

## U.S. IMPORTERS' QUESTIONNAIRE

### PAPER PLATES FROM CHINA, THAILAND, AND VIETNAM

This questionnaire must be received by the Commission by **February 8, 2024**.  
See last page for instructions regarding how to file this questionnaire.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning paper plates from China, Thailand, and Vietnam (inv. Nos. 701-TA-704-705 and 731-TA-1664-1666 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_  
Website \_\_\_\_\_

Has your firm imported paper plates (as defined on next page) from any country at any time since January 1, 2020?

- ☐ **NO** (Sign the certification below and promptly return **only** this page of the questionnaire to the Commission)  
☐ **YES** (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)

Return questionnaire via the U.S. International Trade Commission *Drop Box* by clicking on the following link: <https://dropbox.usitc.gov/oinv/>. (PIN: **PAPE**). See last page for detailed instructions.

#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

\_\_\_\_\_  
Name of Authorized Official

\_\_\_\_\_  
Title of Authorized Official

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Phone

\_\_\_\_\_  
Email address

**PART I.—GENERAL INFORMATION**

**Background.**--This proceeding was instituted in response to a petition filed on January 25, 2024, by the American Paper Plate Coalition, which is comprised of AJM Packaging Corporation, Bloomfield Hills, Michigan, Aspen Products, Inc., Kansas City, Missouri, Dart Container Corporation, Mason, Michigan, Hoffmaster Group, Inc., Oshkosh, Wisconsin, Huhtamaki Americas, Inc., De Soto, Kansas, and the Unique Industries, Inc., Philadelphia, Pennsylvania. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Pertinent information to this proceeding are available at:

Questionnaires: [https://usitc.gov/reports/active\\_import\\_injury\\_questionnaires](https://usitc.gov/reports/active_import_injury_questionnaires).

Other case information: <https://ids.usitc.gov/case/8170/investigation/8504>.

**Paper plates** covered by this proceeding are certain paper plates. Paper plates subject to this investigation may be uncolored, white, colored, or printed. Printed paper plates subject to this investigation may have any type of surface finish, and may be printed by any means with images, text and/or colors on one or both surfaces. Colored paper plates subject to this investigation may be colored by any method, including but not limited to printing, beater-dyeing, and dip-dyeing. Paper plates subject to this investigation may be produced from paper of any type, may have any caliper or basis weight, may have any shape or size, may have one or more than one section, may be embossed, may have foil or other substances adhered to their surface, and/or may be uncoated or coated with any type of coating.

The paper plates subject to this investigation remain covered by the scope of this investigation whether imported alone, or in any combination of subject and non-subject merchandise.

The paper plates subject to this investigation include paper plates matching the above description that have been finished, packaged, or otherwise processed in a third country by performing finishing, packaging, or processing that would not otherwise remove the merchandise from the scope of the investigations if performed in the country of manufacture of the paper plates.

Excluded from the scope of this investigation are paper plates produced directly from liquid fiber that is formed into the desired shape and then cured.

Also excluded from the scope of this investigation are paper bowls, paper buckets, and paper food containers with closeable lids.

Paper plates are currently imported under statistical reporting number 4823.69.0040 of the Harmonized Tariff Schedule of the United States (HTSUS). The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

**Liquid fiber paper plates.**—These products are excluded from the definition of paper plates as indicated above, but also known in the market as paper plates. These products are paper plates produced from liquid fiber that is formed into the desired shape and then cured, often using recycled fiber content and often sold as "eco-friendly" goods.

**Importer.**--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing paper plates (as defined above) into the United States from a foreign manufacturer or through its selling agent.

**Reporting of information.**--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

**Valid number error messages.**--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Lawrence Jones (202-205-3358, [lawrence.jones@usitc.gov](mailto:lawrence.jones@usitc.gov)).

**D-GRIDS tool.**--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage ([https://www.usitc.gov/trade\\_remedy/question.htm](https://www.usitc.gov/trade_remedy/question.htm)) called the "D-GRIDS tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDS tool to populate their data into this questionnaire will need the D-GRIDS specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDS tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDS tool are available within the D-GRIDS tool itself.

- I-1. **Reporting requirements.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire for use by the Office of Management and Budget.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please provide such comments to the Office of Investigations, [import\\_injury@usitc.gov](mailto:import_injury@usitc.gov).

- I-2a. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire.

***“Establishment”***--Each facility of a firm involved in the importation of paper plates, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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- I-2b. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: \_\_\_\_\_.

- I-2c. **External counsel.**-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

I-3. **Ownership**--Is your firm owned, in whole or in part, by any other firm?

☐ No                      ☐ Yes--List the following information, relating to the ultimate parent/owner.

<b>Firm name</b>	<b>Country</b>	<b>Extent of ownership (percent)</b>

***“Related firm”*** –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

I-4. **Related importers/exporters**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing paper plates from China, Thailand, and Vietnam into the United States or that are engaged in exporting paper plates from China, Thailand, and Vietnam to the United States?

☐ No                      ☐ Yes--List the following information.

<b>Firm name</b>	<b>Country</b>	<b>Affiliation</b>

***“Related firm”*** –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of paper plates?

☐ No                      ☐ Yes--List the following information.

Firm name	Country	Affiliation

I-6. **Importing operations.**--Please indicate the nature of your firm’s importing operations on paper plates. The importer of record is expected to complete this questionnaire; however, more than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- I-7. **Consignee.**--If your firm is an importer of record of paper plates but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

<b>Firm name</b>	<b>Address</b>	<b>Contact person and phone number</b>

- I-8. **FTZ or bonded warehouses.**--Please indicate whether your firm admits paper plates into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

**“Foreign trade zone”** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

**“Bonded warehouse”** is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

<b>Item</b>	<b>No</b>	<b>Yes</b>	<b>Quantity (in 1,000 paper plates) admitted in 2022</b>
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>	
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>	

- I-9. **Other trade actions.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

<b>No</b>	<b>Yes</b>	<b>If yes, Yes--Please specify.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Lawrence Jones (202-205-3358, [Lawrence.jones@usitc.gov](mailto:Lawrence.jones@usitc.gov)) . **Supply all data requested on a calendar-year basis.**

- II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	

- II-2a. **Changes in operations.**--Has your firm experienced any changes in ownership or in the nature of its importing operations for paper plates since January 1, 2020?

No	Yes	If yes, supply details as to the time, nature, and significance of such changes and describe reasons for the changes, including any underlying assumptions used.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-2b. **COVID-19 pandemic.**--Has the COVID-19 pandemic or have any government actions taken to contain the spread of the COVID-19 virus resulted in changes in your firm's supply chain arrangements, importation and shipments, and employment relating to paper plates? In your response, please discuss the duration and timing of any such changes as they relate to your firm's operations.

No	Yes	If yes, describe these changes including the impact over time on the (a) supply chain, (b) importation and shipments, and (c) employment with respect to paper plates.
<input type="checkbox"/>	<input type="checkbox"/>	



- II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of paper plates for delivery after **September 30, 2023**?

**“Arranged imports”** are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

<b>No</b>	<b>Yes</b>	<b>If yes, fill out the table below.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

Source	Period			
	Oct-Dec 2023	Jan-Mar 2024	Apr-Jun 2024	Jul-Sept 2024
	<b>Quantity (in 1,000 paper plates)</b>			
China				
Thailand				
Vietnam				
All other sources				

- II-4. **Reasons for importing if producer.**--If your firm also produces paper plates in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

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**Definitions**

***“Imports”*** –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty).

***“Import quantities”*** –Quantities reported should be net of returns.

***“Import values”*** –Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

***“Commercial U.S. shipments”*** – Shipments made within the United States as a result of an arm’s length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

***“Internal consumption, including product shipped to own firm’s retail establishments”*** – Product consumed internally by your firm, which includes merchandise that your firm transferred to your own firm’s retail establishments (i.e., shipped to either a bricks-and-mortar store or to an online order fulfillment center). Such transactions are to be valued at fair market value and not the total value of final downstream processed merchandise in the case of it being used in some further manufactured product, nor the retail sale value in the case of your firm owning and operating its own retail establishments or using a third-party fulfillment center to fulfill retail level sales.

***“Transfers to related firms”*** –Shipments made to related firms. Such transactions are valued at fair market value.

***“Export shipments”*** – Shipments to destinations outside the United States, including shipments to related firms.

***“Inventories”*** --Finished goods inventory, not raw materials or work in progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

II-5a. **U.S. imports from China.**—Report your firm's imports and your firm's shipments and inventories of paper plates imported from China by your firm during the specified periods.

## China

<b>Quantity (in 1,000 paper plates, unless otherwise specified), value (in \$1,000)</b>					
Item	Calendar year			January-September	
	2020	2021	2022	2022	2023
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup>					
Quantity in 1,000 paper plates (B)					
Quantity in 1,000 pounds (C)					
Value (D)					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity (E)					
Value (F)					
<b>Internal consumption, including product shipped to your firm's retail establishments:</b> <sup>2</sup>					
Quantity (G)					
Value <sup>2</sup> (H)					
<b>Transfers to related firms:</b> <sup>2</sup>					
Quantity (I)					
Value <sup>2</sup> (J)					
<b>Export shipments:</b> <sup>3</sup>					
Quantity (K)					
Value (L)					
<b>End-of-period inventories:</b> (quantity) (M)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_.

II-5a. **U.S. imports from China.**—Continued

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**—Generally, the data reported for the end-of-period inventories (i.e., line M) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines E, G, I, and K). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2020	2021	2022	2022	2023
A + B – E – G – I – K – M = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-5b. **Channels of distribution: China.**—Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China by channel of distribution during the specified periods.

## China

Quantity (in 1,000 paper plates)					
Item	Calendar year			January-September	
	2020	2021	2022	2022	2023
<b>Channels of distribution:</b>					
<b>U.S. shipments:</b>					
To distributors, including food service companies (N)					
To retailers and end users, including restaurants (O)					

**RECONCILIATION OF CHANNELS.**—Please ensure that the quantities reported for channels of distribution (i.e., lines N and O) in each time period equal the quantity reported for U.S. shipments (i.e., lines E, G, and I) in each time period in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year			January-September	
	2020	2021	2022	2022	2023
N + O – E – G – I = zero ("0"), if not revise.	0	0	0	0	0

- II-5c. **U.S. shipments by size and color: China.**--Provide the quantity of your firm's U.S. U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports of paper plates from China in calendar year 2022 by size and color.

## China

Quantity (in 1,000 paper plates)		
Size (down) and color (across)	Calendar year 2022	
	Solid white	Other than solid white <sup>12</sup>
<b>U.S. shipments:</b>		
≤7.5" in width (P)		
>7.5" to ≤9.0" in width (Q)		
>9.0" in width (R)		
<sup>1</sup> What are your firm's largest volume products in this category (i.e., colors or printing types): _____. <sup>2</sup> What share of your firm's sales in this category are of season or holiday, or special occasion-themed products: _____ percent.		

**RECONCILIATION OF U.S. SHIPMENTS.**--Please ensure that the total quantity reported for U.S. shipment by size and color in 2022 in this question (i.e., lines P, Q, and R across both columns) equals the quantity reported for U.S. shipments (i.e., lines E, G, and I) in calendar year 2022 in part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Item	Calendar year 2022
<b>Quantity:</b> P + Q + R – E – G – I = zero ("0"), if not revise.	0

- II-5d. **U.S. shipments by type of branding: China.**--Provide the quantity of your firm's U.S. U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports of paper plates from China in calendar year 2022 by type of branding.

## China

Quantity (in 1,000 paper plates)	
U.S. shipments by type	Calendar year 2022
Branded (S)	
Private label (T)	

***RECONCILIATION OF U.S. SHIPMENTS.**--Please ensure that the total quantity reported for U.S. shipments by type of branding in this question (i.e., lines S and T) equals the quantity reported for U.S. shipments (i.e., lines E, G, and I) in calendar year 2022 in part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Item	Calendar year 2022
Quantity: $S + T - E - G - I = \text{zero ("0")}$ , if not revise.	0

II-5e. **Monthly U.S. imports: China.**—Report your firm's U.S. imports of paper plates from China by month.

## China

Item	Calendar year <u>2022</u>		Calendar year <u>2023</u>	
	Quantity (in 1,000 plates)	Quantity (in 1,000 pounds)	Quantity (in 1,000 plates)	Quantity (in 1,000 pounds)
<b>U.S. imports in:</b>				
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				

**RECONCILIATION OF IMPORTS.**—Please ensure that the quantities reported for your firms' imports from monthly imports in this question equal the aggregated quantity reported for your firm's imports (i.e., either lines B or C) in the specified periods of overlap from the data reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year	January-September	
	2022	2022	2023
<b>Quantities in 1,000 plates:</b> Monthly imports minus line B = zero ("0"), if not revise.	0	0	0
<b>Quantities in 1,000 pounds:</b> Monthly imports minus line C = zero ("0"), if not revise.	0	0	0

- II-6a. **U.S. imports from Thailand.**—Report your firm's imports and your firm's shipments and inventories of paper plates imported from Thailand by your firm during the specified periods.

## Thailand

Quantity (in 1,000 paper plates, unless otherwise specified), value (in \$1,000)					
Item	Calendar year			January-September	
	2020	2021	2022	2022	2023
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:<sup>1</sup></b>					
Quantity in 1,000 paper plates (B)					
Quantity in 1,000 pounds (C)					
Value (D)					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity (E)					
Value (F)					
<b>Internal consumption, including product shipped to your firm's retail establishments:<sup>2</sup></b>					
Quantity (G)					
Value <sup>2</sup> (H)					
<b>Transfers to related firms:<sup>2</sup></b>					
Quantity (I)					
Value <sup>2</sup> (J)					
<b>Export shipments:<sup>3</sup></b>					
Quantity (K)					
Value (L)					
<b>End-of-period inventories:</b> (quantity) (M)					
<sup>1</sup> Please identify the foreign producers, if known: _____. <sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value. <sup>3</sup> Identify your firm's principal export markets: _____.					



II-6a. **U.S. imports from Thailand.**—Continued

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**—Generally, the data reported for the end-of-period inventories (i.e., line M) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines E, G, I, and K). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2020	2021	2022	2022	2023
A + B – E – G – I – K – M = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-6b. **Channels of distribution: Thailand.**—Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Thailand by channel of distribution during the specified periods.

## Thailand

Quantity (in 1,000 paper plates)					
Item	Calendar year			January-September	
	2020	2021	2022	2022	2023
<b>Channels of distribution:</b>					
<b>U.S. shipments:</b>					
To distributors, including food service companies (N)					
To retailers and end users, including restaurants (O)					

**RECONCILIATION OF CHANNELS.**—Please ensure that the quantities reported for channels of distribution (i.e., lines N and O) in each time period equal the quantity reported for U.S. shipments (i.e., lines E, G, and I) in each time period in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year			January-September	
	2020	2021	2022	2022	2023
N + O – E – G – I = zero ("0"), if not revise.	0	0	0	0	0

- II-6c. **U.S. shipments by size and color: Thailand.**—Please provide the quantity of your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports of paper plates from Thailand in calendar year 2022 by size and color.

## Thailand

Quantity (in 1,000 paper plates)		
Size (down) and color (across)	Calendar year 2022	
	Solid white	Other than solid white <sup>12</sup>
<b>U.S. shipments:</b>		
<=7.5" in width (P)		
>7.5" to <=9.0" in width (Q)		
>9.0" in width (R)		
<sup>1</sup> What are your firm's largest volume products in this category (i.e., colors or printing types): _____. <sup>2</sup> What share of your firm's sales in this category are of season or holiday, or special occasion-themed products: _____ percent.		

**RECONCILIATION OF U.S. SHIPMENTS.**--Please ensure that the total quantity reported for U.S. shipment by size and color in 2022 in this question (i.e., lines P, Q, and R across both columns) equals the quantity reported for U.S. shipments (i.e., lines E, G, and I) in calendar year 2022 in part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Item	Calendar year 2022
<b>Quantity:</b> P + Q + R – E – G – I = zero ("0"), if not revise.	0

- II-6d. **U.S. shipments by type of branding: Thailand.**--Provide the quantity of your firm's U.S. U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports of paper plates from Thailand in calendar year 2022 by type of branding.

## Thailand

Quantity (in 1,000 paper plates)	
U.S. shipments by type	Calendar year 2022
Branded (S)	
Private label (T)	

***RECONCILIATION OF U.S. SHIPMENTS.**--Please ensure that the total quantity reported for U.S. shipments by type of branding in this question (i.e., lines S and T) equals the quantity reported for U.S. shipments (i.e., lines E, G, and I) in calendar year 2022 in part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Item	Calendar year 2022
<b>Quantity:</b> $S + T - E - G - I = \text{zero ("0")}$ , if not revise.	0

II-6e. **Monthly U.S. imports: Thailand.**—Report your firm's U.S. imports of paper plates from Thailand by month.

## Thailand

Item	Calendar year <u>2022</u>		Calendar year <u>2023</u>	
	Quantity (in 1,000 plates)	Quantity (in 1,000 pounds)	Quantity (in 1,000 plates)	Quantity (in 1,000 pounds)
<b>U.S. imports in:</b>				
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				

**RECONCILIATION OF IMPORTS.**—Please ensure that the quantities reported for your firms' imports from monthly imports in this question equal the aggregated quantity reported for your firm's imports (i.e., either lines B or C) in the specified periods of overlap from the data reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year	January-September	
	2022	2022	2023
<b>Quantities in 1,000 plates:</b> Monthly imports minus line B = zero ("0"), if not revise.	0	0	0
<b>Quantities in 1,000 pounds:</b> Monthly imports minus line C = zero ("0"), if not revise.	0	0	0

- II-7a. **U.S. imports from Vietnam.**—Report your firm's imports and your firm's shipments and inventories of paper plates imported from Vietnam by your firm during the specified periods.

## Vietnam

<b>Quantity (in 1,000 paper plates, unless otherwise specified), value (in \$1,000)</b>					
Item	Calendar year			January-September	
	2020	2021	2022	2022	2023
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup> Quantity in 1,000 paper plates (B)					
Quantity in 1,000 pounds (C)					
Value (D)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (E)					
Value (F)					
<b>Internal consumption, including product shipped to your firm's retail establishments:</b> <sup>2</sup> Quantity (G)					
Value <sup>2</sup> (H)					
<b>Transfers to related firms:</b> <sup>2</sup> Quantity (I)					
Value <sup>2</sup> (J)					
<b>Export shipments:</b> <sup>3</sup> Quantity (K)					
Value (L)					
<b>End-of-period inventories: (quantity)</b> (M)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_.

II-7a. **U.S. imports from Vietnam.**—Continued

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**—Generally, the data reported for the end-of-period inventories (i.e., line M) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines E, G, I, and K). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2020	2021	2022	2022	2023
A + B – E – G – I – K – M = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-7b. **Channels of distribution: Vietnam.**—Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Vietnam by channel of distribution during the specified periods.

## Vietnam

Quantity (in 1,000 paper plates)					
Item	Calendar year			January-September	
	2020	2021	2022	2022	2023
<b>Channels of distribution:</b>					
<b>U.S. shipments:</b>					
To distributors, including food service companies (N)					
To retailers and end users, including restaurants (O)					

**RECONCILIATION OF CHANNELS.**—Please ensure that the quantities reported for channels of distribution (i.e., lines N and O) in each time period equal the quantity reported for U.S. shipments (i.e., lines E, G, and I) in each time period in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year			January-September	
	2020	2021	2022	2022	2023
N + O – E – G – I = zero ("0"), if not revise.	0	0	0	0	0

- II-7c. **U.S. shipments by size and color: Vietnam.**--Please provide the quantity of your firm's U.S. U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports of paper plates from Vietnam in calendar year 2022 by size and color.

## Vietnam

Quantity (in 1,000 paper plates)		
Size (down) and color (across)	Calendar year 2022	
	Solid white	Other than solid white <sup>12</sup>
<b>U.S. shipments:</b>		
≤7.5" in width (P)		
>7.5" to ≤9.0" in width (Q)		
>9.0" in width (R)		
<sup>1</sup> What are your firm's largest volume products in this category (i.e., colors or printing types): _____. <sup>2</sup> What share of your firm's sales in this category are of season or holiday, or special occasion-themed products: _____ percent.		

**RECONCILIATION OF U.S. SHIPMENTS.**--Please ensure that the total quantity reported for U.S. shipment by size and color in 2022 in this question (i.e., lines P, Q, and R across both columns) equals the quantity reported for U.S. shipments (i.e., lines E, G, and I) in calendar year 2022 in part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Item	Calendar year 2022
<b>Quantity:</b> P + Q + R – E – G – I = zero ("0"), if not revise.	0

- II-7d. **U.S. shipments by type of branding: Vietnam.**--Provide the quantity of your firm's U.S. U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports of paper plates from Vietnam in calendar year 2022 by type of branding.

## Vietnam

Quantity (in 1,000 paper plates)	
U.S. shipments by type	Calendar year 2022
Branded (S)	
Private label (T)	

***RECONCILIATION OF U.S. SHIPMENTS.**--Please ensure that the total quantity reported for U.S. shipments by type of branding in this question (i.e., lines S and T) equals the quantity reported for U.S. shipments (i.e., lines E, G, and I) in calendar year 2022 in part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Item	Calendar year 2022
<b>Quantity:</b> $S + T - E - G - I = \text{zero ("0")}$ , if not revise.	0



II-7e. **Monthly U.S. imports: Vietnam.**—Report your firm's U.S. imports of paper plates from Vietnam by month.

## Vietnam

Item	Calendar year <u>2022</u>		Calendar year <u>2023</u>	
	Quantity (in 1,000 plates)	Quantity (in 1,000 pounds)	Quantity (in 1,000 plates)	Quantity (in 1,000 pounds)
<b>U.S. imports in:</b>				
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				

**RECONCILIATION OF IMPORTS.**—Please ensure that the quantities reported for your firms' imports from monthly imports in this question equal the aggregated quantity reported for your firm's imports (i.e., either lines B or C) in the specified periods of overlap from the data reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year	January-September	
	2022	2022	2023
<b>Quantities in 1,000 plates:</b> Monthly imports minus line B = zero ("0"), if not revise.	0	0	0
<b>Quantities in 1,000 pounds:</b> Monthly imports minus line C = zero ("0"), if not revise.	0	0	0

- II-8a. **U.S. imports from all other sources.**—Report your firm's imports and your firm's shipments and inventories of paper plates imported from all other sources (i.e., sources other than China, Thailand or Vietnam) by your firm during the specified periods.

## All other sources

Quantity (in 1,000 paper plates, unless otherwise specified), value (in \$1,000)					
Item	Calendar year			January-September	
	2020	2021	2022	2022	2023
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup>					
Quantity in 1,000 paper plates (B)					
Quantity in 1,000 pounds (C)					
Value (D)					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity (E)					
Value (F)					
<b>Internal consumption, including product shipped to your firm's retail establishments:</b> <sup>2</sup>					
Quantity (G)					
Value <sup>2</sup> (H)					
<b>Transfers to related firms:</b> <sup>2</sup>					
Quantity (I)					
Value <sup>2</sup> (J)					
<b>Export shipments:</b> <sup>3</sup>					
Quantity (K)					
Value (L)					
<b>End-of-period inventories:</b> (quantity) (M)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_.

II-8a. **U.S. imports from all other sources.**—Continued

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**—Generally, the data reported for the end-of-period inventories (i.e., line M) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines E, G, I, and K). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2020	2021	2022	2022	2023
A + B – D – F – H – J – L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-8b. **Channels of distribution: all other sources.**—Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources (i.e., sources other than China, Thailand or Vietnam) by channel of distribution during the specified periods.

## All other sources

Quantity (in 1,000 paper plates)					
Item	Calendar year			January-September	
	2020	2021	2022	2022	2023
<b>Channels of distribution:</b>					
<b>U.S. shipments:</b>					
To distributors, including food service companies (N)					
To retailers and end users, including restaurants (O)					

**RECONCILIATION OF CHANNELS.**—Please ensure that the quantities reported for channels of distribution (i.e., lines N and O) in each time period equal the quantity reported for U.S. shipments (i.e., lines E, G, and I) in each time period in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year			January-September	
	2020	2021	2022	2022	2023
N + O – E – G – I = zero ("0"), if not revise.	0	0	0	0	0

- II-8c. **U.S. shipments by size and color: All other sources.**--Please provide the quantity of your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports of paper plates from all other sources (i.e., sources other than China, Thailand or Vietnam) in calendar year 2022 by size and color.

## All other sources

Quantity (in 1,000 paper plates)		
Size (down) and color (across)	Calendar year 2022	
	Solid white	Other than solid white <sup>12</sup>
<b>U.S. shipments:</b>		
≤7.5" in width (P)		
>7.5" to ≤9.0" in width (Q)		
>9.0" in width (R)		
<sup>1</sup> What are your firm's largest volume products in this category (i.e., colors or printing types): _____. <sup>2</sup> What share of your firm's sales in this category are of season or holiday, or special occasion-themed products: _____ percent.		

**RECONCILIATION OF U.S. SHIPMENTS.**--Please ensure that the total quantity reported for U.S. shipment by size and color in 2022 in this question (i.e., lines P, Q, and R across both columns) equals the quantity reported for U.S. shipments (i.e., lines E, G, and I) in calendar year 2022 in part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Item	Calendar year 2022
Quantity: $P + Q + R - E - G - I =$ zero ("0"), if not revise.	0

- II-8d. **U.S. shipments by type of branding: All other sources.**--Provide the quantity of your firm's U.S. U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports of paper plates from all other sources (i.e., sources other than China, Thailand or Vietnam) in calendar year 2022 by type of branding.

## All other sources

Quantity (in 1,000 paper plates)	
U.S. shipments by type	Calendar year 2022
Branded (S)	
Private label (T)	

***RECONCILIATION OF U.S. SHIPMENTS.**--Please ensure that the total quantity reported for U.S. shipments by type of branding in this question (i.e., lines S and T) equals the quantity reported for U.S. shipments (i.e., lines E, G, and I) in calendar year 2022 in part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Item	Calendar year 2022
<b>Quantity:</b> $S + T - E - G - I = \text{zero ("0")}$ , if not revise.	0

- II-8e. **Monthly U.S. imports: All other sources.**—Report your firm's U.S. imports of paper plates from all other sources (i.e., sources other than China, Thailand or Vietnam) by month.

## All other sources

Item	Calendar year <u>2022</u>		Calendar year <u>2023</u>	
	Quantity (in 1,000 plates)	Quantity (in 1,000 pounds)	Quantity (in 1,000 plates)	Quantity (in 1,000 pounds)
<b>U.S. imports in:</b>				
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				

**RECONCILIATION OF IMPORTS.**—Please ensure that the quantities reported for your firms' imports from monthly imports in this question equal the aggregated quantity reported for your firm's imports (i.e., either lines B or C) in the specified periods of overlap from the data reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year	January-September	
	2022	2022	2023
<b>Quantities in 1,000 plates:</b> Monthly imports minus line B = zero ("0"), if not revise.	0	0	0
<b>Quantities in 1,000 pounds:</b> Monthly imports minus line C = zero ("0"), if not revise.	0	0	0

- II-9a. **Out-of-scope imports of other merchandise.**--Please report your firm's imports of any out-of-scope products (i.e., products other than paper plates as defined on page 2) imported under the HTS number 4823.69.0040 in the specified periods.

Quantity ( <i>as specified</i> ) and value ( <i>in \$1,000</i> )					
Item	Calendar year			January-September	
	2020	2021	2022	2022	2023
<b>U.S. imports of out-of-scope merchandise<sup>1</sup> reported under HTS number 4823.69.0040 imported from:</b>					
<u>China:</u> Quantity in 1,000 individual units (A)					
Quantity in 1,000 pounds (B)					
Value (C)					
<u>Thailand:</u> Quantity in 1,000 individual units (D)					
Quantity in 1,000 pounds (E)					
Value (F)					
<u>Vietnam:</u> Quantity in 1,000 individual units (G)					
Quantity in 1,000 pounds (H)					
Value (I)					
<u>All other sources:</u> Quantity in 1,000 individual units (J)					
Quantity in 1,000 pounds (K)					
Value (L)					
<sup>1</sup> Please describe the specific out-of-scope products imported by your firm under this statistical reporting number in order of commercial importance (total value of each type of product imported under this number): _____.					

- II-9b. **Out-of-scope monthly imports of other products: China.**--Please report your firm's imports of any out-of-scope products (i.e., products other than paper plates as defined on page 2) imported under the HTS number 4823.69.0040 imported from China in the specified periods (January 2022-December 2023).

## China

Item	Calendar year <u>2022</u>		Calendar year <u>2023</u>	
	Quantity (in 1,000 individual units)	Quantity (in 1,000 pounds)	Quantity (in 1,000 individual units)	Quantity (in 1,000 pounds)
<b>U.S. imports of out-of-scope merchandise reported under HTS number 4823.69.0040 imported from China:</b>				
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				

**RECONCILIATION OF IMPORTS.**--Please ensure that the quantities reported for your firms' imports from monthly imports in this question equal the aggregated quantity reported for your firm's imports (i.e., either lines A or B) in the specified periods of overlap from the data reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year	January-September	
	2022	2022	2023
<b>Quantities in 1,000 individual units:</b> Monthly imports minus line A = zero ("0"), if not revise.	0	0	0
<b>Quantities in 1,000 pounds:</b> Monthly imports minus line B = zero ("0"), if not revise.	0	0	0



- II-9c. **Out-of-scope monthly imports of other products: Thailand.**-- Please report your firm's imports of any out-of-scope products (i.e., products other than paper plates as defined on page 2) imported under the HTS number 4823.69.0040 imported from Thailand in the specified periods (January 2022-December 2023).

## Thailand

Item	Calendar year <u>2022</u>		Calendar year <u>2023</u>	
	Quantity (in 1,000 individual units)	Quantity (in 1,000 pounds)	Quantity (in 1,000 individual units)	Quantity (in 1,000 pounds)
<b>U.S. imports of out-of-scope merchandise<sup>1</sup> reported under HTS number 4823.69.0040 imported from Thailand:</b>				
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				

**RECONCILIATION OF IMPORTS.**--Please ensure that the quantities reported for your firms' imports from monthly imports in this question equal the aggregated quantity reported for your firm's imports (i.e., either lines D or E) in the specified periods of overlap from the data reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year	January-September	
	2022	2022	2023
<b>Quantities in 1,000 individual units:</b> Monthly imports minus line D = zero ("0"), if not revise.	0	0	0
<b>Quantities in 1,000 pounds:</b> Monthly imports minus line E = zero ("0"), if not revise.	0	0	0

- II-9d. **Out-of-scope monthly imports of other products: Vietnam.**-- Please report your firm's imports of any out-of-scope products (i.e., products other than paper plates as defined on page 2) imported under the HTS number 4823.69.0040 imported from Vietnam in the specified periods (January 2022-December 2023).

## Vietnam

Item	Calendar year <u>2022</u>		Calendar year <u>2023</u>	
	Quantity (in 1,000 individual units)	Quantity (in 1,000 pounds)	Quantity (in 1,000 individual units)	Quantity (in 1,000 pounds)
<b>U.S. imports of out-of-scope merchandise<sup>1</sup> reported under HTS number 4823.69.0040 imported from Vietnam:</b>				
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				

**RECONCILIATION OF IMPORTS.**--Please ensure that the quantities reported for your firms' imports from monthly imports in this question equal the aggregated quantity reported for your firm's imports (i.e., either lines G or H) in the specified periods of overlap from the data reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year	January-September	
	2022	2022	2023
<b>Quantities in 1,000 individual units:</b> Monthly imports minus line G = zero ("0"), if not revise.	0	0	0
<b>Quantities in 1,000 pounds:</b> Monthly imports minus line H = zero ("0"), if not revise.	0	0	0

- II-9e. **Out-of-scope monthly imports of other products: All other sources.**--Please report your firm's imports of any out-of-scope products (i.e., products other than paper plates as defined on page 2) imported under the HTS number 4823.69.0040 imported from all other sources in the specified periods (January 2022-December 2023).

## All other sources

Item	Calendar year <u>2022</u>		Calendar year <u>2023</u>	
	Quantity (in 1,000 individual units)	Quantity (in 1,000 pounds)	Quantity (in 1,000 individual units)	Quantity (in 1,000 pounds)
<b>U.S. imports of out-of-scope merchandise<sup>1</sup> reported under HTS number 4823.69.0040 imported from all other sources:</b>				
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				

**RECONCILIATION OF IMPORTS.**--Please ensure that the quantities reported for your firms' imports from monthly imports in this question equal the aggregated quantity reported for your firm's imports (i.e., either lines J or K) in the specified periods of overlap from the data reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year	January-September	
	2022	2022	2023
<b>Quantities in 1,000 individual units:</b> Monthly imports minus line J = zero ("0"), if not revise.	0	0	0
<b>Quantities in 1,000 pounds:</b> Monthly imports minus line K = zero ("0"), if not revise.	0	0	0

- II-10. **Reported records and any associated conversions.**--Do your firm's records report units or quantities in number of plates for importation, sales and inventories?

<b>Yes</b>	<b>No</b>	<b>If no—Please describe the quantity measures stored in your firm's books and records to measure paper plates, and indicate how your firm was able to convert from the quantity measure(s) used in your firm's books and records to requested "1,000 plates" measure.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

- II-11. **Transfers to related firms.**--If your firm reported transfers to related firms in any of the data tables in part II, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary) and whether the transfers were priced at market value or by a non-market formula.

- II-12. **Other explanations.**--If your firm would like to further explain a response to a question in Part II for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

**PART III.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from John Benedetto (202-205-3270, [john.benedetto@usitc.gov](mailto:john.benedetto@usitc.gov)).

- III-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	

**PRICE DATA**

PLEASE NOTE—For paper plates that your firm has imported from China, Thailand, and/or Vietnam and sold to other firms (such as distributors or food service providers), please fill out question III-2 for any pricing products your firm imports and sells. For paper plates that your firm has imported from China, Thailand, and/or Vietnam and sold to retail consumers, please fill out question III-3 for any pricing products your firm imports.

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2020 of the following products your firm imported from China, Thailand, and/or Vietnam and sold in bulk:

**Product 1.--** 8.375"-9.0" round uncoated white paper plates, 0.010-0.012 inch caliper, 90-120 count per package, in shrink wrap and/or bags for individual sale.

**Product 2.--** 8.375" – 8.75" round coated and printed paper plates, 0.013-0.016 inch caliper, printed with 35 percent or less ink coverage, 90-120 count per package, packaged in shrink wrap and/or bags for individual sale.

**Product 3.—** 10.0" – 10.25" round coated and printed paper plates, 0.018-0.022 inch caliper, printed with 35 percent or less ink coverage, 43-50 count per package, packaged in shrink wrap and/or bags for individual sale.

**Product 4.--** 7.0" round solid (non-metallic) color paper plates, 0.012-0.015 inch caliper, 24 count per package, packaged in shrink wrap and/or bags for individual sale.

Please note that values should be **f.o.b., U.S. point of shipment** and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

III-2a. During January 2020-September 2023, did your firm import from China, Thailand, and/or Vietnam and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	<b>Yes.</b> --Please complete the following pricing data table(s) as appropriate.
<input type="checkbox"/>	<b>No.</b> --Skip to question III-3.

III-2b. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm.

## China

Report data in **1,000 paper plates** and **actual dollars** (not 1,000s).

(Quantity in 1,000 paper plates, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2020:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2021:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2022:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2023:</b>								
January-March								
April-June								
July-September								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2c. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Thailand and sold by your firm.

## Thailand

Report data in **1,000 paper plates** and **actual dollars** (not 1,000s).

(Quantity in 1,000 paper plates, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2020:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2021:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2022:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2023:</b>								
January-March								
April-June								
July-September								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:



III-2d. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Vietnam and sold by your firm.

## Vietnam

Report data in **1,000 paper plates** and **actual dollars** (not 1,000s).

(Quantity in 1,000 paper plates, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2020:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2021:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2022:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2023:</b>								
January-March								
April-June								
July-September								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2e. **Price data checklist.**--Please check that the pricing data in question III-2(a) have been correctly reported.

Are the price data reported above:	<b>✓ if Yes</b>
In actual dollars ( <b>not</b> \$1,000) and 1,000 paper plates?	<input type="checkbox"/>
Valued f.o.b. U.S. point of shipment (i.e., exclude U.S. inland transportation costs)?	<input type="checkbox"/>
Reported net of all discounts, rebates, and returns (deducted from the quarter in which the original sale occurred)?	<input type="checkbox"/>
Reported for commercial U.S. shipments only (i.e., exclude internal consumption, transfers, and exports)?	<input type="checkbox"/>
Less than or equal to the quantities and values reported in part II for commercial U.S. shipments in each period?	<input type="checkbox"/>
Explanation(s) for any boxes not checked:	

III-2f. **Pricing data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your price data.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.*

## PURCHASE COST DATA

III-3. **Imports for retail sale**--This question requests quarterly quantity and landed-duty paid value data for your firm's imports (in bulk) of the products defined below for sales in your firm's retail locations since January 1, 2020.

**Product 1.--** 8.375" -9.0" round uncoated white paper plates, 0.010-0.012 inch caliper, 90-120 count per package, in shrink wrap and/or bags for individual sale.

**Product 2.--** 8.375" – 8.75" round coated and printed paper plates, 0.013-0.016 inch caliper, printed with 35 percent or less ink coverage, 90-120 count per package, packaged in shrink wrap and/or bags for individual sale.

**Product 3.—** 10.0" – 10.25" round coated and printed paper plates, 0.018-0.022 inch caliper, printed with 35 percent or less ink coverage, 43-50 count per package, packaged in shrink wrap and/or bags for individual sale.

**Product 4.--** 7.0" round solid (non-metallic) color paper plates, 0.012-0.015 inch caliper, 24 count per package, packaged in shrink wrap and/or bags for individual sale.

During January 2020-September 2023, did your firm import any of the products listed above from subject countries for sales in your firm's retail locations?

<input type="checkbox"/>	<b>Yes.</b> --Please complete the following table(s) as appropriate.
<input type="checkbox"/>	<b>No.</b> --Skip to question III-4.

Please note that values should be **landed, duty-paid (LDP)** and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).

III-3a. **Imports for retail sale.**—Report below the import data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm retail.

Please note that values should be **landed, duty-paid (LDP)** and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).

## China

Report data in **1,000 paper plates** and **actual dollars** (not 1,000s).

(Quantity in 1,000 paper plates, value in dollars)								
Period of importation	Product 1		Product 2		Product 3		Product 4	
	Quantity	LDP Value	Quantity	LDP Value	Quantity	LDP Value	Quantity	LDP Value
<b>2020:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2021:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2022:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2023:</b>								
January-March								
April-June								
July-September								

<sup>1</sup> LDP value (i.e., landed duty-paid values): Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States). See "Import values" definition in Part II (Trade and Related Information – Definitions).

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-3b. **Imports for retail sale.**—Report below the import data<sup>1</sup> for pricing products<sup>2</sup> imported from Thailand and sold by your firm retail.

Please note that values should be **landed, duty-paid (LDP)** and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).

## Thailand

Report data in **1,000 paper plates** and **actual dollars** (not 1,000s).

(Quantity in 1,000 paper plates, value in dollars)								
Period of importation	Product 1		Product 2		Product 3		Product 4	
	Quantity	LDP Value	Quantity	LDP Value	Quantity	LDP Value	Quantity	LDP Value
<b>2020:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2021:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2022:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2023:</b>								
January-March								
April-June								
July-September								

<sup>1</sup> LDP value (i.e., landed duty-paid values): Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States). See "Import values" definition in Part II (Trade and Related Information – Definitions).

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-3c. **Imports for retail sale.**—Report below the import data<sup>1</sup> for pricing products<sup>2</sup> imported from Vietnam and sold by your firm retail.

Please note that values should be **landed, duty-paid (LDP)** and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).

## Vietnam

Report data in **1,000 paper plates** and **actual dollars** (not 1,000s).

(Quantity in 1,000 paper plates, value in dollars)								
Period of importation	Product 1		Product 2		Product 3		Product 4	
	Quantity	LDP Value	Quantity	LDP Value	Quantity	LDP Value	Quantity	LDP Value
<b>2020:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2021:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2022:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2023:</b>								
January-March								
April-June								
July-September								

<sup>1</sup> LDP value (i.e., landed duty-paid values): Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States). See "Import values" definition in Part II (Trade and Related Information – Definitions).

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-3d. **Purchase cost data checklist.**--Please check that the purchase cost data in questions III-3(a-c) have been correctly reported.

Are the purchase cost data reported above:	<b>✓ if Yes</b>
In actual dollars ( <b>not</b> \$1,000) and 1,000 paper plates?	<input type="checkbox"/>
Valued at landed duty-paid import value (i.e., value at the U.S. border after clearing Customs)?	<input type="checkbox"/>
Reported only for imports used for internal consumption or for your firm's retail sale?	<input type="checkbox"/>
Less than or equal to the quantities and values reported in part II for imports in each period?	<input type="checkbox"/>
Explanation(s) for any boxes not checked:	

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of these data, as Commission staff may contact your firm regarding questions. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.*

**Complete these questions only if your firm reported purchase cost data on the previous pages, otherwise skip to question III-4.**

**The following questions ask about the costs/benefits (not included in the LDP values reported above) that factor into your firm's decision to import paper plates rather than purchase from a U.S. producer or importer of paper plates.**

**III-3e. Additional costs for your firm's imports of paper plates for your firm's retail sale.—**

- i. Did your firm incur any additional costs by importing paper plates rather than purchasing from a U.S. producer or importer (e.g., logistical or supply chain management costs, warehousing/inventory carrying costs, insurance or other risk management fees, demurrage fees, indirect and overseas costs)?
- ☐ No ☐ Yes—Please answer parts ii, iii, and iv.
- ii. Please provide an estimate of the total additional cost incurred (as a percentage compared to LDP value) when importing paper plates rather than purchasing from a U.S. producer or importer. (Report only the portion that is related to your firm's importing activities, either directly or indirectly, and not already included in the LDP value. Do NOT include any costs that also would be incurred if your firm purchased the product from a U.S. producer or importer.) \_\_\_\_\_ percent compared to LDP value.
- iii. Please identify and explain the specific additional costs incurred by your firm and estimate each cost (in percent) compared to the cost of importing. (Only report costs and the portion of each cost that was related to your firm's importing activities for paper plates, either directly or indirectly, and that are not already included in the LDP value. Do NOT report costs that your firm would incur when purchasing paper plates from a U.S. producer or importer.)

Costs	Estimated percentage compared to LDP value (percent)	Explanation
	%	
	%	
	%	
	%	

- iv. Briefly describe how your firm's additional costs (beyond the purchase price) by importing paper plates directly compare with the additional costs your firm incurs when purchasing from a U.S. producer or U.S. importer.

--



III-3f. **Decision basis.**—To which source(s) does your firm compare costs in determining whether or not to import paper plates? Check all that apply.

U.S. importers	U.S. producers	Neither U.S. importers nor U.S. producers
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-3g. **Benefits of importing paper plates.**

- i. Briefly identify the benefits of importing paper plates instead of purchasing paper plates from a U.S. importer or from a U.S. producer.

--

- ii. Is it your firm's experience that the paper plates your firm imported from subject countries are priced lower than they would be if your firm purchased from a U.S. importer or U.S. producer?

Imports are priced lower when	No	Yes (If yes to either, please answer parts iii and iv.)
Not including the additional costs above	<input type="checkbox"/>	<input type="checkbox"/>
Including the additional costs above	<input type="checkbox"/>	<input type="checkbox"/>

- iii. Please estimate your firm's savings by importing paper plates instead of purchasing from a U.S. producer or U.S. importer since January 1, 2021 (as a percent of the purchase price from the U.S. importer or U.S. producer). For your estimate, compare the price of purchasing from a U.S. importer or U.S. producer to the cost of direct imports (including the additional costs described above in III-3b).

Factors	Estimated savings (percent of purchase price from U.S. importer/producer)
U.S. producer	%
U.S. importer	%

- iv. What methods or experience did you base the estimates in III-3diii (i.e. based on previous transactions with U.S. producers and/or U.S. importers, market research, etc.) Check all that apply.

Reported estimates in III-3diii based on	✓ if Yes
Previous company transactions	<input type="checkbox"/>
Market research	<input type="checkbox"/>
Other – Please explain	<input type="checkbox"/>

- III-3. **Price setting.**--How does your firm determine the prices that it charges for sales of paper plates (check all that apply)?

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-4. **Discount policy.**--Please indicate and describe your firm's discount policies (check all that apply).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-5. **Pricing terms.**--On what basis are your firm's prices of imported paper plates from China, Thailand, and/or Vietnam usually quoted (check one)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

- III-6. **Contract versus spot.**-- Approximately what shares of your firm's sales of its paper plates from China, Thailand, and/or Vietnam in 2022 were on the basis of (1) short-term contracts, (2) annual contracts, (3) long-term contracts, and (4) spot sales?

Item	Type of sale				Total (should sum to 100.0%)
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	
Share of 2022 sales	%	%	%	%	0.0 %

III-7. **Contract provisions.**--Please fill out the table regarding your firm's typical sales contracts for paper plates imported from China, Thailand, and/or Vietnam (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation (during contract period)	Yes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	Quantity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Both	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material costs <sup>1</sup>	Yes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<sup>1</sup> Please identify the indexes used: _____.				

III-8. **Lead times.**-- What share of your firm's sales of its paper plates imported from China, Thailand, and/or Vietnam was from inventory and produced to order, and what was the typical lead time between a customer's order and the date of delivery for your firm's sales of its imported paper plates?

Source	Share of 2022 sales	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
<b>Total</b> (should sum to 100.0%)	0.0 %	

III-9. **Shipping information.**—

- (a) Who generally arranges the transportation to your firm's customers' locations?  
☐ Your firm   ☐ Purchaser (*check one*)
- (b) When your firm sells paper plates imported from China, Thailand, and/or Vietnam, from where is it shipped?  
☐ Point of importation   ☐ Storage facility (*check one*)
- (c) Indicate the approximate percentage of your firm's sales of paper plates imported from China, Thailand, and/or Vietnam that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
<b>Total</b> (should sum to 100.0%)	0.0 %

- III-10. **Geographical shipments.**--In which U.S. geographic market area(s) has your firm sold paper plates imported from subject countries since January 1, 2020 (check all that apply)?

Geographic area	China	Thailand	Vietnam
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Midwest.</b> —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Southeast.</b> —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Central Southwest.</b> —AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Pacific Coast.</b> —CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- III-11. **Inland transportation costs.**—What is the approximate percentage of the cost of paper plates imported from China, Thailand, and/or Vietnam that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.

III-12. **Substitutes.**--Can other products be substituted for paper plates?

☐ No ☐ Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for paper plates?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Demand trends.**-- Has demand within the United States and outside of the United States (if known) for paper plates steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2020? Explain any trends and describe the principal factors that have affected these changes in demand.

Select one box per row.

Market	Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decrease	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Product changes.**--Have there been any significant changes in the product range, product mix or marketing of paper plates since January 1, 2020?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Business cycles.**--Is the paper plates market subject to business cycles, either during the year or across years? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, 2020.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-16. **Conditions of competition.**--Is the paper plates market subject to conditions of competition distinctive to paper plates other than the business cycles described in the previous question? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, 2020.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-17. **Supply constraints.**--Has your firm refused, declined, or been unable to supply paper plates at any time since January 1, 2020 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, impact from changes in operations listed in II-2a, etc.)?

No	Yes	If yes, please describe, including the reason, timing, and duration of the constraint.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-18. **Raw materials.**-- Have paper plates raw material prices steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2020?

Select one box per row.

Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decrease	Explain, noting how raw material price changes have affected your firm's selling prices for paper plates.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-19. **Interchangeability.**—How often is paper plates produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Thailand	Vietnam	Other countries
United States				
China				
Thailand				
Vietnam				

For any country-pair producing paper plates that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude the interchangeable use of paper plates produced in the countries:

- III-20. **Factors other than price.**—How often are differences other than price (e.g., branding, private label, quality, availability, transportation network, product range, technical support, *etc.*) between paper plates produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Thailand	Vietnam	Other countries
United States				
China				
Thailand				
Vietnam				

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's sales of paper plates, identify the country-pair and the relevant factors other than price, and report the advantages or disadvantages imparted by such factors:

- III-21. **Role of section 301 tariffs.**-- Did the tariffs on Chinese-origin products under section 301, or changes in these tariffs, have an impact on the paper plates market in the United States, including any effects on paper plates cost, price, supply, and/or demand, since January 1, 2020?

Yes	No	Don't know
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

<b>If yes, please describe the impact on cost, price, supply, and/or demand, and include the timing of such impacts.</b>



III-22. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for paper plates since January 1, 2020. Indicate the share of the quantity of your firm's U.S. shipments of paper plates that each of these customers accounted for in 2022.

	Customer's name	Contact person	Email	Telephone	City	State	Share of 2022 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

III-25. **Other explanations.**--If your firm would like to further explain a response to a question in Part III for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

--

**PART IV.--COMPARABILITY OF IN-SCOPE PAPER PLATES VS. OUT-OF-SCOPE LIQUID FIBER PAPER PLATES**

IV-I. **Comparability of in-scope paper plates vs. out-of-scope liquid fiber paper plates.**-- For each of the following indicate whether listed products are: fully comparable or the same, *i.e.*, have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

O: no familiarity with products.

(a) **Physical Characteristics and End Uses.**--The differences and similarities in the physical characteristics and end uses.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>physical characteristics and uses</u> :
All <u>in-scope</u> paper plates vs liquid fiber paper plates		

(b) **Interchangeability.**--The ability to substitute the products in the same application.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>interchangeability</u> :
All <u>in-scope</u> paper plates vs liquid fiber paper plates		

IV-1. **Comparability of in-scope paper plates vs. out-of-scope liquid fiber paper plates.**--*Continued*

- F: fully comparable or the same, *i.e.*, have no differentiation between them;  
M: mostly comparable or similar;  
S: somewhat comparable or similar;  
N: never or not-at-all comparable or similar; or  
O: no familiarity with products.

- (c) **Channels of distribution.**--Channels of distribution/market situation through which the products are sold (*i.e.*, sold direct to end users, through wholesaler/distributors, etc.).

<b>Product-pair</b>	<b>Comparison</b>	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>channels of distribution</u> :
All <u>in-scope</u> paper plates vs liquid fiber paper plates		

- (d) **Manufacturing facilities, production processes, and production employees.**--Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

<b>Product-pair</b>	<b>Comparison</b>	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>manufacturing facilities, production processes, and production employees</u> :
All <u>in-scope</u> paper plates vs liquid fiber paper plates		

IV-1. **Comparability of in-scope paper plates vs. out-of-scope liquid fiber paper plates.**--*Continued*

- F: fully comparable or the same, *i.e.*, have no differentiation between them;  
M: mostly comparable or similar;  
S: somewhat comparable or similar;  
N: never or not-at-all comparable or similar; or  
O: no familiarity with products.

(e) **Customer and producer perceptions.**--Perceptions as to the differences and/or similarities in the market (*e.g.*, sales/marketing practices).

<b>Product-pair</b>	<b>Comparison</b>	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>customer and producer perceptions</u> :
All <u>in-scope</u> paper plates vs liquid fiber paper plates		

(f) **Price.**--Whether prices are comparable or differ between the products.

<b>Product-pair</b>	<b>Comparison</b>	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>price</u> :
All <u>in-scope</u> paper plates vs liquid fiber paper plates		

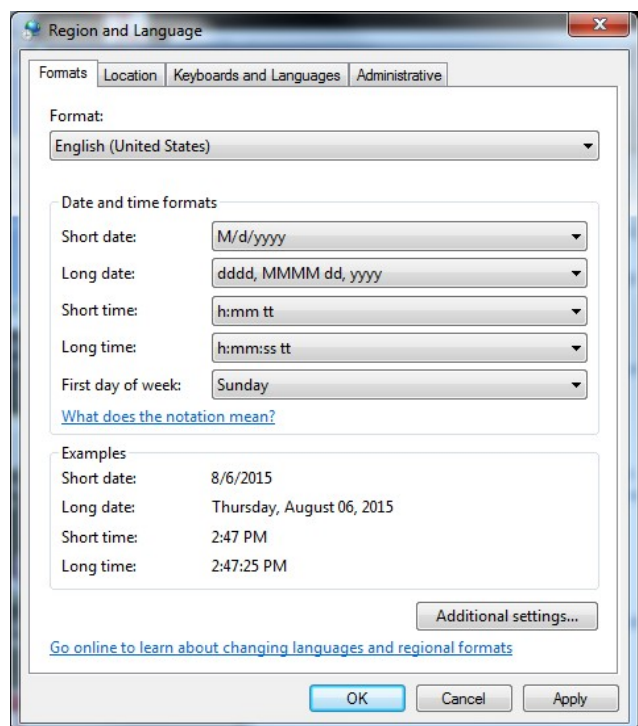
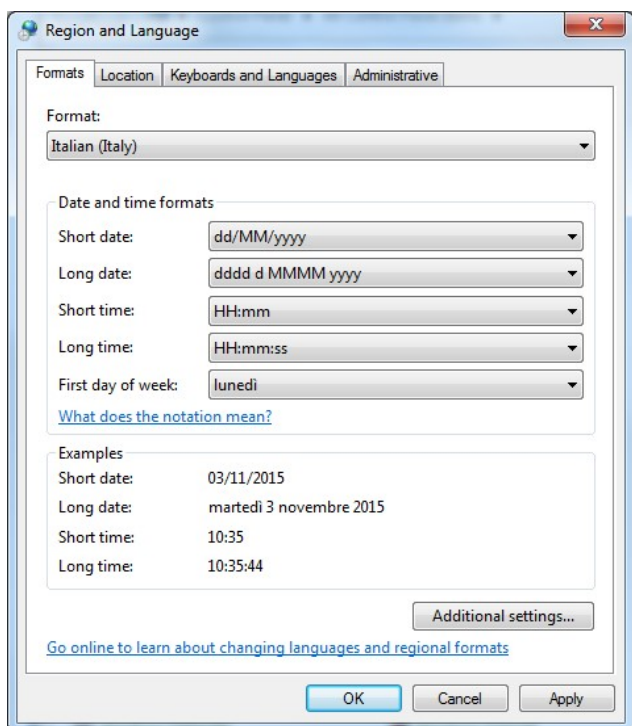
**Correcting valid number error messages.**--If you are completing this questionnaire in a country that uses periods (".") to delineate multiples of 1000 (i.e., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in the numeric form fields. This issue stems from your computer's number formatting setting (i.e., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (",") delineate multiples of 1000 and periods (".") delineate fractions less than one. Many EU and other countries use the reverse where multiples of 1000 are delineated with periods (".") and fractions less than one are delineated with commas (","). The U.S. International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU or other country number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g., "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the USITC importer questionnaire form. When you finish reporting the data then you can close the questionnaire and switch back to Italy (or your country) settings.



## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[https://usitc.gov/reports/active\\_import\\_injury\\_questionnaires](https://usitc.gov/reports/active_import_injury_questionnaires).

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>

**Pin:** **PAPE**

- **E-mail.**—E-mail the MS Word questionnaire to [Lawrence.jones@usitc.gov](mailto:Lawrence.jones@usitc.gov); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm did not import this product,** please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7).