

# HOME MEDICAL

## PRODUCTS & SERVICES

February 19, 2018

The Honorable Mick Mulvaney  
Director  
Office of Management and Budget  
725 17<sup>th</sup> Street NW  
Washington, DC 20503

Dear Director Mulvaney,

I need to make a decision and I need your help. I would very much appreciate if you would inform me of your position regarding the Interim Final Regulation (IFR). This is the Durable Medical Equipment Fee Schedule, Adjustment to Resume Transitional 50/50 Blended Rates to Provide Relief in Non-Competitive Bidding Areas.

8668 US Hwy 51 N  
Minocqua, WI 54548  
(715) 358-2500  
1-866-861-7419

We currently provide oxygen and medical equipment in northern Wisconsin through nine Medicare certified and nationally accredited stores. Our service areas encompass up to 60 miles to provide our services. Currently the billing code for portable oxygen is E0431 that reimburses \$19.03/month for unlimited tanks. Can you imagine paying a driver, providing a van, with fuel, to travel 120 miles four times a month to deliver 15 tanks each time? This doesn't pay as you can understand.

237 E. Cloverland Drive #7  
Ironwood, MI 49938  
(906) 932-2323  
1-866-278-8311

The Continuous Positive Airway Pressure (CPAP) machines are paid by Medicare in 13 payments. After the 13 months we receive a total of \$461.48. That's a profit of a little over \$100 after 13 months. After paying an employee to collect the billing information which is extensive, a respiratory therapist to set it up and fit the patient, you can understand, this is a losing position also.

535 A. Lincoln Street  
Rhinelander, WI 54501  
(715) 369-2525  
1-866-278-8312

632 South 8<sup>th</sup> Street  
Medford, WI 54451  
(715) 748-0100  
1-855-797-0100

I would appreciate and greatly honor a response to this letter informing me of your intentions towards the IFR. My company cannot afford doing business in the rural areas under the current reimbursement rates. A decision to support the IFR will direct our focus to stay in business to offer these services. If you don't support the IFR we will either sell our business, close the doors, or not provide medical services to the Medicare beneficiaries.


3416 East Main  
Merrill, WI 54452  
(715) 536-2525  
1-866-536-2525

15907 Highway 63  
Hayward, WI 54843  
(715) 634-1300  
1-800-692-0182

1601 Beaser Avenue  
Ashland, WI 54806  
(715) 682-9500  
1-800-727-4432

Sincerely,

1419 Hill Avenue  
Superior, WI 54880  
(715) 392-7272  
1-800-682-5305

  
Larry J. Kutz CEO

Home Medical Products & Services

223 Silver ST

1590 Macauley Avenue  
Rice Lake, WI 54868  
(715) 234-5000  
1-800-528-9969

Hurley, WI

1285 Pokegama Avenue South  
Grand Rapids, MN 55744  
(218) 326-2008  
1-800-223-1909

### CORPORATE OFFICE

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Hurley, WI 54534

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