checkbox"/>
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>

IV-12. **Inland transportation costs.**—What is the approximate percentage of the cost of U.S.-produced paper shopping bags that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent

IV-13. **Substitutes.**--Can other products be substituted for paper shopping bags?

☐ No

☐ Yes--Please fill out the table.

Substitute		Sector in which this substitute is used	Have changes in the price of this substitute affected the price for paper shopping bags?		
			No	Yes	Explanation
1.	Paper grocery bags		<input type="checkbox"/>	<input type="checkbox"/>	
2.	Plastic bags		<input type="checkbox"/>	<input type="checkbox"/>	
3.			<input type="checkbox"/>	<input type="checkbox"/>	
4.			<input type="checkbox"/>	<input type="checkbox"/>	
5.			<input type="checkbox"/>	<input type="checkbox"/>	
6.			<input type="checkbox"/>	<input type="checkbox"/>	

**IV-14. Demand trends.—**

- (a) Has demand within the United States and outside of the United States (if known) for paper shopping bags steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased in the following time periods since January 1, 2021? Explain any trends and describe the principal factors that have affected these changes in demand including when they occurred.

<b>Select only one (1) box for each row</b>						
<b>Market</b>	<b>Steadily increase</b>	<b>Fluctuate higher</b>	<b>No change</b>	<b>Fluctuate lower</b>	<b>Steadily decrease</b>	<b>Explanation and factors (including when they occurred)</b>
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Have changes in consumers' in-person retail activities vs. online delivery retail activities had an impact on demand for paper shopping bags since January 1, 2021?

<b>No</b>	<b>Yes</b>	<b>If yes, please describe and quantify the effect.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

- (c) Have changes to federal, state, and local laws regarding taxation and/or recycling of paper shopping bags affected demand for paper shopping bags since January 1, 2021?

<b>No</b>	<b>Yes</b>	<b>If yes, please describe the relevant jurisdiction(s) and quantify the effect.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

- (d) Have changes in consumer environmental perceptions (e.g., regarding recyclability) of paper shopping bags affected demand for paper shopping bags since January 1, 2021?

<b>No</b>	<b>Yes</b>	<b>If yes, please describe the relevant jurisdiction(s) and quantify the effect.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

- IV-15. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of paper shopping bags since January 1, 2021?

No	Yes	If yes, please describe and quantify if possible.
<input type="checkbox"/>	<input type="checkbox"/>	

- IV-16. **Business cycles.**--Is the paper shopping bags market subject to business cycles, either during the year or across years? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, 2021.
<input type="checkbox"/>	<input type="checkbox"/>	

- IV-17. **Conditions of competition.**--Is the paper shopping bags market subject to conditions of competition distinctive to paper shopping bags other than the business cycles described in the previous question? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, 2021.
<input type="checkbox"/>	<input type="checkbox"/>	



- IV-18. **Supply constraints.**-- How frequently has your firm refused, declined, or been unable to supply a customer with paper shopping bags in the following time periods (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, impact from changes in operations listed in II-2a, etc.)? Note the petitions were filed May 31, 2023.

					If any answer besides "never," please describe, including the reason, timing, and duration of the constraint.
Period	Frequently	Occasionally	Infrequently	Never	
2021 1 <sup>st</sup> half	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
2021 2 <sup>nd</sup> half	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
2022 1 <sup>st</sup> half	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
2022 2 <sup>nd</sup> half	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
2023 1 <sup>st</sup> half	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
2023 2 <sup>nd</sup> half	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- IV-19. **Raw materials.**-- Have paper shopping bags' raw material prices steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2021?

Select one box per row.

Steadily increase	Fluctuate higher	No change	Fluctuate lower	Steadily decrease	Explain, noting how raw material price changes have affected your firm's selling prices for paper shopping bags.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-20. **Interchangeability.**—How often are paper shopping bags produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	Cambodia	China	Colombia	India	Malaysia	Portugal	Taiwan	Turkey	Vietnam	Other countries
United States										
Cambodia										
China										
Colombia										
India										
Malaysia										
Portugal										
Taiwan										
Turkey										
Vietnam										
<p>For any country-pair producing paper shopping bags that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude the interchangeable use of paper shopping bags produced in the countries:</p>										

- IV-21. **Factors other than price.**—How often are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between paper shopping bags produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	Cambodia	China	Colombia	India	Malaysia	Portugal	Taiwan	Turkey	Vietnam	Other countries
United States										
Cambodia										
China										
Colombia										
India										
Malaysia										
Portugal										
Taiwan										
Turkey										
Vietnam										

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's sales of paper shopping bags, identify the country-pair and the relevant factors other than price, and report the advantages or disadvantages imparted by such factors:

- IV-22. **Role of section 301 tariffs.**-- Did the tariffs on Chinese-origin products under section 301, or changes in these tariffs, have an impact on the paper shopping bags market in the United States, including any effects on paper shopping bags' cost, price, supply, and/or demand, since January 1, 2021?

Yes	No	Don't know
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

<b>If yes, please describe the impact on cost, price, supply, and/or demand, and include the timing of such impacts.</b>

- IV-23. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for paper shopping bags since January 1, 2021. Indicate the share of the quantity of your firm's U.S. shipments of paper shopping bags that each of these customers accounted for in 2023.

	Customer's name	City	State	Share of 2023 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

**IV-24. Competition from imports.--**

- (a) **Lost revenue.**--Since January 1, 2021: To avoid losing sales to competitors selling paper shopping bags from Cambodia, China, Colombia, India, Malaysia, Portugal, Taiwan, Turkey, and/or Vietnam, did your firm:

Item	No	Yes
Reduce prices	<input type="checkbox"/>	<input type="checkbox"/>
Roll back announced price increases	<input type="checkbox"/>	<input type="checkbox"/>

- (b) **Lost sales.**--Since January 1, 2021: Did your firm lose sales of paper shopping bags to imports of this product from Cambodia, China, Colombia, India, Malaysia, Portugal, Taiwan, Turkey, and/or Vietnam?

No	Yes
<input type="checkbox"/>	<input type="checkbox"/>

- IV-25. Other explanations.**--If your firm would like to further explain a response to a question in Part IV for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

**PART V.--ALTERNATIVE PRODUCT INFORMATION: IN-SCOPE PAPER SHOPPING BAGS VS. OTHER PAPER BAGS**

Further information on this part of the questionnaire can be obtained from Andres Andrade (202-205-2078, [Andres.Andrade@usitc.gov](mailto:Andres.Andrade@usitc.gov)) and/or Joanna Lo (202-205-1888, [Joanna.Lo@usitc.gov](mailto:Joanna.Lo@usitc.gov)).

**Paper shopping bags**—See definition on page 2 within the General Instructions section.

**Other paper bags**— See definition on page 3 within the General Instructions section.

V-1. **Comparability of in-scope paper shopping bags and “other paper bags.”**--For each of the following indicate whether in-scope paper shopping bags, as defined on page 2, and “other paper bags” (e.g. grocery, SOS, and other types of paper bags which do not meet the scope definition on page 3), are: fully comparable or the same, *i.e.*, have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

O: no familiarity with products.

(a) **Physical Characteristics and End Uses.**--The differences and similarities in the physical characteristics and end uses.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <i>physical characteristics and uses</i> :
In-scope paper shopping bags vs “Other paper bags”		

V-1. **Comparability of in-scope paper shopping bags and "other paper bags."**—Continued

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

O: no familiarity with products.

(b) **Interchangeability**.--The ability to substitute the products in the same application.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>interchangeability</u> :
In-scope paper shopping bags vs "Other paper bags"		

(c) **Channels of distribution**.--Channels of distribution/market situation through which the products are sold (*i.e.*, sold direct to end users, through wholesaler/distributors, etc.).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>channels of distribution</u> :
In-scope paper shopping bags vs "Other paper bags"		

(d) **Manufacturing facilities, production processes, and production employees**.--Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>manufacturing facilities, production processes, and production employees</u> :
In-scope paper shopping bags vs "Other paper bags"		

V-1. **Comparability of in-scope paper shopping bags and "other paper bags."**--Continued

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

O: no familiarity with products.

- (e) **Customer and producer perceptions.**--Perceptions as to the differences and/or similarities in the market (*e.g.*, sales/marketing practices).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>customer and producer perceptions</u> :
In-scope paper shopping bags vs "Other paper bags"		

- (f) **Price.**--Whether prices are comparable or differ between the products.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>price</u> :
In-scope paper shopping bags vs "Other paper bags"		



- V-2. **Production, shipment, and inventory data.**--Report your firm's production capacity, production, shipments, and inventories related to the production of "other paper bags" (as defined on page 3 in the General Instructions) in its U.S. establishment(s) during the specified periods.

## OTHER PAPER BAGS

Quantity (in 1,000 pounds) and value (in \$1,000)			
Item	Calendar year		
	2021	2022	2023
<b>Practical production capacity</b> <sup>1</sup> (Quantity) (A)			
<b>Beginning-of-period inventories</b> (Quantity) (B)			
<b>Production</b> (Quantity) (C)			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity (D)			
Value (E)			
<b>Internal consumption:</b> <sup>2</sup>			
Quantity (F)			
Value (G)			
<b>Transfers to related firms:</b> <sup>2</sup>			
Quantity (H)			
Value (I)			
<b>Export shipments:</b> <sup>3</sup>			
Quantity (J)			
Value (K)			
<b>End-of-period inventories</b> (Quantity) (L)			
<p><sup>1</sup> Report your firm's practical production capacity consistent with the definitions and instruction included in question II-3a above.</p> <p><sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.</p> <p><sup>3</sup> Identify your firm's principal export markets: _____.</p>			

V-2. **Production, shipment, and inventory data**--Continued

**OTHER PAPER BAGS: RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation item	Calendar year		
	2021	2022	2023
B + C – D – F – H – J – L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

V-3. **Channels of distribution**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S.-produced "other paper bags" (as defined on page 3 in the General Instructions) by channel of distribution.

## OTHER PAPER BAGS

Quantity (in 1,000 pounds)			
Item	Calendar years		
	2021	2022	2023
<b>U.S. shipments:</b>			
to Distributors (M)			
to End users/retailers (N)			

**OTHER PAPER BAGS: RECONCILIATION OF CHANNELS.**--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in question V-2. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years		
	2021	2022	2023
M + N – D – F – H = zero ("0"), if not revise.	0	0	0

- V-4. **U.S. shipments by bag type.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S.-produced "other paper bags" (as defined on page 3 in the General Instructions) by bag type in the specified periods.

## OTHER PAPER BAGS

- **Scope exclusion 1:** Paper sacks or bags that are of a 1/6 or 1/7 barrel size (i.e., 11.5-12.5 inches in width, 6.5-7.5 inches in depth, and 13.5-17.5 inches in height) with flat paper handles or die-cut handles (i.e., paper grocery bags with handles);
- **Scope exclusion 2:** Paper sacks or bags with die-cut handles, a grams per square meter paper weight of less than 86 GSM, and a height of less than 11.5 inches;
- **Scope exclusion 3:** Paper sacks or bags (i) with non-paper handles made wholly of woven ribbon or other similar woven fabric and (ii) that are finished with folded tops or for which tied knots or t-bar aglets (made of wood, metal, or plastic) are used to secure the handles to the bags;
- **Other grocery bags:** All other grocery bags (i.e., grocery bags without handles);
- **SOS bags:** Self-opening paper sacks; and
- **Other paper bags:** Other paper bags without handles that would otherwise match the definition of paper shopping bags but for the lack of a handle.

Quantity (in 1,000 pounds) and value (in \$1,000)			
Item	Calendar year		
	2021	2022	2023
<b>U.S. shipments:</b>			
<b>Scope exclusion 1 (grocery bags with handles):</b>			
Quantity (O)			
Value (P)			
<b>Scope exclusion 2:</b>			
Quantity (Q)			
Value (R)			
<b>Scope exclusion 3:</b>			
Quantity (S)			
Value (T)			
<b>Other grocery bags (i.e., without handles):</b>			
Quantity (U)			
Value (V)			
<b>SOS bags:</b>			
Quantity (W)			
Value (X)			
<b>All other "other paper bags"<sup>1</sup>:</b>			
Quantity (Y)			
Value (Z)			

<sup>1</sup> Please identify these products : \_\_\_\_\_.

V-4. **U.S. shipments by bag type.**—Continued

*OTHER PAPER BAGS: RECONCILIATION OF TYPE OF BAG.--Please ensure that the quantities and values reported for U.S. shipments by type of bag (i.e., lines O thru Z) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines D thru I) in each time period from question V-2. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar year		
	2021	2022	2023
<b>Quantity:</b> $O + Q + S + U + W + Y - D - F - H =$ zero ("0"), if not revise.	0	0	0
<b>Value:</b> $P + R + T + V + X + Z - E - G - I =$ zero ("0"), if not revise.	0	0	0

- V-5. **Employment data.**--Report your firm's employment-related data related to the domestic (U.S.) production of "other paper bags" (as defined on page 3 in the General Instructions) and provide an explanation for any trends in these data.

**"Production Related Workers" (PRWs)** includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above domestic (U.S.) production operations. Do not report employment data for production occurring outside of the United States or employment data for U.S. sales of products manufactured outside the United States.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12.

**"Hours worked"** includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

**"Wages paid"**—Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

## OTHER PAPER BAGS

Employment data	Calendar year		
	2021	2022	2023
Average number of PRWs ( <i>number</i> )			
Hours worked by PRWs ( <i>1,000 hours</i> )			
Wages paid to PRWs ( <i>\$1,000</i> )			

**Explanation of trends:**

- V-6. **Operations on other paper bags.**--Report the revenue and related cost information requested below on "other paper bags" (as defined on page 3 in the General Instructions) operations of your firm's U.S. establishment(s).<sup>1</sup> Utilize the same methodology as those in question III-9a for reporting revenue and expenses, allocated to "other paper bags."

## OTHER PAPER BAGS

Quantity (in 1,000 pounds) and value (in \$1,000)			
Item	Calendar year		
	2021	2022	2023
<b>Net sales quantities:</b>			
Commercial sales ("CS")			
Internal consumption ("IC")			
Transfers to related firms ("Transfers")			
Total net sales quantities	0	0	0
<b>Net sales values:</b>			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales values	0	0	0
<b>Cost of goods sold (COGS):</b>			
Raw materials			
Direct labor			
Other factory costs (incl. energy/utilities)			
Total COGS	0	0	0
<b>Gross profit or (loss)</b>	0	0	0
<b>SG&amp;A expenses<sup>1</sup></b>			
<b>Operating income (loss)</b>	0	0	0
<b>Other expenses and income:</b>			
Interest expense			
All other expense items			
All other income items			
<b>Net income or (loss) before income taxes</b>	0	0	0
<b>Depreciation/amortization included above</b>			
<sup>1</sup> Report packaging cost related to shipping the "other paper bags" to customers as part of SG&A expenses. If packaging cost for shipping to customers <b>exceeds five percent</b> of the total SG&A expenses in any time period above, provide a brief description of these shipment packaging costs:			

V-6. **Operations on other paper bags.**--Continued**Explanation of P&L data trends for other paper bags:**

**OTHER PAPER BAGS: RECONCILIATION OF TRADE VS FINANCIAL DATA.**--Please ensure that the quantities and values reported for total shipments in V-2 the quantities and values reported total net sales in V-6 in each time period unless the financial data from part V-6 are reported on a fiscal year basis, in which case only the interim periods must reconcile.

Reconciliation	Calendar year data		
	2021	2022	2023
<b>Quantity:</b> Trade data from question V-2 (lines D, F, H, and J) less financial total net sales quantity data from question V-6, = zero ("0").	0	0	0
<b>Value:</b> Trade data from question V-2 (lines E, G, I, and K) less financial total net sales value data from question V-6, = zero ("0").	0	0	0

V-7. **OTHER PAPER SHOPPING BAGS: Asset values.**--As applicable, report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of "other paper bags" (as defined on page 3 in the General Instructions). If your firm does not maintain some or all of the specific asset information necessary to calculate total assets related to operations on "other paper bags" in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in table V-6.

**Note:** Total assets should reflect net assets after any accumulated depreciation and allowances deducted as they related to "other paper bags." As reported in this table, total assets should be allocated if they are also related to the operations of other products). DO NOT INCLUDE LIABILITIES.

## OTHER PAPER BAGS

Value (in \$1,000)			
	Calendar year		
	2021	2022	2023
Total assets (net) <sup>1</sup>			
<sup>1</sup> Provide a brief explanation if there were any substantial changes in total asset value of "other paper bags" (e.g., due to asset write-offs, revaluation, and major purchases): _____			

- V-8. **OTHER PAPER BAGS: Capital expenditures and R&D expenses.**--Report your firm's capital expenditures and R&D expenses for "other paper bags" (as defined on page 3 in the General Instructions). The manner in which capital expenditures and R&D expenses are assigned to operations on "other paper bags" should be consistent with the manner in which capital expenditures and R&D expenses were assigned to operations on in-scope paper shopping bags (question III-13), allocated to "other paper bags" as appropriate.

## OTHER PAPER BAGS

Value (in \$1,000)			
Item	Calendar year		
	2021	2022	2023
Capital expenditures <sup>1</sup>			
R&D expenses <sup>2</sup>			
<sup>1</sup> Describe the nature, focus, and significance of your firm's capital expenditures on "other paper bags": _____ <sup>2</sup> Describe the nature, focus, and significance of your firm's R&D expenses on "other paper bags": _____			



**PART VI.--ALTERNATIVE PRODUCT INFORMATION: WEB-FED VS. SHEET-FED**

Further information on this part of the questionnaire can be obtained from Andres Andrade (202-205-2078, [Andres.Andrade@usitc.gov](mailto:Andres.Andrade@usitc.gov)).

VI-1. **Comparability of web-fed vs. sheet-fed paper shopping bags.**--For each of the following indicate whether web-fed paper shopping bags (i.e., beginning with large diameter paper rolls) and sheet-fed paper shopping bags (i.e., beginning with stacks of paper sheets) are: fully comparable or the same, *i.e.*, have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

O: no familiarity with products.

(a) **Physical Characteristics and End Uses.**--The differences and similarities in the physical characteristics and end uses.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>physical characteristics and uses</u> :
Web-fed paper shopping bags vs Sheet-fed paper shopping bags		

(b) **Interchangeability.**--The ability to substitute the products in the same application.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>interchangeability</u> :
Web-fed paper shopping bags vs Sheet-fed paper shopping bags		

VI-1. **Comparability of web-fed vs. sheet-fed paper shopping bags.**--*Continued*

F: fully comparable or the same, *i.e.*, have no differentiation between them;  
M: mostly comparable or similar;  
S: somewhat comparable or similar;  
N: never or not-at-all comparable or similar; or  
O: no familiarity with products.

- (c) **Channels of distribution.**--Channels of distribution/market situation through which the products are sold (i.e., sold direct to end users, through wholesaler/distributors, etc.).

<b>Product-pair</b>	<b>Comparison</b>	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>channels of distribution</u> :
Web-fed paper shopping bags vs Sheet-fed paper shopping bags		

- (d) **Manufacturing facilities, production processes, and production employees.**--Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

<b>Product-pair</b>	<b>Comparison</b>	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>manufacturing facilities, production processes, and production employees</u> :
Web-fed paper shopping bags vs Sheet-fed paper shopping bags		

VI-1. **Comparability of web-fed vs. sheet-fed paper shopping bags.**--Continued

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

O: no familiarity with products.

- (e) **Customer and producer perceptions.**--Perceptions as to the differences and/or similarities in the market (*e.g.*, sales/marketing practices).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>customer and producer perceptions</u> :
Web-fed paper shopping bags vs Sheet-fed paper shopping bags		

- (f) **Price.**--Whether prices are comparable or differ between the products.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>price</u> :
Web-fed paper shopping bags vs Sheet-fed paper shopping bags		

## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[https://usitc.gov/reports/active\\_import\\_injury\\_questionnaires](https://usitc.gov/reports/active_import_injury_questionnaires).

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>

**Pin:** **BAGS**

- **E-mail.**—E-mail the MS Word questionnaire to [andres.andrade@usitc.gov](mailto:andres.andrade@usitc.gov); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm does not produce this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7).