

U.S. IMPORTERS' QUESTIONNAIRE

TEMPORARY STEEL FENCING FROM CHINA

This questionnaire must be received by the Commission by **January 29, 2025**
See last page for instructions regarding how to file this questionnaire.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning temporary steel fencing from China (Inv. No. 701-TA-754 and 731-TA-1732 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm _____

Address _____

City _____ State _____ Zip Code _____

Website _____

Has your firm imported temporary steel fencing (as defined on next page) from *any country* at any time since January 1, 2021?

☐ **NO** (Sign the certification below and promptly return **only** this page of the questionnaire to the Commission)

☐ **YES** (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)

Return questionnaire via the Commission's secure portal by clicking on the following link:
<https://usitc.gov/qportal>. (PIN: **FENCE**, Phase: **Preliminary**). See last page for detailed instructions.

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone

Email address

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to petitions filed on January 15, 2025, by ZND US Inc, Statesville, North Carolina. Countervailing and antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization or dumping. Pertinent information to this proceeding is available at:

Questionnaires: https://usitc.gov/reports/active_import_injury_questionnaires.

Other case information: <https://ids.usitc.gov/case/8264/investigation/8695>

Temporary steel fencing covered by this proceeding consists of temporary steel fence panels and temporary steel fence stands. Temporary steel fence panels, when assembled with temporary steel fence stands or other types of stands outside of the scope, with each other, or with posts, create a free-standing structure. Such structures may include, but are not limited to, fencing for construction sites, security perimeters, and events, as well as animal kennels. Temporary steel fence panels are covered by the scope regardless of whether they attach to a stand or the type of stand to which they connect.

Temporary steel fence panels have a welded frame of steel tubing and an interior consisting of chain link, steel wire mesh, or other steel materials that are not more than ten millimeters in actual diameter or width. The steel tubing may surround all edges of the temporary steel fence panel or only be attached along two parallel sides of the panel. All temporary steel fence panels with at least two framed sides are covered by the scope, regardless of the number of edges framed with steel tubing.

Temporary steel fence panels are typically between 10 and 12 feet long and six to eight feet high, though all temporary steel fence panels are covered by the scope regardless of dimension. Temporary steel fence panels may be square, rectangular, or have rounded edges, and may or may not have gates, doors, wheels, or barbed wire or other features, though all temporary steel fence panels are covered by the scope regardless of shape and other features. Temporary steel fence panels may have one or more horizontal, vertical, or diagonal reinforcement tubes made of steel welded to the inside frame, though all temporary steel fence panels are covered by the scope regardless of the existence, number, or type of reinforcement tubes attached to the panel.

Temporary steel fence panels may have extensions, pins, tubes, or holes at the bottom of the panel, but all temporary steel fence panels are covered regardless of the existence of such features.

Steel fence stands are shapes made of steel that stand flat on the ground and have one or two open tubes or solid pins into which temporary steel fence panels are inserted to stand erect. The steel fence stand may be made of welded steel tubing or may be a flat steel plate with one or two tubes or pins welded onto the plate for connecting the panels.

Temporary steel fencing is covered by the scope regardless of coating, painting, or other finish. Both temporary steel fence panels and temporary steel fence stands are covered by the scope, whether imported assembled or unassembled, and whether imported together or separately.

Subject merchandise includes material matching the above description that has been finished, assembled, or packaged in a third country, including by coating, painting, assembling, attaching to, or packaging with another product, or any other finishing, assembly, or packaging operation that would not

otherwise remove the merchandise from the scope of the investigation if performed in the country of manufacture of the temporary steel fencing.

Temporary steel fencing is included in the scope of this investigation whether or not imported attached to, or in conjunction with, other parts and accessories such as hooks, rings, brackets, couplers, clips, connectors, handles, brackets, or latches. If temporary steel fencing is imported attached to, or in conjunction with, such non-subject merchandise, only the temporary steel fencing is included in the scope.

Temporary steel fencing is currently imported under statistical reporting number 7308.90.9590 of the Harmonized Tariff Schedule of the United States (HTSUS). The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

Importer.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing temporary steel fencing (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

Valid number error messages.--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to

resolve this issue are provided at the end of this questionnaire and are available upon request from Kristina Lara (202-205-3386, Kristina.Lara@usitc.gov).

D-GRIDS tool.--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

- I-1. **Reporting requirements.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire for use by the Office of Management and Budget.

Hours	Dollars

Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please provide such comments to the Office of Investigations, import_injury@usitc.gov.

- I-2a. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire.

"Establishment"--Each facility of a firm involved in the importation of temporary steel fencing, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-2b. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: _____.

I-2c. **External counsel.**-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

☐ No ☐ Yes--List the following information, relating to the ultimate parent/owner.

Firm name	Country	Extent of ownership (percent)

“Related firm” –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

- I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing temporary steel fencing from China into the United States or that are engaged in exporting temporary steel fencing from China to the United States?

☐ No ☐ Yes--List the following information.

Firm name	Country	Affiliation

- I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of temporary steel fencing?

☐ No ☐ Yes--List the following information.

Firm name	Country	Affiliation

- I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on temporary steel fencing. The importer of record is expected to complete this questionnaire; however, more than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- I-7. **Consignee.**--If your firm is an importer of record of temporary steel fencing but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

- I-8. **FTZ or bonded warehouses.**--Please indicate whether your firm admits temporary steel fencing into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designated as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

Item	No	Yes	Quantity (in 1,000 pounds) admitted in 2023
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>	
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>	

- I-9. **Other trade actions.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If yes, Yes--Please specify.
<input type="checkbox"/>	<input type="checkbox"/>	

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Kristina Lara (202-205-3386, Kristina.Lara@usitc.gov). Supply all data requested on a calendar-year basis.

- II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part II.

Name	
Title	
Email	
Telephone	

- II-2a. **Changes in operations.**--Has your firm experienced any changes in ownership or in the nature of its importing operations for temporary steel fencing since January 1, 2021?

No	Yes	If yes, supply details as to the time, nature, and significance of such changes and describe reasons for the changes, including any underlying assumptions used.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-2b. **COVID-19 pandemic.**--Has the COVID-19 pandemic or have any government actions taken to contain the spread of the COVID-19 virus resulted in changes in your firm's supply chain arrangements, importation, employment, and shipments relating to temporary steel fencing since January 1, 2021? In your response, please discuss the duration and timing of any such changes as they relate to your firm's operations.

No	Yes	If yes, describe these changes including the impact over time on the (a) supply chain, (b) importation and shipments, and (c) employment with respect to temporary steel fencing.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-3a. **Arranged imports.**--Has your firm imported or arranged for the importation of temporary steel fencing for delivery after **September 30, 2024**?

"Arranged imports" are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No	Yes	If yes, fill out the table below.
<input type="checkbox"/>	<input type="checkbox"/>	

Source	Period			
	Oct-Dec 2024	Jan-Mar 2025	Apr-Jun 2025	Jul-Sept 2025
	Quantity (in 1,000 pounds)			
China				
All other sources				

- II-4. **Reasons for importing if producer.**--If your firm also produces temporary steel fencing in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

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Definitions

Country of origin--Report your firm's imports of temporary steel fencing based on the country of origin, i.e., where the temporary steel fencing was manufactured.

"Imports" --Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty).

"Import quantities" --Quantities reported should be net of returns.

"Import values" --Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

"Commercial U.S. shipments" -- Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" --Product consumed internally by your firm. Such transactions are valued at fair market value.

"Transfers to related firms" --Shipments made to related firms. Such transactions are valued at fair market value.

"Export shipments" -- Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" --Finished goods inventory, not raw materials or work in progress.

"Fence rental companies" -- Any company that rents the fencing it owns to end users, whether or not bundled with other services, including but not limited to rental companies, site service providers, and fence contractors.

Note to fence rental companies: In questions II-5a and II-6a, the Commission is asking for U.S. importers' U.S. imports of temporary steel fencing and their subsequent use or sale of such imports. If your firm owns and rents out temporary steel fencing, please report any imported temporary steel fencing that is added to your firm's asset base or fleet of fencing available to be rented out as "internal consumption" in the period in which it was added to that asset base (i.e., most likely around the time it was imported and delivered to your firm's U.S. warehouses). Do not then report your firm's owned temporary steel fencing fleet as inventories. In other words, once your firm adds its imported temporary steel fencing to its rental fleet, those products should no longer be included in the inventory data reported in II-5a and II-6a. Please separately provide information on your firm's temporary steel fencing rental fleet in **question II-8**.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. **U.S. imports from China.**—Report your firm's imports and your firm's shipments and inventories of temporary steel fencing imported from China by your firm during the specified periods.

Note: If your firm imports temporary steel fencing panels attached to, or in conjunction with, out-of scope stands (see page 2 for a description of the stands included in the scope of these investigations), **do not include** the quantity and value of the out-of-scope stands.

China

Quantity (in 1,000 pounds), value (in \$1,000)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Beginning-of-period inventories (quantity) (A)					
Imports classified under:¹ HTS number 7308.90.9590 Quantity (B)					
Value (C)					
Other HTS numbers² Quantity (D)					
Value (E)					
U.S. shipments: Commercial shipments: Quantity (F)					
Value (G)					
Internal consumption:³ Quantity (H)					
Value ⁴ (I)					
Transfers to related firms:³ Quantity (J)					
Value ³ (K)					
Export shipments:⁴ Quantity (L)					
Value (M)					
End-of-period inventories: (quantity) (N)					

¹ Please identify the foreign producers, if known: _____.

² Please indicate the specific other HTS number(s) used for your firm's imports of temporary steel fencing other than HTS number 7308.90.9590: _____.

³ Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

⁴ Identify your firm's principal export markets: _____.

II-5a. **U.S. imports from China.**--Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2021	2022	2023	2023	2024
A + B + D – F – H – J – L – N = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-5b. **Channels of distribution: China.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China by channel of distribution during the specified periods. **Note:** If your firm is a **fence rental company** that imports temporary steel fencing to add to its own fleet of fencing available to rent, report those as U.S. shipments to fence rental companies. If your firm is a **retailer** that imports temporary steel fencing to sell to individual consumers at its retail locations, report those as U.S. shipments to retailers.

China

Quantity (in 1,000 pounds)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
U.S. shipments:					
to Distributors (O)					
to Fence rental companies (P)					
to Retailers (Q)					
to End users ¹ (R)					
¹ Please describe the types of end users included: _____.					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines O through R) in each time period equal the quantity reported for U.S. shipments (i.e., lines F, H, and J) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year			January-September	
	2021	2022	2023	2023	2024
O + P + Q + R – F – H – J = zero ("0"), if not revise.	0	0	0	0	0

- II-5c. **U.S. shipments by panels vs. stands: China.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China by panels and stands during the specified periods.

China

Quantity (in 1,000 pounds) and value (in \$1,000)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
U.S. shipments of.—					
Temporary steel fence panels:					
Quantity (S)					
Value (T)					
Temporary steel fence stands					
Quantity (U)					
Value (V)					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities and values reported in this question (i.e., lines S through V) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines F through K) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year			January-September	
	2021	2022	2023	2023	2024
Quantity: $Q + S - D - F - H = \text{zero}$ ("0"), if not revise.	0	0	0	0	0
Value: $R + T - E - G - I = \text{zero}$ ("0"), if not revise.	0	0	0	0	0

II-5d. **U.S. shipments by panel product type.**--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China in 2023 by panel interior type (down) and panel finishing type (across).

Note: This question only applies to temporary steel fencing panels, it should not include U.S. shipments of temporary steel stands.

China

Quantity (in 1,000 pounds)		
Item	Calendar year 2023	
	Uncoated (i.e., just plain galvanized, or other steel. No painting, powdering, epoxy, or other coating)	Coated (i.e., painted, powder coated, epoxy dipped, or other special finish)
U.S. shipments based on interior panel type:		
Chain link (W)		
Steel wire mesh (X)		
Other ¹ (Y)		
¹ Identify the other interior panel type(s): _____.		

RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT TYPE.—Please ensure that the quantities reported in this question (i.e. lines W through Y across all columns) equal the quantity reported for U.S. shipments of temporary steel fencing panels (i.e. line S) for 2023 in question II-5c. If calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year 2023
Quantity: $W + X + Y - S = \text{zero ("0")}$, if not revise.	0

II-5e. **Monthly U.S. imports: China.**—Report your firm's monthly U.S. imports of temporary steel fencing from China during the specified periods.

China

Year	Month	Quantity (in 1,000 pounds)	
		Temporary steel fencing imported under HTS number 7308.90.9590	Temporary steel fencing imported under all other HTS numbers
2024	January		
	February		
	March		
	April		
	May		
	June		
	July		
	August		
	September		
	October		
	November		
	December		

RECONCILIATION OF MONTHLY IMPORTS.-- Please ensure that the total import quantity reported for January to September 2024, in part "a" of this question matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission.

Reconciliation for	January to September 2024
Quantity: U.S. import quantity from China under HTS number 7308.90.9590 (line B), revise if not returning zero ("0")	0
Quantity: U.S. import quantity from China under other HTS numbers (line D), revise if not returning zero ("0")	0

- II-6a. **U.S. imports from All other sources.**—Report your firm's imports and your firm's shipments and inventories of temporary steel fencing imported from all other sources (i.e., sources other than China) by your firm during the specified periods.

Note: If your firm imports temporary steel fencing panels attached to, or in conjunction with, out-of scope stands (see page 2 for a description of the stands included in the scope of these investigations), **do not include** the quantity and value of the out-of-scope stands.

All other sources

(list sources: _____)

Quantity (in 1,000 pounds), value (in \$1,000)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Beginning-of-period inventories (quantity) (A)					
Imports classified under:¹ HTS number 7308.90.9590 Quantity (B)					
Value (C)					
Other HTS numbers² Quantity (D)					
Value (E)					
U.S. shipments: Commercial shipments: Quantity (F)					
Value (G)					
Internal consumption:³ Quantity (H)					
Value ⁴ (I)					
Transfers to related firms:³ Quantity (J)					
Value ³ (K)					
Export shipments:⁴ Quantity (L)					
Value (M)					
End-of-period inventories: (quantity) (N)					

¹ Please identify the foreign producers, if known: _____.

² Please indicate the specific other HTS number(s) used for your firm's imports of temporary steel fencing other than HTS number 7308.90.9590: _____.

³ Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

⁴ Identify your firm's principal export markets: _____.

II-6a. **U.S. imports from All other sources.**—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., lines B and D), less total shipments (i.e., lines F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January-September	
	2021	2022	2023	2023	2024
A + B + D – F – H – J – L – N = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-6b. **Channels of distribution: All other sources.**—Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources (i.e., sources other than China) by channel of distribution during the specified periods. **Note:** If your firm is a **fence rental company** that imports temporary steel fencing to add to its own fleet of fencing available to rent, report those as U.S. shipments to fence rental companies. If your firm is a **retailer** that imports temporary steel fencing to sell to individual consumers at its retail locations, report those as U.S. shipments to retailers.

All other sources

Quantity (in 1,000 pounds)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
U.S. shipments:					
to Distributors (O)					
to Rental companies (P)					
to Retailers (Q)					
to End users ¹ (R)					
¹ Please describe the types of end users included: _____.					

RECONCILIATION OF CHANNELS.—Please ensure that the quantities reported for channels of distribution (i.e., lines O through R) in each time period equal the quantity reported for U.S. shipments (i.e., lines F, H, and J) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar year			January-September	
	2021	2022	2023	2023	2024
O + P + Q + R – F – H – J = zero ("0"), if not revise.	0	0	0	0	0

- II-6c. **U.S. shipments by panels vs. stands: All other sources.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources (i.e., sources other than China) by panels and stands during the specified periods.

All other sources

Quantity (in 1,000 pounds) and value (in \$1,000)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
U.S. shipments of.—					
Temporary steel fence panels:					
Quantity (S)					
Value (T)					
Temporary steel fence stands					
Quantity (U)					
Value (V)					

RECONCILIATION OF CHANNELS.--Please ensure that the quantities and values reported in this question (i.e., lines S through V) in each time period equal the quantities and values reported for U.S. shipments (i.e., lines F through K) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year			January-September	
	2021	2022	2023	2023	2024
Quantity: $Q + S - D - F - H = \text{zero}$ ("0"), if not revise.	0	0	0	0	0
Value: $R + T - E - G - I = \text{zero}$ ("0"), if not revise.	0	0	0	0	0

- II-6d. **U.S. shipments by panel product type.**--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources (i.e., sources other than China) in 2023 by panel interior type (down) and panel finish type (across).

Note: This question only applies to temporary steel fencing panels, it should not include U.S. shipments of temporary steel stands.

All other sources

Quantity (in 1,000 pounds)		
Item	Calendar year 2023	
	Uncoated (i.e., just plain galvanized or other steel. No painting, powdering, epoxy or other coating)	Coated (i.e., painted, powder coated, epoxy dipped, or other special finish)
U.S. shipments based on interior panel type:		
Chain link (W)		
Steel wire mesh (X)		
Other ¹ (Y)		
¹ Identify the other interior panel type(s): _____.		

RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT TYPE.—Please ensure that the quantities reported in this question (i.e. lines W through Y across all columns) equal the quantity reported for U.S. shipments of temporary steel fencing panels (i.e. line S) for 2023 in question II-6c. If calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year 2023
Quantity: W + X + Y - S = zero ("0"), if not revise.	0

II-6e. **Monthly U.S. imports: All other sources.**—Report your firm's monthly U.S. imports of temporary steel fencing from all other sources (i.e., sources other than China) during the specified periods.

All other sources

Year	Month	Quantity (in 1,000 pounds)	
		Temporary steel fencing imported under HTS number 7308.90.9590	Temporary steel fencing imported under all other HTS numbers
2024	January		
	February		
	March		
	April		
	May		
	June		
	July		
	August		
	September		
	October		
	November		
	December		

RECONCILIATION OF MONTHLY IMPORTS.— Please ensure that the total import quantity reported for January to September 2024, in part "a" of this question matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission.

Reconciliation for	January to September 2024
Quantity: U.S. import quantity from all other sources under HTS number 7308.90.9590 (line B), revise if not returning zero ("0")	0
Quantity: U.S. import quantity from all other sources under other HTS numbers (line D), revise if not returning zero ("0")	0

- II-7a. **Out-of-scope imports under HTS number 7308.90.9590.**--Report your firm's imports of products other than temporary steel fencing (i.e., out-of-scope imports) that were classified for Customs purposes under HTS number 7308.90.9590 from each of the specific sources during the specified periods.

Quantity (in 1,000 pounds), value (in \$1,000)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Out-of-scope imports¹ (i.e., not temporary steel fencing as defined on page 2) classified under HTS number 7308.90.9590 imported from:					
<u>China:</u>					
<i>Quantity</i>					
<i>Value</i>					
<u>All other sources:</u>					
<i>Quantity</i>					
<i>Value</i>					
¹ Identify the products being imported that do not match the definition of temporary steel fencing in order of importance (i.e., volume): _____.					

II-7b. **Monthly out-of-scope imports under HTS number 7308.90.9590.**--Report your firm's imports of products other than temporary steel fencing (i.e., out-of-scope imports) that were classified for Customs purposes under HTS number 7308.90.9590 from each of the specified sources for each month since January 1, 2024.

Year	Month	Quantity (in 1,000 pounds)	
		China	All other sources
2024	January		
	February		
	March		
	April		
	May		
	June		
	July		
	August		
	September		
	October		
	November		
	December		

RECONCILIATION OF MONTHLY IMPORTS.-- Please ensure that sum of the relevant quantities each month in this question (i.e., II-7b) equal the corresponding quantities in the previous question (i.e. II-7a) match. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission.

Reconciliation for	January to September 2024
China: Sum of monthly imports in this question (i.e., II-7b) less corresponding aggregation in previous question (i.e. II-7a) should = zero ("0"), if not revise.	0
All other sources: Sum of monthly imports in this question (i.e., II-7b) less corresponding aggregation in previous question (i.e. II-7a) should = zero ("0"), if not revise.	0

II-8. **Rental fleet.**—If your firm is a temporary steel fencing rental company, please report the following information regarding your fleet of temporary steel fencing.

Quantity (in 1,000 pounds)					
Item	Calendar year			January-September	
	2021	2022	2023	2023	2024
Beginning-of-period rental fleet (quantity) (A)					
Newly acquired temporary steel fencing:					
Imported (i.e., your firm was the importer of record) (B) ¹	0	0	0	0	0
Purchased (i.e., from a U.S. producer, another importer, or U.S. distributor) (C)					
<i>Subtotal, starting fleet plus new acquisitions in period</i>	0	0	0	0	0
Disposed of temporary steel fencing:					
Scrapped, destroyed, lost, stolen, or discarded merchandise (D)					
Sold used merchandise (E)					
End-of-period rental fleet: (quantity) (F)					

¹ These data will populate here once reported properly as "internal consumption" in questions II-5a and II-6a.

RECONCILIATION OF RENTAL FLEET.—Generally, the data reported for the end-of-period rental fleet (i.e., line F) should be equal to the beginning-of-period rental fleet (i.e., line A), plus new acquisitions (i.e., lines B and C), less disposals (i.e., lines D and E). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences if they exist.

Reconciliation	Calendar year			January-September	
	2021	2022	2023	2023	2024
A + B + C – D – E – F = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

- II-9. **Transfers to related firms.**--If your firm reported transfers to related firms in any of the data tables in Part II, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary) and whether the transfers were priced at market value or by a non-market formula.

--

- II-10. **Other explanations.**--If your firm would like to further explain a response to a question in Part II for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

--

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Lauren McLemore (202-205-3489, lauren.mclemore@usitc.gov).

- III-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part III.

Name	
Title	
Email	
Telephone	

PRICE DATA

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2021 of the following products your firm imported from China:

Product 1.-- Temporary steel fence panel, galvanized, not powder coated, welded wire mesh or chain link interior, nominal size of six feet tall by ten to twelve feet long, with dimensional tolerances of plus or minus six inches, actual weight between 4 to 5 pounds per linear foot, sold to fence rental companies.¹

Product 2.-- Temporary steel fence panel, galvanized, not powder coated, welded wire mesh or chain link interior, nominal size of six feet tall by ten to twelve feet long, with dimensional tolerances of plus or minus six inches, actual weight between 4 to 5 pounds per linear foot, sold to distributors.

Product 3.-- Temporary steel fence tube stand, galvanized, not powder coated, with two upright tubes and a base with an actual size of 28 to 37 inches long and 15 to 19 inches wide, sold to fence rental companies.¹

Product 4.-- Temporary steel fence tube stand, galvanized, not powder coated, with two upright tubes and a base with an actual size of 28 to 37 inches long and 15 to 19 inches wide, sold to distributors.

¹"Fence rental companies" – Any company that rents the fencing it owns to end users, whether or not bundled with other services, including but not limited to rental companies, site service providers, and fence contractors.

- III-2a. During January 2021-September 2024, did your firm import from China and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete the following pricing data table as appropriate.
<input type="checkbox"/>	No. --Skip to question III-3.

III-2b. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm.

China

Report quantity data in **linear feet** for products 1-2 (not in 1,000 pounds)

Report quantity data in **number of stands** for products 3-4 (not in 1,000 pounds)

Report value in **actual dollars** (not \$1,000s).

Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity (linear feet)	Value (dollars)	Quantity (linear feet)	Value (dollars)	Quantity (units)	Value (dollars)	Quantity (units)	Value (dollars)
2021:								
January-March								
April-June								
July-September								
October-December								
2022:								
January-March								
April-June								
July-September								
October-December								
2023:								
January-March								
April-June								
July-September								
October-December								
2024:								
January-March								
April-June								
July-September								

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2c. **Price data checklist.**--Please check that the pricing data in question III-2a have been correctly reported.

Are the price data reported above:	✓ if Yes
In actual dollars (not \$1,000s) and <u>actual linear feet for panels (products 1-2)</u> and <u>actual units for stands (products 3-4)</u> ?	<input type="checkbox"/>
Valued f.o.b. U.S. point of shipment (i.e., exclude U.S. inland transportation costs)?	<input type="checkbox"/>
Reported net of all discounts, rebates, and returns (deducted from the quarter in which the original sale occurred)?	<input type="checkbox"/>
Reported for commercial U.S. shipments only (i.e., exclude internal consumption, transfers, and exports)?	<input type="checkbox"/>
Less than or equal to the quantities and values reported in Part II for commercial U.S. shipments in each period?	<input type="checkbox"/>
Explanation(s) for any boxes not checked:	

III-2d. **Pricing data methodology.**—

- (i) Please describe the method and the kinds of documents/records that were used to compile your price data.

--

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

- (ii) Which measure(s) does your firm use to track your purchases/sales of temporary steel fencing?
(Check all that apply.)

Weight (skip to III-3)	Lineal feet	Number of panels	Number of stands	Other	Describe other
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- (iii) If your firm does not track your purchases/sales on the basis of weight, could you provide an estimate of weight, if requested?

(iv)

No	Yes	If yes, please describe your methodology
<input type="checkbox"/>	<input type="checkbox"/>	

PURCHASE COST DATA

III-3. **Imports for rental use.**--This question requests quarterly quantity and landed-duty paid value data for your firm's imports of the products defined below for rental use from China since January 1, 2021.

Product 5.-- Temporary steel fence panel, galvanized, not powder coated, welded wire mesh or chain link interior, nominal size of six feet tall by ten to twelve feet long, with dimensional tolerances of plus or minus six inches, actual weight between 4 to 5 pounds per linear foot, imported by your firm for rental use.

Product 6.-- Temporary steel fence tube stand, galvanized, not powder coated, with two upright tubes and a base with an actual size of 28 to 37 inches long and 15 to 19 inches wide, imported by your firm for rental use.

During January 2021-September 2024, did your firm import any of the products above from China for rental use?

<input type="checkbox"/>	Yes. --Please complete the following table as appropriate.
<input type="checkbox"/>	No. --Skip to question III-4.

III-3a. **Imports for rental use.**--Report below the import data¹ for pricing products² imported from China and used by your own firm as rentals.

Please note that values should be landed, duty-paid ("LDP") and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).

China

Report quantity data in ***linear feet*** for products 1-2 (not in 1,000 pounds)

Report quantity data in ***number of stands*** for products 3-4 (not in 1,000 pounds)

Report value in ***actual dollars*** (not \$1,000s).

Period of shipment	Product 5		Product 6	
	Quantity (<i>linear feet</i>)	Value (dollars)	Quantity (<i>units</i>)	Value (dollars)
2021:				
January-March				
April-June				
July-September				
October-December				
2022:				
January-March				
April-June				
July-September				
October-December				
2023:				
January-March				
April-June				
July-September				
October-December				
2024:				
January-March				
April-June				
July-September				

¹ LDP value (i.e., landed duty-paid values): Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States). See "Import values" definition in Part II (Trade and Related Information – Definitions).

² Pricing product definitions are provided on the previous page (p. 25).

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

III-3b. **Purchase cost data checklist.**--Please check that the purchase cost data in question III-3(a) have been correctly reported.

Are the purchase cost data reported above:	✓ if Yes
In actual dollars (not \$1,000s) and <u>actual linear feet for panels</u> and <u>actual units for stands</u> ?	<input type="checkbox"/>
Valued at landed duty-paid import value (i.e., value at the U.S. border after clearing Customs)?	<input type="checkbox"/>
Reported only for imports used for internal consumption or for your firm's retail sale?	<input type="checkbox"/>
Less than or equal to the quantities and values reported in part II for imports in each period?	<input type="checkbox"/>
Explanation(s) for any boxes not checked:	

III-3c. **Purchase cost unit measures.**—

(i) Which measure(s) does your firm use to track your imports of temporary steel fencing? (Check all that apply.)

Weight (skip to III-3)	Lineal feet	Number of panels	Number of stands	Other	Describe other
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(ii) If your firm does not track your imports on the basis of weight, could you provide an estimate of weight, if requested?

No	Yes	If yes, please describe your methodology
<input type="checkbox"/>	<input type="checkbox"/>	

Complete these questions only if your firm reported data on the previous page, otherwise skip to question III-4.

The following questions ask about the costs/benefits (not included in the LDP values reported above) that factor into your firm's decision to import temporary steel fencing rather than purchase from a U.S. producer or importer of temporary steel fencing.

III-3d. **Additional costs for your firm's imports of temporary steel fencing for your firm's rental use or retail sale.—**

- i. Did your firm incur any additional costs by importing temporary steel fencing rather than purchasing from a U.S. producer or importer (e.g., logistical or supply chain management costs, warehousing/inventory carrying costs, insurance or other risk management fees, demurrage fees, indirect and overseas costs)?
- ☐ No ☐ Yes—Please answer parts ii, iii, and iv.
- ii. Please provide an estimate of the total additional cost incurred (as a percentage compared to LDP value) when importing temporary steel fencing rather than purchasing from a U.S. producer or importer. (Report only the portion that is related to your firm's importing activities, either directly or indirectly, and not already included in the LDP value. Do NOT include any costs that also would be incurred if your firm purchased the product from a U.S. producer or importer.) _____ percent compared to LDP value.

III-3d. **Additional costs for your firm's imports of temporary steel fencing for your firm's rental use or retail sale.—**

- iii. Please identify and explain the specific additional costs incurred by your firm and estimate each cost (in percent) compared to the cost of importing. (Only report costs and the portion of each cost that were related to your firm's importing activities for temporary steel fencing, either directly or indirectly, and that are not already included in the LDP value. Do NOT report costs that your firm would incur when purchasing temporary steel fencing from a U.S. producer or importer.)

Costs	Estimated percentage compared to LDP value (percent)	Explanation
	%	
	%	
	%	
	%	

- iv. Briefly describe how your firm's additional costs (beyond the purchase price) by importing temporary steel fencing directly compare with the additional costs your firm incurs when purchasing from a U.S. producer or U.S. importer.

--

III-3e. **Decision basis.**—To which source(s) does your firm compare costs in determining whether or not to import temporary steel fencing? Check all that apply.

U.S. importers	U.S. producers	Neither U.S. importers nor U.S. producers
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-3f. **Benefits of importing temporary steel fencing.**

- i. Briefly identify the benefits of importing temporary steel fencing instead of purchasing temporary steel fencing from a U.S. importer or from a U.S. producer.

--

- ii. Is it your firm's experience that the temporary steel fencing your firm imported from China is priced lower than it would be if your firm purchased from a U.S. importer or U.S. producer?

Imports are priced lower when	No	Yes (If yes to either, please answer parts iii and iv.)
Not including the additional costs above	<input type="checkbox"/>	<input type="checkbox"/>
Including the additional costs above	<input type="checkbox"/>	<input type="checkbox"/>

- iii. Please estimate your firm's savings by importing temporary steel fencing instead of purchasing from a U.S. producer or U.S. importer since January 1, 2021 (as a percent of the purchase price from the U.S. importer or U.S. producer). For your estimate, compare the price of purchasing from a U.S. importer or U.S. producer to the cost of direct imports (including the additional costs described above in III-3d).

Factors	Estimated savings (percent of purchase price from U.S. importer/producer)
U.S. producer	%
U.S. importer	%

- iv. What methods or experience did you base the estimates in III-3fiii (i.e. based on previous transactions with U.S. producers and/or U.S. importers, market research, etc.) Check all that apply.

Reported estimates in III-3fiii based on	✓ if Yes
Previous company transactions	<input type="checkbox"/>
Market research	<input type="checkbox"/>

Other – Please explain

☐

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of these data, as Commission staff may contact your firm regarding questions. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

- III-4. **Price setting.**--How does your firm determine the prices that it charges for sales of temporary steel fencing (*check all that apply*)?

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-5. **Discount policy.**--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-6. **Pricing terms.**--On what basis are your firm's prices of imported temporary steel fencing from China usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

- III-7. **Contract versus spot.**-- Approximately what shares of your firm's sales of its temporary steel fencing from China in 2023 were on the basis of (1) short-term contracts, (2) annual contracts, (3) long-term contracts, and (4) spot sales?

Item	Type of sale				Total (should sum to 100.0%)
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	
Share of 2023 sales	%	%	%	%	0.0 %

- III-8. **Contract provisions.**--Please fill out the table regarding your firm's typical sales contracts for temporary steel fencing imported from China (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation (during contract period)	Yes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	Quantity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Both	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material costs ¹	Yes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
¹ Please identify the indexes used: _____.				

- III-9. **Lead times.**-- What share of your firm's sales of its temporary steel fencing imported from China was from inventory and produced to order, and what was the typical lead time between a customer's order and the date of delivery for your firm's sales of its imported temporary steel fencing?

Source	Share of 2023 sales	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-10. Shipping information.—

- (a) Who generally arranges the transportation to your firm's customers' locations?
☐ Your firm ☐ Purchaser (*check one*)
- (b) When your firm sells temporary steel fencing imported from China, from where is it shipped?
☐ Point of importation ☐ Storage facility (*check one*)
- (c) Indicate the approximate percentage of your firm's sales of temporary steel fencing imported from China that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

- III-11. Geographical shipments.—**In which U.S. geographic market area(s) has your firm sold temporary steel fencing imported from subject countries since January 1, 2021 (check all that apply)?

Geographic area	China
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>
Central Southwest. —AR, LA, OK, and TX.	<input type="checkbox"/>
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>
Pacific Coast. —CA, OR, and WA.	<input type="checkbox"/>
Other. —All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>

- III-12. Inland transportation costs.—**What is the approximate percentage of the cost of temporary steel fencing imported from China that is accounted for by U.S. inland transportation costs? _____ percent.

III-13. **End uses.**--List the end uses of the temporary steel fencing that your firm imports. For each end-use product, what percentage of the total cost is accounted for by temporary steel fencing and other inputs?

End-use product	Share of total cost of end-use product accounted for by		Total (should sum to 100.0% across)
	Temporary steel fencing	Other inputs	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

III-14. **Substitutes.**--Can other products be substituted for temporary steel fencing?

☐ No

☐ Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for temporary steel fencing?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Demand trends.**-- Has demand within the United States and outside of the United States (if known) for temporary steel fencing steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2021? Explain any trends and describe the principal factors that have affected these changes in demand.

Select one box per row.

Market	Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decrease	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-16. **Product changes.**--Have there been any significant changes in the product range, product mix or marketing of temporary steel fencing since January 1, 2021?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-17. **Business cycles.**--Is the temporary steel fencing market subject to business cycles, either during the year or across years? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, 2021.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-18. **Conditions of competition.**--Is the temporary steel fencing market subject to conditions of competition distinctive to temporary steel fencing other than the business cycles described in the previous question? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, 2021.
<input type="checkbox"/>	<input type="checkbox"/>	

III-19. Supply constraints.—

- (a) Has your firm refused, declined, or been unable to supply temporary steel fencing at any time since January 1, 2021 (examples include placing customers on allocation or “controlled order entry,” declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, impact from changes in operations listed in II-2a, etc.)?

No (skip to III-19)	Yes (respond to part b)
<input type="checkbox"/>	<input type="checkbox"/>

- (b) For each year that your firm faced supply constraints, check yes and describe the constraints with the details requested below.

Check if yes	Period	Description: include the timing, duration, and reason for the constraint.
<input type="checkbox"/>	2021	
<input type="checkbox"/>	2022	
<input type="checkbox"/>	2023	
<input type="checkbox"/>	2024	

- III-20. Raw materials.—** Have temporary steel fencing raw material prices steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2021?

Select one box per row.

Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decrease	Explain, noting how raw material price changes have affected your firm's selling prices for temporary steel fencing.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-21. **Interchangeability.**—How often is temporary steel fencing produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:


A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Other countries
United States		
China		
For any country-pair producing temporary steel fencing that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude the interchangeable use of temporary steel fencing produced in the countries:		

III-22. **Factors other than price.**—How often are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between temporary steel fencing produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

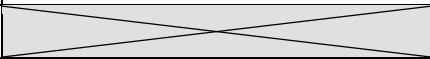
A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Other countries
United States		
China		
For any country-pair for which factors other than price are always or frequently a significant factor in your firm's sales of temporary steel fencing, identify the country-pair and the relevant factors other than price, and report the advantages or disadvantages imparted by such factors:		

- III-23. **Role of section 301 tariffs.**-- Did the tariffs on Chinese-origin products under section 301, or changes in these tariffs, have an impact on the temporary steel fencing market in the United States, including any effects on temporary steel fencing cost, price, supply, and/or demand, since January 1, 2021?

Yes	No	Don't know
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

If yes, please describe the impact on cost, price, supply, and/or demand, and include the timing of such impacts.

- III-24. **Role of section 232 measures.**—Did the measures (e.g., tariffs, quotas, etc.) on imported steel/aluminum products under section 232, or changes in the measures (such as the level, coverage, or nature of the measures), have an impact on the temporary steel fencing market in the United States, including any effects on temporary steel fencing cost, price, supply, and/or demand, since January 1, 2021?

Yes	No	Don't know
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

If yes, please describe the impact on cost, price, supply, and/or demand, and include the timing of such impacts.

III-25. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for temporary steel fencing since January 1, 2021. Indicate the share of the quantity of your firm's U.S. shipments of temporary steel fencing that each of these customers accounted for in 2023.

	Customer's name	Contact person	Email	Telephone	City	State	Share of 2023 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

III-26. **Other explanations.**--If your firm would like to further explain a response to a question in Part III for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

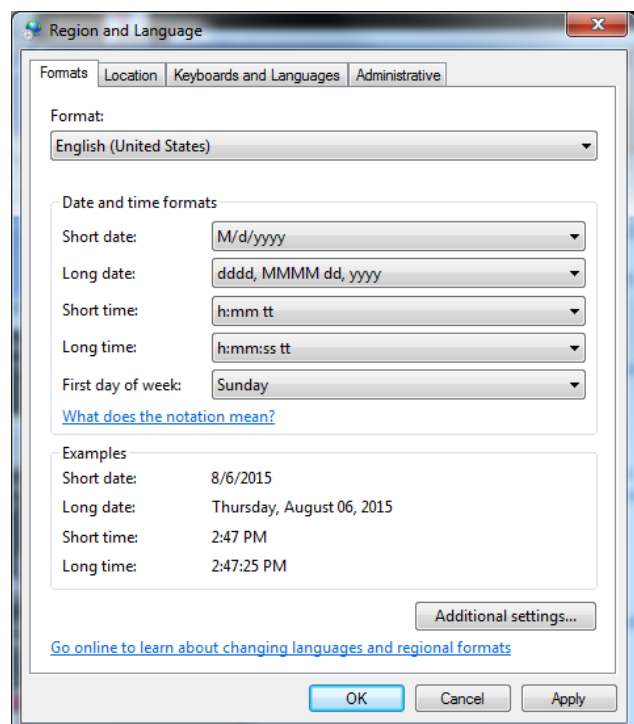
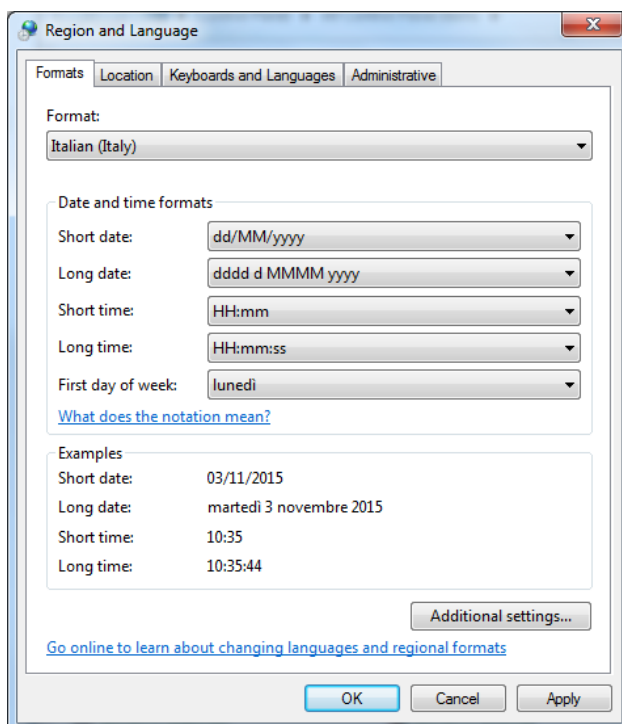
Correcting valid number error messages.--If you are completing this questionnaire in a country that uses periods (".") to delineate multiples of 1000 (i.e., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in the numeric form fields. This issue stems from your computer's number formatting setting (i.e., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (",") delineate multiples of 1000 and periods (".") delineate fractions less than one. Many EU and other countries use the reverse where multiples of 1000 are delineated with periods (".") and fractions less than one are delineated with commas (","). The U.S. International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU or other country number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g., "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the USITC importer questionnaire form. When you finish reporting the data then you can close the questionnaire and switch back to Italy (or your country) settings.



HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

https://usitc.gov/reports/active_import_injury_questionnaires.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• **Upload via Commission’s secure submission portal.**— The questionnaire must be uploaded in two formats: (1) a Microsoft Word 97-2003 document; and (2) a PDF copy of the complete questionnaire with a signature on the first page. Please include any attachments at the end of the PDF (e.g., APO certification, additional comments, etc.).

Web address: <https://usitc.gov/qportal> **Pin:** FENCE **Phase:** Preliminary

• **E-mail.**— *E-mail the MS Word questionnaire to kristina.lara@usitc.gov; include a PDF copy of the complete questionnaire with a signature on the first page. Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure submission portal and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned PDF copy via the Commission’s secure submission portal or email.

Parties to this proceeding.— If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.