U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU FORM

2017 ANNUAL WHOLESALE TRADE REPORT WHOLESALE DISTRIBUTORS

FURIVI

SA-42

(DRAFT)

DUE DATE

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Call 1-877-787-9860, option "3" (8:00 a.m. - 5:00 p.m. ET, M-F)

or Visit

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YOUR RESPONSE IS REQUIRED
BY LAW. Title 13 United States
Code (U.S.C.), Sections 131 and
182 authorizes this collection.
Sections 224 and 225 require your
response. The U.S. Census Bureau
is required by Section 9 of the
same law to keep your information
CONFIDENTIAL and can use your
responses only to produce statistics.
The Census Bureau is not permitted
to publicly release your responses
in a way that could identify your
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Per the Federal Cybersecurity
Enhancement Act of 2015, your data
are protected from cybersecurity
risks through screening of the
systems that transmit your data.
This collection has been approved
by the Office of Management and
Budget (OMB). The eight-digit OMB
approval number is 0607-0195 and
appears at the upper right of this

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Username:

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GENERAL INSTRUCTIONS

- This report should cover ALL wholesale distributor establishments in the United States reporting payroll under the Employer Identification Number (EIN) as referenced in 1 on page 2.
- **Include** data for auxiliary facilities primarily engaged in supporting services to this EIN's establishment(s) such as warehouses, garages, and central administrative offices.
- For establishments sold or acquired in 2017, report data only for the period the establishments were operated by this EIN.
- Estimates are acceptable if book figures are not available.
- Enter "0" where applicable.

ANNOUNCEMENTS AND SPECIAL INSTRUCTIONS



Form SA-42 (DRAFT)

FEDERAL EMPLOYER IDENTIFICATION NUMBER (EIN)					
Does this firm report payroll under EIN					
☐ Yes - Go to ②					
		EIN (9	digits)		
□ No - Enter current 9-digit EIN AND date payroll was first			_		
reported for this EIN					
			Month	Day	Year
ORGANIZATIONAL CHANGE					
A. Did this EIN experience any acquisitions, sales, mergers, and/or divest	itures	in 20	17?		
		0			
☐ Yes					
□ No - <i>Go to</i> 3					
B. Which of the following organizational changes occurred in 2017?					
Check all that apply. If more than one organizational change occurred during t	he rep	orting	perioa	l, explair	n in 📵 o
page 8.				- 1	
☐ Acquisition			Month	Day	Year
☐ Sale Date of organizational change					
☐ Sale → AND					
☐ Merger Enter detailed information below					
☐ Divestiture					
Name of company		EIN (9	digits)		
			-		
Address (Number and street, P.O. Box, etc.)					
City, town, village, etc.	State	ZIP Co	de		
				-	
REPORTING PERIOD					
NOTE: Calendar year data is preferred. If it is not available, please report for the f that includes at least six months of data for the 2017 calendar year.	iscai y	ear			
What time period is covered by the data provided in this report?				20	
☐ Calendar year - Go to 4			Month	Beginnii Day	ng Date Year
a suional year ee to			WIOIILI	I Day	Teal
\square Fiscal or partial year - Report beginning and ending dates \ldots					
			Month	Ending Day	Date Year
			WIOIILI	I Day	Tear
NUMBER OF ESTABLISHMENTS					
	ilv on	gaged	in	[2017
How many wholesale establishments (including auxiliary facilities primar	ny en				Numbe
How many wholesale establishments (including auxiliary facilities primar supporting services such as warehouses, garages, and central administra EIN operate in 2017?	tive o	ffices	did tl	nis	Nullibe

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n SA-42 (DRAFT)					Pa
SALES, RECEIPTS, OR REVENUE					
INCLUDE	EXCLUDE				
 Sales of products that are shipped on this EIN's orders directly to customers Retail sales made by wholesale establishments 	 Sales from establishment products manufactured of States by this EIN 	s that a r mined	re primar I in the U	rily selling nited	
covered by this report • Gross value of sales made on a commission basis	 Foreign sale of good which United States or its Foreign 	ch neve gn Trad	r entered e Zones	the	
 (not your actual commissions) Receipts from freight, installations, rentals, maintenance, repairs, alterations, storage, and other such services 	Nonoperating receipts (suincome from investments rental or sale of real estate commissions agreed for the same commissions agreed for the same commissions agreed for the same commissions.)	, and re te)	eceipts fro	m the	
 Excise taxes (such as those on gasoline, liquor, and tobacco) that are levied on the manufacturer and included in the cost of products purchased by this EIN 	 Commissions earned for Receipts from customers charges 		•		
	Mark "X"			2017	
	if None	\$ Bil.	Mil.	Thou.	Dol
A. What were this EIN's sales and other operating	receipts in 2017?				
B. Did this EIN collect any sales taxes in 2017?					
□ v					
☐ Yes					
☐ No - Go to ⑤					
				2017	
		\$ Bil.	Mil.	2017 Thou.	Dol
)17?	\$ Bil.		1	Dol
□ No - Go to 6 C. What were the total sales taxes collected in 20	017?	\$ Bil.		1	Do
□ No - Go to ⑤	ne buyer places an order, or th	ne price	Mil.	Thou.	le
C. What were the total sales taxes collected in 20 E-COMMERCE, INCLUDING EDI E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (ED)	ne buyer places an order, or th ol), the Internet, mobile device ne.	ne price	Mil.	Thou.	le
C. What were the total sales taxes collected in 20 E-COMMERCE, INCLUDING EDI E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (ED online system. Payment may or may not be made online.)	ne buyer places an order, or th ol), the Internet, mobile device ne.	ne price	Mil.	Thou.	le
C. What were the total sales taxes collected in 20 E-COMMERCE, INCLUDING EDI E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (ED online system. Payment may or may not be made online. A. Did this EIN have any e-commerce sales in 201	ne buyer places an order, or th ol), the Internet, mobile device ne.	ne price	Mil.	Thou.	le
C. What were the total sales taxes collected in 20 E-COMMERCE, INCLUDING EDI E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (ED online system. Payment may or may not be made online.) A. Did this EIN have any e-commerce sales in 201.	ne buyer places an order, or thol), the Internet, mobile device ne. 7? Mark "X"	ne price	Mil. and term mmerce),	Thou. Is of the sa or any oth	le
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C. What were the total sales taxes collected in 20 E-COMMERCE, INCLUDING EDI E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (ED online system. Payment may or may not be made online. A. Did this EIN have any e-commerce sales in 201 Yes No - Go to 9 on the next page B. What were the total e-commerce sales in 2017 This amount should equal the sum of 9B1 and 9B. 1. What were the EDI network sales in 2017, it	Mark "X" if None 2 shown below.	ne price	Mil. and term mmerce),	Thou. Is of the sa or any oth	le er
C. What were the total sales taxes collected in 20 E-COMMERCE, INCLUDING EDI E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (EDI online system. Payment may or may not be made online. A. Did this EIN have any e-commerce sales in 201 Yes No - Go to 9 on the next page B. What were the total e-commerce sales in 2017 This amount should equal the sum of 6B1 and 6B. 1. What were the EDI network sales in 2017, if • EDI is the exchange of documents in standarding between organizations in an automated manner a computer application in one organization to a	Mark "X" if None 2 shown below. f any? ee buyer places an order, or the little device and littl	ne price	Mil. and term mmerce),	Thou. Is of the sa or any oth	le er
C. What were the total sales taxes collected in 20 E-COMMERCE, INCLUDING EDI E-commerce is the sale of goods and services where the are negotiated, over an Electronic Data Interchange (EDI) online system. Payment may or may not be made online. A. Did this EIN have any e-commerce sales in 201 Yes No - Go to on the next page B. What were the total e-commerce sales in 2017 This amount should equal the sum of on an another in standardic between organizations in an automated manner.	Mark "X" if None 2 shown below. f any? ized electronic form er directly from an application in	ne price	Mil. and term mmerce),	Thou. Is of the sa or any oth	le er

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9	VALUE	OF	INVENTORIES
~	VALUE	O.	HAAFIAI OILIEO

INCLUDE

- All inventories of products covered by this report, including auxiliary locations (such as warehouses, garages, and central administrative offices) servicing these establishments, regardless of where held
- Inventory held in Foreign Trade Zones or in bond

EXCLUDE

- Items such as fixtures, equipment, and supplies not held for resale
- Products owned by others that are being held on consignment

warehouses in the United StatesReport at cost or market value as of December 31				
(or the end of the period for which you are reporting)				
A. Did this EIN own inventories, regardless of where held, at the end of 20 for which you are reporting)?)17 (or tl	he end of	the pe	riod
☐ Yes				
□ No - Go to ⓑ on the next page				
B. What was the value of inventories as of December 31 in 2017? Mark " if Non		Mil.	2 017 Thou.	Dol.
Total inventories (if applicable, before Last-in, First-out (LIFO) adjustment)	Ψ Βιι.	IVIII.	mou.	501.
2. LIFO reserve (if applicable)				
C. Were inventories reported as of December 31?				
☐ Yes - Go to 9 E				
□ No				
			201	7
		20 (1		
E. Were any of the inventories reported in ② B1 stored outside, or en route			Day	Year
 D. If not December 31, inventories were reported as of what date? E. Were any of the inventories reported in ©B1 stored outside, or en route District of Columbia in 2017? Yes 			Day	Year
E. Were any of the inventories reported in ② B1 stored outside, or en route District of Columbia in 2017?			Day	Year
E. Were any of the inventories reported in 9B1 stored outside, or en route District of Columbia in 2017? \(\text{ Yes} \) \(\text{ No - Go to } \begin{pmatrix} \text{ \te		50 states	Day	Year
E. Were any of the inventories reported in ②B1 stored outside, or en route District of Columbia in 2017? Yes No - Go to ① F. What was the value of the inventories stored outside, or en route to, the 50 states and the District of Columbia in 2017? Exclude inventory held in Foreign Trade Zones or in bond warehouses in	\$ Bil.	50 states	Day and th	Year
E. Were any of the inventories reported in ②B1 stored outside, or en route District of Columbia in 2017? Yes No - Go to ① F. What was the value of the inventories stored outside, or en route to, the 50 states and the District of Columbia in 2017? Exclude inventory held in Foreign Trade Zones or in bond warehouses in the U.S.	\$ Bil.	. 50 states	Day and th	Year
E. Were any of the inventories reported in 9 B1 stored outside, or en route District of Columbia in 2017? Yes No - Go to What was the value of the inventories stored outside, or en route to, the 50 states and the District of Columbia in 2017? Exclude inventory held in Foreign Trade Zones or in bond warehouses in the U.S	\$ Bil.	50 states	Day and th	Year
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E. Were any of the inventories reported in ②B1 stored outside, or en route District of Columbia in 2017? Yes No - Go to ① F. What was the value of the inventories stored outside, or en route to, the 50 states and the District of Columbia in 2017? Exclude inventory held in Foreign Trade Zones or in bond warehouses in the U.S. INVENTORY VALUATION METHOD A. Were any of the inventories reported in ②B1 subject to the LIFO valuation Yes No - Go to ① on the next page	\$ Bil.	50 states Mil.	Day and th	Year
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E. Were any of the inventories reported in ②B1 stored outside, or en route District of Columbia in 2017? Yes No - Go to ① F. What was the value of the inventories stored outside, or en route to, the 50 states and the District of Columbia in 2017? Exclude inventory held in Foreign Trade Zones or in bond warehouses in the U.S. INVENTORY VALUATION METHOD A. Were any of the inventories reported in ②B1 subject to the LIFO valuation Yes No - Go to ① on the next page	\$ Bil.	50 states Mil.	and the control of th	Year Dol.
E. Were any of the inventories reported in ②B1 stored outside, or en route District of Columbia in 2017? Yes No - Go to ② F. What was the value of the inventories stored outside, or en route to, the 50 states and the District of Columbia in 2017? Exclude inventory held in Foreign Trade Zones or in bond warehouses in the U.S	\$ Bil.	50 states Mil.	and the control of th	Year Dol.

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15 PURCHASES OF PRODUCTS

INCLUDE

- Amounts allowed for trade-ins
- · Both raw and finished goods
- Products in transit to you for which you have taken
- Freight, delivery, and other transportation costs included in product cost
- Import duties (if paid separately)
- Value of goods shipped from any foreign manufacturing plants

EXCLUDE

• Returns, allowances, and trade and cash discounts

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- Purchases of containers, wrapping, packaging, and selling supplies
- Expenditures for supplies, equipment, and parts purchased for this company's use
- Taxes (sales, excise, and other) collected directly from customers and paid directly to a local, State, or Federal tax agency
- Intra-company purchases between establishments

	The e	e cost of services resold without processing rts and supplies used in repair work or other vice type activities	of this reporting	g unit					
				·					
• F S	ervi	and s	supplies used in repair work or other be activities						
10/1	hat :	1	he total cost of all products purchase	ad for recole for	Mark "X"			2017	
wl	hich 201	this	EIN took title, whether or not payme	nt was made,	if None	\$ Bil.	Mil.	Thou.	Dol.
If p	ourcl	nases	are greater than sales, please explain in	1 on page 8					
16 OF	PER/	ATIN	G EXPENSES						
IN	CLU	DE		EXCLUDE					
			arising from the normal course of	 Bad debt/custor 	mer relate	d loss			
b	ousin	iess, i	ncluding payroll	 Interest expens 	e				
				 Purchases of go 	oods for re	sale or	cost of g	oods sold	
				Income taxes					
				 Impairment (re 	duction in	value o	of long-live	ed assets	
				due to reapprai		0.00	001		
				• Transfers made	within th	e comp	any		
					Mark "X"			2017	
					if None	\$ Bil.	Mil.	Thou.	Dol.
WI	hat v	were	the total operating expenses for this	EIN in 2017?	. 🗆				
D DE	ΕΤΑΙ	LED	OPERATING EXPENSES						
A.	Wh	at pe	rsonnel costs were incurred by this E	IN in 2017?					
		salari	ial payroll before deductions - Total ar es and wages for all employees as report orm 941, Employer's Quarterly Federal Ta	ed on this EIN's					
		Inclu	de payments to temporary employees on	this EIN's payroll,	Mark "X"			2017	
			o commissioned employees on this EIN's pread on stock options that are taxable to		if None	\$ Bil.	Mil.	Thou.	Dol.
		wage	s. Exclude payments for contracted temp (3); and commissions paid to contractors	orary help (report in					
	2.	Empl	oyer's cost for fringe benefits - Emplored programs and programs not required	over's cost for legally					
		-	ealth Insurance - Insurance premiums or	•					
	medical plans, and single service plans such as dental, vision,	h as dental, vision,							
		ins	d prescription drugs. Include premium e sured plans and fees paid to third-party a c clude employee contributions.	dministrators (TPAs).	. 🗆				
			ension plans:						
			Defined contribution plans - Costs ur contribution plans. Include pension plan employer contributions to a separate act for each employee. The employee "bene	ns that define the count provided					

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depends on the amount contributed and the results of the account's activity. Examples include profit sharing plans, money purchase (e.g., 401k, 403b) and stock bonus plans

DEIA	AILED OPERATING EXPENSES - Continued					
	ii. Defined benefit pension plans - Costs for both qualified and unqualified defined pension plans. Include pension plans that specify the benefits to be paid to employees					
	upon retirement, generally either a specific amount or a	Mark "X"			2017	
	percentage of compensation. Employer contributions are based on actuarial computations that include the employee's	if None	\$ Bil.	Mil.	Thou.	Do
	compensation and years of service and are not allocated to specific accounts maintained for employees.					
	c. Payroll taxes, employer paid insurance premiums (except health), and other employer benefits - Include legally-required fringe benefits (e.g., Social Security, workers' compensation insurance, unemployment tax, state disability insurance programs, Medicare). Also include benefits for life insurance, "quality of life" benefits (e.g., childcare assistance, subsidized commuting), employer contributions to pre-tax benefits not specified above. Exclude disbursements from trusts or funds to satisfy health insurance claims.					
3.	Contract temporary staff and leased employee expense - Total costs paid to Professional Employer Organizations (PEOs) and staffing agencies for personnel. Include all associated charges for payroll, benefits, and services.					
	hat were the expensed equipment, materials, parts, and pplies, not for resale, incurred by this EIN in 2017?					
	Expensed equipment - Expensed computer hardware and other					
	 Expensed equipment - Expensed computer hardware and other equipment (e.g., copiers, fax machines, telephones, shop and lab equipment, CPUs, monitors). Exclude capitalized equipment; software (report in line C2); leased and rented equipment (report in line C7); and depreciation for capitalized equipment (report in line C15). Purchasing of packaging materials and containers - Include 					
2.						
	the cost of bags, boxes, wrapping, and sealing materials. Exclude office supplies (report in line B3); and cost of shipping to customers					
	(report in line C12)					
3.	Purchases of other materials, parts, and supplies (not for resale) - Materials and supplies used in providing services to others; materials and parts used in repairs; office and janitorial supplies; small tools; and motor fuels. Exclude office postage and					
	package delivery expenses (report in line C12)					
in	hat other operating expenses were incurred by this EIN 2017?					
1.	Commission expense - Include commission paid to other firms for sale of products owned by this EIN. Exclude commission paid					
	to your own employees (reported in line A1)					
2.	Expensed purchases of software - Purchases of prepackaged, custom coded, or vendor customized software. Include software developed or customized by others, web design, services and purchases, licensing agreements, upgrades of software; and					
	maintenance fees related to software upgrades and alterations. Exclude depreciation for capitalized software (report in line C15).					
3	Data processing and other purchased computer services -					
J.	Include computer facilities management services, computer input preparation, data storage, computer time rental, optical scanning services, and other computer-related advice and services, including training. Exclude expenses for integrated systems, repair, and					
	maintenance of computer equipment, payroll processing and credit card transaction fees, and expenses for telecommunication services (e.g., Internet, connectivity, telephone).					
4.	Purchased communication services - Telephone, cellular, and					
	fax services; computer-related communications (e.g., Internet, connectivity, online); and other wired and wireless communication services.					
5	Purchased repairs and maintenance to machinery and					
J.	equipment - Include expensed repair and maintenance services to					
	machinery, vehicles, equipment, and computer hardware. Exclude materials, parts, and supplies used for repairs and maintenance					
	performed by this EIN's employees (reported in line B3)					<u> </u>

parts, and supplies, used to repairs and inflamentation performed by this Ell's employees (reported in line E3); Purchased janitorial and grounds maintenance services (report in line C17). Lease and rental payments for machinery, equipment, and other tangible items - Include lease and rental of transportation equipment without operators; and penalties incurred for broken leases. Exclude payments for capital and financing lease agreements and licensing/leasing of software. 8. Lease and rental payments for land, buildings, structures, store space, and offices - Include penalties incurred for broken leases. 9. Purchased electricity - Include the cost of electricity paid directly to the utility company. Exclude the cost of electricity within lease or rental payments (reported in line C8). 10. Purchased electricity (a., natural gas, propane, oil, coa). Exclude the cost of motor fuels (reported in line B3); and the cost of fuels within lease or rental payments (reported in line B3). 11. Water, sewer, refuse removal, and other utility payments include the cost of hazardous waste removal. Exclude the cost of these utilities within lease or rental payments (reported in line C8). 12. Purchased the cost of postage, delivery expenses, and packaging and containers provided as part of the purchased service. Exclude the cost of postage, delivery expenses, and packaging and containers provided as part of the purchased service. Exclude the cost of stoping using this EIN's vehicles or employees. 13. Purchased advertising and promotional services - Include marketing and public relations services. 14. Purchased advertising and promotional services - Include marketing and public relations services. 15. Depreciation and amortization charges - Include depreciation charges taken against tangible assets owned and used by this EIN, tangible assets and incenses. Include depreciation charges taken against tangible assets owned and used by this EIN, tangible assets and incenses. Include depreciation with the proper propersion of t	DETA	ILED OPERATING EXPENSES - Continued					
of buildings (e.g., elevators, heating systems). Exclude materials, parts, and supplies, used for repairs and maintenance performed by this EIN's employees (reported in line 83). Purchased jaintorial and grounds maintenance services (report in line 171). 7. Lease and rental payments for machinery, equipment, and other tangible items - include lease and rental polyments for capital and financing lease agreements and licensing/leasing of software. 8. Lease and rental payments for all and financing lease agreements and licensing/leasing of software. 9. Purchased electricity - include the cost of electricity paid directly to the utility company. Exclude the cost of electricity within lease or rental payments (reported in line 83). and the cost of tested this cost of fuels within lease or rental payments (reported in line 63). 10. Purchased fuels (except motor fuels) - include fuel for heating, power, or generating electricity (e.g., natural gas, propane, oil, coal). Exclude the cost of fuels within lease or rental payments (reported in line 63). 11. Water, sower, refuse removal, and other utility payments include the cost of these utilities within lease or rental payments (reported in line 63). 12. Purchased transportation, shipping, and warehousing services - include management consulting, and other utility payments services. Exclude the cost of postage, delivery expenses, and service. Exclude the cost of postage, delivery expenses, and service. Exclude the cost of postage, delivery expenses, and service. Exclude the cost of postage, delivery expenses, and services - include management consulting, accounting, auditing, bookkeeping, legal, payments for payments freported in line 63). 12. Purchased professional and technical services - include management consulting, accounting, auditing, bookkeeping, legal, payments, payme	6.						
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