# **U.S. PURCHASERS' QUESTIONNAIRE**

# HOT-ROLLED STEEL PRODUCTS FROM CHINA, INDIA, INDONESIA, TAIWAN, THAILAND, AND UKRAINE

This questionnaire must be received by the Commission by May 15, 2025

See last page for instructions regarding how to file this questionnaire.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the countervailing duty order concerning hot-rolled steel from India, Indonesia, China, Taiwan, Thailand, and Ukraine and the antidumping duty orders concerning hot-rolled steel from India, Indonesia, and Thailand (Inv. No. 701-TA-405-406 and 408 and 731-TA-899-901 and 906-908 (Fourth Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Steven di Stefano (202-205-2465, Steven.distefano@usitc.gov).

Name of firm \_\_\_\_\_

City	State _	Zip Code
Website_		
Has your fi 2019?	rm purchased hot-rolled steel from <u>any</u> source (	domestic or foreign) at any time since January 1,
☐ NO	(Sign the certification below and promptly retur	n only this page of the questionnaire to the Commission)
☐ YES	(Complete all parts of the questionnaire, and ref	turn the entire questionnaire to the Commission)
	nestionnaire via the Commission's secure points.gov/qportal. (PIN: STEEL, Phase: Review	•
	CERTIFICATION	ON
the same or similar in the undersigned, act ceeding or other pr sonnel (a) for devel iews, and evaluation or (ii) by U.S. govern	merchandise. Knowledge that information submitted in resp oceedings may be disclosed to and used: (i) b oping or maintaining the records of this or a i on relating to the programs, personnel, and ope	injury proceedings or reviews conducted by the Commissions to this request for information and throughout by the Commission, its employees and Offices, and contined proceeding, or (b) in internal investigations, and rations of the Commission including under 5 U.S.C. Appeally for cybersecurity purposes. I understand that all contined the contined in
me of Authorized Of	ficial Title of Authorized Official	Date
nature	Phone	Email address

#### PART I.—GENERAL INFORMATION

<u>Background.</u>-- On November 29, 2001, the Department of Commerce ("Commerce") issued antidumping duty orders on imports of hot-rolled steel from China, Thailand, Taiwan, and Ukraine. On December 3, 2001, Commerce issued antidumping duty orders on imports of hot-rolled steel from India and Indonesia and countervailing duty orders on imports of hot-rolled steel from India, Indonesia and Thailand. On July 1, 2024, the Commission instituted these reviews pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make an affirmative determination, the orders will remain in place. If either the Commission or Commerce makes a negative determination, Commerce will revoke the orders. Pertinent information to this proceeding is available at:

Questionnaires: <a href="https://usitc.gov/reports/active import injury questionnaires">https://usitc.gov/reports/active import injury questionnaires</a>.

Other case information: <a href="https://ids.usitc.gov/case/1491/investigation/8591">https://ids.usitc.gov/case/1491/investigation/8591</a>

<u>Hot-rolled steel</u> covered by this proceeding is hot-rolled steel of a rectangular shape, with a width of 0.5 inch or greater, neither clad, plated, nor coated with metal and whether or not painted, varnished, or coated with plastics or other non-metallic substances, in coils (whether or not in successively superimposed layers), regardless of thickness, and in straight lengths, of a thickness of less than 4.75 mm and of a width measuring at least 10 times the thickness. Universal mill plate (*i.e.*, flat-rolled products rolled on four faces or in a closed box pass, of a width exceeding 150 mm, but not exceeding 1250 mm, and of a thickness of not less than 4 mm, not in coils and without patterns in relief) of a thickness not less than 4.0 mm is not included within the scope of these *Orders*.

Specifically included within the scope of these *Orders* are vacuum degassed, fully stabilized (commonly referred to as interstitial-free (IF)) steels, high strength low alloy (HSLA) steels, and the substrate for motor lamination steels. IF steels are recognized as low carbon steels with micro-alloying levels of elements such as titanium or niobium (also commonly referred to as columbium), or both, added to stabilize carbon and nitrogen elements. HSLA steels are recognized as steels with micro-alloying levels of elements such as chromium, copper, niobium, vanadium, and molybdenum. The substrate for motor lamination steels contains micro-alloying levels of elements such as silicon and aluminum.

Steel products included in the scope of the *Orders*, regardless of definitions in the Harmonized Tariff Schedule of the United States (HTSUS), are products in which: (i) iron predominates, by weight, over each of the other contained elements; (ii) the carbon content is 2 percent or less, by weight; and (iii) none of the elements listed below exceeds the quantity, by weight, respectively indicated:

- 1.80 percent of manganese, or
- 2.25 percent of silicon, or
- 1.00 percent of copper, or
- 0.50 percent of aluminum, or
- 1.25 percent of chromium, or
- 0.30 percent of cobalt, or
- 0.40 percent of lead, or
- 1.25 percent of nickel, or
- 0.30 percent of tungsten, or
- 0.10 percent of molybdenum, or
- 0.10 percent of niobium, or

- 0.15 percent of vanadium, or
- 0.15 percent of zirconium.

All products that meet the physical and chemical descriptions provided above are within the scope of the *Orders* unless otherwise excluded. The following products, by way of example, are outside or specifically excluded from the scope of the *Orders*:

- Alloy hot-rolled steel products in which at least one of the chemical elements exceeds those listed above (including, 3, American Society for Testing and Materials (ASTM) specifications A543, A387, A514, A517, A506).
- Society of Automotive Engineers (SAE)/American Iron & Steel Institute (AISI) grades of series 2300 and higher.
- Ball bearings steels, as defined in the HTSUS.
- Tool steels, as defined in the HTSUS.
- Silico-manganese (as defined in the HTSUS) or silicon electrical steel with a silicon level exceeding 2.25 percent.
- ASTM specifications A710 and A736.
- USS Abrasion-resistant steels (USS AR 400, USS AR 500).
- All products (proprietary or otherwise) based on an alloy ASTM specification (sample specifications: ASTM A506, A507)
- Non-rectangular shapes, not in coils, which are the result of having been processed by cutting or stamping and which have assumed the character of articles or products classified outside chapter 72 of the HTSUS

Hot-rolled steel is currently imported under statistical reporting numbers 7208.10.1500, 7208.10.3000, 7208.10.6000, 7208.25.3000, 7208.25.6000, 7208.26.0030, 7208.26.0060, 7208.27.0030, 7208.27.0040 7208.27.0045, 7208.27.0060, 7208.36.0030, 7208.36.0060, 7208.37.0030, 7208.37.0060, 7208.38.0015, 7208.38.0030, 7208.38.0090, 7208.39.0020, 7208.39.0025, 7208.39.0030, 7208.39.0090, 7208.40.6030, 7208.40.6060, 7208.53.0000, 7208.54.0000, 7208.90.0000, 7211.14.0090, 7211.19.1500, 7211.19.2000, 7211.19.3000, 7211.19.4500, 7211.19.6000, 7211.19.7530, 7211.19.7560, and 7211.19.7590 of the Harmonized Tariff Schedule of the United States (HTSUS).

Certain hot-rolled carbon steel flat products covered by the *Orders*, including vacuum degassed fully stabilized, high strength low alloy, and the substrate for motor lamination steel, may also enter under the following tariff numbers: 7225.11.0000, 7225.19.0000, 7225.30.3050, 7225.30.7000, 7225.40.7000, 7225.99.0090, 7226.11.1000, 7226.11.9030, 7226.11.9060, 7226.19.1000, 7226.19.9000, 7226.91.5000, 7226.91.7000, 7226.91.8000, and 7226.99.0000. Subject merchandise may also enter under 7210.70.3000, 7210.90.9000, 7211.14.0030, 7212.40.1000, 7212.40.5000, and 7212.50.0000. Although the HTSUS numbers are provided for convenience and customs purposes, the written product description remains dispositive.

<u>Purchaser</u>.--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing hot-rolled steel from another firm that produces, imports, or otherwise distributes hot-rolled steel.

<u>Reporting of information</u>.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information**.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. Reporting requirements.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire for use by the Office of Management and Budget.

Hours	Dollars

Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please provide such comments to the Office of Investigations, <a href="mailto:import injury@usitc.gov">import injury@usitc.gov</a>.

I-2a. <u>Establishments covered.</u>--Provide the name and address of establishment(s) covered by this questionnaire, if different from that listed on the cover page. Firms operating more than one establishment should combine the data for all establishments into a single response.

" <u>Establishment</u> "Each facility of a firm involved in the <u>purchase</u> of hot-rolled steel, including
auxiliary facilities operated in conjunction with (whether or not physically separate from) such
facilities.

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- 1			
- 1			

I-2b.	Stock symbol information stock exchange and tra	tion If your firm or parent firm is publicly traded, please specify the ading symbol:
I-2c.		your firm or parent firm is represented by external counsel in relation to g filed an entry of appearance, please specify the name of the law firm s).
	Law firm:	
	Lead attorney(s):	

# U.S. Purchasers' Questionnaire - Hot-Rolled Steel (Fourth Review) I-3. Ownership.--Is your firm owned, in whole or in part, by any other firm? No Yes--List the following information, relating to the ultimate parent/owner. **Extent of ownership** (percent) Firm name Country I-4. Related producers/importers/exporters.--Does your firm have any related firms, either domestic or foreign, that produce hot-rolled steel, import hot-rolled steel into the United States, or export hot-rolled steel to the United States? "Related firm" - A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm. Yes--List the following information. No Type (i.e., producer, Firm name exporter, importer) Country **Affiliation**

#### PART II.--PURCHASES

<u>Contact information</u>.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	

# II-1. Purchases.—

(a) Please estimate your firm's total U.S. purchases of hot-rolled steel in 2024. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire.)

/ /	
Quantity (short tons)	
Quantity (orient toring)	

(b) Report (or estimate) the share of the quantity of your firm's purchases of hot-rolled steel in 2024 that were produced in each of the specified countries.

Hot-rolled steel produced in:	Share of quantity of 2024 purchases
United States	%
China	%
India	%
Indonesia	%
Taiwan	%
Thailand	%
Ukraine	%
All other countries:1	%
Sources unknown	%
Total (should sum to 100.0%)	0.0 %
<sup>1</sup> Please identify these countries:	•

II-2. <u>Changes in purchasing patterns</u>.-- Please indicate whether the shares of your firm's purchases of hot-rolled steel steadily increased, fluctuated but ended higher, were constant, fluctuated but ended lower, or steadily decreased since January 1, 2019 from the listed sources.

Select one box per row.

Source of purchases	Did not purchase	Steadily increased	Fluctuated up	No change	Fluctuated down	Steadily decreased	Explanation for trend
United States							
China							
India							
Indonesia							
Taiwan							
Thailand							
Ukraine							
All other countries							
Sources unknown							

II-3. <u>Country knowledge.--</u> Please indicate whether your firm has experience or is otherwise familiar with hot-rolled steel produced in the following countries.

							Other	
United			Indonesi				countrie	
States	China	India	а	Taiwan	Thailand	Ukraine	S	Other countries (specify)

II-4. <u>Supplier identification</u>.--Please list your firm's <u>FIVE</u> largest suppliers for hot-rolled steel since January 1, 2019, by quantity. Also, provide the share of the quantity of your firm's total purchases of hot-rolled steel that each of these suppliers accounted for in 2024.

No.	Supplier's name	City and state	Share of quantity of 2024 purchases
1			%
2			%
3			%
4			%
5			%

#### PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. <u>Firm type.</u>--Which of the following best describes your firm as a purchaser of hot-rolled steel (check all that apply)?

Distributor	End user						
or Service Center	Tubular Goods	Construction '''' Other					

If your firm is a distributor of hot-rolled steel, please answer questions III-2 and III-3.

III-2. <u>Competition for sales.</u>--Do you compete for sales to your customers with the manufacturers or importers from which you purchase hot-rolled steel?

No	Yes	If yes, please describe.

III-3. Types of custor	mers. –
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(a)	What are the major	types of customers	to which you	sell hot-rolled steel?
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(b) Please estimate the share of your firm's shipments to end users in 2024 that were for the following end-use applications:

Calendar year 2024									
U.S. distributors' and service	Share of your firm's sales (percent)								
centers' sales to:	Domestic product	Imported product							
Tubular goods	%	%							
Automotive/transportation	%	%							
Construction/structural	%	%							
Appliances/machinery	%	%							
Other	%	%							
Total (should sum to 100.0%)	0.0 %	0.0 %							

ı	f	vour	firm	is ar	n end	user	of I	not-i	rolled	steel	nle	750	answer	auest	ions	III-4	and	III-5.
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	No	Yes		explain the c	hanges, noting wh	en these chang	es occurred or are
De	emand fo	or end-use	e produ	<u>cts</u>			
(a	inc ste	reased, fl	uctuate reased s	•	-		led steel steadily out ended lower, or
		Steadily increased	l Flu	ctuated up	Constant	Fluctuated down	Steadily decrease
(Ł	o) Ha	s this had	any eff	ect on your fi	rm's demand for h	ot-rolled steel?	
		No	Yes			Explain	
				•	ges in the number uary 1, 2019 or do y		ducts that can be ny future changes?
			olled st	eel since Janu	uary 1, 2019 or do y	you anticipate a	

III-7. <u>Demand trends.</u>— Has demand within the United States and outside of the United States (if known) for hot-rolled steel steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2019, and how do you anticipate demand will change in the future? Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Select one box per row.

Market	Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decrease	Explanation and factors		
	•	D	1, 2019					
Within the United States								
Outside the United States								
	Anticipated future demand							
Within the United States								
Outside the United States								

III-8. <u>Country preferences.--</u> Do you or your customers ever prefer to order hot-rolled steel produced in a specific country or countries over other possible country sources of supply?

No	Yes	If yes, identify the countries and explain any preferences.

III-9. <u>Importance of purchasing domestic product</u>.--Please fill out the table below, estimating the share of your firm's total 2024 purchases of hot-rolled steel that required hot-rolled steel produced in the United States.

	Estimated share of your firm's total 2024 purchases of hot-rolled steel
Purchases that did not require domestic product	%
Purchases that were required by law or regulation to be domestic product (e.g., government purchases under "Buy American" provisions)	%
Purchases that were not required by law or regulation, but were required by your customers to be domestic product	%
Purchases that were required to be domestic product for other reasons	
(explain: )	%
Total (should sum to 100.0%)	0.0 %

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III-10.	10. <u>Business cycles.</u> —Is the hot-rolled steel market subject to business cycles, either during the year or across years? If yes, describe.							g the year	
	No	Yes	If yes	s, please de	escribe, includir	ng any ch	anges since January 1, 2	019.	
III-11. Conditions of competitionIs the hot-rolled steel market subject to conditions of conditio						•	•		
	No	Yes	If yes	s, please de	escribe, includir	ng any ch	anges since January 1, 2	019.	
III-12.	III-12. Decisions based on producer and country-of-origin How often does your firm, and if known, do your customers, make purchasing decisions involving hot-rolled steel based on its producer or country of origin?								
		Alw	vays	Usually	Sometimes	Never	If at least sometimes	s, explain.	
	Decision based on producer								
	Your firr	n [							
	Your custome	ers [							
		Decision based on country of origin							

Your firm

Your customers

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III-13.	Availability of supplyHas the availability of hot-rolled steel in the U.S. market changed since
	January 1, 2019? Do you anticipate any future changes?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
Changes since January 1, 2	2019:		
U.Sproduced product			
Imports from India, Indonesia, China, Taiwan, Thailand, and Ukraine			
Imports from all other countries			
Anticipated changes:			
U.Sproduced product			
Imports from India, Indonesia, China, Taiwan, Thailand, and Ukraine			
Imports from all other countries			

III-14. <u>A</u> available from certain country sources?

No	Yes	If yes, please identify the countries and the grades/types/sizes available only from those countries.	

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III-15.	<b>Supply constraints.</b> Has any firm from the sources below refused, declined, or been unable to
	supply your firm with hot-rolled steel since January 1, 2019 (examples include placing customers
	on allocation or "controlled order entry," declining to accept new customers or renew existing
	customers, delivering less than the quantity promised, being unable to meet timely shipment
	commitments, etc.)?

Source	No	Yes	If yes, please describe, including the name of the supplier(s), country of origin of the hot-rolled steel, as well as the timing, duration, and reason for the constraint. Please also indicate if the constraint is ongoing.
U.S. producers			
Foreign exporters/importers			

III-16. War in Ukraine.--Has the market for hot-rolled steel experienced any changes or issues related to the war in Ukraine since February 2022? Are there any changes or issues related to the war in Ukraine that your firm anticipates in the foreseeable future?

Period	No	Yes	If yes, please describe.
Since February 2022			
Anticipated changes/issues			

III-17. Purchasing frequency.--How frequently do you make purchases of hot-rolled steel (check one)?

Daily	Weekly	Monthly	Quarterly	Annually	Other	If other, specify

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III-18.	Kaw	material	prices.—

(a) Is your firm familiar with the prices for raw materials used in the production of hotrolled steel?

No	Yes – please answer (b)

(b) Has information on raw material prices affected your firm's negotiations or contracts to purchase hot-rolled steel since January 1, 2019?

No	Yes	Explain

III-19. Number of suppliers contacted.--How many suppliers of hot-rolled steel do you generally contact before making a purchase? Between \_\_\_\_\_ and \_\_\_\_ firms.

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III-20.	<u>Supplier negotiations.</u> Do your firm's purchases of hot-rolled steel usually involve negotiations between your firm and suppliers of hot-rolled steel?					
	No	Yes		explain the factors you generally negotiate and note whether your uotes prices from competing suppliers during negotiations.		
III-21.	Change	in suppli	<b>ers</b> Ha	s your firm changed suppliers since January 1, 2019?		
	No	Yes		please list the supplier(s), whether the firm was added or dropped, ne reasons for the change.		
III-22.	New su	ppliers				
	(a) Are you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2019?					
		No	Yes	If yes, please identify the firms.		
	(b) Do you e		xpect ne	ew hot-rolled steel suppliers to enter the U.S. market?		
		No	Yes	If yes, please explain.		
III 22	Cummlin		tion D	No you require your suppliers to be as to become contified as qualified to		

III-23. **Supplier certification.--**Do you require your suppliers to be or to become certified or qualified to sell hot-rolled steel to your firm?

If yes, provide the following information.

- The number of days required to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.).

No	Yes	Number of days	Certification/qualification process and factors considered

III-24.	Failure to certifySince January 1, 2019, have any domestic or foreign producers failed in their
	attempts to certify or qualify their hot-rolled steel with your firm or have any producers lost
	their approved status?

No	Yes	If yes, please identify these producers, the countries where they are located, and the reasons why they failed or lost the certification/qualification.

III-25.	Major purchasing factorsPlease list, in order of their importance, the three major factors your
	firm considers in deciding from whom to purchase hot-rolled steel (examples include availability,
	extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier,
	etc.).

1.	
2.	
3.	
Ple	ease list any other factors that are very important in your nurchase decisions:

III-26. <u>Purchasing factors.</u>—Please rate the importance of the following factors in your firm's purchasing decisions for hot-rolled steel.

Factor	Very important	Somewhat important	Not important
Availability			
Availability of proprietary or specialized steel			
Delivery terms			
Delivery time			
Discounts offered			
Minimum quantity requirements			
Packaging			
Payment terms			
Price			
Prior experience with supplier			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Reliability of supply			
Technical support/service			
U.S. transportation costs			

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III-28.	Minimum qualityHow often does hot-rolled steel from the following countries meet minimum
	quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know
United States					
China					
India					
Indonesia					
Taiwan					
Thailand					
Ukraine					
Other:					

III-29. <u>Frequency of decisions based on price</u>.--How often does your firm purchase the hot-rolled steel that is offered at the lowest price?

Always	Usually	Sometimes	Never

III-30. <u>Price leaders.</u>--A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader is not necessarily the lowest-priced supplier.

Please list the names of any firms you have considered price leaders in the hot-rolled steel market since January 1, 2019.

Firm(s)	Describe how the firm(s) exhibited price leadership

For questions III-30 and III-31, if your response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

III-31.	<u>Effect of order(s)</u> Describe the effect on your firm and the U.S. market of the existing countervailing duty order/antidumping duty order covering imports of hot-rolled steel from India, Indonesia, China, Taiwan, Thailand, and Ukraine on your firm and the U.S. market.
III-32.	Effect of revocation of ordersWhat do you think will be the effects on your firm and the U.S. market of any revocation of the countervailing duty order/antidumping duty order on imports of
	hot-rolled steel from India, Indonesia, China, Taiwan, Thailand, and Ukraine?

3.	Role of section 301 tariffs Did the tariffs on Chinese-origin products under section 301, of changes in these tariffs, have an impact on the hot-rolled steel market in the United States including any effects on hot-rolled steel cost, price, supply, and/or demand, since January 2019?							
	Yes	No	Don't know					
	If yes, please describe the imp the timing of such impacts.	act on cost, price, supply, and	d/or demand, and include					
	Role of section 232 measures.—Did the measures (e.g., tariffs, quotas, etc.) on imported steel/aluminum products under section 232, or changes in the measures (such as the level, coverage, or nature of the measures), have an impact on the hot-rolled steel market in the United States, including any effects on hot-rolled steel cost, price, supply, and/or demand, s January 1, 2019?							
<b>!.</b>	steel/aluminum products under coverage, or nature of the mea United States, including any eff	r section 232, or changes in thisures), have an impact on the	he measures (such as the level, e hot-rolled steel market in the					
•	steel/aluminum products under coverage, or nature of the mea United States, including any eff	r section 232, or changes in thisures), have an impact on the	he measures (such as the level, e hot-rolled steel market in the					
••	steel/aluminum products under coverage, or nature of the mea United States, including any eff January 1, 2019?	r section 232, or changes in the sures), have an impact on the fects on hot-rolled steel cost,	ne measures (such as the level, e hot-rolled steel market in the price, supply, and/or demand,					
•	steel/aluminum products under coverage, or nature of the mea United States, including any eff January 1, 2019?	r section 232, or changes in the sures), have an impact on the fects on hot-rolled steel cost,  No	he measures (such as the level, e hot-rolled steel market in the price, supply, and/or demand,  Don't know					
	steel/aluminum products under coverage, or nature of the measure United States, including any effort January 1, 2019?  Yes  If yes, please describe the imp	No  No  No  No  Act on cost, price, supply, and ada or Mexico tariffs, new Chipmic Powers Act ("IEEPA"), an arket in the United States, in	ne measures (such as the level, e hot-rolled steel market in the price, supply, and/or demand,  Don't know  d/or demand, and include  riffs stemming from recent ina tariffs as imposed under th nouncement of reciprocal tariffs					
·.	steel/aluminum products under coverage, or nature of the measure United States, including any effort January 1, 2019?  Yes  If yes, please describe the impathe timing of such impacts.  Role of new or modified tariffs executive orders (e.g. new Can International Emergency Econolimpacted the hot-rolled steel in the content of the conten	No  No  No  No  Act on cost, price, supply, and ada or Mexico tariffs, new Chipmic Powers Act ("IEEPA"), an arket in the United States, in	ne measures (such as the level, e hot-rolled steel market in the price, supply, and/or demand,  Don't know  d/or demand, and include  riffs stemming from recent ina tariffs as imposed under th nouncement of reciprocal tariffs					

#### PART IV.--PRODUCT COMPARISIONS

IV-1. <u>Interchangeability.</u>—How often is hot-rolled steel produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country- pair	China	India	Indonesia	Taiwan	Thailand	Ukraine	Other countries
United States							
China							
India		> <					
Indonesia			>				
Taiwan							
Thailand				$\times$	><		
Ukraine				$\searrow$		$\searrow$	

For any country-pair producing hot-rolled steel which is *sometimes* or *never* interchangeable, please identify the country-pair and explain the factors that limit or preclude the interchangeable use of hot-rolled steel produced in the countries:

IV-2. **Factors other than price.**—How often are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between hot-rolled steel produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country- pair	China	India	Indonesia	Taiwan	Thailand	Ukraine	Other countries
United States							
China							
India		> <					
Indonesia			><				
Taiwan				$\searrow$			
Thailand					><		
Ukraine							

For any country-pair for which factors other than price are *always* or *frequently* a significant factor in your firm's purchases of hot-rolled steel, identify the country-pair and the relevant factors other than price and report the advantages or disadvantages imparted by such factors:

prices/U.S. transportation costs than the second country.

IV-3. Factor country comparisons.-- For the factors listed below, please rate how hot-rolled steel produced in each country with which you are familiar, as reported in your response to question II-4, compares with hot-rolled steel produced in each of the other countries with which you are familiar.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	Product from United States compared to product from China			Product from <u>United States</u> compared to product from <u>India</u>			Product from United States compared to product from Indonesia		
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Availability of proprietary or specialized steel									
Delivery terms									
Delivery time									
Discounts offered									
Minimum quantity requirements									
Packaging									
Payment terms									
Price <sup>1</sup>									
Prior experience with supplier									
Product consistency									
Product range									
Quality meets industry standards									
Quality exceeds industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs <sup>1</sup>									
<sup>1</sup> A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower									

# IV-3. **Continued.**

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	Product from United States compared to product from Taiwan			Product from United States compared to product from Thailand			Product from United States compared to product from Ukraine		
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Availability of proprietary or specialized steel									
Delivery terms									
Delivery time									
Discounts offered									
Minimum quantity requirements									
Packaging									
Payment terms									
Price <sup>1</sup>									
Prior experience with supplier									
Product consistency									
Product range									
Quality meets industry standards									
Quality exceeds industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs <sup>1</sup>									
<sup>1</sup> A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.									

#### Continued. IV-3.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	Product from United States compared to product from Nonsubject countries			
Factor	Superior	Comparable	Inferior	
Availability				
Availability of proprietary or specialized steel				
Delivery terms				
Delivery time				
Discounts offered				
Minimum quantity requirements				
Packaging				
Payment terms				
Price <sup>1</sup>				
Prior experience with supplier				
Product consistency				
Product range				
Quality meets industry standards				
Quality exceeds industry standards				
Reliability of supply				
Technical support/service				
U.S. transportation costs <sup>1</sup>				
<sup>1</sup> A rating of "superior" on price and U.S. transindicates that the first country generally has I				

transportation costs than the second country.

V-1.	Other explanationsIf your firm would like to further explain a response to any question that for which a narrative response box was not provided, please note the question number and the explanation in the space provided below.

# **HOW TO FILE YOUR QUESTIONNAIRE RESPONSE**

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://usitc.gov/reports/active import injury questionnaires.

**Please do not attempt to modify the format or permissions of the questionnaire document**. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Commission's secure submission portal</u>.— The questionnaire must be uploaded in two formats: (1) a Microsoft Word document; and (2) a PDF copy of the complete questionnaire with a signature on the first page. Please include any attachments at the end of the PDF (e.g., APO certification, additional comments, etc.).

Web address: <a href="https://usitc.gov/qportal">https://usitc.gov/qportal</a> Pin: STEEL Phase: Review

• E-mail. — E-mail the MS Word questionnaire to <a href="Steven.distefano@usitc.gov">Steven.distefano@usitc.gov</a>; include a PDF copy of the complete questionnaire with a signature on the first page. Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure submission portal and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

**If your firm** does not purchase this product, please fill out page 1, print, sign, and submit a scanned PDF copy via the Commission's secure submission portal or email.

<u>Parties to this proceeding</u>.— If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.