

FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE

GLYPHOSATE FROM CHINA

This questionnaire must be received by the Commission by no later than April 15, 2010

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning glyphosate from China (Inv. No. 731-TA-1178 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Name of firm _____

Address _____

World Wide Web address _____

Has your firm produced, formulated, or exported glyphosate (as defined in the instruction booklet) at any time since January 1, 2007?

☐ **NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐ **YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Phone: ()

Signature

Fax ()

E-mail address

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **U.S. importers.**--Please provide the names, street addresses (not P.O. boxes), contacts, telephone numbers, and e-mail addresses of the **FIVE** largest U.S. importers of your firm's glyphosate in 2009.

No.	Importer's name	Contact person	E-mail address	Area code and telephone number	Share of your 2009 exports (%)
1					
2					
3					
4					
5					

PART I.--GENERAL INFORMATION--Continued

I-4. **Related U.S. producers.**--Does your firm or any related firm produce, have the capability to produce, or have any plans to produce glyphosate in the United States or other countries?

- ☐ No ☐ Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Amy Sherman, amy.sherman@usitc.gov, for copies of that questionnaire).

I-5. **Related U.S. importers.**--Does your firm or any related firm import or have any plans to import glyphosate into the United States?

- ☐ No ☐ Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Amy Sherman, amy.sherman@usitc.gov, for copies of that questionnaire).

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Amy Sherman (202-205-3289, amy.sherman@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information (Trade).**--Who should be contacted regarding the requested trade and related information?

Company contact:

() _____

Phone number

E-mail address

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of glyphosate since January 1, 2007?

(check as many as appropriate)

(please describe)

☐ plant openings

☐ plant closings.....

☐ relocations

☐ expansions

☐ acquisitions.....

☐ consolidations.....

☐ prolonged shutdowns or
importation curtailments

☐ revised labor agreements

☐ other (*e.g.*, technology)

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of glyphosate in the future?

- ☐ No ☐ Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce glyphosate (in 1,000 pounds) for 2010 and 2011.**

II-4. **Anticipated changes in operations in the event the order is invoked.**--Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of glyphosate in the future if the antidumping duty order on glyphosate from China were to be invoked?

- ☐ No ☐ Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

II-5. **Production and formulation.**--Has your firm, at any time,

Produced glyphosate (in the "technical" acid, wet cake, or salt form)?

- ☐ No ☐ Yes

Formulated glyphosate?

- ☐ No ☐ Yes

PART II.--TRADE AND RELATED INFORMATION--Continued**II-5. Production and formulation.--Continued**

Please report your firm's production of these products in the periods indicated.

Item	Calendar years		
	2007	2008	2009
Production of:			
Glyphosate "technical" acid (in 1,000 pounds)			
Glyphosate wet cake (in 1,000 pounds)			
Glyphosate salt (in 1,000 pounds)			
Formulated glyphosate (in gallons)			
Other _____			

II-6. Same equipment, machinery, and workers.--Has your firm since 2007 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of glyphosate?

☐ No ☐ Yes--List the following information and report your firm's combined production capacity and production of these products and glyphosate in the periods indicated.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of capacity data</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

(Quantity in 1,000 pounds)			
Item	2007	2008	2009
Overall Production Capacity			
Production of:			
Glyphosate			
Other product 1			
Other product(s) _____			

II-7. Constraints on production.--Please describe the constraint(s) that set the limit(s) on your production capacity.

PART II.--TRADE AND RELATED INFORMATION--*Continued*

II-8. **Production shifting.**--Is your firm able to switch production between glyphosate and other products in response to a relative change in the price of glyphosate vis-a-vis the price of other products, using the same equipment and labor?

☐ No

☐ Yes---Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from glyphosate.

II-9. **Production method.** --Please indicate which method of production your firm uses to produce glyphosate.

Process

Share of sales

Glycine process

IDA process

Other:

II-10. **Share of sales.**--What percentage of your firm's total sales in its most recent fiscal year was represented by sales of glyphosate?

_____ Percent

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. **Inventories in the United States.**--Has your firm, since 2007, maintained any inventories of glyphosate in the United States (not including inventories held by firms identified in question I-3)?

☐ No ☐ Yes--Report the quantity of such end-of-period inventories below.

(Quantity in 1,000 pounds)			
Item	2007	2008	2009
Inventory			

II-12. **Third country trade actions.**--Is the glyphosate exported by your firm subject to antidumping findings or remedies in any WTO-member countries?

☐ No ☐ Yes--List the products(s), countries affected, and the date of such findings/remedies.

Product	Country	Date
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13a. Report your firm's production capacity, production, shipments, and inventories related to the production of **glyphosate on a 95 percent acid equivalent basis** in your establishment(s) in China during the specified periods. (See definitions in the instruction booklet)

China

Quantities in 1,000 pounds glyphosate on a 95 percent acid equivalent basis					
Item	Actual experience			Projections ¹	
	2007	2008	2009	2010	2011
Average production capacity ²					
Beginning-of-period inventories ³					
Production ⁴					
Shipments:					
Internal consumption/transfers					
Home market sales					
Exports to--					
United States ⁵					
All other export markets ⁶					
Total exports					
Total shipments					
End-of-period inventories					

¹ Please explain the basis for your projections.

² The production capacity (see definitions in instruction booklet) reported is based on operating ____ hours per week, ____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

³ Reconciliation of data--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

☐ Yes ☐ No--Please explain: _____

⁴ Please estimate the percentage of total production of glyphosate in China accounted for by your firm's production in 2009.

____ Percent

⁵ Please estimate the percentage of total exports to the United States of glyphosate from China accounted for by your firm's exports in 2009.

____ Percent

⁶ Identify principal other export markets. _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13b. Report your firm's production capacity, production, shipments, and inventories related to the production of **formulated glyphosate** in your establishment(s) in China during the specified periods. (See definitions in the instruction booklet)

China

Quantities in 1,000 gallons of formulated glyphosate					
Item	Actual experience			Projections ¹	
	2007	2008	2009	2010	2011
Average production capacity ²					
Beginning-of-period inventories ³					
Production ⁴					
Shipments:					
Internal consumption/transfers					
Home market sales					
Exports to--					
United States ⁵					
All other export markets ⁶					
Total exports					
Total shipments					
End-of-period inventories					

¹ Please explain the basis for your projections.

² The production capacity (see definitions in instruction booklet) reported is based on operating ____ hours per week, ____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

³ Reconciliation of data--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

☐ Yes ☐ No--Please explain: _____

⁴ Please estimate the percentage of total production of glyphosate in China accounted for by your firm's production in 2009.

____ Percent

⁵ Please estimate the percentage of total exports to the United States of glyphosate from China accounted for by your firm's exports in 2009.

____ Percent

⁶ Identify principal other export markets. _____