

3 SALES, RECEIPTS, OR REVENUE

## INCLUDE

- Cash and credit sales of merchandise whether or not payment was received
- E-commerce sales if not submitted on a separate monthly retail report
- Wholesale sales and services revenue made by retail establishments covered by this report
- Value of trade-ins taken as part payment for other merchandise


## EXCLUDE

- Commissions from vending machine operators and from sales of government lottery tickets
- Nonoperating receipts (such as interest income, income from investments, and receipts from the rental or sale of real estate)
- Refunds and allowances for returned goods
- The actual value of rebates and discounts granted to the purchaser, even if granted as an increase in trade-in allowance


## A. What type of reporting period do this month's sales represent?

Calendar month reporting period - Go to (3) C4-week reporting period5-week reporting period

| $\|c\|$ |
| :--- |
| Ending Date |
| Month Day |

B. If not a calendar month reporting period, what is the ending date for the period you are reporting sales?

Dollars
C. What were the total sales in $\qquad$
D. Do the sales reported in 3C represent book figures or estimates?

Book FigureEstimate
E. What were the total e-commerce sales in OR

If e-commerce sales not available - What was the percent of total sales in $3 \mathbf{C}$ that represents e-commerce?
Percent estimated.

## CONTACT INFORMATION

| Name of person to contact regarding this report |  |  |  |  | Title |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Telephone | Area code | Number |  | Extension | Fax | Area code | Number |  |
|  |  | - |  |  |  |  | - |  |

## DEFINITIONS OF E-COMMERCE SALES, AUXILIARY ESTABLISHMENTS, LEASED DEPARTMENTS AND CONCESSIONS

- E-commerce is the sale of goods and services where the buyer places an order, or the price and terms of the sale are negotiated, over an Internet, mobile device ( $\mathbf{M}$ Commerce), extranet, EDI network, electronic mail, or other comparable online system. Payment may or may not be made online
- Auxiliary Establishments are facilities primarily engaged in furnishing supporting services (such as warehouses, garages and central administrative offices) to this firm's establishments.
- Leased Departments and Concessions are separate businesses that lease space on the premises of another business.

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searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions or reducing this burden to: Paperwork Project 0607-0717, U.S. Census Bureau, 4600 Silver Hill Road, AMSD-3K138, Washington, DC 20233. You may e-mail comments to Paperwork@census.gov; use "Paperwork Project 0607-0717" as the subject. 8 -digit OMB number appears in the top right corner on the front of this form.

