

U.S. PRODUCERS' QUESTIONNAIRE

FLOAT GLASS PRODUCTS FROM CHINA AND MALAYSIA

This questionnaire must be received by the Commission by **December 5, 2024**

See last page for instructions regarding how to file this questionnaire.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning float glass products from China and Malaysia (Inv. Nos. 701-TA-748-749 and 731-TA-1726-1727 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm _____

Address _____

City _____ State _____ Zip Code _____

Website _____

Has your firm produced float glass products (as defined on next page) and/or processed imported or purchased float glass products into another product that still matches the definition of float glass products (as defined on the next page) in the United States at any time since January 1, 2021?

☐ **NO** (Sign the certification below and promptly return **only** this page of the questionnaire to the Commission)

☐ **YES** (Complete all parts of the questionnaire relevant to your firm's operations as detailed in question I-2a below, and return the entire questionnaire to the Commission)

Return questionnaire via the Commission's secure portal by clicking on the following link:

<https://usitc.gov/qportal>. (PIN: **GLASS**; PHASE: **Preliminary**). See last page for detailed instructions.

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone

Email address

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to petitions filed on November 21, 2024, by Vitro Flat Glass, LLC, Cheswick, Pennsylvania, and Vitro Meadville Flat Glass, LLC, Cochran, Pennsylvania ("Vitro"). Countervailing and antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Pertinent information to this proceeding is available at: Questionnaires: https://usitc.gov/reports/active_import_injury_questionnaires. Other case information: <https://ids.usitc.gov/case/8241/investigation/8665>

Float glass products covered by this proceeding are articles of soda-lime-silica glass that are manufactured by floating a continuous strip of molten glass over a smooth bath of tin (or another liquid metal with a density greater than molten glass), cooling the glass in an annealinglehr, and cutting it to appropriate dimensions. For purposes of the petitions, float glass products have a nominal thickness of at least 2.0 mm (0.079 inches) and a nominal surface area of at least 0.37 square meters (4.0 square feet).

The country of origin of each float glass product is determined by the location where the soda-lime-silica glass is first manufactured by floating a continuous strip of molten glass over a smooth bath of tin and cooling the glass in an annealinglehr, regardless of the location of any downstream finishing or fabrication operations. Prior to being subjected to further treatment, finishing, or fabrication, float glass products meet the requirements of Type I under ASTM-C1036 of the American Society for Testing and Materials.

Float glass products may be clear, stained, tinted, or coated with one or more materials to affect heat insulation properties, electrical conductivity, sound reduction, strength, durability, color, and/or the transmission of light. Examples of coated float glass products include low emissivity ("Low-E") architectural glass and frameless mirrors (i.e., flat glass with a silver, aluminum, or other reflective layer) such as mirror stock sheet.

Float glass products may be annealed, chemically strengthened, heat strengthened, or tempered to achieve a desired surface compression, pursuant to ASTM-C1048, ASTM-C1422/C1422M, or other similar specifications.

Float glass products may be further worked, including but not limited to finishing operations such as sandblasting, etching, bending, curving, beveling, edging, notching, drilling, chipping, embossing, and engraving.

Float glass products may be unassembled or assembled. Examples of assembled float glass products include: (1) mirrors with one or more light-emitting diodes ("LEDs") integrated with the mirror, as well as framed mirrors with one or more LEDs integrated with the mirror or the mirror frame; and (2) articles consisting of two or more sheets of glass that are bonded together using a polymer interlayer (i.e., laminated glass), as well as insulating glass units ("IGUs"), which consist of two or more sheets of glass separated by a spacer material and hermetically sealed together at the edge in order to create a thermal barrier using air or one or more gases.

The scope of the petitions covers, but is not limited to, glass articles meeting one or more of the ASTM-C162, ASTM-C1036, ASTM-C1048, ASTM-C1172, ASTM-C1349, ASTM-C1376, ASTM-C1422/C1422M, ASTM-C1464, ASTM-C1503, ASTM-C1651, ASTM-E1300, and ASTM-E2190 specifications, definitions, and/or standards.

Excluded from the scope are: (1) wired glass; (2) patterned flat glass meeting the requirements of Type II under ASTM-C1036, including greenhouse glass and patterned solar glass; (3) safety glazing materials for vehicles certified to American National Standards Institute ("ANSI") Standard Z26.1; (4) vacuum insulating glass ("VIG") units, which consist of two or more sheets of glass separated by a spacer material, with at least one hermetically sealed compartment that uses a gas-free vacuum as a thermal barrier; (5) framed mirrors without any LEDs integrated with the mirror or the mirror frame; (6) unframed "over-the-door" mirrors that are ready for use as imported without undergoing after importation any processing, finishing, or fabrication; and (7) strengthened or tempered flat glass specially designed for use in home appliances, including refrigerator shelves, washer door lids, microwave doors, and oven doors.

Also excluded from the scope of the petitions are: (1) soda-lime-silica glass containing less than 0.01 percent iron oxide by weight, annealed with a surface compression less than 3,500 pounds per square inch ("PSI"), having a transparent conductive oxide base coating (e.g., tin oxide), and with a nominal thickness less than or equal to 4.0 mm (0.1575 inches) (i.e., "coated solar glass"); and (2) heat treated soda-lime-silica glass with a surface compression between 3,500 and 10,000 PSI, containing two or more drilled holes, and having a nominal thickness less than 2.5 mm (0.098 inches) (i.e., "clear back solar glass").

Float glass products are currently imported under statistical reporting numbers 7005.10.8000, 7005.21.1010, 7005.21.1030, 7005.21.2000, 7005.29.1810, 7005.29.1850, 7005.29.2500, 7007.29.0000, 7008.00.0000, 7009.91.5010, 7009.91.5095, and 7009.92.5010 of the Harmonized Tariff Schedule of the United States (HTSUS). They may also be imported under HTSUS statistical reporting number 7006.00.4010, 7006.00.4050, and 7007.19.0000. The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were

divulged to unauthorized individuals. In addition, if your firm is a U.S. producer, the information you provide on your production and imports of float glass products and your responses to the questions in Part I of the producer questionnaire will be provided to the U.S. Department of Commerce, upon its request, for use in connection with (and only in connection with) its requirement pursuant to section 702(c)(4)/732(c)(4) of the Act (19 U.S.C. § 1671a(c)(4)/1673a(c)(4)) to make a determination concerning the extent of industry support for the petition requesting this proceeding. Any information provided to Commerce will be transmitted under the confidentiality and release guidelines set forth above. Your response to these questions constitutes your consent that such information be provided to Commerce under the conditions described above.

D-GRIDS tool.--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDS tool." Use of this tool to help your firm complete this questionnaire is optional. Firms opting to use the D-GRIDS tool to populate their data into this questionnaire will need the D-GRIDS specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDS tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDS tool are available within the D-GRIDS tool itself.

I-1a. **Reporting requirements.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire for use by the Office of Management and Budget.

Hours	Dollars

Public reporting burden for this questionnaire is estimated to average 55 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please provide such comments to the Office of Investigations, import_injury@usitc.gov.

I-1b. **TAA information release.**--In the event that the U.S. International Trade Commission (USITC) makes an affirmative final determination in this proceeding, do you consent to the USITC's release of your contact information (company name, address, contact person, contact person's title, telephone number, email address) appearing on the front page of this questionnaire to the Departments of Commerce, Labor, and Agriculture, as applicable, so that your firm and its workers can be made eligible for benefits under the Trade Adjustment Assistance program?

☐ Yes

☐ No

I-2a. **Type of operations.**--Please identify which type of operations your firm conducts below.

Type of operations	Description <i>(check all that apply)</i>	
Production	Your firm manufactures soda-lime-silica glass by floating a continuous strip of molten glass over a smooth bath of tin and cooling the glass in an annealing lehr. Your firm may or may not also conduct further processing on the resulting float glass product.	<input type="checkbox"/>
Processing	Your firm purchases or otherwise procures in-scope float glass products from another entity (i.e., either domestically manufactured or imported float glass products), and your firm conducts further processing of those already in-scope float glass products into another form of in-scope product in the United States. Your firm is not manufacturing soda-lime-silica glass by floating a continuous strip of molten glass over a smooth bath of tin and cooling the glass in an annealing lehr.	<input type="checkbox"/>

Note: If your firm both produces float glass products domestically (whether or not further processed) as well as processes imported or purchased float glass products (i.e., conduct activities on purchased float glass products that your firm itself did not manufacture), please separately report on those operations. The following schematic reflect how the Commission is asking firms to report their operations in this questionnaire.

Item	Production operations with or without additional processing	Processing operations using purchased or imported float glass products
Part I: General information	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Part II: Trade and related information	<input checked="" type="checkbox"/>	
Part III: Financial information	<input checked="" type="checkbox"/>	
Part IV: Pricing and market factors	<input checked="" type="checkbox"/>	
Part V: Production related activities	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Part VI: Processing operations		<input checked="" type="checkbox"/>
Part VII: Alternative product information	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

- I-2b. **Establishments covered.**--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. **Firms operating more than one establishment should combine the data for all establishments into a single report.**

"Establishment"--Each facility of a firm involved in the production or processing of float glass products, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered ¹	City, State	Zip (5 digit)	Description	Production	Processing
1				<input type="checkbox"/>	<input type="checkbox"/>
2				<input type="checkbox"/>	<input type="checkbox"/>
3				<input type="checkbox"/>	<input type="checkbox"/>
4				<input type="checkbox"/>	<input type="checkbox"/>
5				<input type="checkbox"/>	<input type="checkbox"/>
6				<input type="checkbox"/>	<input type="checkbox"/>
7				<input type="checkbox"/>	<input type="checkbox"/>
8				<input type="checkbox"/>	<input type="checkbox"/>
9				<input type="checkbox"/>	<input type="checkbox"/>
10				<input type="checkbox"/>	<input type="checkbox"/>
11				<input type="checkbox"/>	<input type="checkbox"/>
12				<input type="checkbox"/>	<input type="checkbox"/>
13				<input type="checkbox"/>	<input type="checkbox"/>
14				<input type="checkbox"/>	<input type="checkbox"/>
15				<input type="checkbox"/>	<input type="checkbox"/>
¹ Additional discussion on establishments consolidated in this questionnaire: _____.					

- I-2c. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: _____.

- I-2d. **External counsel.**-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

I-3. **Petitioner status.**--Is your firm a petitioner in this proceeding or a member firm of the petitioning entity?

No	Yes
<input type="checkbox"/>	<input type="checkbox"/>

I-4. **Petition support.**--Does your firm support or oppose the petition?

Country	Investigation type	Support	Oppose	Take no position
China	Antidumping duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
China	Countervailing duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Malaysia	Antidumping duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Malaysia	Countervailing duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-5. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

☐ No ☐ Yes--List the following information, relating to the ultimate parent/owner.

Firm name	Country	Extent of ownership (percent)

“Related firm”—A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

- 1-6. **Related importers/exporters**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing float glass products from China or Malaysia into the United States or that are engaged in exporting float glass products from China or Malaysia to the United States?

☐ No ☐ Yes--List the following information.

Firm name	Country	Affiliation

- I-7. **Related producers**.--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of float glass products?

☐ No ☐ Yes--List the following information.

[illegible]

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Kristina Lara (202-205-3386, Kristina.Lara@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part II.

Name	
Title	
Email	
Telephone	

II-2a. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of float glass products since January 1, 2021.

<i>Check as many as appropriate.</i>		<i>If checked, please describe the nature, timing / duration, and impact on operations of any such reported changes as well as the business reasons for them; leave completely blank if not applicable</i>
<input type="checkbox"/>	Plant openings	
<input type="checkbox"/>	Plant closings	
<input type="checkbox"/>	Prolonged shutdowns	
<input type="checkbox"/>	Production curtailments	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Weather-related or force majeure events	
<input type="checkbox"/>	Other (e.g., revised labor agreements, technology)	

- II-2b. **COVID-19 pandemic.**—Has the COVID-19 pandemic or have any government actions taken to contain the spread of the COVID-19 virus resulted in changes in your firm's supply chain arrangements, production, employment, and shipments relating to float glass products since January 1, 2021? In your response, please discuss the duration and timing of any such changes as they relate to your firm's operations.

No	Yes	If yes, describe these changes including the impact over time on the (a) supply chain, (b) production and shipments, and (c) employment with respect to float glass products.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-3a. **Production using same machinery.**--Please report your firm's production of products using the same equipment, machinery, or employees as used to produce float glass products, and the combined capacity (both installed and practical capacity) on this shared equipment, machinery, or employees in the periods indicated.

"Installed overall capacity" – The level of production that your establishment(s) could have attained, assuming your firm's *optimal* product mix, and based solely on *existing capital investments*, i.e., machinery and equipment that is in place and ready to operate. This capacity measure does not take into account other constraints to production such as existing workforce constraints, availability of raw materials, or downtime for maintenance, repair, and clean-up. This capacity measure is sometimes referred to as "nameplate" or "theoretical" capacity.

"Practical overall capacity" – The level of production that your establishment(s) could reasonably have expected to attain, taking into account your firm's *actual* product mix over the period. This capacity measure is based on not only existing capital investments, i.e., machinery and equipment that is in place and ready to operate; but also non-capital investment constraints, such as (1) normal operating conditions, including normal downtime for maintenance, repair, and cleanup; (2) your firm's existing in place and readily available labor force; (3) availability of material inputs; and (4) any other constraints that may have limited your firm's ability to produce the reported products. Importantly, this capacity measure is the maximum "practical" production your firm could have achieved without hiring new personnel or expanding the number of shifts operated in the period.

"Practical float glass products capacity" – The level of production of float glass products that your establishment(s) could reasonably have expected to attain. The same assumptions apply to this capacity measure as for practical overall capacity, but only includes the portion of practical overall capacity allocated to the production of float glass products based on the actual product mix experienced over the period.

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

Takes into account	Installed overall capacity	Practical overall capacity	Practical float glass products capacity
Existing capital investments	Yes	Yes	Yes
Product mix	Yes	Yes	Yes
Normal downtime, maintenance, repair and clean-up	No	Yes	Yes
Existing labor force	No	Yes	Yes
Availability of material inputs	No	Yes	Yes
Actual number of shifts and hours operated	No	Yes	Yes
Limited to float glass products	No	No	Yes

II-3a. **Production using same machinery.—Continued**

Quantity (in 1,000 pounds)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Capacity measures:					
Installed overall capacity ¹					
Practical overall capacity ^{1 2}					
Practical float glass products capacity ^{3 4}	0	0	0	0	0
Production of:					
Float glass products ^{3 4}	0	0	0	0	0
Other products ⁵					
Total production using same machinery or workers	0	0	0	0	0
<p>¹ Data reported for both "installed overall" and "practical overall" capacity should each individually be greater than data reported for total production (last line). Additionally, data reported for "installed overall" capacity should be greater than "practical overall" capacity in every period.</p> <p>² Please provide details in your response to the question on capacity constraints in question II-3d below that explain the differences reported between "installed" overall capacity and "practical" overall capacity.</p> <p>³ Data for this indicator will populate here once reported below in question II-8.</p> <p>⁴ Data reported for practical float glass products capacity should be greater than the data reported for production of float glass products in each period, if not revise prior to submission to the Commission. Additionally, if your firm reports the production of no other products on the same machinery and using the same workers as float glass products then "practical overall" and "practical float glass products" capacity measures should be equal to each other.</p> <p>⁵ Please identify these products: _____.</p>					

- II-3b. **Operating parameters.**--The *practical* overall capacity reported in II-3a is based on the following operating parameters:

Hours per week	Weeks per year

- II-3c. **Capacity calculations.**--Please describe the methodology used to calculate *installed* and *practical* overall production capacities reported in II-3a, and explain any changes in reported capacities.

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- II-3d. **Practical overall capacity constraints.**--Please describe the constraint(s) that set the limit(s) on your firm's practical overall capacity over the period reported in question II-3a. If different constraints were binding over different periods reported, please specify when each constraint was limiting your reported practical overall capacity. If a constraint was not actually binding over the period reported, but was still a constraint to achieving the installed capacity level, indicate at what level it would have been binding.

Constraint (check as many as appropriate)		Description (If checked, please describe the details, timing, and duration of the constraint; leave completely blank if not applicable)
<input type="checkbox"/>	Production bottlenecks	
<input type="checkbox"/>	Existing labor force	
<input type="checkbox"/>	Supply of material inputs	
<input type="checkbox"/>	Fuel or energy	
<input type="checkbox"/>	Storage capacity	
<input type="checkbox"/>	Logistics/transportation	
<input type="checkbox"/>	Other constraints (list the specific constraints in the description field)	

- II-3e. **Reaching installed overall capacity.**--Please describe and quantify the amount of time it would take and the additional actions that would be needed (e.g., hiring new workers, expanding shifts, procuring larger sources of raw material supply, etc.) for your firm to be able to fully utilize the reported installed overall capacity reported in II-3a.

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- II-3f. **Excess installed overall capacity.**--To the extent that your company is reporting excess installed overall capacity, please report, with specificity: (1) which machines or equipment (or other elements of production) would need to be brought back into production for your plant to operate at full capacity, and (2) the specific dates on which such machines or equipment were last used by your plant to produce float glass products.

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- II-4. **Product shifting.**—

- (a) Is your firm able to switch production (capacity) between float glass products and other products using the same equipment and/or labor?

No	Yes	If yes—(i.e., have produced other products or are able to produce other products) Please identify other actual or potential products.
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Please describe the factors that affect your firm's ability to shift capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

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- II-5. **Capacity checklist.**--Please check that the capacity numbers reported in question II-3a follow the Commission's relevant definitions for capacity.

Item	✓ if Yes
Are all three capacity measures reported based on <u>currently installed machinery and equipment</u> (i.e., the reported capacity level would not require additional capital investments in order to achieve)?	<input type="checkbox"/>
Are practical overall capacity and practical float glass products capacity measures reported based on <u>existing labor force</u> (i.e., the reported capacity level would not require hiring additional production related workers or adding shifts)?	<input type="checkbox"/>
Are practical overall capacity and practical float glass products capacity measures based on <u>the actual availability of material inputs</u> ?	<input type="checkbox"/>
Do both practical overall capacity and practical float glass products capacity measures account for <u>normal downtime, maintenance, repair and clean-up</u> activities?	<input type="checkbox"/>
Does the difference between practical overall capacity and practical float glass products capacity equal the portion of practical overall capacity that is dedicated to the production of out-of-scope products?	<input type="checkbox"/>

Note: If your firm is not able to answer "yes" to any of the above criteria as it relates to your firm's reported capacity levels, please revise your capacity numbers to be in conformance with the appropriate definition prior to submission to the Commission.

- II-6. **Tolling.**--Since January 1, 2021, has your firm been involved in a toll agreement regarding the production of float glass products?

"Toll agreement"-- Agreement between two firms whereby the first firm ("tollee") furnishes the raw materials and the second firm ("toller") uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

No	Yes	
<input type="checkbox"/>	<input type="checkbox"/>	If yes—Please complete the table below.

Does your firm act as the toller or tollee in this arrangement?	Toller: <input type="checkbox"/>	Tollee: <input type="checkbox"/>
Report the share of your firm's production of float glass products that was included in this toll arrangement in 2023.	%	
Please describe the activities performed in this tolling arrangement:		
Please indicate the name(s) of the firm(s) involved:		

II-7. Foreign trade zones.--

- (a) **Firm's FTZ operations**.--Does your firm produce float glass products in and/or admit float glass products into a foreign trade zone (FTZ)?

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

No	Yes	If yes--Describe the nature of your firm's operations in FTZs and identify the specific FTZ site(s).
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) **Other firms' FTZ operations**.--To your knowledge, do any firms in the United States import float glass products into a foreign trade zone (FTZ) for use in distribution of float glass products and/or the production of downstream articles?

No	Yes	If yes--Identify the firms and the FTZs.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-8. **Production, shipments, and inventory data.**--Report your firm's practical capacity, production, shipments, and inventories of domestically produced float glass products during the specified periods.

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

"Commercial U.S. shipments" –Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" – Product consumed internally by your firm. Such transactions are valued at fair market value. Internal consumption can include any in-scope float glass product that your firm first produced that would match the scope on page 2, but then further processed into an excluded float glass product (e.g., automotive glass, et cetera).

"Transfers to related firms" –Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm" –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

"Export shipments" –Shipments to destinations outside the United States, including shipments to related firms.

"Inventories"— Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-8. Production, shipment, and inventory data.--Continued

Quantity (in 1,000 pounds) and value (in \$1,000)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Practical float glass products capacity¹ (quantity) (A)					
Beginning-of-period inventories (quantity) (B)					
Production (quantity) (C)					
U.S. shipments:					
Commercial shipments:					
Quantity (D)					
Value (E)					
Internal consumption:²					
Quantity (F)					
Value ² (G)					
Transfers to related firms:²					
Quantity (H)					
Value ² (I)					
Export shipments:³					
Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					

¹ Report your firm's practical float glass products capacity consistent with the definitions and instructions included in question II-3a.

² Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

³ Identify your firm's principal export markets: _____.

RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2021	2022	2023	2023	2024
B + C – D – F – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

- II-9. **Channels of distribution.**--Report your firm's U.S.-produced float glass products' U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution during the specified periods.

Quantity (in 1,000 pounds)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Channels of distribution:					
U.S. shipments:					
to Distributors ¹ (M)					
to Processors/fabricators (N)					
to Automotive and transportation OEMs (O)					
to Contractors and builders (P)					
To Other end users ² (Q)					
¹ Please identify the primary ultimate end uses (if known) of your firm's shipments to distributors: _____. ² Please describe the types of end users included: _____.					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines M through Q) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period from question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year			January-September	
	2021	2022	2023	2023	2024
M + N + O + P + Q – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

- II-10. **U.S. shipments by product type.**--Report your firm's U.S. shipments (inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S.-produced float glass products in calendar year 2023 by product type.

Quantity (in 1,000 pounds); Value (in \$1,000)	
Item	Calendar year 2023
U.S. shipments of.—	
<u>Insulating glass units (IGUs):</u>	
Quantity (R)	
Value (S)	
<u>Other (i.e., other than IGUs):</u>	
<u>Mirror products:</u>	
Quantity (T)	
Value (U)	
<u>Laminated products:</u>	
Quantity (V)	
Value (W)	
<u>All other products¹</u>	
Quantity (X)	
Value (Y)	
¹ Please identify these products: _____.	

RECONCILIATION OF PRODUCT TYPES.--Please ensure that the quantities and values reported in this question (i.e., lines R through Y) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period from question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year 2023
Quantity: $R + T + V + X - D - F - H = \text{zero ("0")}$, if not revise.	0
Value: $S + U + W + Y - E - G - I = \text{zero ("0")}$, if not revise.	0

- II-11. **Internal consumption/transfers to related firms.**--Did your firm internally consume and/or transfer to a related firm any portion of its float glass products production, as reported in lines F and H of question II-8?

No- Do not complete questions II-12 and II-13	Yes- Complete questions II-12 and II-13
<input type="checkbox"/>	<input type="checkbox"/>

- II-12. **Captive production use.** — Please report the share of your firm's internal consumption and/or transfers to related firms for the uses identified below. These data should reconcile with the quantities reported in question II-8 (lines F and H).

Quantity (in 1,000 pounds)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Internal consumption:					
Subsequently sold as is, i.e., as float glass products (merchandise was diverted back into the market for float glass products) (Z)					
Subsequently processed (i.e., into a downstream product) ¹ (AA)					
Transfers to related firms:					
Subsequently sold as is, i.e., as float glass products (merchandise was diverted back into the market for float glass products) (AB)					
Subsequently processed (i.e., into a downstream product) ¹ (AC)					
¹ Please identify/describe the downstream products: _____.					

RECONCILIATION OF CAPTIVE PRODUCTION USE. — The sum of lines Z and AA above should be equal to the quantities reported in line F (for the quantity of internal consumption) in question II-8 for each respective period. The sum of lines AB and AC above should be equal to the quantities reported in line H in question II-8 (for the quantity of transfers to related firms) for each respective period.

Reconciliation item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Internal consumption (line F in II-8) reconciliation.	0	0	0	0	0
Transfers to related parties (line H in II-8) reconciliation.	0	0	0	0	0

- II-13. **Float glass products' share contribution to downstream product.**—Did your firm or a related firm produce other downstream products using your firm's U.S.-produced float glass products in 2023?

No	Yes	If yes —Please describe the downstream product(s) produced and report or estimate the share that float glass products accounts for of the downstream product's material inputs. Do not include conversion costs in your calculations.
<input type="checkbox"/>	<input type="checkbox"/>	

Calendar year 2023		
Material inputs used in downstream production	Share of <i>value</i> accounted for of the material inputs in the downstream product (<i>percent</i>) ¹	Share of the <i>quantity</i> accounted for of the material inputs in the downstream product (<i>percent</i>)
Float glass products		
All other material inputs		
Total (should sum to 100.0%)	0.0	0.0
¹ Limit the share of value to just the material inputs for downstream product(s) being produced. In other words, do not include direct labor, factory overhead, or other conversion costs in the share calculation.		

- II-14. **Employment data.**--Report your firm's employment-related data in your U.S. establishments related to the production of float glass products during the specified periods and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to September periods, calculate similarly and divide by 9.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid"—Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Average number of PRWs (<i>number</i>)					
Hours worked by PRWs (<i>1,000 hours</i>) relating to:					
Production activities					
Fabrication/processing activities					
All activities	0	0	0	0	0
Wages paid to PRWs (<i>\$1,000</i>)					

Explanation of trends:

- II-15. **Transfers to related firms.**--If your firm reported transfers to related firms in question II-8, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

II-16. **Purchases.**--Has your firm purchased float glass products produced in the United States or in other countries since January 1, 2021? (Do not include imports for which your firm was the importer of record. These should be reported in an importer questionnaire.)

"Purchase" – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.

"Import" –A transaction to buy from a foreign supplier where your firm is the importer of record.

No	Yes	If yes--Report such purchases in the table below and explain the reasons for your firms' purchases.
<input type="checkbox"/>	<input type="checkbox"/>	

Note: If your firm served as the importer of record for any purchases from foreign suppliers, either for your own account or as a service for another entity, those purchases are to be considered "imports" not "purchases" and **should not** be included in the table below

(Quantity in 1,000 pounds)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Purchases from U.S. importers of float glass products from—					
China					
Malaysia					
Subject sources	0	0	0	0	0
All other sources ¹					
Purchases from domestic producers²					
Purchases from other sources³					
Purchases from all sources	0	0	0	0	0
¹ Please list the name of the nonsubject importer(s) from which your firm purchased this product: _____. ² Please list the name of the U.S. producer(s) from which your firm purchased this product: _____. ³ Please list the name of the firm(s) from which your firm purchased this product: _____.					

- II-17. **Purchases of imports from subject sources.**--If your firm reported purchases from U.S. importers of float glass products from China or Malaysia at any time since January 1, 2021, report those purchases by the individual importer of record and subject source.

Purchases of subject imports

Quantity (in 1,000 pounds)						
Importer of record	Subject source	Calendar year			January-September	
		2021	2022	2023	2023	2024
Grand total:		0	0	0	0	0

II-17. **Purchases of imports from subject sources.**—*Continued.*

RECONCILIATION OF PURCHASES FROM SUBJECT SOURCES.--Please ensure that the quantities reported for your firm's purchases of imports from subject sources reported in this question (i.e., "total purchases of imports from subject sources") in each time period equal the quantity reported for your firm's purchases from subject sources in each time period in the previous question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year			January-September	
	2021	2022	2023	2023	2024
Purchases from subject sources in this table – purchases from subject sources in previous table = zero ("0"), if not revise.	0	0	0	0	0

II-18. **Imports.**--Since January 1, 2021, has your firm imported float glass products?

"Importer" – The person or firm primarily liable for the payment of any duties on the merchandise, or an authorized agent acting on his behalf.

No	Yes	If yes--<u>COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE</u>
<input type="checkbox"/>	<input type="checkbox"/>	

II-19. **Other explanations.**--If your firm would like to further explain a response to a question in Part II for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

--

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to Jennifer Brinckhaus (202-205-3188, jennifer.brinckhaus@usitc.gov).

- III-1. **Contact information.**—Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part III.

Name	
Title	
Email	
Telephone	

- III-2. **Accounting system.**—Briefly describe your firm's financial accounting system.

- A.1. When does your firm's fiscal year end (month and day)? _____
If your firm's fiscal year changed since January 1, 2021, explain below:

- A.2. Note: Calendar-year data are required for the annual-year financial data in this section (i.e., in questions III-9a, III-9d, III-12a, and III-13a). However, if providing this data on a calendar-year basis is unduly burdensome or provides results that are not reliable, fiscal-year based data are acceptable. Please indicate whether the results in this section are provided on a calendar-year basis (including firms with a calendar-year based fiscal year) or on a fiscal-year basis that does not align with the calendar year.

☐ Calendar-year basis ☐ Fiscal-year basis (does not align with the calendar year)

- B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include float glass products:

- B.2. Does your firm prepare profit/loss statements for float glass products:

☐ Yes ☐ No

- B.3. Please indicate the type and frequency (if applicable) of financial statements prepared by your firm. Please check relevant items below.

Financial statements	Check all that apply	Frequency			
		Monthly	Quarterly	Semi-annually	Annually
Audited	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Unaudited	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Annual reports	<input type="checkbox"/>				
SEC Forms 10-K / 10-Q	<input type="checkbox"/>				
SEC Form 20-F	<input type="checkbox"/>				
Other (specify): _____	<input type="checkbox"/>				

B.4. Please indicate the primary accounting basis used by your firm.

Accounting basis	Check one
U.S. GAAP	<input type="checkbox"/>
IFRS	<input type="checkbox"/>
Tax – cash	<input type="checkbox"/>
Tax – accrual	<input type="checkbox"/>
Other (specify): _____	<input type="checkbox"/>

III-3. **Cost accounting system.**—Briefly describe your firm's cost accounting system (e.g., standard cost, job order cost, etc.).

--

III-4. **Product listing.**—Please list the products your firm produces in the facilities in which it produces float glass products and provide the share of net sales accounted for by these products in 2023.

Products	Share of sales in 2023
Float glass products	%
	%
	%
	%
	%

- III-5. **Inputs from related suppliers.**—Does your firm purchase **inputs** (raw materials, labor, energy, or any services) used in the production of float glass products from any related suppliers (e.g., inclusive of transactions between related firms, divisions and/or other components within the same company)?

☐ Yes--Continue to question III-6. ☐ No--Continue to question III-8.

- III-6. **Inputs from related suppliers.**—Please identify the inputs used in the production of float glass products that your firm purchases from related suppliers and that are reflected in question III-9a. For “Share of total COGS” please report this information by relevant input for 2023.

Input	Related supplier	Share of total COGS in 2023
		%
		%
		%
		%

- III-7a. **Valuation method used for inputs from related suppliers.**—Please indicate the purchase cost valuation method used for the inputs from related suppliers, as recorded in the company’s own accounting system. If the basis differs by input, please check all that apply and explain further in the narrative box.

Purchase cost valuation method	Check all that apply
Related supplier’s cost	<input type="checkbox"/>
Cost plus	<input type="checkbox"/>
Negotiated transfer price to approximate fair market value	<input type="checkbox"/>
Other (specify): _____	<input type="checkbox"/>
If the methods used differ by input, please describe:	

- III-7b. **Valuation method used for inputs from related suppliers.**—Please confirm that the inputs purchased from related suppliers, as identified in III-6, were reported in III-9a (financial results on float glass products) in a manner consistent with the firm’s accounting books and records.

Yes	No	If no—Provide an explanation and the valuation basis used for these inputs in question III-9a.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-8. **Cost assignment/allocation basis.**—Briefly describe the assignment/allocation bases used by your firm to assign the costs and expenses listed below for float glass products in the normal course of business and in the financial results reported in question III-9a (e.g., actual costs, standard costs, percentage of COGS, percentage of sales, etc.).

Cost/expense	Assignment/allocation bases used for float glass products—	
	In the normal course of business	In the financial results at III-9a
Raw materials		
Direct labor		
Other factory costs		
SG&A expenses		
Interest expense		
Other income/expenses		

III-9a. **Operations on float glass products.**—Report the revenue and related cost information requested below on the float glass products operations of your firm's U.S. establishment(s). Include only sales (whether domestic or exports) and costs related to your U.S. manufacturing operations. Do not report any revenue or cost data related to the resale of purchased product.

Net sales—Report all commercial sales, internal consumption, and transfers to related firms, whether these are domestic sales or exports. Report net sales values less discounts, returns, allowances, and prepaid freight, in U.S. dollars, f.o.b. your point of shipment. The freight costs associated with delivering the product to your customer should not be included.

Note: If the financial data are reported on a calendar-year basis, the total net sales quantities and values should match the total shipment quantities and values reported in Part II of this questionnaire (see question III-14 for a reconciliation grid).

Internal consumption—Product consumed internally by your firm. Report internal consumption at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

Transfers to related firms—Sales made to related firms. Report transfers to related firms at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

Costs and expenses—Include costs and expenses associated with all reported net sales (i.e., for both domestic and export commercial sales, internal consumption, and transfers to related firms). If any freight costs were removed from net sales values, ensure the associated costs are removed from the applicable cost/expense line.

Inputs from related suppliers—Any inputs purchased from related suppliers should be reported in a manner consistent with your firm's accounting books and records.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes float glass products, as well as specific statements and worksheets) used to compile these data.

III-9a. Operations on float glass products.—Continued

Quantity (in 1,000 pounds) and value (in \$1,000)					
Item	Years			January-September	
	2021	2022	2023	2023	2024
Net sales quantities:					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales quantities	0	0	0	0	0
Net sales values:					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0	0	0
Cost of goods sold (COGS):					
Raw materials					
Direct labor					
Other factory costs					
Total COGS	0	0	0	0	0
Gross profit or (loss)	0	0	0	0	0
SG&A expenses					
Operating income (loss)	0	0	0	0	0
Other expenses and income:					
Interest expense					
All other expense items					
All other income items					
Net income or (loss) before income taxes	0	0	0	0	0

- III-9b. **Financial data reconciliation.**-- Certain line items from question III-9a, including total net sales quantities and values, total COGS, gross profit (or loss), operating profit (or loss), and net income (or loss), have been calculated based on the data submitted for other line items. Are the data in these calculated line items correct according to your firm's financial records ignoring non-material differences that may arise due to rounding?

		<p>If no--If the calculated line items do not show the correct data, please double check the feeder data for data entry errors and revise.</p> <p>Also, check signs accorded to the post operating income line items. The two expense line items should report positive numbers (i.e., expenses are positive, and incomes or reversals are negative in these lines – instances of the latter should be rare in these lines). The income line item should also, in most instances, be a positive number (i.e., income is positive, and expenses or reversals are negative in this line).</p> <p>If, after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated line items persist, please identify and discuss the differences in the space below.</p>
Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	

III-9c. **Raw materials.**—Please report the share of total raw material costs in 2023 (reported in question III-9a) for the following raw material inputs:

Input	Share of total raw material costs (percent)	Procurement method	
		Primarily produced by your firm	Primarily purchased by your firm
Sand		<input type="checkbox"/>	<input type="checkbox"/>
Soda ash		<input type="checkbox"/>	<input type="checkbox"/>
Sodium sulfate		<input type="checkbox"/>	<input type="checkbox"/>
Dolomite		<input type="checkbox"/>	<input type="checkbox"/>
Limestone		<input type="checkbox"/>	<input type="checkbox"/>
Cullet		<input type="checkbox"/>	<input type="checkbox"/>
Other chemicals		<input type="checkbox"/>	<input type="checkbox"/>
Other raw material inputs ¹		<input type="checkbox"/>	<input type="checkbox"/>
Total (should sum to 100 percent)	0.0		
¹ If there are notable or significant raw material inputs included within the “other material inputs” category, please list those here and provide the share of the total raw material costs for which each account:			

III-9d. **Raw materials by source.**—Please indicate the share of 2023 raw material costs (reported in question III-9a) that were sourced domestically or from other countries.

Input	Share of total raw material costs reported in III-9a (percent)
Domestically-sourced raw material inputs	
Import-sourced raw material inputs	
Total (should sum to 100 percent)	0.0

III-9e. **Reclaimed raw materials.**—Does your firm reclaim raw materials to recycle back into the production process?

No	Yes	If yes – Identify the recycled raw material in the space below, quantify the value of the recycled raw material in 2023 and describe how it is accounted for in question III-9a and in the firm's books and records.
<input type="checkbox"/>	<input type="checkbox"/>	

Identify recycled raw material:
Quantify the value of the recycled raw material in 2023 (in \$1,000):
Describe how these recycled raw materials are accounted for in the financial results at question III-9a and, if different, in the firm's own books and records:

- III-9f. **Depreciation expense.**—Please report the amount of depreciation expense that is included within the reported financial results at question III-9a.

Item	Years			January-September	
	2021	2022	2023	2023	2024
Depreciation expense (<i>in \$1,000</i>)					

- III-9g. **Depreciation expense classification.**—Please indicate the line item(s) within question III-9a (e.g., other factory costs, SG&A expenses, etc.) that include the depreciation expense reported above.

--

- III-9h. **Energy costs.**—Please report the amount of energy costs that are included within the reported financial results at question III-9a.

Item	Years			January-September	
	2021	2022	2023	2023	2024
Energy costs (<i>in \$1,000</i>)					

- III-9i. **Energy cost classification.**—Please indicate the line item(s) within question III-9a that includes the energy costs reported above.

--

- III-9j. **Processing activities.**—Please indicate whether your firm further processes float glass:

☐ No (*continue to question III-10a*) ☐ Yes (*complete table*)

Please indicate the type of processing activities conducted by your firm:

Processing activity	✓ if applicable
Coating	<input type="checkbox"/>
Chemical strengthening	<input type="checkbox"/>
Heat strengthening	<input type="checkbox"/>
Tempering	<input type="checkbox"/>
Working (i.e., bending, beveling, curving, edging, notching, drilling, chipping, sanding, embossing, engraving, etching, and other similar operations)	<input type="checkbox"/>
Lamination	<input type="checkbox"/>
Other (<i>please describe</i>):	<input type="checkbox"/>

III-10a. **Nonrecurring items (charges and gains) included in the float glass products financial results.**—

Please report all material (significant) nonrecurring items (charges and gains) that are included in the reported results at question III-9a. If a nonrecurring item that is not product-specific was allocated to the results at question III-9a, please report the allocated value, below, rather than the aggregate amount.

Note: The Commission's objective here is to gather information on material (significant) nonrecurring items which impacted the reported financial results for float glass products in question III-9a.

Item	Years			January-September	
	2021	2022	2023	2023	2024
	Value (\$1,000)				
Nonrecurring item 1					
Nonrecurring item 2					
Nonrecurring item 3					
Nonrecurring item 4					
Nonrecurring item 5					
Nonrecurring item 6					
Nonrecurring item 7					

III-10b. **Nonrecurring items (charges and gains) included in the float glass products financial results.**—

In this table, please provide a brief description of each nonrecurring item reported above and indicate the specific line item within question III-9a in which the nonrecurring item is classified.

	Description of the nonrecurring item	Location (i.e., line item) within question III-9a
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

III-11. **Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.**—If non-recurring items were reported in question III-10 above, please identify where your company recorded these items in your accounting books and records in the normal course of business, just as responses to question III-10 identify the specific line items in question III-9a where these items are reported.

--

III-12a. **Asset values.**—Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of float glass products. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for float glass products in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations used in question III-9a.

Note: Total assets should reflect the net amount of assets (i.e., after any accumulated depreciation and allowances deducted) and should be allocated to float glass products if these assets are also related to other products.

Value (in \$1,000)			
Item	Years		
	2021	2022	2023
Total assets (net)			

III-12b. **Description of asset values.**—Please provide explanations for any substantial changes in total asset value during the period; e.g., due to write-offs, major purchases, and revaluations. Also describe the main asset categories (both current and long-term) included in the above response.

--

III-13a. **Capital expenditures and research and development (“R&D”) expenses.**—Report your firm’s capital expenditures and research and development expenses for float glass products.

Value (in \$1,000)					
Item	Years			January-September	
	2021	2022	2023	2023	2024
Capital expenditures					
R&D expenses					

III-13b. **Description of reported capital expenditures.**—Please describe the nature, focus, and significance of your firm’s reported capital expenditures. If no capital expenditure data were reported, please explain the reason.

--

III-13c. **Description of reported R&D expenses.**—Please describe the nature, focus, and significance of your firm’s reported R&D expenses.

--

III-14a. **Data consistency and reconciliation.**—The quantities and values of total net sales reported in question III-9a should reconcile with the total shipments reported in question II-8 (including export shipments) for the annual-year periods as long as they are reported on the same calendar-year basis. The interim-period data should reconcile whether the financial data are on a calendar- or fiscal-year basis.

If the calculated fields below return values other than zero (i.e., "0") this indicates the total net sales quantities and values do not match the total shipments quantities and values.

Reconciliation	Years			January-September	
	2021	2022	2023	2023	2024
Quantity: Trade data from question II-8 (lines D, F, H, and J) less financial total net sales quantity data from question III-9a, = zero ("0").	0	0	0	0	0
Value: Trade data from question II-8 (lines E, G, I, and K) less financial total net sales value data from question III-9a, = zero ("0").	0	0	0	0	0

Is the financial data in question III-9a reported on a calendar-year basis?

☐ Yes— Complete question III-14b.

☐ No— Complete question III-14c.

III-14b. **Data consistency and reconciliation (calendar-year based financial data).**—Do the data in question III-9a reconcile with the data in question II-8 (i.e., the calculated fields are returning zeros in the table above) for all periods?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-14c. **Data consistency and reconciliation (non-calendar-year based financial data).**—Do the data in question III-9a reconcile with the data in question II-8 (i.e., the calculated fields are returning zeros) for the January-September periods?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

If your responses to any of the items in questions III-15, III-16, and III-17 differ by country, please describe these differences and, as applicable, indicate which country or countries your response refers to in the relevant form fields.

- III-15. **Effects of imports on investment.**—Since January 1, 2021, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of float glass products from China and Malaysia?

No	Yes	If yes, my firm has experienced actual negative effects as follows:
<input type="checkbox"/>	<input type="checkbox"/>	

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Cancellation, postponement, or rejection of expansion projects	
<input type="checkbox"/>	Denial or rejection of investment proposal	
<input type="checkbox"/>	Reduction in the size of capital investments	
<input type="checkbox"/>	Return on specific investments negatively impacted	
<input type="checkbox"/>	Other	

- III-16. **Effects of imports on growth and development.**—Since January 1, 2021, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and production efforts (including efforts to develop a derivative or more advanced version of the product) as a result of imports of float glass products from China and Malaysia?

No	Yes	
<input type="checkbox"/>	<input type="checkbox"/>	If yes, my firm has experienced actual negative effects as follows:

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Rejection of bank loans	
<input type="checkbox"/>	Lowering of credit rating	
<input type="checkbox"/>	Problem related to the issue of stocks or bonds	
<input type="checkbox"/>	Ability to service debt	
<input type="checkbox"/>	Other	

- III-17. **Anticipated effects of imports.**—Does your firm anticipate any negative effects due to imports of float glass products from China and Malaysia?

No	Yes	If yes, my firm anticipates negative effects as follows:
<input type="checkbox"/>	<input type="checkbox"/>	

- III-18. **Effects on financial performance of COVID-19.**—Since January 1, 2021, has the COVID-19 pandemic, or any government actions taken to contain the spread of the COVID-19 virus, affected the financial performance of your firm's operations on float glass products as reported in question III-9a? In your response, please include the duration and timing of any impacts as they relate to your firm's financial performance.

No	Yes	If yes, please describe these effects.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-19. **Other explanations.**—If your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

--

PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Andres Andrade (202-205-2078, Andres.Andrade@usitc.gov).

IV-1. **Contact information.**--Please identify the individual that Commission staff may contact regarding the confidential information submitted in Part IV.

Name	
Title	
Email	
Telephone	

PRICE DATA

IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2021 of the following products produced by your firm.

Product 1.--Annealed float glass with a nominal thickness of 6.0 mm; clear; uncoated.

Product 2.--Annealed float glass with a nominal thickness of 6.0 mm; with a double silver low-emissive ("Low-E") coating.

Product 3.--Annealed float glass with a nominal thickness of 6.0 mm; mirror stock sheet with a silver reflective coating.

Product 4.—Laminated sheet stock with a nominal thickness between 6.0mm and 6.5mm, consisting of two clear annealed float glass substrates and a clear polyvinyl butyral (PVB) interlayer.

Product 5.--Tempered float glass with a nominal thickness of 8mm (or 5/16") for use in bath/shower doors or enclosures; clear; uncoated.

Do not include products fabricated in the United States using imported in-scope float glass inputs, only report pricing data produced and processed in the United States. Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates). Values should be inclusive of any energy or other non-transportation related surcharges to the customer.

IV-2a. During January 2021- September 2024, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete the following pricing data table as appropriate.
<input type="checkbox"/>	No. --Skip to question IV-3.

IV-2b. **Price data.**--Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Report data in **square feet** and **actual dollars** (not \$1,000s).

(Quantity in square feet, value in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2021:						
January-March						
April-June						
July-September						
October-December						
2022:						
January-March						
April-June						
July-September						
October-December						
2023:						
January-March						
April-June						
July-September						
October-December						
2024:						
January-March						
April-June						
July-September						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

IV-2b. **Price data.**--ContinuedReport data in **square feet** and **actual dollars** (not \$1,000s).

(Quantity in square feet, value in dollars)				
Period of shipment	Product 4		Product 5	
	Quantity	Value	Quantity	Value
2021:				
January-March				
April-June				
July-September				
October-December				
2022:				
January-March				
April-June				
July-September				
October-December				
2023:				
January-March				
April-June				
July-September				
October-December				
2024:				
January-March				
April-June				
July-September				

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

IV-2c. **Price data checklist.**--Please check that the pricing data in question IV-2b have been correctly reported.

Are the price data reported above:	✓ if Yes
In actual dollars (not \$1,000s) and actual square feet?	<input type="checkbox"/>
Valued f.o.b. U.S. point of shipment (i.e., exclude U.S. inland transportation costs)?	<input type="checkbox"/>
Reported net of all discounts, rebates, and returns (deducted from the quarter in which the original sale occurred)?	<input type="checkbox"/>
Reported for commercial U.S. shipments only (i.e., exclude internal consumption, transfers, and exports)?	<input type="checkbox"/>
Less than or equal to the quantities and values reported in Part II for commercial U.S. shipments in each period?	<input type="checkbox"/>
Excluded imported float glass that was fabricated domestically.	<input type="checkbox"/>
Explanation(s) for any boxes not checked:	

IV-2d. **Pricing data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

IV-3. **Price setting.**--How does your firm determine the prices that it charges for sales of float glass products (*check all that apply*)?

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-4. **Discount policy.**--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-5. **Pricing terms.**--On what basis are your firm's prices of domestic float glass products usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

IV-6. **Contract versus spot.**--Approximately what shares of your firm's sales of its U.S.-produced float glass products in 2023 were on the basis of (1) short-term contracts, (2) annual contracts, (3) long-term contracts, and (4) spot sales?

Item	Type of sale				Total (should sum to 100.0%)
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	
Share of 2023 sales	%	%	%	%	0.0 %

IV-7. **Contract provisions.**--Please fill out the table regarding your firm's typical sales contracts for U.S.-produced float glass products (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material costs ¹	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
¹ Please identify the indexes used: _____.				

IV-8. **Lead times.**--What share of your firm's sales of its U.S.-produced float glass products was from inventory and produced to order, and what was the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced float glass products?

Source	Share of 2023 sales	Lead time (Average number of days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

IV-9. Shipping information.--

- (a) Who generally arranges the transportation to your firm's customers' locations?
☐ Your firm ☐ Purchaser (*check one*)
- (b) Indicate the approximate percentage of your firm's sales of float glass products that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

- IV-10. **Geographical shipments.**--In which U.S. geographic market area(s) has your firm sold its U.S.-produced float glass products since January 1, 2021 (check all that apply)?

Geographic area	✓ if applicable
Northeast. --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>
Midwest. --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>
Southeast. --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>
Central Southwest. --AR, LA, OK, and TX.	<input type="checkbox"/>
Mountains. --AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>
Pacific Coast. --CA, OR, and WA.	<input type="checkbox"/>
Other. --All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>

- IV-11. **Inland transportation costs.**—What is the approximate percentage of the cost of U.S.-produced float glass products that is accounted for by U.S. inland transportation costs? _____ percent

IV-12. **End uses.**--List the end uses of the float glass products that your firm manufactures. For each end-use product, what percentage of the total cost is accounted for by float glass products and other inputs?

End-use product	Share of total cost of end use product accounted for by		Total (should sum to 100.0% across)
	Float glass products	Other inputs	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

IV-13. **Substitutes.**--Can other products be substituted for float glass products?

☐ No ☐ Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for float glass products?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

IV-14. **Demand trends.**-- Has demand within the United States and outside of the United States (if known) for float glass products steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2021? Explain any trends and describe the principal factors that have affected these changes in demand.

Select one box per row.

Market	Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decrease	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- IV-15. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of float glass products since January 1, 2021?

No	Yes	If yes, please describe and quantify if possible.
<input type="checkbox"/>	<input type="checkbox"/>	

- IV-16. **Business cycles.**--Is the float glass products market subject to business cycles, either during the year or across years? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, 2021.
<input type="checkbox"/>	<input type="checkbox"/>	

- IV-17. **Conditions of competition.**--Is the float glass products market subject to conditions of competition distinctive to float glass products other than the business cycles described in the previous question? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, 2021.
<input type="checkbox"/>	<input type="checkbox"/>	

IV-18. **Supply constraints.**—

- (a) Has your firm refused, declined, or been unable to supply float glass products at any time since January 1, 2021 (examples include placing customers on allocation or “controlled order entry,” declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, impact from changes in operations listed in II-2a, etc.)?

No (skip to IV-19)	Yes (respond to part b)
<input type="checkbox"/>	<input type="checkbox"/>

- (b) For each year that your firm faced supply constraints, describe the constraints with the details requested below.

Period	Description: include the timing, duration, and reason for the constraint.
2021	
2022	
2023	
January 1- November 21, 2024	

- IV-19. **Raw materials.**-- Have float glass products raw material prices steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2021?

Select one box per row.

Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decrease	Explain, noting how raw material price changes have affected your firm's selling prices for float glass products.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-20. **Interchangeability.**—How often are float glass products produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Malaysia	Other countries
United States			
China			
Malaysia			
For any country-pair producing float glass products that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude the interchangeable use of float glass products produced in the countries:			

IV-21. **Factors other than price.**—How often are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between float glass products produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Malaysia	Other countries
United States			
China			
Malaysia			
For any country-pair for which factors other than price are <i>always</i> or <i>frequently</i> a significant factor in your firm's sales of float glass products, identify the country-pair and the relevant factors other than price, and report the advantages or disadvantages imparted by such factors:			

- IV-22. **Role of section 301 tariffs.**-- Did the tariffs on Chinese-origin products under section 301, or changes in these tariffs, have an impact on the float glass products market in the United States, including any effects on float glass products cost, price, supply, and/or demand, since January 1, 2021?

Yes	No	Don't know
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

If yes, please describe the impact on cost, price, supply, and/or demand, and include the timing of such impacts.

IV-23. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for float glass products since January 1, 2021. Indicate the share of the quantity of your firm's U.S. shipments of float glass products that each of these customers accounted for in 2023.

Customer's name		Contact person	Email	Telephone	City	State	Share of 2023 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

IV-25. **Competition from imports.**--

- (a) **Lost revenue.**--Since January 1, 2021: To avoid losing sales to competitors selling float glass products from China and Malaysia, did your firm:

Item	No	Yes
Reduce prices	<input type="checkbox"/>	<input type="checkbox"/>
Roll back announced price increases	<input type="checkbox"/>	<input type="checkbox"/>

- (b) **Lost sales.**--Since January 1, 2021: Did your firm lose sales of float glass products to imports of this product from China and Malaysia?

No	Yes
<input type="checkbox"/>	<input type="checkbox"/>

- (c) **The submission of lost sales/lost revenue allegations is to be completed only by NON-PETITIONERS.**

If your firm indicated "yes" to any of the above, your firm can provide the Commission with additional information by downloading and completing the lost sales/lost revenues worksheet at http://usitc.gov/trade_remedy/question.htm. Note that the Commission may contact the firms named to verify the allegations reported.

Is your firm submitting the lost sales/lost revenues worksheet?

<input type="checkbox"/>	No—Please explain.
<input type="checkbox"/>	Yes—Please complete the worksheet and submit via the Commission dropbox. https://dropbox.usitc.gov/oinv/ . (select Lost Sales-Lost Revenues)

- IV-26. **Other explanations.**--If your firm would like to further explain a response to a question in Part IV for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

--

PART V.--SUFFICIENT PRODUCTION RELATED ACTIVITIES

Further information on this part of the questionnaire can be obtained from Kristina Lara (202-205-3386, Kristina.Lara@usitc.gov).

- V-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part V.

Name	
Title	
Email	
Telephone	

- V-2. **Explanation of firm's domestic activities.**--Please describe in detail your firm's domestic production operations relating to float glass products, including, if applicable, incorporation of imported or purchased float glass products, whether domestic or imported, that are processed/converted into another in-scope form of float glass products in the United States prior to commercial sale.

--

- V-3. **Domestic activities by factor.**--Please describe the nature and extent of the following items in relation to your firm's U.S. production of float glass products in the United States.

Capital investments	
Technical expertise	
Value added	
Employment	
Quantity, type, and source of parts	
Costs and activities	

- V-4. **Operations' complexity and importance.**--On a scale of 1 to 5, please provide your firm's subjective opinion as to the complexity, intensity, and importance of your firm's float glass products operations conducted in the United States, with 1 being minimally complex, intense, or important and 5 being extremely complex, intense, or important.

1: Minimally complex, intense, or important	2	3	4	5: Extremely complex, intense, or important
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Please describe the reason for your rating.				

- V-5. **Greenfield capital investment costs.**--Indicate the estimated amount of capital investment that would be required today on a greenfield basis to replicate your firm's current float glass products operations.

Item	Value (in \$1,000)
Estimated greenfield capital investment cost of current U.S. float glass product operations	

PART VI.—PROCESSING OPERATIONS

Further information on this part of the questionnaire can be obtained from Kristina Lara (202-205-3386, Kristina.Lara@usitc.gov).

- VI-1a. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part VI.

Name	
Title	
Email	
Telephone	

- VI-1b. **Processing activities.**--Did your firm process both in-scope float glass products and out-of-scope glass products?

		<p>If yes, please ensure you only include data on those operations that result in an end product that your firm sells that still matches the definition of float glass products (i.e., is still in-scope), and explain here how your firm allocated any of its data from its overall operations to just the in-scope portion of its operations for the information reported in this part of the questionnaire.</p>
No	Yes	
<input type="checkbox"/>	<input type="checkbox"/>	

VI-2. **Production, shipment, and inventory data for processing activities.** – Report your firm's practical capacity, production, shipments, and inventories related to the processing of float glass products in its U.S. establishment(s) using imported and/or domestically purchased float glass products during the specified periods.

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

"Commercial U.S. shipments" – Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" – Product consumed internally by your firm. Such transactions are to be valued at fair market value and not the total value of final downstream processed merchandise. In-scope float glass product that your firm processed into an out-of-scope fabricated product (e.g., auto glass) should be reported as internal consumption.

"Transfers to related firms" – Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm" – A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

"Export shipments" – Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" – Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

VI-2. Production, shipment, and inventory data for processing activities.--Continued

Quantity (in 1,000 pounds) and value (in \$1,000)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Practical processing capacity¹ (quantity) (A)					
Beginning-of-period inventories (quantity) (B)					
Production (processing).— Using purchased domestic float glass products (quantity) (C)					
Using purchased/imported float glass products from subject sources ² (quantity) (D)					
Using purchased/imported float glass products from nonsubject sources ³ (quantity) (E)					
Total production (processing) (quantity)	0	0	0	0	0
U.S. shipments: Commercial shipments: Quantity (F)					
Value (G)					
Internal consumption:⁴ Quantity (H)					
Value ⁴ (I)					
Transfers to related firms:⁴ Quantity (J)					
Value ⁴ (K)					
Export shipments:⁵ Quantity (L)					
Value (M)					
End-of-period inventories (quantity) (N)					

¹ Report you firm's practical float glass products processing capacity consistent with the definitions and instruction for practical capacity included in question II-3a above. This practical processing capacity is based on operating ____ hours per week, ____ weeks per year. Please describe the methodology used to calculate practical processing capacity, and explain any changes in reported capacity ____.

² Please identify the subject sources: ____.

³ Please identify the nonsubject sources: ____.

⁴ Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

⁵ Identify your firm's principal export markets: _____.

VI-2. **Production, shipment, and inventory data for processing activities.—Continued**

RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., lines C, D, and E), less total shipments (i.e., lines F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2021	2022	2023	2023	2024
Quantity: $B + C + D + E - F - H - J - L - N$ = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:_____.					

- VI-3. **Channels of distribution for processing activities.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of processed float glass products made from imported and/or domestically purchased float glass products by channel of distribution in the specified periods.

Quantity (in 1,000 pounds)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Channels of distribution:					
U.S. shipments:					
to Distributors ¹ (O)					
to Processors/fabricators (P)					
to Automotive and transportation OEMs (Q)					
to Contractors and builders (R)					
To Other end users ² (S)					
¹ Please identify the primary ultimate end uses (if known) of your firm's shipments to distributors: _____.					
² Please describe the types of end users included: _____.					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines O through S) in each time period equal the quantity reported for U.S. shipments (i.e., lines F, H, and J) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year			January-September	
	2021	2022	2023	2023	2024
Quantity: O + P + Q + R + S – F – H – J = zero ("0"), if not revise.	0	0	0	0	0

- VI-4. **U.S. shipments by product type for processed activities.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of processed float glass products made from imported and/or domestically purchased float glass products in calendar year 2023 by product type.

Quantity (in 1,000 pounds); Value (in \$1,000)	
Item	Calendar year 2023
U.S. shipments of.—	
<u>Insulating glass units (IGUs):</u>	
Quantity (T)	
Value (U)	
<u>Other (i.e., other than IGUs):</u>	
<u>Mirror products:</u>	
Quantity (V)	
Value (W)	
<u>Laminated products:</u>	
Quantity (X)	
Value (Y)	
<u>All other products¹</u>	
Quantity (Z)	
Value (AA)	
¹ Please identify these products: _____.	

RECONCILIATION OF PRODUCT TYPES.--Please ensure that the quantities and values reported in this question (i.e., lines T through AA) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period from question VI-2. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year 2023
Quantity: $T + V + X + Z - D - F - H = \text{zero ("0")}$, if not revise.	0
Value: $U + W + Y + AA - E - G - I = \text{zero ("0")}$, if not revise.	0

- VI-5. **Employment data for processing activities.**--Report your firm's employment-related data related to the processing of float glass products in your U.S. establishments during the specified periods and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to September periods, calculate similarly and divide by 9.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Average number of PRWs (<i>number</i>)					
Hours worked by PRWs (<i>1,000 hours</i>)					
Wages paid to PRWs (<i>\$1,000</i>)					

Explanation of trends:

--

- VI-6. **Internal consumption/transfers to related firms.**—In 2023, did your firm internally consume and/or transfer to a related firm any portion of the float glass products your firm processed, as reported in lines H and J of question VI-2?

No- Do not complete questions VI-7 and VI-8	Yes- Complete questions VI-7 and VI-8
<input type="checkbox"/>	<input type="checkbox"/>

- VI-7. **Captive production use.** — Please report the share of your firm's internal consumption and/or transfers to related firms for the uses identified below. These data should reconcile with the quantities reported in question VI-2 (lines H and J).

Quantity (in 1,000 pounds)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Internal consumption:					
Subsequently sold as is, i.e., as float glass products (merchandise was diverted back into the market for float glass products) (AB)					
Subsequently processed (i.e., into a downstream product) ¹ (AC)					
Transfers to related firms:					
Subsequently sold as is, i.e., as float glass products (merchandise was diverted back into the market for float glass products) (AD)					
Subsequently processed (i.e., into a downstream product) ¹ (AE)					
¹ Please identify/describe the downstream products: _____.					

RECONCILIATION OF CAPTIVE PRODUCTION USE.— The sum of lines AB and AC above should be equal to the quantities reported in line H (for the quantity of internal consumption) in question VI-2 for each respective period. The sum of lines AD and AE above should be equal to the quantities reported in line J in question VI-2 (for the quantity of transfers to related firms) for each respective period.

Reconciliation item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Internal consumption (line H in VI-2) reconciliation.	0	0	0	0	0
Transfers to related parties (line J in VI-2) reconciliation.	0	0	0	0	0

- VI-8. **Float glass products' share contribution to downstream product.**—Did your firm or a related firm produce other downstream products using your firm's U.S.-processed float glass products in 2023?

No	Yes	If yes —Please describe the downstream product(s) produced and report or estimate the share that float glass products accounts for of the downstream product's material inputs. Do not include conversion costs in your calculations.
<input type="checkbox"/>	<input type="checkbox"/>	

Calendar year 2023		
Material inputs used in downstream production	Share of <u>value</u> accounted for of the material inputs in the downstream product (<i>percent</i>) ¹	Share of the <u>quantity</u> accounted for of the material inputs in the downstream product (<i>percent</i>)
Float glass products		
All other material inputs		
Total (should sum to 100.0%)	0.0	0.0

¹ Limit the share of value to just the material inputs for downstream product(s) being produced. In other words, do not include direct labor, factory overhead, or other conversion costs in the share calculation.

- VI-9. **Operations on processing activities.**—Report the revenue and related cost information requested below on the processing of float glass products of your firm's U.S. establishment(s). Include only sales (whether domestic or exports) and costs related to your U.S. manufacturing operations. Do not report any revenue or cost data related to the resale of purchased product. **Net sales**—Report all commercial sales, internal consumption, and transfers to related firms, whether these are domestic sales or exports. Report net sales values less discounts, returns, allowances, and prepaid freight, in U.S. dollars, f.o.b. your point of shipment. The freight costs associated with delivering the product to your customer should not be included.

Note: If the financial data are reported on a calendar-year basis, the total net sales quantities and values should match the total shipment quantities and values reported in this section of the questionnaire (see question VI-10a for a reconciliation grid).

Internal consumption—Product consumed internally by your firm. Report internal consumption at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

Transfers to related firms—Sales made to related firms. Report transfers to related firms at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

Costs and expenses—Include costs and expenses associated with all reported net sales (i.e., for both domestic and export commercial sales, internal consumption, and transfers to related firms). If any freight costs were removed from net sales values, ensure the associated costs are removed from the applicable cost/expense line.

Inputs from related suppliers—Any inputs purchased from related suppliers should be reported in a manner consistent with your firm's accounting books and records.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes processing of float glass products, as well as specific statements and worksheets) used to compile these data.

VI-9. **Operations on processing activities.—Continued**

Quantity (in 1,000 pounds) and value (in \$1,000)					
Item	Year			January-September	
	2021	2022	2023	2023	2024
Net sales quantities:²					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales quantities	0	0	0	0	0
Net sales values:					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0	0	0
Cost of goods sold (COGS):					
Float glass products.— Domestically manufactured					
Subject sources ¹					
Nonsubject sources ¹					
All other raw materials ²					
Total raw material costs	0	0	0	0	0
Direct labor					
Other factory costs					
Total COGS	0	0	0	0	0
Gross profit or (loss)	0	0	0	0	0
SG&A expenses					
Operating income (loss)	0	0	0	0	0
Other expenses and income:					
Interest expense					
All other expense items					
All other income items					
Net income or (loss) before income taxes	0	0	0	0	0
¹ In the space provided please identify the relevant subject and nonsubject source countries (subject: _____ and nonsubject: _____). ² If there are notable or significant raw material inputs included within the "All other materials" category, please list those here and provide the share of total raw material costs for which they account: _____.					

VI-10a. **Depreciation expense.**—Please report the amount of depreciation expense that is included within the reported financial results at question VI-9.

Item	Year			January-September	
	2021	2022	2023	2023	2024
Depreciation expense (in \$1,000)					

VI-10b. **Depreciation expense classification.**—Please indicate the line item(s) within question VI-9 (e.g., other factory costs, SG&A expenses, etc.) that include the depreciation expense reported above.

--

VI-10c. **Processing activities.**—Please indicate the type(s) of processing activities conducted by your firm and indicate that share of your 2023 net sales that involved that processing activity.
Note.—if your firm conducts more than one type of further processing activity on the same float glass products, the percentages listed should not total to 100.0.

Processing activity	✓ if applicable	Share of 2023 net sales that included this activity (percent)
Coating	<input type="checkbox"/>	
Chemical strengthening	<input type="checkbox"/>	
Heat strengthening	<input type="checkbox"/>	
Tempering	<input type="checkbox"/>	
Working (i.e., bending, beveling, curving, edging, notching, drilling, chipping, sanding, embossing, engraving, etching, and other similar operations)	<input type="checkbox"/>	
Lamination	<input type="checkbox"/>	
Other (please describe):	<input type="checkbox"/>	

VI-10d. **Description of processing activities.**— If your firm conducts more than one type of processing activity, please rank the activities in terms of costs incurred for each (from most costly to least costly).

--

VI-10e. **Scrap treatment.**— If scrap is produced from the float glass product processing activities, please describe how it is handled by your firm. For example, is it sold on the open market, returned to float glass suppliers for cash and/or price discounts, etc.?

--

VI-10f. **Inputs from related suppliers.**—Does your firm purchase inputs (raw materials, labor, energy, or any services) used in the float glass product processing activities from any related suppliers (e.g., inclusive of transactions between related firms, divisions and/or other components within the same company)?

☐ Yes--Continue to question VI-10g. ☐ No--Continue to question VI-11a.

VI-10g. **Inputs from related suppliers.**—Please identify the inputs used in the processing of float glass products that your firm purchases from related suppliers and that are reflected in question VI-9. For “Share of total COGS” please report this information by relevant input for 2023.

Input	Related supplier	Share of total COGS in 2023
		%
		%
		%
		%

VI-11a. **Asset values.**—Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of processed float glass products. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for processed float glass products in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations used in question VI-9.

Note: Total assets should reflect the net amount of assets (i.e., after any accumulated depreciation and allowances deducted) and should be allocated to processed float glass products if these assets are also related to other products.

Value (in \$1,000)			
Item	Calendar year ended		
	2021	2022	2023
Total assets (net)			

VI-11b. **Description of asset values.**—Please provide explanations for any substantial changes in total asset value during the period; e.g., due to write-offs, major purchases, and revaluations. Also describe the main asset categories (both current and long-term) included in the above response.

--

VI-12a. **Capital expenditures and research and development ("R&D") expenses.**—Report your firm's capital expenditures and research and development expenses related to its processing of float glass products.

Value (in \$1,000)					
Item	Year			January-September	
	2021	2022	2023	2022	2023
Capital expenditures					
R&D expenses					

VI-12b. **Description of reported capital expenditures.**—Please describe the nature, focus, and significance of your firm's reported capital expenditures. If no capital expenditure data were reported, please explain the reason.

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VI-12c. **Description of reported R&D expenses.**—Please describe the nature, focus, and significance of your firm's reported R&D expenses.

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VI-13a. **Data consistency and reconciliation.**—The quantities and values of total net sales reported in question VI-9 should reconcile with the total shipments reported in question VI-2 (including export shipments) for the annual-year periods as long as they are reported on the same calendar-year basis. The interim-period data should reconcile whether the financial data are on a calendar- or fiscal-year basis.

If the calculated fields below return values other than zero (i.e., "0") this indicates the total net sales quantities and values do not match the total shipments quantities and values.

Reconciliation	Calendar year			January-September	
	2021	2022	2023	2023	2024
Quantity: Trade data from question VI-2 (lines F, H, J, and L) less financial total net sales quantity data from question VI-9, = zero ("0").	0	0	0	0	0
Value: Trade data from question VI-2 (lines G, I, K, and M) less financial total net sales value data from question VI-9, = zero ("0").	0	0	0	0	0

Are the financial data in question VI-9 reported on a calendar-year basis?

☐ Yes— Complete question VI-13b.

☐ No— Continue to question VI-14.

VI-13b. **Data consistency and reconciliation (calendar-year based financial data).**—Do the data in question VI-9 reconcile with the data in question VI-2 (i.e., the calculated fields are returning zeros in the table above) for all periods?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

If your responses to any of the items in questions VI-14, VI-15, and VI-16 differ by country, please describe these differences and, as applicable, indicate which country or countries your response refers to in the relevant form fields.

VI-14. **Effects of imports on investment.**—Since January 1, 2021, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of float glass products from China and Malaysia?

No	Yes	If yes, my firm has experienced actual negative effects as follows.
<input type="checkbox"/>	<input type="checkbox"/>	

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Cancellation, postponement, or rejection of expansion projects	
<input type="checkbox"/>	Denial or rejection of investment proposal	
<input type="checkbox"/>	Reduction in the size of capital investments	
<input type="checkbox"/>	Return on specific investments negatively impacted	
<input type="checkbox"/>	Other	

- VI-15. **Effects of imports on growth and development.**—Since January 1, 2021, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and production efforts as a result of imports of float glass products from China and Malaysia?

No	Yes	If yes, my firm has experienced actual negative effects as follows.
<input type="checkbox"/>	<input type="checkbox"/>	

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Rejection of bank loans	
<input type="checkbox"/>	Lowering of credit rating	
<input type="checkbox"/>	Problem related to the issue of stocks or bonds	
<input type="checkbox"/>	Ability to service debt	
<input type="checkbox"/>	Other	

VI-16. **Anticipated effects of imports.**—Does your firm anticipate any negative effects due to imports of float glass products from China and Malaysia?

No	Yes	If yes, my firm anticipates negative effects as follows.
<input type="checkbox"/>	<input type="checkbox"/>	

VI-17. **Effects on financial performance of COVID-19.**— Since January 1, 2021, has the COVID-19 pandemic, or any government actions taken to contain the spread of the COVID-19 virus, affected the financial performance of your firm's operations on processed float glass products as reported in question VI-6? In your response, please include the duration and timing of any impacts as they relate to your firm's financial performance.

No	Yes	If yes, please describe these effects.
<input type="checkbox"/>	<input type="checkbox"/>	

VI-18. **Other explanations.**—If your firm would like to further explain a response to a question in the financial section of Part VI for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

--

PART VII.—ALTERNATIVE PRODUCT INFORMATION

Further information on this part of the questionnaire can be obtained from Kristina Lara (202-205-3386, Kristina.Lara@usitc.gov).

VII-1. **Comparability of alternative products.**-- For each of the following indicate whether listed products are: fully comparable or the same, *i.e.*, have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

O: no familiarity with products.

“Out-of-scope automotive glass products”—Out-of-scope glass products that meet ANSI standard Z26.1.

“In-scope insulating glass units (IGUs)”— An IGU commonly consists of two or more sheets of glass separated by a spacer material and hermetically sealed together at the edge. The insulated airspace can be filled with air, or a noble gas such as argon or krypton, to provide a thermal barrier.

(a) **Physical Characteristics and End Uses.**--The differences and similarities in the physical characteristics and end uses.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <i>physical characteristics and uses</i> :
In-scope insulating glass units (IGUs) vs. all other in-scope float glass products		
Out-of-scope automotive glass products vs. in-scope other fabricated float glass products		

VII-1. **Comparability of alternative products.**-- *Continued*

F: fully comparable or the same, *i.e.*, have no differentiation between them;
M: mostly comparable or similar;
S: somewhat comparable or similar;
N: never or not-at-all comparable or similar; or
O: no familiarity with products.

(b) **Interchangeability.**--The ability to substitute the products in the same application.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>interchangeability</u> :
In-scope insulating glass units (IGUs) vs. all other in-scope float glass products		
Out-of-scope automotive glass products vs. in-scope other fabricated float glass products		

(c) **Channels of distribution.**--Channels of distribution/market situation through which the products are sold (i.e., sold direct to end users, through wholesaler/distributors, etc.).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>channels of distribution</u> :
In-scope insulating glass units (IGUs) vs. all other in-scope float glass products		
Out-of-scope automotive glass products vs. in-scope other fabricated float glass products		

VII-1. **Comparability of alternate products.**--*Continued*

- F: fully comparable or the same, *i.e.*, have no differentiation between them;
M: mostly comparable or similar;
S: somewhat comparable or similar;
N: never or not-at-all comparable or similar; or
O: no familiarity with products.

- (d) **Manufacturing facilities, production processes, and production employees.**--Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>manufacturing facilities, production processes, and production employees</u> :
In-scope insulating glass units (IGUs) vs. all other in-scope float glass products		
Out-of-scope automotive glass products vs. in-scope other fabricated float glass products		

- (e) **Customer and producer perceptions.**--Perceptions as to the differences and/or similarities in the market (*e.g.*, sales/marketing practices).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>customer and producer perceptions</u> :
In-scope insulating glass units (IGUs) vs. all other in-scope float glass products		
Out-of-scope automotive glass products vs. in-scope other fabricated float glass products		

VII-1. **Comparability of alternate products.**--Continued

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

O: no familiarity with products.

(f) **Price.**--Whether prices are comparable or differ between the products.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>price</u> :
In-scope insulating glass units (IGUs) vs. all other in-scope float glass products		
Out-of-scope automotive glass products vs. in-scope other fabricated float glass products		

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

https://usitc.gov/reports/active_import_injury_questionnaires.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission of further instructions.

- **Upload via Commission’s secure submission portal.**— The questionnaire must be uploaded in two formats: (1) a Microsoft Word 97-2003 document; and (2) a PDF copy of the complete questionnaire with a signature on the first page. Please include any attachments at the end of the PDF (e.g., APO certification, additional comments, etc.).

Web address: <https://usitc.gov/qportal> **Pin:** GLASS **Phase:** Preliminary

- **E-mail.**— *E-mail the MS Word questionnaire to Kristina.Lara@usitc.gov; include a PDF copy of the complete questionnaire with a signature on the first page. Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure submission portal and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm does not produce this product, please fill out page 1, print, sign, and submit a scanned PDF copy via the Commission’s secure submission portal or email.

Parties to this proceeding.— If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.