## 2014 ANNUAL ACCOMMODATION REPORT HOTELS \& CASINO HOTELS

SA-721E
(01-30-2015)

## DUE DATE

## WORKSHEET

Need help or have questions?
Call 1-877-787-9860 (option 2)
(8:00 a.m. - 5:00 p.m. ET, M-F)
or Visit
https://econhelp.census.gov/arts

## YOUR RESPONSE IS

REQUIRED BY LAW. Title
13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census
Bureau. By the same law,
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## GENERAL INSTRUCTIONS

- Any significant change in this Employer Identification Number's (EIN's) operations should be noted in (14).
- For establishments sold or acquired in 2014, report data only for the period the establishments were operated by this EIN.
- Estimates are acceptable if book figures are not available.
-Enter "0" where applicable.


## INCLUDE

- All accommodation establishments located in the U.S. (including the District of Columbia) reporting payroll on its latest Employer's Federal Tax Return (Treasury Form 941 or 944), under the EIN shown in 1.
- Data for auxiliary facilities primarily engaged in supporting services to this EIN's establishment(s) such as warehouses, garages, central administrative offices, and repair services.


## EXCLUDE

- Data for franchised establishments not owned or managed by this EIN.
- Departments and concessions operated by other firms in this EIN's establishment(s).
- Data for establishments located in U.S Territories (such as Puerto Rico, American Samoa, Guam, U.S. Virgin Islands and Northern Mariana Islands).


## ANNOUNCEMENTS AND SPECIAL INSTRUCTIONS

## Does this firm report payroll under EIN <br> Yesreported for this EIN

1 FEDERAL EMPLOYER IDENTIFICATION NUMBER (EIN)

No - Enter current 9-digit EIN AND date payroll was first

A. Did this EIN experience any acquisitions, sales, mergers, and/or divestitures in 2014?

YesNo - Go to 3
B. Which of the following organizational changes occurred in 2014?

Check all that apply. If more than one organizational change occurred during the reporting period, explain in 14.


| Name of company |  | EIN (9 digits) |  |
| :---: | :---: | :---: | :---: |
|  |  | - |  |
| Address (Number and street, P.O. Box, etc.) |  |  |  |
| City | State | ZIP Code |  |
|  |  |  | - |

## 3 REPORTING PERIOD

NOTE: Calendar-year data are preferred. If this is not available, please report for the fiscal year that includes at least six months of data for the 2014 calendar year.
What time period is covered by the data provided in this report?Calendar yearFiscal or partial year - Report beginning and ending dates.

| 2014 |  |  |
| :---: | :---: | :---: |
| Beginning Date |  |  |
| Month | Day | Year |
|  |  |  |
| Ending Date |  |  |
| Month | Day | Year |
|  |  |  |
|  |  |  |



SALES, RECEIPTS, OR REVENUE

## INCLUDE

- Receipts from guest rooms or unit rentals for all establishments owned by this EIN
- Receipts from rentals of public rooms such as ballrooms, conference rooms, etc.
- Sales of meals, alcoholic beverages, and other merchandise
- Gaming operations
- Site rental and equipment usage fees
- Receipts from valet, laundry, parking, and other guest services provided by this EIN
- For casino hotels, report sales net of promotional allowances
- Credit and cash net sales of merchandise
- Franchise or royalty fees
- Management fees
- Cost reimbursables from managed hotels


## EXCLUDE

- Revenue from casinos without accommodations
-Revenue from timeshares or vacation ownership
- Occupancy taxes
- Sales from auxiliary establishments
- Carrying or other finance charges
- Commissions (such as vending machine operators, government lottery tickets, or other stores)
- Non-operating receipts (such as interest income, income from investments, and receipts from the rental or sale of real estate)
- Sales made by departments and concessions operated by other firms in this EIN's accommodation establishment(s)


## DEDUCT

- The actual value of rebates and discounts granted to the purchaser, even if granted as an increase in trade-in allowances


## A. What was this EIN's total revenue in 2014?

| Mark "X" <br> if None | 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  | \$ Bil. | Mil. | Thou. | Dol. |
|  |  |  |  |
|  |  |  |  |

B. How much of the revenue reported in (5A was received from the following categories?
Sum of $\mathbf{5} B 1$ through $5 B 5$ should equal (5)A.

1. Hotels that this EIN owns or leases (include room revenue, meals, beverages, gaming, retail, guest services, etc.)
2. Franchise or royalty fees
3. Hotel management fees
4. Cost reimbursables from managed hotels
5. Other-Specify7
$\square$
C. Did this EIN collect any sales taxes in 2014?
$\square$ Yes
$\square \quad$ No - Go to 6
D. What were the total sales taxes collected in 2014?

Exclude excise and occupancy taxes.

| 2014 |  |  |  |
| :--- | :---: | :---: | :---: |
| \$ Bil. | Mil. | Thou. | Dol. |
|  |  |  |  |
|  |  |  |  |

## (6) E-COMMERCE

E-commerce is the sale of goods and services where the buyer places an order, or the price and terms of the sale are negotiated, over an Internet, mobile device (M-Commerce), extranet, EDI network, electronic mail, or other comparable online system. Payment may or may not be made online.
A. Did this EIN have any e-commerce revenue (including rooms booked online) in 2014?

YesNo - Go to 12
B. What was the total e-commerce revenue in $\mathbf{2 0 1 4}$ ?

Include rooms booked online.

| 2014 |  |  |  |
| :---: | :---: | :---: | :---: |
| \$ Bil. | Mil. | Thou. | Dol. |
|  |  |  |  |
|  |  |  |  |

What were the total operating expenses for this EIN in 2014?
If operating expenses are greater than sales, explain in 14.

## EXCLUDE

- Bad debt
- Purchases of goods, including food, for resale or cost of goods sold
- Income taxes
- Interest expenses
- Impairment (reduction in value of long-lived assets due to reappraisal)
- Capitalized expenses (except payroll and fringe benefits)
-Transfers made within the company


## INCLUDE

- Expenses arising from the normal course of business
- Payroll
- Depreciation and amortization

| Mark "X" if None | 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ Bil. | Mil. | Thou. | Dol. |
| $\square$ |  |  |  |  |

## HOTEL MANAGEMENT

A hotel management company is a firm that both manages and provides the operating staff for short-stay accommodation establishments (e.g., hotels and motels) on a contractual basis.
A. Did this EIN manage any hotels for another firm (a third party) in 2014?YesNo - Go to 14
B. How many of the hotels managed by this EIN were owned or leased by ANOTHER firm (a third party) in 2014?
C. What was the total value of the following for the hotels reported in 13B in 2014?

1. Revenue

Refer to includes and excludes in
2. Sales taxes

Exclude excise and occupancy taxes.
3. E-Commerce

Include rooms booked online. Refer to the definition in $\mathbf{6}$.
4. Operating expenses

Refer to includes and excludes in 12


REMARKS - Please use this space to explain any significant year-to-year changes, to clarify responses, or indicate where data were estimated.

CONTACT INFORMATION

| Name of person to contact regarding this report (Please print) |  |  |  | Title |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Telephone | Area code | Number | Extension | Fax |  | Area code | Number |  |
|  |  | - |  |  |  |  | - |  |
| E-mail address |  |  |  | Website address |  |  |  |  |
|  |  |  |  | www. |  |  |  |  |

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