# **MONTHLY WHOLESALE TRADE REPORT**

**Due Date** 

#### Need help or have questions?

**Call** 1-800-772-7852 (8:30 a.m. - 4:30 p.m. ET, M-F)

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Visit https://econhelp.census.gov/mwts

Title 13 United States Code (U.S.C.), Sections 131 and 182, authorizes the Census Bureau to conduct this collection and to request your voluntary assistance. The U.S. Census Bureau is required by Section 9 of the same law to keep your information confidential and can use your responses only to produce statistics. The Census Bureau is not permitted to publicly release your responses in a way that could identify your business, organization, or institution. Per the Federal Cybersecurity Enhancement Act of 2015, your data are protected from cybersecurity risks through screening of the systems that transmit your data.

This collection has been approved by the Office of Management and Budget (OMB). The eight-digit OMB approval number is 0607-0190 and appears at the upper right of this page. Without this approval, we could not conduct this survey.

https://econhelp.census.gov/mwts

**Return via Internet:** 

(Please correct any errors in name, address, and ZIP Code.)

Return via Fax:

To view survey results:

1-800-447-4613

https://www.census.gov/wholesale

Username:

Password:

# **GENERAL INSTRUCTIONS**

- •This report should cover ALL wholesale distributor establishments in the United States reporting payroll under the Employer Identification Number (EIN) as referenced in ① on page 3
- Include data for auxiliary facilities primarily engaged in supporting services to this EIN's establishment(s) such as warehouses, garages, and central administrative offices
- Any significant change in this EIN's operations should be noted in 6 on page 3
- For establishments sold or acquired during the month, report data only for the period the establishments were operated by this EIN
- Estimates are acceptable if book figures are not available
- Enter "0" where applicable

ANNOUNCEMENTS AND SPECIAL INSTRUCTIONS



Survey Instructions:

# **ITEM @ SALES, RECEIPTS, or REVENUE**

#### **INCLUDE**

- Sales of products that are shipped on this EIN's orders directly to customers
- Retail sales made by wholesale establishments covered by this report
- Gross value of sales made on a commission basis (not your actual commissions)
- Receipts from freight, installations, rentals, maintenance, repairs, alterations, storage, and other such services
- E-commerce sales
- Excise taxes (such as those on gasoline, liquor, and tobacco) that are levied on the manufacturer and included in the cost of products purchased by this EIN
- Sales of nonconsumer durable goods (such as Industrial machinery, construction machinery, heavy trucks, and tractors)
- Sales to farmers for farm use (such as farm equipment, seeds, fertilizer, and feed)

#### **EXCLUDE**

- Sales from establishments that are primarily selling products manufactured or mined in the United States by this EIN
- Foreign sales of products that are not owned by establishments in the United States
- Taxes (sales, excise, and other) collected directly from customers and paid directly to a local, State, or Federal tax agency
- Nonoperating receipts (such as interest income, income from investments, and receipts from the rental or sale of real estate)
- Commissions earned for the sale of products
- Receipts from customers for carrying or other credit charges

#### **DEDUCT**

- Refunds and allowances for returned products
- •The actual value of rebates and discounts granted to the purchaser, even if granted as an increase in trade-in allowance

## **ITEM 4 VALUE OF INVENTORIES**

Report end-of-month inventories at cost or market for all wholesale establishments and internet operations covered by this report, including auxiliary locations (such as warehouses, garages, and central administrative offices) servicing these establishments. If any part of the inventory is valued using the LIFO method, report the amount of inventories before any adjustment for LIFO reserve.

### **INCLUDE**

- All inventories of products, covered by this report, which are owned as of the end of the month, regardless of where held
- •Inventories held in Foreign Trade Zones or in bond warehouses in the United States

#### **EXCLUDE**

- Items such as fixtures, equipment, and supplies not held for resale
- Products owned by others that are being held on consignment



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