

U.S. PRODUCERS' QUESTIONNAIRE

LOW SPEED PERSONAL TRANSPORTATION VEHICLES FROM CHINA

This questionnaire must be received by the Commission by **March 17, 2025**
See last page for instructions regarding how to file this questionnaire.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning low speed personal transportation vehicles ("LSPTVs") from China (Inv. Nos. 701-TA-731 and 731-TA-1700 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
Website _____

Has your firm produced LSPTVs (as defined on next page) in the United States at any time since January 1, 2022?

- ☐ **NO** (Sign the certification below and promptly return **only** this page of the questionnaire to the Commission)
☐ **YES** (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)

Return questionnaire via the Commission's secure portal by clicking on the following link:
<https://usitc.gov/qportal>. (PIN: CART, Phase: Final). See last page for detailed instructions.

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone

Email address

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to petitions filed on June 20, 2024, by the American Personal Transportation Vehicle Manufacturers Coalition, a coalition whose members include Club Car, LLC, Evans, Georgia, and Textron Specialized Vehicles, Inc., Augusta, Georgia. Countervailing and antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of subsidization and dumping. Pertinent information to this proceeding is available at:

Questionnaires: https://usitc.gov/reports/active_import_injury_questionnaires.

Other case information: <https://ids.usitc.gov/case/8209/investigation/8638>.

LSPTVs covered by this proceeding consists of certain low speed personal transportation vehicles (LSPTVs) and subassemblies thereof, whether finished or unfinished and whether assembled or unassembled, with or without tires, wheels, seats, steering columns and steering wheels, canopies, roofs, or batteries. LSPTVs meeting this description are open-air vehicles, *i.e.*, may have a permanent roof, may have a permanent windshield, and may be covered with temporary sides, with a minimum of four wheels, a steering wheel, a traditional side-by-side or in-line row seating arrangement (*i.e.*, non-straddle), foot operated accelerator and brake pedals, and a gross vehicle weight of no greater than 5,500 pounds.

The main power source for subject LSPTVs is either an electric motor and battery (including but not limited to lithium-ion batteries, lithium phosphate batteries, lead acid batteries, and absorbed glass mat batteries) or a gas-powered internal combustion engine. Subject LSPTVs may be described as golf carts, golf cars, low speed vehicles, personal transportation vehicles, or light utility vehicles.

LSPTVs subject to these investigations should have a maximum top nameplate speed of no greater than 25 miles per hour as required by federal, state, and local laws and regulations. Subject LSPTVs with a maximum top nameplate speed greater than 20 miles per hour normally must comply with the U.S. Department of Transportation's Federal Motor Vehicle Safety Standards for Low-Speed Vehicles set forth in 49 CFR 571.500. LSPTVs that otherwise meet the physical description of this scope but are not certified under 49 CFR 571.500 and are not certified under other sections of subpart B of the Federal Motor Vehicle Safety Standards (49 CFR part 571), are not excluded from these investigations. LSPTVs that are certified under both 49 CFR 571.500 and other sections of subpart B of the Federal Motor Vehicle Safety Standards remain subject to the scope of these investigations. Subject LSPTVs that have a maximum top nameplate speed of less than 25 miles per hour may be certified to the SAE International (SAE) standards SAE J2258 and SAE J2358. LSPTVs that have a maximum top nameplate speed of less than 20 miles per hour may also be certified to the Outdoor Power Equipment Institute (OPEI) standards OPEI Z130.1 and OPEI Z135.

An unfinished and/or unassembled LSPTV subject to these investigations covers at a minimum a subassembly, also known as a "rolling chassis," which is typically comprised of, but not limited to, a frame or body with front and/or rear suspension components (such as arms, springs, axles, spindles, and shafts) installed and powertrain components (including either an electric motor or a gas-powered internal combustion engine) installed or ready for installation.

When imported together with a rolling chassis subject to these investigations, other LSPTV components, such as batteries, bumpers, wheel and tire assemblies, cowlings, fenders, grills, kick plates, steering column and steering wheel assemblies, dash assembly, seat assemblies, pedal assemblies, brake assemblies, canopy or roof assemblies, temporary rain enclosures, windshields, mirrors, headlights, taillights, lighting systems, or storage—whether assembled or unassembled, whether as part of a kit or

not, and whether or not accompanied by additional components—constitute part of an unfinished and/or unassembled LSPTV that is subject to these investigations. The inclusion of other products, components, or assemblies not described here does not remove the product from the scope.

Subject LSPTVs and subassemblies are covered by the scope of these investigations whether or not they are accompanied by other parts. These investigations cover all LSPTVs and subassemblies meeting the physical description of the scope, regardless of overall length, width, or height. Individual components that do not comprise a subject LSPTV or subassembly that are entered by themselves are not subject to the investigations, but components entered with a LSPTV or subassembly, whether finished or unfinished and whether assembled or unassembled, are subject merchandise.

LSPTVs and subassemblies subject to these investigations include those that are produced in the subject country whether assembled with other components in the subject country or in a third country. Processing or completion of finished and unfinished LSPTVs and subassemblies either in the subject country or in a third country does not remove the product from the scope.

Specifically excluded from the scope of these investigations are all-terrain vehicles (which typically have straddle seating and are steered by handlebars), multipurpose off-highway utility vehicles (which have a maximum top nameplate speed of greater than 25 miles per hour), and recreational off-highway vehicles (which have a maximum top nameplate speed of greater than 30 miles per hour). Also excluded from the scope are go-karts, electric scooters, golf trolleys, and mobility aids (which include power wheelchairs and scooters which are used for the express purpose of enabling mobility for a person)."

The LSPTVs subject to these investigations are typically classified in the Harmonized Tariff Schedule of the United States (HTSUS) at subheading 8703.10.5030. LSPTVs subject to these investigations may also enter under HTSUS subheading 8703.10.5060 and 8703.90.0100. The LSPTV subassemblies that are subject to these investigations typically enter under HTSUS subheadings 8706.00.1540 and 8707.10.0040. The HTSUS subheadings are provided for convenience and customs purposes only, and the written the merchandise subject to these investigations is dispositive.

"Golf carts" – LSPTVs specifically intended for use on golf courses and with a maximum speed of less than or equal to 15 miles per hour and certified to OPEI Z130.1 or equivalent certifications.

"Other LSPTVs" – LSPTVs other than golf carts (defined above). These LSPTVs have a maximum speed in excess of 15 miles per hour and can be certified to various certifications such as OPEI Z135, SAE J2258, SAE J2358, DOT FMVSA 571.500, or equivalent certifications. Additionally, these LSPTVs are intended for multiple end uses other than solely on golf courses.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

D-GRIDS tool.--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

- I-1a. **Reporting requirements.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire for use by the Office of Management and Budget.

| Hours | Dollars |
|-------|---------|
| | |

Public reporting burden for this questionnaire is estimated to average 55 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please provide such comments to the Office of Investigations, import_injury@usitc.gov.

- I-1b. **TAA information release.**--In the event that the U.S. International Trade Commission (USITC) makes an affirmative final determination in this proceeding, do you consent to the USITC's release of your contact information (company name, address, contact person, contact person's title, telephone number, email address) appearing on the front page of this questionnaire to the Departments of Commerce, Labor, and Agriculture, as applicable, so that your firm and its workers can be made eligible for benefits under the Trade Adjustment Assistance program?

☐ Yes

☐ No

I-2a. **Type of operations.**--Please identify which type of operations your firm conducts below.

| Type of operations | Descriptions | Check all that apply | Instruction |
|---|--|--------------------------|---|
| Production operations | Your firm purchases or otherwise procures upstream out-of-scope inputs (such as aluminum or steel, engines, wheels, etc.) for production and makes new LSPTVs from scratch. Do not include refurbishing operations in this section. Do not include assembly operations where your firm purchases and/or procures merchandise, at least in part, that meets the definition of an in-scope LSPTV (such as a semi-finished rolling chassis or sub-assembly for a finished LSPTV). | <input type="checkbox"/> | Complete part I, II, III, IV, V, and VII of this questionnaire. |
| Processing operations (i.e., of purchased / imported LSPTVs) | Your firm purchases or otherwise procures in-scope LSPTVs and your firm conducts further processing in the United States of those already in-scope LSPTVs into another form of in-scope product. Include any refurbishing operations on previously leased LSPTVs that your firm originally produced in these sections. Include any assembly operations where your firm had purchased or procured at least one component that already matched the definition of an in-scope LSPTV (such as a semi-finished rolling chassis or sub-assembly for a finished LSPTV) in these sections. | <input type="checkbox"/> | Complete parts I, V, VI, and VII of this questionnaire. |

Note: If your firm both produces its own LSPTVs and processes LSPTVs that it procures from another firm or gets back as used equipment for refurbishment and resale, please separately report on those operations as detailed out above. For example, do not report both new and used operations in part III; report new operations in part III and used operations in part VI

I-2a. **Type of operations.**--*Continued*

| Item | Production operations with or without additional processing | Processing operations on purchased / imported LSPTVs |
|---|---|--|
| Part I: General information | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Part II: Trade/ related information | <input checked="" type="checkbox"/> | |
| Part III: Financial information | <input checked="" type="checkbox"/> | |
| Part IV: Pricing/ Market Factors | <input checked="" type="checkbox"/> | |
| Part V: Production related activities | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Part VI: Processing operations | | <input checked="" type="checkbox"/> |
| Part VII: Alternative product information | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |

- I-2b. **Establishments covered.**--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. **Firms operating more than one establishment should combine the data for all establishments into a single report.**

"Establishment"--Each facility of a firm involved in the production of LSPTVs, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

| Establishments covered ¹ | Production operations | Processing operations | City, State | Zip (5 digit) | Description |
|---|--------------------------|--------------------------|-------------|---------------|-------------|
| 1 | <input type="checkbox"/> | <input type="checkbox"/> | | | |
| 2 | <input type="checkbox"/> | <input type="checkbox"/> | | | |
| 3 | <input type="checkbox"/> | <input type="checkbox"/> | | | |
| 4 | <input type="checkbox"/> | <input type="checkbox"/> | | | |
| 5 | <input type="checkbox"/> | <input type="checkbox"/> | | | |
| 6 | <input type="checkbox"/> | <input type="checkbox"/> | | | |
| ¹ Additional discussion on establishments consolidated in this questionnaire: _____. | | | | | |

- I-2c. **Stock symbol information.**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: _____.

- I-2d. **External counsel.**-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

| | |
|-------------------|--|
| Law firm: | |
| Lead attorney(s): | |

- I-3. **Petitioner status.**--Is your firm a petitioner in this proceeding or a member firm of the petitioning entity?

| | |
|--------------------------|--------------------------|
| No | Yes |
| <input type="checkbox"/> | <input type="checkbox"/> |

- I-4. **Petition support.**--Does your firm support or oppose the petition?

| Country | Investigation type | Support | Oppose | Take no position |
|---------|---------------------|--------------------------|--------------------------|--------------------------|
| China | Antidumping duty | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| China | Countervailing duty | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

I-5. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

☐ No

☐ Yes--List the following information, relating to the ultimate parent/owner.

| Firm name | Country | Extent of ownership (percent) |
|-----------|---------|-------------------------------|
| | | |
| | | |
| | | |

"Related firm" --A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

I-6. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing LSPTVs from China into the United States or that are engaged in exporting LSPTVs from China to the United States?

☐ No

☐ Yes--List the following information.

| Firm name | Country | Affiliation |
|-----------|---------|-------------|
| | | |
| | | |
| | | |

I-7. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of LSPTVs?

☐ No ☐ Yes--List the following information.

[illegible]

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Nitin Joshi (202-708-1669, Nitin.Joshi@usitc.gov)**. Supply all data requested on a calendar-year basis.

- II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part II.

| | |
|-----------|--|
| Name | |
| Title | |
| Email | |
| Telephone | |

- II-2a. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of LSPTVs since January 1, 2022.

| Check as many as appropriate. | | If checked, please describe the nature, timing / duration, and impact on operations of any such reported changes as well as the business reasons for them; leave completely blank if not applicable |
|-------------------------------|--|---|
| <input type="checkbox"/> | Plant openings | |
| <input type="checkbox"/> | Plant closings | |
| <input type="checkbox"/> | Prolonged shutdowns | |
| <input type="checkbox"/> | Production curtailments | |
| <input type="checkbox"/> | Relocations | |
| <input type="checkbox"/> | Expansions | |
| <input type="checkbox"/> | Acquisitions | |
| <input type="checkbox"/> | Consolidations | |
| <input type="checkbox"/> | Weather-related or force majeure events | |
| <input type="checkbox"/> | Other (e.g., revised labor agreements, technology) | |

- II-3a. **Production using same machinery.**--Please report your firm's production of products using the same equipment, machinery, or employees as used to produce LSPTVs, and the combined capacity (both installed and practical capacity) on this shared equipment, machinery, or employees in the periods indicated.

"Installed overall capacity" – The level of production that your establishment(s) could have attained, assuming your firm's *optimal* product mix, and based solely on *existing capital investments*, i.e., machinery and equipment that is in place and ready to operate. This capacity measure does not take into account other constraints to production such as existing workforce constraints, availability of raw materials, or downtime for maintenance, repair, and clean-up. This capacity measure is sometimes referred to as "nameplate" or "theoretical" capacity.

"Practical overall capacity" – The level of production that your establishment(s) could reasonably have expected to attain, taking into account your firm's *actual* product mix over the period. This capacity measure is based on not only existing capital investments, i.e., machinery and equipment that is in place and ready to operate; but also non-capital investment constraints, such as (1) normal operating conditions, including normal downtime for maintenance, repair, and cleanup; (2) your firm's existing in place and readily available labor force; (3) availability of material inputs; and (4) any other constraints that may have limited your firm's ability to produce the reported products. Importantly, this capacity measure is the maximum "practical" production your firm could have achieved without hiring new personnel or expanding the number of shifts operated in the period.

"Practical LSPTVs capacity" – The level of production of LSPTVs that your establishment(s) could reasonably have expected to attain. The same assumptions apply to this capacity measure as for practical overall capacity, but only includes the portion of practical overall capacity allocated to the production of LSPTVs based on the actual product mix experienced over the period.

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

| Takes into account | Installed overall capacity | Practical overall capacity | Practical LSPTVs capacity |
|---|----------------------------|----------------------------|---------------------------|
| Existing capital investments | Yes | Yes | Yes |
| Product mix | Yes | Yes | Yes |
| Normal downtime, maintenance, repair and clean-up | No | Yes | Yes |
| Existing labor force | No | Yes | Yes |
| Availability of material inputs | No | Yes | Yes |
| Actual number of shifts and hours operated | No | Yes | Yes |
| Limited to LSPTVs | No | No | Yes |

II-3a. **Production using same machinery.—Continued**

| Item | Quantity (in units) | | |
|---|---------------------|------|------|
| | Calendar year | | |
| | 2022 | 2023 | 2024 |
| Capacity measures: | | | |
| Installed overall capacity ¹ | | | |
| Practical overall capacity ^{1 2} | | | |
| Practical LSPTVs capacity: ^{3 4} | | | |
| In scope products: | | | |
| Golf Carts | 0 | 0 | 0 |
| Other LSPTVs | 0 | 0 | 0 |
| All LSPTVs | 0 | 0 | 0 |
| Production of: | | | |
| In scope products: | | | |
| Golf Carts ⁵ | 0 | 0 | 0 |
| Other LSPTVs ⁶ | 0 | 0 | 0 |
| All LSPTVs | 0 | 0 | 0 |
| Out-of-scope products: | | | |
| Medium to high speed PTVs ⁵ | | | |
| Other out-of-scope products ⁶ | | | |
| Subtotal, all out-of-scope products | 0 | 0 | 0 |
| Total production using same machinery or workers | 0 | 0 | 0 |
| ¹ Data reported for both "installed overall" and "practical overall" capacity should each individually be greater than data reported for total production (last line). Additionally, data reported for "installed overall" capacity should be greater than "practical overall" capacity in every period. ² Please provide details in your response to the question on capacity constraints in question II-3d below that explain the differences reported between "installed" overall capacity and "practical" overall capacity. ³ Data for this indicator will populate here once reported below in question II-8. ⁴ Data reported for practical LSPTVs capacity should be greater than the data reported for production of LSPTVs in each period, if not revise prior to submission to the Commission. Additionally, if your firm reports the production of no other products on the same machinery and using the same workers as LSPTVs then, "practical overall" and "practical LSPTVs" capacity measures should be equal to each other. ⁵ Medium to high-speed personal transportation vehicles ("PTVs") are any motorized vehicles that might otherwise match the definition of LSPTVs but are designed and regulated to travel at speeds greater than 25 mph. These may be referred to as multipurpose off-high utility vehicles, recreational off high vehicles, or utility transportation vehicles. ⁶ Please identify these products: _____. | | | |

- II-3b. **Operating parameters.**--The *practical* overall capacity reported in II-3a is based on the following operating parameters:

| Hours per week | Weeks per year |
|----------------|----------------|
| | |

- II-3c. **Capacity calculations.**--Please describe the methodology used to calculate *installed* and *practical* overall production capacities reported in II-3a, and explain any changes in reported capacities.

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- II-3d. **Practical overall capacity constraints.**--Please describe the constraint(s) that set the limit(s) on your firm's practical overall capacity over the period reported in question II-3a. If different constraints were binding over different periods reported, please specify when each constraint was limiting your reported practical overall capacity. If a constraint was not actually binding over the period reported, but was still a constraint to achieving the installed capacity level, indicate at what level it would have been binding.

| Constraint (check as many as appropriate) | | Description (If checked, please describe the details, timing, and duration of the constraint; leave completely blank if not applicable) |
|--|--|--|
| <input type="checkbox"/> | Production bottlenecks | |
| <input type="checkbox"/> | Existing labor force | |
| <input type="checkbox"/> | Supply of material inputs | |
| <input type="checkbox"/> | Fuel or energy | |
| <input type="checkbox"/> | Storage capacity | |
| <input type="checkbox"/> | Logistics/transportation | |
| <input type="checkbox"/> | Other constraints (list the specific constraints in the description field) | |

- II-3e. **Reaching installed overall capacity.**--Please describe and quantify the amount of time it would take and the additional actions that would be needed (e.g., hiring new workers, expanding shifts, procuring larger sources of raw material supply, etc.) for your firm to be able to fully utilize the reported installed overall capacity reported in II-3a.

| |
|--|
| |
|--|

- II-3f. **Excess installed overall capacity.**--To the extent that your company is reporting excess installed overall capacity, please report, with specificity: (1) which machines or equipment (or other elements of production) would need to be brought back into production for your plant to operate at full capacity, and (2) the specific dates on which such machines or equipment were last used by your plant to produce LSPTVs.

| |
|--|
| |
|--|

- II-4. **Product shifting.**—

- (a) Is your firm able to switch production (capacity) between LSPTVs and other products using the same equipment and/or labor?

| No | Yes | If yes—(i.e., have produced other products or are able to produce other products) Please identify other actual or potential products. |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | |

- (b) Please describe the factors that affect your firm's ability to shift capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

| |
|--|
| |
|--|

- II-5. **Capacity checklist.**--Please check that the capacity numbers reported in question II-3a follow the Commission's relevant definitions for capacity.

| Item | ✓ if Yes |
|--|--------------------------|
| Are all three capacity measures reported based on <u>currently installed machinery and equipment</u> (i.e., the reported capacity level would not require additional capital investments in order to achieve)? | <input type="checkbox"/> |
| Are practical overall capacity and practical LSPTVs capacity measures reported based on <u>existing labor force</u> (i.e., the reported capacity level would not require hiring additional production related workers or adding shifts)? | <input type="checkbox"/> |
| Are practical overall capacity and practical LSPTVs capacity measures based on <u>the actual availability of material inputs</u> ? | <input type="checkbox"/> |
| Do both practical overall capacity and practical LSPTVs capacity measures account for <u>normal downtime, maintenance, repair and clean-up</u> activities? | <input type="checkbox"/> |
| Does the difference between practical overall capacity and practical LSPTVs capacity equal the portion of practical overall capacity that is dedicated to the production of out-of-scope products? | <input type="checkbox"/> |

Note: If your firm is not able to answer "yes" to any of the above criteria as it relates to your firm's reported capacity levels, please revise your capacity numbers to be in conformance with the appropriate definition prior to submission to the Commission.

- II-6. **Tolling.**--Since January 1, 2022, has your firm been involved in a toll agreement regarding the production of LSPTVs?

"Toll agreement"-- Agreement between two firms whereby the first firm ("tollee") furnishes the raw materials and the second firm ("toller") uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

| No | Yes | |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | If yes—Please complete the table below. |

| Does your firm act as the toller or tollee in this arrangement? | Toller: <input type="checkbox"/> | Tollee: <input type="checkbox"/> |
|--|----------------------------------|----------------------------------|
| Report the share of your firm's production of LSPTVs that was included in this toll arrangement in 2024. | % | |
| Please describe the activities performed in this tolling arrangement: | | |
| Please indicate the name(s) of the firm(s) involved: | | |

II-7. Foreign trade zones.--

- (a) **Firm's FTZ operations**.--Does your firm produce LSPTVs in and/or admit LSPTVs into a foreign trade zone (FTZ)?

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

| No | Yes | If yes--Describe the nature of your firm's operations in FTZs and identify the specific FTZ site(s). |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | |

- (b) **Other firms' FTZ operations**.--To your knowledge, do any firms in the United States import LSPTVs into a foreign trade zone (FTZ) for use in distribution of LSPTVs and/or the production of downstream articles?

| No | Yes | If yes--Identify the firms and the FTZs. |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | |

II-7. **Foreign trade zones.**--Continued

- (c) **Withdrawals from FTZs into consumption of imported out-of-scope parts embodied in U.S. manufactured LSPTVs and classified for Customs purposes as such.**— Report the quantity and value of your firm's withdrawals from your FTZs that were for Customs purposes reported as imports of LSPTVs, but actually reflect the use of imported out-of-scope parts used in the production of domestically-produced LSPTVs (i.e., parts physically arrived into the United States on a General Imports basis from abroad, were admitted into a U.S.-based foreign trade zone for processing as foreign status merchandise, not LSPTVs, but were reported as imports of LSPTVs for Customs entry purposes when withdrawn into consumption).

| Quantity (<i>in units</i>) and value (<i>in \$1,000</i>) | | | |
|---|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| Withdrawals into consumption (U.S. imports) out of your FTZ for shipments to U.S. customers of finished LSPTVs using imported parts classified for Customs purposes under: <u>Primary statistical reporting number</u> <u>8703.10.5030:</u> ¹² <i>Quantity</i> | | | |
| <i>Value</i> | | | |
| <u>Other statistical reporting numbers:</u> ¹³ <i>Quantity</i> | | | |
| <i>Value</i> | | | |
| ¹ Please list the imported parts used: _____. ² Please list the countries of origin for these imported parts used in the production of the finished units that were withdrawn into consumption under the primary HTS number, in order of the volume: _____. ³ Please list the countries of origin for these imported parts used in the production of the finished units that were withdrawn into consumption under other HTS numbers, in order of the volume: _____. | | | |

- II-8. **Production, shipments, and inventory data.**--Report your firm's practical capacity, production, shipments, and inventories" of domestically produced LSPTVs during the specified periods.

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

"Commercial U.S. shipments" –Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Lease U.S. shipments" – Shipments made within the United States of a commercial transaction in the ordinary course of business in which your firm retains the legal ownership of/ title to the LSPTVs shipped. Report lease shipment quantities once at the time of an actual physical transfer of a LSPTVs to the lease(s). Report lease shipment values at fair market value at the time of physical transfer of the LSPTVs to the lessee(s).

"Internal consumption" – Product consumed internally by your firm. Such transactions are valued at fair market value.

"Transfers to related firms" –Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm" –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

"Export shipments" –Shipments to destinations outside the United States, including shipments to related firms.

"Inventories"— Finished goods inventory, not raw materials or work-in-progress, not currently on lease to a U.S. or foreign customer.

"Golf carts" – LSPTVs specifically intended for use on golf courses and with a maximum speed of less than or equal to 15 miles per hour and certified to OPEI Z130.1 or equivalent certifications.

"Other LSPTVs" – LSPTVs other than golf carts (defined above). These LSPTVs have a maximum speed in excess of 15 miles per hour and can be certified to various certifications such as OPEI Z135, SAE J2258, SAE J2358, DOT FMVSA 571.500, or equivalent certifications. Additionally, these LSPTVs are intended for multiple end uses other than solely on golf courses.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-8. Golf carts: Production, shipment, and inventory data.—Continued

Golf Carts

| Quantity (in units) and value (in \$1,000) | | | |
|---|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| Practical Golf carts capacity ¹ (quantity) (A) | | | |
| Beginning-of-period inventories (quantity) (B) | | | |
| Production (quantity) (C) | | | |
| U.S. shipments: | | | |
| Commercial shipments: | | | |
| Quantity (D) | | | |
| Value (E) | | | |
| Lease shipments: | | | |
| Quantity (F) | | | |
| Value ³ (G) | | | |
| Internal consumption (including shipments to your firm's own retail location): | | | |
| Quantity (H) | | | |
| Value ² (I) | | | |
| Transfers to related firms: | | | |
| Quantity (J) | | | |
| Value ² (K) | | | |
| Export shipments: ³ | | | |
| Quantity (L) | | | |
| Value (M) | | | |
| End-of-period inventories (quantity) (N) | | | |

¹ Report your firm's practical LSPTVs (Golf Carts) capacity consistent with the definitions and instructions included in question II-3a.

² Lease shipments, internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): . However, the data provided above in this table should be based on fair market value.

³ Identify your firm's principal export markets: .

II-8. **Golf cart: Production, shipment, and inventory data.—Continued**

RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation | Calendar year | | |
|---|---------------|------|------|
| | 2022 | 2023 | 2024 |
| B + C – D – F – H – J – L – N = should equal zero ("0") or provide an explanation. ¹ | 0 | 0 | 0 |
| ¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____. | | | |

- II-9. **Golf carts: Net leased LSPTVs.**-- Report your firm's end-of-period leased inventory (i.e., the total number of goods leased to customers in the United States or abroad that are still in working condition) of U.S. produced Golf Carts on or around the specified dates.

Golf Carts

| Quantity (in units) | | | |
|--|-------------------|-------------------|-------------------|
| Item | Date | | |
| | December 31, 2022 | December 31, 2023 | December 31, 2024 |
| Leased inventory (i.e., currently physically with lessees) | | | |

- II-10. **Golf Carts: Channels of distribution.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S. produced Golf Carts by channel of distribution during specified periods.

Golf Carts

| Quantity (in units) | | | |
|---|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| U.S. shipments: | | | |
| To distributors/dealers (O) | | | |
| to Fleet leasing / finance companies (P) | | | |
| to Fleet end users ¹ (Q) | | | |
| to Others / end users ² (R) | | | |
| ¹ Sales to fleet end users are typically in quantities of 10 or more vehicles, including golf courses, universities, municipalities, parks, campgrounds, and rental houses. ² Please describe these end users: _____ | | | |

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines O and R) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H and J) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar year | | |
|--|---------------|------|------|
| | 2022 | 2023 | 2024 |
| O + P – D – F – H – J = zero ("0"), if not revise. | 0 | 0 | 0 |

- II-11. **Golf Carts: U.S. shipments by engine type and frame type.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S.-produced Golf Carts by product type in calendar year 2024.

Golf Carts

| Item | Calendar year 2024 | |
|---|--------------------|----------------|
| | Steel frame | Aluminum frame |
| U.S. shipments: | | |
| Lithium-ion battery engine (S) | | |
| Lead acid battery engine (T) | | |
| Internal combustion engine(U) | | |
| Other power sources (V) ¹ | | |
| ¹ Please describe the other power sources: _____ | | |

RECONCILIATION OF U.S. SHIPMENTS.--Please ensure that the quantities reported for U.S. shipments (i.e., lines S through V) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, H, and J) in each time period in question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar year 2024 |
|---|--------------------|
| Quantity: $S + T + U + V - D - F - H - J = \text{zero ("0")}$, if not revise. | 0 |

- II-12. **Golf Carts: Employment data.**--Report your firm's employment-related data related to the production of Golf Carts in your U.S. establishments and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid"—Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Golf Carts

| Item | Calendar year | | |
|---|---------------|------|------|
| | 2022 | 2023 | 2024 |
| Average number of PRWs (<i>number</i>) | | | |
| Hours worked by PRWs (<i>1,000 hours</i>) | | | |
| Wages paid to PRWs (<i>\$1,000</i>) | | | |

Explanation of trends:

| |
|--|
| |
|--|

II-13. Other LSPTVs: Production, shipment, and inventory data.**Other LSPTVs**

| Quantity (<i>in units</i>) and value (<i>in \$1,000</i>) | | | |
|---|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| Practical Other LSPTVs capacity ¹ (<i>quantity</i>) (A) | | | |
| Beginning-of-period inventories (<i>quantity</i>) (B) | | | |
| Production (<i>quantity</i>) (C) | | | |
| U.S. shipments: | | | |
| Commercial shipments: | | | |
| <i>Quantity</i> (D) | | | |
| <i>Value</i> (E) | | | |
| Lease shipments: | | | |
| <i>Quantity</i> (F) | | | |
| <i>Value</i> ³ (G) | | | |
| Internal consumption (including shipments to your firm's own retail location): | | | |
| <i>Quantity</i> (H) | | | |
| <i>Value</i> ² (I) | | | |
| Transfers to related firms: | | | |
| <i>Quantity</i> (J) | | | |
| <i>Value</i> ² (K) | | | |
| Export shipments: ³ | | | |
| <i>Quantity</i> (L) | | | |
| <i>Value</i> (M) | | | |
| End-of-period inventories (<i>quantity</i>) (N) | | | |
| ¹ Report your firm's practical LSPTVs (Other LSPTVs) capacity consistent with the definitions and instructions included in question II-3a. ² Lease shipments, internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): . However, the data provided above in this table should be based on fair market value. ³ Identify your firm's principal export markets: . | | | |

II-13. **Other LSPTVs: Production, shipment, and inventory data.**—Continued

RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation | Calendar year | | |
|---|---------------|------|------|
| | 2022 | 2023 | 2024 |
| B + C – D – F – H – J – L – N = should equal zero ("0") or provide an explanation. ¹ | 0 | 0 | 0 |
| ¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____. | | | |

- II-14. **Other LSPTVs: Net leased LSPTVs.**-- Report your firm's end-of-period leased inventory (i.e., the total number of goods leased to customers in the United States or abroad that are still in working condition) of U.S. produced other LSPTVs on or around the specified dates.

Other LSPTVs

| Quantity (in units) | | | |
|--|-------------------|-------------------|-------------------|
| Item | Date | | |
| | December 31, 2022 | December 31, 2023 | December 31, 2024 |
| Leased inventory (i.e., currently physically with lessees) | | | |

- II-15. **Other LSPTVs: Channels of distribution.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S. produced other LSPTVs by channel of distribution during specified periods.

Other LSPTVs

| Quantity (in units) | | | |
|--|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| U.S. shipments: | | | |
| to Distributors/ dealers (O) | | | |
| to Fleet leasing / finance companies (P) | | | |
| to Fleet end users ¹ (Q) | | | |
| to Others / end users ² (R) | | | |
| ¹ Sales to fleet end users are typically in quantities of 10 or more vehicles, including golf courses, universities, municipalities, parks, campgrounds, and rental houses. | | | |
| ² Please describe these end users: _____ | | | |

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines O through R) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H, and J) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar year | | |
|--|---------------|------|------|
| | 2022 | 2023 | 2024 |
| O + P + Q + R – D – F – H – J = zero ("0"), if not revise. | 0 | 0 | 0 |

- II-16. **Other LSPTVs: U.S. shipments by engine type and frame type.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S.-produced other LSPTVs by product type in calendar year 2024.

| Item | Calendar year 2024 | |
|---|--------------------|----------------|
| | Steel frame | Aluminum frame |
| U.S. shipments: | | |
| Lithium-ion battery engine (S) | | |
| Lead acid battery engine (T) | | |
| Internal combustion engine(U) | | |
| Other power sources (V) ¹ | | |
| ¹ Please describe the other power sources: _____ | | |

RECONCILIATION OF U.S. SHIPMENTS.--Please ensure that the quantities reported for U.S. shipments (i.e., lines S through V) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, H, and J) in each time period in question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar year 2024 |
|---|--------------------|
| Quantity: $S + T + U + V - D - F - H - J =$ zero ("0"), if not revise. | 0 |

- II-17. **Other LSPTVs: Employment data.**--Report your firm's employment-related data related to the production of other LSPTVs in your U.S. establishments and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid"—Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Other LSPTVs

| Item | Calendar year | | |
|---|---------------|------|------|
| | 2022 | 2023 | 2024 |
| Average number of PRWs (<i>number</i>) | | | |
| Hours worked by PRWs (<i>1,000 hours</i>) | | | |
| Wages paid to PRWs (<i>\$1,000</i>) | | | |

Explanation of trends:

- II-18. **Transfers to related firms.**--If your firm reported transfers to related firms in questions II-8 or II-13, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

- II-19. **Golf Carts: Purchases.**--Has your firm purchased Golf Carts produced in the United States or in other countries since January 1, 2022? (Do not include imports for which your firm was the importer of record. These should be reported in an importer questionnaire.)

"Purchase" – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.

"Import" –A transaction to buy from a foreign supplier where your firm is the importer of record.

| No | Yes | If yes--Report such purchases in the table below and explain the reasons for your firms' purchases. |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | |

Note: If your firm served as the importer of record for any purchases from foreign suppliers, either for your own account or as a service for another entity, those purchases are to be considered "imports" not "purchases" and **should not** be included in the table below

Golf Carts

| (Quantity in units) | | | |
|--|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| Purchases from U.S. importers of Golf Carts from— China | | | |
| All other sources ¹ | | | |
| Purchases from domestic producers ² | | | |
| Purchases from other sources ³ | | | |

¹ Please list the name of the nonsubject importer(s) from which your firm purchased this product: ____.

² Please list the name of the U.S. producer(s) from which your firm purchased this product: ____.

³ Please list the name of the firm(s) from which your firm purchased this product: ____.

- II-20. **Golf carts: Purchases of imports from subject sources.**--If your firm reported purchases from U.S. importers of Golf Carts from China at any time since January 1, 2022, report those purchases by the individual importer of record and subject source.

Purchases of subject imports

| Quantity (in units) | | | | |
|---------------------|----------------|---------------|------|------|
| Importer of record | Subject source | Calendar year | | |
| | | 2022 | 2023 | 2024 |
| | China | | | |
| | China | | | |
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| | China | | | |
| Grand total: | | 0 | 0 | 0 |

RECONCILIATION OF PURCHASES FROM SUBJECT SOURCES.--Please ensure that the quantities reported for your firm's purchases of imports from subject sources reported in this question (i.e., "total purchases of imports from subject sources") in each time period equal the quantity reported for your firm's purchases from subject sources in each time period in the previous question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar year | | |
|--|---------------|------|------|
| | 2022 | 2023 | 2024 |
| Purchases from subject sources in this table – purchases from subject sources in previous table = zero ("0"), if not revise. | 0 | 0 | 0 |

- II-21. **Other LSPTVs: Purchases.**--Has your firm purchased other LSPTVs produced in the United States or in other countries since January 1, 2022? (Do not include imports for which your firm was the importer of record. These should be reported in an importer questionnaire.)

"Purchase" – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.

"Import" –A transaction to buy from a foreign supplier where your firm is the importer of record.

| No | Yes | If yes--Report such purchases in the table below and explain the reasons for your firms' purchases. |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | |

Note: If your firm served as the importer of record for any purchases from foreign suppliers, either for your own account or as a service for another entity, those purchases are to be considered "imports" not "purchases" and **should not** be included in the table below

Other LSPTVs

| (Quantity in units) | | | |
|--|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| Purchases from U.S. importers of other LSPTVs from— China | | | |
| All other sources ¹ | | | |
| Purchases from domestic producers ² | | | |
| Purchases from other sources ³ | | | |

¹ Please list the name of the nonsubject importer(s) from which your firm purchased this product: ____.

² Please list the name of the U.S. producer(s) from which your firm purchased this product: ____.

³ Please list the name of the firm(s) from which your firm purchased this product: ____.

- II-22. **Other LSPTVs: Purchases of imports from subject sources.**--If your firm reported purchases from U.S. importers of other LSPTVs from China at any time since January 1, 2022, report those purchases by the individual importer of record and subject source.

Purchases of subject imports

| Quantity (in units) | | | | |
|---------------------|----------------|---------------|------|------|
| Importer of record | Subject source | Calendar year | | |
| | | 2022 | 2023 | 2024 |
| | China | | | |
| | China | | | |
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| | China | | | |
| | China | | | |
| Grand total: | | 0 | 0 | 0 |

RECONCILIATION OF PURCHASES FROM SUBJECT SOURCES.--Please ensure that the quantities reported for your firm's purchases of imports from subject sources reported in this question (i.e., "total purchases of imports from subject sources") in each time period equal the quantity reported for your firm's purchases from subject sources in each time period in the previous question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar year | | |
|--|---------------|------|------|
| | 2022 | 2023 | 2024 |
| Purchases from subject sources in this table – purchases from subject sources in previous table = zero ("0"), if not revise. | 0 | 0 | 0 |

II-23. **Imports**--Since January 1, 2022, has your firm imported LSPTVs?

"Importer" – The person or firm primarily liable for the payment of any duties on the merchandise, or an authorized agent acting on his behalf.

| | | |
|--------------------------|--------------------------|---|
| No | Yes | |
| <input type="checkbox"/> | <input type="checkbox"/> | If yes--<u>COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE</u> |

II-24. **Other explanations**--If your firm would like to further explain a response to a question in Part II for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

| |
|--|
| |
|--|

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to Emily Kim (202-205-1800, emily.kim@usitc.gov).

- III-1. **Contact information.**—Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part III.

| | |
|-----------|--|
| Name | |
| Title | |
| Email | |
| Telephone | |

- III-2. **Accounting system.**—Briefly describe your firm's financial accounting system.

- A.1. When does your firm's fiscal year end (month and day)? _____
If your firm's fiscal year changed since January 1, 2022, explain below:

- A.2. Note: Calendar-year data are preferred for the annual-year financial data in this section (i.e., in questions III-9a, III-9d, III-12a, and III-13a). However, if providing this data on a calendar-year basis is unduly burdensome or provides results that are not reliable, fiscal-year based data are acceptable. Please indicate whether the results in this section are provided on a calendar-year basis (including firms with a calendar-year based fiscal year) or on a fiscal-year basis that does not align with the calendar year.

☐ Calendar-year basis ☐ Fiscal-year basis (does not align with the calendar year)

- B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include LSPTVs:

- B.2. Does your firm prepare profit/loss statements for LSPTVs:

☐ Yes ☐ No

- B.3. Please indicate the type and frequency (if applicable) of financial statements prepared by your firm. Please check relevant items below.

| Financial statements | Check all that apply | Frequency | | | |
|------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| | | Monthly | Quarterly | Semi-annually | Annually |
| Audited | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Unaudited | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Annual reports | <input type="checkbox"/> | | | | |
| SEC Forms 10-K / 10-Q | <input type="checkbox"/> | | | | |
| SEC Form 20-F | <input type="checkbox"/> | | | | |
| Other (specify): _____ | <input type="checkbox"/> | | | | |

III-2. **Accounting system.**—*Continued*

B.4. Please indicate the primary accounting basis used by your firm.

| Accounting basis | Check one |
|------------------------|--------------------------|
| U.S. GAAP | <input type="checkbox"/> |
| IFRS | <input type="checkbox"/> |
| Tax – cash | <input type="checkbox"/> |
| Tax – accrual | <input type="checkbox"/> |
| Other (specify): _____ | <input type="checkbox"/> |

III-3. **Cost accounting system.**—Briefly describe your firm's cost accounting system (e.g., standard cost, job order cost, etc.).

| |
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| |
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III-4. **Product listing.**—Please list the products your firm produces in the facilities in which it produces LSPTVs and provide the share of net sales accounted for by these products in 2024.

| Products | Share of sales in 2024 |
|--------------|------------------------|
| Golf carts | % |
| Other LSPTVs | % |
| | % |
| | % |
| | % |

III-5. **Inputs from related suppliers.**—Does your firm purchase **inputs** (raw materials, labor, energy, or any services) used in the production of LSPTVs from any related suppliers (e.g., inclusive of transactions between related firms, divisions and/or other components within the same company)?

☐ Yes--Continue to question III-6. ☐ No--Continue to question III-8.

DEFINITIONS:

Golf carts – LSPTVs specifically intended for use on golf courses and with a maximum speed of less than 15 miles per hour and certified to OPEI Z130.1 or equivalent certifications.

Other LSPTVs – LSPTVs other than golf carts (defined above). These LSPTVs have a maximum speed equal to or in excess of 15 miles per hour and can be certified to various certifications such as OPEI Z135, SAE J2258, SAE J2358, DOT FMVSA 571.500, or equivalent certifications. Additionally, these LSPTVs are intended for multiple end uses other than solely on golf courses.

If your firm produced and sold both golf carts and other LSPTVs, please allocate your financial data to golf carts and other LSPTVs accordingly and report the data for other LSPTVs in this question.

- III-6. **Inputs from related suppliers.**—Please identify the inputs used in the production of LSPTVs that your firm purchases from related suppliers and that are reflected in questions III-9a (golf carts) and III-9d (other LSPTVs). For “Share of total COGS for golf carts and other LSPTVs” please report this information by relevant input for 2024.

Golf carts

| Input | Related supplier | Share of total COGS reported in III-9a in 2024 |
|-------|------------------|--|
| | | % |
| | | % |
| | | % |
| | | % |

Other LSPTVs

| Input | Related supplier | Share of total COGS reported in III-9d in 2024 |
|-------|------------------|--|
| | | % |
| | | % |
| | | % |
| | | % |

- III-7a. **Valuation method used for inputs from related suppliers.**— Please indicate the purchase cost valuation method used for the inputs from related suppliers, as recorded in the company's own accounting system. If the basis differs by input or products (golf carts and other LSPTVs), please check all that apply and explain further in the narrative box.

| Purchase cost valuation method | Check all that apply |
|--|--------------------------|
| Related supplier's cost | <input type="checkbox"/> |
| Cost plus | <input type="checkbox"/> |
| Negotiated transfer price to approximate fair market value | <input type="checkbox"/> |
| Other (specify): _____ | <input type="checkbox"/> |
| If the methods used differ by input or product (golf carts and other LSPTVs), please describe: | |

- III-7b. **Valuation method used for inputs from related suppliers.**— Please confirm that the inputs purchased from related suppliers, as identified in III-6, were reported in III-9a and 9d (financial results on golf carts and other LSPTVs, respectively) in a manner consistent with the firm's accounting books and records.

| Yes | No | If no—Provide an explanation and the valuation basis used for these inputs in question III-9a and 9d. |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | |

- III-8. **Cost assignment/allocation basis.**—Briefly describe the assignment/allocation bases used by your firm to assign the costs and expenses listed below for LSPTVs in the normal course of business and in the financial results reported in question III-9a and 9d (e.g., actual costs, standard costs, percentage of COGS, percentage of sales, etc.).

| Cost/expense | Assignment/allocation bases used for LSPTVs— | |
|--|--|---|
| | In the normal course of business | In the financial results at III-9a and 9d |
| Raw materials | | |
| Direct labor | | |
| Other factory costs | | |
| SG&A expenses | | |
| Interest expense | | |
| Other income/expenses | | |
| If the assignment/allocation bases differ by product (golf carts and other LSPTVs), please describe: | | |

- III-9a. **Golf carts: Operations on golf carts.**—Report the revenue and related cost information requested below on the golf carts operations of your firm's U.S. establishment(s). **If your firm produced and sold both golf carts and other LSPTVs, please allocate your financial data to golf carts and other LSPTVs accordingly and report the data for golf carts in this question.** Include only sales (whether domestic or exports) and costs related to your U.S. manufacturing operations. Do not report any revenue or cost data related to the resale of purchased product.

Net sales—Report all commercial sales, internal consumption, and transfers to related firms, whether these are domestic sales or exports. Report net sales values less discounts, returns, allowances, and prepaid freight, in U.S. dollars, f.o.b. your point of shipment. The freight costs associated with delivering the product to your customer should not be included.

Note: If the financial data are reported on a calendar-year basis, the total net sales quantities and values should match the total shipment quantities and values reported in Part II of this questionnaire (see question III-14 for a reconciliation grid).

Lease U.S. shipments – Shipments made within the United States of a commercial transaction in the ordinary course of business in which your firm retains the legal ownership of/ title to the LSPTVs shipped. Report lease shipment quantities once at the time of an actual physical transfer of LSPTV to the lessee(s). Report lease shipment values at fair market value at the time of physical transfer of the LSPTV to the lessee(s).

Internal consumption—Product consumed internally by your firm. Report internal consumption at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

Transfers to related firms—Sales made to related firms. Report transfers to related firms at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

Costs and expenses—Include costs and expenses associated with all reported net sales (i.e., for both domestic and export commercial sales, internal consumption, and transfers to related firms). If any freight costs were removed from net sales values, ensure the associated costs are removed from the applicable cost/expense line.

Inputs from related suppliers—Any inputs purchased from related suppliers should be reported in a manner consistent with your firm's accounting books and records.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes LSPTVs, as well as specific statements and worksheets) used to compile these data.

III-9a. **Golf carts: Operations on golf carts.**—Continued**Internal consumption**—**DO NOT** REPORT RESALES of golf carts.**Golf carts**

| Quantity (in units) and value (in \$1,000) | | | |
|---|-------|------|------|
| Item | Years | | |
| | 2022 | 2023 | 2024 |
| Net sales quantities: | | | |
| Commercial sales | | | |
| Lease sales | | | |
| Internal consumption | | | |
| Transfers to related firms | | | |
| Total net sales quantities | 0 | 0 | 0 |
| Net sales values: | | | |
| Commercial sales | | | |
| Lease sales | | | |
| Internal consumption | | | |
| Transfers to related firms | | | |
| Total net sales values | 0 | 0 | 0 |
| Cost of goods sold (COGS): | | | |
| Raw materials | | | |
| Direct labor | | | |
| Other factory costs | | | |
| Total COGS | 0 | 0 | 0 |
| Gross profit or (loss) | 0 | 0 | 0 |
| SG&A expenses | | | |
| Operating income (loss) | 0 | 0 | 0 |
| Other expenses and income: | | | |
| Interest expense | | | |
| All other expense items | | | |
| All other income items | | | |
| Net income or (loss) before income taxes | 0 | 0 | 0 |

- III-9b. **Golf carts: Explanation of trends.**— Please indicate the primary decisions, events, or factors that impacted the trends in the following metrics reported in question III-9a.

Golf carts

| Metric | Explanation of trends |
|---------------------|-----------------------|
| Net sales quantity | |
| Net sales values | |
| Raw material costs | |
| Direct labor costs | |
| Other factory costs | |
| SG&A costs | |

- III-9c. **Golf carts: Financial data checklist.**—

Golf carts

| Confirm the following with regard to the financial data reported in question III-9a: | ✓ if Yes |
|---|--------------------------|
| In actual units? | <input type="checkbox"/> |
| In \$1,000 dollars (not actual dollars)? | <input type="checkbox"/> |
| Net sales values (CS, IC, and/or Transfers) exclude freight costs associated with delivering the product to your customer(s), i.e., reflect f.o.b. values from your point of shipment? | <input type="checkbox"/> |
| Net sales values (CS, IC, and/or Transfers) exclude all discounts, returns, allowances, and prepaid freight. | <input type="checkbox"/> |
| Cost items (e.g., materials, labor, other factory costs, and/or SG&A) exclude freight costs associated with delivering the product to your customer(s)? | <input type="checkbox"/> |
| Costs associated with warehousing and/or storage are reported as part of SG&A expenses only and allocated to include costs for the in-scope product? | <input type="checkbox"/> |
| Costs of packaging materials related to shipping the in-scope product to customers are reported as part of SG&A expenses only? | <input type="checkbox"/> |
| If you did not ✓ Yes in any of the boxes above, go back to III-9a and revise your responses. | |

III-9d. **Other LSPTVs: operations on other LSPTVs.**— Report the revenue and related cost information requested below on the other LSPTVs operations of your firm's U.S. establishment(s). **If your firm produced and sold both golf carts and other LSPTVs, please allocate your financial data to golf carts and other LSPTVs accordingly and report the data for other LSPTVs in this question.** Include only sales (whether domestic or exports) and costs related to your U.S. manufacturing operations. Do not report any revenue or cost data related to the resale of purchased product. See question III-9a for the definitions and instructions.

Internal consumption—DO NOT REPORT RESALES of other LSPTVs.

Other LSPTVs

| Quantity (in units) and value (in \$1,000) | | | |
|---|-------|------|------|
| Item | Years | | |
| | 2022 | 2023 | 2024 |
| Net sales quantities: | | | |
| Commercial sales | | | |
| Lease sales | | | |
| Internal consumption | | | |
| Transfers to related firms | | | |
| Total net sales quantities | 0 | 0 | 0 |
| Net sales values: | | | |
| Commercial sales | | | |
| Lease sales | | | |
| Internal consumption | | | |
| Transfers to related firms | | | |
| Total net sales values | 0 | 0 | 0 |
| Cost of goods sold (COGS): | | | |
| Raw materials | | | |
| Direct labor | | | |
| Other factory costs | | | |
| Total COGS | 0 | 0 | 0 |
| Gross profit or (loss) | 0 | 0 | 0 |
| SG&A expenses | | | |
| Operating income (loss) | 0 | 0 | 0 |
| Other expenses and income: | | | |
| Interest expense | | | |
| All other expense items | | | |
| All other income items | | | |
| Net income or (loss) before income taxes | 0 | 0 | 0 |

III-9e. **Other LSPTVs: Explanation of trends.**— Please indicate the primary decisions, events, or factors that impacted the trends in the following metrics reported in question III-9d.

Other LSPTVs

| Metric | Explanation of trends |
|---------------------|-----------------------|
| Net sales quantity | |
| Net sales values | |
| Raw material costs | |
| Direct labor costs | |
| Other factory costs | |
| SG&A costs | |

III-9f. **Other LSPTVs: Financial data checklist.**—

Other LSPTVs

| Confirm the following with regard to the financial data reported in question III-9d: | ✓ if Yes |
|---|--------------------------|
| In actual units? | <input type="checkbox"/> |
| In \$1,000 dollars (not actual dollars)? | <input type="checkbox"/> |
| Net sales values (CS, IC, and/or Transfers) exclude freight costs associated with delivering the product to your customer(s), i.e., reflect f.o.b. values from your point of shipment? | <input type="checkbox"/> |
| Net sales values (CS, IC, and/or Transfers) exclude all discounts, returns, allowances, and prepaid freight. | <input type="checkbox"/> |
| Cost items (e.g., materials, labor, other factory costs, and/or SG&A) exclude freight costs associated with delivering the product to your customer(s)? | <input type="checkbox"/> |
| Costs associated with warehousing and/or storage are reported as part of SG&A expenses only and allocated to include costs for the in-scope product? | <input type="checkbox"/> |
| Costs of packaging materials related to shipping the in-scope product to customers are reported as part of SG&A expenses only? | <input type="checkbox"/> |
| If you did not ✓ Yes in any of the boxes above, go back to III-9d and revise your responses. | |

III-9g. **Financial data reconciliation.**-- Certain line items from question III-9a and III-9d, including total net sales quantities and values, total COGS, gross profit (or loss), operating profit (or loss), and net income (or loss), have been calculated based on the data submitted for other line items. Are the data in these calculated line items correct according to your firm's financial records ignoring non-material differences that may arise due to rounding?

| | | |
|--------------------------|--------------------------|--|
| | | <p>If no--If the calculated line items do not show the correct data, please double check the feeder data for data entry errors and revise.</p> <p>Also, check signs accorded to the post operating income line items. The two expense line items should report positive numbers (i.e., expenses are positive, and incomes or reversals are negative in these lines – instances of the latter should be rare in these lines). The income line item should also, in most instances, be a positive number (i.e., income is positive, and expenses or reversals are negative in this line).</p> <p>If, after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated line items persist, please identify and discuss the differences in the space below.</p> |
| Yes | No | |
| <input type="checkbox"/> | <input type="checkbox"/> | |

III-9h. **Raw materials.**—Please report the share of total raw material costs for golf carts (reported in III-9a) and other LSPTVs (reported in III-9d) in 2024 for the following raw material inputs:

Golf carts

| Input | Share of total raw material costs reported in <u>III-9a</u> (percent) | Procurement method | |
|---|---|---------------------------------|----------------------------------|
| | | Primarily produced by your firm | Primarily purchased by your firm |
| Steel/aluminum subassemblies or frames | | <input type="checkbox"/> | <input type="checkbox"/> |
| Wheels | | <input type="checkbox"/> | <input type="checkbox"/> |
| Power sources | | <input type="checkbox"/> | <input type="checkbox"/> |
| Seats | | <input type="checkbox"/> | <input type="checkbox"/> |
| Other raw material inputs ¹ | | <input type="checkbox"/> | <input type="checkbox"/> |
| Total (should sum to 100 percent) | 0.0 | | |
| ¹ If there are notable or significant raw material inputs included within the "other material inputs" category, please list those here and provide the share of the total raw material costs for which they account: | | | |

| Input | Share of total raw material costs reported in <u>III-9a</u> (percent) |
|--------------------------------------|---|
| Domestic-source raw materials inputs | |
| Import-sourced raw material inputs | |
| Total (should sum to 100 percent) | 0.0 |

III-9h. Raw materials.—Continued**Other LSPTVs**

| Input | Share of total raw material costs reported in <u>III-9d</u> (percent) | Procurement method | |
|---|---|---------------------------------|----------------------------------|
| | | Primarily produced by your firm | Primarily purchased by your firm |
| Steel/aluminum subassemblies or frames | | <input type="checkbox"/> | <input type="checkbox"/> |
| Wheels | | <input type="checkbox"/> | <input type="checkbox"/> |
| Power sources | | <input type="checkbox"/> | <input type="checkbox"/> |
| Seats | | <input type="checkbox"/> | <input type="checkbox"/> |
| Other raw material inputs ¹ | | <input type="checkbox"/> | <input type="checkbox"/> |
| Total (should sum to 100 percent) | 0.0 | | |
| ¹ If there are notable or significant raw material inputs included within the “other material inputs” category, please list those here and provide the share of the total raw material costs for which they account: | | | |

| Input | Share of total raw material costs reported in <u>III-9d</u> (percent) |
|--------------------------------------|---|
| Domestic-source raw materials inputs | |
| Import-sourced raw material inputs | |
| Total (should sum to 100 percent) | 0.0 |

III-9i. Other factory costs.— Please identify the major cost items include in other factory cost in III-9a and III-9d for golf carts and other LSPTVs, respectively, and report the values of other factory cost items in 2024.

Golf carts

| Input | Value (in \$1,000) |
|--|--------------------|
| Depreciations | |
| Rent and property taxes | |
| Payroll | |
| Utilities | |
| Repairs and maintenance | |
| | |
| | |
| Others | |
| Total (should tie to the other factory costs reported in III-9a in 2024) | 0.0 |

III-9i. **Other factory costs.**—Continued**Other LSPTVs**

| Input | Value (in \$1,000) |
|--|--------------------|
| Depreciations | |
| Rent and property taxes | |
| Payroll | |
| Utilities | |
| Repairs and maintenance | |
| | |
| | |
| Others | |
| Total (should tie to the other factory costs reported in III-9d in 2024) | 0.0 |

III-9j. **Depreciation expense.**—Please report the amount of depreciation expense for golf carts and other LSPTVs that are included within the reported financial results at question III-9a and III-9d, respectively.

Golf carts

| Item (included in III-9a) | Years | | |
|-----------------------------------|-------|------|------|
| | 2022 | 2023 | 2024 |
| Depreciation expense (in \$1,000) | | | |

Other LSPTVs

| Item (included in III-9d) | Years | | |
|-----------------------------------|-------|------|------|
| | 2022 | 2023 | 2024 |
| Depreciation expense (in \$1,000) | | | |

III-9k. **Depreciation expense classification.**—Please indicate the line item(s) within question III-9a and III-9d (e.g., other factory costs, SG&A expenses, etc.) that include the depreciation expense reported above. If the line items differ by product (golf carts and other LSPTVs), please describe.

| |
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- III-10a. **Golf carts: Nonrecurring items (charges and gains) included in the golf carts financial results.**— Please report all material (significant) nonrecurring items (charges and gains) that are included in the reported results for golf carts at question III-9a. If a nonrecurring item that is not product-specific was allocated to the results at question III-9a, please report the allocated value, below, rather than the aggregate amount.

Note: The Commission's objective here is to gather information on material (significant) nonrecurring items which impacted the reported financial results for golf carts in question III-9a.

Golf carts

| Item | Years | | |
|---------------------|-----------------|------|------|
| | 2022 | 2023 | 2024 |
| | Value (\$1,000) | | |
| Nonrecurring item 1 | | | |
| Nonrecurring item 2 | | | |
| Nonrecurring item 3 | | | |
| Nonrecurring item 4 | | | |
| Nonrecurring item 5 | | | |
| Nonrecurring item 6 | | | |
| Nonrecurring item 7 | | | |

- III-10b. **Golf carts: Nonrecurring items (charges and gains) included in the golf carts financial results.**— In this table, please provide a brief description of each nonrecurring item reported above and indicate the specific line item within question III-9a in which the nonrecurring item is classified.

| | Description of the nonrecurring item | Location (i.e., line item) within question III-9a |
|---------------------|--------------------------------------|---|
| Nonrecurring item 1 | | |
| Nonrecurring item 2 | | |
| Nonrecurring item 3 | | |
| Nonrecurring item 4 | | |
| Nonrecurring item 5 | | |
| Nonrecurring item 6 | | |
| Nonrecurring item 7 | | |

- III-10c. **Golf carts: Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.**—If non-recurring items were reported in question III-10a above, please identify where your company recorded these items in your accounting books and records in the normal course of business, just as responses to question III-10b identify the specific line items in question III-9a where these items are reported.

| |
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- III-11a. **Other LSPTVs: Nonrecurring items (charges and gains) included in the other LSPTVs financial results.**—Please report all material (significant) nonrecurring items (charges and gains) that are included in the reported results for other LSPTVs at question III-9d. If a nonrecurring item that is not product-specific was allocated to the results at question III-9d, please report the allocated value, below, rather than the aggregate amount.

Note: The Commission's objective here is to gather information on material (significant) nonrecurring items which impacted the reported financial results for other LSPTVs in question III-9d.

Other LSPTVs

| Item | Years | | |
|---------------------|-----------------|------|------|
| | 2022 | 2023 | 2024 |
| | Value (\$1,000) | | |
| Nonrecurring item 1 | | | |
| Nonrecurring item 2 | | | |
| Nonrecurring item 3 | | | |
| Nonrecurring item 4 | | | |
| Nonrecurring item 5 | | | |
| Nonrecurring item 6 | | | |
| Nonrecurring item 7 | | | |

- III-11b. **Other LSPTVs: Nonrecurring items (charges and gains) included in the LSPTVs financial results.**—In this table, please provide a brief description of each nonrecurring item reported above and indicate the specific line item within question III-9d in which the nonrecurring item is classified.

| | Description of the nonrecurring item | Location (i.e., line item) within question III-9d |
|---------------------|--------------------------------------|---|
| Nonrecurring item 1 | | |
| Nonrecurring item 2 | | |
| Nonrecurring item 3 | | |
| Nonrecurring item 4 | | |
| Nonrecurring item 5 | | |
| Nonrecurring item 6 | | |
| Nonrecurring item 7 | | |

- III-11c. **Other LSPTVs: Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.**—If non-recurring items were reported in question III-11a above, please identify where your company recorded these items in your accounting books and records in the normal course of business, just as responses to question III-11b identify the specific line items in question III-9d where these items are reported.

| |
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| |
|--|

III-12a. **Asset values.**—Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of golf carts and other LSPTVs.

“Current assets” include cash, cash equivalents, accounts receivable, stock inventory, marketable securities, pre-paid liabilities, and other liquid assets.

“Long-term assets” include property, plant, and equipment (“PPE”), long-term investments, trademarks, client lists, patents, goodwill, and other long-term assets.

If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for golf carts and other LSPTVs in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations used in question III-9a and III-9d.

Note: Total assets should reflect the net amount of assets (i.e., after any accumulated depreciation and allowances deducted) and should be allocated to golf carts and other LSPTVs if these assets are also related to other products. **DO NOT INCLUDE LIABILITIES.**

Golf carts

| Value (in \$1,000) | | | |
|--------------------|------|------|------|
| Item | Year | | |
| | 2022 | 2023 | 2024 |
| Current assets | | | |
| Long-term assets | | | |
| Total assets (net) | 0 | 0 | 0 |

Other LSPTVs

| Value (in \$1,000) | | | |
|--------------------|------|------|------|
| Item | Year | | |
| | 2022 | 2023 | 2024 |
| Current assets | | | |
| Long-term assets | | | |
| Total assets (net) | 0 | 0 | 0 |

- III-12b. **Description of asset values.**—Please provide explanations for any substantial changes in total asset value for golf carts and other LSPTVs during the period; e.g., due to write-offs, major purchases, and revaluations. Also describe the main asset categories (both current and long-term) included in the above response.

Golf carts

| |
|--|
| |
|--|

Other LSPTVs

| |
|--|
| |
|--|

- III-13a. **Capital expenditures and research and development (“R&D”) expenses.**—Report your firm’s capital expenditures and research and development expenses for golf carts and other LSPTVs.

Golf carts

| Value (in \$1,000) | | | |
|----------------------|------|------|------|
| Item | Year | | |
| | 2022 | 2023 | 2024 |
| Capital expenditures | | | |
| R&D expenses | | | |

Other LSPTVs

| Value (in \$1,000) | | | |
|----------------------|------|------|------|
| Item | Year | | |
| | 2022 | 2023 | 2024 |
| Capital expenditures | | | |
| R&D expenses | | | |

III-13b. **Description of reported capital expenditures.**—Please describe the nature, focus, and significance of your firm's reported capital expenditures for golf carts and other LSPTVs. If no capital expenditure data were reported, please explain the reason.

Golf carts

| |
|--|
| |
|--|

Other LSPTVs

| |
|--|
| |
|--|

III-13c. **Description of reported R&D expenses.**—Please describe the nature, focus, and significance of your firm's reported R&D expenses for golf carts and other LSPTVs.

Golf carts

| |
|--|
| |
|--|

Other LSPTVs

| |
|--|
| |
|--|

III-14a. **Golf carts: Data consistency and reconciliation.**—The quantities and values of total net sales reported in question III-9a for golf carts should reconcile with the total shipments reported in question II-8 (including export shipments) for the annual-year periods as long as they are reported on the same calendar-year basis.

If the calculated fields below return values other than zero (i.e., "0") this indicates the total net sales quantities and values do not match the total shipments quantities and values.

Golf carts

| Reconciliation | Years | | |
|---|-------|------|------|
| | 2022 | 2023 | 2024 |
| Quantity: Trade data from question II-8 (lines D, F, H, J, and L) less financial total net sales quantity data from question III-9a, = zero ("0"). | 0 | 0 | 0 |
| Value: Trade data from question II-8 (lines E, G, I, K, and M) less financial total net sales value data from question III-9a, = zero ("0"). | 0 | 0 | 0 |

Is the financial data in question III-9a reported on a calendar-year basis?

☐ Yes— Complete question III-15b.

☐ No— Continue to question III-16a.

III-14b. **Data consistency and reconciliation (calendar-year based financial data).**—Do the data in question III-9a reconcile with the data in question II-8 (i.e., the calculated fields are returning zeros in the table above) for all periods?

| Yes | No | If no, please explain. |
|--------------------------|--------------------------|------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | |

III-15a. **Other LSPTVs: Data consistency and reconciliation.**—The quantities and values of total net sales reported in question III-9d for other LSPTVs should reconcile with the total shipments reported in question II-13 (including export shipments) for the annual-year periods as long as they are reported on the same calendar-year basis.

If the calculated fields below return values other than zero (i.e., "0") this indicates the total net sales quantities and values do not match the total shipments quantities and values.

Other LSPTVs

| Reconciliation | Years | | |
|--|-------|------|------|
| | 2022 | 2023 | 2024 |
| Quantity: Trade data from question II-13 (lines D, F, H, J, and L) less financial total net sales quantity data from question III-9d, = zero ("0"). | 0 | 0 | 0 |
| Value: Trade data from question II-13 (lines E, G, I, K, and M) less financial total net sales value data from question III-9d, = zero ("0"). | 0 | 0 | 0 |

Is the financial data in question III-9d reported on a calendar-year basis?

☐ Yes— Complete question III-16b.

☐ No— Continue to question III-17a.

III-15b. **Data consistency and reconciliation (calendar-year based financial data).**—Do the data in question III-9d reconcile with the data in question II-13 (i.e., the calculated fields are returning zeros in the table above) for all periods?

| Yes | No | If no, please explain. |
|--------------------------|--------------------------|------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | |

III-16a. **Golf carts: Effects of imports on investment.**—Since January 1, 2022, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of golf cars from China?

Golf carts

| | | |
|--------------------------|--------------------------|--|
| No | Yes | |
| <input type="checkbox"/> | <input type="checkbox"/> | If yes, my firm has experienced actual negative effects as follows: |

| <i>(check as many as appropriate)</i> | | <i>(please describe)</i> |
|---------------------------------------|--|--------------------------|
| <input type="checkbox"/> | Cancellation, postponement, or rejection of expansion projects | |
| <input type="checkbox"/> | Denial or rejection of investment proposal | |
| <input type="checkbox"/> | Reduction in the size of capital investments | |
| <input type="checkbox"/> | Return on specific investments negatively impacted | |
| <input type="checkbox"/> | Other | |

III-16b. **Other LSPTVs: Effects of imports on investment.**—Since January 1, 2022, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of other LSPTVs from China?

Other LSPTVs

| No | Yes | |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | If yes, my firm has experienced actual negative effects as follows: |

| <i>(check as many as appropriate)</i> | | <i>(please describe)</i> |
|---------------------------------------|--|--------------------------|
| <input type="checkbox"/> | Cancellation, postponement, or rejection of expansion projects | |
| <input type="checkbox"/> | Denial or rejection of investment proposal | |
| <input type="checkbox"/> | Reduction in the size of capital investments | |
| <input type="checkbox"/> | Return on specific investments negatively impacted | |
| <input type="checkbox"/> | Other | |

- III-17a. **Golf carts: Effects of imports on growth and development.**—Since January 1, 2022, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and production efforts (including efforts to develop a derivative or more advanced version of the product) as a result of imports of golf carts from China?

Golf carts

| | | |
|--------------------------|--------------------------|--|
| No | Yes | |
| <input type="checkbox"/> | <input type="checkbox"/> | If yes, my firm has experienced actual negative effects as follows: |

| | <i>(check as many as appropriate)</i> | <i>(please describe)</i> |
|--------------------------|---|--------------------------|
| <input type="checkbox"/> | Rejection of bank loans | |
| <input type="checkbox"/> | Lowering of credit rating | |
| <input type="checkbox"/> | Problem related to the issue of stocks or bonds | |
| <input type="checkbox"/> | Ability to service debt | |
| <input type="checkbox"/> | Other | |

III-17b. **Other LSPTVs: Effects of imports on growth and development.**—Since January 1, 2022, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and production efforts (including efforts to develop a derivative or more advanced version of the product) as a result of imports of other LSPTVs from China?

Other LSPTVs

| | | |
|--------------------------|--------------------------|--|
| No | Yes | |
| <input type="checkbox"/> | <input type="checkbox"/> | If yes, my firm has experienced actual negative effects as follows: |

| | <i>(check as many as appropriate)</i> | <i>(please describe)</i> |
|--------------------------|---|--------------------------|
| <input type="checkbox"/> | Rejection of bank loans | |
| <input type="checkbox"/> | Lowering of credit rating | |
| <input type="checkbox"/> | Problem related to the issue of stocks or bonds | |
| <input type="checkbox"/> | Ability to service debt | |
| <input type="checkbox"/> | Other | |

III-18a. **Golf carts: Anticipated effects of imports.**—Does your firm anticipate any negative effects due to imports of golf carts from China?

Golf carts

| No | Yes | If yes, my firm anticipates negative effects as follows: |
|--------------------------|--------------------------|--|
| <input type="checkbox"/> | <input type="checkbox"/> | |

III-18b. **Other LSPTVs: Anticipated effects of imports.**—Does your firm anticipate any negative effects due to imports of other LSPTVs from China?

Other LSPTVs

| No | Yes | If yes, my firm anticipates negative effects as follows: |
|--------------------------|--------------------------|--|
| <input type="checkbox"/> | <input type="checkbox"/> | |

III-19. **Other explanations.**—If your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

| |
|--|
| |
|--|

PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Andres Andrade (202-205-2078, Andres.Andrade@usitc.gov).

- IV-1. **Contact information.**--Please identify the individual that Commission staff may contact regarding the confidential information submitted in Part IV.

| | |
|-----------|--|
| Name | |
| Title | |
| Email | |
| Telephone | |

PRICE DATA

- IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2022 of the following products produced by your firm.

Product 1. -- Completed LSPTV with a capacity of two (2) passengers, in a golf cart configuration powered by a lithium-ion battery or batteries with a capacity (Ahr) > 55, with an advertised/rated level ground speed of ≤ 15 miles per hour, and which has not been previously used or refurbished.

Product 2.-- Completed LSPTV with a capacity of two (2) passengers, in a personal transportation vehicle (PTV) configuration powered by a lithium-ion battery or batteries with a capacity (Ahr) > 55, with an advertised/rated level ground speed of > 15 and ≤ 20 miles per hour, and which has not been previously used or refurbished.

Product 3.-- Completed LSPTV with a capacity of four (4) passengers, in a personal transportation vehicle (PTV) configuration powered by a lithium-ion battery or batteries with a capacity (Ahr) > 55, with an advertised/rated level ground speed of > 15 and ≤ 20 miles per hour, and which has not been previously used or refurbished.

Product 4.-- Completed LSPTV with a capacity of two (2) passengers, in a personal transportation vehicle (PTV) configuration powered by a 6-8 volt lead acid (including absorbed glass mat (AGM) or flooded lead acid) battery or batteries, with an advertised/rated level ground speed of > 15 and ≤ 20 miles per hour, and which has not been previously used or refurbished.

Product 5.-- Completed LSPTV with a capacity of four (4) passengers, in a personal transportation vehicle (PTV) configuration powered by a 6-8 volt lead acid (including absorbed glass mat (AGM) or flooded lead acid) battery or batteries, with an advertised/rated level ground speed of > 15 and ≤ 20 miles per hour, and which has not been previously used or refurbished.

Product 6.-- Completed LSPTV with a capacity of four (4) passengers, in a low-speed vehicle (LSV) configuration powered by a lithium-ion battery or batteries with a capacity (Ahr) > 55, with an advertised/rated level ground speed of > 20 and ≤ 25 miles per hour, and which has not been previously used or refurbished.

Note: A completed LSPTV includes all major parts (i.e., wheels, canopy, seats, etc.) upon sale, which are normally shipped with the vehicle. An LSPTV is still considered "completed" even if certain included parts require minor final assembly to attach all pieces to the LSPTV (i.e., bolting into place). Options and accessories that are not required for safe or full operation of the vehicle (i.e., sound systems, golf bag holders) may be excluded and the LSPTV is still considered "completed" for the purpose of these pricing products.

Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

IV-2a. During January 2022-December 2024, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

| | |
|--------------------------|--|
| <input type="checkbox"/> | Yes. --Please complete the following pricing data table as appropriate. |
| <input type="checkbox"/> | No. --Skip to question IV-3. |

IV-2b. **Price data.**--Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Report data in **units** and **actual dollars** (not \$1,000s).

| (Quantity in units, value in dollars) | | | | | | |
|--|------------------|--------------|------------------|--------------|------------------|--------------|
| Period of shipment | Product 1 | | Product 2 | | Product 3 | |
| | Quantity | Value | Quantity | Value | Quantity | Value |
| 2022: | | | | | | |
| January-March | | | | | | |
| April-June | | | | | | |
| July-September | | | | | | |
| October-December | | | | | | |
| 2023: | | | | | | |
| January-March | | | | | | |
| April-June | | | | | | |
| July-September | | | | | | |
| October-December | | | | | | |
| 2024: | | | | | | |
| January-March | | | | | | |
| April-June | | | | | | |
| July-September | | | | | | |
| October-December | | | | | | |

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

IV-2b. **Price data.**--ContinuedReport data in units and actual dollars (not \$1,000s).

| (Quantity in units, value in dollars) | | | | | | |
|---------------------------------------|-----------|-------|-----------|-------|-----------|-------|
| Period of shipment | Product 4 | | Product 5 | | Product 6 | |
| | Quantity | Value | Quantity | Value | Quantity | Value |
| 2022: | | | | | | |
| January-March | | | | | | |
| April-June | | | | | | |
| July-September | | | | | | |
| October-December | | | | | | |
| 2023: | | | | | | |
| January-March | | | | | | |
| April-June | | | | | | |
| July-September | | | | | | |
| October-December | | | | | | |
| 2024: | | | | | | |
| January-March | | | | | | |
| April-June | | | | | | |
| July-September | | | | | | |
| October-December | | | | | | |

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

Product 6:

IV-2c. **Price data checklist.**--Please check that the pricing data in question IV-2b have been correctly reported.

| Are the price data reported above: | ✓ if Yes |
|--|--------------------------|
| In actual dollars (not \$1,000s) and actual units? | <input type="checkbox"/> |
| Valued f.o.b. U.S. point of shipment (i.e., exclude U.S. inland transportation costs)? | <input type="checkbox"/> |
| Reported net of all discounts, rebates, and returns (deducted from the quarter in which the original sale occurred)? | <input type="checkbox"/> |
| Reported for commercial U.S. shipments only (i.e., exclude internal consumption, transfers, and exports)? | <input type="checkbox"/> |
| Less than or equal to the quantities and values reported in part II for commercial U.S. shipments in each period? | <input type="checkbox"/> |
| Are completed LSPTVs ¹ ? | <input type="checkbox"/> |
| Explanation(s) for any boxes not checked: | |

IV-2d. **Pricing data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

¹ A completed LSPTV includes all major parts (i.e., wheels, canopy, seats, etc.) upon sale, which are normally shipped with the vehicle. An LSPTV is still considered "completed" even if certain included parts require minor final assembly to attach all pieces to the LSPTV (i.e., bolting into place). Options and accessories that are not required for safe or full operation of the vehicle (i.e., sound systems, golf bag holders) may be excluded and the LSPTV is still considered "completed" for the purpose of these pricing products.

If any of your responses differ between golf carts and other LSPTVs, please indicate such differences in the most relevant narrative form field within that question. If you are unable to clarify any difference in a narrative form field within that question, please report the differences in question IV-25.

IV-3. **Price setting.**--How does your firm determine the prices that it charges for sales of LSPTVs (check all that apply)?

| Transaction by transaction | Contracts | Set price lists | Other | If other, describe |
|----------------------------|--------------------------|--------------------------|--------------------------|--------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | |

IV-4. **Discount policy.**--Please indicate and describe your firm's discount policies (check all that apply).

| Quantity discounts | Annual total volume discounts | No discount policy | Other | Describe |
|--------------------------|-------------------------------|--------------------------|--------------------------|----------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | |

IV-5. **Pricing terms.**--On what basis are your firm's prices of domestic LSPTVs usually quoted (check one)?

| Delivered | F.o.b. | If f.o.b., specify point |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | |

IV-6. **Contract versus spot.**--Approximately what shares of your firm's sales of its U.S.-produced golf carts and other LSPTVs in 2024 were on the basis of (1) short-term contracts, (2) annual contracts, (3) long-term contracts, and (4) spot sales?

| Item | Product | Type of sale | | | | |
|---------------------|--------------|---|---|--|---------------------------------------|------------------------------|
| | | Short-term contracts (multiple deliveries for less than 12 months) | Annual contracts (multiple deliveries for 12 months) | Long-term contracts (multiple deliveries for more than 12 months) | Spot sales (for a single delivery) | Total (should sum to 100.0%) |
| Share of 2024 sales | Golf Carts | % | % | % | % | 0.0 % |
| Share of 2024 sales | Other LSPTVs | % | % | % | % | 0.0 % |

IV-7. **Contract provisions.**--Please fill out the table regarding your firm's typical sales contracts for U.S.-produced LSPTVs (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

| Typical sales contract provisions | Item | Short-term contracts (multiple deliveries for less than 12 months) | Annual contracts (multiple deliveries for 12 months) | Long-term contracts (multiple deliveries for more than 12 months) |
|---|--------------------|--|--|---|
| Average contract duration | <i>No. of days</i> | | 365 | |
| Price renegotiation (during contract period) | <i>Yes</i> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| | <i>No</i> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Fixed quantity and/or price | <i>Quantity</i> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| | <i>Price</i> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| | <i>Both</i> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Indexed to raw material costs ¹ | <i>Yes</i> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| | <i>No</i> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Not applicable | | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| ¹ Please identify the indexes used: _____. | | | | |

IV-8a. **Lead times (Golf Carts).**--What share of your firm's sales of its U.S.-produced golf carts was from inventory and produced to order, and what was the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced golf carts?

| Source | Share of 2024 sales | Lead time (Average number of days) |
|-------------------------------------|---------------------|------------------------------------|
| From inventory | % | |
| Produced to order | % | |
| Total (should sum to 100.0%) | 0.0 % | |

IV-8b. **Lead times (Other LSPTVs).**--What share of your firm's sales of its U.S.-produced LSPTVs, other than golf carts, was from inventory and produced to order, and what was the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced LSPTVs, other than golf carts?

| Source | Share of 2024 sales | Lead time (Average number of days) |
|-------------------------------------|---------------------|------------------------------------|
| From inventory | % | |
| Produced to order | % | |
| Total (should sum to 100.0%) | 0.0 % | |

IV-9. Shipping information.--

- (a) Who generally arranges the transportation to your firm's customers' locations?
☐ Your firm ☐ Purchaser (*check one*)
- (b) Indicate the approximate percentage of your firm's sales of **golf carts** that are delivered the following distances from its production facility.

| Distance from production facility | Share |
|-------------------------------------|-------|
| Within 100 miles | % |
| 101 to 1,000 miles | % |
| Over 1,000 miles | % |
| Total (should sum to 100.0%) | 0.0 % |

- (c) Indicate the approximate percentage of your firm's sales of **other LSPTVs** that are delivered the following distances from its production facility.

| Distance from production facility | Share |
|-------------------------------------|-------|
| Within 100 miles | % |
| 101 to 1,000 miles | % |
| Over 1,000 miles | % |
| Total (should sum to 100.0%) | 0.0 % |

- IV-10. Geographical shipments.--**In which U.S. geographic market area(s) has your firm sold its U.S.-produced LSPTVs since January 1, 2022 (check all that apply)?

| Geographic area | ✓ if applicable |
|---|--------------------------|
| Northeast. --CT, ME, MA, NH, NJ, NY, PA, RI, and VT. | <input type="checkbox"/> |
| Midwest. --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI. | <input type="checkbox"/> |
| Southeast. --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV. | <input type="checkbox"/> |
| Central Southwest. --AR, LA, OK, and TX. | <input type="checkbox"/> |
| Mountains. --AZ, CO, ID, MT, NV, NM, UT, and WY. | <input type="checkbox"/> |
| Pacific Coast. --CA, OR, and WA. | <input type="checkbox"/> |
| Other. --All other markets in the United States not previously listed, including AK, HI, PR, and VI. | <input type="checkbox"/> |

- IV-11. Inland transportation costs.--**What is the approximate percentage of the cost of U.S.-produced LSPTVs that is accounted for by U.S. inland transportation costs? _____ percent

IV-12. **Substitutes.**--Can other products be substituted for LSPTVs?

☐ No ☐ Yes--Please fill out the table.

| Substitute | End use in which this substitute is used | Have changes in the price of this substitute affected the price for LSPTVs? | | |
|------------|--|---|--------------------------|-------------|
| | | No | Yes | Explanation |
| 1. | | <input type="checkbox"/> | <input type="checkbox"/> | |
| 2. | | <input type="checkbox"/> | <input type="checkbox"/> | |
| 3. | | <input type="checkbox"/> | <input type="checkbox"/> | |

IV-13. **Demand trends.**-- Has demand within the United States and outside of the United States (if known) for LSPTVs steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2022? Explain any trends and describe the principal factors that have affected these changes in demand. If your response would differ by "golf carts" vs. "other LSPTVs" (as defined on page 3), please describe those differences in the narrative field.

Select one box per row.

| Market | Steadily increase | Fluctuate up | No change | Fluctuate down | Steadily decrease | Explanation and factors |
|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|-------------------------|
| Within the United States | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | |
| Outside the United States | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | |

IV-14. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of LSPTVs since January 1, 2022?

| No | Yes | If yes, please describe and quantify if possible. |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | |

IV-15. **Business cycles.**--Is the LSPTVs market subject to business cycles, either during the year or across years? If yes, describe.

| No | Yes | If yes, please describe, including any changes since January 1, 2022. |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | |

- IV-16. **Conditions of competition.**--Is the LSPTVs market subject to conditions of competition distinctive to LSPTVs other than the business cycles described in the previous question? If yes, describe.

| No | Yes | If yes, please describe, including any changes since January 1, 2022. |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | |

- IV-17. **Supply constraints.**—

- (a) Has your firm refused, declined, or been unable to supply LSPTVs at any time since January 1, 2022 (examples include placing customers on allocation or “controlled order entry,” declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, impact from changes in operations listed in II-2a, etc.)?

| No (skip to IV-18) | Yes (respond to part b) |
|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |

- (b) For each year that your firm faced supply constraints, describe the constraints with the details requested below.

| Check if yes | Period | Description: include the timing, duration, reason for the constraint, whether the supply constraint was specific to a certain type of LSPTV (i.e. golf cart, PTV, LSV, or LUV), and the status of the vehicle (i.e. new, used, refurbished). |
|--------------------------|---------------------------------|--|
| <input type="checkbox"/> | 2022 | |
| <input type="checkbox"/> | 2023 | |
| <input type="checkbox"/> | January 1, 2024 – June 20, 2024 | |
| <input type="checkbox"/> | Since June 21, 2024 | |

IV-18. **Raw materials.**-- Have LSPTVs raw material prices steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2022?

Select one box per row.

| Steadily increase | Fluctuate up | No change | Fluctuate down | Steadily decrease | Explain, noting how raw material price changes have affected your firm's selling prices for LSPTVs. |
|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | |

IV-19. **Interchangeability.**—How often are LSPTVs produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

| Country-pair | China | Other countries |
|---|-------|-----------------|
| United States | | |
| China | | |
| <p>For any country-pair producing LSPTVs that are <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude the interchangeable use of LSPTVs produced in the countries:</p> | | |

- IV-20. **Factors other than price.**—How often are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between LSPTVs produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

| Country-pair | China | Other countries |
|--|-------|-----------------|
| United States | | |
| China | | |
| <p>For any country-pair for which factors other than price are <i>always</i> or <i>frequently</i> a significant factor in your firm's sales of LSPTVs, identify the country-pair and the relevant factors other than price, and report the advantages or disadvantages imparted by such factors:</p> | | |

- IV-21. **Role of section 301 tariffs.**-- Did the tariffs on Chinese-origin products under section 301, or changes in these tariffs, have an impact on the LSPTVs market in the United States, including any effects on LSPTVs cost, price, supply, and/or demand, since January 1, 2022?

| Yes | No | Don't know |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

| |
|---|
| <p>If yes, please describe the impact on cost, price, supply, and/or demand, and include the timing of such impacts.</p> |
| |

- IV-22. **Role of section 232 measures.**—Did the measures (e.g., tariffs, quotas, etc.) on imported steel/aluminum products under section 232, or changes in the measures (such as the level, coverage, or nature of the measures), have an impact on the LSPTVs market in the United States, including any effects on LSPTVs cost, price, supply, and/or demand, since January 1, 2022?

| Yes | No | Don't know |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

If yes, please describe the impact on cost, price, supply, and/or demand, and include the timing of such impacts.

| |
|--|
| |
|--|

- IV-23. **Customer identification.**—List the names and contact information for your firm's 10 largest U.S. customers for LSPTVs since January 1, 2022. Indicate the share of the quantity of your firm's U.S. shipments of LSPTVs that each of these customers accounted for in 2024.

| | Customer's name | City | State | Share of 2024 sales (%) |
|----|-----------------|------|-------|-------------------------|
| 1 | | | | |
| 2 | | | | |
| 3 | | | | |
| 4 | | | | |
| 5 | | | | |
| 6 | | | | |
| 7 | | | | |
| 8 | | | | |
| 9 | | | | |
| 10 | | | | |

IV-24. **Competition from imports.--**

- (a) **Lost revenue.**--Since January 1, 2022: To avoid losing sales to competitors selling LSPTVs from China, did your firm:

| Item | No | Yes |
|-------------------------------------|--------------------------|--------------------------|
| Reduce prices | <input type="checkbox"/> | <input type="checkbox"/> |
| Roll back announced price increases | <input type="checkbox"/> | <input type="checkbox"/> |

- (b) **Lost sales.**--Since January 1, 2022: Did your firm lose sales of LSPTVs to imports of this product from China?

| No | Yes |
|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |

- IV-25. **Other explanations.**--If your firm would like to further explain a response to a question in Part IV for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

| |
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| |
|--|

PART V.--SUFFICIENT PRODUCTION RELATED ACTIVITIES

Further information on this part of the questionnaire can be obtained from Nitin Joshi (202-708-1669, Nitin.joshi@usitc.gov).

- V-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part V.

| | |
|-----------|--|
| Name | |
| Title | |
| Email | |
| Telephone | |

- V-2. **Explanation of firm's domestic activities.**--Please describe in detail your firm's domestic production operations relating to LSPTVs, including, if applicable, incorporation of purchased LSPTVs, either domestic or imported, that are processed/converted into another in-scope form of LSPTVs (i.e. used or new LSPTVs) in the United States prior to commercial sale.

| |
|--|
| |
|--|

- V-3. **Domestic activities by factor.**--Please describe the nature and extent of the following items in relation to your firm's U.S. production or processing of LSPTVs in the United States.

| | |
|-------------------------------------|--|
| Capital investments | |
| Technical expertise | |
| Value added | |
| Employment | |
| Quantity, type, and source of parts | |
| Costs and activities | |

- V-4. **Operations' complexity and importance.**--On a scale of 1 to 5, please provide your firm's subjective opinion as to the complexity, intensity, and importance of your firm's LSPTVs operations conducted in the United States, with 1 being minimally complex, intense, or important and 5 being extremely complex, intense, or important.

| | | | | |
|--|----------|----------|----------|--|
| 1: Minimally complex, intense, or important | 2 | 3 | 4 | 5: Extremely complex, intense, or important |
| | | | | |
| Please describe the reason for your rating. | | | | |
| | | | | |

- V-5. **Greenfield capital investment costs.**--Indicate the estimated amount of capital investment that would be required today on a greenfield basis to replicate your firm's current LSPTVs operations.

| Item | Value (in \$1,000) |
|--|--------------------|
| Estimated greenfield capital investment cost of current U.S. LSPTVs operations | |

- V-6. **Top three products.**—Regardless of whether your firm conducts production operations or processing operations, please identify your firm's top three products (by sales volume) of U.S.-produced/processed LSPTVs by product type.

| Product type | Top three products, please list the products, provide a brief technical description of the product(s) sold, and indicate the total quantity (in units) sold in 2024. |
|--------------|--|
| Golf carts | |
| Other LSPTVs | |

PART VI.—PROCESSING OPERATIONS

Further information on this part of the questionnaire can be obtained from Nitin Joshi (202-708-1669, nitin.joshi@usitc.gov).

- VI-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part VI.

| | |
|-----------|--|
| Name | |
| Title | |
| Email | |
| Telephone | |

- VI-2. **Foreign trade zones.**--

- (a) **Firm's FTZ operations.**--Does your firm process LSPTVs in and/or admit LSPTVs into a foreign trade zone (FTZ)?

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

| No | Yes | If yes--Describe the nature of your firm's operations in FTZs and identify the specific FTZ site(s). |
|--------------------------|--------------------------|--|
| <input type="checkbox"/> | <input type="checkbox"/> | |

- (b) **Other firms' FTZ operations.**--To your knowledge, do any firms in the United States import LSPTVs into a foreign trade zone (FTZ) for use in distribution of LSPTVs and/or the production of downstream articles?

| No | Yes | If yes--Identify the firms and the FTZs. |
|--------------------------|--------------------------|--|
| <input type="checkbox"/> | <input type="checkbox"/> | |

VI-2. Foreign trade zones.--Continued

- (c) **Withdrawals from FTZs into consumption of imported out-of-scope parts embodied in U.S. manufactured LSPTVs and classified for Customs purposes as such.** — Report the quantity and value of your firm's withdrawals from your FTZs that were for Customs purposes reported as imports of LSPTVs, but actually reflect the use of imported out-of-scope parts used in the production of domestically-produced LSPTVs (i.e., parts physically arrived into the United States on a General Imports basis from abroad, were admitted into a U.S.-based foreign trade zone for processing as foreign status merchandise, not LSPTVs, but were reported as imports of LSPTVs for Customs entry purposes when withdrawn into consumption).

| Quantity (<i>in units</i>) and value (<i>in \$1,000</i>) | | | |
|---|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| Withdrawals into consumption (U.S. imports) out of your FTZ for shipments to U.S. customers of finished LSPTVs using imported parts classified for Customs purposes under: | | | |
| <u>Primary statistical reporting number</u> <u>8703.10.5030:</u> ¹² | | | |
| <i>Quantity</i> | | | |
| <i>Value</i> | | | |
| <u>Other statistical reporting numbers:</u> ¹³ | | | |
| <i>Quantity</i> | | | |
| <i>Value</i> | | | |
| ¹ Please list the imported parts used: _____. ² Please list the countries of origin for these imported parts used in the production of the finished units that were withdrawn into consumption under the primary HTS number, in order of the volume: _____. ³ Please list the countries of origin for these imported parts used in the production of the finished units that were withdrawn into consumption under other HTS numbers, in order of the volume: _____. | | | |

VI-3. **Production, shipment, and inventory data for processing activities.** – Report your firm's practical capacity, production, shipments, and inventories related to the processing of LSPTVs in its U.S. establishment(s) using imported and/or domestically purchased LSPTVs during the specified periods.

"Practical processing capacity" – The level of production of processing LSPTVs that your establishment(s) could reasonably have expected to attain. See the definition and instructions relating to practical LSPTV capacity included in question II-3a above for guidance on how to report practical capacity.

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

"Commercial U.S. shipments" – Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption (including shipments to your firm's own retail locations)" – Product consumed internally by your firm, which includes merchandise that your firm transferred to your firm's own retail locations (i.e., shipped to either a bricks-and-mortar store or to an online order fulfillment center). Such transactions are to be valued at fair market value and not the total value of final downstream processed merchandise in the case of internal consumption, nor the retail sale value in the case of your firm owning and operating its own retail locations or using a third-party fulfillment center to place retail level sales.

"Transfers to related firms" – Shipments made to related firms. Such transactions are valued at fair market value.

"Related firm" – A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

"Export shipments" – Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" – Finished goods inventory, not raw materials or work-in-progress.

"Golf carts" – LSPTVs specifically intended for use on golf courses and with a maximum speed of less than or equal to 15 miles per hour and certified to OPEI Z130.1 or equivalent certifications.

"Other LSPTVs" – LSPTVs other than golf carts (defined above). These LSPTVs have a maximum speed in excess of 15 miles per hour and can be certified to various certifications such as OPEI Z135, SAE J2258, SAE J2358, DOT FMVSA 571.500, or equivalent certifications. Additionally, these LSPTVs are intended for multiple end uses other than solely on golf courses.

Note: As requested in part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

VI-2. Golf carts: Production, shipment, and inventory data for processing activities.—Continued**Golf Carts**

| Quantity (in units) and value (in \$1,000) | | | |
|--|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| Practical processing capacity ¹ (quantity) (A) | | | |
| Beginning-of-period inventories (quantity) (B) | | | |
| Production (processing).— | | | |
| Using purchased domestic LSPTVs (quantity) (C) | | | |
| Using previously leased domestic LSPTVs (quantity) (D) | | | |
| Using purchased/imported LSPTVs from China (quantity) (E) | | | |
| Using purchased/imported LSPTVs from other countries ² (quantity) (F) | | | |
| Total production (processing) (quantity) | 0 | 0 | 0 |
| U.S. shipments: | | | |
| Commercial shipments: | | | |
| Quantity (G) | | | |
| Value (H) | | | |
| Internal consumption (including shipments to your firm's own retail locations) ³ | | | |
| Quantity (I) | | | |
| Value ³ (J) | | | |
| Transfers to related firms: ³ | | | |
| Quantity (K) | | | |
| Value ³ (L) | | | |
| Export shipments: ⁴ | | | |
| Quantity (M) | | | |
| Value (N) | | | |
| End-of-period inventories (quantity) (O) | | | |
| ¹ The practical capacity reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate practical capacity, and explain any changes in reported practical capacity _____. ² Please identify the other countries: _____. ³ Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value. ⁴ Identify your firm's principal export markets: _____. | | | |

VI-2. **Golf carts: Production, shipment, and inventory data for processing activities.—Continued**

RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line O) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., lines C, D, E and F), less total shipments (i.e., lines G, I, K, and M). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation | Calendar year | | |
|---|---------------|------|------|
| | 2022 | 2023 | 2024 |
| Quantity: $B + C + D + E + F - G - I - K - M - O =$ should equal zero ("0") or provide an explanation. ¹ | 0 | 0 | 0 |
| ¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____. | | | |

- VI-3. **Golf Carts: Channels of distribution.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S. produced Golf Carts by channel of distribution during specified periods.

Golf Carts

| Quantity (in units) | | | |
|--|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| U.S. shipments: | | | |
| to Distributors / dealers (P) | | | |
| to Fleet leasing / finance companies (Q) | | | |
| to Fleet end users ¹ (R) | | | |
| to Others / end users ² (S) | | | |
| ¹ Sales to fleet end users are typically in quantities of 10 or more vehicles, including golf courses, universities, municipalities, parks, campgrounds, and rental houses. | | | |
| ² Please describe these end users: _____ | | | |

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines P through S) in each time period equal the quantity reported for U.S. shipments (i.e., line G, I, and K) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar year | | |
|--|---------------|------|------|
| | 2022 | 2023 | 2024 |
| $P + Q + R + S - G - I - K = \text{zero ("0")}$, if not revise. | 0 | 0 | 0 |

- VI-4. **Golf carts: U.S. shipments by engine type and frame type.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S.-processed LSPTVs by product type in calendar year 2024.

Golf Carts

| Item | Calendar year 2024 | |
|---|--------------------|----------------|
| | Steel frame | Aluminum frame |
| U.S. shipments: | | |
| Lithium-ion battery engine (T) | | |
| Lead acid battery engine (U) | | |
| Internal combustion engine(V) | | |
| Other power sources (W) ¹ | | |
| ¹ Please describe the other power sources: _____ | | |

RECONCILIATION OF U.S. SHIPMENTS.--Please ensure that the quantities reported for U.S. shipments (i.e., lines T through W) in each time period equal the quantity reported for U.S. shipments (i.e., lines G, I, and K) in each time period in question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar year 2023 |
|--|--------------------|
| $T + U + V + W - G - I - K = \text{zero ("0")}$, if not revise. | 0 |

VI-6. Other LSPTVs: Production, shipment, and inventory data for processing activities.

Other LSPTVs

| Quantity (in units) and value (in \$1,000) | | | |
|---|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| Practical processing capacity ¹ (quantity) (A) | | | |
| Beginning-of-period inventories (quantity) (B) | | | |
| Production (processing).— | | | |
| Using purchased domestic LSPTVs (quantity) (C) | | | |
| Using previously leased domestic LSPTVs (quantity) (D) | | | |
| Using purchased/imported LSPTVs from China (quantity) (E) | | | |
| Using purchased/imported LSPTVs from other countries ² (quantity) (F) | | | |
| Total production (processing) (quantity) | 0 | 0 | 0 |
| U.S. shipments: | | | |
| Commercial shipments: | | | |
| Quantity (G) | | | |
| Value (H) | | | |
| Internal consumption (including shipments to your firm's own retail locations)³ | | | |
| Quantity (I) | | | |
| Value ³ (J) | | | |
| Transfers to related firms:³ | | | |
| Quantity (K) | | | |
| Value ³ (L) | | | |
| Export shipments:⁴ | | | |
| Quantity (M) | | | |
| Value (N) | | | |
| End-of-period inventories (quantity) (O) | | | |

¹ The practical capacity reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate practical capacity, and explain any changes in reported practical capacity _____.

² Please identify the other countries: _____.

³ Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.

⁴ Identify your firm's principal export markets: _____.

VI-6. **Other LSPTVs: Production, shipment, and inventory data for processing activities.—Continued**

RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line O) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., lines C, D, E and F), less total shipments (i.e., lines G, I, K, and M). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

| Reconciliation | Calendar year | | |
|---|---------------|------|------|
| | 2022 | 2023 | 2024 |
| Quantity: $B + C + D + E + F - G - I - K - M - O =$ should equal zero ("0") or provide an explanation. ¹ | 0 | 0 | 0 |
| ¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____. | | | |

- VI-7. **Other LSPTVs: Channels of distribution.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S. produced other LSPTVs by channel of distribution during specified periods.

Other LSPTVs

| Quantity (in units) | | | |
|--|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| U.S. shipments: | | | |
| to Distributors / dealers (P) | | | |
| to Fleet leasing / finance companies (Q) | | | |
| to Fleet end users ¹ (R) | | | |
| to Others / end users ² (S) | | | |
| ¹ Sales to fleet end users are typically in quantities of 10 or more vehicles, including golf courses, universities, municipalities, parks, campgrounds, and rental houses. | | | |
| ² Please describe these end users: _____ | | | |

RECONCILIATION OF CHANNELS.--Please ensure that the quantities reported for channels of distribution (i.e., lines P through S) in each time period equal the quantity reported for U.S. shipments (i.e., line G, I, and K) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar year | | |
|--|---------------|------|------|
| | 2022 | 2023 | 2024 |
| P + Q + R + S – G – I – K = zero ("0"), if not revise. | 0 | 0 | 0 |

- VI-9. **Other LSPTVs: U.S. shipments by engine type and frame type.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S.-processed LSPTVs by product type in calendar year 2024.

Other LSPTVs

| Item | Calendar year 2024 | |
|---|--------------------|----------------|
| | Steel frame | Aluminum frame |
| U.S. shipments: | | |
| Lithium-ion battery engine (T) | | |
| Lead acid battery engine (U) | | |
| Internal combustion engine(V) | | |
| Other power sources (W) ¹ | | |
| ¹ Please describe the other power sources: _____ | | |

RECONCILIATION OF U.S. SHIPMENTS.--Please ensure that the quantities reported for U.S. shipments (i.e., lines T through W) in each time period equal the quantity reported for U.S. shipments (i.e., lines G, I, and K) in each time period in question II-8. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

| Reconciliation | Calendar year 2023 |
|--|--------------------|
| $T + U + V + W - G - I - K = \text{zero ("0")}$, if not revise. | 0 |

- VI-11. **Golf Carts: Employment data for processing activities.**--Report your firm's employment-related data related to the processing of LSPTVs in your U.S. establishments and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Golf Carts

| Item | Calendar year | | |
|---|---------------|------|------|
| | 2022 | 2023 | 2024 |
| Average number of PRWs (<i>number</i>) | | | |
| Hours worked by PRWs (<i>1,000 hours</i>) | | | |
| Wages paid to PRWs (<i>\$1,000</i>) | | | |

Explanation of trends:

| |
|--|
| |
|--|

- VI-12. **Other LSPTVs: Employment data for processing activities.**--Report your firm's employment-related data related to the processing of LSPTVs in your U.S. establishments and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Other LSPTVs

| Item | Calendar year | | |
|---|---------------|------|------|
| | 2022 | 2023 | 2024 |
| Average number of PRWs (<i>number</i>) | | | |
| Hours worked by PRWs (<i>1,000 hours</i>) | | | |
| Wages paid to PRWs (<i>\$1,000</i>) | | | |

Explanation of trends:

| |
|--|
| |
|--|

DEFINITIONS:

Net sales—Report all commercial sales, internal consumption, and transfers to related firms, whether these are domestic sales or exports. Report net sales values less discounts, returns, allowances, and prepaid freight, in U.S. dollars, f.o.b. your point of shipment. The freight costs associated with delivering the product to your customer should not be included.

Note: If the financial data are reported on a calendar-year basis, the total net sales quantities and values should match the total shipment quantities and values reported in this section of the questionnaire (see question VI-10a for a reconciliation grid).

Internal consumption—Product consumed internally by your firm. Report internal consumption at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

Transfers to related firms—Sales made to related firms. Report transfers to related firms at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

Costs and expenses—Include costs and expenses associated with all reported net sales (i.e., for both domestic and export commercial sales, internal consumption, and transfers to related firms). If any freight costs were removed from net sales values, ensure the associated costs are removed from the applicable cost/expense line.

Inputs from related suppliers—Any inputs purchased from related suppliers should be reported in a manner consistent with your firm's accounting books and records.

Golf carts – LSPTVs specifically intended for use on golf courses and with a maximum speed of less than 15 miles per hour and certified to OPEI Z130.1 or equivalent certifications.

Other LSPTVs – LSPTVs other than golf carts (defined above). These LSPTVs have a maximum speed equal to or in excess of 15 miles per hour and can be certified to various certifications such as OPEI Z135, SAE J2258, SAE J2358, DOT FMVSA 571.500, or equivalent certifications. Additionally, these LSPTVs are intended for multiple end uses other than solely on golf courses.

If your firm produced and sold both golf carts and other LSPTVs, please allocate your financial data to golf carts and other LSPTVs accordingly and report the data for other LSPTVs in this question.

Note: As requested in part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes processing of LSPTVs, as well as specific statements and worksheets) used to compile these data.

VI-13a. **Golf carts: Operations on processing activities.**—Report the revenue and related cost information requested below on the processing of golf carts of your firm's U.S. establishment(s). Include only sales (whether domestic or exports) and costs related to your U.S. manufacturing operations. **DO NOT** report any revenue or cost data related to the resale of purchased product.

Golf Carts

| Quantity (in units) and value (in \$1,000s) | | | |
|--|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| Net sales quantities: | | | |
| Commercial sales | | | |
| Lease sales | | | |
| Internal consumption | | | |
| Transfers to related firms | | | |
| Total net sales quantities | 0 | 0 | 0 |
| Net sales values: | | | |
| Commercial sales | | | |
| Lease sales | | | |
| Internal consumption | | | |
| Transfers to related firms | | | |
| Total net sales values | 0 | 0 | 0 |
| Cost of goods sold (COGS): | | | |
| Imported/ purchased LSPTV costs: | | | |
| Purchased domestic | | | |
| Previously leased domestic | | | |
| Purchased / imported from China | | | |
| Purchased / imported from other countries ¹ | | | |
| All other raw material costs ² | | | |
| Raw material costs | 0 | 0 | 0 |
| Direct labor costs | | | |
| Other factory costs | | | |
| Total COGS | 0 | 0 | 0 |
| Gross profit or (loss) | 0 | 0 | 0 |
| SG&A expenses | | | |
| Operating income (loss) | 0 | 0 | 0 |
| Other expenses and income: | | | |
| Interest expense | | | |
| All other expense items | | | |
| All other income items | | | |
| Net income or (loss) before income taxes | 0 | 0 | 0 |
| ¹ In the space provided please identify the other countries: _____. ² If there are notable or significant raw material inputs included within the "All other materials" category, please list those here and provide the share of total raw material costs for which they account: _____. | | | |

VI-13b. **Golf Carts: Explanation of financial data trends.**—Please indicate the primary decisions, events, or factors that impacted the trends in the following metrics reported in question VI-13a.

Golf Carts

| Metric | Explanation of trends |
|---------------------|-----------------------|
| Net sales quantity | |
| Net sales values | |
| Raw material costs | |
| Direct labor costs | |
| Other factory costs | |
| SG&A costs | |

VI-13c. **Other LSPTVs: Operations on processing activities.**—Report the revenue and related cost information requested below on the processing of other LSPTVs of your firm's U.S. establishment(s). Include only sales (whether domestic or exports) and costs related to your U.S. manufacturing operations.

Other LSPTVs

| Quantity (in units) and value (in \$1,000s) | | | |
|--|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| Net sales quantities: | | | |
| Commercial sales | | | |
| Lease sales | | | |
| Internal consumption | | | |
| Transfers to related firms | | | |
| Total net sales quantities | 0 | 0 | 0 |
| Net sales values: | | | |
| Commercial sales | | | |
| Lease sales | | | |
| Internal consumption | | | |
| Transfers to related firms | | | |
| Total net sales values | 0 | 0 | 0 |
| Cost of goods sold (COGS): | | | |
| Imported/ purchased LSPTV costs: | | | |
| Purchased domestic | | | |
| Previously leased domestic | | | |
| Purchased / imported from China | | | |
| Purchased / imported from other countries ¹ | | | |
| All other raw material costs ² | | | |
| Raw material costs | 0 | 0 | 0 |
| Direct labor costs | | | |
| Other factory costs | | | |
| Total COGS | 0 | 0 | 0 |
| Gross profit or (loss) | 0 | 0 | 0 |
| SG&A expenses | | | |
| Operating income (loss) | 0 | 0 | 0 |
| Other expenses and income: | | | |
| Interest expense | | | |
| All other expense items | | | |
| All other income items | | | |
| Net income or (loss) before income taxes | 0 | 0 | 0 |
| ¹ In the space provided please identify the other countries: _____. ² If there are notable or significant raw material inputs included within the "All other materials" category, please list those here and provide the share of total raw material costs for which they account: _____. | | | |

VI-13d. **Other LSPTVs: Explanation of financial data trends.**—Please indicate the primary decisions, events, or factors that impacted the trends in the following metrics reported in question VI-13c.

Other LSPTVs

| Metric | Explanation of trends |
|---------------------|-----------------------|
| Net sales quantity | |
| Net sales values | |
| Raw material costs | |
| Direct labor costs | |
| Other factory costs | |
| SG&A costs | |

VI-14a. **Depreciation expense.**—Please report the amount of depreciation expense for golf carts and other LSPTVs that are included within the reported financial results at question VI-13a and VI-13c, respectively.

Golf Carts

| Item (included in VI-13a) | Calendar year | | |
|---------------------------------------|---------------|------|------|
| | 2022 | 2023 | 2024 |
| Depreciation expense (in \$1,000s) | | | |

Other LSPTVs

| Item (included in VI-13c) | Calendar year | | |
|---------------------------------------|---------------|------|------|
| | 2022 | 2023 | 2024 |
| Depreciation expense (in \$1,000s) | | | |

VI-14b. **Depreciation expense classification.**—Please indicate the line item(s) within question VI-13a and VI-13c (e.g., other factory costs, SG&A expenses, etc.) that include the depreciation expense reported above. If the line items differ by product (golf carts and other LSPTVs), please describe.

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VI-15a. **Asset values.**—Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of processed golf carts and other LSPTVs.

“Current assets” include cash, cash equivalents, accounts receivable, stock inventory, marketable securities, pre-paid liabilities, and other liquid assets.

“Long-term assets” include property, plant, and equipment (“PPE”), long-term investments, trademarks, client lists, patents, goodwill, and other long-term assets.

If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for processed golf carts and other LSPTVs in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations used in question VI-13a and VI-13c.

Note: Total assets should reflect the net amount of assets (i.e., after any accumulated depreciation and allowances deducted) and should be allocated to processed golf carts and other LSPTVs if these assets are also related to other products. **DO NOT INCLUDE LIABILITIES.**

Golf Carts

| Value (in \$1,000s) | | | |
|---------------------|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| Current assets | | | |
| Long-term assets | | | |
| Total assets (net) | 0 | 0 | 0 |

Other LSPTVs

| Value (in \$1,000s) | | | |
|---------------------|---------------|------|------|
| Item | Calendar year | | |
| | 2022 | 2023 | 2024 |
| Current assets | | | |
| Long-term assets | | | |
| Total assets (net) | 0 | 0 | 0 |

VI-15b. **Description of asset values.**—Please provide explanations for any substantial changes in total asset values for golf carts and other LSPTVs during the period; e.g., due to write-offs, major purchases, and revaluations. Also describe the main asset categories (both current and long-term) included in the above response.

Golf Carts

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Other LSPTVs

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VI-16a. **Capital expenditures and research and development (“R&D”) expenses.**—Report your firm’s capital expenditures and research and development expenses related to its processing of golf carts and other LSPTVs.

Golf Carts

| Value (in \$1,000s) | | | |
|----------------------|------|------|------|
| Item | year | | |
| | 2022 | 2023 | 2024 |
| Capital expenditures | | | |
| R&D expenses | | | |

Other LSPTVs

| Value (in \$1,000s) | | | |
|----------------------|------|------|------|
| Item | year | | |
| | 2022 | 2023 | 2024 |
| Capital expenditures | | | |
| R&D expenses | | | |

VI-16b. **Description of reported capital expenditures.**—Please describe the nature, focus, and significance of your firm's reported capital expenditures for golf carts and other LSPTVs. If no capital expenditure data were reported, please explain the reason.

Golf carts

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Other LSPTVs

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VI-16c. **Description of reported R&D expenses.**—Please describe the nature, focus, and significance of your firm's reported R&D expenses for golf carts and other LSPTVs.

Golf carts

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Other LSPTVs

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VI-17a. **Golf carts: Data consistency and reconciliation.**—The quantities and values of total net sales for golf carts reported in question VI-13a should reconcile with the total shipments reported in question VI-2 (including export shipments) for the annual-year periods as long as they are reported on the same calendar-year basis.

If the calculated fields below return values other than zero (i.e., "0") this indicates the total net sales quantities and values do not match the total shipments quantities and values.

Golf carts

| Reconciliation | Year | | |
|---|------|------|------|
| | 2022 | 2023 | 2024 |
| Quantity: Trade data from question VI-2 (lines G, I, K, and M) less financial total net sales quantity data from question VI-13a = zero ("0"). | 0 | 0 | 0 |
| Value: Trade data from question VI-2 (lines H, J, L and N) less financial total net sales value data from question VI-13a = zero ("0"). | 0 | 0 | 0 |

Are the financial data in question VI-13a reported on a calendar-year basis?

☐ Yes— Complete question VI-17b.

☐ No— Continue to question VI-18a.

VI-17b. **Data consistency and reconciliation (calendar-year based financial data).**—Do the data in question VI-13a reconcile with the data in question VI-2 (i.e., the calculated fields are returning zeros in the table above) for all periods?

| Yes | No | If no, please explain. |
|--------------------------|--------------------------|------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | |

VI-18a. **Other LSPTVs: Data consistency and reconciliation.**—The quantities and values of total net sales for other LSPTVs reported in question VI-13c should reconcile with the total shipments reported in question VI-6 (including export shipments) for the annual-year periods as long as they are reported on the same calendar-year basis.

If the calculated fields below return values other than zero (i.e., "0") this indicates the total net sales quantities and values do not match the total shipments quantities and values.

Other LSPTVs

| Reconciliation | Year | | |
|---|------|------|------|
| | 2022 | 2023 | 2024 |
| Quantity: Trade data from question VI-6 (lines G, I, K, and M) less financial total net sales quantity data from question VI-13c = zero ("0"). | 0 | 0 | 0 |
| Value: Trade data from question VI-6 (lines H, J, L and N) less financial total net sales value data from question VI-13c = zero ("0"). | 0 | 0 | 0 |

Are the financial data in question VI-13c reported on a calendar-year basis?

☐ Yes— Complete question VI-18b.

☐ No— Continue to question VI-19a.

VI-18b. **Data consistency and reconciliation (calendar-year based financial data).**—Do the data in question VI-13c reconcile with the data in question VI-6 (i.e., the calculated fields are returning zeros in the table above) for all periods?

VI-19a. **Golf carts: Effects of imports on investment.**—Since January 1, 2022, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of golf carts from China?

Golf carts

| No | Yes | |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | If yes, my firm has experienced actual negative effects as follows. |

| <i>(check as many as appropriate)</i> | | <i>(please describe)</i> |
|---------------------------------------|--|--------------------------|
| <input type="checkbox"/> | Cancellation, postponement, or rejection of expansion projects | |
| <input type="checkbox"/> | Denial or rejection of investment proposal | |
| <input type="checkbox"/> | Reduction in the size of capital investments | |
| <input type="checkbox"/> | Return on specific investments negatively impacted | |
| <input type="checkbox"/> | Other | |

VI-19b. **Other LSPTVs: Effects of imports on investment.**—Since January 1, 2022, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of other LSPTVs from China?

Other LSPTVs

| | | |
|--------------------------|--------------------------|--|
| No | Yes | |
| <input type="checkbox"/> | <input type="checkbox"/> | If yes, my firm has experienced actual negative effects as follows. |

| <i>(check as many as appropriate)</i> | | <i>(please describe)</i> |
|---------------------------------------|--|--------------------------|
| <input type="checkbox"/> | Cancellation, postponement, or rejection of expansion projects | |
| <input type="checkbox"/> | Denial or rejection of investment proposal | |
| <input type="checkbox"/> | Reduction in the size of capital investments | |
| <input type="checkbox"/> | Return on specific investments negatively impacted | |
| <input type="checkbox"/> | Other | |

VI-20a. **Golf carts: Effects of imports on growth and development.**—Since January 1, 2022, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and production efforts (including efforts to develop a derivative or more advanced version of the product) as a result of imports of golf carts from China?

| | | |
|--------------------------|--------------------------|--|
| No | Yes | If yes, my firm has experienced actual negative effects as follows. |
| <input type="checkbox"/> | <input type="checkbox"/> | |

| <i>(check as many as appropriate)</i> | | <i>(please describe)</i> |
|---------------------------------------|---|--------------------------|
| <input type="checkbox"/> | Rejection of bank loans | |
| <input type="checkbox"/> | Lowering of credit rating | |
| <input type="checkbox"/> | Problem related to the issue of stocks or bonds | |
| <input type="checkbox"/> | Ability to service debt | |
| <input type="checkbox"/> | Other | |

VI-20b. **Other LSPTVs: Effects of imports on growth and development.**—Since January 1, 2022, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and production efforts (including efforts to develop a derivative or more advanced version of the product) as a result of imports of other LSPTVs from China?

| | | |
|--------------------------|--------------------------|--|
| No | Yes | If yes, my firm has experienced actual negative effects as follows. |
| <input type="checkbox"/> | <input type="checkbox"/> | |

| <i>(check as many as appropriate)</i> | | <i>(please describe)</i> |
|---------------------------------------|---|--------------------------|
| <input type="checkbox"/> | Rejection of bank loans | |
| <input type="checkbox"/> | Lowering of credit rating | |
| <input type="checkbox"/> | Problem related to the issue of stocks or bonds | |
| <input type="checkbox"/> | Ability to service debt | |
| <input type="checkbox"/> | Other | |

VI-21a. **Golf carts: Anticipated effects of imports.**—Does your firm anticipate any negative effects due to imports of golf carts from China?

| No | Yes | If yes, my firm anticipates negative effects as follows. |
|--------------------------|--------------------------|--|
| <input type="checkbox"/> | <input type="checkbox"/> | |

VI-21b. **Other LSPTVs: Anticipated effects of imports.**—Does your firm anticipate any negative effects due to imports of other LSPTVs from China?

| No | Yes | If yes, my firm anticipates negative effects as follows. |
|--------------------------|--------------------------|--|
| <input type="checkbox"/> | <input type="checkbox"/> | |

VI-22. **Other explanations.**—If your firm would like to further explain a response to a question in the financial section of part VI for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

| |
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PART VII.--ALTERNATIVE PRODUCT INFORMATION

Further information on this part of the questionnaire can be obtained from Nitin Joshi (202-708-1669, nitin.joshi@usitc.gov). ****If your firm is completing multiple questionnaires, please only complete this section for one of your questionnaires.****

VII-1. **Comparability of in-scope Golf carts vs other in-scope LSPTVs.**--For each of the following indicate whether listed LSPTVs products are: fully comparable or the same, *i.e.*, have no differentiation between them; mostly comparable or similar; somewhat comparable or similar; never or not-at-all comparable or similar; or no familiarity with products.

F: fully comparable or the same, *i.e.*, have no differentiation between them;

M: mostly comparable or similar;

S: somewhat comparable or similar;

N: never or not-at-all comparable or similar; or

O: no familiarity with products.

"In-scope Golf carts" – LSPTVs specifically intended for use on golf courses and with a maximum speed of less than 15 miles per hour and certified to OPEI Z130.1 or equivalent certifications.

"Other in-scope LSPTVs" – LSPTVs other than golf carts (defined above). These LSPTVs have a maximum speed in excess of 15 miles per hour and can be certified to various certifications such as OPEI Z135, SAE J2258, SAE J2358, DOT FMVSA 571.500, or equivalent certifications. Additionally, these LSPTVs are intended for multiple ends uses other than solely on golf courses.

(a) **Physical Characteristics and End Uses.**--The differences and similarities in the physical characteristics and end uses.

| Product-pair | Comparison | Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>physical characteristics and uses</u> : |
|---|------------|---|
| In-scope Golf carts vs. other in-scope LSPTVs | | |

(b) **Interchangeability.**--The ability to substitute the products in the same application.

| Product-pair | Comparison | Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>interchangeability</u> : |
|---|------------|--|
| In-scope Golf carts vs. other in-scope LSPTVs | | |

VII-1. **Comparability of Golf carts vs other in-scope LSPTVs.**--Continued

- F: fully comparable or the same, *i.e.*, have no differentiation between them;
M: mostly comparable or similar;
S: somewhat comparable or similar;
N: never or not-at-all comparable or similar; or
O: no familiarity with products.

- (c) **Channels of distribution.**--Channels of distribution/market situation through which the products are sold (*i.e.*, sold direct to end users, through wholesaler/distributors, etc.).

| Product-pair | Comparison | Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>channels of distribution</u> : |
|---|-------------------|--|
| In-scope Golf carts vs. other in-scope LSPTVs | | |

- (d) **Manufacturing facilities, production processes, and production employees.**--Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

| Product-pair | Comparison | Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>manufacturing facilities, production processes, and production employees</u> : |
|---|-------------------|--|
| In-scope Golf carts vs. other in-scope LSPTVs | | |

VII-1. **Comparability of Golf carts vs other in-scope LSPTVs.**--Continued

- F: fully comparable or the same, *i.e.*, have no differentiation between them;
 M: mostly comparable or similar;
 S: somewhat comparable or similar;
 N: never or not-at-all comparable or similar; or
 O: no familiarity with products.

- (e) **Customer and producer perceptions.**--Perceptions as to the differences and/or similarities in the market (e.g., sales/marketing practices).

| Product-pair | Comparison | Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>customer and producer perceptions</u> : |
|---|------------|---|
| In-scope Golf carts vs. other in-scope LSPTVs | | |

- (f) **Price.**--Whether prices are comparable or differ between the products.

| Product-pair | Comparison | Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>price</u> : |
|---|------------|---|
| In-scope Golf carts vs. other in-scope LSPTVs | | |

- VII-2. **Semi-finished product analysis.**--Please answer the following questions regarding the differences and similarities in unfinished product(s) and finished product(s) in this proceeding as defined below. We are asking this for all LSPTVs, but if there are nuances to your firm's response as it relates to golf carts vs other LSPTV in your response, please indicate so in the relevant narrative form field.

"Unfinished product(s)" – Rolling chassis or subassembly for an LSPTV.

"Finished product(s)" – Finished LSPTV.

- (i) Are there uses for the unfinished product(s) other than for the production of the finished product(s)

| | | |
|--------------------------|--------------------------|-------------------------------------|
| No | Yes | If yes--Please describe these uses. |
| <input type="checkbox"/> | <input type="checkbox"/> | |

- (ii) Is the market for unfinished product(s) separate and distinct from the market for finished product(s)?

| | | |
|--------------------------|--------------------------|---|
| No | Yes | If yes--Please describe how they are separate and distinct. |
| <input type="checkbox"/> | <input type="checkbox"/> | |

- (iii) Are there differences in the physical characteristics and functions of the unfinished product(s) and finished products(s)?

| | | |
|--------------------------|--------------------------|--|
| No | Yes | If yes--Please describe these differences. |
| <input type="checkbox"/> | <input type="checkbox"/> | |

- (iv) Is there a significant difference in the cost or value between unfinished product(s) and finished product(s)?

| | | |
|--------------------------|--------------------------|--|
| No | Yes | If yes--Please describe these differences. |
| <input type="checkbox"/> | <input type="checkbox"/> | |

- (v) Would you describe the processes used to transform the unfinished product(s) into the finished product(s) as significant and particularly labor or capital intensive?

| | | |
|--------------------------|--------------------------|---|
| No | Yes | If yes--Please describe the labor or capital intensively of the conversion process. |
| <input type="checkbox"/> | <input type="checkbox"/> | |

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

https://usitc.gov/reports/active_import_injury_questionnaires.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission of further instructions.

• **Upload via Commission’s secure submission portal.**— The questionnaire must be uploaded in two formats: (1) a Microsoft Word 97-2003 document; and (2) a PDF copy of the complete questionnaire with a signature on the first page. Please include any attachments at the end of the PDF (e.g., APO certification, additional comments, etc.).

Web address: <https://usitc.gov/qportal> **Pin:** XXXX **Phase:** Final

• **E-mail.**— *E-mail the MS Word questionnaire to xxx@usitc.gov; include a PDF copy of the complete questionnaire with a signature on the first page. Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure submission portal and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm does not produce this product, please fill out page 1, print, sign, and submit a scanned PDF copy via the Commission’s secure submission portal or email.

Parties to this proceeding.— If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.