U.S. PURCHASERS' QUESTIONNAIRE

STEEL CONCRETE REINFORCING BAR FROM BELARUS, INDONESIA, LATVIA, MOLDOVA, POLAND, AND UKRAINE

This questionnaire must be received by the Commission by <u>July 29, 2024</u>

See last page for instructions regarding how to file this questionnaire.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order concerning rebar from Belarus, China, Indonesia, Latvia, Moldova, Poland, and Ukraine (Inv. Nos. 731-TA-873-875, 878-880, and 882 (Fourth Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Pamela Davis (202-205-2218, Pamela.Davis@usitc.gov).

| City | | State | Zi | p Code | | | |
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| Website _ | | | | | | | |
| Has your fir since Janua | | ebar (as defined on the next page |) <u>from any s</u> | ource (dome | tic or foreign) | at any time | |
| □ NO | (Sign the cert | tification below and promptly return | only this pag | ge of the quest | onnaire to the C | Commission) | |
| YES | (Complete all | ll parts of the questionnaire, and retu | urn the entire | questionnaire | to the Commiss | ion) | |
| • | | a the Commission <i>Drop Box</i> b <u>I</u> . (PIN: REBAR). See last page | | | • | | |
| | | CERTIFICAT | ION | | | | |
| of this certific | ation I also gr | d that the information submitte rant consent for the Commission pagaine and throughout this pro- | on, and its | employees | and contract | personnel, t | o use the |
| of this certific pation provided cted by the Com undersigned, ac eding or other p anel (a) for deve es, and evaluat dix 3; or (ii) by | ation I also grin this question in this question mission on the strong the control of the contro | rant consent for the Commission on aire and throughout this prosoned at information submitted in restry be disclosed to and used: (i) intaining the records of this or a to the programs, personnel, and employees and contract personel. | on, and its occeding in sponse to the community of the Community of the conduction o | employees any other in his request f mission, its e oceeding, or on ns of the Co | and contract properties of the contract properti | personnel, t roceedings of and through Offices, and investigation luding unde | ission. By o use the or reviews ghout this d contract ors, audits, or 5 U.S.C. |
| of this certification provided ted by the Comundersigned, acding or other post, and evaluations 3; or (ii) by | ration I also gr in this question mission on the s cknowledge that proceedings may eloping or main ions relating to U.S. governmen Il sign appropria | rant consent for the Commission nnaire and throughout this pro- same or similar merchandise. at information submitted in res by be disclosed to and used: (i) in taining the records of this or a to the programs, personnel, an | on, and its occeding in sponse to the community of the Community of the conduction o | employees any other in his request f mission, its e oceeding, or on ns of the Co | and contract properties of information mployees and b) in internal mmission inclurity purposes | personnel, t roceedings of and through Offices, and investigation luding unde | ission. By o use the or reviews ghout this d contract ors, audits, or 5 U.S.C. |

PART I.—GENERAL INFORMATION

Background.-- On December 7, 2001, the Department of Commerce ("Commerce") issued antidumping duty orders on imports of steel reinforcing bar ("rebar") from Belarus, Belarus, Indonesia, Latvia, Moldova, Poland, and Ukraine. On November 1, 2024, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make an affirmative determination, the orders will remain in place. If either the Commission or Commerce makes a negative determination, Commerce will revoke the orders. Pertinent information to this proceeding is available at:

Questionnaires: https://usitc.gov/reports/active import injury questionnaires. Other case information: https://ids.usitc.gov/case/1011/investigation/8475.

Rebar: The product covered by the orders is all steel concrete reinforcing bars sold in straight lengths, currently classifiable in the Harmonized Tariff Schedule of the United States (HTSUS) under item numbers 7214.20.00, 7228.30.8050, 7222.11.0050, 7222.30.0000, 7228.60.6000, 7228.20.1000, or any other tariff item number. Specifically excluded are plain rounds (*i.e.*, non-deformed or smooth bars) and rebar that has been further processed through bending or coating.

<u>Purchaser</u>.--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing rebar from another firm that produces, imports, or otherwise distributes rebar.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or

similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. Reporting requirements.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire for use by the Office of Management and Budget.

| Hours | Dollars |
|-------|---------|
| | |

Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please provide such comments to the Office of Investigations, import injury@usitc.gov.

I-2a. <u>Establishments covered.</u>--Provide the name and address of establishment(s) covered by this questionnaire, if different from that listed on the cover page. Firms operating more than one establishment should combine the data for all establishments into a single response.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>purchase</u> of rebar, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

- I-2b. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: _____.
- I-2c. <u>External counsel.</u>— If your firm or parent firm is represented by external counsel in relation to this proceeding, having filed an entry of appearance, please specify the name of the law firm and the lead attorney(s).

| Law firm: | |
|-------------------|--|
| Lead attorney(s): | |

U.S. Purchasers' Questionnaire - Rebar (Fourth Review) I-3. Ownership.--Is your firm owned, in whole or in part, by any other firm? No Yes--List the following information, relating to the ultimate parent/owner. **Extent of ownership** (percent) Firm name Country I-4. Related producers/importers/exporters.--Does your firm have any related firms, either domestic or foreign, that produce rebar, import rebar into the United States, or export rebar to the United States? "Related firm" – A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm. No Yes--List the following information. Type (i.e., producer, Firm name exporter, importer) Country Affiliation

PART II.--PURCHASES

<u>Contact information</u>.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

| Name | |
|-----------|--|
| Title | |
| Email | |
| Telephone | |

II-1. Purchases.—

(a) Please estimate your firm's total U.S. purchases of rebar in 2023. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire.)

| Quantity (short tons) | |
|-----------------------|--|
| Quantity (short tons) | |

(b) Report (or estimate) the share of the quantity of your firm's purchases of rebar in 2023 that were produced in each of the specified countries.

| Rebar produced in: | Share of quantity of 2023 purchases |
|-----------------------------------------------|-------------------------------------|
| United States | % |
| Belarus | % |
| China | % |
| Indonesia | % |
| Latvia | |
| Moldova | |
| Poland | |
| Ukraine | |
| All other countries:1 | % |
| Sources unknown | % |
| Total (should sum to 100.0%) | 0.0 % |
| ¹ Please identify these countries: | |

II-2. <u>Changes in purchasing patterns.</u>— Please indicate whether the shares of your firm's purchases of rebar steadily increased, fluctuated but ended higher, were constant, fluctuated but ended lower, or steadily decreased since January 1, 2018 from the listed sources.

| Select | one | hox | ner | row | |
|--------|-----|-----|-----|-----|--|

| Source of purchases | Did not purchase | Steadily increased | Fluctuated up | No change | Fluctuated down | Steadily decreased | Explanation for trend |
|---------------------|------------------|--------------------|---------------|--------------|-----------------|--------------------|-----------------------|
| United States | | | | | | | |
| Belarus | | | | | | | |
| China | | | | | | | |
| Indonesia | | | | | | | |
| Latvia | | | | | | | |
| Moldova | | | | | | | |
| Poland | | | | | | | |
| Ukraine | | | | | | | |
| All other countries | | | | | | | |
| Sources unknown | | | | | | | |

II-3. <u>Country knowledge.--</u> Please indicate whether your firm has experience or is otherwise familiar with rebar produced in the following countries.

| United States | Belarus | China | Indonesia | Latvia |
|------------------|---------|-------|-----------|--------|
| | | | | |

| Moldova | Poland | Ukraine | Other countries | Other countries (specify) |
|---------|--------|---------|-----------------|---------------------------|
| | | | | |

II-4. <u>Supplier identification.</u>—Please list your firm's <u>FIVE</u> largest suppliers for rebar since January 1, 2018, by quantity. Also, provide the share of the quantity of your firm's total purchases of rebar that each of these suppliers accounted for in 2023.

| No. | Supplier's name | City and state | Share of quantity of 2023 purchases |
|-----|-----------------|----------------|-------------------------------------|
| 1 | | | % |
| 2 | | | % |
| 3 | | | % |
| 4 | | | % |
| 5 | | | % |

| PART II | II <u>MARKE</u> | T CHAR | ACTERISTIC | CS AND PURC | CHASING | PRACTICES | | | | | | |
|---------|--------------------------------------------------------------------------------|----------|-------------------------------|---------------------------------|-----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|--|--|--|--|--|
| III-1. | Firm type select only | | | lowing best o | describes | your firm as a purchaser of reba | r (Please | | | | | |
| | "Distributor" –Firm that only resells rebar without any processing or forming. | | | | | | | | | | | |
| | processing | g or for | ming and a | lso further pr | ocesses | th a reseller of the rebar without the rebar for fabrication or for di med or processed rebar. | | | | | | |
| | | | | ases rebar for cates the pro | | pplication (i.e., within concrete) | regardless of | | | | | |
| | Distribut | | istributor and end user | End user | Other | ner Describe other | | | | | | |
| | | | | | | | | | | | | |
| III-2. | and III-3. | ion for | salesDo y | | for sales | nd user of rebar, please answer of the description | • | | | | | |
| | No | Yes | If yes, ple | ease describe | !. | | | | | | | |
| | | | | | | | | | | | | |
| III-3. | Types of c | ustome | e <u>rs</u> What a | are the major | r types o | f customers to which you sell reb | ar? | | | | | |

| 1 | f | vour | firm | is c | nn ei | nd | user | of | rehar. | nlease | answer | aues | tions | III-4 | and | III-5. |
|---|---|------|--------|-------------|-------|----|------|----|--------|--------|----------|------|--------|-------------------|------|--------|
| • | , | your | ,,,,,, | <i>13</i> C | 411 C | ľ | usci | v, | ıcbuı, | picusc | ulisveci | ques | .10113 | III- - | ullu | III-J. |

| III-4. | | — Have th pate any f | | | es in the end uses o | f rebar since Jar | nuary 1, 2018 or do | | | | | | |
|--------|---------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------------|----------------------|--------------------|---------------------|--|--|--|--|--|--|
| | No | Yes | 1 - | explain the c | hanges, noting wh | en these chang | es occurred or are | | | | | | |
| | | | | | | | | | | | | | |
| III-5. | <u>Demand</u> | for end-us | e produ | ıcts | | | | | | | | | |
| | fl ir | Has the demand for your firm's final products incorporating rebar steadily decreased, fluctuated but ended lower, were constant, fluctuated but ended higher, or steadily increased since January 1, 2018? Select one answer. | | | | | | | | | | | |
| | | Steadily increased | Flu | ctuated up | Constant | Fluctuated down | Steadily decreased | | | | | | |
| | | | | | | | | | | | | | |
| | (b) H | as this hac | l any ef | fect on your f | firm's demand for r | ebar? | | | | | | | |
| | | No | Yes | | | Explain | | | | | | | |
| | | | | | | | | | | | | | |
| III-6. | | <u>Substitutes.</u> — Have there been any changes in the number or types of products that can be substituted for rebar since January 1, 2018 or do you anticipate any future changes? | | | | | | | | | | | |
| | No | Yes | 1 - | explain the o | hanges, noting wh | en these chang | es occurred or are | | | | | | |
| | | | | | | | | | | | | | |

III-7. <u>Demand trends.</u>-- Has demand within the United States and outside of the United States (if known) for rebar steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2018, and how do you anticipate demand will change in the future? Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Select one box per row.

| Market | Steadily increase | Fluctuate up | No change | Fluctuate down | Steadily decrease | Explanation and factors |
|-----------------------------|-------------------|-----------------|--------------|-------------------|-------------------|-------------------------|
| | | D | emand si | nce January | 1, 2018 | |
| Within the United States | | | | | | |
| Outside the United States | | | | | | |
| | | _ | Anticipat | ed future d | emand | |
| Within the United States | | | | | | |
| Outside the United States | | | | | | |

III-8. <u>Country preferences.</u>-- Do you or your customers ever prefer to order rebar produced in a specific country or countries over other possible country sources of supply?

| No | Yes | If yes, identify the countries and explain any preferences. |
|----|-----|-------------------------------------------------------------|
| | | |

III-9. <u>Importance of purchasing domestic product.</u>—Please fill out the table below, estimating the share of your firm's total 2023 purchases of rebar that required rebar produced in the United States.

| Item | Estimated share of your firm's total 2023 purchases of rebar |
|---------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|
| Purchases that did not require domestic product | % |
| Purchases that were required by law or regulation to be domestic product (e.g., government purchases under "Buy American" provisions) | % |
| Purchases that were not required by law or regulation, but were required by your customers to be domestic product | % |
| Purchases that were required to be domestic product for other reasons (explain:) | % |
| Total (should sum to 100.0%) | 0.0 % |

| 115 | Durchacors' | Questionnaire | Pohar | /Equrth | Povioud |
|------|-------------|---------------|---------|---------|---------|
| U.S. | Purchasers | Questionnaire | - kebar | (Fourth | Keviewi |

| <u>Business cycles</u> Is the rebar market subject to business cycles, either during the year or across years? If yes, describe. | | | | | | | | | | |
|----------------------------------------------------------------------------------------------------------------------------------|----------|--------|----------------------|---------------------------|-----------|----------------------------------------------------------------------------------------------------------|--|--|--|--|
| No | Yes | If ye | es, please d | escribe, includi | ng any ch | nanges since January 1, 2018. | | | | |
| | | | | | | | | | | |
| | | | | | | onditions of competition distinctive ious question? If yes, describe. | | | | |
| No | Yes | If ye | es, please d | escribe, includi | ng any ch | nanges since January 1, 2018. | | | | |
| | | | | | | | | | | |
| | | | | | | 6 1 6 15 | | | | |
| | ıstomers | | | | _ | often does your firm, and if known, ar based on its producer or country If at least sometimes, explain. | | | | |
| do your cu | ıstomers | , make | e purchasing Usually | g decisions invo | Never | ar based on its producer or country If at least sometimes, explain. | | | | |
| do your cu | Alv | , make | e purchasing Usually | s decisions invo | Never | ar based on its producer or country If at least sometimes, explain. | | | | |
| do your cu of origin? | Alv | , make | e purchasing Usually | s decisions invo | Never | ar based on its producer or country If at least sometimes, explain. | | | | |
| do your cu of origin? Your firm | Alv | , make | Usually D | s decisions invo | Never | If at least sometimes, explain. | | | | |
| do your cu of origin? Your firm | Alu | , make | Usually D | Sometimes ecision based o | Never | If at least sometimes, explain. | | | | |

III-14.

III-13. Availability of supply.--Has the availability of rebar in the U.S. market changed since January 1, 2018? Do you anticipate any future changes?

| Availa | bility in t | he U.S. | | ., | Please explain, noting the countries and reasons for the |
|---------------------------------------------------------------------------------------|----------------------------------|--------------------------|-------|-------|-------------------------------------------------------------------|
| | market | | No | Yes | changes. |
| Changes | since Jai | nuary 1, 2 | 2018: | | |
| U.Spro | duced pro | oduct | | | |
| Imports from Belarus, China, Indonesia, Latvia, Moldova, Poland, and Ukraine | | Latvia, | | | |
| Imports from all other countries | | | | | |
| Anticipa | ted chan | ges: | | | |
| U.Spro | duced pro | oduct | | | |
| China, Ir | from Belandonesia, a, Poland, | Latvia, | | | |
| Imports countrie | from all o | other | | | |
| | | cific prod try source | | ypes. | Are certain grades/types/sizes of rebar only available |
| No | Yes | If yes, pl only fro | | | cify the countries and the grades/types/sizes available ountries. |
| | | | | | |

| | No | Ye | s II | f yes, pl | ease o | descril | oe. | | | | |
|----------|------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|-----------------------|------------------|------------------|------------------------|----------------|------------------------|-----------------------------------------------------------------|--|
| | | |] | | | | | | | | |
| r | availabili elated to | ty or in o the w | put pr ar in l | rices, su Jkraine | pply, t since | ariff t Febru | reatment, ary 2022? | transportatio | on condit y changes | sues (e.g., changes in ions, technology) s or issues related to | |
| | | Perio | od | | No | Yes | If yes, ple | ase describe |). | | |
| | Since Fe | bruary | 2022 | | | | | | | | |
| | Anticipa | ted cha | nges/ | 'issues | | | | | | | |
| | Raw mat | | irm fa | ımiliar v | | | es for raw swer (b) | materials uso | ed in the | production of rebar? | |
| | (b) Has information on raw material prices affected your firm's negotiations or contracts to purchase rebar since January 1, 2018? | | | | | | | | | | |
| (| | | | | | | | ted your firn | n's negoti | ations or contracts to | |
| (| | | | | anuar | | | ted your firn | n's negoti | ations or contracts to | |
| (| | urchase | rebar | r since J | anuar | | | ted your firn | n's negoti | ations or contracts to | |
| <u>.</u> | pu | No | Yes | Explai | anuar n | y 1, 20 | 018? | | | ations or contracts to | |
| <u>.</u> | pu | No | Yes | Explai | anuar n | y 1, 20 | 018? | | | | |
| <u>i</u> | Effects or orices? | No f scrap | Yes Drices | Explai | n hat ex | y 1, 20 | re rebar pi | rices in the U | .S. marke | | |
| <u>i</u> | Effects or orices? | No f scrap | Yes Drices | Explai Explai STo w | n hat ex | ently c | re rebar pi | rices in the U | .S. marke | et affected by scrap | |

| U.S. Pu | rchasers | ' Questic | nnaire - | Rebar (Fourth | Review) | | | Page 14 | | | | | |
|---------|---------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|-----------------|--------------------------------|----------------|---------------|------------|------------------------|--|--|--|--|--|
| III-20. | Price ch | ange fre | <u>quency</u> . | —How freque | ntly does the | price of reb | ar that yo | ou purchase change? | | | | | |
| | | Daily | Weekly | Monthly | Quarterly | Annually | Other | If other, specify | | | | | |
| | | | | | | | | | | | | | |
| III-21. | | | | <u>tacted</u> How veen a | | | do you ge | nerally contact before | | | | | |
| III-22. | | Supplier negotiations Do your firm's purchases of rebar usually involve negotiations between your firm and suppliers of rebar? | | | | | | | | | | | |
| | No Yes If yes, explain the factors you generally negotiate and note whether your firm quotes prices from competing suppliers during negotiations. | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| III-23. | Change | Change in suppliersHas your firm changed suppliers since January 1, 2018? | | | | | | | | | | | |
| | No | Yes | | olease list the reasons for | | whether the | firm was | added or dropped, | | | | | |
| | | | | | | | | | | | | | |
| III-24. | New su | ppliers | - | | | | | | | | | | |
| | (a) | - | | any new supuary 1, 2018? | pliers, either | foreign or do | omestic, t | hat have entered the | | | | | |
| | | No | Yes | If yes, please | identify the | firms. | | | | | | | |
| | | | | | | | | | | | | | |
| | (b) | Do you | expect ne | w rebar supp | liers to enter | the U.S. ma | rket? | | | | | | |
| | | No | Yes | If yes, please | explain. | | | | | | | | |
| | | | | | | | | | | | | | |

| III-25. | Supplier certificationDo you require your suppliers to be or to become certified or qualified to |
|---------|--------------------------------------------------------------------------------------------------|
| | sell rebar to your firm? |

If yes, provide the following information.

- The number of days required to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.).

| No | Number of days | Certification/qualification process and factors considered |
|----|----------------|------------------------------------------------------------|
| | | |

III-26. <u>Failure to certify</u>.--Since January 1, 2018, have any domestic or foreign producers failed in their attempts to certify or qualify their rebar with your firm or have any producers lost their approved status?

| No | Yes | If yes, please identify these producers, the countries where they are located, and the reasons why they failed or lost the certification/qualification. |
|----|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------|
| | | |

III-27. <u>Major purchasing factors</u>.--Please list, in order of their importance, the three major factors your firm considers in deciding from whom to purchase rebar (examples include availability, extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

| 1. | |
|-----|---------------------------------------------------------------------------------|
| 2. | |
| 3. | |
| Ple | ease list any other factors that are very important in your purchase decisions: |

III-28. <u>Purchasing factors.</u>--Please rate the importance of the following factors in your firm's purchasing decisions for rebar.

| Factor | Very important | Somewhat important | Not important |
|-------------------------------------------------|-------------------|--------------------|------------------|
| Ability to meet specified grades/specifications | | | |
| Availability | | | |
| Delivery terms | | | |
| Delivery time | | | |
| Discounts offered | | | |
| Extension of credit | | | |
| Fabrication services | | | |
| Minimum quantity requirements | | | |
| Packaging | | | |
| Payment terms | | | |
| Physical product characteristics | | | |
| Price | | | |
| Product consistency | | | |
| Product range | | | |
| Quality meets industry standards | | | |
| Quality exceeds industry standards | | | |
| Reliability of supply | | | |
| Technical support/service | | | |
| U.S. transportation costs | | | |

| I-29. | Quality characteristicsWhat characteristics does your firm consider when evaluating the quality of rebar? | | | | | | | | |
|---------|-------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|----------------|--------------------|---------------|--|--|
| I-30. | Minimum qualit specifications for | | | | wing countries | meet minimu | m quality | | |
| | Source | e | Always | Usually | Sometimes | Rarely or never | Don't know | | |
| | United States | | | | | | | | |
| | Belarus | | | | | | | | |
| | China | | | | | | | | |
| | Indonesia | | | | | | | | |
| | Latvia | | | | | | | | |
| | Moldova | | | | | | | | |
| | Poland | | | | | | | | |
| | Ukraine | | | | | | | | |
| | Other: | | | | | | | | |
| I-31. | <u>Frequency of decisions based on price</u> How often does your firm purchase the rebar that is offered at the lowest price? | | | | | | | | |
| | Always | | Usually | Sc | ometimes | Ne | ver | | |
| | | | | | | | | | |
| III-32. | either upward or significant impac | Price leaders. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. <i>A price leader is not necessarily the lowest-priced supplier</i> . Please list the names of any firms you have considered price leaders in the rebar market since January 1, 2018. | | | | | | | |
| | Firm(s) | Describe ho | ow the firm(s) | exhibited prid | ce leadership | | | | |

For questions III-33 and III-34, if your response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

| III-33. | Effect of order(s) Describe the effect on your firm and the U.S. market of the existing antidumping duty order covering imports of rebar from Belarus, China, Indonesia, Latvia, Moldova, Poland, or Ukraine on your firm and the U.S. market. | | | | |
|---------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|
| III-34. | Effect of revocation of ordersWhat do you think will be the effects on your firm and the U.S. market of any revocation of the antidumping duty order on imports of rebar from Belarus, China, Indonesia, Latvia, Moldova, Poland, or Ukraine? | | | | |
| | | | | | |

| III-35. | Role of section 301 tariffs Did the tariffs on Chinese-origin products under section 301, or |
|---------|--------------------------------------------------------------------------------------------------|
| | changes in these tariffs, have an impact on the rebar market in the United States, including any |
| | effects on rebar cost, price, supply, and/or demand, since January 1, 2018? |

| Yes | No | Don't know | | | | | |
|-------------------------------------------------------------------------------------------------------------------|----|------------|--|--|--|--|--|
| | | | | | | | |
| If yes, please describe the impact on cost, price, supply, and/or demand, and include the timing of such impacts. | | | | | | | |

| III-36. | Role of section 232 measures. — Did the measures (e.g., tariffs, quotas, etc.) on imported |
|---------|------------------------------------------------------------------------------------------------|
| | steel/aluminum products under section 232, or changes in the measures (such as the level, |
| | coverage, or nature of the measures), have an impact on the rebar market in the United States, |
| | including any effects on rebar cost, price, supply, and/or demand, since January 1, 2018? |

| Yes | No | Don't know | | | | | |
|-------------------------------------------------------------------------------------------------------------------|----|------------|--|--|--|--|--|
| | | | | | | | |
| If yes, please describe the impact on cost, price, supply, and/or demand, and include the timing of such impacts. | | | | | | | |
| | | | | | | | |

PART IV.--PRODUCT COMPARISIONS

IV-1. <u>Interchangeability.</u>—How often is rebar produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

| Country- pair | Belarus | China | Indonesia | Latvia | Moldova | Poland | Ukraine | Other countries |
|------------------|---------|----------|-----------|--------|---------|--------|---------|-----------------|
| United States | | | | | | | | |
| Belarus | | | | | | | | |
| China | | \times | | | | | | |
| Indonesia | | \times | > | | | | | |
| Latvia | | \times | | > | | | | |
| Moldova | | \times | | > | > | | | |
| Poland | | > | | >< | | >< | | |
| Ukraine | | \times | > | >< | | | >< | |

For any country-pair producing rebar that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude the interchangeable use of rebar produced in the countries:

IV-2. **Factors other than price.**—How often are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between rebar produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

| Country- pair | Belarus | China | Indonesia | Latvia | Moldova | Poland | Ukraine | Other countries |
|------------------|----------|----------|-----------|--------|------------|--------------|---------|-----------------|
| United States | | | | | | | | |
| Belarus | \times | | | | | | | |
| China | \times | \times | | | | | | |
| Indonesia | \times | \times | > | | | | | |
| Latvia | \times | \times | >> | >< | | | | |
| Moldova | \times | \times | | >< | > | | | |
| Poland | \times | \times | >> | >< | \nearrow | \backslash | | |
| Ukraine | | >< | | >< | | | | |

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's sales of rebar, identify the country-pair the relevant factors other than price, and report the advantages or disadvantages imparted by such factors:

prices/U.S. transportation costs than the second country.

IV-3. <u>Factor country comparisons.</u>—For the factors listed below, please rate how rebar produced in each country with which you are familiar, as reported in your response to question II-4, compares with rebar produced in each of the other countries with which you are familiar.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

| <u> </u> | Product from United States compared to product from Belarus | | | Product from United States compared to product from China | | | Product from United States compared to product from Indonesia | | |
|----------|-------------------------------------------------------------|----------|----------|-----------------------------------------------------------|----------|----------|---------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Superior | Comparable | Inferior | Superior | Comparable | Inferior | Superior | Comparable | Inferior | |
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| | | | | | | | | Comparable Compar | |

IV-3. **Continued.**

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

| | <u>U</u> | roduct from nited State ed to produ <u>Latvia</u> | <u>es</u> | <u>u</u> | roduct from Inited State ed to produ Moldova | <u>es</u> |
|-------------------------------------------------------------------------------------------------------|----------|------------------------------------------------------------|--------------|-------------|-------------------------------------------------------|-----------|
| Factor | Superior | Comparable | Inferior | Superior | Comparable | Inferior |
| Ability to meet specified | | | | | | |
| grades/specifications | <u> </u> | | | | | |
| Availability | | | | | | |
| Delivery terms | | | | | | |
| Delivery time | | | | | | |
| Discounts offered | | | | | | |
| Extension of credit | | | | | | |
| Fabrication services | | | | | | |
| Minimum quantity requirements | | | | | | |
| Packaging | | | | | | |
| Payment terms | | | | | | |
| Price ¹ | | | | | | |
| Product consistency | | | | | | |
| Product range | | | | | | |
| Quality meets industry standards | | | | | | |
| Quality exceeds industry standards | | | | | | |
| Reliability of supply | | | | | | |
| Technical support/service | | | | | | |
| U.S. transportation costs ¹ | | | | | | |
| ¹ A rating of "superior" on price and U.S. traprices/U.S. transportation costs than the se | | | tes that the | first count | ry generally | has lower |

IV-3. **Continued.**

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

| | <u>u</u> | roduct from Inited State ed to produ Poland | <u>es</u> | Product from <u>United States</u> compared to product from <u>Ukraine</u> | | | |
|-------------------------------------------------|----------|------------------------------------------------------|-----------|---------------------------------------------------------------------------|------------|----------|--|
| Factor | Superior | Comparable | Inferior | Superior | Comparable | Inferior | |
| Ability to meet specified grades/specifications | | | | | | | |
| Availability | | | | | | | |
| Delivery terms | | | | | | | |
| Delivery time | | | | | | | |
| Discounts offered | | | | | | | |
| Extension of credit | | | | | | | |
| Fabrication services | | | | | | | |
| Minimum quantity requirements | | | | | | | |
| Packaging | | | | | | | |
| Payment terms | | | | | | | |
| Price ¹ | | | | | | | |
| Product consistency | | | | | | | |
| Product range | | | | | | | |
| Quality meets industry standards | | | | | | | |
| Quality exceeds industry standards | | | | | | | |
| Reliability of supply | | | | | | | |
| Technical support/service | | | | | | | |
| U.S. transportation costs ¹ | | | | | | | |

¹A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

| U/K I // | / | INFORMATION |
|----------|------------|-------------|
| | ADDITIONAL | |

| /-1 . | Other explanationsIf your firm would like to further explain a response to any question that |
|--------------|----------------------------------------------------------------------------------------------|
| | for which a narrative response box was not provided, please note the question number and the |
| | explanation in the space provided below. |
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HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at: https://ids.usitc.gov/case/1011/investigation/8475

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Commission's secure submission portal</u>.— The questionnaire must be uploaded in two formats: (1) a Microsoft Word 97-2003 document; and (2) a PDF copy of the complete questionnaire with a signature on the first page. Please include any attachments at the end of the PDF (e.g., APO certification, additional comments, etc.).

• E-mail. — E-mail the MS Word questionnaire to Pamela.Davis@usitc.gov; include a PDF copy of the complete questionnaire with a signature on the first page. Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure submission portal and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm does not purchase this product, please fill out page 1, print, sign, and submit a scanned PDF copy via the Commission's secure submission portal or email.

<u>Parties to this proceeding</u>.— If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.