

## U.S. PRODUCERS' QUESTIONNAIRE

### LATTICE BOOM CRAWLER CRANES ("LBCCs") FROM JAPAN

This questionnaire must be received by the Commission by **April 24, 2025**  
*See last page for instructions regarding how to file this questionnaire.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning lattice boom crawler cranes ("LBCCs") from Japan (Inv. No. 731-TA-1742 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Website \_\_\_\_\_

Has your firm produced or processed LBCCs (as defined on next page) in the United States at any time since January 1, 2022?

☐ **NO** (Sign the certification below and promptly return **only** this page of the questionnaire to the Commission)

☐ **YES** (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)

Return questionnaire via the Commission's secure portal by clicking on the following link:  
<https://usitc.gov/qportal>. (PIN: **LIFT**, Phase: **Preliminary**). See last page for detailed instructions.

#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

\_\_\_\_\_  
Name of Authorized Official

\_\_\_\_\_  
Title of Authorized Official

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Phone

\_\_\_\_\_  
Email address

**PART I. GENERAL INFORMATION**

**Background.** This proceeding was instituted in response to a petition filed on April 10, 2025, by The Manitowoc Company, Inc., Milwaukee, WI. Antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of dumping. Pertinent information to this proceeding is available at:

Questionnaires: [https://usitc.gov/reports/active\\_import\\_injury\\_questionnaires](https://usitc.gov/reports/active_import_injury_questionnaires).

Other case information: <https://ids.usitc.gov/case/8277/investigation/8729>.

**LBCCs** covered by this proceeding consist of lattice boom crawler cranes, and lattice boom crawler crane assemblies. LBCCs combine the assemblies defined below, among other components, including an undercarriage fitted with tank-link crawler tracks, an upper carriage housing the operator cab, engine, and hydraulics, and a boom made of steel pipe welded together in a distinctive lattice pattern. The scope of this investigation covers LBCCs and LBCC assemblies, whether assembled or unassembled, and whether or not the LBCC contains any additional features that provide for functions beyond the primary lifting function. All LBCCs are included in the scope regardless of maximum lift capacity, lattice boom length, jib configuration, or other added features.

Subject merchandise includes, but is not limited to, the following LBCC assemblies which can be imported in isolation or combined in different configurations at the time of import:

- Lattice boom assemblies and pieces thereof. Lattice boom assemblies are formed of interlocking sections of welded high-strength steel pipe, that form the lifting attachment of the crane. A lattice boom is formed by welding main chords together, typically with lacing chords arranged in a "W" or "V" pattern. Lattice boom assemblies consist of a boom butt (also known as a boom bottom or boom base), which attaches to the upper carriage assembly, and a boom head (also known as a boom tip or boom hat), which forms the other end of the boom structure. In between the boom butt and boom head, boom inserts of various lengths can be inserted to reach the desired boom height and load bearing capability. Lattice boom assemblies may be imported with boom butt, boom tip, and boom inserts together, but boom butt, boom tip, and boom inserts imported alone are also covered by the scope.
- Lower carriage assembly. The lower carriage assembly (also may be referred to as a carbody or lower works) is constructed with high-strength steel components and forms the base of the crawler crane. The lower carriage assembly typically includes various motors, drive mechanisms, and hydraulics. The lower carriage assembly may also include a set of counterweights to provide backward stability for the assembled crane. The lower carriage typically has a circular center that is connected to the upper carriage assembly with a bearing. The lower and upper carriage assemblies may or may not be connected by a bearing at the time of importation. Steel arms extend from the center of the lower carriage and connect to the front and rear of the crawler assemblies that are positioned on both sides of the lower carriage assembly. The lower carriage assembly may also contain a hydraulic system that allows for the extension and retraction of the crawler assemblies to create a wider base. A lower carriage assembly may be imported with or without crawler assemblies.
- Crawler assembly. Each lattice boom crawler crane contains at least two crawler assemblies, which are continuous tracks that provide mobility and distribute the crane's weight evenly across the ground. The tracks of a LBCC consist of steel track shoes, which are interlocking steel plates that form the tread of the tracks and make direct contact with the ground, a track chain, which is a continuous loop of interconnected steel links, and a crawler body and track rollers,

which support the track shoes and track chain. Typically, drive motors mounted on the lower carriage assembly connect to crawler-mounted drive sprockets, which engage the track chain and allow the LBCC to move forward and backward.

- Upper carriage assembly. The upper carriage assembly, also known as the upper works, typically includes the operator's cab, hydraulic systems, engine, boom hoist, mast, and a turntable base with swing drive mechanism that connects to the lower carriage assembly and allows the upper carriage to pivot on the undercarriage. The upper and lower carriage assemblies may or may not be connected by a bearing at the time of importation. The upper carriage assembly may also include a separate counterweight tray and counterweights, which allow the crane to maintain balance while lifting heavy loads, as well as a gantry, which helps lift the counterweights for installation or removal, although the counterweight tray, counterweights, and gantry are not required to be attached for the upper carriage assembly to be a subject assembly. The boom butt may or may not be attached to the upper carriage assembly at the time of entry.
- Hoisting assembly. The hoisting assembly, housed within the upper carriage assembly and lattice boom assembly, powers the lifting and lowering of loads and typically consists of a hoisting line of high strength steel cable, a hoist motor, hoist brakes, hoisting drums, and a hook block formed from steel sheaves, which helps distribute the load on the hoisting line and increases lifting capacity. The main hoisting line typically runs from the hoist drums, housed in the upper carriage assembly, up through the lattice boom (which may or may not house additional hoist drums) and hook block.
- Jib assemblies. Jib assemblies are optional components that can be added to the top end of the boom to provide the crane with greater reach. Similar to lattice boom assemblies, jib assemblies typically consist of interlocking sections of welded steel pipe, arranged in a "V" or "W" lattice pattern. Jib assemblies can consist of either fixed jib, which extends from the main lattice boom at a fixed angle, or a luffing jib, which can be raised or lowered by the operator through a separate set of controls.

Importation of any of these assemblies, whether assembled or unassembled, constitutes unfinished LBCCs for purposes of this investigation. Inclusion of other components not identified as comprising the finished or unfinished LBCCs and LBCC assemblies do not remove the products from the scope.

Processing of LBCCs and LBCC assemblies such as welding, joining, bolting, painting, coating, finishing, or assembly, either in the country of manufacture of the in-scope product or in a third country does not remove the product from the scope. LBCCs and LBCC assemblies subject to this investigation include those that are produced in the subject country whether assembled with other components in the subject country or in a third country. Processing or completion of finished and unfinished LBCCs and the covered LBCC assemblies either in the subject country or in a third country does not remove the product from the scope.

Importation of any of these assemblies, whether assembled or unassembled, constitutes unfinished LBCCs for purposes of this investigation. Inclusion of other components not identified as comprising the finished or unfinished LBCCs and LBCC assemblies do not remove the products from the scope. Processing of LBCCs and LBCC assemblies such as welding, joining, bolting, painting, coating, finishing, or assembly, either in the country of manufacture of the in-scope product or in a third country does not remove the product from the scope.

LBCCs and LBCC assemblies subject to this investigation include those that are produced in the subject country whether assembled with other components in the subject country or in a third country.

Processing or completion of finished and unfinished LBCCs and the covered LBCC assemblies either in the subject country or in a third country does not remove the product from the scope. LBCCs subject to this investigation are typically classifiable under subheadings 8426.49.0010 and 8426.49.0090 of the Harmonized Tariff Schedule of the United States (HTSUS). LBCC assemblies may also be classified under subheadings 8426.49.0010 or 8426.49.0090, or may be classified under subheadings 8431.49.1090, 8431.49.1010, 8431.49.1060, 8487.90.0080, or 8425.19.0000 of the HTSUS. While the HTSUS subheadings are provided for convenience and customs purposes, the written description of the merchandise under investigation is dispositive.

**Reporting of information.** If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

**Confidentiality.** The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.** The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.** The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals. In addition, if your firm is a U.S. producer, the information you provide on your production and imports of LBCCs and your responses to the questions in Part I of the producer questionnaire will be provided to the U.S. Department of Commerce, upon its request, for use in connection with (and only in connection with) its requirement pursuant to section 702(c)(4)/732(c)(4) of the Act (19 U.S.C. § 1671a(c)(4)/1673a(c)(4)) to make a determination concerning the extent of industry support for the petition requesting this proceeding. Any information provided to Commerce will be transmitted under the confidentiality and release guidelines set forth above. Your response to these questions constitutes your consent that such information be provided to Commerce under the conditions described above.

**D-GRIDS tool.** The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage ([https://www.usitc.gov/trade\\_remedy/question.htm](https://www.usitc.gov/trade_remedy/question.htm)) called the "D-GRIDS tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDS tool to populate their data into this questionnaire will need the D-GRIDS specification sheet PDF file specific to this proceeding

(available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enabled MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

- I-1. **Reporting requirements.** Please report below the actual number of hours required and the cost to your firm of completing this questionnaire for use by the Office of Management and Budget.

Hours	Dollars

Public reporting burden for this questionnaire is estimated to average 55 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please provide such comments to the Office of Investigations, [import\\_injury@usitc.gov](mailto:import_injury@usitc.gov).

I-2a. **Type of operations.**--Please identify which type of operations your firm conducts below.

Type of operations	Description (check all that apply)	
<b>Production</b>	Your firm purchases, produces, or otherwise procures upstream out-of-scope raw material inputs (e.g., steel sheet, engines, steel wire, et cetera) that it then uses them to produce each of the LBCC subassemblies (listed in the scope on page 2) domestically in the United States. Your firm does not purchase any of the individual LBCC subassemblies from another supplier.	<input type="checkbox"/>
<b>Processing / assembly</b>	Your firm purchases or otherwise procures in-scope LBCCs <u>from another entity</u> (i.e., either domestically manufactured or imported LBCCs subassemblies) in whole or in part, and your firm conducts further processing of and/or assembly of those already in-scope LBCCs subassemblies to manufacture a complete LBCCs in the United States. Your firm may or may not also produce one or more (but not all) LBCC subassemblies domestically from scratch.	<input type="checkbox"/>

Note: If your firm both produces some LBCCs domestically (i.e., some are produced with no purchased in-scope LBCC inputs) as well as processes imported or purchased LBCCs assemblies into complete units domestically (i.e., some portion of the LBCCs' subassemblies were imported and/or purchased from another firm), please separately report on those operations (i.e., production operations in parts II and III, and processing / assembly operations in part VI). The following schematic reflects how the Commission is asking firms to report their operations in this questionnaire.

Item	Production operations	Processing /assembly operations
Part I: General information	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Part II: Trade and related information	<input checked="" type="checkbox"/>	
Part III: Financial information	<input checked="" type="checkbox"/>	
Part IV: Pricing and market factors	<input checked="" type="checkbox"/>	
Part V: Sufficient production related activities analysis	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Part VI: Processor / assembly operations		<input checked="" type="checkbox"/>
Part VII: Semi-finished product analysis	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

- I-2b. **Establishments covered.** Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. **Firms operating more than one establishment should combine the data for all establishments into a single report.**

***"Establishment"*** —Each facility of a firm involved in the production of LBCCs, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered <sup>1</sup>	City, State	Zip (5 digit)	Description
1			
2			
3			
4			
5			
6			
<sup>1</sup> Additional discussion on establishments consolidated in this questionnaire: _____.			

- I-2c. **Stock symbol information.** If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: \_\_\_\_\_.
- I-2d. **External counsel.** If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

- I-3. **Petitioner status.** Is your firm a petitioner in this proceeding or a member firm of the petitioning entity?

No	Yes
<input type="checkbox"/>	<input type="checkbox"/>

- I-4. **Petition support.** Does your firm support or oppose the petition?

Country	Investigation type	Support	Oppose	Take no position
Japan	Antidumping duty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

☐ No ☐ Yes: List the following information, relating to the ultimate parent/owner.

Firm name	Country	Extent of ownership (percent)

I-6. **Related importers/exporters.** Does your firm have any related firms, either domestic or foreign, that are engaged in importing LBCCs from Japan into the United States or that are engaged in exporting LBCCs from Japan to the United States?

☐ No ☐ Yes: List the following information.

Firm name	Country	Affiliation

I-7. **Related producers.** Does your firm have any related firms, either domestic or foreign, that are engaged in the production of LBCCs?

☐ No      ☐ Yes: List the following information.[illegible]



**PART II. TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Laurel Schwartz (202-205-2398, [Laurel.Schwartz@usitc.gov](mailto:Laurel.Schwartz@usitc.gov))**. Supply all data requested on a calendar-year basis.

- II-1. **Contact information.** Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part II.

Name	
Title	
Email	
Telephone	

- II-2. **Changes in operations.** Please indicate whether your firm has experienced any of the following changes in relation to the production of LBCCs since January 1, 2022.

<i>Check as many as appropriate.</i>		<i>If checked, please describe the nature, timing / duration, and impact on operations of any such reported changes as well as the business reasons for them; leave completely blank if not applicable</i>
<input type="checkbox"/>	Plant openings	
<input type="checkbox"/>	Plant closings	
<input type="checkbox"/>	Prolonged shutdowns	
<input type="checkbox"/>	Production curtailments	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Weather-related or force majeure events	
<input type="checkbox"/>	Other (e.g., revised labor agreements, technology)	

- II-3a. **Production using same machinery.** Please report your firm's production of products using the same equipment, machinery, or employees as used to produce LBCCs, and the combined capacity (both installed and practical capacity) on this shared equipment, machinery, or employees in the periods indicated.

**"Installed overall capacity"**— The level of production that your establishment(s) could have attained, assuming your firm's *optimal* product mix, and based solely on *existing capital investments*, i.e., machinery and equipment that is in place and ready to operate. This capacity measure does not take into account other constraints to production such as existing workforce constraints, availability of raw materials, or downtime for maintenance, repair, and clean-up. This capacity measure is sometimes referred to as "nameplate" or "theoretical" capacity.

**"Practical overall capacity"**— The level of production that your establishment(s) could reasonably have expected to attain, taking into account your firm's *actual* product mix over the period. This capacity measure is based on not only existing capital investments, i.e., machinery and equipment that is in place and ready to operate; but also non-capital investment constraints, such as (1) normal operating conditions, including normal downtime for maintenance, repair, and cleanup; (2) your firm's existing in place and readily available labor force; (3) availability of material inputs; and (4) any other constraints that may have limited your firm's ability to produce the reported products. Importantly, this capacity measure is the maximum "practical" production your firm could have achieved without hiring new personnel or expanding the number of shifts operated in the period.

**"Practical LBCC capacity"**— The level of production of LBCCs that your establishment(s) could reasonably have expected to attain. The same assumptions apply to this capacity measure as for practical overall capacity, but only includes the portion of practical overall capacity allocated to the production of LBCCs based on the actual product mix experienced over the period.

**"Production"**— All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

Takes into account	Installed overall capacity	Practical overall capacity	Practical LBCC capacity
Existing capital investments	Yes	Yes	Yes
Product mix	Yes	Yes	Yes
Normal downtime, maintenance, repair and clean-up	No	Yes	Yes
Existing labor force	No	Yes	Yes
Availability of material inputs	No	Yes	Yes
Actual number of shifts and hours operated	No	Yes	Yes
Limited to LBCCs	No	No	Yes

II-3a. **Production using same machinery. Continued**

Quantity ( <i>in units</i> )			
Item	Calendar year		
	2022	2023	2024
<b>Capacity measures:</b>			
<b>Installed overall</b> capacity <sup>1</sup>			
<b>Practical overall</b> capacity <sup>1 2</sup>			
<b>Practical LBCC</b> capacity <sup>3 4</sup>	0	0	0
<b>Production of:</b>			
LBCCs <sup>3 4</sup>	0	0	0
Other products <sup>5</sup>			
Total production using same machinery or workers	0	0	0
<p><sup>1</sup> Data reported for both "installed overall" and "practical overall" capacity should each individually be greater than data reported for total production (last line). Additionally, data reported for "installed overall" capacity should be greater than "practical overall" capacity in every period.</p> <p><sup>2</sup> Please provide details in your response to the question on capacity constraints in question II-3d below that explain the differences reported between "installed" overall capacity and "practical" overall capacity.</p> <p><sup>3</sup> Data for this indicator will populate here once reported below in question II-8.</p> <p><sup>4</sup> Data reported for practical LBCC capacity should be greater than the data reported for production of LBCCs in each period, if not revise prior to submission to the Commission. Additionally, if your firm reports the production of no other products on the same machinery and using the same workers as LBCCs then "practical overall" and "practical LBCCs" capacity measures should be equal to each other.</p> <p><sup>5</sup> Please identify these products: _____.</p>			

- II-3b. **Operating parameters.** The *practical* overall capacity reported in II-3a is based on the following operating parameters:

Hours per week	Weeks per year

- II-3c. **Capacity calculations.** Please describe the methodology used to calculate *installed* and *practical* overall production capacities reported in II-3a, and explain any changes in reported capacities.

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- II-3d. **Practical overall capacity constraints.** Please describe the constraint(s) that set the limit(s) on your firm's practical overall capacity over the period reported in question II-3a. If different constraints were binding over different periods reported, please specify when each constraint was limiting your reported practical overall capacity. If a constraint was not actually binding over the period reported, but was still a constraint to achieving the installed capacity level, indicate at what level it would have been binding.

Constraint (check as many as appropriate)		Description (If checked, please describe the details, timing, and duration of the constraint; leave completely blank if not applicable)
<input type="checkbox"/>	Production bottlenecks	
<input type="checkbox"/>	Existing labor force	
<input type="checkbox"/>	Supply of material inputs	
<input type="checkbox"/>	Fuel or energy	
<input type="checkbox"/>	Storage capacity	
<input type="checkbox"/>	Logistics/transportation	
<input type="checkbox"/>	Other constraints (list the specific constraints in the description field)	

- II-3e. **Reaching installed overall capacity.** Please describe and quantify the amount of time it would take and the additional actions that would be needed (e.g., hiring new workers, expanding shifts, procuring larger sources of raw material supply, etc.) for your firm to be able to fully utilize the installed overall capacity reported in II-3a.

- II-3f. **Excess installed overall capacity.** To the extent that your company is reporting excess installed overall capacity, please report, with specificity: (1) which machines or equipment (or other elements of production) would need to be brought back into production for your plant to operate at full capacity, and (2) the specific dates on which such machines or equipment were last used by your plant to produce LBCCs.

II-4. **Product shifting.**

- (a) Is your firm able to switch production (capacity) between LBCCs and other products using the same equipment and/or labor?

No	Yes	If yes (i.e., have produced other products or are able to produce other products), please identify other actual or potential products.
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Please describe the factors that affect your firm's ability to shift capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.

- II-5. **Capacity checklist.** Please check that the capacity numbers reported in question II-3a follow the Commission's relevant definitions for capacity.

Item	✓ if Yes
Are all three capacity measures reported based on <u>currently installed machinery and equipment</u> (i.e., the reported capacity level would not require additional capital investments in order to achieve)?	<input type="checkbox"/>
Are practical overall capacity and practical LBCC capacity measures reported based on <u>existing labor force</u> (i.e., the reported capacity level would not require hiring additional production related workers or adding shifts)?	<input type="checkbox"/>
Are practical overall capacity and practical LBCC capacity measures based on <u>the actual availability of material inputs</u> ?	<input type="checkbox"/>
Do both practical overall capacity and practical LBCC capacity measures account for <u>normal downtime, maintenance, repair and clean-up</u> activities?	<input type="checkbox"/>
Does the difference between practical overall capacity and practical LBCC capacity equal the portion of practical overall capacity that is dedicated to the production of out-of-scope products?	<input type="checkbox"/>

Note: If your firm is not able to answer "yes" to any of the above criteria as it relates to your firm's reported capacity levels, please revise your capacity numbers to be in conformance with the appropriate definition prior to submission to the Commission.

- II-6. **Tolling.** Since January 1, 2022, has your firm been involved in a toll agreement regarding the production of LBCCs?

**"Toll agreement"** —Agreement between two firms whereby the first firm ("tollee") furnishes the raw materials and the second firm ("toller") uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

No	Yes	
<input type="checkbox"/>	<input type="checkbox"/>	If yes, please complete the table below.

Does your firm act as the toller or tollee in this arrangement?	Toller: <input type="checkbox"/>	Tollee: <input type="checkbox"/>
Report the share of your firm's production of LBCCs that was included in this toll arrangement in 2024.	%	
Please describe the activities performed in this tolling arrangement:		
Please indicate the name(s) of the firm(s) involved:		

II-7. **Foreign trade zones.**

- (a) **Firm's FTZ operations.** Does your firm produce LBCCs in and/or admit LBCCs into a foreign trade zone (FTZ)?

**"Foreign trade zone"** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

No	Yes	If yes, describe the nature of your firm's operations in FTZs and identify the specific FTZ site(s).
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) **Other firms' FTZ operations.** To your knowledge, do any firms in the United States import LBCCs into a foreign trade zone (FTZ) for use in distribution of LBCCs and/or the production of downstream articles?

No	Yes	If yes, identify the firms and the FTZs.
<input type="checkbox"/>	<input type="checkbox"/>	

- II-8. **Production, shipments, and inventory data.** Report your firm's practical capacity, production, shipments, and inventories of domestically produced LBCCs during the specified periods.

**"Production"** —All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

**"Commercial U.S. shipments"** —Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**"Internal consumption"** —Product consumed internally by your firm. Such transactions are valued at fair market value.

**"Transfers to related firms"** —Shipments made to related firms. Such transactions are valued at fair market value.

**"Related firm"** —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

**"Export shipments"** —Shipments to destinations outside the United States, including shipments to related firms.

**"Inventories"** —Finished goods inventory, not raw materials or work-in-progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*



II-8. **Production, shipment, and inventory data. Continued**

Quantity (in units) and value (in \$1,000)			
Item	Calendar year		
	2022	2023	2024
<b>Practical LBCC capacity<sup>1</sup></b> (quantity) (A)			
<b>Beginning-of-period inventories</b> (quantity) (B)			
<b>Production</b> (quantity) (C)			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity (D)			
Value (E)			
<b>Internal consumption:<sup>2</sup></b>			
Quantity (F)			
Value <sup>2</sup> (G)			
<b>Transfers to related firms:<sup>2</sup></b>			
Quantity (H)			
Value <sup>2</sup> (I)			
<b>Export shipments:<sup>3</sup></b>			
Quantity (J)			
Value (K)			
<b>End-of-period inventories</b> (quantity) (L)			
<sup>1</sup> Report your firm's practical LBCC capacity consistent with the definitions and instructions included in question II-3a. <sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): . However, the data provided above in this table should be based on fair market value. <sup>3</sup> Identify your firm's principal export markets: .			

**RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.** Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year		
	2022	2023	2024
B + C – D – F – H – J – L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

- II-9. **Channels of distribution.** Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of U.S.-produced LBCCs by channel of distribution during the specified periods.

Quantity (in units)			
Item	Calendar year		
	2022	2023	2024
<b>U.S. shipments:</b>			
to End users (M)			
to Related distributors / dealers / rental companies (N)			
to Unrelated distributors / dealers / rental companies (O)			

***RECONCILIATION OF CHANNELS.** Please ensure that the quantities reported for channels of distribution (i.e., lines M through O) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) from question II-8 in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar year		
	2022	2023	2024
M + N + O – D – F – H = zero ("0"), if not revise.	0	0	0

II-10. **U.S. shipments by product type.**--Report your firm's U.S. shipments (i.e. inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by product type during the specified periods.

**"Complete LBCCs"** – A complete LBCCs. These do not need to be fully assembled as end users / purchasers often complete the final assembly, but these are shipments with all the necessary LBCC subassemblies for a fully functional LBCC.

**"LBCC subassembly"** – An in-scope component of a complete LBCCs. Please see page 2 for a complete description of the specified subassemblies.

**"70-250 ST max lift capacity"** – An LBCC with a maximum lifting capacity between 70-250 short tons.

**"251-500 ST max lift capacity"** – An LBCC with a maximum lifting capacity between 251-500 short tons.

**"501-750 ST max lift capacity"** – An LBCC with a maximum lifting capacity between 501-750 short tons.

Quantity (in units) and value (in \$1,000)			
Item	Calendar year		
	2022	2023	2024
<b>U.S. shipments:</b>			
<b><u>Complete LBCC:</u></b>			
<b>70-250 ST max lift capacity:</b>			
Quantity (P)			
Value (Q)			
<b>251-500 ST max lift capacity:</b>			
Quantity (R)			
Value (S)			
<b>501-750 ST max lift capacity:</b>			
Quantity (T)			
Value (U)			
<b>All other maximum load capacities:<sup>1</sup></b>			
Quantity (V)			
Value (W)			
<b><u>LBCC subassemblies:</u></b>			
<b>Carriage assembly-related subassemblies:<sup>2</sup></b>			
Quantity (X)			
Value (Y)			
<b>All other subassemblies:<sup>3</sup></b>			
Quantity (Z)			
Value (AA)			
<sup>1</sup> Indicate the remaining maximum load capacity LBCCs included here: _____. <sup>2</sup> Carriage assembly-related subassemblies include the (1) lower carriage assembly, (2) crawler assembly, and (3) upper carriable assembly. <sup>3</sup> All other subassemblies include (1) the lattice boom assembly, (2) hoisting assembly, and (3) jib assemblies.			

II-10. **U.S. shipments by type:**-- Continued

**RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT TYPE.**--Please ensure that the quantities and values reported for U.S. shipments by product type and form (i.e., lines P through AA) in this question equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in question II-8 for all periods. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2022	2023	2024
<b>Quantity:</b> $P + R + T + V + X + Z - D - F - H = \text{zero}$ ("0"), if not revise	0	0	0
<b>Value:</b> $Q + S + U + W + Y + AA - E - G - I = \text{zero}$ , ("0"), if not revise.	0	0	0

II-11. **Employment data.** Report your firm's employment-related data related to the production of LBCCs in your U.S. establishments and provide an explanation for any trends in these data.

**"Production and Related Workers" (PRWs)** includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12.

**"Hours worked"** includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

**"Wages paid"** —Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Item	Calendar year		
	2022	2023	2024
Average number of PRWs ( <i>number</i> )			
Hours worked by PRWs ( <i>1,000 hours</i> )			
Wages paid to PRWs ( <i>\$1,000</i> )			

Explanation of trends:

- II-12. **Transfers to related firms.** If your firm reported transfers to related firms in question II-8, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

--

- II-13. **Purchases.** Has your firm purchased LBCCs produced in the United States or in other countries since January 1, 2022? (Do not include imports for which your firm was the importer of record. These should be reported in an importer questionnaire.)

**"Purchase"** —A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.

**"Import"** —A transaction to buy from a foreign supplier where your firm is the importer of record.

No	Yes	If yes, report such purchases in the table below and explain the reasons for your firms' purchases.
<input type="checkbox"/>	<input type="checkbox"/>	

*Note:* If your firm served as the importer of record for any purchases from foreign suppliers, either for your own account or as a service for another entity, those purchases are to be considered "imports" not "purchases" and **should not** be included in the table below

(Quantity in units)			
Item	Calendar year		
	2022	2023	2024
<b>Purchases from U.S. importers of LBCCs from—</b>			
Japan			
All other sources <sup>1</sup>			
<b>Purchases from domestic producers<sup>2</sup></b>			
<b>Purchases from other sources<sup>3</sup></b>			
<sup>1</sup> Please list the name of the nonsubject importer(s) from which your firm purchased this product: _____. <sup>2</sup> Please list the name of the U.S. producer(s) from which your firm purchased this product: _____. <sup>3</sup> Please list the name of the firm(s) from which your firm purchased this product: _____.			

- II-14. **Purchases of imports from subject sources.** If your firm reported purchases from U.S. importers of LBCCs from Japan at any time since January 1, 2022, report those purchases by the individual importer of record and subject source.

## Purchases of subject imports

Quantity ( <i>in units</i> )			
Importer of record	Calendar year		
	2022	2023	2024
<b>Grand total:</b>	0	0	0

**RECONCILIATION OF PURCHASES FROM SUBJECT SOURCES.** Please ensure that the quantities reported for your firm's purchases of imports from subject sources reported in this question (i.e., "total purchases of imports from subject sources") in each time period equal the quantity reported for your firm's purchases from subject sources in each time period in the previous question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2022	2023	2024
Purchases from subject sources in this table – purchases from subject sources in previous table = zero ("0"), if not revise.	0	0	0

II-15. **Imports**. Since January 1, 2022, has your firm imported LBCCs?

**“Importer”** —The person or firm primarily liable for the payment of any duties on the merchandise, or an authorized agent acting on his behalf.

<b>No</b>	<b>Yes</b>	
<input type="checkbox"/>	<input type="checkbox"/>	If yes-- <b><u>COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE</u></b>

II-16. **Other explanations**. If your firm would like to further explain a response to a question in Part II for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

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**PART III. FINANCIAL INFORMATION**

Address questions on this part of the questionnaire to Zahra Bekkal (202-205-2684, [Zahra.Bekkal@usitc.gov](mailto:Zahra.Bekkal@usitc.gov)).

- III-1. **Contact information.** Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part III.

Name	
Title	
Email	
Telephone	

- III-2. **Accounting system.** Briefly describe your firm's financial accounting system.

- A.1. When does your firm's fiscal year end (month and day)? \_\_\_\_\_  
If your firm's fiscal year changed since January 1, 2022, explain below:

\_\_\_\_\_

- A.2. Note: Calendar-year data are preferred/required for the annual-year financial data in this section (i.e., in questions III-9a, III-9d, III-12a, and III-13a). However, if providing this data on a calendar-year basis is unduly burdensome or provides results that are not reliable, fiscal-year based data are acceptable (please ensure that the majority of the fiscal-year end data reported are in the year indicated). Please indicate whether the results in this section are provided on a calendar-year basis (including firms with a calendar-year based fiscal year) or on a fiscal-year basis that does not align with the calendar year.

☐ Calendar-year basis      ☐ Fiscal-year basis (does not align with the calendar year)

- B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include LBCCs:

\_\_\_\_\_

- B.2. Does your firm prepare profit/loss statements for LBCCs:

☐ Yes      ☐ No



III-2. **Accounting system.**—Continued

B.3. Please indicate the type and frequency (if applicable) of financial statements prepared by your firm. Please check relevant items below.

Financial statements	Check all that apply	Frequency			
		Monthly	Quarterly	Semi-annually	Annually
Audited	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Unaudited	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Annual reports	<input type="checkbox"/>				
SEC Forms 10-K / 10-Q	<input type="checkbox"/>				
SEC Form 20-F	<input type="checkbox"/>				
Other (specify): _____	<input type="checkbox"/>				

B.4. Please indicate the primary accounting basis used by your firm.

Accounting basis	Check one
U.S. GAAP	<input type="checkbox"/>
IFRS	<input type="checkbox"/>
Tax – cash	<input type="checkbox"/>
Tax – accrual	<input type="checkbox"/>
Other (specify): _____	<input type="checkbox"/>

III-3. **Cost accounting system.** Briefly describe your firm's cost accounting system (e.g., standard cost, job order cost, etc.).

--

III-4. **Product listing.** Please list the products your firm produces in the facilities in which it produces LBCCs and provide the share of net sales accounted for by these products in 2024.

Products	Share of sales in 2024
LBCC	%
	%
	%
	%
	%

- III-5. **Inputs from related suppliers.** Does your firm purchase **inputs** (raw materials, labor, energy, or any services) used in the production of LBCCs from any related suppliers (e.g., inclusive of transactions between related firms, divisions and/or other components within the same company)?

☐ Yes--Continue to question III-6. ☐ No--Continue to question III-8a.

- III-6. **Inputs from related suppliers.** Please identify the inputs used in the production of LBCCs that your firm purchases from related suppliers and that are reflected in question III-9a. For "Share of total COGS" please report this information by relevant input for 2024.

Input	Related supplier	Share of total COGS in 2024
		%
		%
		%
		%

- III-7a. **Valuation method used for inputs from related suppliers.** Please indicate the purchase cost valuation method used for the inputs from related suppliers, as recorded in the company's own accounting system. If the basis differs by input, please check all that apply and explain further in the narrative box.

Purchase cost valuation method	Check all that apply
Related supplier's cost	<input type="checkbox"/>
Cost plus	<input type="checkbox"/>
Negotiated transfer price to approximate fair market value	<input type="checkbox"/>
Other (specify): _____	<input type="checkbox"/>
If the methods used differ by input, please describe:	

- III-7b. **Valuation method used for inputs from related suppliers.** Please confirm that the inputs purchased from related suppliers, as identified in III-6, were reported in III-9a (financial results on LBCCs) in a manner consistent with the firm's accounting books and records.

Yes	No	If no, provide an explanation and the valuation basis used for these inputs in question III-9a.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-8. **Cost assignment/allocation basis.** Briefly describe the assignment/allocation bases used by your firm to assign the costs and expenses listed below for LBCCs in the normal course of business and in the financial results reported in question III-9a (e.g., actual costs, standard costs, percentage of COGS, percentage of sales, etc.).

<b>Cost/expense</b>	<b>Assignment/allocation bases used for LBCCs</b>	
	<b>In the normal course of business</b>	<b>In the financial results at III-9a</b>
Raw materials		
Direct labor		
Other factory costs		
SG&A expenses		
Interest expense		
Other income/expenses		

- III-9a. **Operations on LBCCs.** Report the revenue and related cost information requested below on the LBCC operations of your firm's U.S. establishment(s). Include only sales (whether domestic or exports) and costs related to your U.S. manufacturing operations. Do not report any revenue or cost data related to the resale of purchased product.

**Net sales**—Report all commercial sales, internal consumption, and transfers to related firms, whether these are domestic sales or exports. Report net sales values less discounts, returns, allowances, and prepaid freight, in U.S. dollars, f.o.b. your point of shipment. The freight costs associated with delivering the product to your customer should not be included.

Note: If the financial data are reported on a calendar-year basis, the total net sales quantities and values should match the total shipment quantities and values reported in Part II of this questionnaire (see question III-14 for a reconciliation grid).

**Internal consumption**—Product consumed internally by your firm. Report internal consumption at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

**Transfers to related firms**—Sales made to related firms. Report transfers to related firms at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

**Costs and expenses**—Include costs and expenses associated with all reported net sales (i.e., for both domestic and export commercial sales, internal consumption, and transfers to related firms). If any freight costs were removed from net sales values, ensure the associated costs are removed from the applicable cost/expense line.

**Inputs from related suppliers**—Any inputs purchased from related suppliers should be reported in a manner consistent with your firm's accounting books and records.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes LBCC, as well as specific statements and worksheets) used to compile these data.*

III-9a. **Operations on LBCCs. Continued**

Quantity (in units) and value (in \$1,000)			
Item	Years		
	2022	2023	2024
<b>Net sales quantities:</b>			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales quantities	0	0	0
<b>Net sales values:</b>			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales values	0	0	0
<b>Cost of goods sold (COGS):</b>			
Raw materials			
Direct labor			
Other factory costs			
Total COGS	0	0	0
<b>Gross profit or (loss)</b>	0	0	0
<b>SG&amp;A expenses</b>			
<b>Operating income (loss)</b>	0	0	0
<b>Other expenses and income:</b>			
Interest expense			
All other expense items			
All other income items			
<b>Net income or (loss) before income taxes</b>	0	0	0

- III-9b. **Financial data reconciliation.** Certain line items from question III-9a, including total net sales quantities and values, total COGS, gross profit (or loss), operating profit (or loss), and net income (or loss), have been calculated based on the data submitted for other line items. Are the data in these calculated line items correct according to your firm's financial records ignoring non-material differences that may arise due to rounding?

		<p><b>If no</b>--If the calculated line items do not show the correct data, please double check the feeder data for data entry errors and revise.</p> <p>Also, check signs accorded to the post operating income line items. The two expense line items should report positive numbers (i.e., expenses are positive, and incomes or reversals are negative in these lines – instances of the latter should be rare in these lines). The income line item should also, in most instances, be a positive number (i.e., income is positive, and expenses or reversals are negative in this line).</p> <p>If, after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated line items persist, please identify and discuss the differences in the space below.</p>
<b>Yes</b>	<b>No</b>	
<input type="checkbox"/>	<input type="checkbox"/>	

III-9c. **Raw materials.** Please report the share of total raw material costs in 2024 (reported in III-9a) for the following raw material inputs:

Input	Share of total raw material costs (percent)	Procurement method	
		Primarily produced by your firm	Primarily purchased by your firm
Steel plates and steel tubes		<input type="checkbox"/>	<input type="checkbox"/>
Fabricated steel components		<input type="checkbox"/>	<input type="checkbox"/>
Powertrains		<input type="checkbox"/>	<input type="checkbox"/>
Electronic components		<input type="checkbox"/>	<input type="checkbox"/>
Hydraulic components		<input type="checkbox"/>	<input type="checkbox"/>
Other raw material inputs <sup>1</sup>		<input type="checkbox"/>	<input type="checkbox"/>
Total (should sum to 100 percent)	0.0		
<sup>1</sup> If there are notable or significant raw material inputs included within the "other material inputs" category, please list those here and provide the share of the total raw material costs for which they account:			

III-9d. **Raw materials.** Please report the share of total raw material costs that were purchased from domestic sources or that were purchased or imported from foreign-origin sources reported in III-9a for 2024:

Input	Share of total raw material costs reported in III-9a (percent)
Domestic-sourced raw materials inputs	
Import-sourced raw material inputs	
Total (should sum to 100 percent)	0.0

III-9e. **Energy costs for LBCCs.**—Please report the total value of electricity and gas costs included in III-9a in 2024 and where they have been classified in your III-9a financial results.

	Total cost (in \$1,000) in 2024.
Electricity (classified in COGS as):	
Natural gas (classified in COGS as):	

- III-9f. **Product mix impact.**—Since January 1, 2022, were your profits materially impacted by changes in the product mix of LBCCs produced and sold by your firm? If yes, please indicate how and to what degree product mix impacted reported net sales AUVs (calculated from net sales quantity and values reported in III-9a).

No	Yes	If yes—Indicate how and to what degree product mix impacted reported net sales AUVs.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-9g. **Depreciation expense.** Please report the amount of depreciation expense that is included within the reported financial results at question III-9a.

Item	Years		
	2022	2023	2024
Depreciation expense (in \$1,000)			

- III-9h. **Depreciation expense classification.** Please indicate the line item(s) within question III-9a (e.g., other factory costs, SG&A expenses, etc.) that include the depreciation expense reported above.

--



III-10a. **Nonrecurring items (charges and gains) included in the LBCCs financial results.** Please report all material (significant) nonrecurring items (charges and gains) that are included in the reported results at question III-9a. If a nonrecurring item that is not product-specific was allocated to the results at question III-9a, please report the allocated value, below, rather than the aggregate amount.

Note: The Commission's objective here is to gather information on material (significant) nonrecurring items which impacted the reported financial results for LBCCs in question III-9a.

Item	Years		
	2022	2023	2024
	Value (\$1,000)		
Nonrecurring item 1			
Nonrecurring item 2			
Nonrecurring item 3			
Nonrecurring item 4			
Nonrecurring item 5			
Nonrecurring item 6			
Nonrecurring item 7			

III-10b. **Nonrecurring items (charges and gains) included in the LBCCs financial results.**—In this table, please provide a brief description of each nonrecurring item reported above and indicate the specific line item within question III-9a in which the nonrecurring item is classified.

	Description of the nonrecurring item	Location (i.e., line item) within question III-9a
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

III-11. **Classification of identified nonrecurring items (charges and gains) in the accounting books and records of the company.** If non-recurring items were reported in question III-10 above, please identify where your company recorded these items in your accounting books and records in the normal course of business, just as responses to question III-10 identify the specific line items in question III-9a where these items are reported.

--

III-12a. **Asset values.** Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of LBCCs. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for LBCCs in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations used in question III-9a.

**Note:** Total assets should reflect the net amount of assets (i.e., after any accumulated depreciation and allowances deducted) and should be allocated to LBCCs if these assets are also related to other products.

Value (in \$1,000)			
Item	Years		
	2022	2023	2024
Total assets (net)			

III-12b. **Description of asset values.** Please provide explanations for any substantial changes in total asset value during the period; e.g., due to write-offs, major purchases, and revaluations. Also describe the main asset categories (both current and long-term) included in the above response.

--

III-13a. **Capital expenditures and research and development ("R&D") expenses.** Report your firm's capital expenditures and research and development expenses for LBCC.

Value (in \$1,000)			
Item	Years		
	2022	2023	2024
Capital expenditures			
R&D expenses			

III-13b. **Description of reported capital expenditures.** Please describe the nature, focus, and significance of your firm's reported capital expenditures. If no capital expenditure data were reported, please explain the reason.

--

III-13c. **Description of reported R&D expenses.** Please describe the nature, focus, and significance of your firm's reported R&D expenses.

--

III-14a. **Data consistency and reconciliation.** The quantities and values of total net sales reported in question III-9a should reconcile with the total shipments reported in question II-8 (including export shipments) for the annual-year periods as long as they are reported on the same calendar-year basis. The interim-period data should reconcile whether the financial data are on a calendar- or fiscal-year basis.

If the calculated fields below return values other than zero (i.e., "0") this indicates the total net sales quantities and values do not match the total shipments quantities and values.

Reconciliation	Years		
	2022	2023	2024
<b>Quantity:</b> Trade data from question II-8 (lines D, F, H, and J) less financial total net sales quantity data from question III-9a, = zero ("0").	0	0	0
<b>Value:</b> Trade data from question II-8 (lines E, G, I, and K) less financial total net sales value data from question III-9a, = zero ("0").	0	0	0

Is the financial data in question III-9a reported on a calendar-year basis?

☐ Yes— Complete question III-14b. ☐ No— Continue to question III-15.

III-14b. **Data consistency and reconciliation (calendar-year based financial data).** Do the data in question III-9a reconcile with the data in question II-8 (i.e., the calculated fields are returning zeros in the table above) for all periods?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

- III-15. **Effects of imports on investment.** Since January 1, 2022, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of LBCCs from Japan?

<b>No</b>	<b>Yes</b>	<b>If yes, my firm has experienced actual negative effects as follows:</b>
<input type="checkbox"/>	<input type="checkbox"/>	

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Cancellation, postponement, or rejection of expansion projects	
<input type="checkbox"/>	Denial or rejection of investment proposal	
<input type="checkbox"/>	Reduction in the size of capital investments	
<input type="checkbox"/>	Return on specific investments negatively impacted	
<input type="checkbox"/>	Other	

- III-16. **Effects of imports on growth and development.** Since January 1, 2022, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and production efforts (including efforts to develop a derivative or more advanced version of the product) as a result of imports of LBCCs from Japan?

<b>No</b>	<b>Yes</b>	<b>If yes, my firm has experienced actual negative effects as follows:</b>
<input type="checkbox"/>	<input type="checkbox"/>	

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Rejection of bank loans	
<input type="checkbox"/>	Lowering of credit rating	
<input type="checkbox"/>	Problem related to the issue of stocks or bonds	
<input type="checkbox"/>	Ability to service debt	
<input type="checkbox"/>	Other	

- III-17. **Anticipated effects of imports.** Does your firm anticipate any negative effects due to imports of LBCCs from Japan?

No	Yes	If yes, my firm anticipates negative effects as follows:
<input type="checkbox"/>	<input type="checkbox"/>	

- III-18. **Other explanations.** If your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

--

**PART IV. PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Tana von Kessler (202-205-2389, [tana.vonkessler@usitc.gov](mailto:tana.vonkessler@usitc.gov)).

IV-1. **Contact information.** Please identify the individual that Commission staff may contact regarding the confidential information submitted in Part IV.

Name	
Title	
Email	
Telephone	

**PRICE DATA**

IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2022 of the following products produced by your firm.

**Product 1.** Lattice boom crawler crane with a maximum lift capacity of 110 U.S. tons, boom length of 140-160 ft, with a base engine and model configuration, and without any jib or other attachments.

**Product 2.** Lattice boom crawler crane with a maximum lift capacity of 200 U.S. tons, boom length of 200-220 ft, with a base engine and model configuration, and without any jib or other attachments.

**Product 3.** Lattice boom crawler crane with a maximum lift capacity of 275 U.S. tons, boom length of 215-235 ft, with a base engine and model configuration, and without any jib or other attachments.

**Do not include in-scope products produced or assembled (i.e. "processed") in the United States using, at least in part, imported in-scope LBCC subassemblies. Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).**

IV-2a. During January 2022-December 2024, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	<b>Yes:</b> Please complete the following pricing data table as appropriate.
<input type="checkbox"/>	<b>No:</b> Skip to question IV-3.

IV-2b. **Price data.** Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm.

Report data in **unit** and **actual dollars** (not \$1,000s).

(Quantity in units, value in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
<b>2022:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2023:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2024:</b>						
January-March						
April-June						
July-September						
October-December						

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment. Please subtract any discounts, rebates, and returns from the quarter in which the sale occurred.

<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:



IV-2c. **Price data checklist.** Please check that the pricing data in question IV-2b have been correctly reported.

<b>Are the price data reported above:</b>	<b>√ if Yes</b>
In actual dollars ( <b><i>not</i></b> \$1,000s) and actual units of LBCCs?	<input type="checkbox"/>
Valued f.o.b. U.S. point of shipment (i.e., exclude U.S. inland transportation costs)?	<input type="checkbox"/>
Reported net of all discounts, rebates, and returns (deducted from the quarter in which the original sale occurred)?	<input type="checkbox"/>
Reported for commercial U.S. shipments only (i.e., exclude internal consumption, transfers, and exports)?	<input type="checkbox"/>
Less than or equal to the quantities and values reported in Part II for commercial U.S. shipments in each period?	<input type="checkbox"/>
Explanation(s) for any boxes not checked:	

IV-2d. **Pricing data methodology.** Please describe the method and the kinds of documents/records that were used to compile your price data.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.*

- IV-3. **Price setting.** How does your firm determine the prices that it charges for sales of LBCCs (*check all that apply*)?

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- IV-4. **Discount policy.** Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- IV-5. **Pricing terms.** On what basis are your firm's prices of domestic LBCCs usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

- IV-6. **Contract versus spot.** Approximately what shares of your firm's sales of its U.S.-produced LBCCs in 2024 were on the basis of (1) short-term contracts, (2) annual contracts, (3) long-term contracts, and (4) spot sales?

Item	Type of sale				Total (should sum to 100.0%)
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	
Share of 2024 sales	%	%	%	%	0.0 %

IV-7. **Contract provisions.** Please fill out the table regarding your firm's typical sales contracts for U.S.-produced LBCCs (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation (during contract period)	Yes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	Quantity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Both	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material costs <sup>1</sup>	Yes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<sup>1</sup> Please identify the indexes used: _____.				

IV-8. **Lead times.** What share of your firm's sales of its U.S.-produced LBCCs were from inventory and produced to order, and what was the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced LBCC?

Source	Share of 2024 sales	Lead time (Average number of days)
From inventory	%	
Produced to order	%	
<b>Total</b> (should sum to 100.0%)	0.0 %	

**IV-9. Shipping information.**

- (a) Who generally arranges the transportation to your firm's customers' locations?  
☐ Your firm    ☐ Purchaser (*check one*)
- (b) Indicate the approximate percentage of your firm's sales of LBCCs that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
<b>Total</b> (should sum to 100.0%)	0.0 %

- IV-10. **Geographical shipments.** In which U.S. geographic market area(s) has your firm sold its U.S.-produced LBCCs since January 1, 2022 (check all that apply)?

Geographic area	✓ if applicable
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>
<b>Midwest.</b> —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>
<b>Southeast.</b> —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>
<b>Central Southwest.</b> —AR, LA, OK, and TX.	<input type="checkbox"/>
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>
<b>Pacific Coast.</b> —CA, OR, and WA.	<input type="checkbox"/>
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>

- IV-11. **Inland transportation costs.** What is the approximate percentage of the cost of U.S.-produced LBCCs that are accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent

IV-12. **End uses.** List the end uses of the LBCCs that your firm manufactures. For each end-use product, what percentage of the total cost is accounted for by LBCCs and other inputs?

End-use product	Share of total cost of end use product accounted for by		Total (should sum to 100.0% across)
	LBCCs	Other inputs	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

IV-13. **Substitutes.** Can other products be substituted for LBCC?

☐ No

☐ Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for LBCC?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

IV-14. **Demand trends.** Has demand within the United States and outside of the United States (if known) for LBCCs steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2022? Explain any trends and describe the principal factors that have affected these changes in demand.

Select one box per row.

Market	Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decrease	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- IV-15. **Product changes.** Have there been any significant changes in the product range, product mix, or marketing of LBCCs since January 1, 2022?

No	Yes	If yes, please describe and quantify if possible.
<input type="checkbox"/>	<input type="checkbox"/>	

- IV-16. **Business cycles.** Is the LBCC market subject to business cycles, either during the year or across years? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, 2022.
<input type="checkbox"/>	<input type="checkbox"/>	

- IV-17. **Conditions of competition.** Is the LBCC market subject to conditions of competition distinctive to LBCCs other than the business cycles described in the previous question? If yes, describe.

No	Yes	If yes, please describe, including any changes since January 1, 2022.
<input type="checkbox"/>	<input type="checkbox"/>	

**IV-18. Supply constraints.**

- (a) Has your firm refused, declined, or been unable to supply LBCCs at any time since January 1, 2022 (examples include placing customers on allocation or “controlled order entry,” declining to accept new customers or renewing existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, impact from changes in operations listed in II-2a, etc.)?

No (skip to next question)	Yes (respond to part b)
<input type="checkbox"/>	<input type="checkbox"/>

- (b) For each year that your firm faced supply constraints, describe the constraints with the details requested below. For constraints that span multiple years, check all years they exist and describe how they vary over time, if at all.

Period	Check if yes	Describe, including the timing, duration, and reason for the constraint.
2022	<input type="checkbox"/>	
2023	<input type="checkbox"/>	
2024	<input type="checkbox"/>	

- IV-19. Raw materials.** Have LBCC raw material prices steadily increased, fluctuated but ended higher, not changed, fluctuated but ended lower, or steadily decreased since January 1, 2022?

Select one box per row.

Steadily increase	Fluctuate up	No change	Fluctuate down	Steadily decrease	Explain, noting how raw material price changes have affected your firm's selling prices for LBCC.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-20. **Interchangeability.** How often are LBCCs produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	Japan	Other countries
United States		
Japan		
For any country-pair producing LBCCs that are <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude the interchangeable use of LBCCs produced in the countries:		

IV-21. **Factors other than price.** How often are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between LBCCs produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	Japan	Other countries
United States		
Japan		
For any country-pair for which factors other than price are <i>always</i> or <i>frequently</i> a significant factor in your firm's sales of LBCCs, identify the country-pair and the relevant factors other than price, and report the advantages or disadvantages imparted by such factors:		



- IV-22. **Role of section 301 tariffs.** Did the tariffs on Chinese-origin products under section 301, or changes in these tariffs, have an impact on the LBCC market in the United States, including any effects on LBCC cost, price, supply, and/or demand, since January 1, 2022?

No	Yes	Don't know
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**If yes, please describe the impact on cost, price, supply, and/or demand, and include the timing of such impacts.**

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- IV-23. **Role of section 232 measures.** Did the measures (e.g., tariffs, quotas, etc.) on imported steel/aluminum products under section 232, or changes in the measures (such as the level, coverage, or nature of the measures), have an impact on the LBCC market in the United States, including any effects on LBCC cost, price, supply, and/or demand, since January 1, 2022?

No	Yes	Don't know
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**If yes, please describe the impact on cost, price, supply, and/or demand, and include the timing of such impacts.**

--

- IV-24. **Role of new or modified tariffs.** Have tariff announcements and tariff changes associated with recent executive orders since January 1, 2025 (e.g., changes in country or "reciprocal" tariffs) impacted the LBCC market in the United States, including any effects on price, supply, demand, and/or raw material costs?

No	Yes	Don't know
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**If yes, please describe the impact on cost, price, supply, demand, and/or raw material costs, and include the timing of such impacts.**

--

IV-25. **Customer identification.** List the names and contact information for your firm's 10 largest U.S. customers for LBCC since January 1, 2022. Indicate the share of the quantity of your firm's U.S. shipments of LBCC that each of these customers accounted for in 2024.

Customer's name		Contact person	Email	Telephone	City	State	Share of 2024 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

IV-26. **Competition from imports.**

- (a) **Lost revenue.** Since January 1, 2022: To avoid losing sales to competitors selling LBCC from Japan, did your firm:

Item	No	Yes
Reduce prices	<input type="checkbox"/>	<input type="checkbox"/>
Roll back announced price increases	<input type="checkbox"/>	<input type="checkbox"/>

- (b) **Lost sales.** Since January 1, 2022: Did your firm lose sales of LBCC to imports of this product from Japan?

No	Yes
<input type="checkbox"/>	<input type="checkbox"/>

- (c) **The submission of lost sales/lost revenue allegations is to be completed only by NON-PETITIONERS.**

If your firm indicated “yes” to any of the above, your firm can provide the Commission with additional information by downloading and completing the lost sales/lost revenues worksheet at [http://usitc.gov/trade\\_remedy/question.htm](http://usitc.gov/trade_remedy/question.htm). Note that the Commission may contact the firms named to verify the allegations reported.

Is your firm submitting the lost sales/lost revenues worksheet?

<input type="checkbox"/>	No—Please explain.
<input type="checkbox"/>	Yes: Please complete the worksheet and submit via the Commission’s secure submission portal: <a href="https://usitc.gov/lost_sales-lost_revenues">https://usitc.gov/lost_sales-lost_revenues</a>

- IV-27. **Other explanations.** If your firm would like to further explain a response to a question in Part IV for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

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**PART V.—SUFFICIENT PRODUCTION RELATED ACTIVITIES ANALYSIS**

Further information on this part of the questionnaire can be obtained from Laurel Schwartz (202-205-2398, [laurel.schwartz@usitc.gov](mailto:laurel.schwartz@usitc.gov)).

Note: This section should be completed by all firms: both producers and processors/assemblers.

- V-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part V.

Name	
Title	
Email	
Telephone	

- V-2. **Explanation of firm's domestic activities.** —Please describe in detail your firm's domestic production or processing operations relating to LBCCs, including, if applicable, incorporation of imported or purchased LBCC subassemblies, either domestic or imported, that are processed into another in-scope form of an LBCC (i.e., a complete LBCC) in the United States prior to commercial sale.

--

- V-3. **Domestic activities by factor.** —Please describe the nature and extent of the following items in relation to your firm's U.S. production / processing of LBCCs.

Capital investments	
Technical expertise	
Value added	
Employment	
Quantity, type, and source of parts	
Costs and activities	

- V-4. **Operations' complexity and importance.** —On a scale of 1 to 5, please provide your firm's subjective opinion as to the complexity, intensity, and importance of your firm's LBCC operations conducted in the United States, with 1 being minimally complex, intense, or important and 5 being extremely complex, intense, or important.

<b>1: Minimally complex, intense, and important</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5: Extremely complex, intense, and important</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Please describe the reason for your rating below.</b>				

- V-5. **Greenfield capital investment costs.**—Indicate the estimated amount of capital investment that would be required today on a greenfield basis to replicate your firm's current LBCC operations.

Item	Value (in \$1,000)
Estimated greenfield capital investment cost of current U.S. LBCC operations	

- V-6. **Share of value by subassembly.**—Indicate the estimated share of the overall value of a typical complete LBCC without a JIB assembly that is accounted for by each of the major LBCC subassemblies.

Specific LBCC subassemblies and other	Share of the value of a typical complete LBCC (percent)
Lattice boom assembly	
Hoisting assembly	
Lower carriage assembly	
Crawler assembly	
Upper carriage assembly	
All other inputs to a complete LBCC <sup>1</sup>	
Total (should sum to 100 percent)	0.0
<sup>1</sup> Please indicate the inputs that your firm has included in the "all other" line:	

**PART VI.—PROCESSOR / ASSEMBLER OPERATIONS**

Further information on this part of the questionnaire can be obtained from Laurel Schwartz (202-205-2398, [laurel.schwartz@usitc.gov](mailto:laurel.schwartz@usitc.gov)).

- VI-1a. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part VI.

Name	
Title	
Email	
Telephone	

- VI-1b. **Purchases and/or imports of in-scope LBCCs subassemblies for use in domestic processing / assembly operations:** If your firm purchased and/or imported in-scope LBCCs subassemblies for purposes of processing those subassemblies into a complete (i.e., a full unit) LBCCs in the United States, please report the quantity and value of such purchases and/or imports used for these processing activities during the specified periods.

<b>(Quantity in units) and value (in \$1,000)</b>			
<b>Item</b>	<b>Calendar year</b>		
	<b>2022</b>	<b>2023</b>	<b>2024</b>
<b>Purchases/imports of in-scope LBCCs subassemblies for purposes of assembling that product into a complete (i.e., a full unit) LBCCs in the United States from:</b>			
<b>Domestic sources:<sup>1</sup></b>			
<i>Quantity</i>			
<i>Value</i>			
<b>Japan:<sup>2</sup></b>			
<i>Quantity</i>			
<i>Value</i>			
<b>All other sources:<sup>3</sup></b>			
<i>Quantity</i>			
<i>Value</i>			
<sup>1</sup> Please describe the LBCC subassemblies your firm purchased from domestic sources: _____. <sup>2</sup> Please describe the LBCC subassemblies your firm purchased or imported from Japan: _____. <sup>3</sup> Please describe the LBCC subassemblies your firm purchased or imported from foreign sources other than Japan: _____.			

- VI-2. **Processing, shipment, and inventory data.**--Report your firm's practical capacity, processing (production of complete LBCCs using at least in part purchased or imported in-scope LBCC subassemblies), shipments, and inventories of LBCCs during the specified periods. Processing may involve some (but not all) LBCC subassembly manufacturing in the United States.

**"Practical LBCCs capacity"** – The level of production of LBCCs that your establishment(s) could reasonably have expected to attain.

**"Processing"** – All processing in your U.S. establishment(s), including consumed internally within your firm and processing for another firm under a toll agreement.

**"Commercial U.S. shipments"** –Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**"Internal consumption"** – Product consumed internally by your firm. Such transactions are valued at fair market value.

**"Transfers to related firms"** –Shipments made to related firms. Such transactions are valued at fair market value.

**"Related firm"** –A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.

**"Export shipments"** –Shipments to destinations outside the United States, including shipments to related firms.

**"Inventories"**— Processed goods inventory, not raw materials or work-in-progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as processing and sales schedules, inventory records, etc.) used to compile these data.*

VI-2. Processing, shipment, and inventory data.--Continued

Quantity (in units) and value (in \$1,000)			
Item	Calendar year		
	2022	2023	2024
<b>Practical LBCCs capacity</b> <sup>1</sup> (quantity) (A)			
<b>Beginning-of-period inventories</b> (quantity) (B)			
<b>Processing of complete LBCCs:</b> (quantity) (C)			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity (D)			
Value (E)			
<b>Internal consumption:</b> <sup>2</sup>			
Quantity (F)			
Value <sup>2</sup> (G)			
<b>Transfers to related firms:</b> <sup>2</sup>			
Quantity (H)			
Value <sup>2</sup> (I)			
<b>Export shipments:</b> <sup>3</sup>			
Quantity (J)			
Value (K)			
<b>End-of-period inventories</b> (quantity) (L)			
<sup>1</sup> Report your firm's practical LBCCs capacity consistent with the definitions and instructions included on the previous page. <sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): . However, the data provided above in this table should be based on fair market value. <sup>3</sup> Identify your firm's principal export markets: .			

**RECONCILIATION OF PROCESSING, SHIPMENTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus assembly (line C), less total shipments (i.e., lines D, F, H, and I). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar year		
	2022	2023	2024
B + C – D – F – H – J – L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			



- VI-3. **Channels of distribution.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of LBCCs by channel of distribution during the specified periods.

Quantity (in units)			
Item	Calendar year		
	2022	2023	2024
<b>U.S. shipments:</b>			
to End users (M)			
to Related distributors / dealers / rental companies (N)			
to Unrelated distributors / dealers / rental companies (O)			

**RECONCILIATION OF CHANNELS.**--Please ensure that the quantities reported for channels of distribution (i.e., lines M through O) in each time period equal the quantity reported for U.S. shipments (i.e., line D, F, H) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year		
	2022	2023	2024
M + N + O – D – F – H = zero ("0"), if not revise.	0	0	0

VI-4. **U.S. shipments by type:**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of LBCCs by product type during the specified periods.

**"Complete LBCCs"** – A complete LBCCs. These do not need to be fully assembled as end users / purchasers often complete the final assembly, but these are shipments with all the necessary LBCC subassemblies for a fully functional LBCC.

**"LBCC subassembly"** – An in-scope component of a complete LBCCs. Please see page 2 for a complete description of the specified subassemblies.

**"70-250 ST max lift capacity"** – An LBCC with a maximum lifting capacity between 70-250 short tons.

**"251-500 ST max lift capacity"** – An LBCC with a maximum lifting capacity between 251-500 short tons.

**"501-750 ST max lift capacity"** – An LBCC with a maximum lifting capacity between 501-750 short tons.

Quantity (in units) and value (in \$1,000)			
Item	Calendar year		
	2022	2023	2024
<b>U.S. shipments:</b>			
<b><u>Complete LBCCs:</u></b>			
<b>70-250 ST max lift capacity:</b>			
Quantity (P)			
Value (Q)			
<b>251-500 ST max lift capacity:</b>			
Quantity (R)			
Value (S)			
<b>501-750 ST max lift capacity:</b>			
Quantity (T)			
Value (U)			
<b>All other max load capacities:</b>			
Quantity (V)			
Value (W)			
<b><u>LBCC subassemblies:</u></b>			
<b>Carriage assembly-related subassemblies<sup>1</sup></b>			
Quantity (X)			
Value (Y)			
<b>All other subassemblies<sup>2</sup></b>			
Quantity (Z)			
Value (AA)			
<sup>1</sup> Carriage assembly-related subassemblies include the (1) lower carriage assembly, (2) crawler assembly, and (3) upper carriable assembly:			
<sup>2</sup> All other subassemblies include (1) the lattice boom assembly, (2) hoisting assembly, and (3) jib assemblies.			

VI-4. **U.S. shipments by type:**-- Continued

***RECONCILIATION OF U.S. SHIPMENTS BY PRODUCT TYPE.**--Please ensure that the quantities and values reported for U.S. shipments by product type and form (i.e., lines P through AA) in this question equal the quantities and values reported for U.S. shipments (i.e., lines D through I) in question VI-2 for all periods. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar year		
	2022	2023	2024
<b>Quantity:</b> $P + R + T + V + X + Z - D - F - H = \text{zero}$ (“0”), if not revise	0	0	0
<b>Value:</b> $Q + S + U + W + Y + AA - E - G - I = \text{zero}$ , (“0”), if not revise.	0	0	0

- VI-5. **Employment data.**--Report your firm's employment-related data related to the processing of LBCCs in your U.S. establishments and provide an explanation for any trends in these data.

**"Processing and Related Workers" (PRWs)** includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary processing for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above processing operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12.

**"Hours worked"** includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

**"Wages paid"** --Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Item	Calendar year		
	2022	2023	2024
Average number of PRWs ( <i>number</i> )			
Hours worked by PRWs ( <i>1,000 hours</i> )			
Wages paid to PRWs ( <i>1,000 dollars</i> )			

Explanation of trends:

--

VI-6. **Operations on processing/assembly activities.**—Report the revenue and related cost information requested below on the assembly of parts into complete LBCCs of your firm's U.S. establishment(s). Include only sales (whether domestic or exports) and costs related to your U.S. manufacturing operations. Do not report any revenue or cost data related to the resale of purchased product.

**Net sales**—Report all commercial sales, internal consumption, and transfers to related firms, whether these are domestic sales or exports. Report net sales values less discounts, returns, allowances, and prepaid freight, in U.S. dollars, f.o.b. your point of shipment. The freight costs associated with delivering the product to your customer should not be included.

Note: If the financial data are reported on a calendar-year basis, the total net sales quantities and values should match the total shipment quantities and values reported in this section of the questionnaire (see question VI-10a for the reconciliation grid).

**Internal consumption**—Product consumed internally by your firm. Report internal consumption at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

**Transfers to related firms**—Sales made to related firms. Report transfers to related firms at fair market value even if this is not how these transactions are valued in your own books and records. This would commonly be estimated based on the company's commercial sales of similar product or market knowledge.

**Costs and expenses**—Include costs and expenses associated with all reported net sales (i.e., for both domestic and export commercial sales, internal consumption, and transfers to related firms). If any freight costs were removed from net sales values, ensure the associated costs are removed from the applicable cost/expense line.

**Inputs from related suppliers**—Any inputs purchased from related suppliers should be reported in a manner consistent with your firm's accounting books and records.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes assembly of LBCCs, as well as specific statements and worksheets) used to compile these data.*

VI-6a. Operations on processing/assembly activities.—Continued

Quantity (in units) and value (in \$1,000)			
Item	Years		
	2022	2023	2024
<b>Net sales quantities:</b> <sup>2</sup>			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales quantities	0	0	0
<b>Net sales values:</b>			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales values	0	0	0
<b>Cost of goods sold (COGS):</b>			
LBCC subassemblies.—			
Domestically manufactured			
Subject sources			
Nonsubject sources <sup>1</sup>			
All other raw materials <sup>2</sup>			
Total raw material costs	0	0	0
Direct labor			
Other factory costs			
Total COGS	0	0	0
<b>Gross profit or (loss)</b>	0	0	0
<b>SG&amp;A expenses</b>			
<b>Operating income (loss)</b>	0	0	0
<b>Other expenses and income:</b>			
Interest expense			
All other expense items			
All other income items			
<b>Net income or (loss) before income taxes</b>	0	0	0
<sup>1</sup> In the space provided please identify the nonsubject sources: _____. <sup>2</sup> List the notable "All other raw materials" and provide the share (%) of total raw material costs accounted for by each notable "other" raw material: _____.			

- VI-6b. **Depreciation expense.**—Please report the amount of depreciation expense that is included within the reported financial results at question VI-6a.

Item	Years		
	2022	2023	2024
Depreciation expense ( <i>in \$1,000</i> )			

- VI-6c. **Depreciation expense classification.**—Please indicate the line item(s) within question VI-6a (e.g., other factory costs, SG&A expenses, etc.) that include the depreciation expense reported above.

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- VI-7a. **Asset values.**—Report the total assets (i.e., both current and long-term assets) associated with the processing, warehousing, and sale of complete LBCCs. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for processing of LBCCs in the normal course of business, please estimate this information based upon a method (such as assembly, sales, or costs) that is consistent with relevant cost allocations used in question VI-6a.

**Note:** Total assets should reflect the net amount of assets (i.e., after any accumulated depreciation and allowances deducted) and should be allocated to the LBCCs assembly-only operation if these assets are also related to other products.

Value ( <i>in \$1,000</i> )			
Item	Years		
	2022	2023	2024
Total assets (net)			

- VI-7b. **Description of asset values.**—Please provide explanations for any substantial changes in total net asset value during the period; e.g., due to write-offs, major purchases, and revaluations. Also describe the main asset categories (both current and long-term) included in the above response.

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- VI-8a. **Capital expenditures and research and development ("R&D") expenses.**—Report your firm's capital expenditures and research and development expenses related to its processing of LBCCs.

Value (in \$1,000)			
Item	Years		
	2022	2023	2024
Capital expenditures			
R&D expenses			

- VI-8b. **Description of reported capital expenditures.**—Describe the nature, focus, and significance of your firm's reported capital expenditures related to processing of LBCCs. If no capital expenditure data were reported, please explain the reason.

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- VI-8c. **Description of reported R&D expenses.**—Describe the nature, focus, and significance of your firm's reported R&D expenses.

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VI-9a. **Data consistency and reconciliation.**—The quantities and values of total net sales reported in question VI-6a should reconcile with the total shipments reported in question VI-2 (including export shipments) for the annual-year periods as long as they are reported on the same calendar-year basis.

If the calculated fields below return values other than zero (i.e., "0") this indicates the total net sales quantities and values do not match the total shipments quantities and values.

Reconciliation	Years		
	2022	2023	2024
<b>Quantity:</b> Trade data from question VI-2 (lines D, F, H, and J) less financial total net sales quantity data from question VI-6a, = zero ("0").	0	0	0
<b>Value:</b> Trade data from question VI-2 (lines E, G, I, and K) less financial total net sales value data from question VI-6a, = zero ("0").	0	0	0

Are the financial data in question VI-6a reported on a calendar-year basis?

☐ Yes— Complete question VI-9b.

☐ No— Continue to question VI-10.

VI-9b. **Data consistency and reconciliation (calendar-year based financial data).**—Do the data in question VI-6a reconcile with the data in question VI-2 (i.e., the calculated fields are returning zeros in the table above) for all periods?

Yes	No	If no, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

VI-10. **Effects of imports on investment.**—Since January 1, 2022, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of LBCCs from Japan?

<b>No</b>	<b>Yes</b>	<b>If yes, my firm has experienced actual negative effects as follows.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

<i>(check as many as appropriate)</i>		<i>(please describe)</i>
<input type="checkbox"/>	Cancellation, postponement, or rejection of expansion projects	
<input type="checkbox"/>	Denial or rejection of investment proposal	
<input type="checkbox"/>	Reduction in the size of capital investments	
<input type="checkbox"/>	Return on specific investments negatively impacted	
<input type="checkbox"/>	Other	

- VI-11. **Effects of imports on growth and development.**—Since January 1, 2022, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and processing efforts (including efforts to develop a derivative or more advanced version of the product) as a result of imports of LBCCs from Japan?

<b>No</b>	<b>Yes</b>	<b>If yes, my firm has experienced actual negative effects as follows.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

<i>(check as many as appropriate)</i>	<i>(please describe)</i>
<input type="checkbox"/>	Rejection of bank loans
<input type="checkbox"/>	Lowering of credit rating
<input type="checkbox"/>	Problem related to the issue of stocks or bonds
<input type="checkbox"/>	Ability to service debt
<input type="checkbox"/>	Other

- VI-12. **Anticipated effects of imports.**—Does your firm anticipate any negative effects due to imports of LBCCs from Japan?

No	Yes	If yes, my firm anticipates negative effects as follows.
<input type="checkbox"/>	<input type="checkbox"/>	

- VI-13. **Other explanations.**—If your firm would like to further explain a response to a question in the financial section of Part VI for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section.

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**PART VII.—SEMI-FINISHED PRODUCT ANALYSIS**

Further information on this part of the questionnaire can be obtained from Laurel Schwartz (202-205-2398, [laurel.schwartz@usitc.gov](mailto:laurel.schwartz@usitc.gov)).

- VII-1. **Semi-finished.**--Please answer the following questions regarding the differences and similarities in unfinished product(s) and finished product(s) in this proceeding as defined below:

***“Finished product(s)”***--Complete LBCCs that are ready for use, or assembly by the end use customer/purchaser.

***“Unfinished product(s)”***--In-scope subassemblies of LBCCs that need to be further attached to or combined with other LBCC subassemblies and components to form a complete LBCC and become ready for use or assembly the end use customer/purchaser.

- (a) Are there uses for the unfinished product(s) other than for the production of the finished product(s)?

No	Yes	If yes--Please describe these uses.
<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Is the market for unfinished product(s) separate and distinct from the market for finished product(s)?

No	Yes	If yes--Please describe how they are separate and distinct.
<input type="checkbox"/>	<input type="checkbox"/>	

- (c) Are there differences in the physical characteristics and functions of the unfinished product(s) and finished products(s)?

No	Yes	If yes--Please describe these differences.
<input type="checkbox"/>	<input type="checkbox"/>	

VII-1. **Semi-finished.**—*Continued*

**(d) Is there a significant difference in the cost or value between unfinished product(s) and finished product(s)?**

No	Yes	If yes--Please describe these differences.
<input type="checkbox"/>	<input type="checkbox"/>	

**(e) Would you describe the processes used to transform the unfinished product(s) into the finished product(s) as significant and particularly labor or capital intensive?**

No	Yes	If yes--Please describe the labor or capital intensively of the conversion process.
<input type="checkbox"/>	<input type="checkbox"/>	

## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[https://usitc.gov/reports/active\\_import\\_injury\\_questionnaires](https://usitc.gov/reports/active_import_injury_questionnaires).

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Commission’s secure submission portal.** The questionnaire must be uploaded in two formats: (1) a Microsoft Word document; and (2) a PDF copy of the complete questionnaire with a signature on the first page. Please include any attachments at the end of the PDF (e.g., APO certification, additional comments, etc.).

**Web address:** <https://usitc.gov/qportal>      **Pin:** LIFT      **Phase:** Preliminary

- **E-mail.** E-mail the MS Word questionnaire to [Laurel.Schwartz@usitc.gov](mailto:Laurel.Schwartz@usitc.gov); include a PDF copy of the complete questionnaire with a signature on the first page. Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure submission portal and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

**If your firm does not produce this product,** please fill out page 1, print, sign, and submit a scanned PDF copy via the Commission’s secure submission portal or email.

***Parties to this proceeding.*** If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1802). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.