

**U.S. PRODUCERS' QUESTIONNAIRE**  
**CERTAIN STEEL WHEELS FROM CHINA**

This questionnaire must be received by the Commission by no later than **January 6, 2012**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning certain steel wheels from China (Inv. Nos. 701-TA-478 and 731-TA-1182 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm produced certain steel wheels (as defined in the instruction booklet) at any time since January 1, 2008?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
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**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

_____ Name of Authorized Official	_____ Title of Authorized Official	_____ Date
_____ Signature	_____ Phone: ( )	_____ E-mail address
	_____ Fax ( )	

**PART I.—GENERAL INFORMATION**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_hours \_\_\_\_\_dollars

I-1b. **OMB feedback**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

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I-3. **Petition support**--Do you support or oppose the petition?

Support     Oppose     Take no position

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**PART I.--GENERAL INFORMATION--Continued**

I-4. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing steel wheels (18"-24.5" nominal diameter) from China into the United States or that are engaged in exporting steel wheels (18"-24.5" nominal diameter) from China to the United States?

No       Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of steel wheels (18"-24.5" nominal diameter)?

No       Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Mary Messer (202-205-3193, mary.messer@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Please identify the individual to be contacted regarding the confidential information requested in Part II. Please indicate the manner by which Commission staff may contact the individual responsible for Part II with questions regarding the submitted confidential information.

Name	
Title	
Email	
Telephone	
Fax	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of steel wheels (18"-24.5" nominal diameter) since January 1, 2008.

- (check as many as appropriate)*                      *(please describe)*
- plant openings ..... \_\_\_\_\_  
\_\_\_\_\_
  - plant closings..... \_\_\_\_\_  
\_\_\_\_\_
  - relocations ..... \_\_\_\_\_  
\_\_\_\_\_
  - expansions ..... \_\_\_\_\_  
\_\_\_\_\_
  - acquisitions..... \_\_\_\_\_  
\_\_\_\_\_
  - consolidations..... \_\_\_\_\_  
\_\_\_\_\_
  - prolonged shutdowns or  
production curtailments ..... \_\_\_\_\_  
\_\_\_\_\_
  - revised labor agreements..... \_\_\_\_\_  
\_\_\_\_\_
  - other (*e.g.*, technology) ..... \_\_\_\_\_  
\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3. **Same equipment, machinery, and workers.**--Has your firm since 2008 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of steel wheels (18"-24.5" nominal diameter) and/or using the same production and related workers employed to produce steel wheels (18"-24.5" nominal diameter)?  
 No       Yes--List the following information and report your firm's combined production capacity and production of these products and steel wheels (18"-24.5" nominal diameter) in the periods indicated.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of capacity and employment data (indicate if different)</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

(Quantity in actual number of wheels)					
Item	Calendar years			January-September	
	2008	2009	2010	2010	2011
<b>Overall plant capacity</b>					
<b>Production of:</b>					
Subject merchandise					
Steel wheels (18"-24.5")					
Steel wheels less than 18"					
Steel wheels more than 24.5"					
Other (specify _____)					

II-4. **Production constraints and product shifting.**--Please describe the constraint(s) that set the limit(s) on your production capacity and your ability to shift production capacity between products.

\_\_\_\_\_

\_\_\_\_\_

II-5. **Tolling.**--Since January 1, 2008, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of steel wheels (18"-24.5" nominal diameter)?

No       Yes--Name firm(s): \_\_\_\_\_.

II-6. **Foreign trade zone.**--Does your firm produce steel wheels (18"-24.5" nominal diameter) in a foreign trade zone (FTZ)?

No       Yes--Identify FTZ(s): \_\_\_\_\_.

II-7. **Importer.**--Since January 1, 2008, has your firm imported steel wheels (18"-24.5" nominal diameter)?

No       Yes--**COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE**

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-8. **Trade data.**--Report your firm's production capacity, production, shipments, inventories, and employment related to the production of steel wheels (18"-24.5" nominal diameter) in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

<b>Quantity (in actual number of wheels) and value (in \$1,000)</b>					
<b>Item</b>	<b>Calendar years</b>			<b>January-September</b>	
	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2010</b>	<b>2011</b>
<b>Average production capacity</b> <sup>1</sup> (quantity)					
<b>Beginning-of-period inventories</b> (quantity)					
<b>Production</b> (quantity)					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption:</b>					
Quantity of internal consumption					
Value <sup>2</sup> of internal consumption					
<b>Transfers to related firms:</b>					
Quantity of transfers					
Value <sup>2</sup> of transfers					
<b>Export shipments:</b> <sup>3</sup>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories</b> <sup>4</sup> (quantity)					
<b>Channels of distribution:</b> (see definitions in instruction booklet)					
U.S. shipments to OEMs (quantity)					
U.S. shipments to OES (quantity)					
U.S. shipments to other (quantity) (specify _____)					
<b>Employment data:</b>					
Average number of PRWs (number)					
Hours worked by PRWs (1,000 hours)					
Wages paid to PRWs (value)					
<p><sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).</p> <hr/>					
<p><sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:</p> <hr/>					
<p><sup>3</sup> Identify your principal export markets: _____.</p>					
<p><sup>4</sup> Reconciliation of data.--Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p>					
<p><input type="checkbox"/> Yes      <input type="checkbox"/> No--Please explain: _____.</p>					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-9a. Report your firm's total U.S. shipments (including U.S. commercial shipments, U.S. internal consumption, and U.S. company transfers) of steel wheels (18"-24.5" nominal diameter) produced by your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

Quantity (in actual number of wheels) and value (in \$1,000)					
Item	Calendar years			January-September	
	2008	2009	2010	2010	2011
<b>Total U.S. shipments to--</b>					
<b>Truck OEMs:</b>					
<i>Quantity</i>					
<i>Value</i>					
<b>Trailer OEMs:</b>					
<i>Quantity</i>					
<i>Value</i>					
<b>Other OEMs (specify _____):</b>					
<i>Quantity</i>					
<i>Value</i>					
<b>OES:</b>					
<i>Quantity</i>					
<i>Value</i>					
<b>Non-OEM/non-OES: (specify _____):<sup>1</sup></b>					
<i>Quantity</i>					
<i>Value</i>					

<sup>1</sup> The "non-OEM/non-OES" category should include all after-market shipments other than those to OES.

Reconciliation of data.--Please note that the **totals** of the **quantities and values** reported above should reconcile with data provided in response to II-8 on the previous page as follows: U.S. commercial shipments + U.S. internal consumption + U.S. company transfers = total U.S. shipments. Do the data reported reconcile?

Yes     No--Please explain: \_\_\_\_\_.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-9b. Report your firm's total U.S. shipments (including U.S. commercial shipments, U.S. internal consumption, and U.S. company transfers) of steel wheels (18"-24.5" nominal diameter) produced by your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

Quantity (in actual number of wheels) and value (in \$1,000)					
Item	Calendar years			January-September	
	2008	2009	2010	2010	2011
<b>Total U.S. shipments of steel wheels weighing--</b>					
<b>Less than 65 pounds:</b>					
<i>Quantity</i>					
<i>Value</i>					
<b>65-75 pounds:</b>					
<i>Quantity</i>					
<i>Value</i>					
<b>More than 75 pounds:</b>					
<i>Quantity</i>					
<i>Value</i>					
Reconciliation of data.--Please note that the <b>totals</b> of the <b>quantities and values</b> reported above should reconcile with data provided in response to II-8 on the previous page as follows: U.S. commercial shipments + U.S. internal consumption + U.S. company transfers = total U.S. shipments. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

II-9c. Report your firm's total U.S. shipments (including U.S. commercial shipments, U.S. internal consumption, and U.S. company transfers) of steel wheels (18"-24.5" nominal diameter) produced by your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

Quantity (in actual number of wheels) and value (in \$1,000)					
Item	Calendar years			January-September	
	2008	2009	2010	2010	2011
<b>Total U.S. shipments of--</b>					
<b>"Medium duty"<sup>1</sup> steel wheels:</b>					
<i>Quantity</i>					
<i>Value</i>					
<b>"Heavy duty"<sup>2</sup> steel wheels:</b>					
<i>Quantity</i>					
<i>Value</i>					
<b>Other (define _____):</b>					
<i>Quantity</i>					
<i>Value</i>					
<sup>1</sup> "Medium duty" steel wheels are typically 18"-19.5" in nominal diameter and are used on "personal" trucks produced by auto companies for individuals (e.g., pickup trucks). <sup>2</sup> "Heavy duty" steel wheels are typically 20"-24.5" in nominal diameter and are used for "commercial vehicles" (e.g., 18-wheelers built by truck companies for trucking companies).					
Reconciliation of data.--Please note that the <b>totals</b> of the <b>quantities and values</b> reported above should reconcile with data provided in response to II-8 on the previous page as follows: U.S. commercial shipments + U.S. internal consumption + U.S. company transfers = total U.S. shipments. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-10. **Related firms.**--If you reported transfers to related firms in question II-8, please indicate the nature of the relationship between your firm and the related firms (*e.g.*, joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

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II-11. **Purchases.**--Other than direct imports, has your firm otherwise purchased steel wheels (18"-24.5" nominal diameter) since January 1, 2008? (See definitions in the instruction booklet.)

No                       Yes--Report such purchases below for the specified periods.<sup>1</sup>

(Quantity in actual number of wheels, value in \$1,000)					
Item	Calendar years			January-September	
	2008	2009	2010	2010	2011
<b>PURCHASES FROM U.S. IMPORTERS<sup>2</sup> OF PRODUCT FROM--</b>					
<b>CHINA:</b>					
<i>Quantity</i>					
<i>Value</i>					
All other countries:					
<i>Quantity</i>					
<i>Value</i>					
<b>PURCHASES FROM DOMESTIC PRODUCERS:<sup>2</sup></b>					
<i>Quantity</i>					
<i>Value</i>					
<b>PURCHASES FROM OTHER SOURCES:<sup>2</sup></b>					
<i>Quantity</i>					
<i>Value</i>					
<sup>1</sup> Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate. <hr/>					
<sup>2</sup> Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/>					

**PART III.--FINANCIAL INFORMATION**

Address questions on this part of the questionnaire to David Boyland (202-708-4725, David.Boyland@usitc.gov).

III-1. Please identify the individual to be contacted regarding the confidential information requested in Part III. Please indicate the manner by which Commission staff may contact the individual responsible for Part III with questions regarding the submitted confidential information.

Name	
Title	
Email	
Telephone	
Fax	

**Note regarding reporting format for companies that entered and exited Chapter 11 bankruptcy during the period examined:** The steel wheels financial results and related information, specifically with respect to the year in which the company exited Chapter 11 bankruptcy, should reflect the combined financial results of the predecessor company and successor company. Please contact David Boyland (202-708-4725, David.Boyland@usitc.gov), if this issue requires further clarification/discussion.

III-2. **Accounting system.**--Briefly describe your financial accounting system.

A. When does your fiscal year end (month and day)? \_\_\_\_\_  
If your fiscal year changed during the period examined, explain below:

B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include subject merchandise:

2. Does your firm prepare profit/loss statements for the subject merchandise:  
 Yes  No

3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.  
 Audited,  unaudited,  annual reports,  10Ks,  10 Qs,  
 Monthly,  quarterly,  semi-annually,  annually

4. Accounting basis:  GAAP,  cash,  tax, or  other comprehensive (specify) \_\_\_\_\_

*Note: The Commission may request that your company submit copies of its financial statements, including internal profit-and-loss statements for the division or product group that includes steel wheels, as well as those statements and worksheets used to compile data for your firm's questionnaire response.*

III-3. **Cost accounting system.**--Briefly describe your cost accounting system (e.g., standard cost, job order cost, etc.).

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**PART III.--FINANCIAL INFORMATION--Continued**

III-4. **Allocation basis.**--Briefly describe your allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.

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III-5. **Other products.**--Please list any other products you produced in the facilities in which you produced steel wheels, and provide the share of net sales accounted for by these other products in your most recent fiscal year:

<u>Products</u>	<u>Share of sales</u>
_____	_____ %
_____	_____ %
_____	_____ %
_____	_____ %
_____	_____ %

III-6. **Inputs purchased from related firms.**--Does your firm purchase inputs (raw materials, labor, energy, or any other services) used in the production of steel wheels from any related firms?

Yes—Continue to question III-7 below.       No--Continue to question III-9 below.

III-7. **Identify inputs purchased from related firms.**--In the space provided below, identify the inputs used in the production of steel wheels that your firm purchases from related parties.

<u>Input</u>	<u>Related party</u>
_____	_____
_____	_____
_____	_____
_____	_____

**PART III.--FINANCIAL INFORMATION--Continued**

III-8. **Inputs from related firms at cost.**--All intercompany profit on inputs purchased from related parties should be eliminated from the costs reported to the Commission in question III-10 (i.e., costs reported in question III-10 should only reflect the related party's cost and not include an associated profit component). Reasonable methods for determining and eliminating the associated profit on inputs purchased from related parties are acceptable.

Has your firm complied with the Commission's instructions regarding costs associated with inputs purchased from related parties?

Yes       No—Please contact David Boyland (202-708-4725, David.Boyland@usitc.gov).

III-9. **Nonrecurring items (charges and gains) included in reported steel wheels financial results.**-- For each annual and interim period for which financial results are reported in question III-10, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific table III-10 line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (*in \$1,000*), as reflected in table III-10; i.e., if an aggregate nonrecurring item has been allocated to table III-10, only the allocated value amount included in table III-10 should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported steel wheels financial results in table III-10.

Item	Fiscal years ended--			January-September	
	_____	_____	_____	2010	2011
<b>Nonrecurring item:</b> In this column please provide a brief description of each nonrecurring item and indicate the specific table III-10 line item where the nonrecurring item is included.	<b>Nonrecurring item:</b> In these columns please report the amount ( <i>in \$1,000</i> ) of the relevant nonrecurring item reported in table III-10.				
1. _____					
2. _____					
3. _____					
4. _____					
5. _____					
6. _____					
7. _____					

**PART III.--FINANCIAL INFORMATION--Continued**

III-10. **Operations on steel wheels.**--Report the revenue and related cost information requested below on the steel wheels operations of your U.S. establishment(s).<sup>1</sup> Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost.<sup>2</sup> Provide data for your three most recently completed fiscal years in chronological order from left to right, and the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact David Boyland at (202) 708-4725 before completing this section of the questionnaire.

Quantity (in actual number of wheels) and value (in \$1,000)					
Item	Fiscal years ended--			January-September	
	_____	_____	_____	2010	2011
<b>Net sales quantities:</b> <sup>3</sup>					
Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities					
<b>Net sales values:</b> <sup>3</sup>					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values					
<b>Cost of goods sold (COGS):</b> <sup>4</sup>					
Raw materials					
Direct labor					
Other factory costs					
Non-recurring items (reported as COGS)					
Total COGS					
<b>Gross profit or (loss)</b>					
<b>Selling, general, and administrative (SG&amp;A) expenses:</b>					
Selling expenses					
General and administrative expenses					
Total SG&A expenses					
Non-recurring items (reported as operating items)					
<b>Operating income (loss)</b>					
<b>Other income and expenses:</b>					
Interest expense					
Bankruptcy reorganization items (net) (not reported above) <sup>5</sup>					
All other expense items					
All other income items					
All other income or expenses, net					
<b>Net income or (loss) before income taxes</b>					
<b>Depreciation/amortization included above</b>					

Continued on following page.

**PART III.--FINANCIAL INFORMATION--Continued**

**III-10. Operations on steel wheels.--Continued**

<sup>1</sup> Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.  
<sup>2</sup> Please eliminate any profits or (losses) on inputs from related firms pursuant question III-8.  
<sup>3</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.  
<sup>4</sup> COGS should include costs associated with CS, IC, and Transfers, as well as export shipments in question II-8.  
<sup>5</sup> **While different terms can be used, this item is expected to reflect in large part the "fresh start adjustment" recognized by the company (technically the predecessor) in the year the Chapter 11 bankruptcy plan was enacted. Please ensure that the amount reported includes all relevant items allocable to steel wheels and is net of relevant debt discharge.**

III-11. **Impact of bankruptcy reorganization.**--To the extent applicable, please describe how bankruptcy reorganization impacted the company's steel wheels operations and financial results during the period examined. In your response please specify the important changes that impacted costs/expenses as reflected in the pattern of financial results reported to the Commission. (Note: As appropriate, please link the relevant portions of your response to this question to the non-recurring charge information detailed in table III-9.)

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III-12. **Impact of restructuring activity.**--Please describe all important restructuring activity (bankruptcy and non-bankruptcy related) which impacted the company's steel wheels operations and financial results during the period examined. To the extent that this information has not already been provided in response to the question above, please specify the important changes due to restructuring which impacted costs/expenses as reflected in the pattern of financial results reported to the Commission. (Note: As appropriate, please link the relevant portions of your response to this question to the non-recurring charge information detailed in table III-9.)

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**PART III.--FINANCIAL INFORMATION--Continued**

III-13. **Asset values.**--Report the total assets associated with the production, warehousing, and sale of steel wheels. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for steel wheels in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with your cost allocations in the previous question. Provide data as of the end of your three most recently completed fiscal years in chronological order from left to right.

**Note:** Total assets should be net assets after any accumulated depreciation and allowances deducted. Total assets should be allocated to the subject product if these assets are also related to other products. In the space provided, please provide a brief explanation if there were any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

Value (in \$1,000)			
Item	Fiscal years ended--		
	_____	_____	_____
Total assets (net)			

**Explanation, as necessary, regarding substantial changes in asset values during the period:**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

III-14. **Capital expenditures and research and development expenses.**--Report your firm's capital expenditures and research and development expenses on steel wheels. Provide data for your three most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

Value (in \$1,000)					
Item	Fiscal years ended--			January-September	
	_____	_____	_____	2010	2011
Capital expenditures					
Research and development expenses					

III-15. **Data consistency and reconciliation.**--

Please indicate whether your financial data for questions III-10, 13, and 14 are based on a calendar year or your fiscal year: Calendar year ( \_\_\_\_\_ ) or Fiscal year ( \_\_\_\_\_ )

Please note the quantities and values reported in question III-10 should reconcile with the data reported in question II-8 (including export shipments) as long as they are reported on the same calendar year basis.

Do these data in question III-10 reconcile with data in question II-8?

Yes     No--Please explain \_\_\_\_\_

**PART III.--FINANCIAL INFORMATION--Continued**

III-16. **Effects of imports.**--Since January 1, 2008, has your firm experienced any actual negative effects on its return on investment or its growth, investment, ability to raise capital, existing development and production efforts (including efforts to develop a derivative or more advanced version of the product), or the scale of capital investments as a result of imports of steel wheels from China?

- No             Yes--My firm has experienced actual negative effects as follows:
- Cancellation, postponement, or rejection of expansion projects
  - Denial or rejection of investment proposal
  - Reduction in the size of capital investments
  - Rejection of bank loans
  - Lowering of credit rating
  - Problem related to the issue of stocks or bonds
  - Other (specify) \_\_\_\_\_

III-17. **Anticipated effects of imports.**--Does your firm anticipate any negative impact of imports of steel wheels from China?

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**PART IV.--PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Craig Thomsen** (202-205-3226, craig.thomsen@usitc.gov)

- IV-1. Please identify the individual to be contacted regarding the confidential information requested in Part IV. Please indicate the manner by which Commission staff may contact the individual responsible for Part IV with questions regarding the submitted confidential information.

Name	
Title	
Email	
Telephone	
Fax	

**PRICE DATA**

- IV-2. This question requests quarterly quantity and value data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers since January 1, 2008 of the following products produced by your firm.

**Product 1.--22.5 inches by 8.25 inches steel wheels, regardless of coating, weighing 65 to 75 lbs., inclusive, sold to Original Equipment Manufacturers for production (OEMs).**

**Product 2.--22.5 inches by 8.25 inches steel wheels, regardless of coating, weighing 65 to 75 lbs., inclusive, sold to Original Equipment Manufacturers for servicing their equipment (OES).**

**Product 3.--22.5 inches by 8.25 inches steel wheels, regardless of coating, weighing 65 to 75 lbs., inclusive, sold to firms other than OES/OEMs.**

**Product 4.--22.5 inches by 8.25 inches steel wheels, regardless of coating, weighing more than 75 lbs. sold to Original Equipment Manufacturers for production (OEMs).**

**Product 5.--22.5 inches by 8.25 inches steel wheels, regardless of coating, weighing more than 75 lbs. sold to Original Equipment Manufacturers for servicing their equipment (OES).**

**Product 6.--22.5 inches by 8.25 inches steel wheels, regardless of coating, weighing more than 75 lbs. sold to firms other than OES/OEMs.**

**Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.**

**PART IV.--PRICING AND RELATED INFORMATION--Continued**

IV-2. **Pricing data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm.

<b>(Quantity in units, value in dollars)</b>						
<b>Period of shipment</b>	<b>Product 1</b>		<b>Product 2</b>		<b>Product 3</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2008:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2009:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2010:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2011:</b>						
January-March						
April-June						
July-September						

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:  
 Product 1: \_\_\_\_\_  
 Product 2: \_\_\_\_\_  
 Product 3: \_\_\_\_\_

What is the average weight (total weight/number of units) of each product reported in the above table?

Product 1: \_\_\_\_\_ Product 2: \_\_\_\_\_ Product 3: \_\_\_\_\_

What part numbers are included within each product reported in the above table?

Product 1: \_\_\_\_\_ Product 2: \_\_\_\_\_ Product 3: \_\_\_\_\_

**PART IV.--PRICING AND RELATED INFORMATION--Continued**

IV-2. **Pricing data.--continued**

<b>(Quantity in units, value in dollars)</b>						
<b>Period of shipment</b>	<b>Product 4</b>		<b>Product 5</b>		<b>Product 6</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2008:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2009:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2010:</b>						
January-March						
April-June						
July-September						
October-December						
<b>2011:</b>						
January-March						
April-June						
July-September						

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

**Note.--**If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 4: \_\_\_\_\_

Product 5: \_\_\_\_\_

Product 6: \_\_\_\_\_

What is the average weight (total weight/number of units) of each product reported in the above table?

Product 4:

Product 5:

Product 6:

What part numbers are included within each product reported in the above table?

Product 4: \_\_\_\_\_

Product 5: \_\_\_\_\_

Product 6: \_\_\_\_\_

**PART IV.--PRICING AND RELATED INFORMATION--Continued**

**For all replies in the remainder of this questionnaire, if your answer varies depending upon which type of purchaser you are selling to (e.g., OEM, OES, for trucks vs. trailers, other aftermarkets), please note the difference(s).**

IV-3. **Price setting.**-- How does your firm determine the prices that it charges for sales of certain steel wheels? (*check all that apply*) If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-4. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*). Please include discounts that relate to subject product sold if discounts are given on subject merchandise due to nonsubject merchandise purchases (e.g., discounts on steel wheels due to purchases of aluminum wheels).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-5. **Pricing terms for certain steel wheels.**--

(a) What are your firm's typical sales terms for its U.S.-produced certain steel wheels?

Net 30 days	Net 60 days	2/10 net 30 days	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your prices of domestic certain steel wheels usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

IV-6. **Contract versus spot.**--Approximately what share of your firm's sales of its U.S.-produced certain steel wheels in 2010 was on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

<u>Type of sale</u>	<u>Share of 2010 sales</u>
<b>Long-term contracts</b> (multiple deliveries for more than 12 months)	_____ %
<b>Short-term contracts</b> (multiple deliveries up to and including 12 months)	_____ %
<b>Spot sales</b> (for a single delivery)	_____ %
<b>Total</b>	<b>100 %</b>

**PART IV.--PRICING AND RELATED INFORMATION--Continued**

IV-7. **Pricing among customer types.**—How do your prices for certain steel wheels sold to one type of customer (e.g., vehicle OEMs) affect your prices for certain steel wheels sold to another type of customer (e.g., trailer OEMs, vehicle OES, non-OEMs)?

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IV-8. **Contract provisions.**— Please fill out the table with respect to provisions of your typical sales contracts for certain steel wheels (or check “not applicable” if your firm does not sell on a long term and/or short term contract basis).

Typical sales contract provisions	Item	Short term contracts (multiple deliveries up to and including 12 months)	Long term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>Number of days</i>		
Price renegotiation (during the contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>

IV-9. **Contracts among customer types.**—Are long-term contracts more prevalent in one type of customer type? If so, please note with which customer type(s) and why there is a greater prevalence. What advantages and disadvantages do long-term contracts provide in the certain steel wheels industry?

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IV-10. **Lead times.**--What is your share of sales both from inventory and produced to order and what is the average lead time between a customer's order and the date of delivery for your firm's sales of your U.S.-produced certain steel wheels?

<u>Source</u>	<u>Share of 2010 sales</u>	<u>Lead time (days)</u>
From inventory	_____ %	_____
Produced to order	_____ %	_____
<b>Total</b>	<b>100 %</b>	

**PART IV.--PRICING AND RELATED INFORMATION--Continued**

**IV-11. Shipping information.--**

- (a) What is the approximate percentage of the total delivered cost of certain steel wheels that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ %
- (b) Who generally arranges the transportation to your customers' locations?  
Your firm  Purchaser  (check one)
- (c) Indicate the approximate percentage of your sales of certain steel wheels that are delivered the following distances from your production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
<b>Total</b>	<b>100 %</b>

- IV-12. **Geographical shipments.**--Report the percentage (based on units shipped) of your U.S.-produced steel wheel U.S. commercial shipments delivered to customers in the specified U.S. regional locations during 2010.

Geographic area	Share
<b>Northeast.</b> --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	%
<b>Midwest.</b> --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	%
<b>Southeast.</b> --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	%
<b>Central Southwest.</b> --AR, LA, OK, and TX.	%
<b>Mountains.</b> --AZ, CO, ID, MT, NV, NM, UT, and WY.	%
<b>Pacific Coast.</b> --CA, OR, and WA.	%
<b>Other.</b> --All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.	%
<b>Total</b>	<b>100 %</b>

- IV-13. **End uses.**--List the end uses of the certain steel wheels that you manufacture. For each end-use product, what percentage of the total cost is accounted for by certain steel wheels and other inputs?

End use product	Share of total cost of end use product accounted for by		Total
	Certain steel wheels (percent)	Other inputs (percent)	
	%	%	100%
	%	%	100%
	%	%	100%

**PART IV.--PRICING AND RELATED INFORMATION--Continued**

IV-14. **Substitutes.**-- Can other products be substituted for certain steel wheels?

No                       Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the prices of this substitute affected the price for certain steel wheels?		
		No	Yes	Explanation
1. Aluminum wheels		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

IV-15. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for certain steel wheels has changed since January 1, 2008. Describe the principal factors that have affected these changes in demand.

Market	Increase	No change	Decrease	Fluctuate	Factors
<b>Within the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Outside the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

IV-16. **Fuel efficiency standards.**--Please report the impact on demand within the United States and outside of the United States (if known) for certain steel wheels since January 1, 2008 due to increases in fuel efficiency standards.

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IV-17. **Diesel prices.**-- Please report the impact on demand within the United States and outside of the United States (if known) for certain steel wheels since January 1, 2008 due to changes in diesel prices.

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**PART IV.--PRICING AND RELATED INFORMATION--Continued**

IV-18. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of certain steel wheels since January 2008?

No             Yes--Please describe and quantify if possible.

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IV-19. **Wheel weight.**--

(a) How has the average weight of the certain steel wheels you produce changed since January 1, 2008? Is this part of a larger trend? Please quantify your answer.

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(b) How do you anticipate the average weight of the certain steel wheels you produce will change in 2012 and 2013?

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(c) If you reported changes in wheel weight in (a) or (b), please identify the factors responsible for such changes.

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**PART IV.--PRICING AND RELATED INFORMATION--Continued**

IV-20. **Business cycles.**--

(a) Is the certain steel wheels market subject to business cycles or conditions of competition (including seasonal business) distinctive to certain steel wheels?

No (skip to question IV-21.)       Yes-- Please describe below and then answer part (b).

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(b) If yes, have there been any changes in the business cycles or conditions of competition for certain steel wheels since January 1, 2008?

No       Yes-- Please describe.

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IV-21. **Supply constraints.**--Has your firm refused, declined, or been unable to supply certain steel wheels since January 1, 2008 to any potential customers (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No       Yes-- Please describe.

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IV-22. **Raw materials.**--Please describe any trends in the prices of raw materials used to produce certain steel wheels and whether your firm expects these trends to continue.

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**PART IV.--PRICING AND RELATED INFORMATION--Continued**

IV-24. **Factors other than price.**--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between certain steel wheels produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

- A = such differences are *always* significant
- F = such differences are *frequently* significant
- S = such differences are *sometimes* significant
- N = such differences are *never* significant
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Canada	Mexico	Other countries
United States				
China	X			
Canada	X	X		
Mexico	X	X	X	

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of certain steel wheels, identify the country-pair and report the advantages or disadvantages imparted by such factors:

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**PART IV.--PRICING AND RELATED INFORMATION--Continued**

IV-25. **Customer identification**--Please identify the names and contact information for your firm's 10 largest U.S. customers for certain steel wheels since January 1, 2008. Indicate the share of the quantity of your firm's total shipments of certain steel wheels that each of these customers accounted for in 2010.

Customer's name		Contact person	Email	Telephone	Street address (not P.O. box), city, state, and zip code	Share of 2010 sales (%)
1					Street Address City        '        State        Zip Code	
2					Street Address City        '        State        Zip Code	
3					Street Address City        '        State        Zip Code	
4					Street Address City        '        State        Zip Code	
5					Street Address City        '        State        Zip Code	
6					Street Address City        '        State        Zip Code	
7					Street Address City        '        State        Zip Code	
8					Street Address City        '        State        Zip Code	
9					Street Address City        '        State        Zip Code	
10					Street Address City        '        State        Zip Code	

**PART IV.--PRICING AND RELATED INFORMATION--Continued**

**IV-26. COMPETITION FROM IMPORTS--LOST REVENUES.--**

Since January 1, 2008: To avoid losing sales to competitors selling certain steel wheels from China, did your firm:

Reduce prices  No  Yes  
 Roll back announced price increases  No  Yes

**THE TABLE BELOW IS TO BE COMPLETED BY NON-PETITIONERS FOR SALES BEGINNING ON JANUARY 1, 2008, AND FOR PETITIONERS FOR SALES AFTER THE FILING OF THE PETITION. PETITIONERS ALSO SHOULD NOT RE-SUBMIT ALLEGATIONS PROVIDED IN THE PRELIMINARY PHASE OF THIS PROCEEDING.**

If you indicated "yes" above, please furnish the following information for each affected transaction. If possible, provide documentation (e.g., copies of invoices, sales reports, or letters from customers). Please note that the Commission may contact the firms named to verify the allegations reported.

- Customer name, contact person, phone and fax numbers
- Specific product(s) involved
- Date of your initial price quotation
- Quantity involved
- Your initial *rejected* price quotation (total delivered value)
- Your *accepted* price quotation (total delivered value)
- The country of origin of the competing imported product
- The competing price quotation of the imported product (total delivered value)

Customer name, contact person, phone and fax numbers	Product	Date of quote	Quantity ( <i>number of wheels</i> )	Initial rejected U.S. price (total value-- dollars)	Accepted U.S. price (total value-- dollars)	Country of origin	Competing import price (total value— dollars)
Firm Contact Phone      Fax							
Firm Contact Phone      Fax							
Firm Contact Phone      Fax							
Firm Contact Phone      Fax							

**PART IV.--PRICING AND RELATED INFORMATION--Continued**

**IV-27. COMPETITION FROM IMPORTS--LOST SALES.—**

Since January 1, 2008: Did your firm lose sales of certain steel wheels to imports of these products from China?

No                       Yes

**THE TABLE BELOW IS TO BE COMPLETED BY NON-PETITIONERS FOR SALES BEGINNING ON JANUARY 1, 2008, AND FOR PETITIONERS FOR SALES AFTER THE FILING OF THE PETITION. PETITIONERS ALSO SHOULD NOT RE-SUBMIT ALLEGATIONS PROVIDED IN THE PRELIMINARY PHASE OF THIS PROCEEDING.**

If you indicated “yes” above, please furnish the following information for each affected transaction. If possible, provide documentation (e.g., copies of invoices, sales reports, or letters from customers). Please note that the Commission may contact the firms named to verify the allegations reported.

- Customer name, contact person, phone and fax numbers
- Specific product(s) involved
- Date of your price quotation
- Quantity involved
- Your rejected price quotation (total delivered value)
- The country of origin of the competing imported product
- The accepted price quotation of the imported product (total delivered value)

Customer name, contact person, phone and fax numbers	Product	Date of quote	Quantity ( <i>number of wheels</i> )	Rejected U.S. price (total value-- <i>dollars</i> )	Country of origin	Competing import price (total value— <i>dollars</i> )
Firm Contact Phone      Fax						
Firm Contact Phone      Fax						
Firm Contact Phone      Fax						
Firm Contact Phone      Fax						