

U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU WORKSHEET

SA-721E (01-30-2015)

2014 ANNUAL ACCOMMODATION REPORT HOTELS & CASINO HOTELS

WORKSHEET

DO NOT use this worksheet to respond to the survey, it is intended to assist you with gathering and preparing your data prior to reporting online.

Please view the online report for specific instructions that may apply to your EIN or firm.

Return to https://econhelp.census.gov/arts when you are ready to report online.

Need help or have questions?

DUE DATE

Call 1-877-787-9860 (option 2) (8:00 a.m. - 5:00 p.m. ET, M-F) or Visit

https://econhelp.census.gov/arts

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, YOUR CENSUS REPORT IS **CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Under the same law, information that you report cannot be used for taxation, regulation, or investigation and are exempt from release under the Freedom of Information Act. Further, copies of your response retained in your files are immune from legal process.

GENERAL INSTRUCTIONS

- Any significant change in this Employer Identification Number's (EIN's) operations should be noted in 10.
- For establishments sold or acquired in 2014, report data only for the period the establishments were operated by this EIN.
- Estimates are acceptable if book figures are not available.
- Enter "0" where applicable.

INCLUDE

- •All accommodation establishments located in the U.S. (including the District of Columbia) reporting payroll on its latest Employer's Federal Tax Return (Treasury Form 941 or 944), **under the EIN shown in ①**.
- Data for auxiliary facilities primarily engaged in supporting services to this EIN's establishment(s) such as warehouses, garages, central administrative offices, and repair services.

EXCLUDE

- Data for franchised establishments not owned or managed by this EIN.
- Departments and concessions operated by other firms in this EIN's establishment(s).
- Data for establishments located in U.S Territories (such as Puerto Rico, American Samoa, Guam, U.S. Virgin Islands and Northern Mariana Islands).

ANNOUNCEMENTS AND SPECIAL INSTRUCTIONS

FEDERAL EMPLOYER IDENTIFICATION NUMBER (EIN)												
Does this firm report payroll under EIN												
□ Yes	□ Yes											
		EIN (9	digits)									
No - Enter current 9-digit EIN AND date payroll was first			_									
reported for this EIN												
			Month	Day	Year							
DRGANIZATIONAL CHANGE												
A. Did this EIN experience any acquisitions, sales, mergers, and/or divestitures in 2014?												
└ Yes												
□ No - <i>Go to</i> 3												
3. Which of the following organizational changes occurred in 2014	40											
Check all that apply. If more than one organizational change occurred in 2012		ortina	period,	explai	n in 🕰.							
	5	5	Month	Day	Year							
□ Acquisition			inorial	Duy	rour							
□ Sale □ □ Date of organizational change												
> AND												
\square Merger Enter detailed information below γ												
Divestiture												
)												
Name of company		EIN (9	digits)									
			-									
Address (Number and street, P.O. Box, etc.)		3										
City	State	ZIP Co	de									
				-								
REPORTING PERIOD												
NOTE: Calendar-year data are preferred. If this is not available, please repo hat includes at least six months of data for the 2014 calendar year.	ort for the fisc	al year										
What time period is covered by the data provided in this report?				20	14							
					ng Date							
Calendar year			Month	Day	Year							
\square Fiscal or partial year - Report beginning and ending dates												
				Ending								
			Month	Day	Year							
			•I									

21E (01-30-2015)						Pag				
NUMBER OF ESTABLISHMENTS						2014				
How many establishments (hotels) did this EIN h	nave in the following	g catego	ries in	2014?	-	Number				
A. Owned or leased by THIS EIN and managed by THIS EIN										
B. Owned or leased by THIS EIN, but managed by ANOTHER EIN										
1. What was the name and EIN of the management company for the hotels reported in O B?										
If more than one management company, continue in 🕐 or on a separate paper. Name of Company EIN (9 digits)										
				i (9 digits)						
				-						
SALES, RECEIPTS, OR REVENUE										
INCLUDE	EXCLUDE									
• Receipts from guest rooms or unit rentals for all	 Revenue from c 									
establishments owned by this EIN • Receipts from rentals of public rooms such as	 Revenue from ti 		s or vac	ation own	nership					
ballrooms, conference rooms, etc.	Occupancy taxe		L.P. J							
• Sales of meals, alcoholic beverages, and other	• Sales from auxi									
merchandise	 Carrying or othe Commissions (s 		-		neratoro					
 Gaming operations Site rental and equipment usage fees 	government lott	ery ticket	s, or ot	her stores	s)	,				
Receipts from valet, laundry, parking, and other guest services provided by this EIN	Receipts from valet, laundry, parking, and other juest services provided by this EIN									
• For casino hotels, report sales net of promotional										
allowances	operated by oth	er firms i	n this E	IN's	0113					
Credit and cash net sales of merchandise Franchise or revealty food	accommodation	establish	nment(s)						
Franchise or royalty fees	DEDUCT									
 Management fees Cost reimbursables from managed hotels The actual value of rebates and discounts granted to the purchaser, even if granted as an increase in trade-in allowances 										
	trade-in allowan	ces	grantee							
	trade-in allowan	ces Mark "X"	-		2014					
	trade-in allowan	ces	-			Dol.				
A. What was this EIN's total revenue in 2014? .	trade-in allowan	ces Mark "X"	,	1	2014	Dol.				
 A. What was this EIN's total revenue in 2014? . B. How much of the revenue reported in GA wa the following categories? Sum of GB1 through GB5 should equal GA. 	trade-in allowan	ces Mark "X"	,	1	2014	Dol.				
B. How much of the revenue reported in G A wa the following categories?	trade-in allowan	ces Mark "X" if None	,	1	2014	Dol.				
 B. How much of the revenue reported in SA wa the following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include root) 	trade-in allowan s received from om revenue, meals,	ces Mark "X" if None	,	1	2014	Dol.				
 B. How much of the revenue reported in SA wa the following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include roo beverages, gaming, retail, guest services, etc.) 	trade-in allowan s received from om revenue, meals,	ces Mark "X" if None . .	,	1	2014	Dol.				
 B. How much of the revenue reported in A wa the following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include roo beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees	trade-in allowan s received from om revenue, meals,	ces Mark "X" if None . .	,	1	2014	Dol.				
 B. How much of the revenue reported in A wathe following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include root beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees	trade-in allowan s received from om revenue, meals,	ces Mark "X" if None . .	,	1	2014	Dol.				
 B. How much of the revenue reported in GA was the following categories? Sum of GB1 through GB5 should equal GA. 1. Hotels that this EIN owns or leases (include root beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees	trade-in allowan s received from om revenue, meals,	ces Mark "X" if None . .	,	1	2014	Dol.				
 B. How much of the revenue reported in GA was the following categories? Sum of GB1 through GB5 should equal GA. 1. Hotels that this EIN owns or leases (include root beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees	trade-in allowan s received from om revenue, meals,	ces Mark "X" if None 	,	1	2014	Dol.				
 B. How much of the revenue reported in A wathe following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include root beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees	trade-in allowan s received from om revenue, meals,	ces Mark "X" if None 	,	1	2014	Dol.				
 B. How much of the revenue reported in A wathe following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include root beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees	trade-in allowan s received from om revenue, meals,	ces Mark "X" if None 	,	1	2014	Dol.				
 B. How much of the revenue reported in SA wa the following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include root beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees	trade-in allowan s received from om revenue, meals,	ces Mark "X" if None 	,	Mil.	2014	Dol.				
 B. How much of the revenue reported in SA wa the following categories? Sum of B1 through B5 should equal A. 1. Hotels that this EIN owns or leases (include root beverages, gaming, retail, guest services, etc.) 2. Franchise or royalty fees	trade-in allowan	ces Mark "X" if None 	,	Mil.	2014 Thou.	Dol.				

CONTINUE ON PAGE 4

E.	COMMERCE								
are	commerce is the sale of goods and services where the negotiated, over an Internet, mobile device (M-Con mparable online system. Payment may or may not b	nmerce), extranet, EDI networ	he price k, electi	e and term ronic mail,	ns of the sa , or other	le			
Α.	Did this EIN have any e-commerce revenue (in	cluding rooms booked onli	ne) in 2	2014?					
	□ Yes								
	No - Go to 12								
					2014				
			\$ Bil.	Mil.	Thou.	Dol.			
В.	What was the total e-commerce revenue in 20 Include rooms booked online.								
)-(j	Not Applicable.								
) OF	PERATING EXPENSES								
	CLUDE	EXCLUDE							
	Expenses arising from the normal course of ousiness	• Bad debt	udire e f	ad for a					
	Payroll	 Purchases of goods, incluced cost of goods sold 	cluding food, for resale or						
•[Depreciation and amortization	 Income taxes 							
		 Interest expenses 							
		 Impairment (reduction in value of long-lived assets due to reappraisal) 							
		 Capitalized expenses (except payroll and fringe 							
		benefits) •Transfers made within th	e comp	anv					
		Mark "X" if None							
	hat were the total operating expenses for this E		φ Dii.		THOU.	Dol.			
lf (operating expenses are greater than sales, explain in	n 🕼 🗌							
	operating expenses are greater than sales, explain in DTEL MANAGEMENT	n 12 □							
) но А	DTEL MANAGEMENT hotel management company is a firm that both man	ages and provides the operat	ing staf	f for short	-stay				
) HC A ac	DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and mote	nages and provides the operations of the operation of the second se	ing staf	f for short	-stay				
A A ac	DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and mote Did this EIN manage any hotels for another fir	nages and provides the operations of the operation of the second se	ing staf	f for short	-stay				
) нс А ас	DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and mote	nages and provides the operations of the operation of the second se	ing staf	f for short	-stay				
) нс А ас	DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and mote Did this EIN manage any hotels for another fir	nages and provides the operations of the operation of the second se	ing staf	f for short	-stay				
A A act	DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and motel Did this EIN manage any hotels for another fir □ Yes	nages and provides the operations of the operation of the second se	ing staf	f for short	-stay	2014			
A A A.	DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and motels Did this EIN manage any hotels for another fir □ Yes □ No - Go to ①	ages and provides the operat. ls) on a contractual basis. r m (a third party) in 2014?				2014 Number			
) нс ас А.	DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and motel Did this EIN manage any hotels for another fir □ Yes	ages and provides the operat ls) on a contractual basis. rm (a third party) in 2014? were owned or leased by A	NOTH	ER firm		-			
) HC A ac A. B.	DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and motel Did this EIN manage any hotels for another fir □ Yes □ No - Go to ① How many of the hotels managed by this EIN manage (a third party) in 2014?	ages and provides the operat ls) on a contractual basis. m (a third party) in 2014? were owned or leased by A	NOTH	ER firm		-			
) HC A ac A. B.	DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and motels Did this EIN manage any hotels for another fir □ Yes □ No - Go to ① How many of the hotels managed by this EIN to the series of the	ages and provides the operat ls) on a contractual basis. m (a third party) in 2014? were owned or leased by A	NOTH	ER firm		-			
) HC A ac A. B.	DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and motels Did this EIN manage any hotels for another fir □ Yes □ No - Go to ① How many of the hotels managed by this EIN (a third party) in 2014? What was the total value of the following for the reported in ①B in 2014? 1. Revenue	ages and provides the operation ls) on a contractual basis. Trm (a third party) in 2014? were owned or leased by A	NOTHE	ER firm	2014	Number			
) HC A ac A. B.	DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and motel Did this EIN manage any hotels for another fir □ Yes □ No - Go to ① How many of the hotels managed by this EIN (a third party) in 2014? What was the total value of the following for the reported in ①B in 2014?	ages and provides the operation ls) on a contractual basis. Trm (a third party) in 2014? were owned or leased by A	NOTHE	ER firm	2014	Number			
) HC A ac A. B.	 DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and motels Did this EIN manage any hotels for another fir Yes No - Go to How many of the hotels managed by this EIN managed in this EIN manage and the following for the following for the reported in B in 2014? Revenue Refer to includes and excludes in S. Sales taxes 	ages and provides the operation of a contractual basis. m (a third party) in 2014? were owned or leased by A 	Solution States	ER firm	2014	Number			
) HC A ac A. B.	DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and motel Did this EIN manage any hotels for another fir □ Yes □ No - Go to ① How many of the hotels managed by this EIN (a third party) in 2014? What was the total value of the following for the reported in ③B in 2014? 1. Revenue Refer to includes and excludes in ⑤.	ages and provides the operation of a contractual basis. m (a third party) in 2014? were owned or leased by A 	Solution States	ER firm	2014	Number			
) HC A ac A. B.	 DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and motels Did this EIN manage any hotels for another fir Yes No - Go to How many of the hotels managed by this EIN to (a third party) in 2014? What was the total value of the following for the reported in BB in 2014? Revenue Refer to includes and excludes in G. Sales taxes Exclude excise and occupancy taxes. E-Commerce 	were owned or leased by A the hotels	S Bil.	ER firm	2014	Number			
) HC A ac A. B.	 DTEL MANAGEMENT hotel management company is a firm that both man commodation establishments (e.g., hotels and motels Did this EIN manage any hotels for another fir Yes No - Go to How many of the hotels managed by this EIN to (a third party) in 2014? What was the total value of the following for the reported in 								

A-7	21E	(01-30-20	15)									Page 5
	21E REMARKS - P data were estin	lease use		to e	xplain any si	ignificant γea	r-to-yea	ar changes,	to clarify res	ponses, or	indicate	
15			N									
	Name of persor			nis re	eport (Please p	orint)	Title					
					<u> </u>							
	Telephone	Area code		Num -	ber	Extension	-	Fax	Area code		umber	
	E-mail address	I		I		L	Websit	te address			1	
							www.					
		fo	-	-	your 2014 A	THANK YOU ANNUAL AC keep a copy f	COMN		REPORT.			
data of inf PCO- subje	c reporting burde from existing rec formation, includi 8H028, Washingto ect. Respondents a agement and Bud	ords and co ng suggest on, DC 2023 are not requ	ompleting th ions for redu 33. You may uired to resp	e for ucing e-m oond	m. Send comn this burden to ail comments to to any informa	nents regarding o: Paperwork P to <u>Paperwork@</u> ation collection	g this bu roject 00 census. unless	urden estimat 607-0013, U.S <u>gov</u> ; use "Pap it displays a v	e or any other . Census Bure perwork Projec	aspect of tl au, 4600 Sil t 0607-0013	his collecti ver Hill Rc " as the	ion bad,