## **U.S. PURCHASERS' QUESTIONNAIRE**

# MELAMINE FROM GERMANY, INDIA, JAPAN, NETHERLANDS, QATAR, AND TRINIDAD AND TOBAGO

This questionnaire must be received by the Commission by October 18, 2024

See last page for instructions regarding how to file this questionnaire.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning melamine from Germany, India, Japan, Netherlands, Qatar, and Trinidad and Tobago (Inv. Nos. 701-TA-706-709 and 731-TA-1667-1672 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Lauren McLemore, (202-205-3489, lauren.mclemore@usitc.gov).

City		State	e	Zip Code					
Website									
	•	nported for its own use or ret any time since January 1, 2	-	melamine (as	s defined on next page) from <u>any</u>				
☐ NO	NO (Sign the certification below and promptly return <b>only</b> this page of the questionnaire to the Commission)								
☐ YES	YES (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)								
<b>.</b>		ne U.S. International Trac c.gov/qportal. (PIN: MEL		•					
		CERTIFICA	ATION						
information provide	•	ire and throughout this pr	-		ees and contract personnel, to import-injury proceedings cond				
proceeding or other personnel (a) for de reviews, and evalu Appendix 3; or (ii) b	proceedings may be proceedings may be preceding or maintain ations relating to to your government e	e disclosed to and used: (I ning the records of this or he programs, personnel,	i) by the a related and oper rsonnel, s	Commission, d proceeding, rations of the	est for information and through its employees and Offices, and or (b) in internal investigations e Commission including under ersecurity purposes. I understand	contra , audit 5 U.S.			
Name of Authorized	Official Ti	itle of Authorized Official			Date				
Signature		hone			Email address				

#### PART I.—GENERAL INFORMATION

<u>Background</u>.--This proceeding was instituted in response to petitions filed on February 14, 2024, by Cornerstone Chemical Company, Waggaman, Louisiana. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping.

Pertinent information to this proceeding is available at:

Questionnaires: <a href="https://usitc.gov/reports/active">https://usitc.gov/reports/active</a> import injury questionnaires.

Other case information: <a href="https://ids.usitc.gov/case/8176/investigation/8560">https://ids.usitc.gov/case/8176/investigation/8560</a>

*Melamine* covered by this proceeding is melamine (Chemical Abstracts Service (CAS) registry number 108–78–01, molecular formula C<sub>3</sub> H<sub>6</sub> N<sub>6</sub>). Melamine is also known as 2,4,6-triamino-s-triazine; 1,3,5-Triazine-2,4,6-triamine; Cyanurotriamide; Cyanurotriamine; Cyanuramide; and by various brand names. Melamine is a crystalline powder or granule. All melamine is covered by the scope of these investigations irrespective of purity, particle size, or physical form. Melamine that has been blended with other products is included within this scope when such blends include constituent parts that have been intermingled, but that have not been chemically reacted with each other to produce a different product. For such blends, only the melamine component of the mixture is covered by the scope of these investigations. Melamine that is otherwise subject to these investigations is not excluded when commingled with melamine from sources not subject to these investigations. Only the subject component of such commingled products is covered by the scope of these investigations.

Melamine is currently imported under statistical reporting number 2933.61.0000 of the Harmonized Tariff Schedule of the United States (HTSUS). The HTSUS provisions and CAS registry number are for convenience and customs purposes; the written description of the scope is dispositive.

<u>Purchaser</u>.--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing melamine from another firm that produces, imports, or otherwise distributes melamine.

**Reporting of information**.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

<u>Release of information</u>.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. Reporting requirements.--Please report the actual number of hours required and the cost to your firm of completing this questionnaire for use by the Office of Management and Budget.

Dollars

Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please provide such comments to the Office of Investigations, <a href="mailto:import\_injury@usitc.gov">import\_injury@usitc.gov</a>.

I-2a. <u>Establishments covered.</u>--Provide the name and address of your U.S. establishment(s) covered by this questionnaire, if different from that listed on the cover page. Firms operating more than one establishment should combine the data for all establishments into a single response.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>purchase</u> of melamine, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

- I-2b. <u>Stock symbol information.</u>— If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: \_\_\_\_\_.
- I-2c. <u>External counsel.</u>— If your firm or parent firm is represented by external counsel in relation to this proceeding, having filed an entry of appearance, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

# U.S. Purchasers' Questionnaire - Melamine (Final) I-3. Ownership.--Is your firm owned, in whole or in part, by any other firm? No Yes--List the following information, relating to the ultimate parent/owner. **Extent of ownership** (percent) Firm name Country I-4. Related producers/importers/exporters.--Does your firm have any related firms, either domestic or foreign, that produce melamine, import melamine into the United States, or export melamine to the United States? "Related firm" – A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm. ☐ No Yes--List the following information. Type (i.e., producer, exporter, importer) Affiliation Firm name Country

#### **PART II.--PURCHASES**

<u>Contact information</u>.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	

II-1. <u>Purchases and imports.--</u>Report <u>separately</u> your firm's domestic purchases and imports of melamine.

"Purchase" – Purchase from a U.S. entity such as a U.S. producer, a U.S. importer, or other U.S. firm.

"Import" – Purchase directly from a foreign supplier and your firm is the importer of record.

(a) Please report your firm's domestic purchases of melamine.

	2021	2022	2023	January—June 2024
Item		Quantity (in 1	,000 pounds)	
Purchases of melamine produced in— United States				
Germany				
India				
Japan				
Netherlands				
Qatar				
Trinidad and Tobago				
All other countries <sup>1</sup>				
Sources unknown <sup>2</sup>				
Total purchases	0	0	0	0

<sup>&</sup>lt;sup>1</sup> Please identify these countries:

<sup>&</sup>lt;sup>2</sup> Please indicate the firm(s) from which you purchased this merchandise:

<sup>&</sup>lt;sup>3</sup> If your firm imported melamine at any time since January 1, 2021, please also complete and return a U.S. importers' questionnaire in this proceeding.

#### II-1. Purchases and imports.--continued

(b) Please report your firm's imports of melamine.

	2021	2022	2023	January—June 2024
Item		Quantity (in 1	,000 pounds)	
Imports of melamine from— Germany				
India				
Japan				
Netherlands				
Qatar				
Trinidad and Tobago				
All other countries <sup>1</sup>				
Total imports <sup>3</sup>	0	0	0	(

<sup>&</sup>lt;sup>1</sup> Please identify these countries:

II-2. Changes in purchasing patterns.-- Please indicate whether the shares of your firm's purchases of melamine steadily decreased, fluctuated but ended lower, were constant, fluctuated but ended higher, or steadily increased since January 1, 2021 from the listed sources. To the extent your firm's purchasing patterns fluctuated, please specify the trend for each calendar year in the explanation.

Select one box per row.

Source of purchases	Did not purchase	Steadily increased	Fluctuated up <sup>1</sup>	No change	Fluctuated down <sup>1</sup>	Steadily decreased	Explanation for trend
United States							
Germany							
India							
Japan							
Netherlands							
Qatar							
Trinidad and Tobago							
All other countries							
Sources unknown							

<sup>&</sup>lt;sup>2</sup> Please indicate the firm(s) from which you purchased this merchandise:

<sup>&</sup>lt;sup>3</sup> If your firm imported melamine at any time since January 1, 2021, please also complete and return a U.S. importers' questionnaire in this proceeding.

II-3. <b>P</b>	urchasing	subject ir	nports rather	than domestic	products.—
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(a)	Since January 2021, did your firm import and/or purchase imports of melamine from
	Germany, India, Japan, Netherlands, Qatar, and/or Trinidad and Tobago instead of
	purchasing U.Sproduced melamine? Respond for each subject country.

		No
	Yes	(If "No" for all countries, skip to next
Source	(also respond to parts (b) and (c))	question)
Germany		
India		
Japan		
Netherlands		
Qatar		
Trinidad and Tobago		

(b) If you responded "Yes" to part (a), was the imported product priced lower than the domestic product?

Source	Yes	No
Germany		
India		
Japan		
Netherlands		
Qatar		
Trinidad and Tobago		

# II-4. Purchasing subject imports rather than domestic products. — continued

(c) If you responded "Yes" to part (a), was price a primary reason for importing and/or purchasing subject imports rather than domestic product?

Source	Yes	If Yes, estimate the quantity of imports purchased and/or imported instead of domestic product since January 2021 (in 1,000 pounds)	No	If No, please indicate the reason your firm imported and/or purchased imports instead of domestic product
Germany				
India				
Japan				
Netherlands				
Qatar				
Trinidad and Tobago				
If the quantity	report	ed above exceeds the total quant	ity repor	ted in II-1, please explain.

## II-5. <u>U.S. producers and import competition.</u>—

(a) Since January 1, 2021, in connection with a sale or offer to sell melamine to your firm, did U.S. producers reduce their prices of domestically produced melamine in order to compete with lower-priced imports of melamine from the subject countries? Respond for each subject country.

Source	Yes (also respond to question part (b))	No (If "No" for all countries, skip to next question)	Don't know
Germany			
India			
Japan			
Netherlands			
Qatar			
Trinidad and Tobago			

(b) If your firm responded "yes" to any of the above countries, please provide an estimate of the reduction in U.S. producers' prices and any additional explanations.

Source	Estimated reduction in U.S. prices (percent)	Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors
Germany	%	
India	%	
Japan	%	
Netherlands	%	
Qatar	%	
Trinidad and Tobago	%	

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II-6. **Country knowledge.-**-Please indicate whether your firm has experience or is otherwise familiar with melamine produced in the following countries.

United States	Germany	India	Japan	Nether- lands	Qatar	Trinidad and Tobago	Other countries	Other countries (specify)

II-7. <u>Supplier identification.</u>--Please list your firm's <u>FIVE</u> largest suppliers for melamine since January 1, 2021, by quantity. Also, provide the share of the quantity of your firm's total purchases of melamine that each of these suppliers accounted for in 2023.

No.	Supplier's name	City and state	Share of quantity of 2023 purchases
1			%
2			%
3			%
4			%
5			%

## PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1.	Firm typeWhich of the following best describes your firm as a purchaser of melamine (check
	all that apply)?

End user	Distributor	Other	Describe other

If your firm is a distributor of melamine, please answer questions III-2 and III-3.

III-2. <u>Competition for sales</u>.--Does your firm compete for sales to customers with the manufacturers or importers from which your firm purchases melamine?

No	Yes	If yes, please describe.

. Purchaseı	rs' Questionna	aire - <b>M</b>	elamine (Fina	al)					Page 12
. <u>Types</u>	of customers	What	are the majo	or types of custo	me	rs to which your	r firm	sells	melamine?
our firm is	an end user o	of melar	nine, please d	answer questio	ns II	I-4 and III-5.			
your <u>t</u>		on cost t	hat is accoun			elamine and esti e and by other i			
			Share of	f total cost in ea firm produces		of the product( ounted for by	s) you	ır	<b>Total</b> (should
Р	Product(s) your firm produces		Me	elamine		Other inputs		sum to 100.0% across)	
				%	+		%	=	0.0 %
				%	+		%	=	0.0 %
				%	+		%	=	0.0 %
. <u>Dema</u>	decreased,	mand fo fluctuat reased s	r your firm's	d lower, were co		porating melam			•
	Steadily increased	<b>I</b>	ctuated up	Constant		Fluctuated down	Stea	adily	decreased
(b)	Has this had	d any ef	fect on your f	firm's demand f	or n	nelamine?			
	No	Yes			ı	Explain			

U.S. F	U.S. Purchasers' Questionnaire - <b>Melamine (Final)</b> Page 13							
III-6. <u>Substitutes</u> Can other products be substituted for melamine?								
	No YesPlease fill out the table.							
Have changes in the price of this sub affected the price for melamine								
	Substitute	substitute is used	No	Yes	Explanation			
1.								
2.								

III-7. <u>Demand trends.</u>-- Has demand within the United States and outside of the United States (if known) for melamine steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2021? Explain any trends and describe the principal factors that have affected these changes in demand and explain how these trends have impacted your operations.

Select one box per row.

3.

Market	Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decrease	Explanation of factors and impact
Within the United States 2021-24 (overall)						
2021-22						
2022-23						
2023-24						
Outside the United States 2021-24 (overall)						
2021-22						
2022-23						
2023-24						

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III-8.		Country preferences Do you or your customers ever prefer to order melamine produced in a specific country or countries over other possible country sources of supply?						
	No	Yes	If yes, identify the countries and explain any preferer	nces.				
III-9.	-	our firm's	chasing domestic productPlease fill out the table be total 2023 purchases of melamine that required mela	_				
				Estimated share of you firm's total 2023 purchases of melamin				
Purcha	ases that d	id not rec	uire domestic product	9				
		-	ired by law or regulation to be domestic product es under "Buy American" provisions)	9				
			equired by law or regulation, but were required by nestic product	9				
	ases that w in:)	•	ired to be domestic product for other reasons	9				
T	<b>otal</b> (shoul	d sum to	100.0%)	0.0 %				
III-10.		-	the melamine market subject to business cycles, either, describe.	er during the year or				
	No	Yes	If yes, please describe, including any changes since	January 1, 2021.				
III-11.		to melai	ns of competition revious question? If					
	No	Yes	If yes, please describe, including any changes since	January 1, 2021.				

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III-12.	Decisions based on producer and country-of-origin How often does your firm, and if known,
	do your customers, make purchasing decisions involving melamine based on its producer or
	country of origin?

Item	Always	Usually	Sometimes	Never	If at least sometimes, explain noting the producers and/or countries.
		D	ecision based o	on produc	cer
Your firm					
Your customers					
		Decis	ion based on c	ountry of	origin
Your firm					
Your customers					

III-13. <u>Availability of supply</u>.--Has the availability of melamine in the U.S. market changed since January 1, 2021?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
U.Sproduced product			
Subject imports			
Nonsubject imports			

#### III-14. Supply constraints.—

Has any firm refused, declined, or been unable to supply your firm with melamine since January 1, 2021 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

	l		I				
				If ye	es, please fill o	out the columns below.	
Period	No	Yes	Supplier	Timing of constraint <sup>1</sup>	Duration of constraint <sup>2</sup>	Reason for the firm's supply constraint	Please describe the impact of the supply constraint on your operations
2021							
2022							
2023							
2024 <sup>3</sup>							
<sup>1</sup> For timing of constraint, please identify the specific months in which you experienced the supply constraint (e.g., January-May or July-August)							
<sup>2</sup> For duration of constraint, please identify the total number of months for that year in which you experienced the supply constraint (e.g., 4 months)							
For constraints identified in 2024, please indicate if these constraints began before or after petition filing date in these investigations February 14, 2024), and explain:							
			-	•			

III-15. **Availability of specific product types.--**Are certain grades/types/sizes of melamine only available from certain country sources?

No	Yes	If yes, please identify the countries and the grades/types/sizes available only from those countries.	

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III-16.	<u>Purcha</u>	Purchasing frequency							
	(a)	How fre	How frequently does your firm make purchases of melamine (check one)?						
		Daily	Weekly	Monthly	Quarterly	Annually	Other	If other, specify	
	(b)	Has this	purchas	ing frequency	changed sinc	e January 1,	2021?		
		No	Yes	If yes, please	describe.				
III-17.	experie		ourities,					y 1, 2021 has your firm umping") in your	
	No	Ye	s If y	es, please expl	lain and indi	ate the cou	ntry sour	ce.	
			]						
III-18.		aterial p		with the prices	s for raw mat	erials used ir	n the pro	duction of melamine?	
		N	0	<b>Yes</b> – please	answer (b)	7			
					]				
(b) Has information on raw material prices affected your firm's negotiations or contract purchase melamine since January 1, 2021?						ons or contracts to			
		No	Yes E	xplain					
III-19.				ntactedHow purchase? Be				your firm generally	

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III-20.		<u>Supplier negotiations</u> Do your firm's purchases of melamine usually involve negotiations between your firm and suppliers of melamine?						
	No	Yes		plain the factors your firm generally negotiates and note w quotes competing prices during negotiations.	hether			
III-21.	Change i	n supplie	<u>rs</u> Has yo	our firm changed suppliers since January 1, 2021?				
	No	Yes		ease list the supplier(s), whether the firm was added or dro easons for the change.	pped,			
III-22.	New suppliersAre you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2021?							
	No	Yes	If yes, ple	ease identify the firms.				
III-23.		<u>Supplier certification.</u> Do you require your suppliers to be or to become certified or qualified t sell melamine to your firm?						
	• 1	<ul> <li>If yes, provide the following information.</li> <li>The number of days required to qualify a new supplier.</li> <li>A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.).</li> </ul>						
	No	Yes	Number of days	Certification/qualification process and factors considered				
III-24.	attempts	<u>Failure to certify.</u> Since January 1, 2021, have any domestic or foreign producers failed in their attempts to certify or qualify their melamine with your firm or have any producers lost their approved status?						
	No	Yes	located, a	ease identify these producers, the countries where they are and the reasons why they failed or lost the ion/qualification.	<u> </u>			

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1.			
2.			
3.			
Please list any other factors that are	very important in	your purchase de	cisions:
Purchasing factorsPlease rate the ir ourchasing decisions for melamine.	nportance of the f	following factors in	n your firm's
Factor	Very important	Somewhat important	Not important
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Diversity of supply			
Minimum quantity requirements			
Packaging			
Payment terms			
Price			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Reliability of supply			
Technical support/service			
U.S. transportation costs			

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III-28.	Minimum qualityHow often does melamine from the following countries meet minimum
	quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know
United States					
Germany					
India					
Japan					
Netherlands					
Qatar					
Trinidad and Tobago					
Other:					

III-29.	Frequency of decisions based on priceHow often does your firm purchase the melamine that
	is offered at the lowest price?

Always	Usually	Sometimes	Never		

III-30. <u>Price leaders.--</u>A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader is not necessarily the lowest-priced supplier.

Please list the names of any firms you have considered price leaders in the melamine market since January 1, 2021.

Firm(s)	Describe how the firm(s) exhibited price leadership

III-31.	Role of section 301 tariffs Did the tariffs on Chinese-origin products under section 301, or
	changes in these tariffs, have an impact on the melamine market in the United States, including
	any effects on melamine cost, price, supply, and/or demand, since January 1, 2021?

Yes	No	Don't know
If yes, please describe the imp the timing of such impacts.	pact on cost, price, supply, and	d/or demand, and include

#### PART IV.—PRODUCT COMPARISONS

IV-1. <u>Interchangeability.</u>—How often is melamine produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = no familiarity with products from a specified country-pair

Country-pair	Germany	India	Japan	Nether- lands	Qatar	Trinidad and Tobago	Other countries
United States							
Germany							
India		$\times$					
Japan		$\times$	$\times$				
Netherlands		$\times$	$\times$	X			
Qatar		$\times$	$\times$	$\searrow$	>		
Trinidad and Tobago		><	$\times$		><		

For any country-pair producing melamine that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude the interchangeable use of melamine produced in the countries:

IV-2. <u>Factors other than price</u>.—How often are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between melamine produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	Germany	India	Japan	Nether- lands	Qatar	Trinidad and Tobago	Other countries
United States							
Germany							
India		$\times$					
Japan		$\times$	$\times$				
Netherlands		$\times$	$\times$				
Qatar		>		><	><		
Trinidad and Tobago		$\times$	$\times$		><		

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's purchases of melamine, identify the country-pair and the relevant factors other than price and report the advantages or disadvantages imparted by such factors:

IV-3. <u>Factor country comparisons.</u>--For the factors listed below, please rate how melamine produced in each country you identified in your response with which you are familiar, as reported in question II-5, compares with melamine produced in each of the other countries with which you are familiar.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	Product from United States compared to product from Germany				Product from United States compared to product from India				<u>Un</u>	oduct fr ited Sta mpared oduct fr Japan	ites I to
Factor	Superior	Comparable	Inferior		Superior	Comparable	Inferior		Superior	Comparable	Inferior
Availability											
Delivery terms											
Delivery time											
Discounts offered											
Minimum quantity requirements											
Packaging											
Payment terms											
Price <sup>1</sup>											
Product consistency											
Product range											
Quality meets industry standards											
Quality exceeds industry standards											
Reliability of supply											
Technical support/service											
U.S. transportation costs <sup>1</sup>											
<sup>1</sup> A rating of "superior" on price	and U.S	. transpo	rtation c	osts	indicate	s that t	he first	count	ry gene	rally has	lower

<sup>&</sup>lt;sup>1</sup> A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

## IV-3. **Continued.**

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	Product from United States compared to product from the Netherlands			<u>Uni</u> coı	duct frited Standard mpared duct frited Qatar	ates I to	<u>Un</u> co pro <u>Tri</u>	Product from United States compared to product from Trinidad and Tobago		
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior	
Availability										
Delivery terms										
Delivery time										
Discounts offered										
Minimum quantity requirements										
Packaging										
Payment terms										
Price <sup>1</sup>										
Product consistency										
Product range										
Quality meets industry standards										
Quality exceeds industry standards										
Reliability of supply										
Technical support/service										
U.S. transportation costs <sup>1</sup>										

<sup>&</sup>lt;sup>1</sup> A rating of 'superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

PART V.—ADDITIONAL INFORMATIO	L INFORMATION
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V-1.	Other explanationsIf your firm would like to further explain a response to any question for which a narrative response box was not provided, please note the question number and the explanation in the space provided below.

# **HOW TO FILE YOUR QUESTIONNAIRE RESPONSE**

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://usitc.gov/reports/active import injury questionnaires.

**Please do not attempt to modify the format or permissions of the questionnaire document**. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Commission's secure submission portal</u>.— The questionnaire must be uploaded in two formats: (1) a Microsoft Word 97-2003 document; and (2) a PDF copy of the complete questionnaire with a signature on the first page. Please include any attachments at the end of the PDF (e.g., APO certification, additional comments, etc.).

Web address: https://dropbox.usitc.gov/oinv/ Pin: MEL6

• E-mail. — E-mail the MS Word questionnaire to <u>lauren.mclemore@usitc.gov</u>; include a PDF copy of the complete questionnaire with a signature on the first page. Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure submission portal and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

**If your firm** <u>does not </u>**purchase this product**, please fill out page 1, print, sign, and submit a scanned PDF copy via the Commission's secure submission portal or email.

<u>Parties to this proceeding</u>.— If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.