

U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU WORKSHEET

SA-721E (01-30-2015)

2014 ANNUAL ACCOMMODATION REPORT HOTELS & CASINO HOTELS

WORKSHEET

DO NOT use this worksheet to respond to the survey, it is intended to assist you with gathering and preparing your data prior to reporting online.

Please view the online report for specific instructions that may apply to your EIN or firm.

Return to https://econhelp.census.gov/arts when you are ready to report online.

Need help or have questions?

DUE DATE

Call 1-877-787-9860 (option 2) (8:00 a.m. - 5:00 p.m. ET, M-F) or Visit

https://econhelp.census.gov/arts

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, YOUR CENSUS REPORT IS **CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Under the same law, information that you report cannot be used for taxation, regulation, or investigation and are exempt from release under the Freedom of Information Act. Further, copies of your response retained in your files are immune from legal process.

GENERAL INSTRUCTIONS

- Any significant change in this Employer Identification Number's (EIN's) operations should be noted in 10.
- For establishments sold or acquired in 2014, report data only for the period the establishments were operated by this EIN.
- Estimates are acceptable if book figures are not available.
- Enter "0" where applicable.

INCLUDE

- •All accommodation establishments located in the U.S. (including the District of Columbia) reporting payroll on its latest Employer's Federal Tax Return (Treasury Form 941 or 944), **under the EIN shown in ①**.
- Data for auxiliary facilities primarily engaged in supporting services to this EIN's establishment(s) such as warehouses, garages, central administrative offices, and repair services.

EXCLUDE

- Data for franchised establishments not owned or managed by this EIN.
- Departments and concessions operated by other firms in this EIN's establishment(s).
- Data for establishments located in U.S Territories (such as Puerto Rico, American Samoa, Guam, U.S. Virgin Islands and Northern Mariana Islands).

ANNOUNCEMENTS AND SPECIAL INSTRUCTIONS

| FEDERAL EMPLOYER IDENTIFICATION NUMBER (EIN) | | | | | | | | | | | | |
|--|------------------|---------|---------|--------|---------|--|--|--|--|--|--|--|
| Does this firm report payroll under EIN | | | | | | | | | | | | |
| □ Yes | □ Yes | | | | | | | | | | | |
| | | EIN (9 | digits) | | | | | | | | | |
| No - Enter current 9-digit EIN AND date payroll was first | | | _ | | | | | | | | | |
| reported for this EIN | | | | | | | | | | | | |
| | | | Month | Day | Year | | | | | | | |
| | | | | | | | | | | | | |
| DRGANIZATIONAL CHANGE | | | | | | | | | | | | |
| A. Did this EIN experience any acquisitions, sales, mergers, and/or divestitures in 2014? | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| └ Yes | | | | | | | | | | | | |
| □ No - <i>Go to</i> 3 | | | | | | | | | | | | |
| 3. Which of the following organizational changes occurred in 2014 | 40 | | | | | | | | | | | |
| Check all that apply. If more than one organizational change occurred in 2012 | | ortina | period, | explai | n in 🕰. | | | | | | | |
| | 5 | 5 | Month | Day | Year | | | | | | | |
| □ Acquisition | | | inorial | Duy | rour | | | | | | | |
| □ Sale □ □ Date of organizational change | | | | | | | | | | | | |
| > AND | | | | | | | | | | | | |
| \square Merger Enter detailed information below γ | | | | | | | | | | | | |
| Divestiture | | | | | | | | | | | | |
|) | | | | | | | | | | | | |
| Name of company | | EIN (9 | digits) | | | | | | | | | |
| | | | - | | | | | | | | | |
| Address (Number and street, P.O. Box, etc.) | | 3 | | | | | | | | | | |
| | | | | | | | | | | | | |
| City | State | ZIP Co | de | | | | | | | | | |
| | | | | - | | | | | | | | |
| | | | | | | | | | | | | |
| REPORTING PERIOD | | | | | | | | | | | | |
| NOTE: Calendar-year data are preferred. If this is not available, please repo hat includes at least six months of data for the 2014 calendar year. | ort for the fisc | al year | | | | | | | | | | |
| What time period is covered by the data provided in this report? | | | | 20 | 14 | | | | | | | |
| | | | | | ng Date | | | | | | | |
| Calendar year | | | Month | Day | Year | | | | | | | |
| \square Fiscal or partial year - Report beginning and ending dates | | | | | | | | | | | | |
| | | | | Ending | | | | | | | | |
| | | | Month | Day | Year | | | | | | | |
| | | | | | | | | | | | | |
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| 21E (01-30-2015) | | | | | | Pag | | | | |
|---|--|------------------------------------|----------|--------------|---------------|--------|--|--|--|--|
| NUMBER OF ESTABLISHMENTS | | | | | | 2014 | | | | |
| How many establishments (hotels) did this EIN h | nave in the following | g catego | ries in | 2014? | - | Number | | | | |
| A. Owned or leased by THIS EIN and managed by THIS EIN | | | | | | | | | | |
| B. Owned or leased by THIS EIN, but managed by ANOTHER EIN | | | | | | | | | | |
| 1. What was the name and EIN of the management company for the hotels reported in O B? | | | | | | | | | | |
| If more than one management company, continue in 🕐 or on a separate paper. Name of Company EIN (9 digits) | | | | | | | | | | |
| | | | | i (9 digits) | | | | | | |
| | | | | - | | | | | | |
| SALES, RECEIPTS, OR REVENUE | | | | | | | | | | |
| INCLUDE | EXCLUDE | | | | | | | | | |
| • Receipts from guest rooms or unit rentals for all | Revenue from c | | | | | | | | | |
| establishments owned by this EIN • Receipts from rentals of public rooms such as | Revenue from ti | | s or vac | ation own | nership | | | | | |
| ballrooms, conference rooms, etc. | Occupancy taxe | | L.P. J | | | | | | | |
| • Sales of meals, alcoholic beverages, and other | • Sales from auxi | | | | | | | | | |
| merchandise | Carrying or othe Commissions (s | | - | | neratoro | | | | | |
| Gaming operations Site rental and equipment usage fees | government lott | ery ticket | s, or ot | her stores | s) | , | | | | |
| Receipts from valet, laundry, parking, and other guest services provided by this EIN | Receipts from valet, laundry, parking, and other juest services provided by this EIN | | | | | | | | | |
| • For casino hotels, report sales net of promotional | | | | | | | | | | |
| allowances | operated by oth | er firms i | n this E | IN's | 0113 | | | | | |
| Credit and cash net sales of merchandise Franchise or revealty food | accommodation | establish | nment(s |) | | | | | | |
| Franchise or royalty fees | DEDUCT | | | | | | | | | |
| Management fees Cost reimbursables from managed hotels The actual value of rebates and discounts granted to the purchaser, even if granted as an increase in trade-in allowances | | | | | | | | | | |
| | trade-in allowan | ces | grantee | | | | | | | |
| | trade-in allowan | ces Mark "X" | - | | 2014 | | | | | |
| | trade-in allowan | ces | - | | | Dol. | | | | |
| A. What was this EIN's total revenue in 2014? . | trade-in allowan | ces Mark "X" | , | 1 | 2014 | Dol. | | | | |
| A. What was this EIN's total revenue in 2014? . B. How much of the revenue reported in GA wa the following categories? Sum of GB1 through GB5 should equal GA. | trade-in allowan | ces Mark "X" | , | 1 | 2014 | Dol. | | | | |
| B. How much of the revenue reported in G A wa the following categories? | trade-in allowan | ces Mark "X" if None | , | 1 | 2014 | Dol. | | | | |
| B. How much of the revenue reported in SA wa the following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include root) | trade-in allowan s received from om revenue, meals, | ces Mark "X" if None | , | 1 | 2014 | Dol. | | | | |
| B. How much of the revenue reported in SA wa the following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include roo beverages, gaming, retail, guest services, etc.) | trade-in allowan s received from om revenue, meals, | ces Mark "X" if None . . | , | 1 | 2014 | Dol. | | | | |
| B. How much of the revenue reported in A wa the following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include roo beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees | trade-in allowan s received from om revenue, meals, | ces Mark "X" if None . . | , | 1 | 2014 | Dol. | | | | |
| B. How much of the revenue reported in A wathe following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include root beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees | trade-in allowan s received from om revenue, meals, | ces Mark "X" if None . . | , | 1 | 2014 | Dol. | | | | |
| B. How much of the revenue reported in GA was the following categories? Sum of GB1 through GB5 should equal GA. 1. Hotels that this EIN owns or leases (include root beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees | trade-in allowan s received from om revenue, meals, | ces Mark "X" if None . . | , | 1 | 2014 | Dol. | | | | |
| B. How much of the revenue reported in GA was the following categories? Sum of GB1 through GB5 should equal GA. 1. Hotels that this EIN owns or leases (include root beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees | trade-in allowan s received from om revenue, meals, | ces Mark "X" if None | , | 1 | 2014 | Dol. | | | | |
| B. How much of the revenue reported in A wathe following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include root beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees | trade-in allowan s received from om revenue, meals, | ces Mark "X" if None | , | 1 | 2014 | Dol. | | | | |
| B. How much of the revenue reported in A wathe following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include root beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees | trade-in allowan s received from om revenue, meals, | ces Mark "X" if None | , | 1 | 2014 | Dol. | | | | |
| B. How much of the revenue reported in SA wa the following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include root beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees | trade-in allowan s received from om revenue, meals, | ces Mark "X" if None | , | Mil. | 2014 | Dol. | | | | |
| B. How much of the revenue reported in SA wa the following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include root beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees | trade-in allowan | ces Mark "X" if None | , | Mil. | 2014 Thou. | Dol. | | | | |

CONTINUE ON PAGE 4

| E. | COMMERCE | | | | | | | | |
|-----------------------------|--|--|---|---------------------------|----------------------------|-----------------------|--|--|--|
| are | commerce is the sale of goods and services where the negotiated, over an Internet, mobile device (M-Con mparable online system. Payment may or may not b | nmerce), extranet, EDI networ | he price k, electi | e and term ronic mail, | ns of the sa , or other | le | | | |
| Α. | Did this EIN have any e-commerce revenue (in | cluding rooms booked onli | ne) in 2 | 2014? | | | | | |
| | □ Yes | | | | | | | | |
| | No - Go to 12 | | | | | | | | |
| | | | | | 2014 | | | | |
| | | | \$ Bil. | Mil. | Thou. | Dol. | | | |
| В. | What was the total e-commerce revenue in 20 Include rooms booked online. | | | | | | | | |
| | | | | | | | | | |
|)-(j | Not Applicable. | | | | | | | | |
|) OF | PERATING EXPENSES | | | | | | | | |
| | CLUDE | EXCLUDE | | | | | | | |
| | Expenses arising from the normal course of ousiness | • Bad debt | udire e f | ad for a | | | | | |
| | Payroll | Purchases of goods, incluced cost of goods sold | cluding food, for resale or | | | | | | |
| •[| Depreciation and amortization | Income taxes | | | | | | | |
| | | Interest expenses | | | | | | | |
| | | Impairment (reduction in value of long-lived assets due to reappraisal) | | | | | | | |
| | | Capitalized expenses (except payroll and fringe | | | | | | | |
| | | benefits) •Transfers made within th | e comp | anv | | | | | |
| | | | | | | | | | |
| | | Mark "X" if None | | | | | | | |
| | hat were the total operating expenses for this E | | φ Dii. | | THOU. | Dol. | | | |
| | | | | | | | | | |
| lf (| operating expenses are greater than sales, explain in | n 🕼 🗌 | | | | | | | |
| | operating expenses are greater than sales, explain in DTEL MANAGEMENT | n 12 □ | | | | | | | |
|) но А | DTEL MANAGEMENT hotel management company is a firm that both man | ages and provides the operat | ing staf | f for short | -stay | | | | |
|) HC A ac | DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and mote | nages and provides the operations of the operation of the second se | ing staf | f for short | -stay | | | | |
| A A ac | DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and mote Did this EIN manage any hotels for another fir | nages and provides the operations of the operation of the second se | ing staf | f for short | -stay | | | | |
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|) нс А ас | DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and mote Did this EIN manage any hotels for another fir | nages and provides the operations of the operation of the second se | ing staf | f for short | -stay | | | | |
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| A A A. | DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and motels Did this EIN manage any hotels for another fir □ Yes □ No - Go to ① | ages and provides the operat. ls) on a contractual basis. r m (a third party) in 2014? | | | | 2014 Number | | | |
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|) HC A ac A. B. | DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and motels Did this EIN manage any hotels for another fir Yes No - Go to How many of the hotels managed by this EIN to (a third party) in 2014? What was the total value of the following for the reported in | | | | | | | | |

| A-7 | 21E | (01-30-20 | 15) | | | | | | | | | Page 5 |
|---------------------------------|---|--|---|-------------------------------|---|---|---|--|---|---|---|-------------|
| | 21E REMARKS - P data were estin | lease use | | to e | xplain any si | ignificant γea | r-to-yea | ar changes, | to clarify res | ponses, or | indicate | |
| 15 | | | N | | | | | | | | | |
| | Name of persor | | | nis re | eport (Please p | orint) | Title | | | | | |
| | | | | | <u> </u> | | | | | | | |
| | Telephone | Area code | | Num - | ber | Extension | - | Fax | Area code | | umber | |
| | E-mail address | I | | I | | L | Websit | te address | | | 1 | |
| | | | | | | | www. | | | | | |
| | | fo | - | - | your 2014 A | THANK YOU ANNUAL AC keep a copy f | COMN | | REPORT. | | | |
| data of inf PCO- subje | c reporting burde from existing rec formation, includi 8H028, Washingto ect. Respondents a agement and Bud | ords and co ng suggest on, DC 2023 are not requ | ompleting th ions for redu 33. You may uired to resp | e for ucing e-m oond | m. Send comn this burden to ail comments to to any informa | nents regarding o: Paperwork P to <u>Paperwork@</u> ation collection | g this bu roject 00 census. unless | urden estimat 607-0013, U.S <u>gov</u> ; use "Pap it displays a v | e or any other . Census Bure perwork Projec | aspect of tl au, 4600 Sil t 0607-0013 | his collecti ver Hill Rc " as the | ion bad, |