

U.S. PURCHASERS' QUESTIONNAIRE

LARGE POWER TRANSFORMERS FROM SOUTH KOREA

This questionnaire must be received by the Commission by **April 17, 2024**
See last page for instructions regarding how to file this questionnaire.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping order concerning large power transformers from South Korea (Inv. No. 731-TA-1189 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Hau Nguyen (202-708-1441, hau.nguyen@usitc.gov).

Name of firm _____

Address _____

City _____ State _____ Zip Code _____

Website _____

Has your firm purchased large power transformers (as defined on the next page) from any source (domestic or foreign) at any time since January 1, 2018?

☐ **NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐ **YES** (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)

Return questionnaire via the Commission **Drop Box** by clicking on the following link:
<https://dropbox.usitc.gov/oinv/>. (PIN: **LPT**). See last page for detailed instructions.

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone

Email address

PART I.—GENERAL INFORMATION

Background.-- On August 31, 2012, the Department of Commerce ("Commerce") issued an antidumping duty order on imports of large power transformers from South Korea. On September 1, 2023, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the order would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make an affirmative determination, the order will remain in place. If either the Commission or Commerce makes a negative determination, Commerce will revoke the order.

Pertinent information to this proceeding are available at:

Questionnaires: https://usitc.gov/reports/active_import_injury_questionnaires.

Other case information: <https://ids.usitc.gov/case/3269/investigation/8433>

Large power transformers covered by this proceeding are large liquid dielectric power transformers (LPTs) having a top power handling capacity greater than or equal to 60,000 kilovolt amperes (60 megavolt amperes), whether assembled or unassembled, complete or incomplete.

Incomplete LPTs are subassemblies consisting of the active part and any other parts attached to, imported with or invoiced with the active parts of LPTs. The "active part" of the transformer consists of one or more of the following when attached to or otherwise assembled with one another: the steel core or shell, the windings, electrical insulation between the windings, the mechanical frame for an LPT.

The product definition encompasses all such LPTs regardless of name designation, including but not limited to step-up transformers, step-down transformers, autotransformers, interconnection transformers, voltage regulator transformers, rectifier transformers, and power rectifier transformers.

Large power transformers are currently imported under statistical reporting numbers 8504.23.0045, 8504.23.0080, 8504.90.9634, 8504.90.9638, 8504.90.9642, and 8504.90.9646 of the Harmonized Tariff Schedule of the United States (HTSUS). The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

Purchaser.--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing large power transformers from another firm that produces, imports, or otherwise distributes large power transformers.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **Reporting requirements.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire for use by the Office of Management and Budget.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please provide such comments to the Office of Investigations, import_injury@usitc.gov.

I-2a. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire, if different from that listed on the cover page. **Firms operating more than one establishment should combine the data for all establishments into a single response.**

"Establishment"--Each facility of a firm involved in the purchase of large power transformers, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-2b. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: _____.

- I-2c. **External counsel.**-- If your firm or parent firm is represented by external counsel in relation to this proceeding, having filed an entry of appearance, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

- I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

☐ No ☐ Yes--List the following information, relating to the ultimate parent/owner.

Firm name	Country	Extent of ownership (percent)

- I-4. **Related producers/importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that produce large power transformers, import large power transformers into the United States, or export large power transformers to the United States?

“Related firm”—A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

☐ No ☐ Yes--List the following information.

Firm name	Type (i.e., producer, exporter, importer)	Country	Affiliation

- II-3. **Country knowledge.**-- Please indicate whether your firm has experience or is otherwise familiar with large power transformers produced in the following countries.

United States	South Korea	Other countries	Other countries (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- II-4. **Supplier identification.**--Please list your firm's **FIVE** largest suppliers for large power transformers since January 1, 2021, by quantity. Also, provide the share of the quantity of your firm's total purchases of large power transformers that each of these suppliers accounted for in 2023.

No.	Supplier's name (and producer's name, if different)	Location of production facility (city state, country)	Share of value of 2023 purchases
1			%
2			%
3			%
4			%
5			%

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

- III-1. **Firm type.**--Which of the following best describes your firm as a purchaser of large power transformers (check all that apply)?

Public utility	Investor-owned utility	Industrial user	Engineering or construction company/ power project developer	Distributor	Other
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Describe other:					

- III-2. **End uses.**—

- (a) Have there been any changes in the end uses of large power transformers since January 1, 2018 or do you anticipate any future changes?

No	Yes	If yes, explain the changes, noting when these changes occurred or are expected to occur.
<input type="checkbox"/>	<input type="checkbox"/>	

- (a) For the products you make using large power transformers, please estimate the percent of your total production cost that is accounted for by large power transformers and by other inputs (such as labor, energy, and other raw materials).

Product(s) your firm produces	Share of total cost in each of the product(s) your firm produces accounted for by				Total (should sum to 100.0% across)
	Large power transformers		Other inputs		
Distribution substations	%	+	%	=	0.0 %
Generating facility substations	%	+	%	=	0.0 %
Transmission line substations	%	+	%	=	0.0 %
Wind farms	%	+	%	=	0.0 %
	%	+	%	=	0.0 %

III-3. Demand for end-use products.--

- (a) Has the demand for your firm's final products incorporating large power transformers steadily decreased, fluctuated but ended lower, were constant, fluctuated but ended higher, or steadily increased since January 1, 2018?

Select one answer.

Steadily increased	Fluctuated up	Constant	Fluctuated down	Steadily decreased
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- (b) Has this had any effect on your firm's demand for large power transformers?

No	Yes	Explain
<input type="checkbox"/>	<input type="checkbox"/>	

III-4. Replacement rate.--Has your firm's demand for large power transformers changed since January 1, 2018 due to a change in the rate of replacement of aging transformers?

No	Yes	Explain
<input type="checkbox"/>	<input type="checkbox"/>	

III-5. Impact of smart grid technology on firm.--Has smart grid technology had an impact on your firm's purchases of large power transformers since January 1, 2018?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-6. Impact of increase in renewable energy on firm.--Has growth in renewable energy had an impact on your firm's purchases of large power transformers since January 1, 2018?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-7. **Impact of Inflation Reduction Act of 2022.**—Has there been an impact on the market for large power transformer due to the government infrastructure spending and loans programs under the Inflation Reduction Act of 2022?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-8. **Substitutes.**— Have there been any changes in the number or types of products that can be substituted for large power transformers since January 1, 2018 or do you anticipate any future changes?

No	Yes	If yes, explain the changes, noting when these changes occurred or are expected to occur.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-9. **Demand trends.**-- Has demand within the United States and outside of the United States (if known) for large power transformers steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2018, and how do you anticipate demand will change in the future? Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Select one box per row.

Market	Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decrease	Explanation and factors
From January 1, 2018-December 31, 2020						
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Demand since January 1, 2021						
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated future demand						
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-10. **Country preferences.**-- Do you or your customers ever prefer to order large power transformers produced in a specific country or countries over other possible country sources of supply?

No	Yes	If yes, identify the countries and explain any preferences.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-11. **Importance of purchasing domestic product.**--Please fill out the table below, estimating the share of your firm's total 2023 purchases of large power transformers that required large power transformers produced in the United States.

	Estimated share of your firm's total 2023 purchases of large power transformers
Purchases that did not require domestic product	%
Purchases that were required by law or regulation to be domestic product (e.g., government purchases under "Buy American" provisions)	%
Purchases that were not required by law or regulation, but were required by your customers to be domestic product	%
Purchases that were required to be domestic product for other reasons (explain:)	%
Total (should sum to 100.0%)	0.0 %

- III-12. **Business cycles.**--Is the large power transformers market subject to business cycles, either during the year or across years? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, 2018.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-13. **Conditions of competition.**--Is the large power transformers market subject to conditions of competition distinctive to large power transformers other than the business cycles described in the previous question? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, 2018.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-14. **Decisions based on producer and country-of-origin.**-- How often does your firm, and if known, do your customers, make purchasing decisions involving large power transformers based on its producer or country of origin?

	Always	Usually	Sometimes	Never	If at least sometimes, explain.
Decision based on producer					
Your firm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Your customers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Decision based on country of origin					
Your firm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Your customers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Availability of supply.**--Has the availability of large power transformers in the U.S. market changed since January 1, 2018? Do you anticipate any future changes?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
From January 1, 2018-December 31, 2020:			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from South Korea	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from all other countries	<input type="checkbox"/>	<input type="checkbox"/>	
Since January 1, 2021:			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from South Korea	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from all other countries	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes:			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from South Korea	<input type="checkbox"/>	<input type="checkbox"/>	
Imports from all other countries	<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Availability of specific product types.**--Are certain grades/types/sizes of large power transformers only available from certain country sources?

No	Yes	If yes, please identify the countries and the grades/types/sizes available only from those countries.
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Supply constraints.**—

- (a) Has any firm refused, declined, or been unable to supply your firm with large power transformers, or a bid to supply a large power transformer(s), since January 1, 2018 (examples include placing customers on allocation or “controlled order entry,” declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe, noting any differences by MVA size.	Also, explain any actions your firm took to cope with or overcome such supply constraints (e.g., purchasing from other countries, purchasing from other suppliers in the same country, rescheduling production plans, etc.)
<input type="checkbox"/>	<input type="checkbox"/>		

- (b) **Advanced Slot Reservation.** -- Have suppliers of large power transformers offered advanced slot reservation, either with or without an associated fee, since January 1, 2018?

No	Yes	Please explain the advanced slot reservations, how those are negotiated, and which specific suppliers (firm name and origin of LPTs) you received offers.
<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Purchasing frequency.**--Does your firm purchase large power transformers on a regular/fixed schedule?

No	Yes	Explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-19. Raw material prices.—

- (a) Is your firm familiar with the prices for raw materials used in the production of large power transformers?

No	Yes – please answer (b)
<input type="checkbox"/>	<input type="checkbox"/>

- (b) Has information on raw material prices affected your firm's negotiations or contracts to purchase large power transformers since January 1, 2018?

No	Yes	Explain
<input type="checkbox"/>	<input type="checkbox"/>	

- III-20. Number of suppliers contacted.—**To how many suppliers do you generally send a Request for Quotation (RFQ) or other request before making a purchase? Between _____ and _____ firms.

III-21. Supplier negotiations.—

- (a) Do your firm's purchases of large power transformers usually involve negotiations between supplier and purchaser?

No	Yes	If yes, explain the factors you generally negotiate, and answer the question below.
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Does your firm typically quote competing prices during negotiations?

No	Yes	If yes, describe the type of feedback given to suppliers during the negotiation.
<input type="checkbox"/>	<input type="checkbox"/>	

III-22. Blanket agreements.—

- (a) Has your firm purchased large power transformers pursuant to blanket agreements, alliance agreements, master contracts, master service agreements, outline agreements, or any other type of long-term supply agreements since January 1, 2021?

No (skip to III-23)	Yes (fill out table below)
<input type="checkbox"/>	<input type="checkbox"/>

(b) Report your five largest agreements that were in effect since 2021 (additional suppliers should be included if agreement is not exclusive).

Supplier, producer (if different), and country	Dates covered	Range of MVA sizes covered	Value (in \$1,000)	Exclusive supplier? (check if yes)	Are you required to buy from this supplier? (check if yes)
Agreement 1					
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
Agreement 2					
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
Agreement 3					
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
Agreement 4					
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
Agreement 5					
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>

III-22. **Blanket agreements.**--*Continued*

- (c) If you identified more than one supplier for any of the long-term agreements above, describe how you determine which of the qualified suppliers will supply each of your transformer needs over the life of the agreement. For example, will certain suppliers provide one type of transformer exclusively? Can there be further competition among the qualified suppliers based on price to supply any of the transformers while the agreement is in place?

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- III-23. **New projects or rebids/renewals of agreements.**--Please identify any new projects that are planned or likely to be put out for bid in 2024 or 2025, and any blanket agreements that are likely to be renewed or put out for bid in 2024 or 2025.

Range of MVA sizes covered	Estimated number of units	Anticipated bid/renewal date (month/year)	Locations

- III-24. **Initial vs. evaluated/lifetime cost.**--Please rate how your firm weighs the initial cost of purchasing large power transformers compared with the evaluated/lifetime cost of owning the large power transformers, including maintenance cost, evaluated loss, and other operational costs.

Only consider initial cost	Mostly consider initial cost	Consider initial and evaluated/lifetime costs equally	Mostly consider evaluated/lifetime cost	Only consider evaluated/lifetime cost
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-25. **Bid competition.**--

(a) Have you ever attended a pre-bid meeting with a potential supplier?

No	Yes	If yes, please describe the general nature of the discussions and whether pricing information was discussed.
<input type="checkbox"/>	<input type="checkbox"/>	

(b) Have you ever attended a post-bid meeting with a supplier that bid on, but was not awarded, the project?

No	Yes	If yes, please describe the general nature of the discussions and whether any general discussions of bids, pricing, and the reason for awards occurred.
<input type="checkbox"/>	<input type="checkbox"/>	

(c) How does general pricing information become known in the U.S. market?

Please describe the general nature of the discussions and whether any general discussions of bids, pricing, and the reason for awards occurred.

III-26. **Change in suppliers.**--Has your firm changed suppliers since January 1, 2018?

No	Yes	If yes, please list the supplier(s), whether the firm was added or dropped, and the reasons for the change.
<input type="checkbox"/>	<input type="checkbox"/>	

III-27. New suppliers.--

- (a) Are you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2018?

No	Yes	If yes, please identify the firms.
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Do you expect new large power transformers suppliers to enter the U.S. market?

No	Yes	If yes, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-28. Supplier qualification.--

- (a) Do you require your suppliers to be or to become certified or qualified to sell large power transformers to your firm?

If yes, provide the following information.

- The number of days required to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.).

No	Yes	Number of days	Certification/qualification process and factors considered
<input type="checkbox"/>	<input type="checkbox"/>		

(b) List the manufacturing facilities that your firm has qualified to supply large power transformers.

Type of transformer		Production facility	Country of origin of LPTs	Maximum top-rated capacity (MVA) you have qualified at that facility	Maximum top-rated capacity (kV) you have qualified at that facility
Standard step-up/step-down transformers	Auto transformers				
<input type="checkbox"/>	<input type="checkbox"/>				
<input type="checkbox"/>	<input type="checkbox"/>				
<input type="checkbox"/>	<input type="checkbox"/>				
<input type="checkbox"/>	<input type="checkbox"/>				
<input type="checkbox"/>	<input type="checkbox"/>				
<input type="checkbox"/>	<input type="checkbox"/>				
<input type="checkbox"/>	<input type="checkbox"/>				

III-29. **Failure to certify.**--Since January 1, 2018, have any domestic or foreign producers failed in their attempts to certify or qualify their large power transformers with your firm or have any producers lost their approved status?

No	Yes	If yes, please identify these producers, the countries where they are located, and the reasons why they failed or lost the certification/qualification.
<input type="checkbox"/>	<input type="checkbox"/>	

III-30. **Major purchasing factors.**--Please list, in order of their importance, the three major factors your firm considers in deciding from whom to purchase large power transformers (examples include availability, extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

1.	
2.	
3.	
Please list any other factors that are very important in your purchase decisions:	

III-31. **Purchasing factors.**--Please rate the importance of the following factors in your firm's purchasing decisions for large power transformers.

Factor	Very important	Somewhat important	Not important
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of greater than 499 MVA top rated products	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Country of origin	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ease of doing business	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Energy loss	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Evaluated or lifetime cost	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Long-term relationship	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Responsiveness of supplier	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Shell or core design	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Time to fill order	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Warranties	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- III-32. **Quality characteristics.**--What characteristics does your firm consider when evaluating the quality of large power transformers?

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- III-33. **Minimum quality.**--How often does large power transformers from the following countries meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
South Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- III-34. **Frequency of decisions based on price.**--How often does your firm purchase the large power transformers that is offered at the lowest price?

Always	Usually	Sometimes	Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- III-35. **Price leaders.**--A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. *A price leader is not necessarily the lowest-priced supplier.*

Please list the names of any firms you have considered price leaders in the large power transformers market since January 1, 2018.

Firm(s)	Describe how the firm(s) exhibited price leadership

For questions III-36 and III-37, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

- III-36. **Effect of order(s).**-- Describe the effect on your firm and the U.S. market of the existing antidumping order covering imports of large power transformers from South Korea on your firm and the U.S. market.

--

III-37. **Effect of revocation of orders.**--What do you think will be the effects on your firm and the U.S. market of any revocation of the antidumping duty order on imports of large power transformers from South Korea?

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III-38. **Role of section 232 measures.**—Did the measures (e.g., tariffs, quotas, etc.) on imported steel/aluminum products under section 232, or changes in the measures (such as the level, coverage, or nature of the measures), have an impact on the large power transformers market in the United States, including any effects on large power transformers cost, price, supply, and/or demand, since January 1, 2018?

Yes— Please indicate the impact in the table below.	No— Skip to next question.	Don't know— Skip to next question.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Select one box per row.

Factor	Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decrease	Explain, noting how the imposition of measures under section 232 affected each factor of the large power transformers market in the United States.
Supply of U.S.-produced large power transformers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Supply of imported large power transformers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Prices for large power transformers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Overall U.S. demand for large power transformers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Raw material costs for large power transformers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

PART IV.--PRODUCT COMPARISONS

- IV-1. **Interchangeability.**—How often is large power transformers produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	South Korea	Other countries
United States		
South Korea		
For any country-pair producing large power transformers which is <i>sometimes</i> or <i>never</i> interchangeable, please identify the country-pair and explain the factors that limit or preclude the interchangeable use of large power transformers produced in the countries:		

- IV-2. **Factors other than price.**—How often are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between large power transformers produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	South Korea	Other countries
United States		
South Korea		
For any country-pair for which factors other than price are <i>always</i> or <i>frequently</i> a significant factor in your firm's purchases of large power transformers, identify the country-pair and the relevant factors other than price and report the advantages or disadvantages imparted by such factors:		

- IV-3. **Factor country comparisons.**-- For the factors listed below, please rate how large power transformers produced in each country with which you are familiar, as reported in your response to question II-4, compares with large power transformers produced in each of the other countries with which you are familiar.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

Factor	Product from United States compared to product from South Korea			Product from United States compared to product from Nonsubject sources			Product from South Korea compared to product from Nonsubject sources		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of greater than 499 MVA top rated products	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Country of origin	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ease of doing business	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Energy loss	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Evaluated or lifetime cost	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Long-term relationship	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Responsiveness of supplier	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Shell or core design	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Time to fill order	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Warranties	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-4. **Change in price.**--

- (a) Since January 1, 2018, has there been a change in the price of large power transformers? If so, has the price of U.S.-produced large power transformers changed more or less than the price of imported large power transformers from Korea?

<input type="checkbox"/>	No change in price.
<input type="checkbox"/>	Prices have changed by the same amount.
<input type="checkbox"/>	Price of U.S.-produced large power transformers has changed relative to the price of large power transformers from Korea.

- (b) If the price of U.S.-produced large power transformers has changed relative to the price of large power transformers from Korea, the price of U.S.-produced large power transformers is now relatively

Higher	Lower	
<input type="checkbox"/>	<input type="checkbox"/>	than those from South Korea.

V-1. **Bid information**—

(a) Please fill out the following table with respect to projects which you put up for bid for large power transformers since January 1, 2021.

Total number of projects for bid	
Number of projects involving bids by domestic LPT producers	
Number of projects involving bids by suppliers of LPTs from South Korea	
Number of projects involving bids by suppliers of LPTs from other countries Please identify these countries, listing them in order of projects from greatest to lowest:	

(b) Did any of these projects involve bids by both domestic producers of large power transformers and suppliers of large power transformers from Korea?

No—Skip to question V-3.	Yes—fill out the table below and also answer question V-2.
<input type="checkbox"/>	<input type="checkbox"/>

Total number of projects involving bids by both domestic LPT producers and suppliers of LPTs from South Korea	
--	--

- V-2. **Bid data (for purchases since January 1, 2021).**— Please fill out the table(s) below for each of your firm's **five largest** LPT purchases since January 1, 2021 for which your firm received at least one bid from a supplier of domestic LPTs and at least one bid from a supplier of LPTs produced in South Korea.

Please list all bids for each purchase. The bid amounts reported below should include amounts for any services proposed, such as installation or training, that were included in the requests for quotation (RFQs).

Bid Event 1

Basic description of bid requirements	
(1) Bid end date _____	Number of units _____
Base MVA/Top MVA _____	High line kV _____
Load loss/ evaluation (\$/kW) _____	No load loss evaluation (\$/kW) _____
Type of transformer <input type="checkbox"/> Standard step-up/step-down transformer <input type="checkbox"/> Auto transformer	Winding Basic Insulation Level (BIL) _____
Number of phases <input type="checkbox"/> Three phase <input type="checkbox"/> Two phase <input type="checkbox"/> One phase	Types of steel <input type="checkbox"/> Laser scribing reflect_GOES <input type="checkbox"/> Other GOES
Transformers technology <input type="checkbox"/> Core design <input type="checkbox"/> Shell design <input type="checkbox"/> Other	Cooling class designation <input type="checkbox"/> Natural convention internal cooling (no pumps) <input type="checkbox"/> Force circulation internal cooling (with pumps) <input type="checkbox"/> External cooling (with fans)

Bidding firm name	Country produced	Base price (\$1,000s) ¹	Evaluated cost (\$1,000s)	Differences between bids	Winning bid (yes/no/split)	Reason bid accepted or rejected

1. Please report the bid value of large power transformer alone, net of all ancillary or additional parts and services (e.g., installation, supervision, oil, spare parts, accessories).

Bid Event 2

Basic description of bid requirements	
(1) Bid end date _____ Base MVA/Top MVA _____ Load loss/ evaluation (\$/kW) _____ Type of transformer <input type="checkbox"/> Standard step-up/step-down transformer <input type="checkbox"/> Auto transformer Number of phases <input type="checkbox"/> Three phase <input type="checkbox"/> Two phase <input type="checkbox"/> One phase Transformers technology <input type="checkbox"/> Core design <input type="checkbox"/> Shell design <input type="checkbox"/> Other	Number of units _____ High line kV _____ No load loss evaluation (\$/kW) _____ Winding Basic Insulation Level (BIL) _____ Types of steel <input type="checkbox"/> Laser scribing reflect_GOES <input type="checkbox"/> Other GOES Cooling class designation <input type="checkbox"/> Natural convention internal cooling (no pumps) <input type="checkbox"/> Force circulation internal cooling (with pumps) <input type="checkbox"/> External cooling (with fans)

Bidding firm name	Country produced	Base price (\$1,000s) ¹	Evaluated cost (\$1,000s)	Differences between bids	Winning bid (yes/no/split)	Reason bid accepted or rejected

1. Please report the bid value of large power transformer alone, net of all ancillary or additional parts and services (e.g., installation, supervision, oil, spare parts, accessories).

Bid Event 3

Basic description of bid requirements	
(1) Bid end date _____ Base MVA/Top MVA _____ Load loss/ evaluation (\$/kW) _____ Type of transformer <input type="checkbox"/> Standard step-up/step-down transformer <input type="checkbox"/> Auto transformer Number of phases <input type="checkbox"/> Three phase <input type="checkbox"/> Two phase <input type="checkbox"/> One phase Transformers technology <input type="checkbox"/> Core design <input type="checkbox"/> Shell design <input type="checkbox"/> Other	Number of units _____ High line kV _____ No load loss evaluation (\$/kW) _____ Winding Basic Insulation Level (BIL) _____ Types of steel <input type="checkbox"/> Laser scribing reflect_GOES <input type="checkbox"/> Other GOES Cooling class designation <input type="checkbox"/> Natural convention internal cooling (no pumps) <input type="checkbox"/> Force circulation internal cooling (with pumps) <input type="checkbox"/> External cooling (with fans)

Bidding firm name	Country produced	Base price (\$1,000s) ¹	Evaluated cost (\$1,000s)	Differences between bids	Winning bid (yes/no/split)	Reason bid accepted or rejected

1. Please report the bid value of large power transformer alone, net of all ancillary or additional parts and services (e.g., installation, supervision, oil, spare parts, accessories).

Bid Event 4

Basic description of bid requirements	
(1) Bid end date _____ Base MVA/Top MVA _____ Load loss/ evaluation (\$/kW) _____ Type of transformer <input type="checkbox"/> Standard step-up/step-down transformer <input type="checkbox"/> Auto transformer Number of phases <input type="checkbox"/> Three phase <input type="checkbox"/> Two phase <input type="checkbox"/> One phase Transformers technology <input type="checkbox"/> Core design <input type="checkbox"/> Shell design <input type="checkbox"/> Other	Number of units _____ High line kV _____ No load loss evaluation (\$/kW) _____ Winding Basic Insulation Level (BIL) _____ Types of steel <input type="checkbox"/> Laser scribing reflect_GOES <input type="checkbox"/> Other GOES Cooling class designation <input type="checkbox"/> Natural convention internal cooling (no pumps) <input type="checkbox"/> Force circulation internal cooling (with pumps) <input type="checkbox"/> External cooling (with fans)

Bidding firm name	Country produced	Base price (\$1,000s) ¹	Evaluated cost (\$1,000s)	Differences between bids	Winning bid (yes/no/split)	Reason bid accepted or rejected

1. Please report the bid value of large power transformer alone, net of all ancillary or additional parts and services (e.g., installation, supervision, oil, spare parts, accessories).

Bid Event 5

Basic description of bid requirements	
(1) Bid end date _____ Base MVA/Top MVA _____ Load loss/ evaluation (\$/kW) _____ Type of transformer <input type="checkbox"/> Standard step-up/step-down transformer <input type="checkbox"/> Auto transformer Number of phases <input type="checkbox"/> Three phase <input type="checkbox"/> Two phase <input type="checkbox"/> One phase Transformers technology <input type="checkbox"/> Core design <input type="checkbox"/> Shell design <input type="checkbox"/> Other	Number of units _____ High line kV _____ No load loss evaluation (\$/kW) _____ Winding Basic Insulation Level (BIL) _____ Types of steel <input type="checkbox"/> Laser scribing reflect_GOES <input type="checkbox"/> Other GOES Cooling class designation <input type="checkbox"/> Natural convention internal cooling (no pumps) <input type="checkbox"/> Force circulation internal cooling (with pumps) <input type="checkbox"/> External cooling (with fans)

Bidding firm name	Country produced	Base price (\$1,000s) ¹	Evaluated cost (\$1,000s)	Differences between bids	Winning bid (yes/no/split)	Reason bid accepted or rejected

1. Please report the bid value of large power transformer alone, net of all ancillary or additional parts and services (e.g., installation, supervision, oil, spare parts, accessories).

V-3. **Bid opportunities.**—

(a) How often is there more than one chance to bid on a particular sales agreement?

Always	Frequently	Sometimes	Rarely/Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) If your response is Sometimes, Frequently, or Always, please provide an explanation for which there were multiple chances to bid on a particular sales agreement.

V-4. **Bid competition.**--How often do you discuss with your suppliers the bids of competing firms (whether or not you disclose who the competition is) in order to get a lower bid price?

Always	Frequently	Sometimes	Rarely/Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART VI.—ADDITIONAL INFORMATION

- VI-1. **Other explanations.**--If your firm would like to further explain a response to any question that for which a narrative response box was not provided, please note the question number and the explanation in the space provided below.

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HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

https://usitc.gov/reports/active_import_injury_questionnaires

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> **Pin:** **LPT**

- **E-mail.**—E-mail the MS Word questionnaire to hau.nguyen@usitc.gov; include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm does not purchase this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.